



## Metric 1.1.1

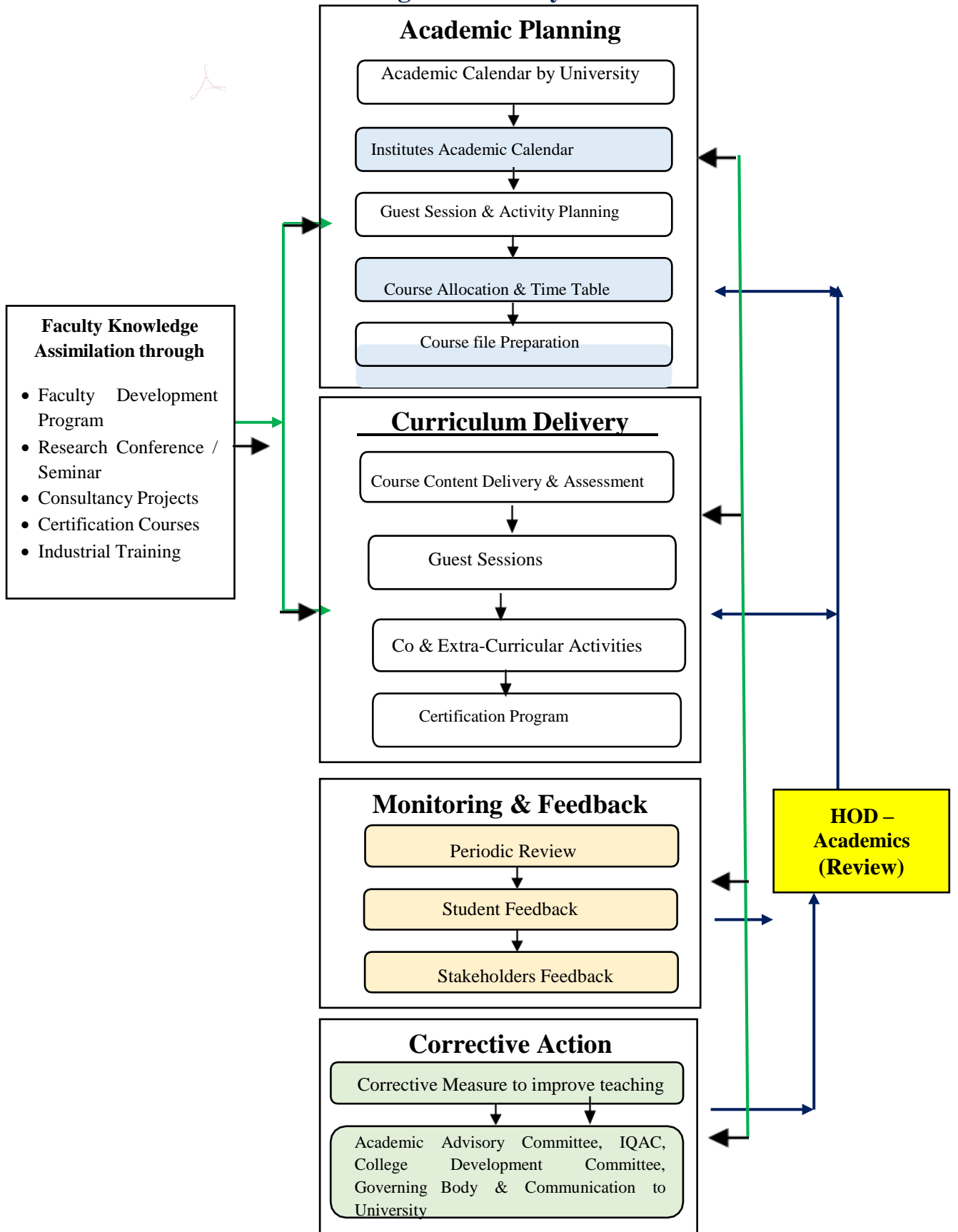
**The Institution ensures effective curriculum planning and delivery through a well-planned and documented process including Academic calendar and conduct of continuous internal Assessment.**

### LIST OF SUPPORTING DOCUMENTS

Sr. No.	Document
1.	Curriculum Planning & Delivery at SBIIMS
2.	Academic Policy
3.	Academic Calendar by University
4.	Institute Academic Calendar
5.	Course Allocation
6.	Time Table
7.	Course File
8.	Comprehensive Concurrent Evaluation – Planned
9.	List of Activities, Guest Sessions, Industrial Visits and Certification Programs
10.	Internal Assessment (Comprehensive Concurrent Evaluation)
11.	Student Feedback for Courses Delivery and Action Taken
12.	Stakeholders Feedback Report
13.	Infrastructure for Teaching & Learning



## Curriculum Planning and Delivery at SBIIMS



**Effective Curriculum Delivery**



## Academic Policy

Academic Policy Headed: Head Academics

Applicable: All Faculty Members

Objective:

1. Systematic Academic Functioning
2. Promoting Research
3. Social Commitment

**SBIIMS academic policy divided in to 4 segments of the total Teaching Learning Process.**

We thrive for”-

1. Academic Excellence
2. Professional Development
3. Research Promotion
4. Social Responsibility.

### 1. Academic Excellence:-

The academic excellence can be achieved through well-defined teaching learning process of academic institution.

**SBIIMS incorporate the PDCA Cycle as follows:**

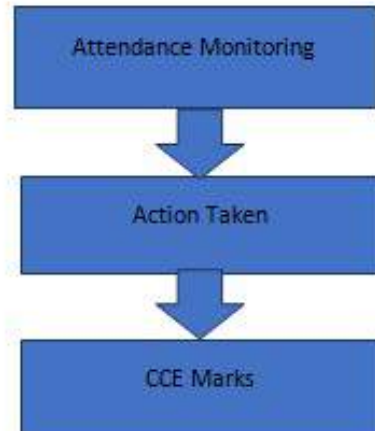
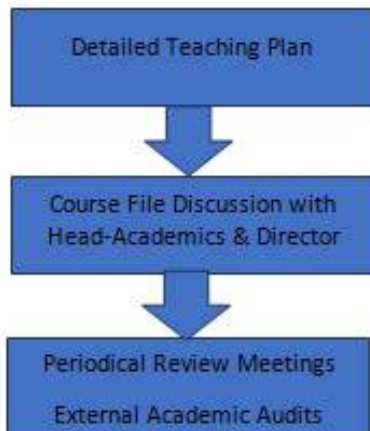
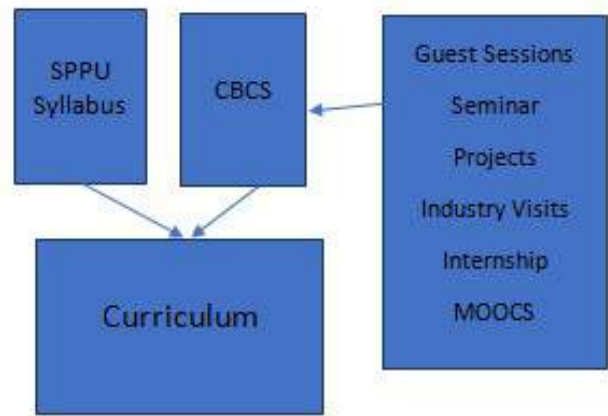
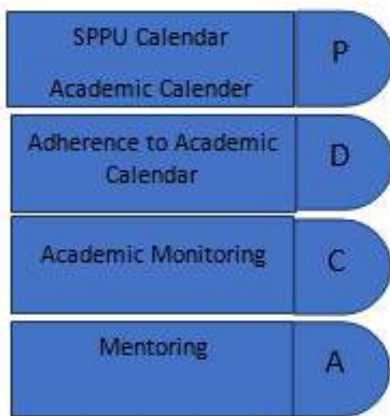




This first segment helps all faculty members to design their processes in line with the goals they want to achieve.

Next stage is planning of curriculum delivery to achieve the required results. SBIIMS is affiliated to SPPU so our academic calendar and planning is in accordance with SPPU.

### Planning of Curriculum and Delivery

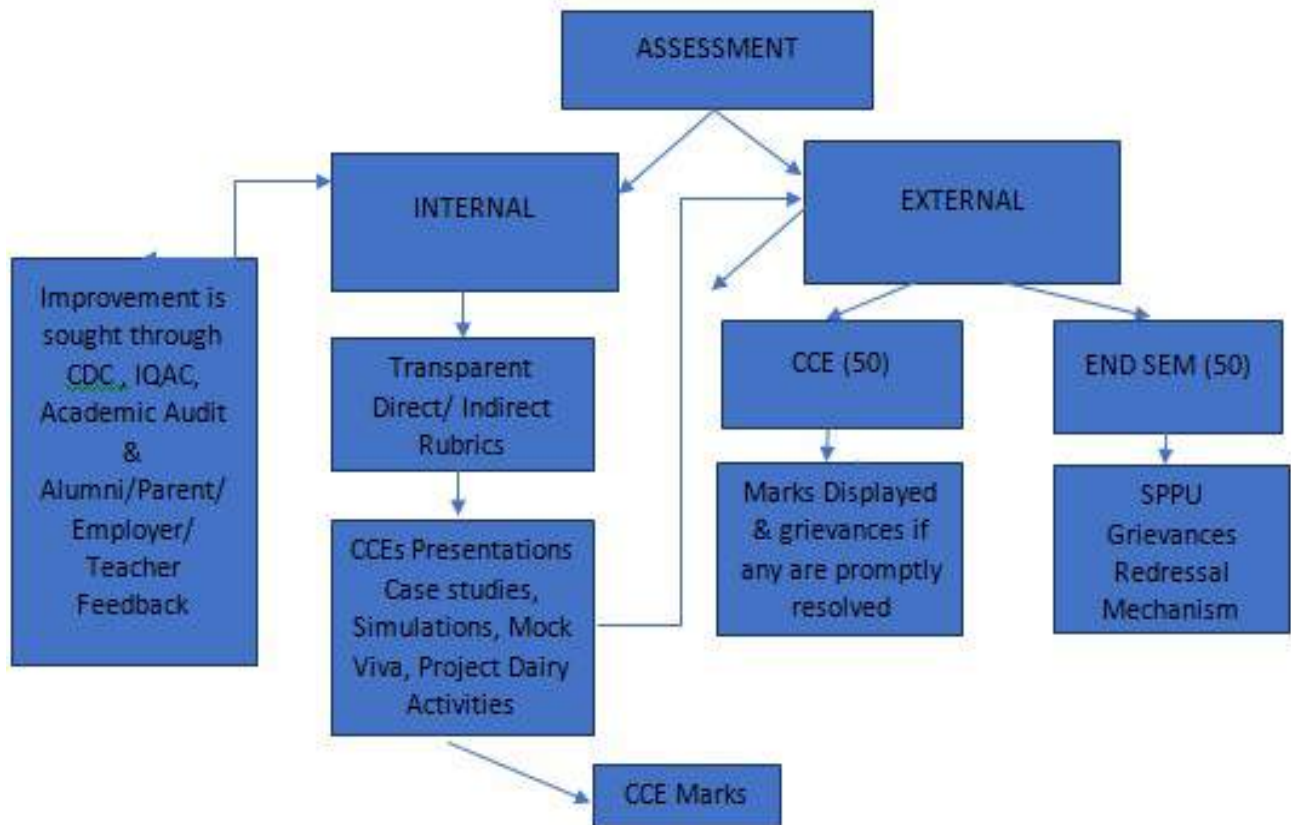






1. Students are evaluated internally and externally as per SPPU norms. SBIIMS ensures transparent and robust assessment processes which ensure students holistic development. The mechanism is as below

### Mechanism of Internal/ External Assessment





2. **Research Promotion:**

The next segment is research promotion where faculty and students are motivated to participate and publish their research work in the renowned journals. SBIIMS has VISION 2025 in place to create a road map for the students and faculty. Faculties are motivated to undertake research projects from industry and other organizations. Faculty ensures that during the research projects students get involved these way students are exposed to experiential leanings. Institute ensures all faculty members should earn the PhD degrees and accordingly encourage registering. Students who have passion for teaching are also encouraged to appear for NET/SET/PET exams.

3. **Professional Development:** SBIIMS is adhesion to its value for student's growth and overall Personality development through various activities and events. It is evident as below-

4. **Social Responsibility:** SBIIMS understand its responsibility towards the society. To sensitize our students under the ISR umbrella we conduct various activities such as Tree Plantation, Blood Donation, Cleanliness Drive, Social Awareness, Educational Awareness, Donation Drive, Women Empowerment and women safety drive.

We believe that management students' learning is not limited only in classrooms but they can experience and take the feel how they can plan, execute and succeed in any career they choose. The institutes plan the calendar, events and guest sessions to benefit development. Students in their professional



Dr. L.K. Tripathy  
Director SBIIMS

  
DIRECTOR  
SBIIMS  
PUNE

**Savitribai Phule Pune University**  
( Formerly University of Pune)



Circular No. 138 / 2018-19

**Sub: Revised Dates of Commencement and Conclusion of terms for the Academic Year 2018-2019 for Management Institutes.**

It is hereby informed that, the revised dates of commencement and conclusion of the first and second term of University Courses, for Management Institutes for the academic year 2018-19 shall be as under :

Name of the Courses	2018 - 2019			
	First Term		Second Term	
	Commencement	Conclusion	Commencement	Conclusion
Management	02/07/2018	08/12/2018	01/01/2019	15/05/2019

Teaching will begin on the date of commencement of the terms. The teaching shall begin immediately after the finalization of admissions, however, term would stand concluded, on the dates mentioned above.

NOTE

1. In case, the Head of the Department require to give additional holiday in exceptional circumstances, he may do so by compensating the same by keeping Department/College working on Sundays.
2. The Term & Holidays for the Post-Graduate courses conducted in the Colleges/Institutes will be as per the University Departments.

  
Deputy Registrar  
(P.G. Admission)

Ganeshkhind, Pune-07

Ref. No. JGS/2877

Date: 06/08/2018

Copy to: for Information and necessary action

The Members of the Management Council,

The Deans of Faculties,

The Registrar, Savitribai Phule Pune University, Pune

The Director, Examinations & Evaluation, Savitribai Phule Pune University, Pune

The Heads of all University Departments,

The Principals of all Affiliated Colleges

The Directors of all Recognized Institutes,

The Heads of all the Administrative Sections of the University Office,

Asstt. Registrar, office of the Hon. Vice-Chancellor, Savitribai Phule Pune University

Asstt. Registrar, office of the Hon. Pro-Vice-Chancellor, Savitribai Phule Pune University

**Savitribai Phule Pune University**  
(Formerly University of Pune)



**Circular No. 77 of 2019**

**Dates of Commencement and Conclusion of terms for the Academic Year 2019-2020  
For affiliated Colleges/recognised Institutes Only.**

It is hereby informed that, the dates of commencement and conclusion of the First and Second term of University Courses, under various faculties, for the academic year 2019-2020 shall be as under :

Sr. No.	Name of the Courses and Faculties	2019-2020			
		First Term		Second Term	
		Commencement	Conclusion	Commencement	Conclusion
1	<b>Science &amp; Technology</b>				
	Science	15/06/2019	24/10/2019	20/11/2019	30/04/2020
	Engineering : SE, TE, BE & MCA- II, & III Year	15/06/2019	05/11/2019	16/12/2019	27/04/2020
	Engineering :ME - II Year.	01/07/2019	09/11/2019	13/01/2020	23/05/2020
	B.Architecture II, III, IV & V Year.	15/06/2019	16/10/2019	09/12/2019	04/04/2020
	M. Architecture II Year.	08/07/2019	02/11/2019	09/12/2019	04/04/2020
	B. Pharmacy	15/06/2019	24/10/2019	20/11/2019	30/04/2020
	M. Pharmacy	01/07/2019	07/12/2019	01/01/2020	15/05/2020
2	<b>Commerce &amp; Management</b>				
	Commerce	15/06/2019	24/10/2019	20/11/2019	30/04/2020
	Management	01/07/2019	07/12/2019	01/01/2020	15/05/2020
3	<b>Humanities</b>				
	Arts & Fine Arts	15/06/2019	24/10/2019	20/11/2019	30/04/2020
	Mental Moral and Social Sciences				
Law : UG & PG ( II/III/IV/V Year )	01/07/2019	07/12/2019	17/01/2020	31/05/2020	
4	<b>Inter-disciplinary Studies</b>				
	Education II Year. (B.Ed., M.Ed.)	01/07/2019	07/12/2019	01/01/2020	15/05/2020
	Physical Education II Year. (B.P.Ed., M.P.Ed.)	01/07/2019	07/12/2019	01/01/2020	15/05/2020

Teaching will begin on the date of commencement of the terms and immediately after the finalization of admissions; however, term would stand concluded on the dates mentioned above.

*(Signature)*  
22/11/2019

NOTE

1. In case, the **Principal/Director** of the **affiliated Colleges/recognised Institutes** require to give additional holiday in exceptional circumstances, he/she may do so by compensating the same by keeping the College working on Sunday.
2. The Term & holidays for the Post-graduate courses conducted in the Colleges/Institutes will be as per the University Department.
3. Details of Various Activities for Engineering and Architecture Courses for the Academic Year 2019-20 attached Separately.

  
Deputy Registrar  
(J.G.Admission)

Ganeshkhind, Pune-07  
Ref. No. PGIS/1355  
Date: 26/04/2019

Copy to: for Information and necessary action

- The Members of the Management Council.
- The Deans of Faculties.
- The Registrar, Savitribai Phule Pune University, Pune.
- The Director, Examinations & Evaluation, Savitribai Phule Pune University, Pune.
- The Heads of all University Departments.
- The Principals of all Affiliated Colleges.
- The Directors of all Recognized Institutes.
- The Heads of all the Administrative Sections of the University Office.
- Asstt. Registrar, office of the Hon. Vice-Chancellor, Savitribai Phule Pune University
- Asstt. Registrar, office of the Hon. Pro-Vice-Chancellor, Savitribai Phule Pune University



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( Formerly University of Pune)



**ACADEMIC CALENDAR FOR VARIOUS ACTIVITES FOR  
ENGINEERING COURSES FOR THE YEAR 2019-20**

**FIRST TERM**

Sr. No	Courses	Details of Activites	Date
01	S.E./T.E./ H.E. & MCA – II / III Year	Commencement of Teaching	15/06/2019
		Conclusion of Teaching	16/10/2019
		Practical/Oral /Project Stage-I Examination	18/10/2019 To 05/11/2019
		Theory Examination	14/11/2019 To 07/12/2019
02	M. E. II Year	Commencement of Teaching	01/07/2019
		Conclusion of Teaching	02/11/2019
		Practical Examination	04/11/2019 To 09/11/2019
		Theory Examination	09/12/2019 To 24/12/2019

**SECOND TERM**

Sr. No	Courses	Details of Activites	Date
01	F.E./S.E./T.E./ B.E. & MCA – III / III Year	Commencement of Teaching	16/12/2019
		Conclusion of Teaching	11/04/2020
		Practical/Oral /Project/ Examination	13/04/2020 To 27/04/2020
		Theory Examination	05/05/2020 To 30/05/2019
02	M. E. I & II Year	Commencement of Teaching	13/01/2020
		Conclusion of Teaching	14/05/2020
		Practical Examination	18/05/2020 To 23/05/2020
		Theory Examination	27/05/2020 To 12/06/2020

Project stage II examinations will start three days later from conclusion of theory examination.

  
 Deputy Registrar  
 (P.G. Admission)

Ganeshkhind, Pune-07  
 Ref. No. PGS/ 1355  
 Date : 25/04/2019

**Savitribai Phule Pune University**  
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**Academic Calendar for Various Activities for II, III , IV & V Year B. Arch. For the Year 2019-20.**

Sr. No.	Details of Activities	Dates	
		I <sup>st</sup> TERM	II <sup>nd</sup> TERM
1	Commencement of teaching	15/6/2019	09/12/2019
2	Conclusion of teaching	16/10/2019	04/04/2020
3	Sessional Exam/Viva Voce	All subjects except Practical training 18/10/2019 to 26 /10/2019  Practical Training Viva 16/12/2019 to 21/12/2019	All subjects except Arch. Project final year 06/04/2020 to 18/4/2020  Final year Arch. Project Viva 19/04/2020 to 26/4/2020
4	Preparation Time (Theory)	27/10/19 to 31/10/19	20/4/2020 to 25 /4/2020
5	Theory Examination	1/11/2019 onwards	27/4/2020 onwards

**Academic Calendar for Various Activities for II<sup>nd</sup> year M.Arch. For the Year 2019-20.**

Sr. No.	Details of Activities	Dates	
		I <sup>st</sup> TERM	II <sup>nd</sup> TERM
1	Commencement of teaching	08/07/2019	09/12/2019
2	Conclusion of teaching	02/11/2019	04/04/2020
3	Sessional Exam /Viva Voce	04/11/2019 to 07/11/2019	06/04/2020 to 11/04/2020  4 <sup>th</sup> Semester M.Arch. Project Exam between 27 <sup>th</sup> to 30 <sup>th</sup> April 2020.
4	Preparation Time (Theory)	08/11/2019 to 12/11/2019	13/04/2020 to 18/04/2020
5	Theory Examination	13/11/2019 to 20/11/2019	20/04/2020 to 25/04/2020

As per the syllabus a training of 40 working days is to be completed by the student in the time between the 2<sup>nd</sup> and the 3<sup>rd</sup> Semester M.Arch.

  
 Deputy Registrar  
 (P.G. Admission)

Ganeshkhind, Pune-07  
 Ref. No. PGS/ 1355  
 Date: 26/04/2019

**Savitribai Phule Pune University**  
( Formerly University of Pune)



**Circular No. 78 of 2019**

**Dates of Commencement and Conclusion of terms for the Academic Year 2019- 2020.  
Post Graduate Courses for University Departments**

It is hereby informed that, the dates of commencement and conclusion of the First and Second term of University Courses, under various faculties, for the Academic Year 2019-2020 shall be as under :

Sr. No.	Name of the Courses and Faculties	2019 - 2020			
		First Term		Second Term	
		Commencement	Conclusion	Commencement	Conclusion
1	<b>Science &amp; Technology</b>	01/07/2019	07/12/2019	01/01/2020	15/05/2020
	Science				
Technology					
2	<b>Commerce &amp; Management</b>				
	Commerce				
	Management				
3	<b>Humanities</b>				
	Arts & Fine Arts				
	Mental Moral and Social Sciences				
	Law				
4	<b>Inter-disciplinary Studies</b>				
	Education				
	Physical Education				

Teaching will begin on the date of commencement of the terms. The teaching shall begin immediately after the finalization of admissions, however, term would stand concluded, on the dates mentioned above.

**NOTE**

1. In case, the Head of the Department require to give additional holiday in exceptional circumstances, he may do so by compensating the same by keeping Department/College working on Sundays.
2. The Term & Holidays for the Post-Graduate courses conducted in the Colleges/Institutes will be as per the University Departments.

