



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

2.3

Teaching- Learning Process (40)


Director
Sai Balaji Education Society's
Sai Balaji International Institute
of Management Sciences
Pune



Dr. L.K. Tripathy

Director

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saijalaji.org **Website :** www.sbiims.com



2.3.1

Student Centric Methods, such as experiential learning, participative Learning and Problem Solving methodologies are used for enhancing Learning experiences using ICT Tools


Director
Sai Balaji Education Society's
Sai Balaji International Institute
of Management Sciences
Pune



Dr. L.K. Tripathy

Director

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



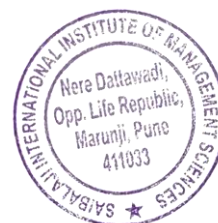
STUDENTS CENTRIC METHODS

ACADEMIC YEAR 2019-20 to 2023-24

INDEX

Sl. No	Particulars of the event	Details
01.	Experimental Learning (i) Summer Internship Project (Industrial Training)	Academic Year 2018-19 to 2022-23
02.	Participative Learning (i) Subject Expert Lectures	Academic Year 2018-19 to 2022-23
03.	ICT Tools	Academic Year 2018-19 to 2022-23


Director
Sai Balaji Education Society's
Sai Balaji International Institute
of Management Sciences
Pune



Dr. L.K. Tripathy

Director

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saijalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

01

Student Centric Methods Experiential Learning

Summer Internship Project (Industrial Training)


Director
Sai Balaji Education Society's
Sai Balaji International Institute
of Management Sciences
Pune



Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

**List of the Students undergone
Industrial Training
Academic Year 2022-23**


Director
Sai Balaji Education Society's
Sai Balaji International Institute
of Management Sciences
Pune



Dr. L.K. Tripathy

Director

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



List of the students undergone Summer Internship Project
Academic Year 2022-23

Sl. No	Seat No	Name of the Student	Company Name
1	16616	Ketki Naik	CA Ojha & co.
2	16596	Shubham Shyamrao Bhor	A S Gadiya and Associates
3	16649	Saharsh Mahajan	A. A. Thakkar & Co.
4	16517	Dhotre Aniket Babasaheb	AMUL
5	16536	Sayaji pramod lawand	Govind Milk & Milk products
6	16479	RUSHIKESH GANESH KANDUR	Nirmal Bang
7	16465	Sayed Mohd Khubaib	Harnex Pvt. Ltd
8	16660	Nishant Mohan Shelavale	M/S Nilesh Dongare and Co.
9	16540	Shivam Shidhaling Mathapati	Govind Milk & Milk Products Pune Baner
10	16482	Tanishq Tushar khaire	Nirmal bang
11	16530	Kunal katole	Amul
12	16648	Sachin sah	Shri Ram life insurance pvt ltd.
13	16535	Rushikesh Devidas Landge	Step Up Reality
14	16439	Abhishek Mohanty	Govind Milk & Milk products
15	16531	Kevin Nikalje	Amul
16	16641	Pranav Dhankar	Nirmal Bang
17	16570	Sarang Sandip Shinde	Govind Milk & Milk Products Pvt. Ltd.
18	16487	Nilesh Josh	Nirmal bang
19	16444	Swapnil digambar devang	Talentserve
20	16483	Mahima Gautam	John bros financial service pvt ltd
21	16633	Monika Ramashrya Patel	Goaler Web Solutions
22	16475	Hemant Raj	Nirmal Bang
23	16572	Shreyas Rajiv Bhamare	Shriram life insurance
24	16557	Dikshant Vilas Ramteke	Enercomp Solutions Pvt LTD
25	16464	Sanskar Khandare	Govind milk & Milk products
26	16673	Jyotsna Gangaram Gode	Ananta Resource Management
27	16485	Mohammad Muzammil Mohammad Reyaz	AVSR & ASSOCIATES CHARTERED ACCOUNTANT
28	16589	Sakshi Ramesh Amle	Awate autos

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

29	16477	Jitu Kumar Anil Jha	CA Ankit Jain and Associates
30	16659	Sharvari Dhabekar	CA Ojha & co.
31	16506	Aditi Gawali	Cosmotown Shelters LLP
32	16680	Harshal Malokar	Creaticity
33	16646	Rohan Rajesh Dahale	Finbizz professionals
34	16653	Sanket Taywade	Maher Community managed resource centre
35	16529	Raj Atmaram Kanase	Meraki Polymers
36	16662	SHIVAM NANDKUMAR PADOLE	POSHWAY CONSULTANTS & CO.
37	16484	Mitali Tembhare	John Bros financial services
38	16611	Prathmesh Santosh Gunnal	SHRIRAM LIFE INSURANCE
39	16586	Adesh Wankhade	Nirmal Bang
40	16510	Vivek Keshav Bhapkar	Govind milk and milk product private limited
41	16568	Shantanu Pravin Patil	Arya Service Labour Private Limited
42	16486	Mohammad Zoheb Zaman	AVSR & ASSOCIATES CHARTERED ACCOUNTANT
43	16668	VIVEK SHIMPI	Beesawa broking Pvt ltd
44	16618	Shubhangi Shivraj Kshirsagar	Bhagwanani and Kulkarni CA Firm
45	16508	Avinash Sunil Darade	Govind milk and milk products
46	16500	Tushar Gajanan bhagyawant	NIRMAL BANG PVT LIMITED
47	16511	BHOSALE ABHISHEK SHANKAR	AMUL (GCMMF)
48	16442	Gagan Indrabhan chaure	Govind milk and milk products
49	16591	Arati Suresh Singh	Shriram Life Insurance Company
50	16601	Nilesh Sampat Devare	Nirmal Bang Group
51	16639	Arjun janardan pawar	CA Aprmay kumar and associates
52	16520	Vijay Prakash Fatpure	Govind Milk and Milk Products
53	16460	Pushpak kayalkar	Amul (Anand milk union Ltd)
54	16523	Chetana Dilip Gatar	Govind milk and milk product pvt ltd
55	16683	Kartik Yuvraj Rathod	Bharti Robotics System
56	16682	Pranay Gajanan Jagtap	Creaticity
57	16474	Harsha Meshram	CRESTA WEALTH FINANCIAL PTV ltd
58	16613	Vaibhav Balasaheb karale	Nirmal Bang group
59	16503	Rupali Rathod	Cyberathon
60	16512	Satyam Sunil Borude	D S Solutions
61	16497	Stephan161294@gmail.com	D.S Jain & Co

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE
www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

62	16495	Shantanu Pande	Deloitte
63	16526	Akshaykumar Ingle	Enercomp solutions pvt ltd warje pune
64	16644	Richa Harwani	FinBizz professionals
65	16533	Shreyash Kulat	GOVIND MILK AND MILK PRODUCT PVT LTD
66	16664	Siddhi Sharad Deshmukh	Goaler web solutions
67	16676	PRAFUL SANJAY JONE	John Bros Financial Services Pvt Ltd
68	16565	Sakhare Ankit Anil	Kellogg India Pvt. Ltd.
69	16656	Yashraj Nitin Savant	Margin sentiment advisory Pvt Ltd
70	16667	Unnati Bhoyar	CA Ojha & Company
71	16515	Mayur Dahare	Amul India
72	16592	Tejas Pushkaraj babar	Nirmal bang finance
73	16438	Abhishek Pandey	Amul India
74	16441	Avinash bharat idpachi	Govind milk and milk products
75	16609	Gaurav Neware	Onkar Cards & Stationers
76	16481	Kartik Mahesh Purohit	Nirmal Bang Securities pvt ltd
77	16440	Ankush Mahendra Gawande	Amul India
78	16449	Bhagwan Sheshrao Ghugare	Govind milk and milk products
79	16642	Pranay TITARMARE	Nirmal Bang Securities Pvt Ltd
80	16452	Ashwet Anil Kore	Amul India
81	16507	Afroz Nisar Chaugule	Govind milk and milk products
82	16491	Nagesh Satish Puri	Y M & ASSOCIATES
83	16494	Dhiraj satish sangave	YM & ASSOCIATES
84	16566	Sameer Tayade	Younity.in
85	16622	Kunal mahakalkar	Nirmal Bang security pvt Ltd.
86	16516	Akash Vishwanath Deshmukh	Amul India
87	16518	Saurabh Anantrao Dure	Govind Milk and Milk Products
88	16492	Ram Sunil Somani	Nirmal Bang Securities Pvt Ltd
89	16623	Kunal Sanjay Bankhele	Shriram Life Insurance Company
90	16509	Bhagyashri Dipak Avhad	Talentserve
91	16631	Tanmay Moghe	Tata Motors Limited
92	16532	AKSHAY RAJENDRA KHAIRE	AMUL INDIA
93	16498	Somayya Swami	Nirmal Bang securities pvt Ltd
94	16600	Kiran Ravindra Charthankar	Tejas Agro Irrigation Systems Private Limited

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE
www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

95	16504	Sahil Musa Tadavi	TRIARQ Health nashik
96	16490	Pradip Gorakh Chavan	Prathamesh Construction
97	16461	Raut Sourabh Ramesh	Patil dairy and dairy products
98	16501	Akash Manoj Warade	Nirmal Bang Securities Pvt Ltd
99	16519	Sanyukta Ashok Durge	Govind Milk and Milk Products
100	16628	Sejal Shailesh Mahajan	Shriram Life insurance company
101	16604	Dhayul Nandanwar	Onkar Cards and Stationers
102	16681	Saurabh Shankar Panaskar	Patan urban co operative Bank limited
103	16496	Shashank S. Sangole	Puma
104	16669	Tanmay Vyas	Ravindra R Puri Associates
105	16576	Surya Pratap Singh	REMEDO CLINITECH PVT. LTD
106	16457	Chaitanya Avinash Pathak	Amul India
107	16562	Vivek Raut	Step up realty
108	16555	Rakesh Machhindra Bagul	Amul India
109	16480	Karan Singh Chouhan	CA Ojha and Company
110	16521	Tejas Suraj Gade	Govind Milk and Milk Products
111	16539	Samarth Babruvan Mane-Deshmukh	Harnex Systems Pvt Ltd
112	16671	Arpita	HCLTech
113	16489	Hitesh Patil	John Bros Financial Services pvt Ltd
114	16545	Nandini pawar	Kellogg's™s India pvt.Ltd
115	16657	Manish Sudhakar Savkare	Margin Sentiment Advisory pvt ltd
116	16627	Lokesh Subhash Purohit	Nirmal Bang securities Pvt Ltd
117	16629	Mahesh Nikam	Shriram life insurance company
118	16551	Siddhant Pawar	Govind milk and milk products
119	16561	Mayur Ishwar Rathod	Amul India
120	16625	Lalit Vilas Lathi	CA Sushil Ajmera and Company
121	16522	Ganesh Pandurang Firame	GOVIND MILK AND MILK PRODUCTS
122	16588	Sanyukta ambore	SqaureYards
123	16569	Rukmangad Shelke	TalentServe
124	16577	Prasad Suryavanshi	Amul India
125	16525	Aniket Jagannath Harne	Govind milk and milk products
126	16478	Dharpal Bharat Kale	Margin Sentiment Advisorys Private Limited
127	16578	Nishant Ajay Tayade	MeraTractor.com

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE
www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

128	16595	Sankalp Pramodkumar Bhandari	Nirmal Bang Securities Pvt Ltd
129	16636	Niwruuti Sanjay Taywade	TAXPAY Consultancy
130	16590	Aparna Kiran Amrutkar	Tejas Agro Irrigation Systems Pvt Ltd
131	16538	Mahesh Navnath Shinde	Govind milk and milk products
132	16640	Pradeep Pundalik Prabhu	Nirmal Bang securities pvt Ltd
133	16554	Priya Dewangan	Remedo Clinitech Pvt. Ltd.
134	16675	Soniya Rajendra Khairnar	Ritika securities pvt Ltd
135	16645	Riya Ajay Tapar	Nirmal Bang Securities Pvt Ltd
136	16556	Rakesh Mahapatra	Govind milk and milk products
137	16597	Pruthviraj Dnyaneshwar Bhosale	MM Kale & Associate Chartered Accountant
138	16663	Shruti Gunavant Khorgade	Utsav Jasapara & Associates
139	16471	Deepak Gupta	V S Dhotre & Associates
140	16564	Rushikesh upendra Parge	Step up realty
141	16453	Sanket Maindargi	Swak Foods private limited
142	16524	Shivani Shivaji Ghuge	Talentserve EdTech
143	16575	Rushikesh Raju Sonawane	Talentserve India pvt Ltd
144	16652	Samruddhi Joshi	Nirmal Bang Securities Pvt Ltd
145	16560	Abhishek Rathod	Govind milk And milk products
146	16581	Vikas Arjun Chandel	AMUL INDIA (GCMMF)
147	16638	Sourav Mrigendra Patra	Shriram Life Insurance company
148	16446	Suraj arjun gadhve	SQUARE YARDS
149	16626	Lokesh Anil Sadawarte	John Bros Financial services Pvt Ltd
150	16678	MAHESH PRAKASH MUSALE	MRC LOGISTICS INDIA PVT LTD.
151	16654	Sanyukta Suresh Jeswani	Nirmal Bang Securities Pvt Ltd
152	16450	GOUTAM KUMAR	Shriram Life Insurance company limited
153	16463	Sanket Sambhaji Warekar	Step up Realty
154	16580	Uttara Darvekar	Govind milk and milk products
155	16598	Onkar birajdar	Shree electrical
156	16462	Paritosh Sanjay Rupnar	Stepup Realty
157	16630	Aditi Aniruddha Mairal	John Bros Financial Services Pvt Ltd
158	16665	Sohel Mohamad Arfan Shaikh	Mujahid Durugkar & Associates
159	16552	Ashutosh Ravindra Potdar	Amul India GCMMF
160	16632	Mohan Chandrashekhar Rewatkar	Nirmal Bang Securities Pvt Ltd.

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE
www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

161	16647	Rohan Tryambak Adyalkar	Shriram Life insurance company limited
162	16505	Aasawari yogeshwar dhore	Step-up reality
163	16476	Janhavi katare	Nirmal Bang Securities Pvt. Ltd
164	16455	Atharva Motewar	Amul India private Ltd
165	16583	Bhagyashree Wandhekar	Govind milk and milk products
166	16674	Harshada Laxman Kedari	Volibits LLP
167	16684	Nilesh Sonawane	Vrinda engineer's Pvt Ltd
168	16643	Prithviraj Rajput	VSAP & Company
169	16593	Radhika Belorkar	Nirmal Bang Securities Pvt. Ltd
170	16451	Khushi Chugwani	Square yards
171	16466	Shivam mishra	Saprem reality
172	16635	Onkar pravin nilakhe	SAVEINTAX
173	16655	Sarthak Sharad Jejurkar	SHARPS & CO.
174	16488	Palak Kaur Gurudutta	Shree Balaji equipments Pvt. Ltd
175	16528	Sanket Balasaheb Jadhav	Govind milk and milk products private limited
176	16542	Rohit Baliram More	Stepup Realty
177	16573	Aishwarya ShriShrimal	Amul Pvt .Ltd .India
178	16617	Mayur Dilip Kharde	Nirmal Bang Securities Pvt. Ltd.
179	16624	Kartik Sarangdhar Lahane	Margin Sentiment Advisorys Private Limited
180	16543	Supriya more	Govind milk and milk products pvt .Ltd.
181	16473	Pankaj Tukaram Gaikwad	Brahm Chaitanya Super Speciality Hospital Pvt. Ltd.
182	16584	Rohit Yadav	Britannia Industries Ltd
183	16615	Priyanka Janardhan Kathar	CA Kamlesh Kakde &co.
184	16602	Rushikesh Vishnukant Dhavalaskar	CA SUSHIL AJMERA AND COMPANY
185	16550	Gaurav Pawar	Amul pvt lmt
186	16610	Amruta Ramesh Ghodke	DIW E SERVICES PVT LTD
187	16594	Bhagyashri Shantilal Gadiya	DIW E-Service Pvt Ltd
188	16582	Monali Waghmare	Dreamcare developers Pvt. Ltd.
189	16679	Dimpal Ravikant Sapkale	DTDC express Ltd
190	16537	Omkar Dattatray Lonkar	AMUL(GCMMF LTD)
191	16514	Papiha Choudhari	Enercomp Solutions Pvt. Ltd.
192	16605	Vishal Dhulshette	Margin Sentiment Advisorys private Limited
193	16544	Shrikant Nagapure	Govind milk and milk products pvt ltd

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

194	16666	Renu Turaskar	Finbizz Professionals
195	16612	SHIVTEJ SHATRUGHNA KALDHONE	CA SUSHIL AJMERA AND COMPANY
196	16620	Renuka Mahesh Kulkarni	Firststar Wealth
197	16527	Tanmay Devrao Jadhao	GCMMF (AMUL) Ltd.
198	16513	Tejas Dnyaneshwar Chatki	Genco seeds pvt ltd
199	16587	Sahaj Rajendra Amale	Goaler Web Solutions
200	16553	Prarthana Kansara	Enercomp Solutions Pvt. Ltd.
201	16472	Abhijeet Mangesh deshpande	Nirmal Bang Securities Pvt.Ltd
202	16467	Shubham Vishnu Supekar	Govind Milk and Milk Products Pvt. Ltd.
203	16549	Rohit Anil patil	Home first finance company India limited
204	16677	Sadiccha Thakare	Intelisys ventures pvt ltd
205	16493	Sandesh Sanjay Walke	Nirmal Bang Securities Pvt.Ltd
206	16621	Hardik Mahavir Kumat	John bros financial services pvt ltd.
207	16619	Onkar Kulkarni	Shriram Life Insurance Company Pvt. Ltd.
208	16541	Sabhashankar mishra	Kellogg's
209	16606	Yogesh Shivanand Divate	Margin Sentiment Advisorys Pvt Ltd
210	16634	Mrugendra Shivanand Swami	Multiversity Private Limited
211	16445	Devanshu Parmar	Nilon's Enterprise pvt.ltd
212	16469	Aman Nagpure	Nirmal bang security PVT LTD
213	16546	Sunil Ramrao Nangare	Shriram life insurance policy
214	16534	KULKARNI UDAY SHASHIKANT	Govind Milk`
215	16448	Gayatri Patil	Square yards,pune
216	16599	Chaitanya Dhananjay Ballal	Swapnil salunke and associates
217	16437	Abdul Saad Abdul hafeez	Govind milk and milk products pvt.ltd.
218	16468	Abhishek Barabde	NIRMAL BANG SECURITY PVT LTD
219	16574	Bhor Siddhi Dattatraya	Stepup realty
220	16571	Sharan shivpuje	Govind milk ltd
221	16585	Abhishek Gangadhar chintalwad	Nirmal bang Security pvt Ltd
222	16454	MAYANK GANRAJ KADNAKE	Amul
223	16456	PANSARE OMKAR SUDAM	Boom Panda
224	16459	PUJA KUMARI	Govind Milk
225	16470	BHUSHAN VIJAY BHONGADE	NIRMAL BANG SECURITY PVT LTD
226	16499	TAKATE DEEPIKA AMBADAS	

