

MEMORANDUM OF UNDERSTANDING

(MoU)

BETWEEN



ExcelR Edtech Pvt. Ltd.



**SaiBalaji International Institute of
Management Sciences (SBIIMS)**
Sr.No. 54(1+2/1)Nere Dattawadi, Near Hinjawadi IT
Park, Pune - 411033

FOR

**Student Development Programs, Faculty
Development Programs and Student Internships in
Different Emerging Software Technologies**

ExcelR Solution
49, 1st Cross, 27th Main, behind Tata Motors, 1st Stage, BTM Layout, Bengaluru, Karnataka 560068.
Email: enquiry@excelr.com | 1800-212-2120 (Toll Free)
www.excelr.com

MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** (herein after called as the 'MOU') is entered into on this the 11th day of October Month 2023 (Date 11-10-2023)

by and between **ExcelR Edtech Pvt. Ltd.**,
(Here in after referred as '**First Party**')

And

**SaiBalaji International Institute of
Management Sciences (SBIIMS)**
Sr.No. 54(1+2/1)Nere Dattawadi, Near Hinjawadi IT
Park, Pune - 411033

(Here in after referred to as '**Second Party**')

(First Party and Second Party are hereinafter jointly referred to as '**Parties**'
and individually as '**Party**')

WHEREAS:

1. First Party is a EdTech company: ExcelR Edtech Pvt. Ltd.
2. First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources and provide each of them with enhanced opportunities.
3. The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.
4. Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interests.

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NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:

CLAUSE 1: CO-OPERATION

5. Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the Institution and its related wings.
6. First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to the second party in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party.
7. The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds, and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.
8. ExcelR would be the training delivery partner for the second party on various trending technologies.
9. ExcelR would be the training delivery partner for the student internships of second party on various trending technologies of minimum four weeks duration.
10. ExcelR will reach out to students to communicate about course details, webinars, blogs, industry events etc., which will be informative or promotional in nature.
11. Training & Development and dissemination of knowledge for students of second party & affiliated colleges and employees of both the organizations.

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12. ExcelR would work with incubation centers/ innovation cells of second party (Case to case basis), to formulate the business cases and data collection process from various industry and academic bodies that are associated with the second party.
13. Cooperation between both parties would be extended to any other area which may be mutually beneficial to both the organizations.

CLAUSE 2: SCOPE OF THE MoU

14. The budding graduates from the institutions could play a key role in technological up-gradation, innovation, and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
15. Software Technologies Training: The first party will provide the trainings to the students and Faculties of the second party on different technologies like Data Science, Data Analyst, Artificial Intelligence, Tableau, Python, etc., Research and Development
16. Skill Development Programs: First Party to train the students of second Party on the emerging technologies to bridge the skill gap and make them industry ready.
17. Guest Lectures: First Party to extend the necessary support to deliver guest lectures to the students of the second Party on the technology trends and in house requirements.
18. Faculty Development Programs: First Party to train the faculties of second Party for imparting training as per the industrial requirement considering the National Occupational Standards in concerned sector, if available.
19. Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein.
20. There is no financial commitment on the part of the second party to enroll the students and faculties for the different free trainings run by the first party under Everyday Learning Initiation.
21. First party would extend the help in providing artifacts such as training records, certificates to the second party upon a written request from the second party. This information is limited to only the students of second party and at the discretion of first party.

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22. In case, second party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

CLAUSE 3: INTELLECTUAL PROPERTY

23. The first party will have the sole rights on the curriculum and related content provided in the trainings and it cannot be replicated or copied without the consent of the first party.

24. Confidentiality: Except as may otherwise be required by law, each party will hold confidential, during and after the term of this Agreement, any confidential information disclosed to it or its representatives, and will not disclose any such confidential information to any third party.

CLAUSE 4: VALIDITY

25. The period of the agreement is valid for a period of 2 years from the date of signing of this agreement.

26. This agreement will be valid only at the intentions of the parties involved therein, this MOU could be dissolved or cancelled by either party any time by giving 30 days' notice and shall not have any legal bindings in nature should either or all the parties to it opt to not act upon, the MOU loses its validity.

CLAUSE 5: RELATIONSHIP BETWEEN THE PARTIES

27. It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

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AGREED:

For: ExcelR Edtech Pvt. Ltd.,

For SaiBalaji International
Institute of Management
Sciences (SBIIMS)

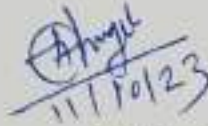


Mr. Shyam Narayan
President, HR & Operations

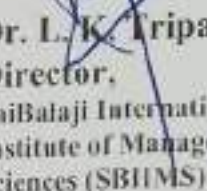
Authorised Signatory

GST:27AAEFES003FIZX

TIN: HYDE02965E



Contact Person : Mr. Irfan Chaugule
Designation : Sr. Manager EDL MoU.
Mobile No: 8010245639
Email ID : irfan.chaugule@excelr.com
Website : www.excelr.com



Dr. L. K. Tripathy,
Director,
SaiBalaji International
Institute of Management
Sciences (SBIIMS)

Authorized Signatory



ExcelR Solution

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Memorandum of Understanding

between

**SaiBalaji Education Society's
SaiBalaji International Institute of Management Sciences
(SBIIMS)**

AND

Aurangabad Carbon Products Pvt. Ltd. (ACP)



Memorandum of Understanding

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this day i.e. dated 01/09/2023 between SaiBalaji Education Society's SaiBalaji International Institute of Management Sciences, Pune, Maharashtra, India represented here in by Prof.(Dr.) Laxman Kumar Tripathy, Director, SBIIMS and Aurangabad Carbon Products Pvt. Ltd. Pune, Maharashtra, India, represented here in by Mr. Gadhavi Vijaykumar N. Plant Head- ACP Pune Region.

Purpose:

The purpose of this MOU is to promote cooperation in management consulting, education, training and research between the SaiBalaji International Institute of Management Sciences and Aurangabad Carbon Products Pvt. Ltd.

Types of Cooperation

Through this MOU, both Parties affirm the value of collaboration between SBIIMS and Aurangabad Carbon Products Pvt. Ltd. (ACP) and agree to promote the following activities:

1. Joint research projects in fields of mutual interests
2. Exchange of academic publications and reports
3. Opportunities for faculty and staff development and exchange in training and consulting
4. Exchange of visiting students, faculty, research scholars and industry professionals from both the organizations.
5. Appoint an Academic Advisory Boards members from the Industry & members from SBIIMS in the concerned panel/committee/ on advisory role to assist in planning, organizing, developing and monitoring various relevant training, research and development programs. Each party will identify the name and contact information for its members.
6. Start-Up project training for management students and Certificate courses for industry personnel
7. Collaborate on CSR Activities or activities for Social cause
8. Support for Summer Internship Project and Final Placement of students
9. Corporate Guest Sessions for students by industry experts
10. Industrial visit by the students
11. Conducting need-based consulting, training and research for the industry
12. Any other activities as mutually agreed upon

This MOU places no financial obligations or supplementary funding commitments on either Party. All activities will be defined through separate program agreements that detail the commitment of resources (financial or otherwise) required by each Institution. Subsequent program agreements must be approved in writing by the authorized representatives of each institution.



Terms

This MOU will become effective upon the date of signature by both Parties. It shall remain valid for a period of Two (2) years from the date of the last signature, with the understanding that it may be modified by written mutual consent of both Parties.

This Agreement may be terminated by either Party with advance written notice of at least thirty (30) days.

Upon notice of termination both Sai Balaji International Institute of Management Sciences and Aurangabad Carbon Products Pvt. Ltd agree to work in good faith to enable visiting scholars/professionals to complete their respective assignments/research programs unhindered by the termination.

The agreement may be extended by mutual consent of the two Parties after the two -year period, and it must be renewed in writing. This Memorandum of Understanding completed in English is hereby signed in two (2) copies with one (1) copy remaining in the possession of each institution.

For:

Sai Balaji International Institute of Management Sciences
Maharashtra, India

For:

Aurangabad Carbon Products Pvt. Ltd.
Maharashtra, India



Prof. (Dr.) Laxman Kumar Tripathy
Director, IMS Plant Head - ACP - Pune Region




Sai Balaji International Institute of Management Sciences, Pune

Sai Balaji Education Society's Sai Balaji International Institute of Management Sciences	Aurangabad Carbon Products Pvt. Ltd. (Pune Region)
Nere Dattawadi, Marunji, Hinjewadi IT Park, Pune, Maharashtra 411033 Phone: 020-66547534	Plot no. D-244, Chakan Industrial Area, PH -II Tal: Bhamboli, Dist: Pune, Maharashtra, India
Director@sbiims.edu.in www.sbiims.edu.in	E-Mail-puneplant@acppl.co.in www.acppl.co.in





Memorandum of Understanding

Between

**Sai Balaji Education Society's
SAIBALAJI INTERNATIONAL INSTITUTE OF
MANAGEMENT SCIENCES(SBIIMS)
Pune, Maharashtra, India**

And

**Revell Media Solution
Pune, Maharashtra, India**



Memorandum of Understanding

This **Memorandum of Understanding** (hereinafter called as the 'MOU') is entered into on this day i.e. dated 01/09/2023 between **SaiBalaji Education Society's SaiBalaji International Institute of Management Sciences, Pune, Maharashtra, India** represented here in by **Prof.(Dr.) Laxman Kumar Tripathy, Director, SBIIMS** and **REVELL Creations Pvt Ltd, Pune, Maharashtra, India** represented herein by **Mr. Mahesh M. Ghorpade, CEO**

Purpose:

The purpose of this MOU is to promote cooperation in management consulting, education, training and research between SaiBalaji International Institute of Management Sciences and Revell Creations Pvt Ltd.