  
Deputy Registrar  
(P.G. Admission)

Ganeshkhind, Pune-07

Ref. No. PGS/ 1356

Date: 26/04/2019

Copy to: for Information and necessary action

The Members of the Management Council.

The Deans of Faculties.

The Registrar, Savitribai Phule Pune University, Pune.

The Director, Examinations & Evaluation, Savitribai Phule Pune University, Pune.

The Heads of all University Departments.

The Principals of all Affiliated Colleges.

The Directors of all Recognized Institutes.

The Heads of all the Administrative Sections of the University Office.

Asstt. Registrar, office of the Hon. Vice-Chancellor, Savitribai Phule Pune University

Asstt. Registrar, office of the Hon. Pro-Vice-Chancellor, Savitribai Phule Pune University

**Savitribai Phule Pune University**  
( Formerly University of Pune)



**Circular No. 26 of 2021**

**Important Notification**

**Dates of Commencement and Conclusion of I<sup>st</sup> Year of PG Courses for the Academic Year 2020-2021  
For Affiliated Colleges/Recognised Institutes**

It is hereby informed that, the dates of Commencement and Conclusion of the I<sup>st</sup> Year of PG Courses for the Academic Year 2020-2021 University Courses, under various faculties shall be as under :

Sr. No.	Name of the Courses and Faculties	2020-2021			
		First Term		Second Term	
		Commencement	Conclusion	Commencement	Conclusion
1.	<b>Science &amp; Technology:</b>	28/01/2021	22/05/2021	15/06/2021	01/10/2021
	Science (I <sup>st</sup> Yr)				
2.	<b>Commerce &amp; Management:</b>				
	Commerce (I <sup>st</sup> Yr)				
3.	<b>Humanities:</b>				
	Arts (I <sup>st</sup> Yr)				
	Mental Moral and Social Sciences (I <sup>st</sup> Yr)				
4.	<b>Inter-disciplinary Studies:</b>				
	M.A. Education (I <sup>st</sup> Yr)				
	B.Sc. B.Ed. Integrated (I <sup>st</sup> Yrs)				
	M. Lib. I. Sc. (Ist Yr)				
	Fine Arts/ Performing Arts (Ist Yr)				
	M. A. Journalism and Mass Communication (Ist Yr)				

**NOTE**

- All Programmes shall be conducted in Online Mode until further notice.
- In view of prevailing COVID-19 situation in the Country, Colleges / Institutes shall required to follow the guidelines / instructions issued by the Government of Maharashtra from time to time.

  
 Deputy Registrar  
 (P.G. Admission)

Ganeshkhind, Pune-07

Ref. No. PGS/ 524

Date: 25/01/2021

Copy to:

- The Heads of all University Departments, Savitribai Phule Pune University, Pune.
- The Principals of all Affiliated Colleges, Savitribai Phule Pune University, Pune.
- The Directors of all Recognized Institutes, Savitribai Phule Pune University, Pune.

Copy to: for information

- The Members of the Management Council, Savitribai Phule Pune University, Pune.
- The Registrar, Savitribai Phule Pune University, Pune.
- The Deans of Faculties, Savitribai Phule Pune University, Pune.
- The Director, Examinations & Evaluation, Savitribai Phule Pune University, Pune.



**Savitribai Phule Pune University**  
( Formerly University of Pune)



**Circular No. 92 of 2022**

**Important Notification**

**Revised Dates of Commencement and Conclusion of terms of U.G. / P.G. Courses for the Academic Year 2021-22 for Affiliated Colleges / Recognised Institutes.**

1. The dates of commencement and conclusion of First Term and commencement of Second Term shall remain same as notified in the circular no. 134 of 2021 dated 14/05/2021 for UG/PG courses in the faculties of **Humanities, Commerce and Science**. The revised dates of conclusion of Second Term shall be **25/05/2022** for UG/PG courses in the faculties of **Humanities, Commerce and Science**. Commencement of academic year 2022-23 shall be **20/06/2022** for **Humanities, Commerce and Science** faculties.
2. The dates of commencement and conclusion of Affiliated Colleges / Recognised Institutes for the Academic year 2021-22 of all those courses whose admission was made under Common Entrance Test (CET) conducted by Government of Maharashtra shall be as under :

Sr. No.	Name of the Faculty	Name of the Courses	Year	2021 – 2022			
				First Term		Second Term	
				Commencement	Conclusion	Commencement	Conclusion
1	Commerce & Management	MBA	I	10/12/2021	18/04/2022	02/05/2022	16/08/2022
		MCA	I	10/12/2021	18/04/2022	02/05/2022	20/08/2022
		MCA	II, III	15/11/2021	03/03/2022	18/04/2022	06/08/2022
2	Science & Technology	B. Pharmacy	I	03/01/2022	30/03/2022	01/04/2022	15/06/2022
		M. Pharmacy	I	27/12/2021	30/03/2022	01/04/2022	15/06/2022
		Engineering	I	13/12/2021	06/04/2022	11/04/2022	30/07/2022
		Engineering	II	20/08/2021	11/12/2021	03/01/2022	15/05/2022
		B.Architecture	I	10/12/2021	25/03/2022	04/04/2022	23/07/2022
		M. Architecture	I	10/12/2021	31/03/2022	04/04/2022	23/07/2022
4	Inter-disciplinary Studies	Physical Education (M.P.Ed.)	I	10/01/2022	30/04/2022	02/05/2022	30/09/2022
		B. Ed. (Annual)	I	14/02/2022	-----		31/08/2022
		M. Ed.	I	10/01/2022	30/04/2022	02/05/2022	30/09/2022
		B. P. Ed.	I	14/02/2022	07/06/2022	08/06/2022	26/09/2022
		B. Lib. / M. Lib.	UG/PG	25/10/2021	21/02/2022	07/03/2022	25/06/2022
		M.A. (JMC)	I, II	11/10/2021	25/01/2022	01/02/2022	25/05/2022
		M.S.W.	PG	15/11/2021	11/03/2022	20/05/2022	30/09/2022
		M.F.A.	PG	25/10/2021	24/01/2022	03/02/2022	03/05/2022
B.F.A.	UG	25/10/2021	21/02/2022	07/03/2022	25/06/2022		



**NOTE :**

1. The Principals and Teachers are requested to complete the theory and practical syllabus of current term of the academic year 2021-22 within stipulated period.
2. It is to be informed that circular issued by the University bearing no. 74 of 2022 dated 28.03.2022 stands cancelled.

  
**Deputy Registrar**  
(P.G.Admission)

Ref. No.PGS/ 2344

Date : 30/04/2022.

**Copy for favour of necessary action to :**

1. The Principals of all Affiliated Colleges, Savitribai Phule Pune University, Pune.
2. The Directors of all Recognized Institutes, Savitribai Phule Pune University, Pune.

**Copy for favour of information to :**

1. The Members of the Management Council, Savitribai Phule Pune University, Pune.
2. The Registrar, Savitribai Phule Pune University, Pune.
3. The Deans of Faculties, Savitribai Phule Pune University, Pune.
4. The Director, Board of Examinations & Evaluation, Savitribai Phule Pune University, Pune.

**Savitribai Phule Pune University**  
(Formerly University of Pune)

**Circular No.484 of 2022**

**Dates of Commencement and Conclusion of terms for the Academic Year 2022-23  
for University Department / Affiliated Colleges / Recognised Institutes.**

It is hereby informed that, the dates of commencement and conclusion of the First and Second term of University Courses, under various faculties, for the academic year 2022-23 shall be as under as per DTE & CET Cell admission notification:

Sr No	Name of the Courses , Faculties & Year	2022 - 2023			
		First Term		Second Term	
		Commencement	Conclusion	Commencement	Conclusion
1	<b>Science &amp; Technology</b>				
	B.E./B.Tech : 1st Year	04/11/2022	20/02/2023	20/03/2023	15/07/2023
	M.E./M.Tech : 1st Year	27/10/2022	20/02/2023	20/03/2023	15/07/2023
2	<b>Commerce &amp; Management</b>				
	M.B.A. : 1st Year	10/11/2022	03/03/2023	20/03/2023	15/07/2023
	M.C.A. : 1st Year	09/11/2022	03/03/2023	20/03/2023	15/07/2023
3	<b>Humanities</b>				
	L.L.B. : 1st Year (3 Years)	13/12/2022	04/04/2023	24/04/2023	12/08/2023
	L.L.B. : 1st Year (5 Years)	13/12/2022	04/04/2023	24/04/2023	12/08/2023
	L.L.M. : 1st & 2nd Year	03/10/2022	28/01/2023	20/02/2023	17/06/2023
4	<b>Inter-disciplinary Studies</b>				
	B.Ed. : 1st Year	19/12/2022	12/04/2023	24/04/2023	12/08/2023
	H.P.Ed. : 1st Year	12/12/2022	04/04/2023	24/04/2023	12/08/2023
	M.Ed. /M. P. Ed.	14/12/2022	04/04/2023	18/04/2023	05/08/2023
	Fine Arts	12/12/2022	04/04/2023	24/04/2023	12/08/2023

**NOTE :**

- In case, the Principal of the Affiliated Colleges require to give additional holiday in exceptional circumstances, he/she may do so by compensating the same by keeping the College working on Sunday.

*Bruno*  
29/12/2022  
Assistant Registrar  
(P.G. Admission)

Ganeshkhind, Pune-07  
Ref. No. PGS/ 6275  
Date: 29/12/2022

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The Members of the Management Council.

The Deans of Faculties.

The Registrar, Savitribai Phule Pune University, Pune.

The Director, Examinations & Evaluation, Savitribai Phule Pune University, Pune.

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Asstt. Registrar, office of the Hon. Pro-Vice-Chancellor, Savitribai Phule Pune University

# Savitribai Phule Pune University



## Circular No. 189 of 2023

### Dates of Commencement and Conclusion of the Academic Year 2023-24 for Affiliated Colleges and Institutes.

It is hereby informed that the dates of commencement and conclusion of the First and Second term of Courses, under the faculty of **Commerce & Management**, for the academic year 2023-24 shall be as under.

#### Term - I

Sr. No.	Course, Programme, Year	Commencement	Conclusion	Tentative Commencement Exam	Vacation	
					From	To
1	MBA - I/ MMS - I	17/08/2023	09/12/2023	11/12/2023	11/12/2023	25/12/2023
2	MBA -II	22/07/2023	21/12/2023	01/01/2024	01/01/2024	12/01/2024
3	MCA - I	08/08/2023	02/12/2023	04/12/2023	05/12/2023	25/12/2023
4	B. HMCT - I	05/08/2023	30/11/2023	04/12/2023	01/12/2023	20/12/2023
5	M. HMCT - I	25/07/2023	20/11/2023	22/11/2023	22/11/2023	12/12/2023

#### Term - II

Sr. No.	Course, Programme, Year	Commencement	Conclusion	Tentative Commencement Exam	Vacation	
					From	To
1	MBA - I/ MMS - I	01/01/2024	30/04/2024	02/05/2024	01/05/2024	14/6/2024
2	MBA -II	17/01/2024	11/05/2024	19/04/2024	17/05/2024	16/06/2024
3	MCA - I	26/12/2023	20/04/2024	25/04/2024	25/04/2024	02/05/2024
4	B. HMCT - I	26/12/2023	20/04/2024	25/04/2024	25/04/2024	02/05/2024
5	M. HMCT - I	13/12/2023	17/04/2024	20/04/2024	22/04/2024	31/05/2024

#### NOTE :

In case, the Head of the college requires to give additional holidays in exceptional circumstances, he/she may do so by compensating the same by keeping the college working on holidays.

Please refer University Circular No. 93/2023 dated on 30/05/2023 for MBA II

Ref. No. PGS/ 3488  
Date: 11/08/2023

  
Deputy Registrar  
(P.G. Admission)

**Copy to: for Information and necessary action**

The Members of the Management Council.

The Deans of Faculties.

The Registrar, Savitribai Phule Pune University, Pune.

The Director, Board of Examinations & Evaluation, Savitribai Phule Pune University, Pune.

The Heads of all University Departments.

The Principals of all Affiliated Colleges.

The Directors of all Recognized Institutes.

The Heads of all the Administrative Sections of the University Office.

Asstt. Registrar, office of the Hon. Vice-Chancellor, Savitribai Phule Pune University

Asstt. Registrar, office of the Hon. Pro-Vice-Chancellor, Savitribai Phule Pune University





Academic Calendar (First Half 2021-2022)		
S. N.	Date	Occasion
1	1 <sup>st</sup> Aug- 2021	Commencement of MBA classes in online / offline mode as per the circular of University, Govt.
2	10 <sup>th</sup> Aug – 14 Aug 2021	Mid Term Exam Sem II
3	Aug 2021	SPPU Semester IV Examination as per SSPU Time Table
4	15 August 2021	Independence Day
5	5 <sup>th</sup> Sept 2021	Teacher's day celebration (Online)
6	10Sep 2021	Ganesh Chaturthi
7	30 <sup>th</sup> Sep 2021	End of 3 <sup>rd</sup> semester regular classes
8	Sep - Oct 2021	SPPU Semester Examination as per SSPU Time Table
9	2 <sup>nd</sup> Oct 2021	Gandhi Jayanti
10	26 <sup>th</sup> Oct 2021	Foundation Day
11	26 <sup>th</sup> Nov 2021	Constitution Day: Online / offline Celebrations
12	24 <sup>th</sup> Dec 2021	Talent Hunt
Academic Calendar (Second Half 2021-2022)		
S. N.	Date	Occasion
1	30 <sup>th</sup> Dec 2021	Commencement of Regular Classes 1 <sup>st</sup> Semester
2	14th Jan 2022	Kite Festival
3	26 <sup>th</sup> Jan 2022	Republic day
4	5th Feb 2022	Blood Donation
5	19th Feb 2022	Chatrapati Shivaji Maharaj Jayanti
6	3 <sup>rd</sup> Mar 2022	Conclusion of semester
7	8th March 2022	International Women's Day
8	20 <sup>th</sup> Mar- 26 <sup>th</sup> Mar 2022	Vista 2K21
9	30 <sup>th</sup> Mar - 4 <sup>th</sup> Apr 2022	Mid Term Examination Sem III
10	1 <sup>th</sup> April 2022	Conclusion of semester
11	April 2022	SPPU Semester Examination as per SSPU Time Table

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<b>Academic Calendar (First Half 2022-2023)</b>		
<b>S. N.</b>	<b>Date</b>	<b>Occasion</b>
1	2 <sup>nd</sup> May 2022	Commencement of MBA II & IV as per the circular of University, Govt.
2	8 <sup>th</sup> Aug – 13 <sup>th</sup> Aug 2022	Mid Term Exam Sem II & IV
3	15 August 2022	Independence Day
4	5 <sup>th</sup> Sept 2022	Teacher's day celebration (Online)
5	31 <sup>st</sup> Aug 2022	Ganesh Chaturthi
6	13 <sup>th</sup> Aug 2022	End of 3 <sup>rd</sup> semester regular classes
7	19 <sup>th</sup> Aug – 21 <sup>st</sup> Sep 2022	SPPU Semester Examination as per SSPU Time Table
8	2 <sup>nd</sup> Oct 2022	Gandhi Jayanti
9	12 <sup>th</sup> Nov 2022	Foundation Day
10	26 <sup>th</sup> Nov 2022	Constitution Day Celebrations
<b>Academic Calendar (Second Half 2022-2023)</b>		
<b>S. N.</b>	<b>Date</b>	<b>Occasion</b>
1	10 <sup>th</sup> Nov 2022	Commencement of Regular Classes 1 <sup>st</sup> Semester
2	14 <sup>th</sup> Jan 2022	Kite Festival
3	26 <sup>th</sup> Jan 2022	Republic day
4	5 <sup>th</sup> Feb 2022	Blood Donation
5	19 <sup>th</sup> Feb 2022	Chatrapati Shivaji Maharaj Jayanti
6	8 <sup>th</sup> March 2023	International Women's Day
7	20 <sup>th</sup> Mar- 26 <sup>th</sup> March 2023	Vista 2K23
8	28 <sup>th</sup> Feb - 5 <sup>th</sup> March 2023	Mid Term Examinationon Sem I & III
9	3 <sup>rd</sup> March 2023	Conclusion of semester
10	8 <sup>th</sup> Mar- 18 <sup>th</sup> Apr 2023	SPPU Semester Examination as per SSPU Time Table

  
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Academic Calendar (First Half 2023-2024) I & II		
S. N.	Date	Occasion
1	22 <sup>nd</sup> July 2023	Commencement of MBA I (SPPU Circular)
2	17 <sup>th</sup> Aug -2023	Commencement of MBA classes as per the circular of University, Govt.
3	17 <sup>th</sup> Aug – 31 <sup>st</sup> Aug 2023	Induction Program
4	18 <sup>th</sup> Sep 2023	Classroom Sessions of MBA 2 <sup>nd</sup> Year
5	22 <sup>nd</sup> July – 10 <sup>th</sup> Sep 2023	SIP Tenure for MBA 2 <sup>nd</sup> Year
6	11 <sup>th</sup> Nov 2023	Conclusion of Semester I & III
7	11 <sup>th</sup> Dec- 22 <sup>nd</sup> Dec 2023	MBA 1 <sup>st</sup> & 2 <sup>nd</sup> Year Term End
8	16 <sup>th</sup> Nov 2023 onwards	SPPU Semester Examination as per SSPU Time Table
9		
Academic Calendar (Second Half 2023-2024) MBA Semester II & IV		
S. N.	Date	Occasion
1	12 <sup>th</sup> Jan 2024	National Youth Day
2	14 <sup>th</sup> Jan 2024	Kite Festival
3	19 <sup>th</sup> -20 <sup>th</sup> Jan 2024	International Conference
4	26 <sup>th</sup> Jan 2024	Republic day
5	5 <sup>th</sup> Feb 2024	Blood Donation
6	18 <sup>th</sup> Feb- 24 <sup>th</sup> Feb 2024	Vista 2K23
7	19 <sup>th</sup> Feb 2024	Chatrapati Shivaji Maharaj Jayanti
8	8 <sup>th</sup> March 2024	International Women's Day
9	1 <sup>st</sup> April – 13 <sup>th</sup> April 2024	Mid Term Examinationon Sem II & IV
10	30 <sup>th</sup> April 2024	Conclusion of Semester II & IV
11	8 <sup>nd</sup> May 2024	SPPU Semester Examination as per SSPU Time Table

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**I Semester Batch : 2022-24**

**Division: 1**

**(W.E.F. 19 December 2022)**

DAY	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
9.15 AM - 10.30 AM	<b>Managerial Accounting</b>	<b>Business Research Methods</b>	<b>Managerial Accounting</b>	<b>Business Research Methods</b>	<b>Managerial Accounting</b>	<b>Corporate Relation Guest Session</b>
	Dr. Ashutosh Gadekar	Dr. Lavakush Singh	Dr. Ashutosh Gadekar	Dr. Lavakush Singh	Dr. Ashutosh Gadekar	
10.30 AM - 11.45 AM	<b>Economic Analysis for Business Decisions</b>	<b>Basics of Marketing</b>	<b>Economic Analysis for Business Decisions</b>	<b>Basics of Marketing</b>	<b>Economic Analysis for Business Decisions</b>	
	Dr. Dharendra Kumar	Dr. Mayanka Sharma	Dr. Dharendra Kumar	Dr. Mayanka Sharma	Dr. Dharendra Kumar	
11.45 AM - 1.00 PM	<b>Organizational Behaviour</b>	<b>Digital Business</b>	<b>Organizational Behaviour</b>	<b>Digital Business</b>	<b>Organizational Behaviour</b>	
	Dr. L.K. Tripathy	Dr. Rakesh Shirase	Dr. L.K. Tripathy	Dr. Rakesh Shirase	Dr. L.K. Tripathy	
<b>LUNCH BREAK</b>						
2.00 PM - 3.15 PM	<b>Management Fundamentals</b>	<b>Legal Aspects of Business</b>	<b>Management Fundamentals</b>	<b>Legal Aspects of Business</b>	<b>Verbal Communication Lab</b>	<b>Management Game</b>
	Prof. Ekta Joshi	Prof. Vilas Navale	Prof. Ekta Joshi	Prof. Vilas Navale	Prof. Arvind Navgire	Prof. Rohini Nikam
3.15 PM - 4.30 PM	<b>Entrepreneurship Development</b>	<b>MS Excel</b>	<b>Entrepreneurship Development</b>	<b>MS Excel</b>	<b>Introduction to Cyber Security - I</b>	<b>Club Activity</b>
	Prof. Girish Chavan	Prof. Karishma Meshram	Prof. Girish Chavan	Prof. Karishma Meshram	Prof. Nandkumar Jadhav	
4.30 PM - 5.45 PM	<b>Verbal Communication Lab</b>	<b>Foreign Language – I</b>	<b>Verbal Communication Lab</b>	<b>Foreign Language – I</b>	<b>Presentation</b>	<b>Enrichment Courses</b>
	Prof. Arvind Navgire	Dr. Sangeeta Rajput	Prof. Arvind Navgire	Dr. Sangeeta Rajput	HOD	



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**SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES**

**I Semester Batch : 2022-24**

**Division: 2**

**(W.E.F. 19 December 2022)**

DAY	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
9.15 AM - 10.30 AM	<b>Organizational Behaviour</b>	<b>Digital Business</b>	<b>Organizational Behaviour</b>	<b>Digital Business</b>	<b>Organizational Behaviour</b>	<b>Corporate Relation Guest Session</b>
	Dr. L.K. Tripathy	Dr. Rakesh Shirase	Dr. L.K. Tripathy	Dr. Rakesh Shirase	Dr. L.K. Tripathy	
10.30 AM - 11.45 AM	<b>Managerial Accounting</b>	<b>Business Research Methods</b>	<b>Managerial Accounting</b>	<b>Business Research Methods</b>	<b>Managerial Accounting</b>	
	Dr. Ashutosh Gadekar	Dr. Lavakush Singh	Dr. Ashutosh Gadekar	Dr. Lavakush Singh	Dr. Ashutosh Gadekar	
11.45 AM - 1.00 PM	<b>Economic Analysis for Business Decisions</b>	<b>Basics of Marketing</b>	<b>Economic Analysis for Business Decisions</b>	<b>Basics of Marketing</b>	<b>Economic Analysis for Business Decisions</b>	
	Dr. Dharendra Kumar	Dr. Mayanka Sharma	Dr. Dharendra Kumar	Dr. Mayanka Sharma	Dr. Dharendra Kumar	
<b>LUNCH BREAK</b>						
2.00 PM - 3.15 PM	<b>Verbal Communication Lab</b>	<b>Foreign Language – I</b>	<b>Verbal Communication Lab</b>	<b>Foreign Language – I</b>	<b>Verbal Communication Lab</b>	<b>Management Game</b>
	Prof. Arvind Navgire	Dr. Sangeeta Rajput	Prof. Arvind Navgire	Dr. Sangeeta Rajput	Prof. Arvind Navgire	Prof. Rohini Nikam
3.15 PM - 4.30 PM	<b>Management Fundamentals</b>	<b>Legal Aspects of Business</b>	<b>Management Fundamentals</b>	<b>Legal Aspects of Business</b>	<b>Introduction to Cyber Security - I</b>	<b>Club Activity</b>
	Prof. Ekta Joshi	Prof. Vilas Navale	Prof. Ekta Joshi	Prof. Vilas Navale	Prof. Nandkumar Jadhav	
4.30 PM - 5.45 PM	<b>Entrepreneurship Development</b>	<b>MS Excel</b>	<b>Entrepreneurship Development</b>	<b>MS Excel</b>	<b>Presentation</b>	<b>Enrichment Courses</b>
	Prof. Girish Chavan	Prof. Karishma Meshram	Prof. Girish Chavan	Prof. Karishma Meshram	HOD	