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

227	16502	JAMDADE SAKSHI SURESH	
228	16547	NIKAM DIGVIJAY MURLIDHAR	Govind Milk
229	16559	RASHANKAR NAMDEV GURUNATH	Amul
230	16563	ROHIT SHINDE	NJ Wealth
231	16567	SEWATKAR MANSI NARHARI	Talentserve
232	16579	UDAY VIJAYRAO SONTAKKE	Govind Milk`
233	16603	DHAYGUDE RAHUL SAGAR	John Bros Financial Services Pvt. Ltd.
234	16607	DIWATE SAYYAM DHANANJAY	NIRMAL BANG SECURITY PVT LTD
235	16458	PATIL SATYAJEET PRADEEP	Govind Milk
236	16447	GAURAV AKTIK SHEETY	Boom Panda
237	16614	KARINA RASHID MULANI	Shriram Finance
238	16608	GANESH SUJIT SOMANI	NIRMAL BANG SECURITY PVT LTD
239	16558	RAMTEKE UNNATI PRASHANT	Govind Milk
240	16637	PATIL NAMRATA BABASAHEB	Amigos Associates
241	16650	SAKSHI AGARWAL	Kadmawala & co.
242	16651	SAMPADA SHIVSHANKAR AWAZE	Delloite
243	16548	Abhishek Bhausahab Patil	Govind milk and milk products pvt.ltd.
244	16658	SETH JEET DHANSUKHLAL	NIRMAL BANG SECURITY PVT LTD
245	16661	SHIVAM KALE	
246	16670	YADAV AKASH SHANKAR	Johnbros Financial Services Ltd.
247	16672	ATTAR RIFAT SAJID	Grey space computing
248	16443	Sachin Rangnath Chormale	GOVIND MILK AND MILKS PRODUCT

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

**List of the Students undergone
Industrial Training
Academic Year 2021-22**


Director
Sai Balaji Education Society's
Sai Balaji International Institute
of Management Sciences
Pune



Dr. L.K. Tripathy

Director

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



List of the students undergone Summer Internship Project

Academic Year 2021-22

Sl. NO	Name of the Student	Seat NO	Specialization	Company Name
1	Datir Liladhar Balkrushna	12427	Mkt.	Talentserve India Pvt. Ltd. Pune
2	Adkar Satish Dashrath	12428	Fin.	Biscon Consultants, Pune
3	Aashna Chouksey	12429	Mkt.	Neophile Export Pvt. Ltd. Indore
4	Aathira Anil Nair	12430	Mkt.	Tata Teleservices Ltd. Pune
5	Abhay Lal Keshri	12432	Mkt.	Allied Analytics, Pune
6	Ananya Singh	12434	Mkt.	Go Speedy Go, Bhubaneshwar (Odisha)
7	Ashwary Verma	12435	Mkt.	Maestro Intellect, Pune
8	Atharva Sharma	12436	Mkt.	Allied Analytics, Pune
9	Avinash Keshavrao Borkar	12437	Mkt.	Dabur India Ltd. Pune
10	Bhasme Ankita Adinath	12438	Mkt.	Allied Analytics, Pune
11	Bhonde Pratik Vasant	12439	Mkt.	Brand UP Solutions, Pune
12	Chandan Prabhakarrrao Takarkhede	12441	Mkt.	BLITZJOBS, Bangalore
13	Chavan Sourabh Ashok	12442	Mkt.	Dabur India Ltd. Pune
14	Chinmay Kailas Gawnar	12444	Mkt.	Dabur India Ltd. Pune
15	Chirag Singh	12445	Mkt.	NJ India Investment Pvt. Ltd. Surat
16	Dhane Swapnil Ashok	12446	Mkt.	Allied Analytics, Pune
17	Dhole Vaishnavi Ravi	12447	Mkt.	Wocially, Mumbai
18	Furquan Ahmad Deshmukh	12448	Mkt.	
19	Gaikwad Rajeshwari Rajendra	12450	Mkt.	Global Trading Corporation, Navi Mumbai
20	Gajendra Bhalchandra	12451	Mkt.	Dabur India Ltd. Pune

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE
www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

	Gandale			
21	Garud Raturaj Sunil	12452	Mkt.	Unschool Pvt. Ltd. Hyderabad
22	Gole Ashwini Kishor	12453	Mkt.	Dhruva Creations, Pune
23	Gouranga Chandra Dash	12454	Mkt.	Ullas Infratech Pvt. Ltd. Bhubaneshwar
24	Himanshi	12457	Mkt.	Insplore TLS Consultants Pvt. Ltd. New Delhi
25	Hitesh Balkrushna Torawane	12458	Mkt.	Dabur India Ltd. Pune
26	Jadhav Tanmay Abhay	12459	Mkt.	Virtnexus Pvt. Ltd. Pune
27	Jagtap Ankush Zipru	12460	Mkt.	Allied Analytics, Pune
28	Jaiswal Anantkumar Arvind	12461	Mkt.	Dabur India Ltd. Pune
29	Jaiswar Dharendra Ramkesh	12462	Mkt.	Insplore TLS Consultants Pvt. Ltd. New Delhi
30	Jitendra Dilip Patil	12463	Mkt.	Go Speedy Go, Bhubaneshwar (Odisha)
31	Junarkar Sourabh Ishwar	12464	Mkt.	Riche Enterpreneuerial Venture Insurance Marketing Firm, Mumbai
32	Kakade Jitendra Kiran	12465	Mkt.	HDFC Life Insurance Ltd. Mumbai
33	Kate Gaurav Prakash	12466	Mkt.	Dabur India Ltd. Pune
34	Khakadkar Rushikesh Dattatray	12467	Mkt.	Dabur India Ltd. Pune
35	Khandare Kunal Mohan	12468	Mkt.	Dabur India Ltd. Pune
36	Mohammed Shoyal Khatri	12469	Mkt.	Meatco Industries, Jaipur
37	Narayan Motiram Gaikwad	12470	Mkt.	Shriram Life Insurance, Hyderabad
38	Narwade Ganesh Kishor	12471	Mkt.	Dabur India Ltd. Pune
39	Nikhil Shashikant Ghanwat	12472	Mkt.	WGBL India Pvt. Ltd. Pune
40	Padmane Chetan	12473	Mkt.	Talkd Pvt. Ltd. Pune
41	Pansande Ganesh	12474	Mkt.	S.S. Khatke Associates, Pune

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

	Ramchandra			
42	Parab Sadashiv Vasant	12475	Mkt.	Allied Analytics, Pune
43	Parikshit Milindrao Kohale	12476	Mkt.	Krushni Kalyan Biotech, Aurangabad
44	Patil Sanket Khanderao	12477	Mkt.	WGBL India Pvt. Ltd. Pune
45	Pawar Suyash Sudhir	12478	Mkt.	United Spirits, Pune
46	Pawar Vikramsih Vijaykumar	12479	Mkt.	Dabur India Ltd. Pune
47	Phadtare Manohar Ramchandra	12480	Mkt.	Shriram Life Insurance, Hyderabad
48	Potdar Janak Manikprabhu	12481	Mkt.	Dabur India Ltd. Pune
49	Prajwal Prakash Lokhande	12482	Mkt.	Allied Analytics, Pune
50	Prajwal Pravin Panshanwar	12483	Mkt.	Talentserve India Pvt. Ltd. Pune
51	Prayas Suresh Kale	12484	Mkt.	MRF Tyres and Service Franchise, Nagpur
52	Rahane Tushar Digambar	12485	Mkt.	Go Speedy Go, Bhubaneshwar (Odisha)
53	Rahul Shashikant Jadhav	12486	Mkt.	Allied Analytics, Pune
54	Rajankar Ashish Chandrakant	12487	Mkt.	Talentserve India Pvt. Ltd. Pune
55	Ravi Rajan Pandey	12488	Mkt.	Dabur India Ltd. Pune
56	Rede Pravin Bhagawat	12489	Mkt.	NJ India Investment Pvt. Ltd. Surat
57	Rutuja Kishorrao Gawande	12490	Mkt.	NJ India Investment Pvt. Ltd. Surat
58	Sagar Shrikant Pathak	12491	Mkt.	HDFC Life Insurance Ltd. Mumbai
59	Saloni Raju Choudhari	12492	Mkt.	HDFC Life Insurance Ltd. Mumbai
60	Sanjana Pandhari Khapekar	12493	Mkt.	Allied Analytics, Pune
61	Sarwade Nikhil Nishikant	12494	Mkt.	Unschool Pvt. Ltd. Hyderabad

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

62	Shevade Devendra Prashant	12495	Mkt.	WGBL India Pvt. Ltd. Pune
63	Shinu Philipose	12496	Mkt.	Go Speedy Go, Bhubaneshwar (Odisha)
64	Shivani Padmakar Sahare	12497	Mkt.	WGBL India Pvt. Ltd. Pune
65	Sikkalgar Mohd Junaid Abdul Rafique	12499	Mkt.	American Ruler Pvt. Ltd. Tirunelveli (Tamilnadu)
66	Singh Aditya Surendra	12500	Mkt.	NJ India Investment Pvt. Ltd. Surat
67	Subodh Prabhakar Wagh	12501	Mkt.	Allied Analytics, Pune
68	Surendra Santbali Chourasia	12502	Mkt.	WGBL India Pvt. Ltd. Pune
69	Tushar Bharadwaj	12503	Mkt.	Conscript HR Advisors Pvt. Ltd. Mumbai
70	Tushar Kumar	12504	Mkt.	Dabur India Ltd. Pune
71	Vaibhav Dilip Jasudkar	12505	Mkt.	Maestro Intellect, Pune
72	Vaishnavi Manohar Badwe	12506	Mkt.	Yadki Infotech Pvt. Ltd. Nagpur
73	Wasnik Nikita Sunil	12507	Mkt.	Institute of Creative Excellence, Kolkata
74	Yadav Rohit Ramashankar	12508	Mkt.	Dabur India Ltd. Pune
75	Abhishek Sunil Tiwari	12509	Fin.	Kaloti & Lathiya Chartered Accountants, Amravati
76	Achandy Jenifer Jacob	12510	Fin.	Mudrabiz Finance Company, Pune
77	Afrin Haseem Rahman	12511	Fin.	Arthayan Bizfinmart Pvt. Ltd. Pune
78	Akshay Dilip Parkhe	12512	Fin.	S.R. Tajane & Associates, Pune
79	Arif Parvej Mohammad Rafiq	12513	Fin.	M.V.J. & Associates, Nagpur
80	Atharv Prakash Vinkare	12514	Fin.	Asset Chain Techlligence Pvt. Ltd. Amravati
81	Avinash Sudhakar Shiware	12515	Fin.	Arthayan Bizfinmart Pvt.

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

				Ltd. Pune
82	Bhosale Darshan Deepak	12516	Fin.	Theta Vega Capital, Aurangabad
83	Birari Siddharth Ashok	12517	Fin.	Choice Equity Broking Pvt. Ltd. Mumbai
84	Chalmewar Somesh Ganpatrao	12518	Fin.	Arthayan Bizfinmart Pvt. Ltd. Pune
85	Chandrani Ghosh	12519	Fin.	HDFC Life Insurance Ltd. Mumbai
86	Charpe Nikita Shyampant	12520	Fin.	Takshashila Consulting, Noida
87	Chetana Sanjay Prajapati	12521	Fin.	Bajaj Allianz Life Insurance Co. Ltd. Pune
88	Chinmay Pradiprao Talwekar	12522	Fin.	Future Generali India Life Insurance Co. Ltd. Mumbai
89	Dalvi Saurabh Rajendra	12523	Fin.	Shriram Life Insurance, Hyderabad
90	Danish Mumtaz	12524	Fin.	Arthayan Bizfinmart Pvt. Ltd. Pune
91	Darshan Dharmendra Mehta	12525	Fin.	FTS India Pvt. Ltd. Mumbai
92	Debasis Dash	12526	Fin.	John Bros Financial Services, Pune
93	Dharmale Yash Gajananrao	12527	Fin.	Kaloti & Lathiya Chartered Accountants, Amravati
94	Dheeraj Ramesh Matey	12528	Fin.	Arthayan Bizfinmart Pvt. Ltd. Pune
95	Dhongde Shripat Dattu	12529	Fin.	M/S. Sunil Dilip Shinde Tax Consultant, Pune
96	Dongre Dipti Dushyant	12530	Fin.	Arthayan Bizfinmart Pvt. Ltd. Pune
97	Farse Pratik Ramchandra	12531	Fin.	Shriram Life Insurance, Hyderabad

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

98	Gaurav Ramesh Belekar	12532	Fin.	Arthayan Bizfinmart Pvt. Ltd. Pune
99	Harsh Dharmendra Mehta	12533	Fin.	Finanddata, New Delhi
100	Harsh Sharma	12534	Fin.	John Bros Financial Services, Pune
101	Harsha Maheshwari	12535	Fin.	HDFC Life Insurance Ltd. Mumbai
102	Hrishikesh Gajanan Jaulkar	12536	Fin.	Takshashila Consulting, Noida
103	Jadhav Akshada Sanjay	12537	Fin.	Mudrabiz Finance Company, Pune
104	Jadhav Akshay Babruvan	12538	Fin.	Arthayan Bizfinmart Pvt. Ltd. Pune
105	Jain Rishita Anil	12539	Fin.	Wisdom Ready Edu Fin Srvices LLP Pune
106	Kaknale Mahima Prakash	12541	Fin.	Shriram Life Insurance, Hyderabad
107	Khandare Amol Sanjay	12542	Fin.	Arthayan Bizfinmart Pvt. Ltd. Pune
108	Karke Prasad Hanumant	12543	Fin.	M/S Dnyaneshwar Gopale & Company, Pune
109	Karmajit Barik	12544	Fin.	Mudrabiz Finance Company, Pune
110	Kazi Abrar Alam Toufik	12545	Fin.	Channaki Capitals, Solapur
111	Kiran Sharma	12546	Fin.	Takshashila Consulting, Noida
112	Madhav Mundra	12547	Fin.	Shriram Life Insurance, Hyderabad
113	Mahabale Shailesh Madhukarrao	12548	Fin.	Anand Kabra & Co. Nanded
114	Mane Govind Madhukar	12549	Fin.	Sagar Investments (AP-Angel Broking Ltd.) Latur
115	Mohit Nitin Kadao	12551	Fin.	Riche Enterpreneuerial Venture Insurance

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

				Marketing Firm, Mumbai
116	Nagare Prajakta Macchindranath	12552	Fin.	NNEELL'S Invest Consultancy, Surat
117	Nidhi Dheeraj Singh	12554	Fin.	Riche Enterpreneuerial Venture Insurance Marketing Firm, Mumbai
118	Nidhi Shivshankar Awaze	12555	Fin.	Takshashila Consulting, Noida
119	Patil Aishwarya Shamrao	12556	Fin.	Arthayan Bizfinmart Pvt. Ltd. Pune
120	Patil Dipak Sanjiv	12557	Fin.	Arthayan Bizfinmart Pvt. Ltd. Pune
121	Pawar Harshada Tulshiram	12558	Fin.	NNEELL'S Invest Consultancy Surat
122	Premkumar Chandrashekhar Raikar	12559	Fin.	Deloitte Tax Services India Pvt. Ltd. Hyderabad
123	Rahul Kumar Gond	12560	Fin.	Fine Frozen Foods, Hyderabad
124	Raibole Ashwini Ramdas	12561	Fin.	Arthayan Bizfinmart Pvt. Ltd. Pune
125	Rathod Priyanka Ramkrushna	12562	Fin.	Atos Syntel Pvt. Ltd. Pune
126	Rupal Nagendra Kohad	12563	Fin.	John Bros Financial Services, Pune
127	Sagar Sachin Sarpotdar	12564	Fin.	HDFC Life Insurance Ltd. Mumbai
128	Sameer Dilip Londhe	12565	Fin.	Takshashila Consulting, Noida
129	Samir Altaf Sheikh	12566	Fin.	Bharti Axa Life Insurance Company, Mumbai
130	Samta KhiyalDas Chhugwani	12567	Fin.	Talent Corner HR Services Pvt. Ltd. Mumbai
131	Sarika	12568	Fin.	NNEELL'S Invest Consultancy, Surat

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

132	Sawant Thoravi Magan	12569	Fin.	Talent Corner HR Services Pvt. Ltd. Mumbai
133	Sharvari Dani	12570	Fin.	Takshashila Consulting, Noida
134	Shelar Udit Nandkishor	12571	Fin.	HDFC Life Insurance Ltd. Mumbai
135	Shinde Pranit Pandurang	12572	Fin.	Mudrabiz Finance Company, Pune
136	Shivani Sachin Gharat	12573	Fin.	Takshashila Consulting, Noida
137	Shubham Devidas Bijwe	12575	Fin.	Amit Dhore & Co. Yeotmal
138	Swamiraj Sanjay Ingawale	12576	Fin.	HDFC Life Insurance Ltd. Mumbai
138	Thakur Jayraj Dipaksingh	12577	Fin.	Shriram Life Insurance, Hyderabad
140	Tushar Vijay Patil	12578	Fin.	Capital Box, Gurugram (Haryana)
141	Vishvesh Kant Shukla	12580	Fin.	Future Generali India Life Insurance Co. Ltd. Mumbai
142	Wankhede Gaurav Vitthal	12581	Fin.	Shriram Life Insurance, Hyderabad
143	Yadav Santosh Raghunath	12582	Fin.	NNEELL'S Invest Consultancy, Surat
144	Yash Harish Chandankhede	12583	Fin.	Takshashila Consulting, Noida
145	Aditya Rajesh Mune	12584	H.R.	Capgemini Technology Services India Ltd. Pune
146	Ashwini Kishor Ukekar	12585	H.R.	Capgemini Technology Services India Ltd. Pune
147	Badghare Ashna Sudhir	12586	H.R.	Go Speedy Go, Bhubaneshwar (Odisha)
148	Borade Kiran Dnyaneshwar	12587	H.R.	Go Speedy Go, Bhubaneshwar (Odisha)
149	Damal Pranjali Sunil	12588	H.R.	Maestro Intellect, Pune