Types of Cooperation

Through this MOU, both Parties affirm the value of collaboration between SBIIMS and Revell Creations and agree to promote the following activities:

1. Joint research projects in fields of mutual interests
2. Exchange of academic publications and reports
3. Opportunities for faculty and staff development and exchange in training and consulting
4. Exchange of visiting students, faculty, research scholars and industry professionals from both the organizations.
5. Appoint an Academic Advisory Boards members from the Industry & members from SBIIMS in the concerned panel/committee/ on advisory role to assist in planning, organizing, developing and monitoring various relevant training, research and development programs. Each party will identify the name and contact information for its members.
6. Start-Up project training for management students and Certificate courses for industry personnel
7. Collaborate on CSR Activities or activities for Social cause
8. Support for Summer Internship Project and Final Placement of students
9. Corporate Guest Sessions for students by industry experts
10. Industrial visit by the students
11. Conducting need-based consulting, training and research for the industry
12. Any other activities as mutually agreed upon

This MOU places no financial obligations or supplementary funding commitments on either Party.

These activities will be defined through separate program agreements that detail the commitment (if any) and financial (or otherwise) required by each Institution. Subsequent program agreements must be in writing by the authorized representatives of each institution.



Terms

This MOU will become effective upon the date of signature by both Parties. It shall remain valid for a period of **Two (2) years** from 01/09/2023, with the understanding that it may be modified by written mutual consent of both Parties.

This Agreement may be terminated by either Party with advance written notice of at least thirty (30) days.

Upon notice of termination both Sai Balaji International Institute of Management Sciences and Revell Creations agree to work in good faith to enable visiting scholars/professionals to complete their respective assignments/research programs unhindered by the termination.

The agreement may be extended by mutual consent of the two Parties after the Two -year period, and it must be renewed in writing. This Memorandum of Understanding completed in English is hereby signed in two (2) copies with one (1) copy remaining in the possession of each institution.

For:

Sai Balaji International Institute of Management Sciences
Pune, Maharashtra

For:

Revell Creations Pvt.Ltd.
Pune, Maharashtra


Prof. (Dr.) Ayman Kumar Tripathy
Director, SBIIMS
Sai Balaji International Institute of Management Sciences, Pune

REVELL CREATIONS PVT LTD

DIRECTOR

Mr. Mahesh Ghorpade
CEO, Revell Creation

Sai Balaji Education Society's Sai Balaji International Institute of Management Sciences	Revell Creations Pvt Ltd
Near Hinjewadi IT Park, Marunji Pune, Maharashtra 411033 Contact: : 020-66547534	A-Wing, Akruti Sankul, Opp. Janata Sahakari Bank, Tilak Road, Sadashiv Peth Pune 411030 Contact: 020-24333131/2
E-Mail: Director@sbiims.edu.in	E-mail: Revell.mediasolution@gmail.com
Code: 1217 UoP 1217	revell.co.in





SAITO

MEMORANDUM OF UNDERSTANDING FOR ACADEMIC CO-OPERATION

BETWEEN

SAIBALAJI EDUCATION SOCIETY (SBES)

(consisting of International Institute of Management Sciences(IIMS),
Saibalaji International Institute of Management Sciences(SBIIMS),
International Institute of Management & Human Resource Development(IIMHRD),and
R B Mundada Arts,Commerce &Science College(RBMACSS)),
Sr.No 54,Nere Dattawadi,Pune ,Maharashtra,India 411033

AND

SAITO UNIVERSITY COLLEGE

JPT/BPP(D)1000-701/612(3)/DKU036(B)
18, Jalan Tengali, Pj New Town, 46200 Petaling Jaya, Selangor, Malaysia





SAITO

Memorandum of Understanding

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this day i.e. dated 15/03/2023 between Sribalaji Education Society, Pune, Maharashtra, India represented here in by Prof.(Dr.) Tripti Sahu, Dean IIMHRD and Saito University College represented here in by _____

Purpose:

SBES, Pune and Saito University College, Malaysia wish to initiate collaboration in different disciplines through international programmes supported by their respective Institutes.

SBES, Pune and Saito University College, Malaysia recognize their respective strengths in education, training and research in the discipline of Humanities, Arts, Mental, moral & social sciences, Sciences and Commerce & Management Sciences and their mutual interest in engaging themselves in academic co-operation.

Therefore SBES, Pune and Saito University College agree to establish academic co-operation in areas of mutual interest and in accordance with terms and conditions set forth in this Memorandum of Understanding (MOU).

A. Objectives :

i. The goal of this cooperation is to foster collaboration, provide opportunity for global experience and to facilitate advancement of knowledge on the basis of reciprocity, best efforts, mutual benefit and frequent interactions. SBES, Pune and Saito University College agree to the possibility of engaging in the following modes of collaboration :

i. Exchange of information on learning , research and teaching materials and other literature relevant to their educational and research programme.

ii. Joint organization of seminars, conferences, workshops and short term continuing education programmes on topics of mutual interest, while extending invitations to each other's students, research scholars and faculty to participate there in.



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iii. Joint Proposal and engagement in research or training programmes sponsored by funding agencies while extending invitation to each other's students, research scholars and faculty to participate there in.

iv. Exchange on a reciprocal basis, students at under-graduate, post graduate and doctoral levels for a limited period of time for the purpose of education and research.

v. All activities arising out of this MoU is supported by Saibalaji Education Society (SBES), Pune, India and Saito University College.

SBES, Pune and Saito University College agree that the following technical description will guide each proposed activity identified and agreed upon by the two institutions. The terms of any financial agreement will be subject to separate agreements made on a case-by-case basis; such further agreements will include the names of those persons responsible for managing the implementation, etc. of collaborative activity.

B. Joint Sponsored Research & Consulting

i. SBES, Pune, and Saito University College agree to investigate ways of identifying and inviting faculty members from the other institution to participate in ongoing research and development programmes of mutual interest. It is anticipated that the terms and conditions of such participation would be worked out by mutual agreement between the faculty member(s) and the institution extending such invitations.

ii. Further SBES, Pune, and Saito University College agree to jointly identify and pursue opportunities for formulation and submission of new research project proposals or training programmes for possible funding by external agencies if needed. The terms and conditions for joint research would be worked out between the concerned investigators and the funding agency.

iii. It is foreseen that when a visiting faculty visits the partner institution on invitation or as part of such joint research project, such a visit will be subject to the regulations of the individual partner institution.

C. Exchange of Faculty, Research Scholars and Staff

SBES, Pune, and Saito University College agree to explore ways of encouraging collaboration between the two institutions. Specifically, the two institutions would encourage members of each





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faculty to undertake short visits or take up fixed term assignment as visiting professor. The terms and conditions for each visit or assignment, including those concerning stipend, travel and housing would be worked out by the partner institutions.

D. Students Exchange

SBES,Pune and Saito University College agree to discuss the means for enabling exchange of students at Under Graduate, Post graduate and doctoral level between both the institutions. Each exchange student would be selected by mutual agreement and in accordance to the regulations of the partner institutions.

Further, SBES, Pune and Saito University College will explore ways to provide for and facilitate joint guidance of theses under their Ph.D. under their respective faculty.

E. Exchange of Teaching, Research and Training Material

SBES, Pune and Saito University College will examine ways of exchanging information on research and educational programmes and teaching /learning material (including electronic/webcast of lectures, etc. and other relevant literature subject to each Institution's policy on intellectual property and publications.

F. Joint Conferences/Workshops and Short -Term Courses

SBES, Pune and Saito University College agree to seek means of identifying and inviting faculty members from other institution to participate in conferences, workshops and short courses. The terms and conditions for such participation would be worked out by mutual agreement between the faculty members and the Institution extending such invitation.

When a faculty member visits the other institution on invitation or as part of such joint activity, then such a visit should be classified as such and handled as per rules of individual institution or as per the terms of this MOU.

G. Intellectual Property

SBES, Pune and Saito University College agree to respect each other's rights to intellectual property. All background IP used in connection with this MOU shall remain the property of the





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party that introduces it. No license is granted to any party to use background IP of another party unless specifically agreed to in writing. Further, the intellectual property right that arise as a result of any collaborative research or joint activity under this MOU would be subject to separate written agreements on the ownership and management of such intellectual property and each party agrees to respect the ownership of IP of the other parties in all dealings, consistent with officially laid down IPR policies of the partner institutions.

No party to this Memorandum shall use the name, logo or any other designation of any other parties without prior written consent.