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**I Semester Batch : 2022-24**

**Division: 3**

**(W.E.F. 19 December 2022)**

DAY	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
9.15 AM - 10.30 AM	<b>Economic Analysis for Business Decisions</b> Dr. Dharendra Kumar	<b>Basics of Marketing</b> Dr. Mayanka Sharma	<b>Economic Analysis for Business Decisions</b> Dr. Dharendra Kumar	<b>Basics of Marketing</b> Dr. Mayanka Sharma	<b>Economic Analysis for Business Decisions</b> Dr. Dharendra Kumar	<b>Corporate Relation Guest Session</b>
10.30 AM - 11.45 AM	<b>Organizational Behaviour</b> Dr. L.K. Tripathy	<b>Digital Business</b> Dr. Rakesh Shirase	<b>Organizational Behaviour</b> Dr. L.K. Tripathy	<b>Digital Business</b> Dr. Rakesh Shirase	<b>Organizational Behaviour</b> Dr. L.K. Tripathy	
11.45 AM - 1.00 PM	<b>Managerial Accounting</b> Dr. Ashutosh Gadekar	<b>Business Research Methods</b> Dr. Lavakush Singh	<b>Managerial Accounting</b> Dr. Ashutosh Gadekar	<b>Business Research Methods</b> Dr. Lavakush Singh	<b>Managerial Accounting</b> Dr. Ashutosh Gadekar	
<b>LUNCH BREAK</b>						
2.00 PM - 3.15 PM	<b>Entrepreneurship Development</b> Prof. Girish Chavan	<b>MS Excel</b> Prof. Karishma Meshram	<b>Entrepreneurship Development</b> Prof. Girish Chavan	<b>MS Excel</b> Prof. Karishma Meshram	<b>Verbal Communication Lab</b> Prof. Arvind Navgire	<b>Management Game</b> Prof. Rohini Nikam
	<b>Verbal Communication Lab</b> Prof. Arvind Navgire	<b>Foreign Language – I</b> Dr. Sangeeta Rajput	<b>Verbal Communication Lab</b> Prof. Arvind Navgire	<b>Foreign Language – I</b> Dr. Sangeeta Rajput	<b>Introduction to Cyber Security - I</b> Prof. Nandkumar Jadhav	<b>Club Activity</b>
4.30 PM - 5.45 PM	<b>Management Fundamentals</b> Prof. Ekta Joshi	<b>Legal Aspects of Business</b> Prof. Vilas Navale	<b>Management Fundamentals</b> Prof. Ekta Joshi	<b>Legal Aspects of Business</b> Prof. Vilas Navale	<b>Presentation</b> HOD	



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Course No	Course Code	Course	Faculty Name
101	GC-01	Managerial Accounting	Dr. Ashutosh Gadekar
102	GC-02	Organizational Behaviour	Dr. L. K. Tripathy
103	GC-03	Economic Analysis for Business Decisions	Dr. Dharendra Kumar
104	GC-04	Business Research Methods	Dr. Lavkush Singh
105	GC-05	Basics of Marketing	Dr. Mayanka Sharma
106	GC-06	Digital Business	Dr. Rakesh Sirase
107	GE-UL-01	Management Fundamentals	Prof. Ekta joshi
109	GE-UL-03	Entrepreneurship Development	Prof. Girish Chavan
111	GE-UL-05	Legal Aspects of Business	Prof. Vilas Navale
113	GE-IL-01	Verbal Communication Lab	Prof. Arvind Navghare
116	GE-IL-04	MS Excel	Prof. Karishma Meshram
119	GE-IL-07	Foreign Language – I	Dr. Sangeeta Rajput
		Human Rights - I	Prof. Ekta joshi
		Introduction to Cyber Security - I	Prof. Nandkumar Jadhav
		Presentation	HOD
		Club Activity	Prof. Rajashree Dighe
		Management Games	Prof. Rohini Nikam



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III Semester Batch : 2021-23

Division: Mktg Specialization

(W.E.F. 19 December 2022)

DAY	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
9.15 AM - 10.30 AM	<b>Strategic Management</b> Dr. L. K. Tripathy	<b>Strategic Management</b> Dr. L. K. Tripathy	<b>Strategic Management</b> Dr. L. K. Tripathy	<b>International Business Environment</b> Prof. Israr Ahemad	<b>Project Management</b> Prof. Dhananjay Salunke	<b>SIP Project Prepration</b> HOD
10.30 AM - 11.45 AM	<b>Decision Science</b> Dr. Rakesh Shirase	<b>Decision Science</b> Dr. Rakesh Shirase	<b>Decision Science</b> Dr. Rakesh Shirase	<b>Decision Science</b> Dr. Rakesh Shirase	<b>Strategic Management</b> Dr. L. K. Tripathy	Add On Certification Courses
11.45 AM - 1.00 PM	<b>Project Management</b> Prof. Dhananjay Salunke	<b>International Business Environment</b> Prof. Israr Ahemad	<b>International Business Environment</b> Prof. Israr Ahemad	<b>Knowledge Management</b> Prof. Girish Chavan	<b>Knowledge Management</b> Prof. Girish Chavan	Add On Certification Courses
<b>LUNCH BREAK</b>						
2.00 PM - 3.15 PM	<b>Services Marketing</b> Dr. Mayanka Sharma	<b>Services Marketing</b> Dr. Mayanka Sharma	<b>Services Marketing</b> Dr. Mayanka Sharma	<b>International Marketing</b> Prof. Israr Ahemad	<b>Digital Marketing -II</b> Prof. Girish Chavan	Add On Certification Courses
3.15 PM - 4.30 PM	<b>Sales &amp; Distribution Management</b> Prof. Rajashree Dighe	<b>Sales &amp; Distribution Management</b> Prof. Rajashree Dighe	<b>Sales &amp; Distribution Management</b> Prof. Rajashree Dighe	<b>Digital Marketing -II</b> Prof. Girish Chavan	<b>International Marketing</b> Prof. Israr Ahemad	Add On Certification Courses
4.30 PM - 5.45 PM	<b>Marketing of Financial Services -II</b> Dr. Dharendra Kumar	<b>Marketing of Financial Services -II</b> Dr. Dharendra Kumar	<b>Skill Development</b> Prof. Arvind Navgire	<b>Skill Development</b> Prof. Arvind Navgire	<b>Skill Development</b> Prof. Arvind Navgire	Add On Certification Courses



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III Semester Batch : 2021-23

Division: Fin Specialization

(W.E.F. 19 December 2022)

DAY	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
9.15 AM - 10.30 AM	<b>Strategic Management</b> Dr. L. K. Tripathy	<b>Strategic Management</b> Dr. L. K. Tripathy	<b>Strategic Management</b> Dr. L. K. Tripathy	<b>International Business Environment</b> Prof. Israr Ahemad	<b>Project Management</b> Prof. Dhananjay Salunke	<b>SIP Project Prepration</b> HOD
10.30 AM - 11.45 AM	<b>Decision Science</b> Dr. Rakesh Shirase	<b>Decision Science</b> Dr. Rakesh Shirase	<b>Decision Science</b> Dr. Rakesh Shirase	<b>Decision Science</b> Dr. Rakesh Shirase	<b>Strategic Management</b> Dr. L. K. Tripathy	Add On Certification Courses
11.45 AM - 1.00 PM	<b>Project Management</b> Prof. Dhananjay Salunke	<b>International Business Environment</b> Prof. Israr Ahemad	<b>International Business Environment</b> Prof. Israr Ahemad	<b>Knowledge Management</b> Prof. Grirish Chavan	<b>Knowledge Management</b> Prof. Grirish Chavan	Add On Certification Courses
<b>LUNCH BREAK</b>						
2.00 PM - 3.15 PM	<b>Advanced Financial Management</b> Dr. Ashutosh Gadekar	<b>Advanced Financial Management</b> Dr. Ashutosh Gadekar	<b>Advanced Financial Management</b> Dr. Ashutosh Gadekar	<b>Technical Analysis of Financial Markets</b> Dr. Dharendra Kumar	<b>Technical Analysis of Financial Markets</b> Dr. Dharendra Kumar	Add On Certification Courses
3.15 PM - 4.30 PM	<b>International Finance</b> Dr. Lavakush Singh	<b>International Finance</b> Dr. Lavakush Singh	<b>International Finance</b> Dr. Lavakush Singh	<b>Behavioural Finance</b> Prof. Nandkumar Jadhav	<b>Behavioural Finance</b> Prof. Nandkumar Jadhav	Add On Certification Courses
4.30 PM - 5.45 PM	<b>Treasury Management</b> Prof. Neha Surve	<b>Treasury Management</b> Prof. Neha Surve	<b>Skill Development</b> Prof. Arvind Navgire	<b>Skill Development</b> Prof. Arvind Navgire	<b>Skill Development</b> Prof. Arvind Navgire	Add On Certification Courses



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III Semester Batch : 2021-23

Division: HR Specialization

(W.E.F. 19 December 2022)

DAY	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
9.15 AM - 10.30 AM	<b>Strategic Management</b> Dr. L. K. Tripathy	<b>Strategic Management</b> Dr. L. K. Tripathy	<b>Strategic Management</b> Dr. L. K. Tripathy	<b>International Business Environment</b> Prof. Israr Ahemad	<b>Project Management</b> Prof. Dhananjay Salunke	<b>SIP Project Preparation</b> HOD
10.30 AM - 11.45 AM	<b>Decision Science</b> Dr. Rakesh Shirase	<b>Decision Science</b> Dr. Rakesh Shirase	<b>Decision Science</b> Dr. Rakesh Shirase	<b>Decision Science</b> Dr. Rakesh Shirase	<b>Strategic Management</b> Dr. L. K. Tripathy	Add On Certification Courses
11.45 AM - 1.00 PM	<b>Project Management</b> Prof. Dhananjay Salunke	<b>International Business Environment</b> Prof. Israr Ahemad	<b>International Business Environment</b> Prof. Israr Ahemad	<b>Knowledge Management</b> Prof. Girish Chavan	<b>Knowledge Management</b> Prof. Girish Chavan	Add On Certification Courses
<b>LUNCH BREAK</b>						
2.00 PM - 3.15 PM	<b>Strategic Human Resource Management</b> Dr. L. K. Tripathy	<b>Strategic Human Resource Management</b> Dr. LK Tripathy	<b>Strategic Human Resource Management</b> Dr. LK Tripathy	<b>Psychometric Testing and Assessment</b> Prof. Ekta Joshi	<b>Change Management &amp; New Technologies in HRM</b> Prof. Ekta Joshi	Add On Certification Courses
3.15 PM - 4.30 PM	<b>HR Operations</b> Prof. Vilas Navale	<b>HR Operations</b> Prof. Vilas Navale	<b>HR Operations</b> Prof. Vilas Navale	<b>Change Management &amp; New Technologies in HRM</b> Prof. Ekta Joshi	<b>Psychometric Testing and Assessment</b> Prof. Ekta Joshi	Add On Certification Courses
4.30 PM - 5.45 PM	<b>Compensation and Reward management</b> Prof. Rohini Nikam	<b>Compensation and Reward management</b> Prof. Rohini Nikam	<b>Skill Development</b> Prof. Arvind Navgire	<b>Skill Development</b> Prof. Arvind Navgire	<b>Skill Development</b> Prof. Arvind Navgire	Add On Certification Courses



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**SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES**

**III Semester Batch : 2021-23**

**Division: Ope Specialization**

**(W.E.F. 19 December 2022)**

DAY	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
9.15 AM - 10.30 AM	Strategic Management Dr. L. K. Tripathy	Strategic Management Dr. L. K. Tripathy	Strategic Management Dr. L. K. Tripathy	International Business Environment Prof. Israr Ahemad	Project Management Prof. Dhananjay Salunke	SIP Project Prepration HOD
10.30 AM - 11.45 AM	Decision Science Dr. Rakesh Shirase	Decision Science Dr. Rakesh Shirase	Decision Science Dr. Rakesh Shirase	Decision Science Dr. Rakesh Shirase	Strategic Management Dr. L. K. Tripathy	Add On Certification Courses
11.45 AM - 1.00 PM	Project Management Prof. Dhananjay Salunke	International Business Environment Prof. Israr Ahemad	International Business Environment Prof. Israr Ahemad	Knowledge Management Prof. Girish Chavan	Knowledge Management Prof. Girish Chavan	Add On Certification Courses
<b>LUNCH BREAK</b>						
2.00 PM - 3.15 PM	Services Operations Management -II Prof. Dhanajay Salunke	Services Operations Management -II Prof. Dhanajay Salunke	Services Operations Management -II Prof. Dhanajay Salunke	Manufacturing Resource Planning Prof. Dhanajay Salunke	Operations and Services Strategy Prof. Dhanajay Salunke	Add On Certification Courses
3.15 PM - 4.30 PM	Logistics Management Prof. Dhanajay Salunke	Logistics Management Prof. Dhanajay Salunke	Logistics Management Prof. Dhanajay Salunke	Operations and Services Strategy Prof. Dhanajay Salunke	Manufacturing Resource Planning Prof. Dhanajay Salunke	Add On Certification Courses
4.30 PM - 5.45 PM	Six Sigma for Operations Dr. Lavakush Sing	Six Sigma for Operations Dr. Lavakush Sing	Skill Development Prof. Arvind Navgire	Skill Development Prof. Arvind Navgire	Skill Development Prof. Arvind Navgire	Add On Certification Courses



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**SAIBALAJI EDUCATION SOCIETY'S**

**SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES**

**III Semester Batch : 2021-23**

**Division: BA Specialization**

**(W.E.F. 19 December 2022)**

DAY	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
9.15 AM - 10.30 AM	<b>Strategic Management</b> Dr. L. K. Tripathy	<b>Strategic Management</b> Dr. L. K. Tripathy	<b>Strategic Management</b> Dr. L. K. Tripathy	<b>International Business Environment</b> Prof. Israr Ahemad	<b>Project Management</b> Prof. Dhananjay Salunke	<b>SIP Project Prepration</b> HOD
10.30 AM - 11.45 AM	<b>Decision Science</b> Dr. Rakesh Shirase	<b>Decision Science</b> Dr. Rakesh Shirase	<b>Decision Science</b> Dr. Rakesh Shirase	<b>Decision Science</b> Dr. Rakesh Shirase	<b>Strategic Management</b> Dr. L. K. Tripathy	Add On Certification Courses
11.45 AM - 1.00 PM	<b>Project Management</b> Prof. Dhananjay Salunke	<b>International Business Environment</b> Prof. Israr Ahemad	<b>International Business Environment</b> Prof. Israr Ahemad	<b>Knowledge Management</b> Prof. Girish Chavan	<b>Knowledge Management</b> Prof. Grish Chavan	Add On Certification Courses
<b>LUNCH BREAK</b>						
2.00 PM - 3.15 PM	<b>Advanced Statistical Methods using R</b> Dr. Lavakush Singh	<b>Advanced Statistical Methods using R</b> Dr. Lavakush Singh	<b>Advanced Statistical Methods using R</b> Dr. Lavakush Singh	<b>Predictive Modelling using SPSS Modeler</b> Prof. Nandkumar Jadhav	<b>Industrial Internet of Things</b> Prof. Israr Ahemad	Add On Certification Courses
3.15 PM - 4.30 PM	<b>Social Media, Web &amp; Text Analytics</b> Prof. Karishma Meshram	<b>Social Media, Web &amp; Text Analytics</b> Prof. Karishma Meshram	<b>Predictive Modelling using SPSS Modeler</b> Prof. Nandkumar Jadhav	<b>Industrial Internet of Things</b> Prof. Israr Ahemad	<b>Machine Learning &amp; Cognitive intelligence using Python</b> Dr. Lavakush Singh	Add On Certification Courses
4.30 PM - 5.45 PM	<b>Machine Learning &amp; Cognitive intelligence using Python</b> Dr. Lavakush Singh	<b>Machine Learning &amp; Cognitive intelligence using Python</b> Dr. Lavakush Singh	<b>Skill Development</b> Prof. Arvind Navgire	<b>Skill Development</b> Prof. Arvind Navgire	<b>Skill Development</b> Prof. Arvind Navgire	Add On Certification Courses



  
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<b>Course No</b>	<b>Course Code</b>	<b>Course</b>	<b>Faculty Name</b>
301	GC-11	Strategic Management	Dr. L. K. Tripathy
302	GC-12	Decision Science	Dr. Rakesh Sirase
303	GC-13	Summer Internship Project	HOD
307	GE-UL-14	International Business Environment	Prof. Israr Ahmed
308	GE-UL-15	Project Management	Prof. Dhananjay Salunke
309	GE-UL-16	Knowledge Management	Prof. Girish Chavan
304MKT	SC-MKT-03	Services Marketing	Dr. Mayanka Sharma
305MKT	SC-MKT-04	Sales & Distribution Management	Prof. Rajashree Dighe
313MKT	SE-IL-MKT-08	International Marketing	Prof. Israr Ahmed
314MKT	SE-IL-MKT-09	Digital Marketing -II	Prof. Girish Chavan
315MKT	SE-IL-MKT-10	Marketing of Financial Services -II	Dr. Dharendra Kumar
304FIN	SC-FIN-03	Advanced Financial Management	Dr. Ashutosh Gadekar
305FIN	SC-FIN-04	International Finance	Dr. Lavkush Singh
312FIN	SE-IL-FIN-09	Behavioural Finance	Prof. Nandkumar Jadhav
313FIN	SE-IL-FIN-10	Technical Analysis of Financial Markets	Dr. Dharendra Kumar
319FIN	SE-IL-FIN-16	Treasury Management	Prof. Neha Surve
304HR	SC-HRM-03	Strategic Human Resource Management	Dr. L. K. Tripathy
305HR	SC-HRM-04	HR Operations	Prof. Vilas Navale
313HR	SE-IL-HRM-08	Psychometric Testing and Assessment	Prof. Ekta Joshi
317HR	SE-IL-HRM-12	Compensation and Reward management	Prof. Rohini Nikam
319HR	SE-IL-HRM-14	Change Management & New Technologies in HRM	Prof. Ekta joshi
304OSCM	SC-OSCM-03	Services Operations Management -II	Prof. Dhananjay Salunke
305OSCM	SC-OSCM-04	Logistics Management	Prof. Dhananjay Salunke
312OSCM	SE-IL-OSCM-07	Manufacturing Resource Planning	Prof. Dhananjay Salunke
316OSCM	SE-IL-OSCM-11	Operations and Services Strategy	Prof. Dhananjay Salunke
317OSCM	SE-IL-OSCM-12	Six Sigma for Operations	Dr. Lavkush Singh
304 BA	SC-BA-03	Advanced Statistical Methods using R	Dr. Lavkush Singh
305 BA	SC-BA-04	Machine Learning & Cognitive intelligence using	Dr. Lavkush Singh
312 BA	SE-IL-BA-06	Social Media, Web & Text Analytics	Prof. Karishma Meshram
313 BA	SE-IL-BA-07	Industrial Internet of Things	Prof. Israr Ahmed
316 BA	SE-IL-BA-10	Predictive Modelling using SPSS Modeler	Prof. Nandkumar Jadhav

SAIBALAJI EDUCATION SOCIETY'S

SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES

II Semester Batch : 2022-24

Division: Mktg Specialization

(W.E.F. 19 December 2022)

DAY	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
9.15 AM - 10.30 AM	Marketing Management Dr. Mayanka Sharma	Marketing Management Dr. Mayanka Sharma	Marketing Management Dr. Mayanka Sharma	Human Resources Management Dr. L. K. Tripathy	Human Resources Management Dr. L. K. Tripathy	Foreign Language – II Dr. Sangeeta Rajput
10.30 AM - 11.45 AM	Financial Management Dr. Ashutosh Gadekar	Financial Management Dr. Ashutosh Gadekar	Financial Management Dr. Ashutosh Gadekar	Contemporary Frameworks in Management Prof. Rohini Nikam	Contemporary Frameworks in Management Prof. Rohini Nikam	Add On Certification Courses
11.45 AM - 1.00 PM	Qualitative Research Methods Dr. Rushikyash Kakandikar	Operations & Supply Chain Management Prof. Dhananjay Salunke	Operations & Supply Chain Management Prof. Dhananjay Salunke	Operations & Supply Chain Management Prof. Dhananjay Salunke	Qualitative Research Methods Dr. Rushikyash Kakandikar	Add On Certification Courses
<b>LUNCH BREAK</b>						
2.00 PM - 3.15 PM	Geopolitics & World Economic Systems Dr. Dharendra Kumar	Geopolitics & World Economic Systems Dr. Dharendra Kumar	Marketing Research Dr. Mayanka Sharma	Human Resources Management Dr. L. K. Tripathy	Presentation	Add On Certification Courses
3.15 PM - 4.30 PM	Consumer Behaviour Prof. Girish Chavan	Consumer Behaviour Prof. Girish Chavan	Digital Marketing - I Prof. Girish Chavan	Marketing Research Dr. Mayanka Sharma	Digital Marketing - I Prof. Girish Chavan	Add On Certification Courses
4.30 PM - 5.45 PM	Product & Brand Management Prof. Rajashree Dighe	Product & Brand Management Prof. Rajashree Dighe	Communication Lab Prof. Ekta Joshi	Mentorship	Communication Lab Prof. Ekta Joshi	Add On Certification Courses



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SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES

II Semester Batch : 2022-24

Division: Fin Specialization

(W.E.F. 19 December 2022)