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

150	Gadewar Shrutika Sanjay	12589	H.R.	Riche Enterpreneuerial Ventu Mumbai
151	Joshi Purva Rajendra	12590	H.R.	Go Speedy Go, Bhubaneshwar (Odisha)
152	Kale Ganesh Sanjay	12591	H.R.	Wocially, Mumbai
153	Katkar Akshata Ashok	12592	H.R.	Capgemini Technology Services India Ltd. Pune
154	Mehta Alok Navneet	12594	H.R.	ABL Infrastructure Pvt. Ltd. Nashik
155	Prarthana Surendra Bhelonde	12595	H.R.	Go Speedy Go, Bhubaneshwar (Odisha)
156	Raipure Rushikesh Gajanan	12596	H.R.	Mudrabiz Finance Company, Pune
157	Raveena Rajendra Naikar	12597	H.R.	Capgemini Technology Services India Ltd. Navi Mumbai
158	Roshni Kalihari	12598	H.R.	Wocially, Mumbai
159	Shubham Nagpure	12599	H.R.	BLITZJOBS, Bangalore
160	Sui Zehan Mindo	12600	H.R.	Growth Central VC, New Delhi
161	Tejas Baban Sudrik	12601	H.R.	GMTP Logistics, Pune
162	Harshal Rameshwar Bhivgade	12602	Ope.	FM India Supply Chain Management, Pune
163	Laddha Govind Sanjay	12603	Ope.	Big Bazaar, Mumbai
164	Mayank Sanjiv Dhargave	12604	Ope.	Digipropel, Hyderabad
165	Paunikar Pranali Jeevan	12605	Ope.	Genpact, Gurgaon(Haryana)
166	Rishabh Nemichandraji Lodha	12606	Ope.	Big Bazaar, Mumbai
167	Mehul Krushnakant Patil	12607	B.A.	Tenhard India Pvt. Ltd. Noida
168	Pratik Ashok Dombale	12608	B.A.	Hygine Air Tech, Gurgram (Haryana)
169	Raikar Kirti Chandrashekhar	12609	B.A.	Tenhard India Pvt. Ltd. Noida
170	Saqui Zaya	12610	B.A.	Hygine Air Tech, Gurgram

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

				(Haryana)
171	Aayush Pandey	31977	Mkt.	Allied Analytics, Pune
172	Aldar Akshay Dattu	31978	Mkt.	Arthayan Bizfinmart Pvt. Ltd. Pune
173	Chetanya Singh Dabi	31980	Mkt.	Allied Analytics, Pune
174	Gaikwad Rajendra Kishanrao	31981	Mkt.	Tata Teleservices Ltd. Pune
175	Hake Shubham Shankarrao	31983	Mkt.	Arthayan Bizfinmart Pvt. Ltd. Pune
176	Harshavardhan Vitthalrao Suradkar	31984	Mkt.	Future Retail Big Bazar, Pune
177	Kajol Pandey	31988	Fin.	NNEELL'S Invest Consultancy, Mumbai

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

**List of the Students undergone
Industrial Training
Academic Year 2020-21**


Director
Sai Balaji Education Society's
Sai Balaji International Institute
of Management Sciences
Pune



Dr. L.K. Tripathy

Director

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE
www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

Sr. No.	Seat No.	Name of Student	Specialiation	Name of Company
1	25794	Barne Rohan Rohidas	Mkt.	Sangle Motors, Ambajogai Dist. Beed
2	25795	Bawaskar Sandip Namdeo	Mkt.	Bajaj Finserv, Pune
3	25796	Bharajkar Onkar Umakant	Mkt.	Sangle Motors, Ambajogai Dist. Beed
4	25797	Dhond Ajay Sunil	Mkt.	Weisheit Healthcare, Navi Mumbai
5	25798	Kalal Mayur Sunil	Mkt.	Wealth Infoline Financial Services LLP, Pune
6	25799	Maru Khyati Vijaykumar	Mkt.	Bajaj Finserv, Pune
7	25800	Priyank Upadhyay	Mkt.	Bajaj Finserv, Pune
8	25801	S Noor Mohamed Ali	Mkt.	GTS Technosoft Pvt. Ltd. Pune
9	25802	Sagar Manohar Pathade	Mkt.	Ninjacart, Bengaluru
10	25803	Ankit Yadav	Fin.	Karvy Stock Broking Ltd. Hyderabad
11	25804	Gajbhiye Aarpit Ramesh	Fin.	Karvy Stock Broking Ltd. Hyderabad
12	25805	Ghogare Akash Raghu	Fin.	Angel Broking Ltd. Aurangabad
13	25806	Manish Ishwarlal Sawlani	Fin.	Smart Gain, Pune
14	25808	Tewar Kumar Murugen	Fin.	Podium Systems Pvt. Ltd. Pune
15	25809	Toshniwal Mukund Purushottam	Fin.	Edelweiss Broking Ltd. Mumbai
16	25810	Amte Deepak Manjitrao	H.R.	Larson & Toubro Infotech Ltd. Pune
17	25811	Kamble Ashwini Kishor	H.R.	RSB Transmissions (I), Pune
18	25812	Pratiksha Ramchandra Wagde	H.R.	Podium Systems Pvt. Ltd. Pune
19	25813	A H Aurobinda	Mkt.	Bajaj Finserv, Pune
20	25814	Aher Tushar Dhanesh	Mkt.	Bajaj Finserv, Pune
21	25815	Akshay Kotangale	Mkt.	Q Exclusive Online Shop Pvt. Ltd. Pune

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

22	25816	Amit Ramesh Goge	Mkt.	Saint-Gobain India Pvt. Ltd.-Weber Business, Mumbai
23	25817	Aniket Kishor Radke	Mkt.	Ninjacart, Bengaluru
24	25818	Ankhule Jayesh Ramesh	Mkt.	Karvy Stock Broking Ltd. Hyderabad
25	25819	Ansari Fakrealam Zahiruddin	Mkt.	Bajaj Finserv, Pune
26	25820	Arif Mainuddin Mulla	Mkt.	Saint-Gobain India Pvt. Ltd.-Weber Business, Mumbai
27	25821	Ashok Kumar	Mkt.	Spencer's Retail Ltd. Visakhapatnam
28	25822	Bangali Harshkumar Vijaykumar	Mkt.	Saint-Gobain India Pvt. Ltd.-Weber Business, Mumbai
29	25823	Baviskar Tushar Lotan	Mkt.	IBN Technologies Ltd. Pune
30	25824	Chaudhari Kalpesh Ashok	Mkt.	Saint-Gobain India Pvt. Ltd.-Weber Business, Mumbai
31	25825	Dabhade Prachi Popat	Mkt.	TSL Consulting Pvt. Ltd. Pune
32	25826	Deshmukh Shantanu Sanjayrao	Mkt.	Edelweiss Broking Ltd. Mumbai
33	25827	Devendra Rajendra Jadhav	Mkt.	M-Tech Innovations Ltd. Pune
34	25828	Fulse Sneha Vijaykumar	Mkt.	Force Motors Ltd. Pune
35	25829	Gaikwad Paritosh Vijay	Mkt.	Amul, Nagpur
36	25830	Gaurav Das	Mkt.	Joy Automobile, Kanker (C.G.)
37	25831	Hitesh Harishbhai Mistry	Mkt.	Johnson Controls-Hitachi Air Conditioning India Ltd. Pune
38	25832	Itape Sagar Mahesh	Mkt.	Firstcry.com, Pune
39	25833	Jadhav Pavan Bapurao	Mkt.	Aespaes Productions, Pune
40	25834	Jayesh Kumar Madnani	Mkt.	Amul, Pune
41	25835	Kadu Abhishek Mohan	Mkt.	Eshana Infotech Solutions LLP, Nasik
42	25836	Kanbar Yash Kaushikkumar	Mkt.	Saint-Gobain India Pvt. Ltd.-Weber Business, Mumbai
43	25837	Kazi Juned Liyakat	Mkt.	Prudent Corporate Advisory Services Ltd. Pune

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

44	25838	Khalsa Amanjotkaur Harvindersingh	Mkt.	Bajaj Finserv, Pune
45	25839	Mahure Manoj Vasanta	Mkt.	BYJU'S, Bangalore
46	25840	Monika Singh	Mkt.	Quantazone Soft. Pvt. Ltd. Pune
47	25841	Namanraj Singh Banafar	Mkt.	Bajaj Finserv, Pune
48	25842	Omkar Baban Phatangare	Mkt.	Karvy Stock Broking Ltd. Hyderabad
49	25843	Padol Kinjal Umesh	Mkt.	Digitize Brand Hub(India) Pvt. Ltd. Pune
50	25844	Pallavi Roy	Mkt.	BYJU'S, Bangalore
51	25845	Pant Swanand Vinayak	Mkt.	OYO, Goa
52	25846	Prabhu Shubham Rajendra	Mkt.	OYO, Goa
53	25847	Rahul Raju Ghugal	Mkt.	Airtel Payment Bank, Pune
54	25848	Raichure Akshay Suryakant	Mkt.	Amul, Pune
55	25849	Rajesh Vasudevrao Saripalli	Mkt.	Bajaj Finserv, Pune
56	25850	Ritika Tonk	Mkt.	Ritika Securities, Mumbai
57	25851	Rohan Bhaurao Bharde	Mkt.	Amul, Nagpur
58	25852	Rohit Sunil Chaudhari	Mkt.	Wealth Infoline Financial Services LLP, Pune
59	25853	Shende Parimal Ravindra	Mkt.	Amul, Pune
60	25854	Shimpi Mohit Rajendra	Mkt.	GTS Technosoft Pvt. Ltd. Pune
61	25855	Smita Dhama	Mkt.	Xthrill, Pune
62	25856	Sugat Amar Meshram	Mkt.	Bajaj Finserv, Pune
63	25857	Suraj Prasad Gupta	Mkt.	Saint-Gobain India Pvt. Ltd.-Weber Business, Mumbai
64	25858	Sushovan Roy	Mkt.	VDBS Consultancy Services Pvt. Ltd. Mumbai
65	25859	T A Anandhu Krishna Kumar	Mkt.	Quantazone Soft. Pvt. Ltd. Pune

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

66	25860	Vaibhav Chouhan	Mkt.	Bajaj Finserv, Pune
67	25861	Vikash Kumar	Mkt.	Amul, Pune
68	25862	Wagh Shyam Shivaji	Mkt.	Aloria Tea Pvt. Ltd. Navi Mumbai
69	25863	Wakchoure Vishal Balasaheb	Mkt.	Amul, Pune
70	25864	Abhishek Kumar	Fin.	Sintex-BAPL Ltd. Pune
71	25865	Asane Amol Subhash	Fin.	City Link Tech. Solutions Pvt. Ltd. Pune
72	25866	Ashish Namdeo Chavhan	Fin.	Nirmal Bang, Mumbai
73	25867	Bachhav Lalit Balkrushna	Fin.	Sharekhan Ltd. Nashik
74	25868	Bansode Sagar Bharat	Fin.	Vibgyor Advicorp Pvt. Ltd. Mumbai
75	25869	Bhadane Himanshu Bhalchandra	Fin.	Edelweiss Broking Ltd. Mumbai
76	25870	Bhagyesh Hiraskar	Fin.	Balaji R. & Associates, Pune
77	25871	Borker Sarvesh Chidanand	Fin.	Wealth Infoline Financial Services LLP, Pune
78	25872	Doshi Keval Ketankumar	Fin.	Pfizer Ltd. Mumbai
79	25873	Manjunath Durgappa Gollar	Fin.	Sharekhan Ltd. Pune
80	25874	Monika Santosh Gujarathi	Fin.	Ritika Securities, Mumbai
81	25875	Nawle Pooja Ramesh	Fin.	Ritika Securities, Mumbai
82	25876	Poornima Singh Bhadoria	Fin.	National Stock Exchange of India Ltd. Mumbai
83	25877	R Anand	Fin.	I.R.E.L.(India) Ltd. Chavara(Kerala)
84	25878	Rachoti Soumya	Fin.	Ritika Securities, Mumbai
85	25879	Rudrakanthwar Ashish Chandrakant	Fin.	Sharekhan Ltd. Pune
86	25880	Shreeja Mallikarjunrao Anipindiwar	Fin.	H&R Block (India) Pvt. Ltd. Pune

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

87	25881	Shreyasi Khaitan	Fin.	R.P. Mutha & Associates, Pune
88	25882	Shrikant Netaji Tajne	Fin.	Anand Rathi Share & Stock Brokers Ltd. Nagpur
89	25883	Subhamdit Surin	Fin.	Rourkela Steel Plant(SAIL), Rourkela(Odisha)
90	25884	Sunil Bharat Kankalwar	Fin.	Anand Rathi Share & Stock Brokers Ltd. Nagpur
91	25885	Surushe Amol Suresh	Fin.	Sharekhan Ltd. Pune
92	25886	Turambekar Vipul Vijay	Fin.	Nirmal Bang, Mumbai
93	25887	Shaikh Shahbaj Hussain	Fin.	Persitent Systems Ltd. Pune
94	25888	Chaudhari Siddharth Pramod	Ope.	Sharda Motor Industries Ltd. Pune
95	25889	Rahul Mohan Valvi	Ope.	Motocruizer Technologies India Pvt. Ltd. Pune
96	25891	Ahuja Priyanka Rajubhai	H.R.	Anakin Management Consultants Pvt. Ltd. Mumbai
97	25892	Chugh Sapna Lalitkumar	H.R.	Saturo Technologies Pvt. Ltd. Pune
98	25893	Gedam Sunny Subhash	H.R.	Intrst Network Pvt. Ltd. Ahmedabad
99	25894	Komal Anil Sagne	H.R.	DODA Management & Business Solutions Pvt. Ltd. Pune
100	25895	Marbonwar Pallavi Bandu	H.R.	Seven Mentor Pvt. Ltd. Pune
101	25896	Meghna Gupta	H.R.	High Rise Solutions LLP Pune
102	25897	Sneha Surendra Brahmanekar	H.R.	RSB Transmissions (I), Pune
103	25899	Shinde Mahadev Vitthal	Fin.	S & P Wealth Management Pvt. Ltd. Pune

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

**List of the Students undergone
Industrial Training
Academic Year 2019-20**


Director
Sai Balaji Education Society's
Sai Balaji International Institute
of Management Sciences
Pune



Dr. L.K. Tripathy

Director

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



List of the students undergone Summer Internship Project
Academic Year 2019-20

Sr. No.	Seat No.	Name of Student	Specialization	Name of Company
1	31341	Ajinkya Dnyandeo Kamble	Mkt.	Agrovision, Pune
2	31342	Amar Kumar	Mkt.	Bonville Foods Pvt. Ltd. Ahmedabad
3	31343	Anjan Yadav	Mkt.	Insights Success Media & Tech. Pvt. Ltd. Pune
4	31344	Awatade Prasanna Sanjay	Mkt.	Kashmiri Products, Pune
5	31345	Damdar Pavan Mukund	Mkt.	Lenovo, Pune
6	31346	Gupta Mayur Santosh	Mkt.	Lenovo, Pune
7	31347	Ladva Darshan Narendrabhai	Mkt.	Bajaj Finserv, Pune
8	31348	More Santosh Yogiraj	Mkt.	Gateway Media Solution, Pune
9	31349	Patil Sumant Hemant	Mkt.	Ashok Leyland, Pune
10	31350	Pawan Kumar Singh	Mkt.	Havells India Ltd. Indore
11	31351	Prasanna Rajendra Merwade	Mkt.	Jeet Communication, Kolhapur
12	31352	Rishabh Gouraha	Mkt.	Tata Motors, Bhilai
13	31353	Roy Nilanjan Nilesh	Mkt.	Govind Milk & Milk Products Pvt. Ltd. Satara
14	31354	Saurav Singh	Mkt.	Lenovo, Pune
15	31355	Shoaib Afzal Khan	Mkt.	Kothari Pipes, Solapur
16	31356	Solanki Lalji Ramijbhai	Mkt.	Bajaj Finserv, Pune
17	31357	Akash Jitendra Kolwankar	Fin.	H&R Block India Pvt. Ltd. Pune
18	31358	Aniket Dhondiram Lad	Fin.	Karvy Stock Broking Ltd. Hyderabad
19	31359	Anupam Kumar Gond	Fin.	Nirmal Bang, Mumbai
20	31360	Anupindi Vishwanath	Fin.	Nirmal Bang, Mumbai

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

21	31361	Ashish Kumar	Fin.	Pavan Goyal & Associates, Pune
22	31362	Bandgar Vishal Sadanand	Fin.	Sharekhan Ltd. Solapur
23	31363	Shalom Peter	Fin.	Keynotes Financial Opiniery, Nagpur
24	31364	Tripti Rathore	Fin.	Reliance Industries, Mumbai
25	31365	Akshay Girish Sawarkar	Mkt.	Kohler Power India Pvt. Ltd. Pune
26	31366	Kadam Ankita Prakash	Mkt.	Voltas Ltd. Pune
27	31367	Kanika Malla	Mkt.	H&R Block India Pvt. Ltd. Pune
28	31368	Krishna Acharya	Mkt.	Insights Success Media & Tech. Pvt. Ltd. Pune
29	31369	Maurya Kuldip Rajendraprasad	Mkt.	R.N. Enterprises, Pune
30	31370	Mohnish Santosh Pal	Mkt.	Oyo, Pune
31	31371	Neerajkumar Krishnakant Dubey	Mkt.	Lumax, Pune
32	31372	Rajat Kumar Singh	Mkt.	Insights Success Media & Tech. Pvt. Ltd. Pune
33	31373	Rinky Moolchandani	Mkt.	Ibis, Pune
34	31374	Sawale Hitesh Ankush	Mkt.	Lenovo, Pune
35	31375	Shraddha Deshmukh	Mkt.	Bell Engg. Soft. Technologies Ltd. Pune
36	31376	Shreya Ramakant Kale	Mkt.	Fiitek (India) Pvt. Ltd. Pune
37	31377	Umak Vrushabh Rajkumar	Mkt.	SAR Agrochemicals & Fertilizers Pvt. Ltd. Pune
38	31378	Vishad Chhajed	Mkt.	Ashok Leyland, Pune
39	31379	Vishal Gulabrao Khawse	Mkt.	Big Bang Marketing and Communications, Pune
40	31380	Wagde Aman Indrapal	Mkt.	Aide Expert Advisory, Pune
41	31381	Walke Shubham Madhukar	Mkt.	SAR Agrochemicals & Fertilizers Pvt. Ltd. Pune
42	31382	Ayush Sanjeev Mishra	Fin.	Purity Foods Ltd. Betul
43	31383	Dsouza Sherwin Stephen	Fin.	AXIS Bank, Mumbai