H. Coordination:

The following arrangement is suggested for the co-ordination of the collaboration. Each of the Institution i.e. SBES, Pune and Saito University College shall appoint one of its teaching/research faculty to coordinate the programme on its behalf. A Co-ordination Committee consisting of

- a. President, Sribalaji Education Society (SBES) or his nominee and Head of the Institute or his Nominee
- b. Director/Principal- IIMS/SBIIMS/IMHRD/RBMASCC and Director - Concerned Institute or his nominee and Head of the Institute will periodically review and identify ways to strengthen co-operation between the two institutions.

I. Tenure and Termination:

This MOU will take effect from the date it is signed by representatives of the two institutions. It will remain valid for a period of five years. This MOU will be reviewed after three years, the terms of this MOU may be amended by mutual written agreement prior to the date of review. Any extension to the MOU will be formally agreed in writing by the parties.

Either Institution may terminate the MOU by giving written notice to the other institution six months in advance. Once terminated, neither SBES, Pune nor Saito University College will be responsible for any losses, financial or otherwise, which the other institutions may suffer. However, SBES, Pune Saito University College will ensure that all activities in progress are allowed to complete successfully.

J. Arbitration Clause :



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Signatures

For:
Saibalaji Education Society
Pune, India



Prof. (Dr.) Tripti Sabu
Dean IIMHRD



For:
Saito University College
Malaysia



Prof (Dr.) Vinitha Guptan
Vice Chancellor
Saito University College





Memorandum of Understanding

Between

SAIBALAJI EDUCATION SOCIETY'S

**SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT
SCIENCES (SBIIMS)**

And

INSPIRE GROUP



Memorandum of Understanding

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this day i.e. dated 01/09/2023 between Sai Balaji Education Society's Sai Balaji International Institute of Management Sciences, Pune, Maharashtra, India represented here in by Prof. (Dr.) Laxman Kumar Tripathy, Director, SBIIMS and INSPIRE GROUP Pune, Maharashtra, India, represented here in by Mr. Sanjay Kulkarni, Managing Director

Purpose:

The purpose of this MOU is to promote cooperation in management consulting, education, training and research between Sai Balaji International Institute of Management Sciences and INSPIRE GROUP

Types of Cooperation

Through this MOU, both Parties affirm the value of collaboration between Sai Balaji International Institute of Management Sciences and INSPIRE GROUP agree to promote the following activities:

1. Joint research projects in fields of mutual interests
2. Exchange of academic publications and reports
3. Opportunities for faculty and staff development and exchange in training and consulting
4. Exchange of visiting students, faculty, research scholars and industry professionals from both the organizations.
5. Appoint an Academic Advisory Boards members from the Industry & members from SBIIMS in the concerned panel/committee/ on advisory role to assist in planning, organizing, developing and monitoring various relevant training, research and development programs. Each party will identify the name and contact information for its members.
6. Start-Up project training for management students and Certificate courses for industry personnel
7. Collaborate on CSR Activities or activities for Social cause
8. Support for Summer Internship Project and Final Placement of students
9. Corporate Guest Sessions for students by industry experts
10. Industrial visit by the students
11. Conducting need-based consulting, training and research for the industry
12. Any other activities as mutually agreed upon

This MoU places no financial obligations or supplementary funding commitments on either Party. These activities will be defined through separate program agreements that detail the commitment of resources (financial or otherwise) required by each Institution. Subsequent program agreements must be approved in writing by the authorized representatives of each institution.



Terms

This MoU will become effective upon the date of signature by both Parties. It shall remain valid for a period of five (5) years from the date of the last signature, with the understanding that it may be modified by written mutual consent of both Parties.

This Agreement may be terminated by either Party with advance written notice of at least thirty (30) days.

Upon notice of termination both Sai Balaji International Institute of Management Sciences and INSPIRE GROUP agree to work in good faith to enable visiting scholars/professionals to complete their respective assignments/research programs unhindered by the termination.

The agreement may be extended by mutual consent of the two Parties after the five-year period, and it must be renewed in writing. This Memorandum of Understanding completed in English is hereby signed in two (2) copies with one (1) copy remaining in the possession of each institution.

For:

Sai Balaji International Institute of Management Sciences
Maharashtra, India

Prof. (Dr.) Laxman Kumar Tripathy
Director / Managing Director, INSPIRE GROUP

Sai Balaji International Institute of Management Sciences, Pune

For:

Inspire Group, Pune
Maharashtra, India

Mr. Sanjay Kulkarni

Sai Balaji Education Society's Sai Balaji International Institute of Management Sciences	INSPIRE GROUP
Near Hinjewadi IT Park, Marunji Pune, Maharashtra 411033 Contact: : 020-66547534	4-C, Deygiri, Kothrud Industrial Estate, Plot No. 17/1 B, Kothrud, Pune - 411 029
E-Mail: director@sbiims.edu.in	Contact: 9823033601
www.sbiims.edu.in	info@inspiregroup.in
	https://inspiregroup.in





Dr. D. Y. Patil Pratishthan's

Dr. D. Y. Patil Institute of Management Studies

(Approved by AICTE, Recognized by Govt. of Maharashtra & Permanently Affiliated to Savitribai Phule Pune University)

MBA Program Accredited By National Board of Accreditation (NBA) 2021-2024

Sector 29, Behind Akurdi Railway Station, Nigdi-Pradhikaran, Akurdi, Pune - 411 044.

Tel: (020) 27654736, 27652764, Fax: (020) 27650229

E-mail: mba@dypims.com, director@dypims.com Website: www.dypims.com

Ref. No.: DYPIMS/

Date:

MEMORANDUM OF UNDERSTANDING

Between

D. Y. PATIL INSTITUTE OF MANAGEMENT STUDIES

(Hereafter called as "DYPIMS")

And

SAI BALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES

(Hereafter called as "SBIIMS")

This agreement is made between DYPIMS and SBIIMS. The two parties to this agreement wish to establish inter-institutional cooperation and interaction, scholarly and cultural exchanges, and to promote mutual understanding for academic enhancements. This document provides a preliminary statement about future collaboration between the two institutions. Listed below are several activities and initiatives to commence the partnership between the two institutions.

1. Areas of Cooperation:

The two parties (DYPIMS and SBIIMS) may explore the following aspects per the mutually agreed terms.

1. Exchange of faculty, professional staff, and students as per the mutual agreement
2. Support for Individual and collaborative research activities
3. Sharing of faculty and expert inputs for student development
4. Collaborating for joint international guest lectures, seminars, and conferences
5. Helping with academic, research, and institutional developments
6. Sharing of resources, mentoring, and consultancy
7. Joint education programs at different levels

2. Coordinators for Agreement:

To guarantee the fulfilment of conditions under this agreement, each party (DYPIMS and SBIIMS) appoints a coordinator with the partner institutions. The coordinator must ensure that the other party shall have all information necessary for cooperation and implementation.

Dr. D. Y. Patil Institute of Management Studies

(Approved by AICTE, Recognized by Govt. of Maharashtra & Permanently Affiliated to Savitribai Phule Pune University)
MBA Program Accredited By National Board of Accreditation (NBA) 2021-2024
Sector 29, Behind Akurdi Railway Station, Nigdi-Pradhikaran, Akurdi, Pune - 411 044.
Tel: (020) 27654736, 27652794, Fax: (020) 27850229
E-mail: mba@dypims.com, director@dypims.com Website: www.dypims.com



Date: _____

Ref. No.: DYPIMS/


3. Commencement, Duration, and Termination of the Agreement:

This agreement will become effective on the date of signing between the legal representatives or their trustees of DYPIMS and SBIIMS. It is understood by DYPIMS and SBIIMS that the agreement will be modified in writing from time to time based on our partnership experiences and that subsequent contracts will be made between the two institutions, detailing the specific terms relating to each of the activities listed above.


The parties agreed to carry out academic collaboration, scientific research, and academic development between faculty members and students from both institutions. This agreement is not intended to be a legally binding document. It is meant to describe the nature of and suggest the cooperation guidelines described above. Nothing, therefore, shall diminish the complete autonomy of either institution or will upon the other in carrying out the agreement impose any constraints. All the participants within the framework of this agreement must be guaranteed the same rights granted to faculty members and students by the laws and laws in force in the receiving institution.

The agreement will remain in effect for five years from the date of signing it. It will be automatically extended after five years unless it is revoked by either party. Either party may terminate it upon at least one month's written notice by either the signers of this document or their successors. The validity of this agreement is not subject to temporal limitations. No changes can be made except with mutual understanding. This agreement is effective on the day of its signature.