DAY	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
9.15 AM - 10.30 AM	<b>Qualitative Research Methods</b> Dr. Rushikyash Kakandikar	<b>Operations &amp; Supply Chain Management</b> Prof. Dhananjay Salunke	<b>Operations &amp; Supply Chain Management</b> Prof. Dhananjay Salunke	<b>Contemporary Frameworks in Management</b> Prof. Rohini Nikam	<b>Contemporary Frameworks in Management</b> Prof. Rohini Nikam	<b>Foreign Language – II</b> Dr. Sangeeta Rajput
10.30 AM - 11.45 AM	<b>Marketing Management</b> Dr. Mayanka Sharma	<b>Marketing Management</b> Dr. Mayanka Sharma	<b>Marketing Management</b> Dr. Mayanka Sharma	<b>Operations &amp; Supply Chain Management</b> Prof. Dhananjay Salunke	<b>Qualitative Research Methods</b> Dr. Rushikyash Kakandikar	Add On Certification Courses
11.45 AM - 1.00 PM	<b>Financial Management</b> Dr. Ashutosh Gadekar	<b>Financial Management</b> Dr. Ashutosh Gadekar	<b>Financial Management</b> Dr. Ashutosh Gadekar	<b>Human Resources Management</b> Dr. L. K. Tripathy	<b>Human Resources Management</b> Dr. L. K. Tripathy	Add On Certification Courses
<b>LUNCH BREAK</b>						
2.00 PM - 3.15 PM	<b>Geopolitics &amp; World Economic Systems</b> Dr. Dharendra Kumar	<b>Geopolitics &amp; World Economic Systems</b> Dr. Dharendra Kumar	<b>Financial Reporting</b> Dr. Lavkush Singh	<b>Human Resources Management</b> Dr. L. K. Tripathy	<b>Presentation</b>	Add On Certification Courses
3.15 PM - 4.30 PM	<b>Personal Financial Planning</b> Dr. Ashutosh Gadekar	<b>Personal Financial Planning</b> Dr. Ashutosh Gadekar	<b>Securities Analysis &amp; Portfolio Management</b> Prof. Neha Surve	<b>Financial Reporting</b> Dr. Lavkush Singh	<b>Securities Analysis &amp; Portfolio Management</b> Prof. Neha Surve	Add On Certification Courses
4.30 PM - 5.45 PM	<b>Financial Markets and Banking Operations</b> Dr. Rushikaysh Kaakandikar	<b>Financial Markets and Banking Operations</b> Dr. Rushikaysh Kaakandikar	<b>Communication Lab</b> Prof. Ekta Joshi	<b>Mentorship</b>	<b>Communication Lab</b> Prof. Ekta Joshi	Add On Certification Courses



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SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES

II Semester Batch : 2022-24

Division: HR Specialization

(W.E.F. 19 December 2022)

DAY	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
9.15 AM - 10.30 AM	<b>Qualitative Research Methods</b> Dr. Rushikyash Kakandikar	<b>Operations &amp; Supply Chain Management</b> Prof. Dhananjay Salunke	<b>Operations &amp; Supply Chain Management</b> Prof. Dhananjay Salunke	<b>Operations &amp; Supply Chain Management</b> Prof. Dhananjay Salunke	<b>Qualitative Research Methods</b> Dr. Rushikyash Kakandikar	<b>Human Resources Management</b> Dr. L. K. Tripathy
10.30 AM - 11.45 AM	<b>Financial Management</b> Dr. Ashutosh Gadekar	<b>Financial Management</b> Dr. Ashutosh Gadekar	<b>Financial Management</b> Dr. Ashutosh Gadekar	<b>Human Resources Management</b> Dr. L. K. Tripathy	<b>Human Resources Management</b> Dr. L. K. Tripathy	Add On Certification Courses
11.45 AM - 1.00 PM	<b>Marketing Management</b> Dr. Mayanka Sharma	<b>Marketing Management</b> Dr. Mayanka Sharma	<b>Marketing Management</b> Dr. Mayanka Sharma	<b>Contemporary Frameworks in Management</b> Prof. Rohini Nikam	<b>Contemporary Frameworks in Management</b> Prof. Rohini Nikam	Add On Certification Courses
<b>LUNCH BREAK</b>						
2.00 PM - 3.15 PM	<b>Geopolitics &amp; World Economic Systems</b> Dr. Dharendra Kumar	<b>Geopolitics &amp; World Economic Systems</b> Dr. Dharendra Kumar	<b>Competency Based Human Resource Management</b> Prof. Rohini Nikam	<b>Human Resources Management</b> Dr. L. K. Tripathy	<b>Presentation</b>	Add On Certification Courses
3.15 PM - 4.30 PM	<b>Employee Relations &amp; Labour Legislation</b> Prof. Vilas Navale	<b>Employee Relations &amp; Labour Legislation</b> Prof. Vilas Navale	<b>Labour Welfare</b> Prof. Ekta Joshi	<b>Learning and Development</b> Prof. Rohini Nikam	<b>Labour Welfare</b> Prof. Ekta Joshi	Add On Certification Courses
4.30 PM - 5.45 PM	<b>Competency Based Human Resource Management</b> Prof. Rohini Nikam	<b>Learning and Development</b> Prof. Rohini Nikam	<b>Communication Lab</b> Prof. Ekta Joshi	<b>Mentorship</b>	<b>Communication Lab</b> Prof. Ekta Joshi	Add On Certification Courses



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II Semester Batch : 2022-24

Division: Ope Specialization

(W.E.F. 19 December 2022)

DAY	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
9.15 AM - 10.30 AM	<b>Qualitative Research Methods</b> Dr. Rushikyash Kakandikar	<b>Operations &amp; Supply Chain Management</b> Prof. Dhananjay Salunke	<b>Operations &amp; Supply Chain Management</b> Prof. Dhananjay Salunke	<b>Operations &amp; Supply Chain Management</b> Prof. Dhananjay Salunke	<b>Qualitative Research Methods</b> Dr. Rushikyash Kakandikar	<b>Foreign Language – II</b> Dr. Sangeeta Rajput
10.30 AM - 11.45 AM	<b>Financial Management</b> Dr. Ashutosh Gadekar	<b>Financial Management</b> Dr. Ashutosh Gadekar	<b>Financial Management</b> Dr. Ashutosh Gadekar	<b>Human Resources Management</b> Dr. L. K. Tripathy	<b>Human Resources Management</b> Dr. L. K. Tripathy	Add On Certification Courses
11.45 AM - 1.00 PM	<b>Marketing Management</b> Dr. Mayanka Sharma	<b>Marketing Management</b> Dr. Mayanka Sharma	<b>Marketing Management</b> Dr. Mayanka Sharma	<b>Contemporary Frameworks in Management</b> Prof. Rohini Nikam	<b>Contemporary Frameworks in Management</b> Prof. Rohini Nikam	Add On Certification Courses
<b>LUNCH BREAK</b>						
2.00 PM - 3.15 PM	<b>Geopolitics &amp; World Economic Systems</b> Dr. Dharendra Kumar	<b>Geopolitics &amp; World Economic Systems</b> Dr. Dharendra Kumar	<b>Planning &amp; Control of Operations</b> Prof. Dhananjay Salunke	<b>Human Resources Management</b> Dr. L. K. Tripathy	<b>Presentation</b>	Add On Certification Courses
3.15 PM - 4.30 PM	<b>Supply Chain Management</b> Prof. Dhananjay Salunke	<b>Services Operations Management - I</b> Prof. Dhananjay Salunke	<b>Services Operations Management - I</b> Prof. Dhananjay Salunke	<b>Supply Chain Management</b> Prof. Dhananjay Salunke	<b>Planning &amp; Control of Operations</b> Prof. Dhananjay Salunke	Add On Certification Courses
4.30 PM - 5.45 PM	<b>Inventory Management</b> Dr. Lavakush Singh	<b>Inventory Management</b> Dr. Lavakush Singh	<b>Communication Lab</b> Prof. Ekta Joshi	<b>Mentorship</b>	<b>Communication Lab</b> Prof. Ekta Joshi	Add On Certification Courses



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II Semester Batch : 2022-24

Division: BA Specialization

(W.E.F. 19 December 2022)

DAY	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
9.15 AM - 10.30 AM	<b>Marketing Management</b> Dr. Mayanka Sharma	<b>Marketing Management</b> Dr. Mayanka Sharma	<b>Marketing Management</b> Dr. Mayanka Sharma	<b>Operations &amp; Supply Chain Management</b> Prof. Dhananjay Salunke	<b>Qualitative Research Methods</b> Dr. Rushikyash Kakandikar	<b>Foreign Language – II</b> Dr. Sangeeta Rajput
10.30 AM - 11.45 AM	<b>Financial Management</b> Dr. Ashutosh Gadekar	<b>Financial Management</b> Dr. Ashutosh Gadekar	<b>Financial Management</b> Dr. Ashutosh Gadekar	<b>Human Resources Management</b> Dr. L. K. Tripathy	<b>Human Resources Management</b> Dr. L. K. Tripathy	Add On Certification Courses
11.45 AM - 1.00 PM	<b>Qualitative Research Methods</b> Dr. Rushikyash Kakandikar	<b>Operations &amp; Supply Chain Management</b> Prof. Dhananjay Salunke	<b>Operations &amp; Supply Chain Management</b> Prof. Dhananjay Salunke	<b>Contemporary Frameworks in Management</b> Prof. Rohini Nikam	<b>Contemporary Frameworks in Management</b> Prof. Rohini Nikam	Add On Certification Courses
<b>LUNCH BREAK</b>						
2.00 PM - 3.15 PM	<b>Geopolitics &amp; World Economic Systems</b> Dr. Dharendra Kumar	<b>Geopolitics &amp; World Economic Systems</b> Dr. Dharendra Kumar	<b>Tableau II</b> Prof. Lavakush Singh	<b>Human Resources Management</b> Dr. L. K. Tripathy	<b>Presentation</b>	Add On Certification Courses
3.15 PM - 4.30 PM	<b>Basic Business Analytics using R (Python)</b> Dr. Lavakush Singh	<b>Basic Business Analytics using R (Python)</b> Dr. Lavakush Singh	<b>Marketing Analytics II</b> Prof. Israr Ahemad	<b>Tableau II</b> Prof. Lavakush Singh	<b>Marketing Analytics II</b> Prof. Israr Ahemad	Add On Certification Courses
4.30 PM - 5.45 PM	<b>Data Mining</b> Prof. Nandkumar Jadhav	<b>Data Mining</b> Prof. Nandkumar Jadhav	<b>Communication Lab</b> Prof. Ekta Joshi	<b>Mentorship</b>	<b>Communication Lab</b> Prof. Ekta Joshi	Add On Certification Courses



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<b>Course No</b>	<b>Course Code</b>	<b>Course</b>	<b>Faculty Name</b>
201	GC	Marketing Management	Dr. Mayanka Sharma
202	GC	Financial Management	Dr. Ashutosh Gadekar
203	GC	Human Resources Management	Dr. L. K. Tripathy
204	GC	Operations & Supply Chain Management	Prof. Dhananjay Salunke
207	GE	Contemporary Frameworks in Management	Prof. Rohini Nikam
208	GE	Geopolitics & World Economic Systems	Dr. Dharendra Kumar
210	GE	Qualitative Research Methods	Dr. Rakesh Sirase
216	GE	Foreign Language – II	Dr. Sangeeta Rajput
205 MKT	SC MKT	Marketing Research	Dr. Rakesh Sirase
206 MKT	SC MKT	Consumer Behaviour	Prof. Girish Chavan
218 MKT	SE MKT	Product & Brand Management	Prof. Rajashree Dighe
220 MKT	SE MKT	Digital Marketing - I	Prof. Girish Chavan
205 FIN	SC FIN	Financial Markets and Banking Operations	Dr. Dharendra Kumar
206 FIN	SC FIN	Personal Financial Planning	Dr. Ashutosh Gadekar
217 FIN	SE FIN	Securities Analysis & Portfolio Management	Prof. Neha Surve
220 FIN	SE FIN	Financial Reporting	Dr. Ashutosh Gadekar
205 HRM	SC HRM	Competency Based Human Resource Management	Prof. Rohini Nikam
206 HRM	SC HRM	Employee Relations & Labour Legislation	Prof. Vilas Navale
217 HRM	SE HRM	Labour Welfare	Prof. Ekta Joshi
219 HRM	SE HRM	Learning and Development	Prof. Rohini Nikam
205 OSCM	SC OSCM - 01	Services Operations Management - I	Prof. Dhananjay Salunke
206 OSCM	SC OSCM - 02	Supply Chain Management	Prof. Dhananjay Salunke
217 OSCM	SE OSCM - 01	Planning & Control of Operations	Prof. Dhananjay Salunke
219 OSCM	SE OSCM - 03	Inventory Management	Dr. Lavkush Singh
205 BA	SC BA	Basic Business Analytics using R (Python)	Dr. Lavkush Singh
206 BA	SC BA	Data Mining	Prof. Nandkumar Jadhav
217 BA	SE BA	Marketing Analytics II	Prof. Israr Ahmed
220 BA	SE BA	Tableau II	Dr. Lavkush Singh
291		Human Rights-II	Prof. Ekta joshi
292		Introduction to Cyber Security -II	Prof. Karishma Meshram
		Communication Skill	Prof. Arvind Navghare



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SAIBALAJI EDUCATION SOCIETY'S

SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES

IV Semester Batch : 2021-23

Division: Mktg Specialization

(W.E.F. 19 December 2022)

DAY	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
9.15 AM - 10.30 AM	<b>Corporate Social Responsibility &amp; Sustainability</b> Prof. Vilas Navale	<b>Corporate Social Responsibility &amp; Sustainability</b> Prof. Vilas Navale	<b>Corporate Social Responsibility &amp; Sustainability</b> Prof. Vilas Navale	<b>Indian Ethos &amp; Business Ethics IV</b> Dr. L. K. Tripathy	<b>Indian Ethos &amp; Business Ethics IV</b> Dr. L. K. Tripathy	<b>Indian Ethos &amp; Business Ethics IV</b> Dr. L. K. Tripathy
10.30 AM - 11.45 AM	<b>Enterprise Performance Management IV</b> Dr. Ashutosh Gadekar	<b>Enterprise Performance Management IV</b> Dr. Ashutosh Gadekar	<b>Enterprise Performance Management IV</b> Dr. Ashutosh Gadekar	<b>Enterprise Performance Management IV</b> Dr. Ashutosh Gadekar	<b>Corporate Social Responsibility &amp; Sustainability</b> Prof. Vilas Navale	Add On Certification Courses
11.45 AM - 1.00 PM	<b>Indian Ethos &amp; Business Ethics IV</b> Dr. L. K. Tripathy	<b>Global Strategic Management</b> Dr. Rushikyash Kakandikar	<b>Global Strategic Management</b> Dr. Rushikyash Kakandikar	<b>Global Strategic Management</b> Dr. Rushikyash Kakandikar	<b>Global Strategic Management</b> Dr. Rushikyash Kakandikar	Add On Certification Courses
<b>LUNCH BREAK</b>						
2.00 PM - 3.15 PM	<b>Marketing Strategy</b> Dr. Mayanka Sharma	<b>Marketing Strategy</b> Dr. Mayanka Sharma	<b>Marketing Strategy</b> Dr. Mayanka Sharma	<b>Marketing 4.0</b> Dr. Mayanka Sharma	<b>Retail Marketing</b> Prof. Rajashree Dighe	Add On Certification Courses
3.15 PM - 4.30 PM	<b>Customer Relationship Management</b> Prof. Girish Chavan	<b>Marketing 4.0</b> Dr. Mayanka Sharma	<b>Customer Relationship Management</b> Prof. Girish Chavan	<b>Retail Marketing</b> Prof. Rajashree Dighe	<b>Marketing 4.0</b> Dr. Mayanka Sharma	Add On Certification Courses
4.30 PM - 5.45 PM	<b>Communication Lab</b> Prof. Ekta Joshi	<b>Communication Lab</b> Prof. Ekta Joshi	<b>Grooming Session</b> Prof. Ekta Joshi	<b>Introduction to Cyber Security - II</b> Prof. Nandkumar Jadhav	<b>Communication Lab</b> Prof. Ekta Joshi	Add On Certification Courses



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SAIBALAJI EDUCATION SOCIETY'S

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IV Semester Batch : 2021-23

Division: Fin Specialization

(W.E.F. 19 December 2022)

DAY	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
9.15 AM - 10.30 AM	Corporate Social Responsibility & Sustainability Dr. Dharendra Kumar	Corporate Social Responsibility & Sustainability Dr. Dharendra Kumar	Corporate Social Responsibility & Sustainability Dr. Dharendra Kumar	Indian Ethos & Business Ethics IV Dr. L. K. Tripathy	Indian Ethos & Business Ethics IV Dr. L. K. Tripathy	Indian Ethos & Business Ethics IV Dr. L. K. Tripathy
10.30 AM - 11.45 AM	Enterprise Performance Management IV Dr. Ashutosh Gadekar	Enterprise Performance Management IV Dr. Ashutosh Gadekar	Enterprise Performance Management IV Dr. Ashutosh Gadekar	Enterprise Performance Management IV Dr. Ashutosh Gadekar	Corporate Social Responsibility & Sustainability Dr. Dharendra Kumar	Add On Certification Courses
11.45 AM - 1.00 PM	Indian Ethos & Business Ethics IV Dr. L. K. Tripathy	Global Strategic Management Dr. Rushikyash Kakandikar	Global Strategic Management Dr. Rushikyash Kakandikar	Global Strategic Management Dr. Rushikyash Kakandikar	Global Strategic Management Dr. Rushikyash Kakandikar	Add On Certification Courses
<b>LUNCH BREAK</b>						
2.00 PM - 3.15 PM	Financial Laws Dr. Ashutosh Gadekar	Financial Laws Dr. Ashutosh Gadekar	Financial Laws Dr. Ashutosh Gadekar	Strategic Cost Management Prof. Neha Surve	Fixed Income Securities Dr. Lavkush Singh	Add On Certification Courses
3.15 PM - 4.30 PM	Current Trends & Cases in Finance Dr. Dharendra Kumar	Current Trends & Cases in Finance Dr. Dharendra Kumar	Current Trends & Cases in Finance Dr. Dharendra Kumar	Fixed Income Securities Dr. Lavkush Singh	Strategic Cost Management Prof. Neha Surve	Add On Certification Courses
4.30 PM - 5.45 PM	Communication Lab Prof. Ekta Joshi	Introduction to Cyber Security - II Prof. Nandkumar Jadhav	Grooming Session Prof. Ekta Joshi	Communication Lab Prof. Ekta Joshi	Communication Lab Prof. Ekta Joshi	Add On Certification Courses



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**SAIBALAJI EDUCATION SOCIETY'S**

**SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES**

**IV Semester Batch : 2021-23**

**Division: HR Specialization**

**(W.E.F. 19 December 2022)**

DAY	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
9.15 AM - 10.30 AM	<b>Corporate Social Responsibility &amp; Sustainability</b> Dr. Dharendra Kumar	<b>Corporate Social Responsibility &amp; Sustainability</b> Dr. Dharendra Kumar	<b>Corporate Social Responsibility &amp; Sustainability</b> Dr. Dharendra Kumar	<b>Indian Ethos &amp; Business Ethics IV</b> Dr. L. K. Tripathy	<b>Indian Ethos &amp; Business Ethics IV</b> Dr. L. K. Tripathy	<b>Indian Ethos &amp; Business Ethics IV</b> Dr. L. K. Tripathy
10.30 AM - 11.45 AM	<b>Enterprise Performance Management IV</b> Dr. Ashutosh Gadekar	<b>Enterprise Performance Management IV</b> Dr. Ashutosh Gadekar	<b>Enterprise Performance Management IV</b> Dr. Ashutosh Gadekar	<b>Enterprise Performance Management IV</b> Dr. Ashutosh Gadekar	<b>Corporate Social Responsibility &amp; Sustainability</b> Dr. Dharendra Kumar	Add On Certification Courses
11.45 AM - 1.00 PM	<b>Indian Ethos &amp; Business Ethics IV</b> Dr. L. K. Tripathy	<b>Global Strategic Management</b> Dr. Rushikyash Kakandikar	<b>Global Strategic Management</b> Dr. Rushikyash Kakandikar	<b>Global Strategic Management</b> Dr. Rushikyash Kakandikar	<b>Global Strategic Management</b> Dr. Rushikyash Kakandikar	Add On Certification Courses
<b>LUNCH BREAK</b>						
2.00 PM - 3.15 PM	<b>Organizational Diagnosis &amp; Development</b> Prof. Ekta Joshi	<b>Organizational Diagnosis &amp; Development</b> Prof. Ekta Joshi	<b>Organizational Diagnosis &amp; Development</b> Prof. Ekta Joshi	<b>Employee Engagement and Ownership</b> Prof. Vilas Navale	<b>E - HRM</b> Prof. Ekta Joshi	Add On Certification Courses
3.15 PM - 4.30 PM	<b>Current Trends &amp; Cases in Human Resource Management</b> Prof. Rohini Nikam	<b>Current Trends &amp; Cases in Human Resource Management</b> Prof. Rohini Nikam	<b>Current Trends &amp; Cases in Human Resource Management</b> Prof. Rohini Nikam	<b>E - HRM</b> Prof. Ekta Joshi	<b>Employee Engagement and Ownership</b> Prof. Ekta Joshi	Add On Certification Courses
4.30 PM - 5.45 PM	<b>Introduction to Cyber Security - II</b> Prof. Nandkumar Jadhav	<b>Communication Lab</b> Prof. Ekta Joshi	<b>Grooming Session</b> Prof. Ekta Joshi	<b>Communication Lab</b> Prof. Ekta Joshi	<b>Communication Lab</b> Prof. Ekta Joshi	Add On Certification Courses



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**SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES**