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infoteh Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

44	31384	Faizul Islam	Fin.	Virtual Industries, Jamshedpur
45	31385	Gaikwad Prashant Vishnu	Fin.	Nirmal Bang, Mumbai
46	31386	Gautam Priyanka Ravindra	Fin.	Emkay Global Finance Services Ltd. Mumbai
47	31387	Kanade Dattatray Popat	Fin.	Fin Ex Financial Services, Pune
48	31388	Meshram Sumit Amar	Fin.	Nirmal Bang, Mumbai
49	31389	Murhe Krunal Shantaram	Fin.	Nirmal Bang, Mumbai
50	31390	Nakod Akash Radhakrishna	Fin.	India Nivesh Securities Ltd. Mumbai
51	31391	Puja Singh	Fin.	Ascentrik Research Pvt. Ltd. Mumbai
52	31392	Rahul Kumar Maurya	Fin.	Sharekhan Ltd. Mumbai
53	31393	Suryawanshi Sachin Bhalchandra	Fin.	Fin Ex Financial Services, Pune
54	31394	Tewar Palani Pattan	Fin.	Kotak Mahindra Bank Ltd. Mumbai
55	31395	Vikas Bharat Deshmukh	Fin.	Nirmal Bang, Mumbai
56	31396	Dayma Kunal Mahesh	I.T.	Azure Skynet Solutions Pvt. Ltd. Hyderabad
57	31397	Gaurav Dilip Hiwase	Ope.	Filtek (India) Pvt. Ltd. Pune
58	31398	Jangam Onkar Prakash	Ope.	Bharat Automotive Pressing Pvt. Ltd. Pune
59	31399	Kale Yogesh Ashok	Ope.	Niranjan Industries, Pune
60	31400	Darshana Murlidhar Potdukhe	H.R.	Imperial Auto Industries Ltd. New Delhi
61	31401	Debolina Banerjee	H.R.	Tata Business Support Services Ltd. Pune
62	31402	Tanya Kabra	H.R.	Lucknow Producer's Co-Operative Milk Union Ltd. Lucknow
63	31403	Choudhary Tararam Sujaram	H.M.	Pharma Focus, Pune

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE
www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

**List of the Students undergone Industrial
Training
Academic Year 2018-19**


Director
Sai Balaji Education Society's
Sai Balaji International Institute
of Management Sciences
Pune



Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



List of the students undergone Summer Internship Project
Academic Year 2018-19

Sr. No.	Seat No.	Name of Student	Specialization	Name of Company
1	26176	Bhoma Akash Gopal	Mkt.	Amul, Pune
2	26177	Ghumde Suraj Ashok	Mkt.	AYS Household, Pune
3	26178	Mohd Saddam Hussain Alam	Mkt.	TIMUL, Muzaffarpur
4	26179	Nishant Patel	Mkt.	3M India Ltd. Patna
5	26180	Santosh Kumar Toppo	Mkt.	Amul, Pune
6	26181	Shingala Khushalbhai Rameshbhai	Mkt.	Oxford Technology, Ahmedabad
7	26182	Shrikant Singh	Mkt.	Idea Cellular, Bhilai
8	26183	Singh Rupesh Shrilal	Mkt.	Amul, Pune
9	26185	Sontakke Vrushabh Udaychand	Mkt.	Amul, Pune
10	26186	Sri Ram Dubey	Mkt.	AYS Household, Pune
11	26187	Barange Jagdish Dnyaneshwar	Fin.	S&P Wealth Mngt. Services, Pune
12	26188	Raktim Das	Fin.	S&P Wealth Mngt. Services, Pune
13	26190	Thergaonkar Kaushik Nagesh	Ope.	Atra Pharmaceuticals Ltd. Aurangabad
14	26191	Jagtap Suraj Suresh	Ope.	FedEx Express, Pune
15	26192	Abhijeet Bhujangrao Gudaghe	Mkt.	Royal Enfield, Pune
16	26193	Abhishek Kumar Singh	Mkt.	Mahindra, Varanasi
17	26194	Abhishek Rajesh Bhawe	Mkt.	3M India Ltd. Pune
18	26195	Akhilesh Venktesh Mushan	Mkt.	Honda, Solapur

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

19	26196	Amit Rajkumar Gajbhiye	Mkt.	AYS Household, Pune
20	26197	Arita Sarkar	Mkt.	Houghton India Pvt. Ltd. Pune
21	26198	Bharti Tanuj Yognarayan	Mkt.	Royal Enfield, Pune
22	26200	Dhone Ujwal Madhavrao	Mkt.	Info Edge (India) Ltd. Noida
23	26201	Huma Sheikh	Mkt.	Info Edge (India) Ltd. Noida
24	26202	Limbule Balaji Ramprasad	Mkt.	Wisteria Real Vision Pvt. Ltd. Pune
25	26203	Mohd Naved Khan	Mkt.	Beyondwise Technology Solutions, Kolkata
26	26204	Nitesh Singh	Mkt.	G.S.R. Motors Pvt. Ltd. Varanasi
27	26206	Prathamesh Sanjay Yeotkar	Mkt.	Indiacom Ltd. Pune
28	26207	Priya Choudhary	Mkt.	Birla Sun Life Insurance Ltd. New Delhi
29	26209	Sarabjeet Kaur	Mkt.	Tata Motors, Pune
30	26210	Singh Mayank Radharaman	Mkt.	Lumbini Beverages, Pvt. Ltd. Kolkatta
31	26211	Singh Prashant Harendra	Mkt.	Cadbery India Ltd. Mumbai
32	26212	Singh Rajat Prem	Mkt.	Amul, Pune
33	26213	Nemade Amol Sanjeev	Fin.	Motilal Oswal, Jalgaon
34	26214	Swami Jitendra Bhishanlal	Fin.	Birla Sun Life Asset Mngt. Surat
35	26215	Vivek Kailasrao Ingole	Fin.	S&P Wealth Mngt. Services, Pune
36	26216	Tawade Swapnil Jayaram	I.T.	Intelligent Quotient Security System, Pune
37	26217	Kadam Kiran Ram	H.R.	Flash Electronics (India) Pvt. Ltd. Pune
38	26218	Joshi Aditya Ashwinkumar	Ope.	Prasad International Pvt. Ltd. Ahmedabad
39	26219	Yadav Chetan Hanumant	Ope.	Dexters Logistics Pvt. Ltd. Pune

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

02

Participative
Learning
Subject Expert
Lectures

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



INDEX

SAMPLE FORMAT OF EXPERT LECTURE SERIES REPORT

Lecture (1)
Date: September 10, 2022
Time: 9:00 AM - 1:00 PM
Organizer: SaiBalaji International Institute of Management Sciences
Guest Speaker: Mr. Pravin Vinayak (Director for Karve Finishing School, Entrepreneur and Consultant-HR & Skill Development)
Mr. Sanket Khule (Motivational Speaker ,Corporate Trainer Software Engineer-TCS)
Session 1: "Navigating Corporate Realities"
Lecture (2)
Date: September 24, 2022
Time: 9:00 AM - 1:00 PM
Organizer: SaiBalaji International Institute of Management Sciences
Guest Speaker: Ms. Deepali Kamble(News Anchor, Keynote Speaker, Actor, Voice over artist, Motivational speaker & Counselor)
Mr. Sachin Wadekar (Motivational speaker in Pune and Maharashtra, Corporate Trainer,

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saijalaji.org **Website :** www.sbiims.com



Career Consultant and Business coach)
Session 1:"BREAKTHROUGH! (Rise, Shine & Win)"
Lecture (3)
Date: September 17, 2022
Time: 9:00 AM - 1:00 PM
Organizer: SaiBalaji International Institute of Management Sciences
Guest Speaker:Mr. Govinda sharma (Regional Sales Manager at Uniform Junction Motivational speaker/Corporate Trainer/ International Speaker)
Mr. Sudhir mateti (Head of Human Resources Syntel Telecom & Enkay converged Life coach, Motivational speaker and counselor)
Session 1:"Corporate Expectations from Management Professionals"
Lecture (4)
Date: October 07, 2022
Time: 9:00 AM - 1:00 PM
Organizer: SaiBalaji International Institute of Management Sciences
Guest Speaker:Mr. Harish Naiadn (Keynote speaker/ Motivational speaker)

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saijalaji.org **Website :** www.sbiims.com



Mr. Sagar Paignde: (Motivational speaker/ Entrepreneur / Director - U M pharma / Founder - unity medicare)
Session 1:"Entrepreneurship - Vision and Strategy"
Lecture (5)
Date: November 19, 2022
Time: 9:00 AM - 1:00 PM
Organizer: SaiBalaji International Institute of Management Sciences
Guest Speaker:Mr.Soham Dadarkar(Keynote speaker/ Motivational speaker corporate trainer)
Mr.ES Sanjay Agrawal(Founder & Director at ESSA global solutions /Motivational speaker/ Entrepreneur /Corporate Trainer/Hr professional/Author/Life Coach)
Session 1:"Behavioral and Interpersonal Skills"
Lecture (6)
Date: November 26, 2022
Time: 9:00 AM - 1:00 PM
Organizer: SaiBalaji International Institute of Management Sciences
Guest Speaker:Ms. Kshitija Naikare(Director, LatentKrafts, Motivational speaker and



Corporate Trainer)
Mr. Nitin Gawhane(Head - Training - HR Thyssenkrupp Industries India Pvt. Ltd. Pune India)
Session 1:"Communicate to Conquer"
Lecture (7)
Date: December 03, 2022
Time: 9:00 AM - 1:00 PM
Organizer: SaiBalaji International Institute of Management Sciences
Guest Speaker: Mr. Yashpal Gupta(Business Consulting EY.)
Ms. Neha Ratnakar(Founder - Splendid Consultants, Image Consultant, Data Carnegie Trained - Corporate Trainer, Pune)
Session 1:"Building Leadership Skills"
Lecture (8)
Date: December 17, 2022
Time: 9:00 AM - 1:00 PM
Organizer: SaiBalaji International Institute of Management Sciences
Guest Speaker:Mr. Vishal Goswami (Director Of Operations at TEIMMotivational speaker,

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infoteh Park, Pune - 411033. Tel.: (020) 66547534

Email : admissions@saibalaji.org Website : www.sbiims.com



and Corporate Trainer)
Ms. Tanu Chaurasia (Soft Skills Trainer, Communication trainer Image Consultant, Finger Print Analyst Pune)
Session 1:"Industry 4.0 & Career Opportunities for Management Professionals"
Lecture (9)
Date: January 16, 2023
Time: 9:00 AM - 1:00 PM
Organizer: SaiBalaji International Institute of Management Sciences
Guest Speaker: Associate Prof. Gul Erkol Bayram(Sinop University, School of Tourism & Hospitality Management)
Session 1:"The Future of Technology in Tourism and Hospitality Industry"
Lecture (10)
Date: January 21, 2023
Time: 9:00 AM - 1:00 PM
Organizer: SaiBalaji International Institute of Management Sciences
Guest Speaker: Mr. Himanshu Shekhar (Advises Business ,Leaders & Individuals , TEDx Speaker)



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

Mr. Santosh Jagtap (Sales Head GS Tea, FMCG Sales and Marketing Surya food and Agro Ltd.)

Session 1:"Unleash the Inner You"


Director
Sai Balaji Education Society's
Sai Balaji International Institute
of Management Sciences
Pune



Dr. L.K. Tripathy

Director

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infoteh Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saijalaji.org **Website :** www.sbiims.com



Lecture No.01: REPORT ON INDUSTRY-ACADEMIC INTERFACE SESSIONS

Date: September 10, 2022

Time: 9:00 AM - 1:00 PM

Organizer: SaiBalaji International Institute of Management Sciences

Guest Speaker: Mr. Pravin Vinayak (Director for Karve Finishing School, Entrepreneur and Consultant-HR & Skill Development)

Mr. Sanket Khule (Motivational Speaker, Corporate Trainer Software Engineer-TCS)

Session 1: "Navigating Corporate Realities"

Introduction:

The Industry-Academic Interface series commenced with a highly informative session featuring Mr. Pravin Vinayak, Director for Karve Finishing School, Entrepreneur, and Consultant specializing in HR & Skill Development. The session focused on "Navigating Corporate Realities," offering students profound insights drawn from Mr. Vinayak's extensive corporate experience.

Speaker Profile:

Mr. Pravin Vinayak, with his rich background as a Director for Karve Finishing School and an Entrepreneur, brought a wealth of knowledge to the session. His expertise as a Consultant in HR & Skill Development added practical depth to the discussion, aiming to bridge the gap between academic learning and the real-world dynamics of the corporate sector.

Key Highlights:

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



Introduction to Corporate Realities:

Mr. Pravin Vinayak initiated the session by providing an insightful introduction to the realities of the corporate world. He shared key aspects of the professional landscape, setting the stage for participants to understand the challenges and opportunities they might encounter.

Skill Development and Employability:

The session delved into the crucial topic of skill development. Mr. Vinayak discussed the skills that are highly valued in the corporate sector and how students can enhance their employability by focusing on continuous learning and skill acquisition.

Navigating HR and Recruitment Processes:

Practical advice was provided on navigating HR and recruitment processes. Mr. Pravin Vinayak shared his experiences and insights into what recruiters look for in candidates, how to tailor resumes, and strategies for successful interviews.

Professional Growth and Career Advancement:

The session highlighted the importance of professional growth and career advancement. Mr. Vinayak discussed strategies for building a successful career, including the significance of networking, mentorship, and continuous self-improvement.

Entrepreneurial Perspectives:



Drawing on his entrepreneurial experience, Mr. Pravin Vinayak shared perspectives on entrepreneurship. He discussed the challenges and rewards of starting and running a business, encouraging students to consider entrepreneurial paths in their career journeys.

Interactive Session:

The session concluded with an interactive Q&A segment, allowing participants to engage directly with Mr. Pravin Vinayak. Attendees had the opportunity to seek personalized advice, share their concerns, and gain deeper insights into the corporate and entrepreneurial aspects discussed.

Conclusion:

"Navigating Corporate Realities" by Mr. Pravin Vinayak equipped participants with practical knowledge and actionable insights essential for their transition into the corporate world. The session successfully initiated the Industry-Academic Interface series, setting a valuable precedent for future interactions aimed at preparing students for success in their professional endeavors.

Session 2: "Empowering Success: Insights from the Corporate Journey"

Introduction:

The Industry-Academic Interface series continued with an inspiring session featuring Mr. Sanket Khule, a Motivational Speaker, Corporate Trainer, and Software Engineer at TCS. The session focused on "Empowering Success: Insights from the Corporate Journey," providing students with valuable perspectives from Mr. Khule's extensive corporate experience.



Speaker Profile:

Mr. Sanket Khule, with his dynamic roles as a Motivational Speaker, Corporate Trainer, and Software Engineer, brought a unique blend of technical expertise and motivational insights to the session. His aim was to bridge the gap between academic learning and the practicalities of the corporate world.

Key Highlights:

Personal and Professional Growth:

Mr. Sanket Khule initiated the session by emphasizing the importance of continuous personal and professional growth. He shared experiences from his own journey, illustrating how a commitment to learning contributes to success in the dynamic field of software engineering.

Navigating the Software Engineering Landscape:

The session delved into the nuances of the software engineering field. Mr. Khule provided insights into the latest trends, technologies, and challenges in the industry, offering students a glimpse into the rapidly evolving landscape of IT.

Balancing Technical and Soft Skills:

Practical advice was provided on striking a balance between technical and soft skills. Mr. Sanket Khule discussed the significance of not only mastering technical competencies but also developing communication, teamwork, and problem-solving skills.

Adapting to Change and Innovation:



The session highlighted the need for adaptability and innovation in the corporate world. Mr. Khule shared instances where embracing change and fostering innovation played a pivotal role in his professional journey.

Motivational Strategies for Success:

Drawing on his role as a Motivational Speaker, Mr. Sanket Khule shared motivational strategies for success. He discussed the importance of setting goals, staying focused, and cultivating a positive mindset to overcome challenges.

Interactive Session:

The session concluded with an interactive Q&A segment, allowing participants to engage directly with Mr. Sanket Khule. Attendees had the opportunity to seek advice, gain insights into the software engineering domain, and explore the intersection of technical and motivational aspects in their careers.

Conclusion:

"Empowering Success: Insights from the Corporate Journey" by Mr. Sanket Khule provided participants with a holistic view of the corporate landscape, especially in the realm of software engineering. The session not only equipped individuals with technical knowledge but also inspired them to embrace a growth mindset and navigate their professional journeys with resilience. The Industry-Academic Interface series continued to fulfill its mission of preparing students for success in the ever-evolving world of technology and business.



Photo's of Session:

The poster features a light green geometric pattern in the background. At the top left is the IIMIRD logo, and at the top center is the Saibalaji Education Society logo. The SBIIMS logo and website are at the top right. The main text is centered and reads: 'SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES INTERNATIONAL INSTITUTE OF MANAGEMENT AND HUMAN RESOURCE DEVELOPMENT(W) ORGANISES **INDUSTRY ACADEMIA INTERFACE 2022** MBA BATCH 2022-24'. Below this, 'Session 1' is highlighted in a light green box. A circular portrait of Mr. Pravin Vinayak Paritkar is shown, followed by his name and title: 'MR. PRAVIN VINAYAK PARITKAR, Director for Karve Finishing School, Entrepreneur & consultant- HR & Skill Development, Academic Governance, National Apprenticeship Promotion Scheme Consultant (NAPS)'. 'Session 2' is highlighted in another light green box. A circular portrait of Mr. Sanket Khule is shown, followed by his name and title: 'MR. SANKET KHULE, Motivational Speaker, Corporate trainer, Software Engineer- TCS'. At the bottom, a dark grey bar contains the event details: 'Date: 10th September,2022, Time: 9.15am Onwards, Venue: Paras Hall, SBIIMS'. A blue and purple decorative bar is on the right side.