For and On Behalf of
D. Y. PATIL INSTITUTE OF
MANAGEMENT STUDIES (DYPIMS)


Dr. Kuldip S. Charak
Director
D. Y. Patil Institute of Management Studies

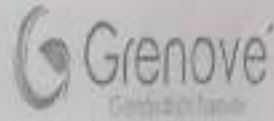
For and On Behalf of
SAIBALAJI INTERNATIONAL INSTITUTE
OF MANAGEMENT SCIENCES (SBIIMS)


Dr. L. K. Tripathy
Director
Sai Balaji International Institute of Management
Sciences

Date: 8th September 2023

Place: Pune





Memorandum of Understanding

between

**SaiBalaji Education Society's
SaiBalaji International Institute of Management
Sciences(SBIIMS)**

Near Hinjewadi IT Park, Marunji Pune, Maharashtra 411033

and

Grenove Services Pvt. LTD

Patil Arcade, office no. 57, 58,59, Next to Persistent Systems

Erandwane, Pune, Maharashtra - 411 004



Memorandum of Understanding

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this day i.e. dated 01/09/2023 between SaiBalaji Education Society, Pune, Maharashtra, India represented here in by Prof.(Dr.) Laxman Kumar Tripathy, Director, **SaiBalaji International Institute of Management Sciences** and **Grenove Services Pvt. LTD**, Pune, Maharashtra, India, represented here in by Mr. Girish Avhad Managing Director.

Purpose:

The purpose of this MOU is to promote cooperation in management consulting, education, training and research between SaiBalaji International Institute of Management Sciences and Grenove Services Pvt. LTD.

Types of Cooperation

Through this MOU, both Parties affirm the value of collaboration between **SBIIMS** and **Grenove Services Pvt. LTD** agree to promote the following activities:

1. Joint research projects in fields of mutual interests
2. Exchange of academic publications and reports
3. Opportunities for faculty and staff development and exchange in training and consulting
4. Exchange of visiting students, faculty, research scholars and industry professionals from both the organizations.
5. Appoint an Academic Advisory Boards members from the Industry & members from SBIIMS in the concerned panel/committee/ on advisory role to assist in planning, organizing, developing and monitoring various relevant training, research and development programs. Each party will identify the name and contact information for its members.
6. Start-Up project training for management students and Certificate courses for industry personnel
7. Collaborate on CSR Activities or activities for Social cause
8. Support for Summer Internship Project and Final Placement of students
9. Corporate Guest Sessions for students by industry experts
10. Industrial visit by the students
11. Conducting need-based consulting, training and research for the industry
12. Any other activities as mutually agreed upon

This MOU places no financial obligations or supplementary funding commitments on either Party. All activities will be defined through separate program agreements that detail the commitment (financial or otherwise) required by each Institution. Subsequent program agreements must be approved in writing by the authorized representatives of each institution.



Terms

This MOU will become effective upon the date of signature by both Parties. It shall remain valid for a period of five (5) years from the date of the last signature, with the understanding that it may be modified by written mutual consent of both Parties.

This Agreement may be terminated by either Party with advance written notice of at least thirty (30) days.

Upon notice of termination both SBIIMS and Grenove Services Pvt. LTD agree to work in good faith to enable visiting scholars/professionals to complete their respective assignments/research programs unhindered by the termination.

The agreement may be extended by mutual consent of the two Parties after the five -year period, and it must be renewed in writing. This Memorandum of Understanding completed in English is hereby signed in two (2) copies with one (1) copy remaining in the possession of each institution.

For:

Sai Balaji International Institute of Management Sciences
Pune Pune

Maharashtra, India

For:

Grenove Services Pvt. LTD,

Maharashtra, India

Grenova Services Private Limited

Prof. (Dr.) Lakshman Kumar Tripathy
Director, SBIIMS Managing Director, Grenove Services Pvt. LTD
Director

Director
Mr. Girish Avhad



Sai Balaji International Institute of Management Sciences Pune Society's
Sai Balaji International Institute of Management Sciences

Near Hinjewadi IT Park, Marunji, Pune,
Maharashtra-4111033

E-Mail: director@sbiims.edu.in

www.sbiims.edu.in

Grenove Services Pvt. LTD

Patil Arcade, office no. 57, 58,59, Next to Persistent Systems, Erandwane, Pune,
Maharashtra-411004

E-Mail: info@grenove.com

www.grenove.com





Memorandum of Understanding

between

**SaiBalaji Education Society's
SaiBalaji International Institute of Management Sciences (SBIIMS)
Near Hinjewadi IT Park, Maraji Pune, Maharashtra 411033**

And

**Pacific Career Edification Ventures Pvt. Ltd.
1st Floor, St. No. 19/2 Near Courtyard Marriott Hotel
Hinjewadi-Wakad Road, Hinjewadi Pune-411057**



Memorandum of Understanding

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this day i.e. dated 16/08/2023 between **Sai Balaji Education Society, Pune, Maharashtra, India** represented here in by Prof. (Dr.) Laxman Kumar Tripathy, Director, SBIIMS, Pune and **Pacific Career Edification Ventures Pvt. Ltd, Pune, Maharashtra, India**, represented here in by Smarjeet Das, Managing Director, Pacific Career Edification Ventures Pvt. Ltd.

Purpose:

The purpose of this MOU is to promote cooperation in management consulting, education, training and research between Sai Balaji International Institute of Management Sciences and Pacific Career Edification Ventures Pvt. Ltd.

Types of Cooperation:

Through this MOU, both Parties affirm the value of collaboration between Sai Balaji International Institute of Management Sciences Pune and Pacific Career Edification Ventures Pvt. Ltd, Pune agrees to promote the following activities:

1. Joint research projects in fields of mutual interests
2. Exchange of academic publications and reports
3. Opportunities for faculty and staff development and exchange in training and consulting
4. Exchange of visiting students, faculty, research scholars and industry professionals from both the organizations.
5. Appoint an Academic Advisory Boards members from the Industry & members from SBIIMS in the concerned panel/committee/ on advisory role to assist in planning, organizing, developing and monitoring various relevant training, research and development programs. Each party will identify the name and contact information for its members.
6. Start-Up project training for management students and Certificate courses for industry personnel
7. Collaborate on CSR Activities or activities for Social cause
8. Support for Summer Internship Project and Final Placement of students
9. Corporate Guest Sessions for students by industry experts
10. Industrial visit by the students
11. Conducting need-based consulting, training and research for the industry
12. Any other activities as mutually agreed upon

This MOU places no financial obligations or supplementary funding commitments on either Party. These activities will be defined through separate program agreements that detail the commitment of resources (financial or otherwise) required by each Institution. Subsequent program agreements must be approved in writing by the authorized representatives of each institution.





Terms

This MOU will become effective upon the date of signature by both Parties. It shall remain valid for a period of **five (5) years** from the date of the last signature, with the understanding that it may be modified by written mutual consent of both Parties.

This Agreement may be terminated by either Party with advance written notice of at least thirty (30) days. Upon notice of termination both Sai Balaji International Institute of Management Sciences Pune and Pacific Career Edification Ventures Pvt. Ltd. Pune agrees to work in good faith to enable visiting scholars/professionals to complete their respective assignments/research programs unhindered by the termination.

The agreement may be extended by mutual consent of the two Parties after the five-year period, and it must be renewed in writing. This Memorandum of Understanding completed in English is hereby signed in two (2) copies with one (1) copy remaining in the possession of each institution.

For:

Sai Balaji International Institute of Management Sciences, Pune

[Signature]
Prof. Dr. Praxman Kumar Tripathy
Director, SBIIMS

For:

Pacific Career Edification Ventures Pvt. Ltd. Pune

[Signature]
Smarjeet Das

Managing Director, Pacific Career Edification Ventures Pvt. Ltd. Pune



Sai Balaji Education Society's Sai Balaji International Institute of Management Sciences, Pune, India	Pacific Career Edification Ventures Pvt. Ltd. Pune India
Near Hinjewadi IT Park, Marunji, Pune, Maharashtra-411033. Website: www.sbiims.edu.in	1 st Floor, Sr. No. 19/2 Near Courtyard Marriott Hotel Hinjewadi-Wakad Road, Hinjewadi Pune-411057 Website: www.pacificedify.com
E-Mail: director@sbiims.edu.in	E-mail: director@pacificedify.com



Memorandum of Understanding

between

**SaiBalaji Education Society's
SaiBalaji International Institute of Management Sciences (SBIIMS)
Near Hinjewadi IT Park, Marunji Pune, Maharashtra 411033**

and

**Abhinav Education Society's Law College
Sr. No. 13, Ambegaon (BK), Katraj-Dehu Road by-Pass
Pune, Maharashtra-411046**

Memorandum of Understanding

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this day i.e., dated 03/05/2023 between SaiBalaji Education Society, Pune, Maharashtra, India represented here in by Prof. (Dr.) Laxman Kumar Tripathy, Director, SaiBalaji International Institute of Management Sciences (SBIIMS) and Abhinav Education Society's Law College, Pune, represented here in by Prof. Vinod Kewate, Principal Abhinav Education Society's Law College.

Purpose:

The purpose of this MOU is to promote cooperation in management consulting, education, training and research between SaiBalaji International Institute of Management Sciences and Abhinav Education Society's Law College.