**IV Semester Batch : 2021-23**

**Division: Ope Specialization**

**(W.E.F. 19 December 2022)**

DAY	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
9.15 AM - 10.30 AM	<b>Corporate Social Responsibility &amp; Sustainability</b> Dr. Dharendra Kumar	<b>Corporate Social Responsibility &amp; Sustainability</b> Dr. Dharendra Kumar	<b>Corporate Social Responsibility &amp; Sustainability</b> Dr. Dharendra Kumar	<b>Indian Ethos &amp; Business Ethics IV</b> Dr. L. K. Tripathy	<b>Indian Ethos &amp; Business Ethics IV</b> Dr. L. K. Tripathy	<b>Indian Ethos &amp; Business Ethics IV</b> Dr. L. K. Tripathy
10.30 AM - 11.45 AM	<b>Enterprise Performance Management IV</b> Dr. Ashutosh Gadekar	<b>Enterprise Performance Management IV</b> Dr. Ashutosh Gadekar	<b>Enterprise Performance Management IV</b> Dr. Ashutosh Gadekar	<b>Enterprise Performance Management IV</b> Dr. Ashutosh Gadekar	<b>Corporate Social Responsibility &amp; Sustainability</b> Dr. Dharendra Kumar	Add On Certification Courses
11.45 AM - 1.00 PM	<b>Indian Ethos &amp; Business Ethics IV</b> Dr. L. K. Tripathy	<b>Global Strategic Management</b> Dr. Rushikyash Kakandikar	<b>Global Strategic Management</b> Dr. Rushikyash Kakandikar	<b>Global Strategic Management</b> Dr. Rushikyash Kakandikar	<b>Global Strategic Management</b> Dr. Rushikyash Kakandikar	Add On Certification Courses
<b>LUNCH BREAK</b>						
2.00 PM - 3.15 PM	<b>E Supply Chains &amp; Logistics</b> Prof. Dhanajay Salunke	<b>E Supply Chains &amp; Logistics</b> Prof. Dhanajay Salunke	<b>E Supply Chains &amp; Logistics</b> Prof. Dhanajay Salunke	<b>Enterprise Resource Planning</b> Prof. Dhanajay Salunke	<b>World Class Manufacturing</b> Prof. Dhanajay Salunke	Add On Certification Courses
3.15 PM - 4.30 PM	<b>Industry 4.0</b> Prof. Israr Ahemad	<b>Industry 4.0</b> Prof. Israr Ahemad	<b>Industry 4.0</b> Prof. Israr Ahemad	<b>World Class Manufacturing</b> Prof. Dhanajay Salunke	<b>Enterprise Resource Planning</b> Prof. Dhanajay Salunke	Add On Certification Courses
4.30 PM - 5.45 PM	<b>Introduction to Cyber Security - II</b> Prof. Nandkumar Jadhav	<b>Communication Lab</b> Prof. Ekta Joshi	<b>Grooming Session</b> Prof. Ekta Joshi	<b>Communication Lab</b> Prof. Ekta Joshi	<b>Communication Lab</b> Prof. Ekta Joshi	Add On Certification Courses



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IV Semester Batch : 2021-23

Division: BA Specialization

(W.E.F. 19 December 2022)

DAY	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
9.15 AM - 10.30 AM	<b>Corporate Social Responsibility &amp; Sustainability</b> Dr. Dharendra Kumar	<b>Corporate Social Responsibility &amp; Sustainability</b> Dr. Dharendra Kumar	<b>Corporate Social Responsibility &amp; Sustainability</b> Dr. Dharendra Kumar	<b>Indian Ethos &amp; Business Ethics IV</b> Dr. L. K. Tripathy	<b>Indian Ethos &amp; Business Ethics IV</b> Dr. L. K. Tripathy	<b>Indian Ethos &amp; Business Ethics IV</b> Dr. L. K. Tripathy
10.30 AM - 11.45 AM	<b>Enterprise Performance Management IV</b> Dr. Ashutosh Gadekar	<b>Enterprise Performance Management IV</b> Dr. Ashutosh Gadekar	<b>Enterprise Performance Management IV</b> Dr. Ashutosh Gadekar	<b>Enterprise Performance Management IV</b> Dr. Ashutosh Gadekar	<b>Corporate Social Responsibility &amp; Sustainability</b> Dr. Dharendra Kumar	Add On Certification Courses
11.45 AM - 1.00 PM	<b>Indian Ethos &amp; Business Ethics IV</b> Dr. L. K. Tripathy	<b>Global Strategic Management</b> Dr. Rushikyash Kakandikar	<b>Global Strategic Management</b> Dr. Rushikyash Kakandikar	<b>Global Strategic Management</b> Dr. Rushikyash Kakandikar	<b>Global Strategic Management</b> Dr. Rushikyash Kakandikar	Add On Certification Courses
<b>LUNCH BREAK</b>						
2.00 PM - 3.15 PM	<b>Economics of Network Industries</b> Dr. Lavakush Singh	<b>Economics of Network Industries</b> Dr. Lavakush Singh	<b>Economics of Network Industries</b> Dr. Lavakush Singh	<b>E-Commerce Analytics-II</b> Prof. Nandkumar Jadhav	<b>Healthcare Analytics</b> Dr. Mayanka Sharma	Add On Certification Courses
3.15 PM - 4.30 PM	<b>Artificial Intelligence in Business Applications</b> Prof. Israr Ahemad	<b>Artificial Intelligence in Business Applications</b> Prof. Israr Ahemad	<b>Artificial Intelligence in Business Applications</b> Prof. Israr Ahemad	<b>Healthcare Analytics</b> Dr. Mayanka Sharma	<b>E-Commerce Analytics-II</b> Prof. Nandkumar Jadhav	Add On Certification Courses
4.30 PM - 5.45 PM	<b>Introduction to Cyber Security - II</b> Prof. Nandkumar Jadhav	<b>Communication Lab</b> Prof. Ekta Joshi	<b>Grooming Session</b> Prof. Ekta Joshi	<b>Communication Lab</b> Prof. Ekta Joshi	<b>Communication Lab</b> Prof. Ekta Joshi	Add On Certification Courses

**SAIBALAJI EDUCATION SOCIETY'S**  
**SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES**

Course No	Course Code	Course	Faculty Name
401	GC	Enterprise Performance Management IV	Dr. Ashutosh Gadekar
402	GC	Indian Ethos & Business Ethics IV	Dr. L. K. Tripathy
405	GE - UL	Global Strategic Management	Prof. Israr Ahmed
408	GE - UL	Corporate Social Responsibility & Sustainability	Prof. Vilas Navale
403 MKT	SC	Marketing 4.0	Dr. Mayanka Sharma
404 MKT	SC	Marketing Strategy	Dr. Mayanka Sharma
409 MKT	SE - IL	Customer Relationship Management	Prof. Girish Chavan
412 MKT	SE - IL	Retail Marketing	Prof. Rajashree Dighe
403 FIN	SC	Financial Laws	Dr. Ashutosh Gadekar
404 FIN	SC	Current Trends & Cases in Finance	Dr. Dharendra Kumar
409 FIN	SE - IL	Fixed Income Securities	Dr. Lavkush Singh
412 FIN	SE - IL	Strategic Cost Management	Prof. Neha Surve
403 HR	SC	Organizational Diagnosis & Development	Prof. Ekta joshi
404 HR	SC	Current Trends & Cases in Human Resource	Prof. Rohini Nikam
413 HR	SE - IL	Employee Engagement and Ownership	Prof. V. G. Navale
415 HR	SE - IL	E - HRM	Prof. Ekta joshi
403 OSCM	SC	E Supply Chains & Logistics	Prof. Dhananjay Salunke
404 OSCM	SC	Industry 4.0	Prof. Israr Ahmed
409 OSCM	SE - IL	Enterprise Resource Planning	Prof. Dhananjay Salunke
410 OSCM	SE - IL	World Class Manufacturing	Prof. Dhananjay Salunke
403 BA	SC	Economics of Network Industries	Dr. Lavkush Singh
404 BA	SC	Artificial Intelligence in Business Applications	Prof. Israr Ahmed
409 BA	SE - IL	E-Commerce Analytics-II	Prof. Nandkumar Jadhav
410 BA	SE - IL	Healthcare Analytics	Dr. Mayanka Sharma
291		Introduction to Cyber Security -II	Prof. Karishma Meshram
292		Skill Development	Prof. Arvind Navghare



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**COURSE FILE CONTENT**  
**202 - Financial Management**

<b>SR. NO.</b>	<b>PARTICULARS</b>	<b>Page No.</b>
-	Index of Course File	1
1	University Syllabus of the Course, Course Outcomes	2
2	Program Educational Objectives, Program Outcomes, Program Specific Outcomes	5
3	Course Outcome-Program Outcome & Program Specific Outcomes Mapping	9
4	Session Plan	12
5	Innovative Practices in Teaching	19
6	University Question Papers (Previous)	22
7	Sample Questions	85
8	Individual Time Table	142
9	Comprehensive Concurrent Evaluation Details (Planned)	144
10	Concurrent Evaluation and Course Outcome Mapping	146
11	Attendance Record	148
12	Notices of Concurrent Evaluation (Including Annexures)	152
13	Concurrent Evaluation Marks List	178
14	Concurrent Evaluation Sample (Submitted by Students) (Best, Average & Poor)	215
15	Attendance Report	343
16	Session Plan Status Report	347
17	University Marks Breakup	351
18	Course Outcome Attainment Level	355
19	Compensation Report	-
20	Remedial Action Taken	-
21	Received Circulars (Individual) (If Any)	-
22	Any Other Relevant Document	-

# 1. Syllabus of the Course, Course Outcomes

CO201.4	ANALYSING	EXAMINE marketing issues pertaining to Marketing Mix and Marketing Plan in the context of real world marketing offering (commodities, goods, services, e-products/ e-services)
CO201.5	EVALUATING	EXPLAIN the interrelationships between various elements of Marketing mix in the context of real world marketing offering (commodities, goods, services, e-products/ e-services)
CO201.6	CREATING	DESIGN a marketing plan for a real world marketing offering (commodities, goods, services, e-products/ e-services.)

- Product:** Meaning, The Role of Product as a market offering, Goods & Services Continuum Classification of consumer products- convenience, shopping, shopping, unsought goods. Classification of industrial products- materials and parts, capital items, supplies and services. The Product Hierarchy, Product Systems and Mixes, Product Line Analysis, Product Line Length, the Customer Value Hierarchy. New Product Development - Need, Booz Allen & Hamilton Classification Scheme for New Products, New Product Development Process - Idea Generation to commercialization. Branding: Concept, Definition and Commodity vs. Brand, Product Vs Brand, and Concept of Brand equity. (7 + 2)
- Pricing:** Meaning, The Role of Pricing, Importance and Factors influencing pricing decisions. Setting the Price: Setting pricing objectives, Determining demand, Estimating costs, Analyzing competitors' pricing, Selecting pricing method, selecting final price. Adapting the Price: Geographical pricing, Price discounts & allowances, Promotional pricing, Differentiated pricing, concept of transfer pricing, Dynamic pricing (surge pricing, auction pricing), Pricing in online marketing (free, premium, freemium). Price Change: Initiating & responding to price changes. (7 + 2)
- Place:** Meaning, The Role of Marketing Channels, Channel functions & flows, Channel Levels, Channel Design Decisions - Analyzing customers' desired service output levels, establishing objectives & constraints, Identifying & evaluating major channel alternatives. Channel Options - Introduction to Wholesaling, Retailing, Franchising, Direct marketing, Introduction to Omni channel & hybrid channel options. Market Logistics Decisions - Order processing, Warehousing, Inventory, and Logistics. (7 + 2)
- Promotion:** Meaning, The role of marketing communications in marketing effort. Communication Mix Elements, Introduction to Advertising, Sales Promotion, Personal Selling, Public Relations, Direct Marketing. Concept of Integrated Marketing Communications (IMC), Developing Effective Communication - Communication Process, Steps in Developing effective marketing communication - identifying target audience, determining communication objectives, designing a message, Choosing media, Selecting message source, Collecting feedback. Shaping the overall promotion mix: promotional mix strategy, push-pull strategies. (7 + 2)
- Product Level Planning:** Preparation & evaluation of a product level marketing plan, Nature & contents of Marketing Plans - Executive Summary, Situation Analysis, Marketing Strategy, Financials, Control. Marketing Evaluation & Control - Concept, Process & types of control - Annual Plan Control, Profitability Control, Efficiency Control, Strategic Control, Marketing audit. (7 + 2)

**Note:** Real world examples / cases are expected to be analyzed in the class as well as included in the examination.

#### Suggested Text Books:

- Marketing Management, Philip Kotler, Kevin Lane Keller, Abraham Koshy, Mithileshwar Jha, Pearson
- Marketing Management, Rajan Saxena, TMGH
- Marketing, Lamb Hair Sharma, Mc Daniel, Cengage Learning

#### Suggested Reference Books:

- Principles of Marketing, Philip Kotler, Gary Armstrong, Prafulla Agnihotri, Ehasan Haque, Pearson
- Marketing Management- Text and Cases, Tapan K Panda, Excel Books
- Marketing Management, Ramaswamy & Namakumari, Macmillan.
- Marketing Whitebook

Semester II		202 – Financial Management
3 Credits	LTP: 2:1:1	Compulsory Generic Core Course

**Course Outcomes:** On successful completion of the course the learner will be able to

CO#	COGNITIVE ABILITIES	COURSE OUTCOMES
CO202.1	REMEMBERING	DESCRIBE the basic concepts related to Financial Management, Various techniques of Financial Statement Analysis, Working Capital, Capital Structure, Leverages and Capital Budgeting.
CO202.2	UNDERSTANDING	EXPLAIN in detail all theoretical concepts throughout the syllabus

CO202.3	APPLYING	PERFORM all the required calculations through relevant numerical problems.
CO202.4	ANALYSING	ANALYZE the situation and <ul style="list-style-type: none"> <li>• comment on financial position of the firm</li> <li>• estimate working capital required</li> <li>• decide ideal capital structure</li> <li>• evaluate various project proposals</li> </ul>
CO202.5	EVALUATING	EVALUATE impact of business decisions on Financial Statements, Working Capital, Capital Structure and Capital Budgeting of the firm
CO202.6	CREATING	CREATE Common Size Comparative Statements, Comparative Financial Statements using Ratio Analysis (Year-wise, Industry – wise), Comparative Proposals using Capital Budgeting Techniques

- 1. Business Finance:** Introduction to Business Finance, Meaning and Definition of Financial Management, Objectives of Financial Management- (Profit Maximization and Wealth Maximization), Modern Approach to Financial Management- (Investment Decision, Financing Decision, Dividend Policy Decision), Finance and its relation with other disciplines, Functions of Finance Manager (3+2)
- 2. Techniques of Financial Statement Analysis:** Introduction, Objectives of financial statement analysis, various techniques of analysis viz Common Size Statements, Comparative Statements, Trend Analysis, Ratio Analysis, Funds Flow Statement & Cash Flow Statement (10 + 2)
- 3. Working Capital Management:** Meaning of Working Capital, its components & types, Operating Cycle, Factors affecting working capital, Estimation of working capital requirement. (Total Cost Method & Cash Cost Method) (8 + 2)
- 4. Capital Structure:** Meaning and Factors affecting Capital Structure, Different sources of finance. Concept and measurement of Cost of Capital (measurement of Specific Cost and WACC), Trading on Equity, Concept of Leverages and its types.(6 + 2)
- 5. Capital Budgeting:** Meaning, Definition of Capital Budgeting, Time value of money. Tools of evaluation of the project based on traditional techniques and modern techniques - ARR, Payback Period, Discounted Payback Period, NPV, PI & IRR (6+2)

**Note: Numerical Problems will be asked on following topics only—**

1. Common Size Statements
2. Comparative Statements
3. Trend Analysis
4. Ratio Analysis (Calculation of ratios plus its interpretation)
5. Estimation of working capital requirement (Total Cost Method & Cash Cost Method)
6. Operating Cycle
7. Measurement of Specific Cost (Cost of Equity, Preference, Retained Earnings and Debt) and WACC
8. Capital Structure
9. Leverages
10. Capital Budgeting (ARR, Payback Period, Discounted Payback Period, NPV, PI & IRR)

**Suggested Text Books:**

1. Financial Management, Shashi K. Gupta and R.K. Sharma (Kalyani Publication)
2. Basics of Financial Management, V.K. Saxena and C.D.Vashist (Sultan Chand & Sons)
3. Financial Management, A Contemporary Approach, Rajesh Kothari (SAGE)
4. Financial Management, Dr. Mahesh Abale & Dr. Shripakash Soni (Himalaya Publishing House Pvt. Ltd.)
5. Working Capital Management, Theory and Practice, Dr. P. Periasamy (Himalaya Publishing House)
6. Financial Management, I M Pandey (Vikas Publishing House Pvt. Ltd)
7. Fundamentals of Financial Management, A.P.Rao (Everest Publishing House)
8. Advanced Financial management, N.M. Vechalekar

**Suggested Reference Books:**

1. Financial Management, Rajiv Srivastava and Anil Misra (OXFORD University Press)
2. Financial Management, Ravi Kishore (Taxmann)
3. Financial management, V.K. Bhalla (S. Chand)
4. Financial Management, Jonathan Berk, Peter DeMarzo and Ashok Thampy (Pearson Publication)

Semester II		203 – Human Resource Management
3 Credits	LTP: 2:1:1	Compulsory Generic Core Course

**Course Outcomes: On successful completion of the course the learner will be able to**



## 2. Program Educational Objectives, Program Outcomes, Program Specific Outcomes

### PROGRAM EDUCATIONAL OBJECTIVES (PEO'S)

PEO – 1	Graduates of the MBA programme will effectively combine the fundamental, interdisciplinary, and cross-functional elements of management theories, models, and frameworks with practical applications and industry-specific subtleties to offer answers for current business, policy, and societal concerns in a dynamic and complex environment.
PEO - 2	Graduates of the MBA programme will be able to handle continuity, change, risk, ambiguity, and complexity with ease thanks to their outstanding communication skills, ability to work well in cross-functional, interdisciplinary, and multicultural teams, and understanding of local, national, and international settings.
PEO - 3	Graduates of the MBA programme will demonstrate value-centered leadership and have an appreciation for the importance of Indian ethos and values in managerial decision making.
PEO - 4	Graduates of the MBA programme will be prepared to pursue lucrative careers in a variety of fields, including corporate, non-profit, public policy, and entrepreneurship, as well as lifelong learning.
PEO - 5	Graduates of the MBA programme will be respected and trusted as motivating, successful, and moral leaders, managers, entrepreneurs, intrapreneurs, and change agents. They will be acknowledged in their industry for their managerial skill, inventiveness, integrity, and sensitivity to regional and global issues of social significance.

PROGRAMME OUTCOMES (POs)

PO - 1	<b>Generic &amp; Domain Knowledge</b> – Capacity to explain, clarify, evaluate, integrate, and apply knowledge of management and related disciplines' frameworks and principles to the resolution of challenging business problems in the actual world. Frameworks from related fields to the resolution of challenging business problems in the actual world.
PO – 2	<b>Problem Solving &amp; Innovation</b> – Ability to systematically apply contemporary quantitative and qualitative problem-solving tools and approaches to identify, formulate, and create creative frameworks for tackling difficult corporate and social challenges in the real world.
PO – 3	<b>Critical Thinking</b> – Ability to investigate multifaceted business problems and make data-driven judgments by applying research-based knowledge and research methodologies.
PO - 4	<b>Effective Communication</b> – Ability to communicate clearly across cultural boundaries and in technologically mediated contexts, particularly in business and with the general public.
PO – 5	<b>Leadership &amp; Team Work</b> – Ability to lead others and oneself in the accomplishment of organizational goals and maximize results for all stakeholders while working cooperatively within and across organizational boundaries.
PO - 6	<b>Global Orientation and Cross-cultural Appreciation</b> – Ability to view any pertinent business issue from a global viewpoint and demonstrate an understanding of the cultural differences in business and management.
PO - 7	<b>Entrepreneurship</b> – Ability to recognize entrepreneurial opportunities and apply managerial and leadership abilities to establish, guide, and oversee start-ups as well as to professionalize and expand family businesses.
PO - 8	<b>Environment &amp; Sustainability</b> – Ability to exhibit understanding of sustainable development and evaluate how managerial choices and corporate priorities affect social, economic, and environmental factors.
PO - 9	<b>Social Responsiveness and Ethics</b> – The ability to demonstrate a comprehensive understanding of the moral principles that guide managerial decisions in a globalized, digitalized, cross-cultural, political, and socioeconomic setting, as well as the ability to discriminate between morally right and wrong actions and behave honourably.
PO - 10	<b>Life Long Learning</b> – The ability to work independently in a novel setting, pick up new abilities and knowledge, and integrate them into previously absorbed abilities and knowledge.

PROGRAMME SPECIFIC OUTCOMES (PSOs)

PSO ED	Equipped with entrepreneurial skills and expert industry knowledge
PSO RE	Endowed with a capacity for analytical and critical thinking that is focused on research for the purpose of making sound decisions.
PSO MKT	Proficiency in overseeing marketing and cross-disciplinary education, furnished with both traditional and modern models to assess, conceive, and formulate marketing tactics within an innovative, moral, and sustainable commercial milieu.
PSO FIN	Professionally outfitted with people, business, and leadership abilities to comprehend and apply knowledge related to financial markets, services, organizations, tools, and personal and corporate finance.
PSO HRM	Proficiency in human resource management and related fields, including the capacity to create organizational policies, procedures, and assessment methods that align with modern legal frameworks and take into account both domestic and international viewpoints.
PSO OSCM	Competently outfitted with the supply chain and operational principles, which are essential prerequisites for manufacturing and service-based activities in a corporate setting. able to apply traditional, modern, and developing approaches to enhance the performance of businesses.
PSO BA	Professionally capable of applying data analysis methodologies, comprehending both quantitative and qualitative tools, working with statistical data, and visualizing data to solve problems and navigate the commercial world.
PSO RABM	Application of the principles of management to the functional domains of rural and agricultural business in the setting of India.
PSO PHM	Professionally understand the foundational information related to the pharmacy profession and healthcare, allowing for the implementation of management principles in pharmaceutical organizations.
PSO THM	Proficiency in using managerial, conceptual, leadership, and analytical skills in the travel and transportation, hotel, and tourism industries.
PSO IB	Professionalism in technology and global business, variety in cultures, ethics and values, international finance viewpoint, and documentation for problem-solving in business.