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE

www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India




Director
Sai Balaji Education Society's
Sai Balaji International Institute
of Management Sciences
Pune



Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saijalaji.org **Website :** www.sbiims.com



Lecture No. 02: REPORT ON INDUSTRY-ACADEMIC INTERFACE SESSIONS

Date: September 17, 2022

Time: 9:00 AM - 1:00 PM

Organizer: SaiBalaji International Institute of Management Sciences

Guest Speaker: Mr. Govinda sharma (Regional Sales Manager at Uniform Junction Motivational speaker/Corporate Trainer/ International Speaker)

Mr. Sudhir mateti (Head of Human Resources Syntel Telecom & Enkay converged Life coach, Motivational speaker and counselor)

Session 1: "Corporate Expectations from Management Professionals"

Introduction:

The Industry-Academic Interface series commenced with an insightful session featuring Mr. Govinda Sharma, Regional Sales Manager at Uniform Junction, a seasoned Motivational Speaker, Corporate Trainer, and International Speaker. The session focused on the theme "Corporate Expectations from Management Professionals," offering participants valuable insights into the expectations of the corporate world.

Speaker Profile:

Mr. Govinda Sharma, with his extensive experience in sales management and expertise in motivational speaking and corporate training, brought a practical perspective to the session. His

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



aim was to bridge the gap between academic knowledge and the real-world expectations that management professionals encounter in their careers.

Key Highlights:

Navigating the Corporate Landscape:

Mr. Govinda Sharma initiated the session by providing an overview of the corporate landscape. He discussed the dynamic nature of industries and the evolving expectations placed on management professionals in the current business environment.

Essential Skills for Success:

The session delved into the essential skills required for success in the corporate world. Mr. Sharma highlighted the significance of communication skills, leadership qualities, adaptability, and problem-solving abilities as crucial attributes sought by corporate employers.

Understanding Corporate Culture:

Practical advice was provided on understanding and adapting to corporate culture. Mr. Govinda Sharma discussed how aligning with the values, ethos, and expectations of the organization contributes to a successful professional journey.

Effective Team Collaboration:



The session emphasized the importance of effective team collaboration. Mr. Sharma shared insights into building strong interpersonal relationships, fostering teamwork, and contributing positively to the collective success of a team.

Continuous Learning and Professional Development:

Mr. Govinda Sharma addressed the theme of continuous learning. He discussed the significance of staying updated on industry trends, acquiring new skills, and actively seeking opportunities for professional development.

Interactive Session:

The session concluded with an interactive Q&A segment, allowing participants to engage directly with Mr. Govinda Sharma. Attendees had the opportunity to seek personalized advice, clarify doubts, and gain deeper insights into the expectations of the corporate world for management professionals.

Conclusion:

"Corporate Expectations from Management Professionals" by Mr. Govinda Sharma provided participants with a realistic understanding of what the corporate world expects from management professionals. The session not only equipped individuals with practical insights but also inspired them to proactively develop the skills and qualities sought by employers. The Industry-Academic Interface series successfully initiated its mission of preparing individuals for success in the competitive and ever-evolving professional landscape.

Session 2: "The Success Mantra"



Introduction:

The Industry-Academic Interface series continued with an enlightening session featuring Mr. Sudhir Mateti, Head of Human Resources at Syntel Telecom & Enkay Converged, a seasoned Life Coach, Motivational Speaker, and Counselor. The session centered around the theme "The Success Mantra," providing participants with profound insights into the keys to success in their personal and professional lives.

Speaker Profile:

Mr. Sudhir Mateti, with his extensive experience in human resources and expertise in life coaching and motivational speaking, brought a wealth of knowledge to the session. His aim was to bridge the gap between academic learning and the practical wisdom needed to achieve success.

Key Highlights:

Defining Success:

Mr. Sudhir Mateti initiated the session by delving into the concept of success. He encouraged participants to reflect on their personal definitions of success and how it aligns with their professional aspirations.

The Role of Mindset in Success:

The session explored the critical role of mindset in achieving success. Mr. Mateti discussed the power of a positive and growth-oriented mindset, emphasizing the impact it can have on overcoming challenges and seizing opportunities.



Goal Setting and Execution:

Practical advice was provided on effective goal setting and execution. Mr. Sudhir Mateti shared insights into setting clear, achievable goals, creating action plans, and staying focused on the journey towards success.

Building Resilience and Perseverance:

The session highlighted the importance of resilience and perseverance in the face of obstacles. Mr. Mateti shared real-world examples and strategies for developing resilience, bouncing back from setbacks, and maintaining a determined attitude.

Balancing Professional and Personal Success:

Mr. Sudhir Mateti addressed the holistic nature of success, discussing the importance of balancing professional achievements with personal well-being. He shared insights into maintaining a healthy work-life balance and nurturing overall life satisfaction.

Interactive Session:

The session concluded with an interactive Q&A segment, allowing participants to engage directly with Mr. Sudhir Mateti. Attendees had the opportunity to seek personalized advice, share their experiences, and gain deeper insights into the components of the success mantra.

Conclusion:

"The Success Mantra" by Mr. Sudhir Mateti provided participants with invaluable insights and practical guidance on the path to success. The session not only equipped individuals with



actionable strategies but also inspired them to embrace a mindset and approach conducive to achieving their goals. The Industry-Academic Interface series continued its mission of preparing individuals for success in both their professional and personal journeys.

Images of the Session:

The poster features logos for IIMHRD, Saibalaji Educational Society, and SBIIMS at the top. The main text reads: SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES INTERNATIONAL INSTITUTE OF MANAGEMENT & HUMAN RESOURCE DEVELOPMENT Organises INDUSTRY ACADEMIA INTERFACE 2022 MBA Batch, 2022-24. It lists two sessions: Session 1 with Mr. Govinda Sharma and Session 2 with Mr. Sudhir Mateti.

Session 1
Topic- "Corporate Expectations from Management Professionals"

Mr. Govinda Sharma
Regional Sales Manager
at Uniform Junction
Motivational Speaker/ Corporate Trainer/
International Speaker

Session 2
Topic- "The Success Mantra"

Mr. Sudhir Mateti
Head Of Human Resources
Syntel Telecom & Enkay Converged
Life Coach • Motivational Speaker • Counselor

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. Tel.: (020) 66547534

Email : admissions@saibalaji.org Website : www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India



Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE

www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India




Director
Sai Balaji Education Society's
Sai Balaji International Institute
of Management Sciences
Pune



Dr. L.K. Tripathy

Director

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saijalaji.org **Website :** www.sbiims.com



Lecture No. 03: REPORT ON INDUSTRY-ACADEMIC INTERFACE SESSIONS

Date: September 24, 2022

Time: 9:00 AM - 1:00 PM

Organizer: SaiBalaji International Institute of Management Sciences

Guest Speaker: Ms. Deepali Kamble (News Anchor, Keynote Speaker, Actor, Voice over artist, Motivational speaker & Counselor)

Mr. Sachin Wadekar (Motivational speaker in Pune and Maharashtra, Corporate Trainer, Career Consultant and Business coach)

Session 1: "BREAKTHROUGH! (Rise, Shine & Win)"

Introduction:

The Industry-Academic Interface series commenced with an engaging session featuring Ms. Deepali Kamble, a multifaceted professional known for her roles as a News Anchor, Keynote Speaker, Actor, Voice-over Artist, Motivational Speaker, and Counselor. The session focused on the theme "BREAKTHROUGH! (Rise, Shine & Win)," providing participants with valuable insights into achieving breakthroughs in their personal and professional lives.

Speaker Profile:

Ms. Deepali Kamble, with her diverse background and expertise in various fields, brought a unique perspective to the session. As a News Anchor and Motivational Speaker, her aim was to

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



bridge the gap between academic knowledge and practical strategies for achieving breakthroughs.

Key Highlights:

Understanding the Concept of BREAKTHROUGH:

Ms. Deepali Kamble initiated the session by introducing the concept of BREAKTHROUGH. She emphasized the idea of rising above challenges, shining despite adversity, and winning in various aspects of life.

Overcoming Challenges and Adversity:

The session delved into strategies for overcoming challenges and adversity. Ms. Kamble shared personal anecdotes and real-world examples, inspiring participants to view challenges as opportunities for growth and breakthroughs.

Cultivating a Positive Mindset:

Practical advice was provided on cultivating a positive mindset. Ms. Deepali Kamble discussed the importance of maintaining optimism, resilience, and a solution-oriented approach in the face of challenges.

Building Confidence and Self-Belief:



The session highlighted the role of confidence and self-belief in achieving breakthroughs. Ms. Kamble shared insights into building self-confidence, conquering self-doubt, and fostering a belief in one's abilities.

Strategies for Personal and Professional Growth:

Ms. Deepali Kamble addressed strategies for personal and professional growth. She provided actionable tips on goal-setting, continuous learning, and creating a roadmap for success in both academic and professional pursuits.

Interactive Session:

The session concluded with an interactive Q&A segment, allowing participants to engage directly with Ms. Deepali Kamble. Attendees had the opportunity to seek personalized advice, share their experiences, and gain deeper insights into the practical applications of achieving breakthroughs.

Conclusion:

"BREAKTHROUGH! (Rise, Shine & Win)" by Ms. Deepali Kamble set an inspiring tone for the Industry-Academic Interface series. Participants not only gained theoretical knowledge but were also motivated to apply the principles of resilience, optimism, and self-belief in their journey towards personal and professional breakthroughs. The session successfully initiated the series' mission of preparing individuals for success in their dynamic and challenging pursuits.

Session 2: "Importance of Attitude and Perception Development"

Introduction:



The Industry-Academic Interface series continued with an enlightening session featuring Mr. Sachin Wadekar, a renowned Motivational Speaker, Corporate Trainer, Career Consultant, and Business Coach. The session focused on the theme "Importance of Attitude and Perception Development," providing participants with valuable insights into the pivotal role of attitude and perception in personal and professional growth.

Speaker Profile:

Mr. Sachin Wadekar, with his extensive experience in motivation, corporate training, career consultancy, and business coaching, brought a wealth of knowledge to the session. His aim was to bridge the gap between academic learning and the practical aspects of attitude and perception development.

Key Highlights:

Understanding the Power of Attitude:

Mr. Sachin Wadekar initiated the session by emphasizing the transformative power of attitude. He discussed how one's attitude shapes responses to challenges, influences decision-making, and impacts overall well-being.

The Role of Perception in Personal and Professional Life:

The session delved into the significance of perception development. Mr. Wadekar explored how perception shapes individuals' interpretations of situations, relationships, and opportunities, influencing their behavior and choices.

Positive Thinking and Its Impact:

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



Practical advice was provided on cultivating positive thinking. Mr. Sachin Wadekar discussed the impact of a positive mindset on personal and professional success, emphasizing the importance of focusing on solutions rather than problems.

Adopting a Growth Mindset:

The session highlighted the benefits of adopting a growth mindset. Mr. Wadekar shared insights into the characteristics of a growth mindset, including resilience, adaptability, and a willingness to embrace challenges as learning opportunities.

Overcoming Limiting Beliefs:

Mr. Sachin Wadekar addressed the challenge of overcoming limiting beliefs. He provided strategies for identifying and challenging self-limiting beliefs, empowering participants to break free from mental barriers.

Interactive Session:

The session concluded with an interactive Q&A segment, allowing participants to engage directly with Mr. Sachin Wadekar. Attendees had the opportunity to seek personalized advice, share their experiences, and gain deeper insights into attitude and perception development.

Conclusion:



"Importance of Attitude and Perception Development" by Mr. Sachin Wadekar provided participants with practical tools and strategies for personal and professional growth. The session not only equipped individuals with valuable insights but also inspired them to consciously shape their attitudes and perceptions for success. The Industry-Academic Interface series continued to fulfill its mission of preparing individuals for success in the dynamic landscape of personal and professional development.

Photos's of Session

The poster features logos for IIMHRD, Saibalaji Education Society, and SBIIMS at the top. The main text reads: 'SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES INTERNATIONAL INSTITUTE OF MANAGEMENT & HUMAN RESOURCE DEVELOPMENT Organises INDUSTRY ACADEMIA INTERFACE 2022 MBA Batch, 2022-24'. It lists two sessions: Session 1 'Topic- BREAKTHROUGH! (Rise, Shine & Win)' by Ms. Deepali Kamble (News Anchor, Actor, Voice Over artist, Motivational Speaker, Counselor) and Session 2 'Topic- Importance of Attitude & Perception Development' by Mr. Sachin Wadekar (Motivational Speaker in Pune & Maharashtra, Corporate Trainer, Career Consultant, Business Coach). The date and venue are listed at the bottom: 'Date - 24th September, 2022. Saturday. Time - 9:15 AM onwards Venue - Paras Hall, SBIIMS Pune.'

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. Tel.: (020) 66547534

Email : admissions@saibalaji.org Website : www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India



Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE

www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India




Director
Sai Balaji Education Society's
Sai Balaji International Institute
of Management Sciences
Pune



Dr. L.K. Tripathy

Director

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



Lecture NO. 04: REPORT ON INDUSTRY-ACADEMIC INTERFACE SESSIONS

Date: October 07, 2022

Time: 9:00 AM - 1:00 PM

Organizer: SaiBalaji International Institute of Management Sciences

Guest Speaker: Mr. Harish Naiadn (Keynote speaker/ Motivational speaker)

Mr. Sagar Paignde (Motivational speaker/ Entrepreneur / Director - U M pharma / Founder - unity medicare)

Session 1: "Entrepreneurship - Vision and Strategy"

Introduction:

The Industry-Academic Interface series commenced with an insightful session featuring Mr. Harish Naiadn, a distinguished Keynote Speaker and Motivational Speaker. The session focused on "Entrepreneurship - Vision and Strategy," providing participants with valuable insights into the key elements of entrepreneurial success.

Speaker Profile:

Mr. Harish Naiadn, with his expertise as a Keynote and Motivational Speaker, brought a wealth of knowledge and inspiration to the session. His aim was to bridge the gap between academic understanding and the practical intricacies of entrepreneurship, particularly focusing on vision and strategy.

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



Key Highlights:

The Essence of Entrepreneurship:

Mr. Harish Naiadn initiated the session by defining the essence of entrepreneurship. He emphasized the entrepreneurial spirit, risk-taking, and the drive to bring innovative ideas to fruition as fundamental components of successful entrepreneurship.

Crafting a Vision for Success:

The session delved into the importance of crafting a clear vision for entrepreneurial endeavors. Mr. Naiadn shared insights on defining a compelling vision that serves as a guiding force, inspiring both the entrepreneur and the team toward common goals.

Strategic Planning and Execution:

Practical advice was provided on strategic planning and execution. Mr. Harish Naiadn discussed the significance of developing a robust business strategy, adapting to market dynamics, and executing plans with agility to navigate challenges effectively.

Innovation and Adaptability:

The session highlighted the role of innovation and adaptability in entrepreneurship. Mr. Naiadn shared real-world examples of entrepreneurs who successfully navigated change, emphasizing the need for continuous innovation and adaptability in dynamic business environments.

Leadership in Entrepreneurship:



Mr. Harish Naiadn addressed the leadership aspects of entrepreneurship. He discussed the qualities of effective leadership, building and leading a motivated team, and fostering a culture of collaboration and creativity within entrepreneurial ventures.

Interactive Session:

The session concluded with an interactive Q&A segment, allowing participants to engage directly with Mr. Harish Naiadn. Attendees had the opportunity to seek personalized advice, share their experiences, and gain deeper insights into the nuances of entrepreneurship, vision, and strategy.

Conclusion:

"Entrepreneurship - Vision and Strategy" by Mr. Harish Naiadn set a motivating tone for the Industry-Academic Interface series. Participants not only gained theoretical knowledge but were also inspired to apply entrepreneurial principles in their endeavors. The session successfully initiated the series' mission of preparing individuals for success in the entrepreneurial landscape.

Session 2: "Sincerity Always Pays - Be Zealous to Work Hard and Focused"

Introduction:

The Industry-Academic Interface series continued with an inspiring session featuring Mr. Sagar Paignde, a distinguished Motivational Speaker, Entrepreneur, Director at U M Pharma, and Founder of Unity Medicare. The session focused on the theme "Sincerity Always Pays - Be



Zealous to Work Hard and Focused," providing students with valuable insights and practical experiences from the corporate world.

Speaker Profile:

Mr. Sagar Paignde, with his diverse roles as a Motivational Speaker, Entrepreneur, and Director in the pharmaceutical sector, brought a wealth of corporate experience and motivation to the session. His aim was to bridge the gap between academic knowledge and the practicalities of sincerity, hard work, and focus in achieving success.

Key Highlights:

The Power of Sincerity:

Mr. Sagar Paignde initiated the session by emphasizing the transformative power of sincerity. He shared personal anecdotes and real-world examples to illustrate how sincerity, honesty, and integrity contribute to long-term success in the corporate world.

Being Zealous to Work Hard:

The session delved into the importance of a strong work ethic and enthusiasm for hard work. Mr. Paignde discussed how a zealous approach to work not only enhances individual performance but also fosters a positive and proactive work culture.

Staying Focused on Goals:



Practical advice was provided on maintaining focus on goals. Mr. Sagar Paignde discussed the significance of setting clear objectives, staying committed to them, and navigating challenges with resilience and determination.

Entrepreneurial Journey Insights:

The session included insights from Mr. Paignde's entrepreneurial journey. He shared the challenges and triumphs faced in establishing and managing U M Pharma and Unity Medicare, providing students with a firsthand account of the entrepreneurial landscape.

Balancing Professional and Personal Life:

Mr. Sagar Paignde addressed the importance of achieving a balance between professional and personal life. He provided insights into time management, prioritization, and maintaining well-being while pursuing ambitious career goals.