Types of Cooperation:

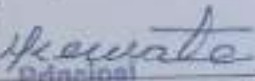
Through this MOU, both Parties affirm the value of collaboration between SBIIMS and Abhinav Education Society's Law College. agree to promote the following activities:

1. Joint research projects in fields of mutual interests
2. Exchange of academic publications and reports
3. Opportunities for faculty and staff development and exchange in training and consulting
4. Exchange of visiting students, faculty, research scholars and industry professionals from both the organizations.
5. Appoint an Academic Advisory Boards members from the Industry & members from SBIIMS in the concerned panel/committee/ on advisory role to assist in planning, organizing, developing and monitoring various relevant training, research and development programs. Each party will identify the name and contact information for its members.
6. Start-Up project training for management students and Certificate courses for industry personnel
7. Collaborate on CSR Activities or activities for Social cause
8. Support for Summer Internship Project and Final Placement of students
9. Corporate Guest Sessions for students by industry experts
10. Industrial visit by the students
11. Conducting need-based consulting, training and research for the industry
12. Any other activities as mutually agreed upon

This MOU places no financial obligations or supplementary funding commitments on either Party. These activities will be defined through separate program agreements that detail the commitment of resources (financial or otherwise) required by each Institution. Subsequent program agreements must be approved in writing by the authorized representatives of each institution.


Director

SaiBalaji International Institute of
Management Sciences, Pune


Principal

Abhinav Education Society's Law College
Survey No 12, Katraj Dehu Road By-pasa,
Ambegon (B4), Pune-411048



Terms

This MOU will become effective upon the date of signature by both Parties. It shall remain valid for a period of **Three (3) years** from the date of the last signature, with the understanding that it may be modified by written mutual consent of both Parties.

This Agreement may be terminated by either Party with advance written notice of at least thirty (30) days.

Upon notice of termination both SBIIMS and Abhinav Education Society's Law College. Agrees to work in good faith to enable visiting scholars/professionals to complete their respective assignments/research programs unhindered by the termination.

The agreement may be extended by mutual consent of the two Parties after the three -year period, and it must be renewed in writing. This Memorandum of Understanding completed in English is hereby signed in two (2) copies with one (1) copy remaining in the possession of each institution.

For:
SaiBalaji International Institute of Management Sciences

[Signature]
Prof. (Dr.) **Laxman Kumar Tripathy**
Director, SBIIMS
SaiBalaji International Institute of Management Sciences, Pune
Abhinav Education Society's Law College



Prof. **Vinod Kewate**
Principal AES Law College

SaiBalaji Education Society's SaiBalaji International Institute of Management Sciences, Pune, Maharashtra, India	Abhinav Education Society's Law College Pune, Maharashtra, India
Near Hinjewadi IT Park, Marunji, Pune, Maharashtra-4111033	Sr.No. 13, Ambegaon (BK), Katraj -Dehu Road by-pass Pune, Maharashtra-411046
E-Mail: director@sbiims.edu.in www.sbiims.edu.in	E-Mail: vkewate@yahoo.com https://www.abhinavlaw.org/

[Signature]

[Signature]
Principal

Abhinav Education Society's Law College
Survey No 13, Katraj Dehu Road By-pass,
Ambegaon (BK), Pune-411046



Memorandum of Understanding

between

SaiBalaji Education Society's

**SaiBalaji International Institute of Management Sciences
(SBIIMS)**

Nere, Dattawadi, Near Hinjewadi IT Park, Marunji Pune
Maharashtra 411033

and

ENGRESS SERVICES

Yashashree, 26, Nirmal Bag Society
Near Muktangan English School, Parvati, Pune 411009



Memorandum of Understanding

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this day i.e. dated 02 Dec 2023 between SaiBalaji Education Society, Pune, Maharashtra, India represented here in by Prof.(Dr.) Laxman Kumar Tripathy, Director, SaiBalaji International Institute of Management Sciences and ENGRESS SERVICES, Yashashree, 26, Nirmal Bag Society, Near Muktangan English School, Parvati, Pune 411009. Maharashtra, India, represented here in by Mr. A.Y. Mehendale Certified Energy Auditor.

Purpose:

The purpose of this MOU is to promote cooperation in management consulting, education, training and research between SaiBalaji International Institute of Management Sciences and ENGRESS SERVICES, Yashashree, 26, Nirmal Bag Society, Near Muktangan English School, Parvati, Pune 411009. **Maharashtra, India.**

Types of Cooperation

Through this MOU, both Parties affirm the value of collaboration between SBIIMS and Grenove Services Pvt. LTD agree to promote the following activities:

1. Joint research projects in fields of mutual interests.
2. Exchange of publications and reports.
3. Opportunities for faculty and staff development and exchange in training, consulting in energy audits.



4. Appoint an Academic Advisory Boards members from the Industry & members from SBIIMS in the concerned panel/committee/ on advisory role to assist in planning, organizing, developing and monitoring various relevant training, research and development programs in energy audits. Each party will identify the name and contact information for its members.
5. Start-Up project training for management students and Certificate courses for industry personnel.
6. Collaborate on CSR Activities or activities for Social cause.
7. Support for Summer Internship Project and Final Placement of students.
8. Corporate Guest Sessions for students by industry experts.
9. Industrial visit by the students.
10. Conducting need-based consulting, training and research for the industry.
11. Any other activities as mutually agreed upon.

This MOU places no financial obligations or supplementary funding commitments on either Party. These activities will be defined through separate program agreements that detail the commitment of resources (financial or otherwise) required by each Institution. Subsequent program agreements must be approved in writing by the authorized representatives of each institution.



Terms

This MOU will become effective upon the date of signature by both Parties. It shall remain valid for a period of **five (5) years** from the date of the last signature, with the understanding that it may be modified by written mutual consent of both Parties.

This Agreement may be terminated by either Party with advance written notice of at least thirty (30) days.

Upon notice of termination both SBIIMS and ENGRESS SERVICES, Yashashree, 26, Nirmal Bag Society, Near Mukhtangan English School, Parvati, Pune agree to working good faith to enable visiting scholars/professionals to complete their respective assignments/research programs unhindered by the termination.

The agreement may be extended by mutual consent of the two Parties after the five -year period, and it must be renewed in writing. This Memorandum of Understanding completed in English is hereby signed in two (2) copies with one (1) copy remaining in the possession of each institution.



For:

SaiBalaji International Institute of Management
Sciences, Maharashtra, India
Management Sciences, Pune

Prof. (Dr) Laxman Kumar Tripathy
Director,



For:

Engree Services, Pune
Maharashtra, India

A. Y. Mehendale



Mr. A.Y. Mehendale
SBIIMS, Energy Auditor,
Engress, Services, Pune

SaiBalaji Education Society's SaiBalaji International Institute of Management Sciences	SBIIMS, Energy Auditor, Engress, Services
Near Hinjewadi IT Park, Marunji, Pune, Maharashtra-4111033	Yashashree, 26, Nirmal Bag Society, Near Muktangan English School, Parvati, Pune 411009. Maharashtra, India
E-Mail: director@sbiims.edu.in	E-Mail:engress123@gmail.com
www.sbiims.edu.in	



Memorandum of Understanding

between

**SaiBalaji Education Society's
SaiBalaji International Institute of Management Sciences
(SBIIMS)**

**Nere, Dattawadi, Near Hinjewadi IT Park, Marunji Pune
Maharashtra 411033**

And

**MAEERS Sant Dnyaneshwar B.Ed College, Alandi
Dist- Pune**



[Signature]
PRINCIPAL

**MAEERS SAINT-DNYANESHWAR B.ED. COLLEGE,
ALANDI DEVACHI, PUNE - 412105 (MH)**

Memorandum of Understanding

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this day i.e., dated 28 Nov 2023 between SaiBalaji Education Society, Pune, Maharashtra, India represented here in by Prof.(Dr.) Laxman Kumar Tripathy, Director, SaiBalaji International Institute of Management Sciences (SBIIMS) and MAEERS Sant Dnyaneshwar B.Ed College, Pune represented here in by Dr. Surendra Herkal, Principal MAEERS Sant Dnyaneshwar B.Ed College, Alandi, Pune.

Purpose:

The purpose of this MOU is to promote cooperation in management consulting, education, training and research between SaiBalaji International Institute of Management Sciences and MAEERS Sant Dnyaneshwar B.Ed College, Alandi, Pune.

Types of Cooperation:

Through this MOU, both Parties affirm the value of collaboration between SBIIMS and MAEERS Sant Dnyaneshwar B.Ed College, Alandi, Pune to agree to promote the following activities:

1. Joint research projects in fields of mutual interests
2. Exchange of academic publications and reports
3. Opportunities for faculty and staff development and exchange in training and consulting.
4. Exchange of visiting students, faculty, research scholars and industry professionals from both the organizations.




PRINCIPAL
MAEER'S SAINT DNYANESHWAR B.ED COLLEGE,
ALANDI DEVACHI, PUNE - 412105 (MH)

5. Appoint an Academic Advisory Boards members from the Industry & members from SBIIMS in the concerned panel/committee/ on advisory role to assist in planning, organizing, developing and monitoring various relevant training, research and development programs. Each party will identify the name and contact information for its members.
6. Start-Up project training for management students and Certificate courses for industry personnel
7. Collaborate on CSR Activities or activities for Social cause
8. Support for Summer Internship Project and Final Placement of students
9. Corporate Guest Sessions for students by industry experts
10. Industrial visit by the students
11. Conducting need-based consulting, training and research for the industry
12. Any other activities as mutually agreed upon.

This MOU places no financial obligations or supplementary funding commitment so neither Party. These activities will be defined through separate program agreements that detail the commitment of resources (financial or otherwise) required by each institution. Subsequent program agreements must be approved in writing by the authorized representatives of each institution.