### 3.Course Outcome-Program Outcome & Program Specific Outcomes Mapping

Sai Balaji International Institute of Management Sciences, Marunji Pune								
CO - PO MAPPING								
GC - 08 - 202 - FINANCIAL MANAGEMENT								
CO NO.	Cognitive Ability	Program Outcomes / Course Outcomes	PO7	PO8	PO9	PO10	PSO	PSO
			Entrepreneurship	Environment and Sustainability	Social Responsiveness and	LifeLong Learning	ED	RE
CO202.1	REMEMBERING	DESCRIBE the basic concepts related to Financial Management, Various techniques of Financial Statement Analysis, Working Capital, Capital Structure, Leverages and Capital Budgeting	Moderately	Slightly	Moderately	Moderately	Moderately	Slightly
			Learner will get insights of financial management for sole proprietorship	Learner will get insights of business sustainability	Learner will gain knowledge of finance principles	Learner will be able to relate financial management concepts to real life situations	Learner will get insights of financial management fundamentals for develop the entrepreneurs	Learner will get insights of various concepts to do the further research
CO202.2	UNDERSTANDING	EXPLAIN in detail all theoretical concepts throughout the syllabus	Moderately	Slightly	Slightly	Moderately	Moderately	Slightly
			Learner will be able to explain various underlying theory of financial management for sole	Learner will be able to learn and explain the environmental and sustainability	Learner will be able to correlate financial management concepts with financial and non-	Learner will be able to differentiate among types of business.	Learner will be able to explain financial management for requirements for sole	Learner will be able to research the concepts to get insights of business
CO202.3	APPLYING	PERFORM all the required calculations through relevant numerical problems.	Moderately	Slightly	Slightly	Moderately	Moderately	Moderately
			Learner will be able to apply knowledge for entrepreneurial activity	Learner will be able to apply knowledge for business environment and	Learner will be able to apply knowledge to implement ethical	Learner will be able to use numerical calculations to solve	Learner will be able to apply knowledge for day to day business.	Learner will be able to research by applying the knowledge
CO202.4	ANALYSING	ANALYZE the situation and comment on financial position of the firm, estimate working capital required, decide ideal capital structure, evaluate various project proposals	Moderately	Slightly	Slightly	Moderately	Moderately	Moderately
			Learner will be able to analyze taxation elements as an entrepreneur	Learner will be able to take decisions that lead to sustainability of the business	Learner will be able to analyze ethical and unethical behaviour of financial management aspects of	Learner will be able to independently analyze capital structure, working capital and capital	Learner will be able to analyze and evaluate financial decisions as an entrepreneur	Learner will be able to analyse and research to get insights of business operations
CO202.5	EVALUATING	EVALUATE impact of business decisions on Financial Statements, Working Capital, Capital Structure and Capital Budgeting of the firm	Highly	slightly	slightly	Moderately	Moderately	Moderately
			Learner will acquire skills to evaluate real time business situations.	Learner will be able to evaluate the impact of financial decisions on sustainability of the business	Learner will be able to evaluate the impact of ethical and unethical practices while taking various	Learner will be able to independently evaluate effect of financial decisions for individual and or for	Learner will acquire skills to evaluate real time business situations.	Learner will be able to evaluate the concepts to do research to seek solutions
CO202.6	EVALUATING	CREATE Common Size Comparative Statements, Comparative Financial Statements using Ratio Analysis (Year-wise, Industry – wise), Comparative Proposals using Capital Budgeting Techniques	Highly	slightly	slightly	Moderately	Moderately	Moderately
			Learner will acquire skills to evaluate real time business situations.	Learner will be able to evaluate the impact of financial decisions on sustainability of the business	Learner will be able to evaluate the impact of ethical and unethical practices while creating	Learner will be able to independently prepare and create various financial statements for	Learner will acquire skills to evaluate real time business situations.	Learner will be able to evaluate the concepts to do research to seek solutions
Course Teacher								

# Session Plan

SAI BALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES											
Session Plan - FM											
Program	MBA		Faculty	Dr A B Gadekar		Course/Subject	Financial Management				
Semester	II		Credits	2		Course Code	202				
Division	all			3 (contact hours-30)		Nature of course	core				
Course Outcomes	CO1: DESCRIBE the basic concepts related to Financial Management, Various techniques of Financial Statement Analysis, Working Capital, Capital Structure, Leverages and Capital Budgeting. CO2: EXPLAIN in detail all theoretical concepts throughout the syllabus CO3: PERFORM all the required calculations through relevant numerical problems. CO4: ANALYZE the situation and comment on financial position of the firm □ estimate working capital required □ decide ideal capital structure, □ evaluate various project proposals CO5: EVALUATE impact of business decisions on Financial Statements, Working Capital, Capital Structure and Capital Budgeting of the firm										
Core Text Book	• Financial Management – Ravi M. Kishor										
Reference Books	• Financial Management – I.M.Pandey • Financial Management – Prasanna Chandra										
Unit no.	Topic	Subtopic	Teaching Learning Activity (TLA)	Details of TLA	Planned Count			Actual Count			Dates
					L (Lecture)	T (Tutorial)	P (Practice)	Dates (no of lectures on a date are in bracket)			
1	<b>Business Finance:</b>	Business Finance: Introduction to Business Finance, Meaning and Definition of Financial Management, Objectives of Financial Management- (Profit Maximization and Wealth Maximization), Modern Approach to Financial Management- (Investment Decision, Financing Decision, Dividend Policy Decision), Finance and its relation with other disciplines, Functions of Finance Manager	Discussion	Discussion with examples	2	1	0				
2	<b>Techniques of Financial Statement Analysis</b>	Introduction, Objectives of financial statement analysis, various techniques of analysis viz Common Size Statements, Comparative Statements, Trend Analysis, Ratio Analysis, Funds Flow Statement & Cash Flow Statement	Discussion	Discussion with examples	1	3	5				
4	<b>Capital Structure</b>	Meaning and Factors affecting Capital Structure, Different sources of finance. Concept and measurement of Cost of Capital (measurement of Specific Cost and WACC), Trading on Equity, Concept of Leverages and its types	Discussion	Discussion with examples	1	2	3				
5	<b>Capital Budgeting:</b>	Meaning, Definition of Capital Budgeting, Time value of money, Tools of evaluation of the project based on traditional techniques and modern techniques - ARR, Payback Period, Discounted Payback Period, NPV, PI & IRR	Discussion	Discussion with examples	2	3	3				
<b>Total L,T,P</b>					8	11	14				
Assessment details											
Continuous Assessment no.	Type of Assessment	Maximum Marks	Tentative Date	Actual Date	Course Outcome						
1	Assignment - Problem	10			CO1						
2	Assignment II - Problem	10			CO1,2						
3	MCQ TEST	30			CO1,2						
4	EXTERNAL (SPPU)	50	NA	NA	NA						
<b>Total Marks</b>		<b>100</b>									
Average of CA-1 & CA-3		10	NA	NA	NA						
<b>Total Marks</b>		<b>100</b>									
Planned Contact Hours					Actual Contact Hours						
L/T/P	Count	Contact hours	Remarks		L/T/P	Count	Contact hours				
L	8	8	2T/P = 1L		L	8	8				
T	11	11			T	11	11				
P	14	14			P	14	14				
<b>Total contact hours</b>			<b>33</b>		<b>Total contact hours</b>			<b>33</b>			

Following exceptional & innovative teaching practices adopted to teach the subject.

Sr No	Innovative Teaching Practices	Description	Outcome
1	Flipped Classroom	<p>The foundation of a flipped classroom is the notion that receiving direct instruction or a lecture is not the ideal use of class time. Rather than in class, students get information outside of class, which frees up time for higher order cognitive activities.</p> <p>Financial Management reading materials and instructional films will be given to students. At home, students will study books and watch instructional videos. In the classroom, they will solve problems and have in-depth discussions.</p>	<p>Basic financial management principles will be retained and recalled by the students. Learners will be able to comprehend and articulate a range of financial management topics.</p>
2	Case Study	<p>Students apply their knowledge to real-world scenarios through Case Study, which calls for them to synthesis a range of data and offer recommendations.</p> <p>Small cases involving financial statements will be given to students in TVM, working capital, capital budgeting, and cost of capital. Under the direction of the faculty, students will generate common size and comparative statements, perform various ratio calculations, and analyze EBIT and EPS.</p>	<p>The formulas for ratio, TVM, operating cycle, cost of capital, etc. will be applied by the students.</p> <p>Students will be able to calculate, ascertain, and evaluate the company's financial performance.</p>
3	Statement Correction/ Intentional mistakes	<p>The faculty gives out readings, assertions, proofs, and other materials that are inaccurate. The task of presenting findings and fixing mistakes falls on the pupils.</p> <p>The computation of ratios, the operating cycle, the cost of capital, etc., with some errors will be given to the students. They must identify the mistakes and correct them with a good justification.</p>	<p>Students will be able to use the appropriate formulas and provide explanations for problems along with their fixes.</p>
4	Group Work / Projects	<p>Students may be given group projects or assignments to gain in-depth knowledge and hands-on training.</p> <p>At the start of the semester, a group of five students will be assembled. Two FSA instances will be given to each group. To assess the performance of the business, they must use a variety of FSA approaches, including ratios, trend analysis, common size, and comparative statement analysis.</p>	<p>Students will be able to create working capital statements, common size and comparative statements, and assessments of financial performance.</p>



## 4. University Question Papers (Previous)

Sem II . 20FM

October - 2021

Total No. of Questions : 5]

SEAT No. :

PA-4166

[Total No. of P

[5946]-202

M.B.A.

### GC-08 : FINANCIAL MANAGEMENT (2019 Pattern) (Semester-II)

Time : 2½ Hours]

[Max. Mar

Instructions to the candidates:

- 1) All questions carry 10 marks each.
- 2) All questions are compulsory.
- 3) In case of answering numericals, working notes should be part of the answer.
- 4) Simple/Non-scientific calculator is allowed.

Q1) Attempt any Five:

[5 × 2

- a) Enlist the functions of a finance manager.
- b) What is a "common size statement?"
- c) What is financial leverage? How is it different from operating leverage?
- d) Discuss in brief the concept of Net Present Value (NPV)
- e) What is 'Trading on Equity'?
- f) Differentiate between current ratio & quick ratio/acid test ratio.
- g) Cost of equity capital  $K_e$  is always more than cost of Debt capital  $K_d$ .

This statement is

- i) False      ii) True      iii) Can't say

Q2) Answer any Two:

[2 × 5

- 1) Elaborate the determinants of capital structure.
- 2) Discuss in brief the factors responsible for determining the need of working capital.
- 3) Compare the traditional methods of capital budgeting with the modern methods/techniques of capital budgeting.
- 4) What are Turnover Ratios ? Explain any two turnover ratios.

Balance sheet of PQR Ltd as on 31<sup>st</sup> March

Liabilities	Amount (Rs.)	Assets	Amount (Rs.)
Equity capital	2,00,000	Fixed assets	2,50,000
Reserves	1,50,000	Stock	2,50,000
Debentures	2,00,000	Debtors	1,00,000
Creditors	1,00,000	Cash & bank	1,00,000
Bank O.D.	50,000		
<b>Total</b>	<b>7,00,000</b>	<b>Total</b>	<b>7,00,000</b>

Q4) a) Alfa Ltd has currently an ordinary share capital of Rs. 5 lakh, consisting of Rs. 25,000 shares of Rs. 100 each.

The management is planning to raise another Rs. 20 lakh to finance a major programme of expansion through one of the 3 financial plans, given below.

- i) Entirely through Equity Shares
- ii) Rs.5 lakh through equity shares & Rs.15 lakh through long-term borrowings at 16% P.A. interest.
- iii) Rs.10 lakh through ordinary shares & Rs.10 lakh through preference shares with 14% dividend.

This company is expected to earn EBIT of Rs.8 lakh. Assuming a tax rate of 35% determine the EPS in each alternative & comment on implications of financial leverage. Which alternative should be selected?

OR

b) XYZ Ltd sells its products on a gross profit of 20% on sales. Following information is extracted from its annual accounts for the year ended on 31<sup>st</sup> March.

Sales at 3 month's credit	Rs. 40,00,000
Raw material	Rs. 12,00,000
Wages- avg time lag 15 days	Rs. 9,60,000
Mfg.expenses-paid one month in arrears	Rs. 12,00,000
Admin. expenses, paid one month in arrears	Rs. 4,80,000
Sales promotion expenses-payable half yearly in advance.	Rs. 2,00,000

APR - 2022 (2019 Pattern)

Total No. of Questions : 5]

SEAT No. :

P6869

[5860] - 202

[Total No. of Pages : 5

M.B.A. - I

202 : GC - 08 : FINANCIAL MANAGEMENT  
(2019 Pattern) (Semester - II)

Time : 2½ Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) All questions are compulsory.
- 2) Figures to the right indicate full marks.
- 3) Use of simple calculator is allowed.

Q1) Answer the following Multiple Choice Question (Any 5). [10]

- i) Funds are financial resources in the form of:
  - a) Corporate capital
  - b) Business Funds
  - c) Cash Equivalents
  - d) All of these
- ii) The sum of short term and long term sources of finance is known as:
  - a) Capital structure
  - b) Both of these
  - c) Financial structure
  - d) None of these
- iii) The decisions of investing in long term or fixed assets on the basis of cost - benefit analysis or risk - return analysis are known as:
  - a) Working capital decisions
  - b) Financial Decisions
  - c) Capital budgeting decision
  - d) None of these
- iv) The decisions relating to the use of profit or income of an entity or organization are known.
  - a) Finance decision
  - b) Dividend decisions
  - c) Investment decision
  - d) Any of these
- v) The concept that value of a rupee to be received in future is less than the value of a rupee on hand today is named as what.
  - a) Recovery factor concept
  - b) Time value of money
  - c) Compounding factor concept
  - d) None of these
- vi) The method of converting the amount of cash and cash equivalents value in present is known as:
  - a) Compounding
  - b) Annuity
  - c) Discounting
  - d) None of these

P.T.O.



- vii) The decisions which are concerned with allocation of funds to the short term investment proposal are known as:
- a) Capital investment      b) Working Capital decisions  
c) Capital budgeting      d) None of these
- viii) Through leverage analysis the financial manager measure the relationship between.
- a) Cost and earning      b) Sales revenue and earning  
c) Cost and sales revenue      d) Cost sales, revenue and earning

**Q2) Write short notes: (Any 2)**

**[10]**

- a) Financial forecasting.  
b) Factoring.  
c) Operating cycle.  
d) Trading on equity.

**Q3) The following is the Balance Sheet of Global India Pvt. Ltd ..., Ahmednagar as on 31<sup>st</sup> March 2022.**

**[10]**

Balance Sheet as on 31.03.2022.

Liabilities	Amount	Assets	Amount
Share capital	2,00,000	Land and Building	1,40,000
Profit and loss A/C	30,000	Plant and Machinery	3,50,000
General Reserve	40,000	Stock in Trade	2,00,000
12% Debenture	4,20,000	Debtors	1,00,000
Creditors	1,00,000	Bills Receivable	10,000
Bills payable	50,000	Bank	40,000
Total	8,40,000	Total	8,40,000

Calculate:

- 1) Current Ratio.
- 2) Quick Ratio.
- 3) Inventory to working capital.
- 4) Debt to Equity.
- 5) Proprietary Ratio.

OR

2

The following Balance Sheet of Amrish Ltd. in as follow:

Balance Sheet As on 31.03.2022

Liabilities	Amount	Assets	Amount
Equity capital	1,00,000	Goodwill	5,00,000
6% per share	5,00,000	Plant and Machinery	6,00,000
General Reserve	1,00,000	Land and Building	7,00,000
Profit and loss A/c	4,00,000	Further	1,00,000
provision for tax	1,76,000	Inventory	6,00,000
Bills payable	1,24,000	Bills Receivable	30,000
Bank o/d	20,000	Debtor	1,50,000
Creditors	80,000	Bank	2,00,000
12% Debenture	5,00,000	Short term Investment	20,000
Total	29,00,000	Total	29,00,000

Calculate:

- i) Current Ratio.
- ii) Liquid Ratio.
- iii) Current Asset to Fix Asset.
- iv) Debt to Equity.
- v) Proprietary Ratio.

- Q4) a) Swaraj Ltd. is considering investing in a project that is expected to cost ₹ 12,00,000 and has an effective life of 5 year. The projected cash inflow for this period is as follows: [5]

Year	Amount (₹)
1	3,00,000
2	3,00,000
3	4,50,000
4	4,50,000
5	7,50,000

Calculate:

- i) Pay Back Period.
- ii) Net Present value @10% rate of discount.
- iii) Profitability Index.

OR



- a) A firm whom 10% is consider in to mutual exclusive proposal. X & Y. Then details of which are as follow:

Year	Proposal 'X'	Proposal 'Y'
1	1,00,000	6,50,000
2	2,50,000	6,00,000
3	3,50,000	6,00,000
4	5,50,000	5,75,000
5	7,50,000	5,25,000

Calculate IRR of the following proposal X and Y. for an intial investment of ₹15,00,000.

- b) Gaurav Ltd. has following capital structure.

[5]

Source	Amount ₹
Equity capital (Expected divided 12%)	10,00,000
10% preference share	5,00,000
8% loan	15,00,000

Your required to calculate weighted Average cost of capital (WACC) Assuming that 50% as the rate of income Tax.

OR

- b) Calculate weighted average cost of capital from the following.

Source of Capital	Book value of capital rupee	Specific cost %
Equity share	25,00,000	11
Preferance share	18,00,000	13
Bank loan	13,00,000	10

- Q5) The Board of Directors of sarthak limited request you to prepare a statement showing the working capital requirements for a level of activity of 30,000 units of output for the year.

The cost structure for the company's product for the above mentioned activity level is given below.

Particular	Cost per unit (RS)
Raw materials	20
Direct labor	5
Overheads	15
Total	40
Profit	10
Selling Price	50

- a) Past experience indicates that raw materials are held in stock, on an average for 2 months.
- b) Work in progress (100% complete in regard to materials and 50% for labour and overhead) will be half a month's production.
- c) Finished goods are in stock on an average for 1 month.
- d) Credit allowed to supplier : 1 month.
- e) Credit allowed to debtors : 2 month.
- f) A minimum cash balance of ₹ 25,000 is expected to be maintained.

Prepare a statement of working capital requirements.

[10]

OR

Calculate the working capital requirement of "RJM Ltd,".

Particular	Cost per unit (Rs)
Raw material	800
Direct labour	300
Over heads	600
Total cost	1700
Profit	300
Selling price	2000

Additional information.

- 1) Output 60,000 units per annum.
- 2) Raw material in stock 1 month.
- 3) W/P - half month (consider 100% Raw material and 50% labour and OH).
- 4) Finish goods in stock 1 month.
- 5) Credit allowed by suppliers - 1 month.
- 6) Credit allowed to debtors 2 month.
- 7) Delay in payment of wages half month.
- 8) Delay in payment of overheads half month.

Assume that production is carried out evenly throughout a year. All the sales are credit sales.

APR-2019 (2013 Pattern)

Total No. of Questions : 5]

SEAT No. :

P2190

[Total No. of Pages : 9

[5565]-202

M.B.A. (Semester - II)

202 : FINANCIAL MANAGEMENT

(2013 Pattern) (Revised) (CBCS)

Time : 2½ Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) All questions are compulsory.
- 2) Each question has an internal option.
- 3) Each question carries 10 marks.
- 4) Figures to the right indicate marks for that question/ sub-question.
- 5) Your answers should be specific and to the point.
- 6) Draw neat diagrams and illustrations supportive to your answer
- 7) Use of Sample Calculator is permitted.

Q1) a) Define 'Financial Management' and describe the modern approaches to financial management. [10]

OR

b) Explain the duties of Finance Manager in an organisation.

Q2) a) The following are the figures extracted from the books of Mahesh Limited as at 31-3-2018. [10]

Particulars	Amount
Net Sales	24,00,000
Operating Expenses	18,00,000
Operating Profit	6,00,000
Non-Operating Expenses	2,40,000
Net Profit	3,60,000
Current Assets	7,60,000
Inventories	8,00,000
Fixed Assets	14,40,000
Total Assets	30,00,000
Net Worth	15,00,000
Debt	9,00,000
Current Liabilities	6,00,000
Total Liabilities	30,00,000
Working Capital	960000

P.T.O.

Calculate : 1) Operating Ratio 2) Net Profit Ratio 3) Return on Assets,  
4) Inventory Turnover 5) Working capital Turnover

OR

- b) The Balance Sheets of National Co. as on 31<sup>st</sup> December 2018 are as follows :

Liabilities	2017	2018	Assets	2017	2018
Share Capital	5,00,000	7,00,000	Land &		
Profit & Loss	1,00,000	1,60,000	Building	80,000	1,20,000
General Reserves	50,000	70,000	Plant &		
Sundry Creditors	1,53,000	1,90,000	Machinery	5,00,000	8,00,000
Bills Payable	40,000	50,000	Stock	1,00,000	75,000
Expenses O/s	7,000	5,000	Debtors	1,50,000	1,60,000
			Cash	20,000	20,000
Total Rs	8,50,000	11,75,000	Total Rs	8,50,000	11,75,000

**Additional Information:**

- Rs. 50,000 depreciation has been charged on Plant and Machinery during 2018.
- A piece of Machinery was sold for Rs. 8,000 during the year 2018. It had cost Rs. 12,000; depreciation of Rs. 7,000 had been provided on it.

Prepare a Schedule of changes in Working Capital and a Statement showing the Sources and Application of Funds for 2018.

- Q3) a) Following are the details of three projects A & B.

[10]

Particulars	Project A	Project B
Cost	50,000	70,000
Life	10	12
Annual Profit	6,000	8,000

Select the best One Using

- Pay-back Period
- Average rate of Return

OR

- b) The Alpha Company Ltd is considering the purchase of a new machine. Two alternative machines (A & B) have been suggested, each costing Rs. 4,00,000. Earning after taxation are expected to be as follows

Year	Cash Flow	
	Machine A	Machine B
1	40,000	1,20,000
2	1,20,000	1,60,000
3	1,60,000	2,00,000
4	2,40,000	1,20,000
5	1,60,000	80,000

The company has a target return on capital of 10% and on this basis, you are required to compare the profitability of the machines and state which alternative you consider financially on the basis of NPV and Profitability Index P. V. Factors @ 10%

(1<sup>st</sup>yr -0.91, 2<sup>nd</sup>yr -0.83, 3<sup>rd</sup>yr -0.75, 4<sup>th</sup>yr -0.68, 5<sup>th</sup>yr -0.62)

- Q4) a) The Management of Gemini Ltd has called for a statement showing the working capital needed to finance a level of activity of 3,00,000 units of output for the year. The cost structure for the company product, for the above mentioned activity level is detailed below:

A proforma cost sheet of a company provides the following particulars:

<i>Elements of Cost</i>	<i>Amount per unit</i>
	<i>Rs.</i>
Raw Material	80
Direct Labour	30
Overheads	60
Total Cost	170
Profit	30
Selling Price	200

The following further particulars are available:

Raw materials are in stock on an average for 4 weeks. Materials are in process on an average for 2 weeks. Finished goods are in stock on an average for 4 weeks. Credit allowed by suppliers is 4 weeks. Credit allowed to customers is 8 weeks. Lag in payment of wages is 1½ weeks. Lag in payment of overhead expenses is 4 weeks. One-fourth of the output is sold against cash. Cash in hand and at bank is expected to be Rs. 15,000.

You are required to prepare a statement showing the working capital needed to finance a level of activity of 1,04,000 units of production.

You may assume that production is carried on evenly throughout the year, wages and overheads accrue similarly. [10]

OR

b) A proforma cost sheet of a company provides the following particulars  
Elements of Cost

Material	40%
Direct Labour	20%
Overheads	20%

The following further particulars are available:

- i) It is proposed to maintain a level of activity of 2,00,000 units.
- ii) Selling price is Rs. 12/- per unit.
- iii) Raw materials are expected to remain in stores for an average period of one month.
- iv) Materials will be in process, on averages half a month.
- v) Finished goods are required to be in stock for an average period of one month.
- vi) Credit allowed to debtors is two months.
- vii) Creditor allowed by suppliers is one month.

You may assume that sales and production follow a consistent pattern.

You are required to prepare a statement of working capital requirements.

Q5) a) i)

[5]

Source	Book Value
Equity shares	40,000
Retained earnings	10,000
Preference Share	8,000
Debentures	20,000

The after tax cost of difference sources of finance is as follows

Equity Capital = 13%

Retained earnings = 12%

Preference Share = 9%

Debentures = 5%

Calculate WACC as per Book Value

ii) Write a note on MM Approach.