Interactive Session:

The session concluded with an interactive Q&A segment, allowing students to engage directly with Mr. Sagar Paignde. Attendees had the opportunity to seek personalized advice, gain deeper insights into the corporate world, and understand the practical applications of sincerity, hard work, and focus.

Conclusion:

"Sincerity Always Pays - Be Zealous to Work Hard and Focused" by Mr. Sagar Paignde provided students with valuable life and career lessons. The session not only equipped individuals with practical insights but also inspired them to embrace sincerity and dedication as guiding



principles for success. The Industry-Academic Interface series continued its mission of preparing students for the challenges and opportunities in their professional journeys.

Photo's of the session:





SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES
INTERNATIONAL INSTITUTE OF MANAGEMENT & HUMAN RESOURCE DEVELOPMENT
Organises
INDUSTRY ACADEMIA INTERFACE 2022
MBA Batch, 2022-24

Session 1
Topic- Entrepreneurship - vision and strategy



Mr. Harish Naidu
**Keynote Speaker/
MOTIVATIONAL Speaker**

Session 2
**Topic - Sincerity always pays /
Be zealous to work hard and focused**



Mr. Sagar Paigude
**Motivational Speaker /
Entrepreneur
Director – U MPharma
Founder – Unity Medicare**

Date - 8th October, 2022. Saturday. Time - 9:15 AM onwards
Venue - Paras Hall, SBIIMS Pune.

Director
Sai Balaji Education Society's
Sai Balaji International Institute
of Management Sciences
Pune



Campus Address : 21 #24 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, I

) 66547534

Email : admissions@sai balaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE
www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE
www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

Lecture No. 05: REPORT ON INDUSTRY-ACADEMIC INTERFACE SESSIONS

Date: November 19, 2022

Time: 9:00 AM - 1:00 PM

Organizer: SaiBalaji International Institute of Management Sciences

Guest Speaker: Mr. Soham Dadarkar (Keynote speaker/ Motivational speaker corporate trainer)

Mr. ES Sanjay Agrawal (Founder & Director at ESSA global solutions /Motivational speaker/ Entrepreneur /Corporate Trainer/Hr professional/Author/Life Coach)

Session 1: "Behavioral and Interpersonal Skills"

Introduction:

The Industry-Academic Interface series commenced with an impactful session featuring Mr. Soham Dadarkar, a renowned Keynote Speaker, Motivational Speaker, and Corporate Trainer. The session focused on "Behavioral and Interpersonal Skills," providing participants with valuable insights into the crucial aspects of personal and professional development.

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



Speaker Profile:

Mr. Soham Dadarkar, with his extensive experience as a Keynote Speaker and Corporate Trainer, brought a wealth of knowledge and motivation to the session. His aim was to bridge the gap between academic knowledge and the practical skills essential for success in the professional world.

Key Highlights:

Foundations of Behavioral Skills:

Mr. Soham Dadarkar initiated the session by laying the foundations of behavioral skills. He discussed the importance of self-awareness, emotional intelligence, and effective communication as fundamental components of strong behavioral skills.

Interpersonal Skills for Collaboration:

The session delved into the significance of interpersonal skills for successful collaboration in professional settings. Mr. Dadarkar shared insights into building positive relationships, effective teamwork, and navigating interpersonal dynamics in the workplace.

Communication Strategies:

Practical advice was provided on effective communication strategies. Mr. Soham Dadarkar discussed the art of clear and concise communication, active listening, and the impact of non-verbal cues in conveying messages.

Conflict Resolution and Negotiation Skills:



The session highlighted the role of behavioral skills in conflict resolution and negotiation. Mr. Dadarkar shared practical approaches to managing conflicts positively, negotiating effectively, and fostering a collaborative work environment.

Professional Etiquette and Networking:

Mr. Soham Dadarkar addressed the importance of professional etiquette and networking in the professional realm. He provided insights into building a positive professional image, navigating social situations, and creating valuable professional connections.

Interactive Session:

The session concluded with an interactive Q&A segment, allowing participants to engage directly with Mr. Soham Dadarkar. Attendees had the opportunity to seek personalized advice, share their experiences, and gain deeper insights into the behavioral and interpersonal aspects of professional success.

Conclusion:

"Behavioral and Interpersonal Skills" by Mr. Soham Dadarkar set a positive and inspiring tone for the Industry-Academic Interface series. Participants not only gained theoretical knowledge but were also motivated to apply these skills in real-world scenarios. The session successfully initiated the series' mission of preparing individuals for success in their personal and professional endeavors.

Session 2: "Dream Building and Roadmap for Career"

Introduction:

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



The Industry-Academic Interface series continued with an enriching session featuring Mr. ES Sanjay Agrawal, a multifaceted professional as the Founder & Director at ESSA Global Solutions, Motivational Speaker, Entrepreneur, Corporate Trainer, HR Professional, Author, and Life Coach. The session centered around "Dream Building and Roadmap for Career," offering students valuable insights into building a successful and fulfilling career.

Speaker Profile:

Mr. ES Sanjay Agrawal, with his diverse background and extensive experience across various roles, brought a wealth of corporate knowledge to the session. His aim was to bridge the gap between academic learning and the practical nuances of dream building and career development.

Key Highlights:

Importance of Dream Building:

Mr. ES Sanjay Agrawal initiated the session by emphasizing the significance of dream building in shaping one's career. He discussed the role of aspirations, setting goals, and having a clear vision in driving professional success.

Creating a Roadmap for Career Success:

The session delved into the practical aspects of creating a roadmap for career success. Mr. Agrawal shared insights on strategic career planning, identifying strengths and weaknesses, and aligning individual goals with broader professional objectives.

Navigating Challenges in the Corporate World:



Practical advice was provided on navigating challenges in the corporate world. Mr. ES Sanjay Agrawal discussed common hurdles individuals may face in their careers and shared strategies for overcoming obstacles and setbacks.

Entrepreneurship and Innovation:

The session highlighted the entrepreneurial journey and the role of innovation in career development. Mr. Agrawal shared his experiences as an entrepreneur, discussing the mindset and skills required to thrive in the dynamic landscape of business ownership.

Balancing Personal and Professional Growth:

Mr. ES Sanjay Agrawal addressed the importance of balancing personal and professional growth. He provided insights into maintaining a holistic approach to life, fostering work-life balance, and ensuring overall well-being.

Interactive Session:

The session concluded with an interactive Q&A segment, allowing students to engage directly with Mr. ES Sanjay Agrawal. Attendees had the opportunity to seek personalized advice, clarify doubts, and gain deeper insights into the intricacies of dream building and career development.

Conclusion:

"Dream Building and Roadmap for Career" by Mr. ES Sanjay Agrawal provided students with practical guidance and inspiration for their career journeys. The session not only equipped individuals with valuable insights but also motivated them to proactively shape their dreams



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

and aspirations into tangible career paths. The Industry-Academic Interface series continued to serve its purpose of preparing students for success in the ever-evolving professional landscape.

The poster features logos for IIMHRD, Sai Balaji Education Society, and SBIIMS. It details two sessions: Session 1 on Behavioral & Interpersonal Skills by Mr. Soham Daqarkar, and Session 2 on Dream Building and Roadmap for career by Mr. ES Sanjay Agrawal. It also provides the date (19th November, 2022) and venue (Paras Hall, SBIIMS Pune).

SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES
INTERNATIONAL INSTITUTE OF MANAGEMENT & HUMAN RESOURCE DEVELOPMENT
Organises
INDUSTRY ACADEMIA INTERFACE 2022
MBA Batch, 2022-24

Session 1
Topic- Behavioral & Interpersonal Skills

Mr. Soham Daqarkar
Motivational Speaker ||
Corporate Trainer || HR Professional |

Session 2
Topic- Dream Building and Roadmap for career

Mr. ES Sanjay Agrawal
Founder & Director at ESSA Global Solutions ||
Motivational Speaker ||
Corporate Trainer || HR Professional ||
Author || NLP-REBT || Life Coach

Date - 19th November, 2022. Saturday. **Time** - 9:15 AM onwards
Venue - Paras Hall, SBIIMS Pune.

Director
Sai Balaji Education Society's
Sai Balaji International Institute
of Management Sciences
Pune



Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saijalaji.org **Website** : www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

Lecture No. 06: REPORT ON INDUSTRY-ACADEMIC INTERFACE SESSIONS

Date: November 26, 2022

Time: 9:00 AM - 1:00 PM

Organizer: SaiBalaji International Institute of Management Sciences

Guest Speaker: Ms. Kshitija Naikare (Director, LatentKrafts, Motivational speaker and Corporate Trainer)

Mr. Nitin Gawhane(Head - Training - HR Thyssenkrupp Industries India Pvt. Ltd. Pune India)

Session 1:"Communicate to Conquer"

Introduction:

The Industry-Academic Interface series began with an engaging session featuring Ms. Kshitija Naikare, Director of LatentKrafts, Motivational Speaker, and Corporate Trainer. The session focused on "Communicate to Conquer," providing participants with valuable insights into effective communication strategies for personal and professional success.

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



Speaker Profile:

Ms. Kshitija Naikare, with her role as Director at LatentKrafts and expertise as a Motivational Speaker and Corporate Trainer, brought practical experience and wisdom to the session. Her aim was to bridge the gap between academic knowledge and the practicalities of communication in various aspects of life.

Key Highlights:

Understanding the Power of Communication:

Ms. Kshitija Naikare initiated the session by emphasizing the transformative power of communication. She discussed how effective communication is a key factor in conquering challenges, building relationships, and achieving personal and professional goals.

Elements of Effective Communication:

The session delved into the essential elements of effective communication. Ms. Naikare shared insights on verbal and non-verbal communication, active listening, clarity of expression, and the impact of body language on conveying messages.

Building Confidence in Communication:

Practical advice was provided on building confidence in communication. Ms. Kshitija Naikare discussed strategies for overcoming communication barriers, managing nervousness, and presenting ideas with conviction.

Adapting Communication Styles:



The session highlighted the importance of adapting communication styles to different situations and audiences. Ms. Naikare shared practical tips on tailoring communication approaches for diverse environments, whether in a professional setting or personal relationships.

Conflict Resolution Through Communication:

Ms. Kshitija Naikare addressed the role of communication in conflict resolution. She discussed effective communication strategies for navigating conflicts, fostering understanding, and building collaborative solutions.

Interactive Session:

The session concluded with an interactive Q&A segment, allowing participants to engage directly with Ms. Kshitija Naikare. Attendees had the opportunity to seek personalized advice, share their experiences, and gain deeper insights into the nuances of effective communication.

Conclusion:

"Communicate to Conquer" by Ms. Kshitija Naikare provided participants with valuable insights into the art and science of effective communication. The session not only equipped individuals with practical communication skills but also inspired them to harness the power of communication for personal and professional conquests. The Industry-Academic Interface series successfully initiated its mission of preparing individuals for success in the dynamic world of communication.

Session 2: "Expectations of Corporate World from Management Graduates"



Introduction:

The Industry-Academic Interface series continued with an insightful session featuring Mr. Nitin Gawhane, Head of Training in Human Resources at Thyssenkrupp Industries India Pvt. Ltd. The session focused on the "Expectations of the Corporate World from Management Graduates," providing participants with valuable insights into the skills and qualities sought by employers.

Speaker Profile:

Mr. Nitin Gawhane, with his role as Head of Training in HR at Thyssenkrupp Industries, brought practical industry experience and expertise to the session. His aim was to bridge the gap between academic learning and the expectations of the corporate sector for management graduates.

Key Highlights:

Understanding Corporate Expectations:

Mr. Nitin Gawhane initiated the session by providing an overview of the expectations of the corporate world from management graduates. He discussed how the professional landscape has evolved and what attributes are highly valued by employers.

Essential Skills for Corporate Success:

The session delved into the essential skills that contribute to success in the corporate world. Mr. Gawhane shared insights into skills such as communication, problem-solving, teamwork, adaptability, and a proactive attitude that are crucial for management graduates.



Professional Etiquette and Workplace Behavior:

Practical advice was provided on professional etiquette and workplace behavior. Mr. Nitin Gawhane discussed the importance of demonstrating professionalism, ethical conduct, and effective interpersonal skills in the corporate environment.

Emphasis on Continuous Learning:

The session highlighted the emphasis on continuous learning in the corporate world. Mr. Gawhane discussed the dynamic nature of industries and the expectation for management graduates to engage in lifelong learning to stay relevant and competitive.

Preparing for Industry-Specific Challenges:

Mr. Nitin Gawhane addressed industry-specific challenges and how management graduates can prepare for them. He provided insights into the current trends, demands, and expectations within various industries, guiding participants on aligning their skills with industry needs.

Interactive Session:

The session concluded with an interactive Q&A segment, allowing participants to engage directly with Mr. Nitin Gawhane. Attendees had the opportunity to seek personalized advice, clarify doubts, and gain deeper insights into the expectations of the corporate world.

Conclusion:

"Expectations of Corporate World from Management Graduates" by Mr. Nitin Gawhane provided participants with a clear understanding of what the corporate sector values in



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

management graduates. The session not only equipped individuals with practical insights but also inspired them to proactively develop the skills and qualities sought by employers. The Industry-Academic Interface series continued its mission of preparing individuals for success in their professional journeys.

Images of the Session:

The poster features logos for IIMHRD, Saibalaji Education Society, and SBIIMS at the top. The main text reads: 'SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES INTERNATIONAL INSTITUTE OF MANAGEMENT & HUMAN RESOURCE DEVELOPMENT Organises INDUSTRY ACADEMIA INTERFACE 2022 MBA Batch, 2022-24'. It lists two sessions: Session 1 (Communicate to Conquer) with Ms. Kshitija Naikare as the speaker, and Session 2 (Expectation of Corporate World from Management Graduates) with Mr. Nitin Gawhane as the speaker. The date and venue are listed at the bottom: Date - 26th November, 2022, Saturday. Time - 9:00 AM onwards. Venue - Paras Hall, SBIIMS Pune.

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE

www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India




Director
Sai Balaji Education Society's
Sai Balaji International Institute
of Management Sciences
Pune



Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



Lecture NO. 07: REPORT ON INDUSTRY-ACADEMIC INTERFACE SESSIONS

Date: December 03, 2022

Time: 9:00 AM - 1:00 PM

Organizer: SaiBalaji International Institute of Management Sciences

Guest Speaker: Mr. Yashpal Gupta (Business Consulting EY.)

Ms. Neha Ratnakar (Founder - Splendid Consultants, Image Consultant, Data Carnegie Trained - Corporate Trainer, Pune.)

Session 1: "Building Leadership Skills"

Introduction:

The Industry-Academic Interface series commenced with a transformative session featuring Mr. Yashpal Gupta, a seasoned professional in Business Consulting at EY. The session focused on "Building Leadership Skills," providing participants with valuable insights into the key attributes and strategies required for effective leadership.

Speaker Profile:

Mr. Yashpal Gupta, with his role in Business Consulting at EY, brought a wealth of experience and expertise to the session. His aim was to bridge the gap between academic learning and the practical aspects of leadership development in the professional world.

Key Highlights:

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



Foundations of Leadership:

Mr. Yashpal Gupta initiated the session by laying the foundations of leadership. He discussed the fundamental qualities that define effective leaders, emphasizing the importance of self-awareness, emotional intelligence, and adaptability.

Strategies for Leadership Development:

The session delved into actionable strategies for leadership development. Mr. Gupta shared insights into continuous learning, seeking mentorship, and leveraging both successes and failures as opportunities for personal and professional growth.

Effective Communication and Influencing Skills:

Practical advice was provided on the significance of effective communication and influencing skills in leadership. Mr. Yashpal Gupta discussed the art of conveying ideas, building strong interpersonal relationships, and inspiring teams toward common goals.

Decision-Making and Problem-Solving:

The session highlighted the role of decisive decision-making and effective problem-solving in leadership. Mr. Gupta shared real-world examples and strategies for making informed decisions and addressing challenges with a solutions-oriented approach.

Leadership in a Global Context:



Mr. Yashpal Gupta addressed the nuances of leadership in a global context. He discussed the importance of cultural intelligence, diversity and inclusion, and the ability to navigate complex global landscapes for successful leadership.

Interactive Session:

The session concluded with an interactive Q&A segment, allowing participants to engage directly with Mr. Yashpal Gupta. Attendees had the opportunity to seek personalized advice, share their experiences, and gain deeper insights into the practical aspects of building leadership skills.

Conclusion:

"Building Leadership Skills" by Mr. Yashpal Gupta set a strong foundation for the Industry-Academic Interface series. Participants not only gained theoretical knowledge about leadership but were also inspired and equipped with practical strategies to nurture their leadership capabilities. The session successfully initiated the series' mission of preparing individuals for leadership roles in the dynamic professional landscape.

Session 2: "The Ultimate YOU"

Introduction:

The Industry-Academic Interface series continued with an empowering session featuring Ms. Neha Ratnakar, Founder of Splendid Consultants, Image Consultant, and Corporate Trainer. The session focused on "The Ultimate YOU," providing participants with valuable insights into personal and professional development.



Speaker Profile:

Ms. Neha Ratnakar, with her diverse background as an Image Consultant and Corporate Trainer, brought a unique perspective to the session. Her aim was to bridge the gap between academic learning and the practical aspects of personal and professional growth.

Key Highlights:

Self-Discovery and Authenticity:

Ms. Neha Ratnakar initiated the session by emphasizing the importance of self-discovery. She discussed the journey to understand one's authentic self, embracing individuality, and leveraging personal strengths for success.

Building a Strong Personal Brand:

The session delved into the concept of personal branding. Ms. Ratnakar shared insights on how individuals can consciously shape their personal brand, project a positive image, and align their values with their professional identity.

Effective Communication and Networking:

Practical advice was provided on effective communication and networking. Ms. Neha Ratnakar discussed the significance of clear communication, active listening, and building meaningful connections for personal and professional advancement.

Mindset and Resilience:



The session highlighted the role of mindset and resilience in personal development. Ms. Ratnakar discussed strategies for cultivating a growth mindset, bouncing back from setbacks, and maintaining a positive outlook in the face of challenges.

Continuous Learning and Adaptability:

Ms. Neha Ratnakar addressed the importance of continuous learning and adaptability. She shared insights into staying relevant in a rapidly changing world, upskilling, and embracing new opportunities for growth and development.