PRINCIPAL

**MAEER'S SAINT DNYANESHWAR B.ED. COLLEGE,
ALANDI DEVACHI, PUNE - 412105 (MH)**



Terms

This MOU will become effective upon the date of signature by both Parties. It shall remain valid for a period of **Three(3) years** from the date of the last signature, with the understanding that it may be modified by written mutual consent of both Parties.

This Agreement may be terminated by either Party with advance written notice of at least thirty (30) days.

Upon notice of termination both SBIIMS and MAEERS Sant Dnyaneshwar B.Ed College, Alandi, Pune. Agrees to work in good faith to enable visiting scholars/professionals to complete their respective assignments/research programs unhindered by the termination.

The agreement may be extended by mutual consent of the two Parties after the three -year period, and it must be renewed in writing. This Memorandum of Understanding completed in English is hereby signed in two (2) copies with one (1) copy remaining in the possession of each institution.

For:

Sai Balaji International Institute of Management Sciences


Prof. (Dr.) Laxman Kumar Tripathy
Director
Sai Balaji International Institute of
Management Sciences, Pune



For:

MAEERS Sant Dnyaneshwar B.Ed College, Alandi, Pune


Dr. Surendra Herkal

Principal, MAEERS Sant Dnyaneshwar B.Ed College, Alandi, Pune



PRINCIPAL

MAEER'S SAINT DNYANESHWAR B.ED. COLLEGE,
ALANDI DEVACHI, PUNE - 412105 (MH)

SaiBalaji Education Society's SaiBalaji International Institute of Management Sciences, Pune, Maharashtra, India	MAEERS Sant Dnyaneshwar B.Ed College, Alandi, Pune, Maharashtra, India
Near Hinjewadi IT Park, Marunji, Pune, Maharashtra-4111033	At Post – Alandi Devachi Tal – Khed Dist – Pune Pin -412105 (Maharashtra)
E-Mail: director@sbiims.edu.in www.sbiims.edu.in	E-Mail: info.mitsdbed@mitsoer.edu.in https://mitsoer.edu.in/


PRINCIPAL

MAEER's SAINT DNYANESHWAR B.ED COLLEGE,
ALANDI DEVACHI, PUNE - 412105 (MH)





Memorandum of Understanding

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this day i.e. dated 15/03/2023 between Saibalaji International Institute of Management Sciences (SBIIMS) Pune, Maharashtra, India represented here in by Prof. (Dr.) L. K. Tripathy, Director, SBIIMS and Sagar Institute of Research & Technology, Bhopal represented here in by Dr Dharmesh Jain, Director SIRT.

Purpose:

SBIIMS, Pune and Sagar Institute of Research & Technology, Bhopal wish to initiate collaboration in different disciplines through international programmes supported by their respective Institutes, SBIIMS, Pune and Sagar Institute of Research & Technology, Bhopal recognize their respective strengths in education, training and research in the discipline of Humanities, Arts, Mental, moral & social sciences, Sciences and Commerce & Management Sciences and their mutual interest in engaging themselves in academic co-operation. Therefore SBIIMS Pune and Sagar Institute of Research & Technology, Bhopal agree to establish academic co-operation in areas of mutual interest and in accordance with terms and conditions set forth in this Memorandum of Understanding (MOU).

A. Objectives:

- i. The goal of this cooperation is to foster collaboration, provide opportunity for global experience and to facilitate advancement of knowledge on the basis of reciprocity, best efforts, mutual benefit and frequent interactions. SBIIMS Pune and Sagar Institute of Research & Technology, Bhopal agree to the possibility of engaging in the following modes of collaboration.
 - i. Exchange of information on learning, research and teaching materials and other literature relevant to their educational and research programme.
 - ii. Joint organization of seminars, conferences, workshops and short term continuing education programmes on topics of mutual interest, while extending invitations to each other's students, research scholars and faculty to participate there in.
 - iii. Joint Proposal and engagement in research or training programmes sponsored by funding agencies while extending invitation to each other's students, research scholars and faculty to participate there in.
 - iv. Exchange on a reciprocal basis, students at post graduate level for a limited period of time for the purpose of education and research.
 - v. All activities arising out of this MoU is supported by Saibalaji International Institute of Management Sciences, Pune, India and Sagar Institute of Research & Technology, Bhopal

SBIIMS Pune and Sagar Institute of Research & Technology, Bhopal agree that the following technical description will guide each proposed activity identified and agreed upon by the two institutions. The terms of any financial agreement will be subject to separate agreements made on a case-by-case basis; such further agreements will include the names of those persons responsible for managing the implementation, etc. of collaborative activity.

First Party:



Second Party:

SAGAR INSTITUTE OF



B. Joint Sponsored Research & Consulting

- i. SBIIMS, Pune, and Sagar Institute of Research & Technology, Bhopal agree to investigate ways of identifying and inviting faculty members from the other institution to participate in ongoing research and development programmes of mutual interest. It is anticipated that the terms and conditions of such participation would be worked out by mutual agreement between the faculty member(s) and the institution extending such invitations.
- ii. Further SBIIMS, Pune, and Sagar Institute of Research & Technology, Bhopal agree to jointly identify and pursue opportunities for formulation and submission of new research project proposals or training programmes for possible funding by external agencies if needed. The terms and conditions for joint research would be worked out between the concerned investigators and the funding agency.
- iii. It is foreseen that when a visiting faculty visits the partner institution on invitation or as part of such joint research project, such a visit will be subject to the regulations of the individual partner institution.

C. Exchange of Faculty, Research Scholars and Staff

SBIIMS Pune, and Sagar Institute of Research & Technology, Bhopal agrees to explore ways of encouraging collaboration between the two institutions. Specifically, the two institutions would encourage members of their faculty to undertake short visits or take up fixed term assignment as visiting professor. The terms and conditions for each visit or assignment, including those concerning stipend, travel and housing would be worked out by the partner institutions.

D. Students Exchange

SBIIMS, Pune and Sagar Institute of Research & Technology, Bhopal agree to discuss the means for enabling exchange of students at Post graduate and doctoral level between both the institutions. Each exchange student would be selected by mutual agreement and in accordance to the regulations of the partner institutions.
Further, SBIIMS Pune and Sagar Institute of Research & Technology, Bhopal will explore ways to provide for and facilitate joint guidance of theses under their Ph.D. under their respective faculty.

E. Exchange of Teaching, Research and Training Material

SBIIMS Pune and Sagar Institute of Research & Technology, Bhopal will examine ways of exchanging information on research and educational programmes and teaching /learning material (including electronic/webcast of lectures, etc. and other relevant literature subject to each Institution's policy on intellectual property and publications.

F. Joint Conferences/Workshops and Short -Term Courses

SBIIMS Pune and Sagar Institute of Research & Technology, Bhopal agree to seek means of identifying and inviting faculty members from other institution to participate in conferences, workshops and short courses. The terms and conditions for such participation would be worked out by mutual agreement between the faculty members and the Institution extending such invitation.

First Party:



Second Party:

SAGAR INSTITUTE OF



When a faculty member visits the other institution on invitation or as part of such joint activity, then such a visit should be classified as such and handled as per rules of individual institution or as per the terms of this MOU.

G. Intellectual Property

SBIIMS Pune and Sagar Institute of Research & Technology, Bhopal agree to respect each other's rights to intellectual property. All background IP used in connection with this MOU shall remain the property of the party that introduces it. No licenses are granted to any party to use background IP of another party unless specifically agreed to in writing. Further, the intellectual property right that arise as a result of any collaborative research or joint activity under this MOU would be subject to separate written agreements on the ownership and management of such intellectual property and each party agrees to respect the ownership of IP of the other parties in all dealings, consistent with officially laid down IPR policies of the partner institutions.

No party to this Memorandum shall use the name, logo or any other designation of any other parties without prior written consent.

H. Coordination:

The following arrangement is suggested for the co-ordination of the collaboration. Each of the Institution i.e. SBIIMS Pune and Sagar Institute of Research & Technology, Bhopal shall appoint one of its teaching/research faculty to coordinate the programme on its behalf. A Co-ordination Committee consisting of

a. Director, SaiBalaji International Institute of Management Sciences or his nominee and Head of the Institute or his Nominee

B. Director SBIIMS and Director -SIRT MBA or his nominee and Head of the Institute will periodically review and identify ways to strengthen co-operation between the two institutions.

I. Tenure and Termination:

This MOU will take effect from the date it is signed by representatives of the two Institutions. It will remain valid for a period of five years. This MOU will be reviewed after three years, the terms of this MOU may be amended by mutual written agreement prior to the date of review. Any extension to the MOU will be formally agreed in writing by the parties.

Either Institution may terminate the MOU by giving written notice to the other institution six months in advance. Once terminated, neither SBIIMS Pune nor Sagar Institute of Research & Technology, will be responsible for any losses, financial or otherwise, which the other institutions may suffer. However, SBIIMS Pune _ Sagar Institute of Research & Technology, Bhopal will ensure that all activities in progress are allowed to complete successfully.