[5]

OR

b) i)

Source	Market Value
Equity shares	80,000
Preference Share	8,000
Debentures	20,000

The after tax cost of difference sources of finance is as follows

Equity Capital = 13%

Preference Share = 9%

Debentures = 5%

Calculate WACC as per Market Value

ii) Write a note on NOI Approach.





Total No. of Questions : 5]

P2190

**[5565]-202**  
**M.B.A. (Semester - II)**  
**202 : FINANCIAL MANAGEMENT**  
**(2013 Pattern)**

Time : 2½ Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) All questions are compulsory.
- 2) Each question has an internal option.
- 3) Each question carries 10 marks.
- 4) Figures to the right indicate marks for that question/ sub-question.
- 5) Your answers should be specific and to the point.
- 6) Draw neat diagrams and illustrations supportive to your answer
- 7) Use of Simple Calculator is permitted.

Q1) a) What are the basic financial decisions with respect to Business Organisations? [10]

OR

b) Define the scope of Financial Management. What role should the financial manager play in a modern enterprise?

Q2) a) From the Balance sheet of Roshni Ltd. as on 31.3.14 and 31.3.15, prepare statements showing changes in working capital and statement of sources and application of funds. [10]

**Balance Sheet**

Liabilities	2014	2015	Assets	2014	2015
Share Capital	6,75,000	6,75,000	Fixed Assets	6,00,000	4,80,000
General Reserve	4,50,000	4,65,000	Investments	75,000	90,000
P&LA/C	84,000	1,02,000	Stock	3,60,000	3,15,000
Mortgage loan		4,05,000	Debtors	3,15,000	6,82,500
S. Creditors	2,52,000	2,01,000	Cash	2,23,500	2,95,500
Provision for Taxation	1,12,500	15,000			
	15,73,500	18,63,000		15,73,500	18,63,000

Additional information :

- i) Net profit for the year was Rs. 93,000 after charging provision for taxation Rs. 15,000 and depreciation on fixed assets.
- ii) During the year, part of fixed assets costing Rs. 15,000 were disposed off for Rs. 18,000 and the profit is included in the above profit.
- iii) Dividend paid during the year Rs. 60,000.
- iv) Investments costing Rs. 12,000 were sold for Rs. 12,750 and further investments were acquired for Rs. 27,000

OR

- b) From the following ratios for Moon Ltd., indicate your interpretation of the company's financial position.

Particulars	Year I	Year II
Net Profit Ratio	5.66	2.60
Current Ratio	1.35	1.03
Debt Equity Ratio	0.89	0.66
Fixed Assets Turnover Ratio	1.66	2.01
Debtors Turnover Ratio	15 times	6.25 times

- Q3) a) A firm whose cost of capital is 10 %, is considering two mutually exclusive proposals X and Y, the details of which are as follows : [10]

Particulars	Project X(Rs.)	Project Y (Rs.)
Investments cash inflows at the end of	15,00,000	15,00,000
1	1,00,000	6,50,000
2	2,50,000	6,00,000
3	3,50,000	6,00,000
4	5,50,000	5,75,000
5	7,50,000	5,25,000
	<b>20,00,000</b>	<b>29,50,000</b>

Calculate : 1. Net Present Value @10 %

2. Profitability Index @10 %

OR

- b) Z Ltd. is examining two mutually exclusive proposals for new capital investment. The data on the proposals are as follows:

Particulars	Proposal A (Rs.)	Proposal B (Rs.)
Initial cash outflow	27,00,000	30,00,000
Salvage Value	Nil	Nil
Expected Life	6 years	6 years
Depreciation	Straight line method	Straight line method

Earnings before depreciation and income-tax year	(Rs.)	(Rs.)
1	6,50,000	9,75,000
2	7,25,000	10,00,000
3	8,75,000	11,00,000
4	9,50,000	10,25,000
5	9,00,000	9,50,000
6	8,00,000	8,50,000
Total	49,00,000	59,00,000

The corporate income-tax rate is 50 %. Calculate the following:

- Pay-back period
- Average rate of return.

- Q4) a) From the following information, you are required to estimate the net working capital : [10]

Particulars	Cost per unit (Rs.)
Raw Material	400
Direct Labour	150
Overheads (excluding depreciation)	300
Total	850

Additional information;

Selling price	Rs. 1 ,000 per unit
Output	52,000 units per annum
Raw materials in stock	Average 4 weeks
Work- in-progress	Average 2 weeks
Credit allowed by suppliers	Average 4 weeks
Credit allowed by debtors	Average 8 weeks
Cash at bank expected to be	Rs. 50,000

Assume that production is sustained at an even pace during the 52 weeks of the year. All sales are on credit basis. State any other assumption that you might have made while computing.

Note : For calculating Work-in-progress assume

- i) Raw Material 100% completion
- ii) Labour 50 % completion
- iii) Overheads 50% completion

OR

- b) Star Pharma Ltd. sells its products on a gross profit of 20% on sales. The following information is extracted from its annual accounts for the current year ended on 31<sup>st</sup> March 2016.

Particulars	Rs.
Sales at 3 months credit	40,00,000
Raw materials	12,00,000
Wages paid- average time lag 15 days	9,60,000
Manufacturing expenses paid- one month in arrears	12,00,000
Administrative expenses paid- one month in arrears	4,80,000
Sales promotion expenses payable half year in advance	2,00,000

The company enjoys one month's credit from the suppliers of raw materials and maintain a 2 months stock of raw materials and on e and half months stock of finished goods. The cash balance is maintained at Rs. 1,00,000 as a precautionary measure. Assuming a 10 % margin, find the out the working capital requirements of the company.

- Q5) a) Write Short notes on (Any TWO) : [10]
- i) Capital Structure.
  - ii) WACC
  - iii) MM Approach

OR

- b) Explain the NI approach and NOI approach. Illustrate you answer with the graph.



APR - 2018 (2016 Pattern)

Total No. of Questions :5]

SEAT No. :

P1428

[5365]-2002

[Total No. of Pages : 4

M.B.A.

**202 : FINANCIAL MANAGEMENT  
(Semester-II) (2016 Pattern)**

Time : 2¼ Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) All questions are compulsory.
- 2) Each questions has an internal option.
- 3) Each question carries 10 marks.
- 4) Use of simple calculator is permitted.

Q1) a) Describe modern approaches to financial management. [10]

OR

b) Explain functions of finance manager and key strategies of financial management. [10]

Q2) a) i) Explain factors affecting capital structure. [5]

ii) Mamta limited has following capital structure. [5]

Source	Rs.
Equity capital (Expected dividend 12%)	5,00,000
10% Preference Shares	2,50,000
8% Loan	7,50,000

You are required to calculate the WACC, Assuming 50% as the rate of Income tax before and after tax.

OR

b) i) Explain concept and measurement of cost of capital. [5]

ii) The entire capital structure of a company is provided along with the tax adjusted cost of each component. Determine the WACC. [5]

Source	Amount (Rs.)	Tax adjusted cost of capital
12% Debenture	30,00,000	8%
9% Preference share capital	20,00,000	9%
Equity Shares	50,00,000	14%

P.T.O.

- Q3) a) The following data are extracted from the published accounts of two companies, ABC Ltd. and XYZ Ltd. In an industry.

Particulars	ABC Ltd	XYZ Ltd
Sales	Rs. 32,00,000	Rs.30,00,000
Net profit after tax	1,23,000	1,58,000
Equity Capital (Rs. 10 per share fully paid)	10,00,000	8,00,000
General reserves	2,32,000	6,42,000
Long-term debt	8,00,000	5,60,000
Creditors	3,82,000	5,49,000
Bank credit (short-term)	60,000	2,00,000
Fixed assets	15,99,000	15,90,000
Inventories	3,31,000	8,09,000
Other current assets	5,44,000	4,52,000

Prepare a statement of comparative ratios showing liquidity, profitability, activity and financial position of the two companies. [10]

OR

- b) Prepare fund flow statement. [10]

Liabilities	31/03/2008	31/03/2009	Assets	31/03/2008	31/03/2009
Bank OD	1,16,000	55,000	Fixed Assets	62,000	70,000
Creditors	99,800	1,19,200	Addition	8,000	17,000
Prop. Div.	16,000	24,000		70,000	87,000
Debentures		10,000	Depreciation	25,000	36,000
P & L	35,200	48,500	Net	45,000	51,000
Gen. Reserves	26,000	38,000	Investment	10,000	15,000
Share capital	75,000	1,00,000	Stock	1,81,500	1,90,000
			Debentures	1,31,500	1,38,700
	3,68,000	3,94,700		3,68,000	3,94,000

- Q4) a) ABC Ltd. is planning investment in new project. The investment of the company is Rs. 30,00,000. The company has following two alternatives. Assume cost of capital at 12%

Particulars	Project A	PV at 12%
1	7,00,000	0.893
2	10,00,000	0.797
3	9,00,000	0.712
4	8,00,000	0.636
5	4,00,000	0.567

Find out Payback period, Net present value and Profitability of index. [10]

OR

- b) A leading apparel Mfg. Co. is considering a replacement of its existing cutting machine with a new automatic machine to improve the productivity. The cost of new machine is Rs. 25 lakhs. The cost of the company's capital is 10%. The incremental cash flows projected during five years period are estimated as follows.

Year	1	2	3	4	5
Cash flows (Rs. In lakhs)	2.5	5.0	8.0	10.0	12.5
PVF at 10%	0.909	0.826	0.751	0.683	0.621

Comment on the suitability of the project by using NPV and PI. [10]

- Q5) a) From the following projections of XYZ Ltd. for the next year, you are required to work out the Working Capital (WC) required by the company.

[10]

Annual Sales	Rs. 14,40,000
Cost of production including depreciation Rs. 1,20,000	12,00,000
Raw material purchases	7,05,000
Monthly expenses	30,000
Anticipated opening stock of raw materials	1,40,000
Anticipated closing stock of raw materials	1,25,000
Inventory Norms :	
Raw Materials (month)	2
Work-in-progress (days)	15
Finished goods (month)	1

$$\begin{array}{r}
 1200000 \\
 - 720000 \\
 \hline
 \text{mfg exp. } 480000 \\
 - 120000 \\
 \hline
 \text{Depn } 120000
 \end{array}$$

$$\begin{array}{l}
 \textcircled{1} 120000 - 120000 = 1080000 \text{ cash cost of profit for FG} \\
 \textcircled{2} 1080000 +
 \end{array}$$



The firm enjoys the credit of 15 days on its purchases, and allows 1 month's credit on its supplies. The company has received an advance of Rs. 15,000 on sales orders. You may assume that production is carried on evenly throughout the year, and minimum cash balance desired to be maintained is Rs. 10,000

**OR**

- b) From the following information you are required to estimate the net working capital.

Particulars	Cost per unit (Rs.)
Raw Material	Rs. 400
Direct Labour	Rs. 150
Overhead (Excluding depreciation)	Rs. 300
Total Cost	850

Additional Information :

- i) Selling price : Rs. 1000 per unit
- ii) Output : Rs. 52,000 units per annum
- iii) Raw materials in stock : Average 2 weeks
- iv) Work in progress (Assume 50% of completion stage with material consumption) Average 2 weeks
- v) Finished goods in stock : Average 4 weeks
- vi) Credit allowed by suppliers : Average 4 weeks
- vii) Credit allowed to Debtors : Average 8 weeks
- viii) Cash at Bank : Rs. 50,000

Assume that production is carried out evenly throughout the year. Assume 52 weeks equal to one year. All sales are on credit basis. [10]



APR-2018 (2013 Pattern)

Total No. of Questions :5]

SEAT No. :

P1342

[5365]-202

[Total No. of Pages : 11

M.B.A.

**202 : FINANCIAL MANAGEMENT**  
**(Revised 2013 Pattern)**

Time : 2½ Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) All questions are compulsory.
- 2) Each question carries 10 marks.
- 3) Figures to the right indicate marks of questions.
- 4) Use of simple calculator is permitted.

Q1) a) Define Financial Management and briefly describe the various goals of financial management. [10]

OR

b) Explain the key strategies of financial management in detail. [10]

Q2) a) The ratios of two (MNC) multinational company are given for the year ended 31<sup>st</sup> March 2014. Interpret these ratios and also comment on the financial performance of these companies. [10]

RATIOS	ABIL LTD	SUBK LTD
Current Ratio	0.83	0.96
Quick Ratio	0.33	0.39
Debt to equity	0.43	0.76
(%) Gross profit margin	3.76	6.73
(%) Net profit margin	3.21	4.24

OR

b) Prepare statement showing working capital changes and F and flow statement. [10]

Particulars	2004	2005	Particulars	2004	2005
Share capital	10,00,000	12,00,000	Fixed Assets	18,00,000	20,50,000
Gen. reserve	5,00,000	6,00,000	Investments	2,00,000	2,50,000
P/L Account	1,00,000	1,50,000	Stock	5,00,000	7,00,000
Debentures	5,00,000	5,00,000	Debtors	5,85,000	6,40,000
Creditors	9,00,000	10,50,000	Cash	15,000	10,000
Prepaid					
Dividend	1,00,000	1,50,000			
	31,00,000	36,50,000		31,00,000	36,50,000

P.T.O.

Additional Information :

- i) During the year 2005 depreciation was charged on fixed assets amounted to Rs. 2,50,000.
- ii) Final dividend for the year 2004 was paid in the year 2005 amounting to Rs. 1,00,000.

- Q3) a)** A firm having cost of capital of 10% and presently considering two exclusive proposals 'X' and 'Y' for the investment. The details are as follows : [10]

Particulars	Project 'X'	Project 'Y'
Investments	15,00,000	15,00,000
<u>Cash inflows at the end of the year</u>		
1	1,00,000	6,50,000
2	2,50,000	6,00,000
3	3,50,000	6,00,000
4	5,50,000	5,75,000
5	7,50,000	5,25,000

P.V. factors @ 10%

(1<sup>st</sup> yr - .909, 2<sup>nd</sup> yr-0.826, 3<sup>rd</sup> yr-0.751, 4<sup>th</sup> yr-0.683, 5<sup>th</sup> yr-0.621)

Calculate :

- i) Pay back period
- ii) Net present value

OR

- b)** A company has started a new project which is having cost of Rs. 50,000 and life of 5 years. Salvage value is Nil, tax rate for the company is 55% and it follows Straight line Method (SLM) of depreciation. The Cash Flows Before Tax (CFBT) are as follows : [10]

Year	Cash flows before tax
1	Rs. 10,000
2	Rs. 11,000
3	Rs. 20,000
4	Rs. 30,000
5	Rs. 35,000

Calculate :

- i) Pay back period
- ii) Average Rate of Return

- Q4) a)** Calculate the working capital requirements to manufacture 1,20,000 units of output for a year from the following information : **[10]**

Particulars	Cost per unit (Rs)
Raw Material	20
Direct Labour	5
Overheads	10
Total costs	<u>35</u>
Profit	10
Selling Price	45

Additional Information

- i) Minimum cash balance is Rs. 20,000
- ii) On an average stock of raw materials in held for 2 months
- iii) Finished goods are held for an average one month.
- iv) Credit extended by suppliers 2 months and 2 months credit is given to debtors
- v) Cash sales are 25% of total sales.
- vi) Delay is payment of wages one month
- vii) Half a month delay in payment of overheads

NOTE : (For the calculation of WIP consider Raw Materials 100% and overheads and direct labour 50%)

OR

- b) Income statement as of March 31<sup>st</sup> 2006 of a company xyz Ltd is as follows : **[10]**

Particulars	Amount (Rs)
Sales	10,50,000
Variable cost	7,67,000
Fixed cost	75,000
EBIT	20,8,000
Interest	1,10,000
Taxes (30%)	29,400
Net Income	68,600

Calculate :

- i) Operating Leverage
- ii) Financial Leverage
- iii) Combined Leverage

**Q5) a)** Explain with suitable examples the different factors which determines the requirement of working capital. **[10]**

OR

**b)** Briefly explain the various capital structure theories. **[10]**



Total No. of Questions :5]

P1342

[5365]-202

M.B.A.

202 : FINANCIAL MANAGEMENT  
(Revised 2013 Pattern)

Time : 2½ Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) Use only accounting calculators.
- 2) All questions are compulsory.
- 3) Figures to the right indicate marks.

Q1) a) What are the goals, objective and functions of finance management. Describe the various modern approaches to financial management. [10]

OR

b) Explain the main functions and key strategies used by a financial manager. [10]

Q2) a) i) The following are the summarized trial balance of XYZ Ltd as on 31-12-2015 and 2016 respectively. You are required to prepare statements showing.

- 1) The net increase in working capital during the year 2016
- 2) The sources and application of funds during the year. Taxation has been and is to be ignored.

Particulars	31-12-2015		31-12-2016	
	Dr	Cr	Dr	Cr
	(Rs)	(Rs)	(Rs)	(Rs)
1. Issued share capital		2,00,000		2,00,000
2. Capital Reserve				47,600
3. 5.5% debentures				50,000

Particulars	31-12-2015		31-12-2016	
	Dr	Cr	Dr	Cr
	(Rs.)	(Rs.)	(Rs.)	(Rs.)
4. Debenture Discount			1000	
5. Free holds				
- At cost	1,12,500			
- At revaluation			1,51,000	
6. Plant and machinery at cost	2,48,000		2,96,000	
7. Provision for depreciation of plant & machinery		1,14,200		1,25,350
8. Current assets	1,86,150		1,78,950	
9. Current Liabilities		1,09,250		82,550
10. Balance on P & L A/C from previous year		92,200		1,22,000
11. Net profit for the year		29,800		36,850
12. Dividend paid for the year 2016			20,000	
13. Provision for doubtful debts		1200		1350
14. Trade investment at cost			18,750	
	5,46,650	5,46,650	6,65,700	6,65,700

**Further information**

- 1) The capital reserve as on 31-12-2016 represented :
  - i) The profit on sale for cash of one of the free hold property.
  - ii) The surplus arising on the revaluation of the remaining free holds.



- 2) During the year 2016 machinery costing Rs. 24,000 (Accumulated depreciation Rs. 15,500) was sold for Rs. 10,300.
  - 3) On 1<sup>st</sup> July 2016 debentures worth Rs. 50,000 were issued for cash at a discount of Rs. 1500.
  - 4) The Net Profit for the year 2016 is arrived at after crediting profit on the sale of machinery and after charging debenture interest and writing off debenture discount Rs. 500. [5]
- ii) What is the purpose of cash flow Analysis. Enumerate any two differences between cash flow and fund flow Analysis. [5]

OR

- b) i) Interpret the following Ratios [5]

	ABC Ltd.	XYZ Ltd.
1. Current Ratio	2:5	2:5
2. Liquid Ratio	1:1	2:1
3. Gross Profit Ratio	20%	30%

- ii) Explain in detail the meaning, Nature, objective and limitation of Financial Analysis. [5]

**Q3) a)** PQR Ltd is considering investing in a project that is expected to cost Rs. 12 Lakhs. The expected cash inflows (Before Tax and depreciation are given below). The company is using straight line method of depreciation Calculate :

- i) Pay Back period
- ii) NPV if capitalization Rate is 10%

Cash in flow (before tax and dep.)

Year	Rs.
1	3,00,000
2	3,00,000
3	4,50,000
4	4,50,000
5	7,50,000
	<u>22,50,000</u>

The present value factor @ 10% are year 1- 0.909 year 2-0.826 year 3-0.751  
year 4-0.683 year 5-0.621 [10]

OR

- b) A Firm whose cost of capital is 10% is considering two mutually exclusive proposals x and y. The details of which are as follows : [10]

Particulars	Project X (Rs.)	Project Y (Rs.)
Investments cash inflows	15,00,000	15,00,000
at the end of :		
1	1,00,000	6,50,000
2	2,50,000	6,00,000
3	3,50,000	6,00,000
4	5,50,000	5,75,000
5	7,50,000	5,25,000
	<u>35,00,000</u>	<u>44,50,000</u>

Calculate :

- i) Profitability index 10% Capitalization Rate
- ii) Average Rate of Return

**Q4) a)** A proforma cost sheet of a company are as follows :

Particulars	Cost per unit (Rs)
Raw materials	52.0
Direct labour	19.5
Overheads	39.0
<b>Total cost per unit</b>	<b>110.5</b>
Profit	19.5
<b>Selling price</b>	<b>130.5</b>

Additional Information :

Average raw materials in stock is one month; average material in process-half month; credit allowed by supplier-one month; credit allowed to debtors-two months; Time lag in payment of wages-one and half weeks overheads-one month;  $\frac{1}{4}$ <sup>th</sup> of the sales are on cash basis-expected month; cash balance Rs. 1,20,000. Prepare a statement showing working capital requirements to finance a level of activity of 70,000 units of output.

[10]

OR

- b) The Board of Directors of ABC Ltd requests you to prepare a statement showing the working capital requirements for a level of activity of 1,56,000 units production using the following information.

Additional information :

The market price of equity share is Rs. 20. It is expected that the company will pay a current dividend of Rs. 2 per share which will grow @ 7% forever. Rate of Tax 40% [5]

- ii) What are the various types of cost of capital? Explain any two uses of cost of capital. [5]

OR

- b) i) From the following information calculate. WACC on the basis of weights assigned as per

- 1) Book value
- 2) Market value

Cost of equity 18%; cost of long-term debt 8% [post tax]; cost of preference capital 14%

Source of capital	Book value	Market value
	Rs.	Rs.
Equity capital	5,00,000	7,50,000
Long term debt	4,00,000	3,75,000
Preference capital	1,00,000	1,00,000
	10,00,000	12,25,000

[5]

- ii) Explain the Net income Approach of capital structure using suitable graph and example. [5]



October 2018 (2016 Pattern)

Total No. of Questions : 5]

SEAT No. :

P2185

[5465]-2002

[Total No. of Pages : 4

M.B.A.

202 : FINANCIAL MANAGEMENT  
(2016 Pattern) (Semester - II)

Time : 2¼ Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) Attempt all questions.
- 2) Figures to the right indicates marks.
- 3) Use of simple calculator is allowed.

Q1 'Wealth maximisation is better than profit maximisation' Do you agree? Justify your comment. [10]

OR

Explain modern approaches to Financial Management. [10]

Q2) a) Calculate weighted average cost of capital from the following: [10]

Source of capital	Book value of capital in rupees	Specific cost %
Equity shares	25,00,000	11
Preference shares	18,00,000	13
Bank loan	13,00,000	10

b) What are the factors affecting capital structure? [10]

OR

a) The market price per share of equity of PQR Ltd. is Rs.250. The expected dividend is Rs.25 per share and expected growth rate is 8% p.a. Calculate cost of equity.

b) What are the different sources of finance available in present scenario?