Interactive Session:

The session concluded with an interactive Q&A segment, allowing participants to engage directly with Ms. Neha Ratnakar. Attendees had the opportunity to seek personalized advice, share their experiences, and gain deeper insights into the journey of becoming the ultimate version of themselves.

Conclusion:

"The Ultimate YOU" by Ms. Neha Ratnakar provided participants with a holistic approach to personal and professional development. The session not only equipped individuals with practical knowledge but also inspired them to embark on a journey of self-discovery and continuous improvement. The Industry-Academic Interface series continued its mission of preparing individuals for success in both their personal and professional lives.



Photo's of the session

The poster features the Sai Balaji Education Society logo in the top left and the SBIIMS logo in the top right. The main text reads: 'SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES Organises INDUSTRY ACADEMIA INTERFACE 2022 MBA Batch, 2022-24'. Below this, two sessions are listed: 'Session 1 Topic- Building Leadership Skills' and 'Session 2 Topic- The Ultimate YOU'. Each session has a circular portrait of the speaker. Session 1 features Mr. Yashpal Gupta, Business Consulting EY. Session 2 features Ms. Neha Ratnakar, Founder - Splendid Consultants, Image Consultant, Dale Carnegie trained - Corporate Trainer, Pune. At the bottom, the date and venue are specified: 'Date - 3rd December, 2022. Saturday. Time - 9:15 AM onwards Venue - Paras Hall, SBIIMS Pune.'


Director
Sai Balaji Education Society's
Sai Balaji International Institute
of Management Sciences
Pune



Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saijalaji.org **Website :** www.sbiims.com



Lecture No. 8 REPORT ON INDUSTRY-ACADEMIC INTERFACE SESSIONS

Date: December 17, 2022

Time: 9:00 AM - 1:00 PM

Organizer: SaiBalaji International Institute of Management Sciences

Guest Speaker: Mr. Vishal Goswami (Director Of Operations at TEIM Motivational speaker, and Corporate Trainer)

Ms. Tanu Chaurasia (Soft Skills Trainer, Communication trainer Image Consultant, Finger Print Analyst Pune)

Session 1: "Industry 4.0 & Career Opportunities for Management Professionals"

Introduction:

The Industry-Academic Interface series kicked off with an enlightening session featuring Mr. Vishal Goswami, Director of Operations at TEIM, a Motivational Speaker, and Corporate Trainer. The session focused on "Industry 4.0 & Career Opportunities for Management Professionals," providing participants with valuable insights into the impact of the fourth industrial revolution on career paths in management.

Speaker Profile:

Mr. Vishal Goswami, with his role as Director of Operations at TEIM and extensive experience as a motivational speaker and corporate trainer, brought a wealth of knowledge to the session.

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



His aim was to bridge the gap between academic learning and the evolving landscape of Industry 4.0.

Key Highlights:

Introduction to Industry 4.0:

Mr. Vishal Goswami began the session by providing an overview of Industry 4.0. He explained the concept of the fourth industrial revolution, emphasizing the integration of digital technologies, automation, and data exchange in manufacturing and other industries.

Impact on Management Professionals:

The session delved into the impact of Industry 4.0 on career opportunities for management professionals. Mr. Goswami discussed how advancements in technology are reshaping organizational structures, management roles, and the skills required for success in the modern workplace.

Skills for the Digital Era:

Practical insights were provided on the skills needed for success in the digital era. Mr. Vishal Goswami highlighted the importance of skills such as data analysis, digital literacy, adaptability, and a proactive mindset in navigating the challenges and opportunities of Industry 4.0.

Emerging Career Paths:



The session explored emerging career paths in the context of Industry 4.0. Mr. Goswami discussed roles in data analytics, digital marketing, project management, and other areas that are witnessing significant growth due to technological advancements.

Career Development Strategies:

Mr. Vishal Goswami shared strategies for career development in the era of Industry 4.0. He discussed the importance of continuous learning, networking, and staying abreast of industry trends to remain competitive in the rapidly evolving job market.

Interactive Session:

The session concluded with an interactive Q&A segment, allowing participants to engage directly with Mr. Vishal Goswami. Attendees had the opportunity to seek personalized advice, share their experiences, and gain deeper insights into the intersection of Industry 4.0 and management careers.

Conclusion:

"Industry 4.0 & Career Opportunities for Management Professionals" by Mr. Vishal Goswami set a dynamic tone for the Industry-Academic Interface series. Participants not only gained a deeper understanding of the impact of technology on their careers but were also motivated to proactively adapt and thrive in the evolving professional landscape. The session successfully launched the series' mission of preparing individuals for the challenges and opportunities brought about by Industry 4.0.

Session 2: "Role of Marketing Analytics in Today's Business Environment"



Introduction:

The Industry-Academic Interface series continued with a dynamic session featuring Ms. Tanu Chaurasia, a multifaceted professional specializing in soft skills training, communication training, image consulting, and fingerprint analysis. The session focused on the "Role of Marketing Analytics in Today's Business Environment," providing participants with valuable insights into the intersection of marketing and data analytics.

Speaker Profile:

Ms. Tanu Chaurasia, with her diverse background as a Soft Skills Trainer, Communication Trainer, Image Consultant, and Fingerprint Analyst, brought a unique perspective to the session. Her aim was to bridge the gap between academic knowledge and the practical application of marketing analytics in the contemporary business landscape.

Key Highlights:

Introduction to Marketing Analytics:

Ms. Tanu Chaurasia initiated the session by providing a comprehensive introduction to marketing analytics. She explained the significance of leveraging data and analytics tools to gain insights into consumer behavior, market trends, and the effectiveness of marketing strategies.

Importance of Data-Driven Marketing:

The session delved into the importance of data-driven marketing approaches. Ms. Chaurasia discussed how businesses can enhance decision-making processes, optimize marketing campaigns, and improve overall efficiency by incorporating analytics into their strategies.



Applications of Marketing Analytics:

Practical insights were provided on the various applications of marketing analytics in today's business environment. Ms. Tanu Chaurasia explored topics such as customer segmentation, predictive modeling, social media analytics, and the role of analytics in personalized marketing.

Enhancing Customer Experience:

The session highlighted how marketing analytics contributes to enhancing the customer experience. Ms. Chaurasia discussed the role of data in understanding customer preferences, tailoring products or services, and creating personalized experiences that drive customer loyalty.

Challenges and Opportunities:

Ms. Tanu Chaurasia addressed the challenges and opportunities associated with marketing analytics. She discussed issues related to data privacy, the need for ethical data usage, and how businesses can leverage analytics to stay competitive in the ever-evolving market.

Interactive Session:

The session concluded with an interactive Q&A segment, allowing participants to engage directly with Ms. Tanu Chaurasia. Attendees had the opportunity to seek clarifications, share their perspectives, and gain deeper insights into the role of marketing analytics.

Conclusion:



"The Role of Marketing Analytics in Today's Business Environment" by Ms. Tanu Chaurasia provided participants with valuable insights into the data-driven aspects of modern marketing. The session not only equipped individuals with theoretical knowledge but also encouraged them to explore the practical applications of marketing analytics in real-world scenarios. The Industry-Academic Interface series continued its mission of preparing individuals for the data-centric demands of the contemporary business landscape.

Images of the Session:

The poster is a rectangular graphic with a white background and a blue diagonal design element. It features the Saibalaji Education Society logo in the top left and the SBIIMS logo in the top right. The main title is "SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES Organises INDUSTRY ACADEMIA INTERFACE 2022 MBA Batch, 2022-24". Below this, two sessions are listed: Session 1 with Mr. Vishal Goswami as the speaker, and Session 2 with Ms. Tanu Chaurasia as the speaker. At the bottom, the date and venue are provided.

SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES
Organises
INDUSTRY ACADEMIA INTERFACE 2022
MBA Batch, 2022-24

Session 1
Topic- Industry 4.0 & Career Opportunities for Management Professionals


Mr. Vishal Goswami
Director Of Operations at TEIM
Motivational speaker, and Corporate Trainer

Session 2
Topic- "Ace your impression"


Ms. Tanu Chaurasia
Soft Skills Trainer,
Communication trainer Image Consultant,
Finger Print Analyst Pune

Date - 17th December, 2022. Saturday. Time - 9:15 AM onwards
Venue - Paras Hall, SBIIMS Pune.

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



Lecture NO. 09: REPORT ON INDUSTRY-ACADEMIC INTERFACE SESSIONS

Date: January 16, 2023

Time: 9:00 AM - 1:00 PM

Organizer: SaiBalaji International Institute of Management Sciences

Guest Speaker: Associate Prof. Gul Erkol Bayram (Sinop University, School of Tourism & Hospitality Management)

Session 1: "The Future of Technology in Tourism and Hospitality Industry"

Introduction:

The Industry-Academic Interface series initiated an insightful session with Associate Prof. Gul Erkol Bayram from Sinop University, School of Tourism & Hospitality Management. The online guest lecture focused on "The Future of Technology in Tourism and Hospitality Industry," providing participants with valuable insights into the transformative impact of technology in these sectors.

Speaker Profile:

Associate Prof. Gul Erkol Bayram, with her background in Tourism and Hospitality Management, brought academic expertise and industry insights to the virtual session. Her aim was to bridge the gap between academic knowledge and the rapidly evolving landscape of technology in the tourism and hospitality industry.

Key Highlights:

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



Evolution of Technology in Tourism:

Prof. Gul Erkol Bayram began the session by tracing the evolution of technology in the tourism sector. She highlighted how technological advancements have reshaped the way travel experiences are planned, booked, and enjoyed by tourists.

Innovations in Hospitality Technology:

The session delved into innovations in hospitality technology. Prof. Bayram discussed the integration of technologies such as Artificial Intelligence (AI), Internet of Things (IoT), and data analytics in hotel management, guest services, and overall hospitality operations.

Digital Marketing and Online Presence:

Practical insights were provided on the significance of digital marketing and establishing a strong online presence. Prof. Gul Erkol Bayram discussed how technology has transformed marketing strategies, customer engagement, and the importance of online reviews in the hospitality industry.

Smart Tourism Destinations:

The session highlighted the concept of smart tourism destinations. Prof. Bayram discussed how cities and tourist destinations are leveraging technology to enhance the overall tourist experience, improve infrastructure, and ensure sustainable tourism practices.

Challenges and Opportunities:



Prof. Gul Erkol Bayram addressed the challenges and opportunities arising from the integration of technology. She discussed the importance of addressing issues such as data privacy, cybersecurity, and the need for continuous innovation to stay competitive in the industry.

Interactive Session:

The session concluded with an interactive Q&A segment, allowing participants to engage directly with Prof. Gul Erkol Bayram. Attendees had the opportunity to seek clarifications, share their perspectives, and gain deeper insights into the future of technology in the tourism and hospitality sector.

Conclusion:

"The Future of Technology in Tourism and Hospitality Industry" by Associate Prof. Gul Erkol Bayram provided participants with a comprehensive understanding of the technological advancements shaping these industries. The online guest lecture not only enriched participants with theoretical knowledge but also sparked discussions on the practical implications and future trends. The Industry-Academic Interface series successfully commenced its mission of preparing individuals for the dynamic and tech-driven landscape of the tourism and hospitality sectors.



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE
www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

Images of the Session:

SAIBALAJI GROUP OF INSTITUTES
IIMS | SBIIMS | IIMHRD (W)
welcomes
Associate Prof. Gul Erkol Bayram
Sinop University, School of Tourism & Hospitality Management
Department of Tour Guiding
ONLINE GUEST LECTURE ON
'THE FUTURE OF TECHNOLOGY IN TOURISM AND HOSPITALITY INDUSTRY'
Date - 16th January, 2023. Monday. Time - 9:30 AM onwards
Venue : SBES Campus, Pune.


Director
Sai Balaji Education Society's
Sai Balaji International Institute
of Management Sciences
Pune



Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saijalaji.org **Website :** www.sbiims.com



Lecture No. 10: REPORT ON INDUSTRY-ACADEMIC INTERFACE SESSIONS

Date: January 21, 2023

Time: 9:00 AM - 1:00 PM

Organizer: SaiBalaji International Institute of Management Sciences

Guest Speaker: Mr. Himanshu Shekhar (Advises Business, Leaders & Individuals, TEDx Speaker)

Mr. Santosh Jagtap (Sales Head GS Tea, FMCG Sales and Marketing Surya food and Agro Ltd.)

Session 1: "Unleash the Inner You"

Introduction:

The Industry-Academic Interface series continued with an inspiring session featuring Mr. Himanshu Shekhar, Advisor to Businesses, Leaders, and Individuals, and TEDx Speaker. The session focused on "Unleash the Inner You," providing participants with profound insights into self-discovery, personal development, and unlocking their potential.

Speaker Profile:

Mr. Himanshu Shekhar, with his role as an Advisor and TEDx Speaker, brought a wealth of experience and wisdom to the session. His insights aimed to bridge the gap between academic knowledge and the journey of self-discovery and personal empowerment.

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



Key Highlights:

Journey of Self-Discovery:

Mr. Himanshu Shekhar initiated the session by emphasizing the importance of self-discovery in personal and professional growth. He shared practical strategies for individuals to explore their strengths, passions, and values.

Unlocking Personal Potential:

The session delved into the concept of unlocking one's personal potential. Mr. Shekhar discussed the role of mindset, self-belief, and continuous learning in realizing and maximizing individual capabilities.

Overcoming Limiting Beliefs:

Practical advice was provided on identifying and overcoming limiting beliefs. Mr. Himanshu Shekhar shared insights into recognizing self-imposed limitations and adopting a positive mindset to overcome obstacles and achieve goals.

Cultivating Resilience and Grit:

The session highlighted the importance of resilience and grit in personal development. Mr. Shekhar discussed strategies for bouncing back from setbacks, embracing challenges, and developing the perseverance needed to succeed.

Living Authentically:



Ms. Gauri Gole addressed the significance of living authentically. She shared insights into aligning personal values with actions, making authentic choices, and fostering genuine connections in both personal and professional relationships.

Interactive Session:

The session concluded with an interactive Q&A segment, allowing participants to engage directly with Mr. Himanshu Shekhar. Attendees had the opportunity to seek personalized advice, share their experiences, and gain deeper insights into the journey of self-discovery.

Conclusion:

"Unleash the Inner You" by Mr. Himanshu Shekhar served as a transformative session, providing participants with the tools and inspiration to embark on their journey of self-discovery. The session not only equipped individuals with practical strategies but also motivated them to embrace authenticity and tap into their inner potential. The Industry-Academic Interface series continued its mission of empowering individuals for success in their academic and professional endeavors.

Session 2: "Sales and Distribution"

Introduction:

The Industry-Academic Interface series continued with a comprehensive session featuring Mr. Santosh Jagtap, Sales Head GS Tea at Surya Food and Agro Ltd. The session focused on "Sales and Distribution," providing participants with valuable insights into the dynamics of sales in the fast-moving consumer goods (FMCG) sector.



Speaker Profile:

Mr. Santosh Jagtap, with his role as Sales Head GS Tea and a background in FMCG Sales and Marketing, brought practical experience and expertise to the session. His insights aimed to bridge the gap between academic knowledge and the practicalities of sales and distribution in the FMCG industry.

Key Highlights:

Understanding Sales in FMCG:

Mr. Santosh Jagtap initiated the session by providing a comprehensive understanding of sales in the FMCG sector. He discussed the unique challenges, opportunities, and strategies that define sales and distribution in this dynamic industry.

Sales Strategies and Techniques:

The session delved into effective sales strategies and techniques. Mr. Jagtap shared insights into market segmentation, customer relationship management, and the importance of understanding consumer behavior in shaping successful sales approaches.

Distribution Channel Management:

Practical advice was provided on distribution channel management. Mr. Jagtap discussed the intricacies of supply chain management, logistics, and building efficient distribution networks to ensure product availability and reach in the market.

Adapting to Market Trends:



The session highlighted the need for adapting to market trends in the FMCG industry. Mr. Santosh Jagtap discussed the impact of changing consumer preferences, emerging technologies, and the role of innovation in staying competitive.

Alumni Interaction:

Following the main session, there was an alumni interaction segment featuring Premkumar Raikar, a US Tax Consultant at Deloitte, and Athira Nair, an Associate Solution Advisor at Deloitte USI. They shared their experiences and insights from the professional world, providing valuable perspectives to the current batch.

Interactive Session:

The session concluded with an interactive Q&A segment, allowing participants to engage directly with Mr. Santosh Jagtap, Premkumar Raikar, and Athira Nair. Attendees had the opportunity to seek personalized advice, clarify doubts, and gain deeper insights into sales, distribution, and career paths post-graduation.

Conclusion:

"Sales and Distribution" by Mr. Santosh Jagtap and the subsequent alumni interaction with Premkumar Raikar and Athira Nair provided participants with a holistic view of the industry. The session not only equipped individuals with practical knowledge but also allowed them to benefit from the experiences of industry professionals. The Industry-Academic Interface series



continued its mission of preparing individuals for success in their academic and professional journeys.

Images of the Session:



SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
www.sbiims.edu.in

Organises
INDUSTRY ACADEMIA INTERFACE 2023
MBA Batch, 2022-24

Session 1 Topic: Unleash the inner U	Session 2 Topic: Sales & Distribution	Alumni Interaction	
 <i>Mr. Himanshu Shekhar</i> Advises Businesses, Leaders & Individuals, TEDx speaker	 <i>Mr. Santosh Jagtap</i> Sales Head GS Tea, FMCG Sales & Marketing Surya Food & Agro Ltd.	 <i>Mr. Premkumar Raikar</i> US Tax Consultant, Deloitte Batch 2020-22	 <i>Ms. Athira Nair</i> Associate Solution Advisor, Deloitte USI Batch 2020-22

Date - 21st January, 2023. Saturday. Time - 9:15 AM onwards
Venue - Paras Hall, SBIIMS Pune.

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



Lecture No. 11: REPORT ON INDUSTRY-ACADEMIC INTERFACE SESSIONS

Date: January 28, 2023

Time: 9:00 AM - 1:00 PM

Organizer: SaiBalaji International Institute of Management Sciences

Guest Speaker: Mr. Ravindra Adhau (Process Lead IT (Retail Credit) JOHN DEERE FINANCIAL INDIA PVT. LTD.)