J. Arbitration Clause:

Should there be a dispute relating to any aspect of academic co-operation, Director/ Head of the Institute SBIIMS Pune and Sagar Institute of Research & Technology, Bhopal will jointly dissolve the dispute in a spirit of independence, mutual respect and shared responsibility.

First Party:



Second Party:

SAGAR INSTITUTE OF
RESEARCH & TECHNOLOGY

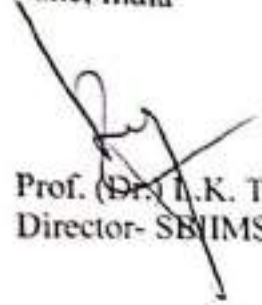


SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES SBIIMS
SBIIMS PUNE

Affiliated to Savitribai Phule Pune University
 Approved by AICTE, Ministry of HRD, Govt. of India

Signatures

For:
 SBIIMS
 Pune, India



Prof. (Dr.) I.K. Tripathy
 Director- SBIIMS



For:
 Sagar Institute of research and Technology
 Bhopal, India



Dr Dharmesh Jain
 Director -MBA, SIRT

**SAGAR INSTITUTE OF
 RESEARCH & TECHNOLOGY**
 Opp. Sagar Estate, Ayudhya By Pass Road
 BHOPAL-462041 (M.P.)



*Scan QR code with your Mobile Phone
or App for Verification of this Certificate

Certificate No, NSDC/2023-24/10554



Certificate of Partnership

This is to certify that

Sai Balaji Education Society

is an **Approved Training Partner** of
National Skill Development Corporation (NSDC)

Date of Issue: November 17, 2023

Valid Upto: November 16, 2024



Skill India
सिखिए कसे - सीखे कसे

3th & 4th Floor, Kaushal Bhawan, New Mill Bldg, New Delhi • 110023
T: +91-11-75000000 • F: +91-11-75000000 | QR: QR530000,2020NPI,181412

To verify NSDC training partner details, visit www.skillindia.org or write to membership@skillindia.org

VED MANI TIWARI
Chief Executive Officer



SAIBALAJI EDUCATION SOCIETY'S

SSDC SAIBALAJI SKILL DEVELOPMENT CENTER
UNDER PARTNERSHIP WITH NSDC
NATIONAL SKILL DEVELOPMENT CORPORATION

The National Skill Development Corporation India (NSDC) was setup as a one of its kind, Public Private Partnership Company with the primary mandate of catalyzing the skills landscape in India.

Under Government of India, Ministry of Skill Development And Entrepreneurship

Achievements

- Over 5.2 million students trained.
- 235 private sector partnerships for training and capacity building, each to train at least 50,000 persons over a 10-year period.
- 38 Sector Skill Councils (SSC) approved in services, manufacturing, agriculture & allied services, and informal sectors. Sectors include 19 of 20 high priority sectors identified by the Government and 25 of the sectors under Make in India initiative.
- 386 Qualification Packs with 6,744 unique National Occupational Standards (NOS). These have been validated by over 1000 companies.
- Vocational training introduced in 10 States, covering 2400+ schools, 2 Boards, benefitting over 2.5 lakh students. Curriculum based on National Occupational Standards (NOS) and SSC certification. NSDC is working with 21 universities, Community Colleges under UGC/AICTE for alignment of education and training to NSQF
- Designated implementation agency for the largest voucher-based skill development program, Pradhan Mantri Kaushal Vikas Yojana.
- Skill Development Management System (SDMS) with 1400 training partners, 28179 training centres, 16479 trainers, 20 job portals, 77 assessment agencies and 4983 empanelled assessors. Hosting in infrastructure certified by ISO 20000/27000 supported by dedicated personnel

For More information : <http://www.nsdciindia.org/>

<https://www.iimspune.edu.in/> / <https://www.sbiims.edu.in/> / <https://iimhd.edu.in/>

Mr. Nitin Bhande - 9096242676, Prof. Nandakumar Jadhav - 9860454314,

Dr. Roop Kishore Singhal - 8788456287



SBIIMS
www.sbiims.edu.in

SaiBalaji International Institute of Management Sciences



**International Institute of Management and Human Resource Development
(Women)**

**in Academic Partnership with
Faculty of Commerce & Management,
Savitribai Phule Pune University ,Pune**



**in collaboration with
Acacia University,
Arizona, USA.**

au | **Acacia
University**
ARIZONA

ANVESH 2k23
Organizes

**An International Conference
on
“ Role of Sustainability & Innovation in the era of Disruption
A Global Challenge”
(in Hybrid Mode)**



**20th & 21st
January 2023**

www.sbiims.edu.in
www.iimhrd.edu.in

Hinjewadi IT Park, Survey No. 54(1+2/1), Nere Dattawadi
Pune, Maharashtra-411033

SaiBalaji International Institute of Management Sciences (SBIIMS)
&
International Institute of Management & Human Resource
Development (IIMHRD) (W)

SBIIMS and IIMHRD (W) are the management institutes imparting two years full time postgraduate programs in management education i.e. MBA recognized by All India Council of Technical Education, New Delhi, and affiliated to Savitribai Phule Pune University. Both Institutes are NAAC accredited. Both have a dedicated team of highly motivated and experienced teaching faculty. Each faculty is outstanding in his/her chosen field of specialization.



SBIIMS and IIMHRD (W) have been striving to excel in the areas of Business Management and Research. In consonance with the Vision and Mission ,their multifarious activities focus on imparting relevant high quality value based professional education and development programmes by instilling integrity and ethics in the students to enable them to reach greater heights and to create thought leaders for world of business.

Objectives of the Conference-

ANVESH 2K23 -the International Conference, is being jointly hosted by SBIIMS and IIMHRD (W).

The Theme of the Conference is “Role of Sustainability & Innovation in the Era of Disruption – A Global Challenge”. It is being organized on 20th and 21st Jan 2023 in hybrid Mode. This Conference aims at deliberations and presentations of research work on sustainability practices & innovation initiatives taken up by organizations against the background of disruptions. The conference will offer an opportunity to research scholars, practitioners and students interested in the issues related to sustaining organizational excellence, to share their thoughts and research findings and will provide a forum for discussion, collaboration and intellectual exchange. Innovation and Sustainability are regarded as vital indicators of societal and professional life, yet their advances are typically considered in isolation. In order to provide novel solutions for achieving the 17 Sustainable Development Goals of the United Nations, organizations need creative ways. Dissolving disciplinary and functional boundaries is crucial to navigate successfully a time of turbulence in many businesses and implementing radical innovation, establishing connections between ,heretofore, un-related knowledge and application disciplines, encourage systemic thinking. New institutional technologies, such as decentralized blockchain- based sharing and cloud-controlled economic platforms, potentially disruptive innovations and business models, are emerging, but it needs a unifying philosophy and inspirational leadership to tie all these movements towards sustainable development together. Hence, this conference is an attempt to bring together all relevant components for achieving sustainability and innovation for organizations.

Track-1

Innovation and Research in Finance & Economics: Economic Policy Environment

Make in India, Skill India, Digital India,
Clean and Green Smart Cities Initiative

Financial markets and Regulator
RISK Management

-
-
- Digital Financial inclusion policies Use of Technology in Financial Affordable and Accessible Education to
- Services-Fintech-Investment Banking all Green Accounting -Financial Reporting
- Economic volatility: Currency Volatility, Ethical concerns for corporate finance
- Inflation
- Fiscal and Monetary policy instruments
- E-Rupee
- Foreign Direct Investment, Foreign
- Institutional Investor, Foreign Exchange
- Reserve, Angel Investor, Venture
- Capital & Bad Banks
- Electronic banking
- Credit management
- Bank lending practices
- Merger and acquisition
- Hedge funds
- Bankruptcy Code
-

Track-2

Track II: Business Analytics: Communications and Technology

- Communication Strategies
- IOT
- Data Analytics
- Virtual Communication
- Advances in Technology and
- Communication
- Re-engineering Business Models Artificial Intelligence, Big Data & E-Waste Analytics
-
- Human Computer Interaction and
- Human Behavior
- ICT for Education, Healthcare and
- Other Sectors
- Crypto Currency & Block Chain
- Technology

Track-3

Innovation in Sustainable HRM and General Management: Administrative Practices and Management

- Digital Human Resource
- Management
- Cross-Cultural Communication
- Sustainable Talent Acquisition
- & Retention
- Knowledge Management
- Green HR Practices
- Diversity, Equity and inclusive
- Practices
- Aspects and effects of
- Moonlighting
- Business Ethics and Corporate
- Governance
- Employee Engagement in
- Phygital Organisation
- HR Analytics
- Re-imagining in Learning and
- Development
-



Track-4

Innovation in Marketing Management

- Big Data Analytics
- Ethics in Marketing
- Entrepreneurial Marketing
- Green Marketing
- Value driven Marketing
- International Marketing
- Marketing Analytics
- Neuromarketing
- New Product Development
- Retailing
- Social Media Marketing
- Digital Marketing
- Rural Marketing
- Services Marketing
- Sports Marketing
- Strategic Marketing
- Marketing 4.0
- Environmental Marketing
- Direct Marketing
- Innovations in Marketing
- Digital Marketing

Track-5

Sustainable Supply Chain Management

- Supply Chain Strategy
- Supply Market Intelligence
- Sustainable Transportation Planning
- Warehouse Management
- Sales and Operations Planning
- Strategic Sourcing
- Supply Chain Finance
- Supply Chain Optimization
- Supply Chain Risk u
- IoT in Logistics
- Logistics Planning
- Digital Supply Networks
- Operational Hedging

Track-6

Emerging Global Trends and Challenges

- Climate change and challenges
- Environmental Issues
- Sustainable Business Models for Small and Medium Enterprises
- Intellectual Property Rights and Artificial Intelligence
- Global inclusion and Global Governance
- Tax Reforms and Ease of doing business
- Green Practices
- CSR for sustainability

Topics related to these areas will also be considered.