Ms. Gauri Gole (Founder, Design & Delivery, Client Relationship Management)

Session 1: "Time To Act"

Introduction:

The Industry-Academic Interface series commenced with an impactful session featuring Mr. Ravindra Adhau, Process Lead IT (Retail Credit) at John Deere Financial India Pvt. Ltd. The session focused on "Time To Act," providing participants with valuable insights into the importance of taking action in both personal and professional spheres.

Speaker Profile:

Mr. Ravindra Adhau, with his role as Process Lead IT at John Deere Financial India Pvt. Ltd., brought practical experience and expertise in the field of information technology and finance to the session. His insights aimed to bridge the gap between academic knowledge and the proactive mindset needed for success.

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saijalaji.org **Website :** www.sbiims.com



Key Highlights:

Urgency and Proactivity:

Mr. Ravindra Adhau initiated the session by emphasizing the significance of urgency and proactivity in various aspects of life. He discussed the impact of timely action on personal and professional growth and success.

Overcoming Procrastination:

The session delved into the challenges of procrastination and provided insights into overcoming this common obstacle. Mr. Adhau shared practical strategies to identify and eliminate procrastination tendencies, encouraging participants to seize opportunities promptly.

Setting and Achieving Goals:

Practical advice was provided on goal setting and the steps to transform goals into tangible achievements. Mr. Adhau discussed the importance of defining clear objectives, breaking them into actionable steps, and maintaining focus to accomplish them.

Time Management Techniques:

The session highlighted effective time management techniques. Mr. Ravindra Adhau shared practical tools and strategies to optimize time, prioritize tasks, and strike a balance between professional and personal responsibilities.

Building a Results-Oriented Mindset:



Mr. Adhau encouraged participants to cultivate a results-oriented mindset. He discussed the mindset shifts needed to focus on outcomes, learn from failures, and continuously improve in both individual and team efforts.

Interactive Session:

The session concluded with an interactive Q&A segment, allowing participants to engage directly with Mr. Ravindra Adhau. Attendees had the opportunity to seek personalized advice, share their experiences, and gain deeper insights into the principles of taking timely action.

Conclusion:

"Time To Act" by Mr. Ravindra Adhau served as a motivating and thought-provoking start to the Industry-Academic Interface series. Participants not only gained practical insights into proactivity but were also inspired to adopt a proactive mindset in their academic and professional pursuits. The session successfully contributed to the series' overarching goal of preparing individuals to take meaningful action in their endeavors.

Session 2: "Being Resilient"

Introduction:

The Industry-Academic Interface series continued with a transformative session featuring Ms. Gauri Gole, Founder of Design & Delivery, Client Relationship Management. The session focused on "Being Resilient," providing participants with valuable insights into the importance of resilience in navigating challenges, both personally and professionally.



Speaker Profile:

Ms. Gauri Gole, with her role as the Founder of Design & Delivery, Client Relationship Management, brought practical experience and expertise in client relations and business management to the session. Her insights aimed to bridge the gap between academic knowledge and the resilience needed to thrive in the face of adversity.

Key Highlights:

Defining Resilience:

Ms. Gauri Gole initiated the session by providing a comprehensive understanding of resilience. She discussed the ability to bounce back from setbacks, adapt to change, and maintain mental well-being in challenging situations.

Navigating Professional Challenges:

The session delved into the challenges individuals encounter in their professional journeys. Ms. Gole shared real-world experiences and practical strategies for overcoming obstacles, staying focused on goals, and thriving in the competitive business environment.

Cultivating a Resilient Mindset:

Practical advice was provided on cultivating a resilient mindset. Ms. Gauri Gole discussed the role of positive thinking, self-reflection, and the power of perspective in building resilience. Participants gained insights into reframing challenges as opportunities for growth.

Adapting to Change:



The session highlighted the importance of adapting to change, a crucial aspect of resilience. Ms. Gole discussed the dynamic nature of industries and shared strategies for embracing change, continuous learning, and staying relevant in evolving professional landscapes.

Building Emotional Resilience:

Ms. Gauri Gole addressed the significance of emotional resilience. She shared insights into managing stress, building emotional intelligence, and fostering a supportive work environment that contributes to the overall well-being of individuals and teams.

Interactive Session:

The session concluded with an interactive Q&A segment, allowing participants to engage directly with Ms. Gauri Gole. Attendees had the opportunity to seek personalized advice, share their experiences, and gain deeper insights into building and sustaining resilience in their personal and professional lives.

Conclusion:

"Being Resilient" by Ms. Gauri Gole provided participants with a profound understanding of resilience and its application in the professional realm. The session not only equipped individuals with strategies for overcoming challenges but also inspired them to embrace resilience as a key component of personal and professional success. The Industry-Academic Interface series continued its mission of preparing individuals for the challenges and opportunities in their academic and professional journeys.



Images of the Session:

The poster features a blue and white background with a diagonal split. At the top left is the Saibalaji Education Society logo, and at the top right is the SBIIMS logo with the website www.sbiims.edu.in. The main text reads: "SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES Organises INDUSTRY ACADEMIA INTERFACE 2023 MBA Batch, 2022-24". Below this, two sessions are listed: "Session 1" with topic "Time to Act" and "Session 2" with topic "Being Resilient". Each session has a circular portrait of the speaker. Session 1 speaker is Mr. Ravindra Adhau, Process Lead IT (Retail Credit) at JOHN DEERE FINANCIAL INDIA PVT. LTD. Session 2 speaker is Ms. Gauri Gole, Founder, Design & Delivery, Client Relationship Management. At the bottom, a red banner contains the date "Date - 28th January, 2023. Saturday. Time - 9:15 AM onwards" and venue "Venue - Paras Hall, SBIIMS Pune."


Director
Sai Balaji Education Society's
Sai Balaji International Institute
of Management Sciences
Pune



Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

03

ICT Tools


Director
Sai Balaji Education Society's
Sai Balaji International Institute
of Management Sciences
Pune



Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



ICT Tools

SBIIMS has implemented a comprehensive IT Policy aimed at upholding the quality of IT services and ensuring the smooth operation of processes related to the procurement, setup, administration, maintenance, updates, and decommissioning of IT resources. This policy encompasses best practices for managing IT resources, as well as the authorization of user access. Key areas covered in the IT Policy include strategies for procurement, IT service management, information and network security, internet and social media usage, data administration, and software management.

The institute is equipped with computer laboratories featuring Symantec Net Protector Total Security antivirus software to ensure network security. Over 90 computers with LAN facilities and internet connectivity are available. Login IDs and passwords are provided to faculty members, non-teaching staff, and students for accessing various software, including ERP, through the internet to facilitate the exploration of appropriate content.

All computers have antivirus software installed to prevent, detect, and remove malware. Classrooms and seminar halls are equipped with LAN facilities for ICT-enabled teaching. The institute boasts well-equipped classrooms that support video conferencing and guest lectures through online platforms such as Zoom and Google Meet. Each faculty member is furnished with a computer connected to the internet to facilitate knowledge and skill updates.

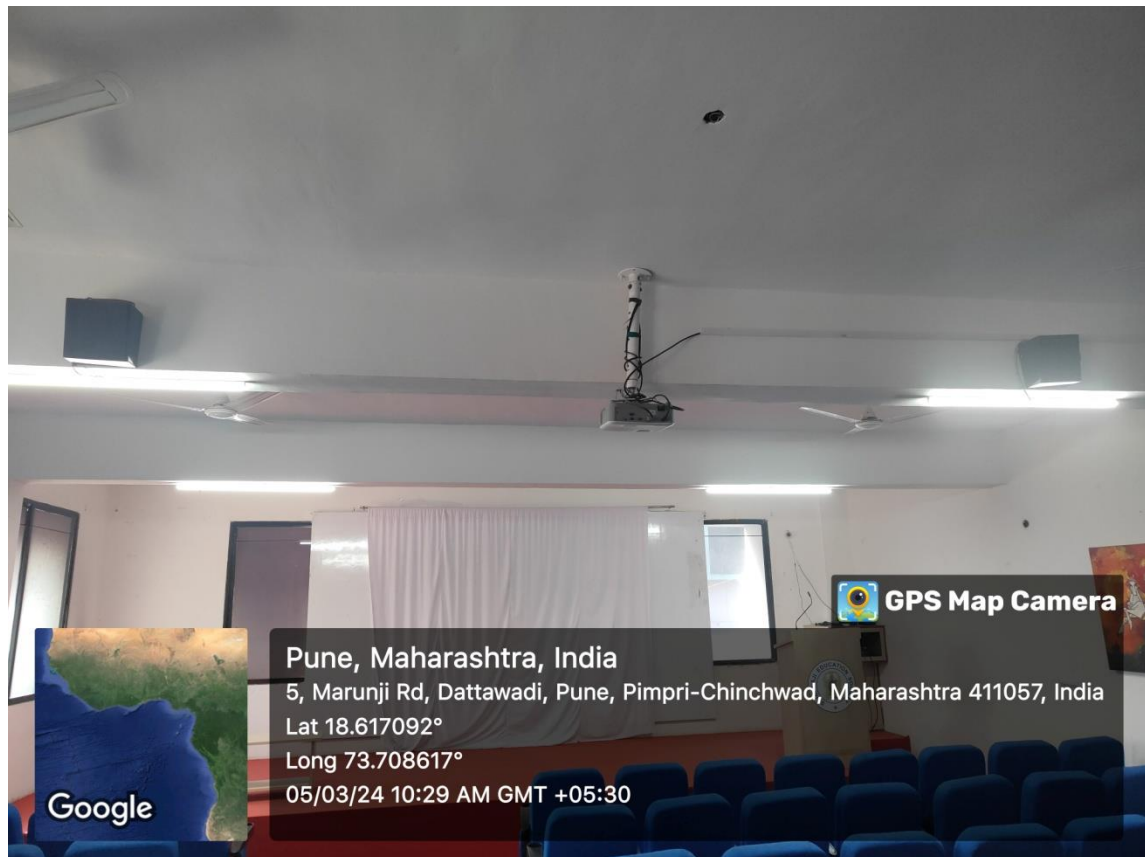
The institute consistently endeavors to enhance its IT infrastructure and related amenities, including internet access, printers, scanners, reprographic machines, and necessary software (VM Edulife, Tally, etc.). Regular updates are made to the IT facilities. The institute is equipped with



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE
www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

a 375 MBPS lease line from Pune GAZON Communications India Ltd, Wakad Pune. to ensure internet connectivity. A full-time computer technician is employed to handle the day-to-day maintenance of the institute's IT facilities. The management of the institute's website, www.sbiims.edu.in is outsourced to an agency hired by the college. The website provides regular updates on various activities conducted by the institute, serving as an informative hub for stakeholders.



Seminar Hall equipped with LCD, Computer with Audio-Video Interface updated with Internet Connectivity and LAN Facility

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

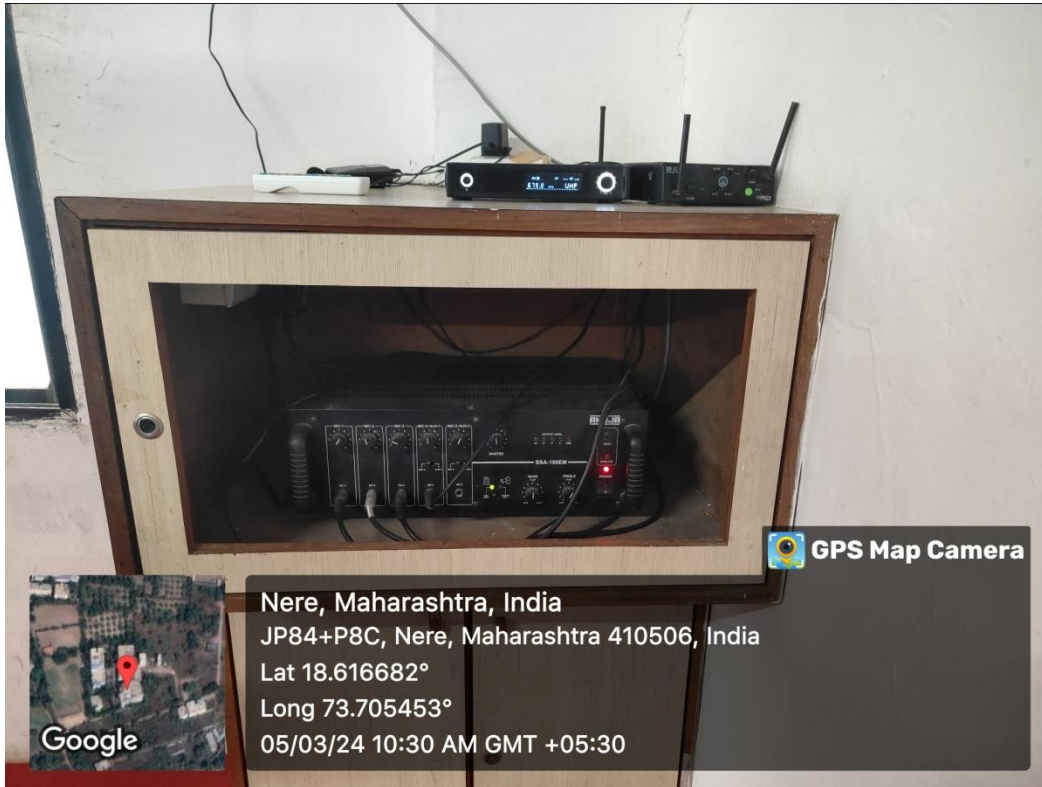
Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE

www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India



Audio-Video interface for Seminar Hall

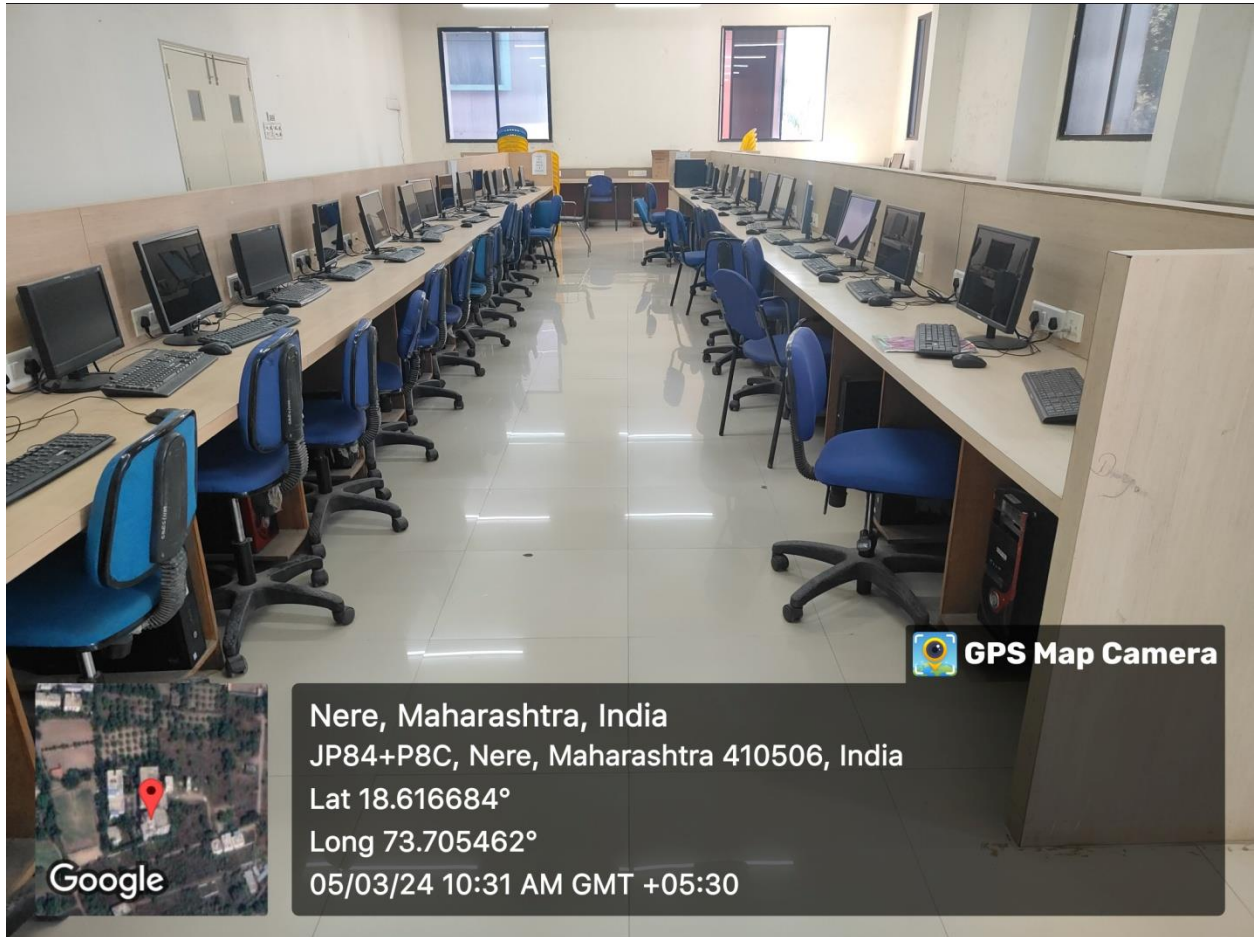
Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534


Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE
www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India



 **GPS Map Camera**



Google

Nere, Maharashtra, India
JP84+P8C, Nere, Maharashtra 410506, India
Lat 18.616684°
Long 73.705462°
05/03/24 10:31 AM GMT +05:30

Well equipped and updated antivirus software with Broadband and LAN connectivity

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



LAN Rack (Distribution Panel) for LAN connectivity in Institute premises




SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India



WiFi Connectivity in the Institute


Director
Sai Balaji Education Society's
Sai Balaji International Institute
of Management Sciences
Pune



Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, I

) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com



SAIBALAJI EDUCATIONAL SOCIETY
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**
SBIIMS PUNE www.sbiims.edu.in

Affiliated to Savitribai Phule Pune University
Approved by AICTE, Ministry of HRD, Govt. of India

Campus Address : Sr #54 (1+2/1), Nere Dattawadi, Near Hinjawadi Infotech Park, Pune - 411033. **Tel.:** (020) 66547534

Email : admissions@saibalaji.org **Website :** www.sbiims.com