Publication Opportunity

- Selected papers will be published in ABDC/SCOPUS/UGC CARE listed Journals (additional charges applied)
- The full papers presented at the conference can be published in inhouse Journal having ISSN :2349-6568

Awards

- Best paper Award in each Track
- Innovative Research Award

Submission Guidelines

- The delegates are invited to submit original research papers on the theme and sub-themes of the Conference.
- Research Paper should be in English Language only.
- Soft copies of the papers should be mailed to- research@sbiims.edu.in
- The paper should include the Title, Author's Name, Department Name, Institute/organization Name, City, Country, Email Id, Abstract, Key-Words, Introduction, objectives, Literature Review, Research Methodology, Finding, Discussion, Summary Conclusion and references. The Abstract should not be more than 300 words and full Paper should not be more than 4,000 words.
- Font: Times New Roman, 12 Size, 1.5 line Spacing, fully justified.
- Endnote, headers and Footers Should not be used.
- APA citation style is to be used for references.
- All papers will be peer reviewed before final acceptance and final decision on the same shall be communicated via email on or before 16th January 2023.
- Authors of accepted Papers shall be invited to present their paper in person or online.
- All citations and references must be in sync and author shall make sure that the research paper doesn't infringe upon any copyright.
- All correspondence will be addressed to the first author only.
- Papers received till the last date will only be accepted.

IMPORTANT DATES

Full paper submission : Jan 14, 2023

Intimation of selection of Paper : Jan16,2023

Payment of Registration Fees : Jan16 ,2023

Registration Details

All participants are requested to register by filling

the online registration form on [Registration link](#)

: <https://forms.gle/193c5NpEHqnCWxW96>

A single author presenting multiple papers should register for each paper.

No TA/DA will be paid to any delegate who presents the paper at the conference.

Registration Charges

Research Scholars/ Students : Free

Academicians: 1000 INR

Industry Professionals: 1200 INR

Foreign Delegates: 15 USD

Payment Details

A/C NAME- SBIIMS A/C NO-

4644002100002467

BANK NAME- PUNJAB NATIONAL BANK

IFSC- PUNB0464400

BRANCH- KALYANI NAGAR, PUNE.



Key Note Speakers

Industry Professionals-India

Mr. Avnish Sabharwal
MD, Accenture India, Bangalore

Mr. Amit Kumar
Cloud Search- Head -India Operation

Mr. Ranjit Ravindran
Voltas -Business Head -India

Dr. Surjit Saha
Ex Vice President, Hewlett Packard & TUV
Austria

Mr. Nikhil Gupta
Sr. Product Mgmt Leader

Academicians-India

Dr. Parag Kalkar
Dean, Faculty of Commerce and Management, SPPU, Pune

Dr. Sudhir Gavhane
Vice Chancellor, MGM University, Mumbai

Dr. Mohan B. Rao
Co-Chairman, CII Western Region Task Force on
Education, Consultant-Taiwan
Education Centre

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Professor, Mackenzie University, Sao Paulo, Brazil

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Prof. and HOD, Department of Economics, Rajshahi University, Bangladesh

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HOD, Accounting, Chairman, Q. A. Unit, South Eastern University of Sri Lanka, Sri Lanka

Dr. Ravi Dissanayake,
HOD-Marketing Management, University of Kelaniya, Colombo, Sri Lanka

Dr. Rajeev Dwivedi
Associate Professor-IT Management & Data Analytics, Eastern Washington University, Washington

Dr. Dhruba Pokharel
Professor, Human Resource Management, Tribhuvan University, Nepal

Dr. Hemlata Sharma
Sr. Lecturer-Digital Analytics, Sheffield Hallam University, United Kingdom

Dr. Sampat Kehelwalatenna
HOD-Accounting, Faculty of Mgmt and Fin, University of Colombo, Sri Lanka

Dr. Bo Xie
Director-Faculty of Management, Kunming University of Science & Technology, Kunming, China

Dr. Bahrullah Safi
V. P. -International Acacia University, Tempe, Arizona, United States of America

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WSPM



Jayawant Shikshan Prasarak Mandal's Rajarshi Shahu College Of Education (B.Ed)



(Regd. No. MAH/632/98/Pune & Trust No. F/14907/98)
(Approved By NCTE-WRC Bhopal & Government of Maharashtra)
Code No-WRC/APW04189/123503, Revised Order No. WRC/APW04189/123503/2015-138103
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Email- rsoeed@gmail.com Website : www.jspmrscoed.edu.in

Prof. Dr. T. J. Sawant
D.E.E., B.E. (Electrical), MISTE, Ph.D
FOUNDER SECRETARY

Dr. Dattatraya S. Bhaskar
M.Sc, M.Ed, NET, SET, Ph.D, M.A, LLB
PRINCIPAL

Memorandum of Understanding for the Exchange of Faculty and Students

Between

Jayawant Shikshan Prasarak Mandal's, Rajarshi Shahu College of Education, (B.Ed.) Pune-411033,

And

Sai Balaji International Institute of Management Science, Pune

The objective of this Memorandum of Understanding (MOU) is to establish the collaboration between Jayawant Shikshan Prasarak Mandal's, Rajarshi Shahu College of Education, (B.Ed.) Pune and Sai Balaji International Institute of Management Science, Pune for the purpose of a faculty- student exchange agreement

PARTICIPATING PARTIES

- I. Faculty and Students of Jayawant Shikshan Prasarak Mandal's, Rajarshi Shahu College of Education, (B.Ed.), Pune
- II. Faculty and Students of Sai Balaji International Institute of Management Science, Pune, Term of the MoU

TERMS OF MOU, GENERAL REGULATIONS, ELIGIBILITY AND ENROLMENT

1. The two parties agree to enter into a student exchange agreement, commencing in the academic year 2019-2024
2. The participating students and faculty will register at the host institution for the full academic year or for a minimum of one academic term.
3. Each institution may send up to 05 students and 02 faculty per academic year to participate in the exchange. The number of participants may be increased subject to the mutual agreement of both institutes.
4. It is expected that in any given year there will be an equal number of students exchanged from each institution. The number of faculty also equal for the faculty exchange program.
5. Not with standing Clauses 3 and 4 above, while equal numbers in every year may not be possible, efforts will be made to have equal numbers exchanged over a five-year period.
6. The participant will be students who are completing an undergraduate program or graduate program at their respective institutions.
7. The participants will be selected by their respective institutions to participate in the exchange. Candidates must satisfy admission requirements for special student status, including language

proficiency requirements, of the host institution or the host department.

8. Participants in the faculty exchange will be required to have completed at least one year of teaching experience prior to participation in the exchange. Participating graduate students should have completed at least one term of studies at the home institutes.
9. Each institution will appoint an individual to act as the coordinator for the exchange. The exchange is coordinated in both institutes through coordinator.
10. The host institutions will have the right of refusal of any candidate who may appear to be unacceptable for the exchange.

RESOURCES AND REGULATIONS AT THE HOST INSTITUTION

11. The topic as per the curriculum and class and time-table for the faculty and student exchange program will be decided by the host institute by making coordination with other institution.
12. At the end of the academic year, the participants in the exchange will request the host institution to send to the home institution a report/official transcript of their academic achievement.
13. Each participant in the exchange must ensure that they have adequate health and accident insurance coverage.
14. Exchange students are subject to the rules and regulations of the host institution. The host institution reserves the right to dismiss any participating student at any time for academic or personal misconduct. The dismissal of a participant shall not abrogate the agreement for the arrangements regarding other participants.
15. Both the institutes will share their library resources

DURATION, AMENDMENT AND TERMINATION OF THIS AGREEMENT

16. The parties will review the terms of the MOU annually to assess the success of the exchange, and will determine whether to continue, modify or discontinue the MOU. Each party reserves the right to terminate this MOU upon six months written notice to the other. Any exchanges of students taking place at the time of termination will not be affected; exchange students who already stay at the host institution will be allowed to complete the exchange program.
17. This MOU shall take effect when signed by both parties, and will remain in effect for period of five years. Thereafter, it has to be renewed for another period.

ARBITRATION

Both the parties have signed this MoU on -

IN WITNESS WHERE OF, the parties here to have offered their signatures:


Principal
Director
Sai Balaji International Institute
Management Sciences, Pune




Principal
JSPM'S P. V. NARAYANA SWAMI COLLEGE
OF EDUCATION
Tathavade, Pune