Q3) Prepare Fund flow Statement from the following information. [10]

Liabilities	F.Y. 2015-16	F.Y. 2016-17	Assets	2015-16	2016-17
Equity shares	80,000	1,15,000	Plant	15,000	20,000
Creditors	21,200	14,000	Stock	24,200	27,200
P&L A/c	2,800	6,200	Debtors	36,200	34,000
			Cash Balance	28,600	54,000
	1,04,000	1,35,200		1,04,000	1,35,200

OR

P.T.O.

Comment on the following ratios of ABC Ltd.

[10]

Ratio Value	2015-16	2016-17
Gross profit	30%	24%
Net Profit	24%	26%
Debtors Turnover Ratio	6	4
Current Ratio	2.5:1	4.5:1
Quick Ratio	1:1	2:1
Inventory Turnover Ratio	7	5
Fixed Assets Turnover	5	5
EPS	6	6
Debt to Equity Ratio	4	2
Return on equity	17%	18%

Q4) A company is considering an investment proposal to install new milling controls at a cost of Rs.50,000. The facility has a life expectancy of 5 years and no salvage value. The tax rate is 35%. Assume the firm uses straight line depreciation and the same is allowed for tax purposes. The estimated cash flows before depreciation and tax (CFBT) from the investment proposal are as follows:

Year	CFBT - Rupees
1	10,000
2	11,000
3	15,000
4	20,000
5	25,000

Calculate Pay back period and ARR

[10]

OR

A Firm whose cost of capital is 10% and considering two mutually exclusive proposals X and Y. The details of which are as follows:

Particulars	Proposal X	Proposal Y
Initial investment	15,00,000	15,00,000
Cash inflows for 1 <sup>st</sup> year	1,50,000	6,00,000
2 <sup>nd</sup> year	2,50,000	6,50,000
3 <sup>rd</sup> year	3,50,000	5,50,000
4 <sup>th</sup> year	5,50,000	4,50,000
5 <sup>th</sup> year	4,00,000	3,50,000

Calculate NPV @10% (PV factor 0.909, 0.826, 0.751, 0.683 and 0.621 for respective 5 year)

[10]

Q5) A Proforma cost sheet of a company provides the following particulars:

Elements of cost	Amount per unit
Raw material	80
Direct labour	30
Overheads	60
Total cost	170
Profit	30
Selling price	200

The following further particulars are available

Raw materials are in stock for one month

Credit allowed by supplier is one month

Credit allowed to customers is two months

Lag in payment of wages 1½ weeks

Lag in payment of overheads one month

Materials are in process for an average of half month (50% to be considered for labour and other overheads)

Finished goods are in stock for an average of one month

¼ output is sold against cash

Cash in hand and at bank is expected to be Rs.25,000.

Prepare working capital needed to finance a level of activity of 1,04,000 units of product.

You may assume that production is carried on evenly throughout the year. Wages and overheads accrue similarly and a period of 4 weeks is equivalent to a month.

[10]

OR

The management of Ram Industries has called a statement showing the working capital needs to finance a level of activity of 1,80,000 units of output for the year. The cost structure of a product as follows:

[10]

Elements of cost	Cost per unit (Rs.)
Raw materials	20
Direct labour	5
Overheads (including depreciation of Rs.5 per unit)	15
	40
Profit	10
Selling price	50



Additional information:

Minimum desired cash balance is Rs.20,000

Raw materials are held in stock on an average for two months

Work in progress (Assume 50% completion stage in respect of labour and overheads) will approximate to half a month's production.

Finished goods remain in warehouse on an average for a month

Suppliers of materials extend a month's credit and debtors are provided two month's credit. Cash sales are 25% of total sales.

There is a time lag in payment of wages of a month and half a month in case of overheads.

Prepare statement showing working capital needs.



Total No. of Questions :5]

P2269

October - 2018 (2013 Part)

SEAT No. :

[Total No. of Pages : 8

[5465]-202

M.B.A.

202 : FINANCIAL MANAGEMENT

(Revised 2013 & CBCS Pattern ) (Semester - II)

Time : 2½ Hours]

[Max. Marks :50

Instructions to the candidates:

- 1) All questions are compulsory.
- 2) Each question has an internal option.
- 3) Each question carries 10 marks.
- 4) Figures to the right indicate marks for that question/ sub-question.
- 5) Your answers should be specific and to the point.
- 6) Draw neat diagrams and illustrations supportive to your answer.
- 7) Use of Simple Calculator is permitted.

Q1) a) A reputed business company in the energy sector is planning to enter into consumer durables sector. How will you define your role as a finance executive for the new venture? [10]

OR

b) 'Financial Management Plays an important role in any corporate organization'. Express your views. [10]

Q2) a) The ratios of two leading firms in the Heavy Commercial Vehicles (HCV) sector namely; Tetra Motors and Ravindra Auto are provided for the year ended on 31<sup>st</sup> March 2018. Interpret these ratios and comment on the relative financial performance of these companies. [10]

Ratios	Tetra Motors	Ravindra Auto
Current Ratio	0.65	0.89
Quick Ratio	0.42	0.47
Gross Profit Margin %	4.74	6.79
Net Profit Margin %	2.27	4.25
Total Debt to Equity	0.57	0.83
Fixed Assets Turnover Ratio	1.67	2.02
Inventory Turnover Ratio	11.55	6.64
EPS (Rs)	3.92	2.14

OR

b) From the following balance sheets as on 31<sup>st</sup> March 2017 and 31<sup>st</sup> March 2018 you are required to prepare a statement of funds flow. [10]

P.T.O.

### Balance Sheet

	Amt (Rs)			Amt (Rs)	
	31-03-2017	31/03-2018		31/03/2017	31/03/2018
Liabilities			Assets		
Equity Capital	3,00,000	4,00,000	Goodwill	1,15,000	90,000
8% Redeemable Pref. Shares	1,50,000	1,00,000	Land & Building	2,00,000	1,70,000
General Reserve	40,000	70,000	Plant	80,000	2,00,000
Profit & Loss A/c	30,000	48,000	Debtors	1,60,000	2,00,000
Proposed Dividend	42,000	50,000	Stock	77,000	1,09,000
Creditors	55,000	83,000	Bills Receivable	20,000	30,000
Bills Payable	20,000	16,000	Cash in Hand	15,000	10,000
Taxation Provision	40,000	50,000	Cash at Bank	10,000	8,000
<b>Total</b>	<b>6,77,000</b>	<b>8,17,000</b>	<b>Total</b>	<b>6,77,000</b>	<b>8,17,000</b>

following Additional information is provided :-

- i) Interim Dividend of (Rs.) 20,000 has been paid in 2017-18.
- ii) Income Tax paid during the year 2017-18 is (Rs.) 35,000.

- Q3) a)**
- i) What are the different types of Capital Budgeting decisions? [5]
  - ii) A leading Apparel Mfg. co. is considering a replacement of its existing cutting machine with a new automatic machine to improve the productivity. The cost of new machine is (Rs) 25 lakhs. The cost of the company's capital is 10%. The incremental cash flows projected during five year period are estimated as follows.

	Yr 1	Yr 2	Yr3	Yr 4	Yr 5
Cash Flows (Rs. in Lakhs)	2.5	5.00	8.00	10.00	12.5
PVF @ 10%	0.909	0.826	0.751	0.683	0.621

Comment on the suitability of the project by using NPV and PI. [5]

OR

- b) i) Why capital expenditure budget is required for corporate organizations? [5]
- ii) A leading company in the infrastructure contracts is considering a proposal for the purchase of earth moving equipment. The data on the proposal is given below.

Cost of the Machine (Rs)	30,00,000
Life of the Machines	6 years
Depreciation	Straight Line Method
Salvage Value (Rs)	Nil

The estimated cash flows before depreciation and income tax in different years as follows.

Year	Amt. (Rs)
1	7,50,000
2	8,00,000
3	8,50,000
4	10,00,000
5	12,00,000
6	14,00,000
Total	60,00,000

The corporate tax rate is 30%. You are required to calculate the cash flows after tax but before depreciation and comment on the suitability of the machine based on pay-back period. [5]

Q4) a) A Proforma cost-sheet of a Prafulla provides the following particulars:

<u>Element of Cost</u>	<u>Cost per unit (Rs.)</u>	[10]
Raw Material	80	
Direct Labour	30	
Overheads	<u>60</u>	
Total Cost of Production	170	
Profit	<u>30</u>	
Selling Price	200	

Following further particulars are available.

Raw materials are in stock on an average one month. Materials are in process on an average half a month. Finished goods are in stock on an average one month. Credit allowed by suppliers is one month. Credit allowed to debtors is two months. Lag in payment of wages and overheads is 1 month. One fourth of the output is sold against cash. Cash on hand and at bank is expected to be Rs. 25,000.

You are required to prepare a statement showing the *working capital needed as per Total Cost Approach method of Working Capital* to finance a level of activity of 60,000 units of production annually. The production is carried out evenly throughout the year.

OR

b) The cost structure of a company's product is as follows :-

<u>Cost p.u.</u>	<u>Amt.(Rs.)</u>
Raw Materials	20
Direct Labour	5
Overheads	<u>15</u>
Total cost	40
Profit	<u>10</u>
Selling Price	50

The annual production is 2,40,000 units. It is the policy of the company is to maintain the stock of raw materials equivalent to one month's production. Half a month's production will remain in process throughout the year where as stage of completion is 50% for Material, Labour and Overheads. The finished goods remain in warehouse on an average for a month. The company sells its goods on credit and allows two month's credit to its customers. The suppliers of raw materials provide 3 months credit to the company. The period of lag for wages and overheads is one month. A minimum cash balance of Rs. 25,000 is expected to be maintained.

You are required to prepare a statement showing *working capital requirement as per cash cost approach method of Working Capital Estimation.* [10]

- Q5) a) i) A leading company manufacturing cosmetics is in need of a capital for it's expansion plans. Which factors do you think are required to be considered for raising the long-term funds to finance the plan?[5]
- ii) The entire capital structure of a company is provided along with the tax adjusted cost of each component. Determine the Weighted Average Cost of Capital (WACC). [5]

Components of capital	Amt. (Rs.)	Tax Adjusted Cost of Capital
12% Debentures	30,00,000	8%
9% Preference Shares	20,00,000	9%
Equity Shares	50,00,000	14%

OR

- b) i) State the various assumptions made in Capital Structure Theories.[5]
- ii) Ravina Ltd. has the following capital structure.

Particulars	Market Values	Book Values	Component cost % (Post- Tax)
Equity Capital	80	120	18
Pref. Share Capital	30	20	15
Secured Debentures	40	40	14

Calculate Weighted Average Cost of Capital (WACC) of the company based on both book and market values. [5]



Total No. of Questions :5]

P2269

[5465]-202

M.B.A.

202 : FINANCIAL MANAGEMENT  
(2013 Pattern) (CBCS Pattern) (Semester - II)

Time : 2½ Hours]

[Max. Marks :50

Instructions to the candidates:

- 1) All questions are compulsory with an internal options.
- 2) Each question carries 10 marks.
- 3) Figures to the right indicate marks for that question.
- 4) Your answers should be specific and to the point.
- 5) Use of Simple Calculator is permitted.

Q1) a) Explain the functions of finance Manager of globally corporate entity. [10]

OR

b) Define 'Financial Management'. Explain the goals of Financial Management. [10]

Q2) a) From the following balance sheets of Star Ltd, prepare funds flow statement : [10]

Liabilities	31.03.2014 Rs.	31.3.2015 Rs.	Assets	31/3/2014 Rs.	31/3/2015 Rs.
Equity share Capital	3,00,000	4,00,000	Goodwill	1,15,000	90,000
Redeemable Pref.					
Share capital	1,50,000	1,00,000	Land & Building	2,00,000	1,70,000
General Reserve	40,000	70,000	Plant	80,000	2,00,000
Profit & Loss A/c	30,000	48,000	Debtors	1,60,000	2,00,000
Creditors	55,000	83,000	Stock	77,000	1,09,000
Bills Payable	20,000	16,000	Bills receivable	20,000	30,000
Provision for taxation	40,000	50,000	Cash in hand	15,000	10,000
Proposed Dividend	42,000	50,000	Cash at bank	10,000	8,000
Total Rs.	6,77,000	8,17,000	Total Rs.	6,77,000	8,17,000

Additional Information :-

- i) Depreciation of Rs. 10,000 and Rs. 20,000 has been changed on plant and land & buildings respectively.
- ii) An interim dividend of Rs. 20,000 has been paid
- iii) Income tax Rs. 35,000 has been paid.

OR

- b) From the following ratio's of 'Z' Ltd, indicate your interpretation of the company's financial position. [10]

Particulars	Year I	Year II
Net Profit Ratio	5.66	2.60
Current Ratio	1.35	1.05
Debt Equity Ratio	0.89	0.66
Fixed Assets Turnover Ratio	1.66	2.03
Debtors Turnover Ratio	15 times	6.50 times

- Q3) a) Sunshine Ltd. is considering investing in a project that is expected to cost Rs.12,00,000. The expected cash inflows [before tax & dep.] are given below. The company is using straight line method of dep. [10]

Cash inflows [before tax & dep.]

Year	Rs.
1	3,00,000
2	3,00,000
3	4,50,000
4	4,50,000
5	7,50,000
Total	22,50,000

PV. Value [1<sup>st</sup> year → 0.909, 2<sup>nd</sup> year → 0.826 at 10% 3<sup>rd</sup> year → 0.751, 4<sup>th</sup> year → 0.683, 5<sup>th</sup> year → 0.621]

- Calculate i) Pay back period &  
ii) NPV

OR

- b) A company is to start a new project which is having cost of Rs. 1,00,000/- and life of 5 years. Salvage value is nil, tax rate for the company is 50% and it follows straight line method of dep. The cash flows before tax (CFBF) are as follows. [10]

Year	CFBF (Rs)
1	20,000
2	21,000
3	40,000
4	60,000
5	70,000

- Compute i) Payback period  
ii) Average rate of return



- Q4) a) Estimate working requirements for financing an activity of 52,000 units of production at following cost. [10]

Particulars	Cost per unit
Raw Material	Rs. 60
Direct labour	Rs. 25
Overheads	Rs. 40
Total cost	Rs. 125
Profit	Rs. 40
Selling Price	Rs. 165

The additional information provided is as follow.

- i) Raw material in stock - 4 weeks
- ii) Work in progress - 2 weeks
- iii) Finished goods - 4 Weeks
- iv) Credit period allowed to customer - 2 months
- v) Credit period allowed by supplier - 1 month
- vi) Delay in payments of wages - 2 weeks
- vii) Delay in payments of o/hs. -1 month

Out of total sales, cash sales are 50%

Cash balance expected - Rs. 12,500/-

- [Note 1) 1 month = 4 weeks  
1 year = 365 days - 52 weeks]
- 2) For W-I-P, consider 100% raw material (direct labour and Overheads 100%).

OR

- b) A proforma cost sheet of a company provides the foll particulars. [10]

Elements of cost	Amt. per units
Raw material	80
Direct labour	30
Overhead	60
Total cost	170
Profit	30
Selling price	200

The following further particulars are available.

- Raw materials are in stock for one month.
- Credit allowed by suppliers of raw material is one month
- Credit allowed to customers is two months.
- Lag in payment of wages 1.5 weeks.
- Lag in payment of overheads one month.
- Materials are in process for an average of half month.
- Finished goods are in stock for an average of one month.
- $\frac{1}{4}$ <sup>th</sup> of output is sold against cash.

- Cash in hand and at bank is expected to be Rs. 25,000.  
You are requested to prepare a statement showing the working capital needed to finance level of activity of 1,04,000 units of product.  
You may assume that production is carried on evenly throughout the year, wages and o\hs accure similarly and a period of 4 weeks is equivalent to a month. Also assume for W/P, raw material 100%, direct labour 50%, o/hs 50%.

**Q5) a) Short Notes on :** **[10]**  
i) Cost of capital  
ii) NI Approach

OR

**b) Short notes on :** **[10]**  
i) NOI Approach  
ii) MM Approach



Total No. of Questions : 5]

SEAT No. : APR - 17 (2016 Pattern)

P2208

[Total No. of Pages : 4

[5165]-2002  
M.B.A. (Semester - II)  
202 : FINANCIAL MANAGEMENT  
(2016 Pattern)

Time : 2.15 Minutes]

[Max. Marks : 50

Instructions to the candidates:

- 1) All questions are compulsory with internal options.
- 2) Each questions carries equal marks.

- Q1) a) Define financial Management. Explain Goals of financial Management. [10]  
OR  
b) Explain the functions of finance Manager in detail & elaborate the relationship of financial Management with other functional disciplines. [10]

- Q2) a) Explain various factors affecting capital structure of the organisation [5]  
b) Calculate weighted Average cost of capital [WACC] from the following. Data of RIL Industries.

Source	Rs. in Lakh
Equity share capital [20,000 shares]	40
16% preference share capital	10
14% Debentures	30
	80

The company pays dividend at 10%. Compute weighted Average cost of capital (WACC) based of existing Capital structure. [5]

OR

- a) State the importance of capital structure decisions in detail. [5]
- b) Priyadarshini Pvt. Ltd. has following capital structure. [5]

Sources	Rs.
Equity capital (Expected dividend 12%)	10,00,000
10% Preference capital	5,00,000
8% Loan	15,00,000

Calculate weighted Average cost of capital assuming tax Rate of 50% before & after tax.

P.T.O.

- Q3) a) From the following Balance sheets prepare fund flow statement & also prepare statement showing changes in working capital.

Balance Sheet

Liabilities	31/12/94	31/12/95	Assets	31/12/94	31/12/95
Equity share capital	1,00,000	1,20,000	Building	55,400	1,13,200
Pref share capital	-	10,000	Machinery	35,600	51,300
General Reserve	6,000	11,000	Furniture	2,400	2,500
Profit & Loss A/C	7,500	20,700	Stock	36,500	38,000
5% Debentures	-	26,000	Debtors	32,100	38,000
Sundry creditors	43,500	48,400	Bank	4,800	4,000
Bank overdraft	9,800	10,900			
	1,66,800	2,47,000		1,66,800	2,47,000

Adjustment

Depreciation written off during the year on Machinery Rs. 12,800 & furniture Rs. 400.

[10]

OR

- b) Prepare Balance sheet on the basis of following information given in terms of ratios.

[10]

- i) Debtors Turnover Ratio - 4
- ii) Creditors Turnover Ratio - 6  
(to purchases)
- iii) Capital Turnover Ratio - 2  
(to sales)
- iv) Stock Turnover Ratio - 8  
(to cost of sales)
- v) Fixed Asset turnover Ratio - 8  
(to sales)
- vi) Gross Profit Ratio - 25%
- vii) Gross Profit during the year - Rs. 1,00,000
- viii) Reserves & Surplus - Rs. 35,000
- ix) Closing stock is more by Rs. 20,000 than opening stock
- x) There were no longterm liabilities.
- xi) All sales are on credit basis.

Prepare Balance sheet.

- Q4) a) From the following Information of Rushi Pvt. Ltd. suggest which of the machine to be purchased Expected Earnings after tax are given below Each Machine requires investment of Rs. 4,00,000.

Year	Machin A cashflow	Machine - B cashflow
0	(4,00,000)	(4,00,000)
1	40,000	1,20,000
2	1,20,000	1,60,000
3	1,60,000	2,00,000
4	2,40,000	1,20,000
5	1,60,000	80,000

Cost of capital is 10%. Calculate Net present value & profitability index.

[10]

OR

- b) Balkrishna Industries Ltd. has following Investment proposal which requires investment of Rs. 53,00,000 & has following income as cash inflows.

Year	Cash Inflows
1	16,00,000
2	18,00,000
3	20,00,000
4	15,00,000
5	15,00,000
6	10,00,000

Assume Cost of capital as 10%. Calculate pay - back period, Net present value & Profitability index.

[10]

- Q5) a) From the following Information you are required to estimate the net working capital.

Particulars	Cost per unit Rs.
Raw material	Rs. 400
Direct Labour	Rs. 150
Overhead (exculding depreciation)	Rs. 300
Total cost	850

Additional Information.

Selling Price	- Rs. 1000 per unit.
Output	- Rs. 52,000 units per annum
Raw materials in stock	- Average 4 weeks.
Work in progress (Assume 50% of completion stage with full material consumption)	- Average 2 weeks.
Finished goods in stock	- Average 4 weeks.
Credit allowed by suppliers	- Average 4 weeks.
Credit allowed to Debtors	- Average 8 weeks.
Cash at Bank.	- Rs. 50,000/-

Assume that production is carried out evenly throughout the year. Assume 52 weeks equal to one year. All sales are on credit basis. [10]

OR

- b) Mithila Industries Ltd. commencing a new project. Following per unit cost information is given. Annual production is 1,00,000 units. [10]

Particulars	Cost per unit
Raw Materials	40
Direct Labour	15
Overheads	25
Depreciation	05
Total cost	85

Additional information.

- i) Selling price is Rs. 100 per unit.
- ii) Raw materials in stock average 4 weeks.
- iii) Work in progress average 2 weeks.  
(Assume 50% of completion stage with full material consumption)
- iv) Finished Goods in stock average 4 weeks.
- v) Credit allowed to customers 8 weeks.
- vi) Credit allowed to suppliers average 4 weeks.
- vii) Lag in the payment of wages & overheads 1.5 weeks.
- viii) Cash in hand expected to be Rs. 50,000.

Production is carried out evenly throughout the year (52 weeks) & wages & overheads accrue similarly all sales are on credit basis. Calculate net working capital as per 'Cash Cost Approach Method' of working capital.



October - 2017 (2013 Pattern)

Total No. of Questions : 5]

SEAT No. :

P3806

[5265]-202

[Total No. of Pages : 9

M.B.A.

202 : - FINANCIAL MANAGEMENT  
(2013 Pattern) (Semester - II)

Time : 2½ Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) All questions are compulsory.
- 2) Each question has an internal options.
- 3) Each question carries 10 marks.
- 4) Figures to the right indicate marks for that question/sub-question.
- 5) Your answers should be specific and to the point.
- 6) Draw neat diagrams and illustrations supportive to your answer.
- 7) Use of Simple Calculator is permitted.

Q1) a) "The Financial Manager's primary task is to plan for acquisition and use of funds so as to maximize the value of the firm". Do you agree? Comment. [10]

OR

b) Explain the role of Finance Manager in detail. [10]

Q2) a) Following are the summarized Balance Sheet of Prakash Ltd. as on 31<sup>st</sup> March, 2015 and 2016. You are required to prepare a Funds Flow Statement for the year ended 31<sup>st</sup> March, 2016. [10]

Balance Sheet

Liabilities	2015 Amount Rs.	2016 Amount Rs.	Assets	2015 Amount Rs.	2016 Amount Rs.
Share Capital	20,000	25,000	Goodwill	-	500
General Reserve	5,000	6,000	Land and Building	20,000	19,000
Profit & Loss A/c	3,050	3,060	Plant and Machinery	15,000	16,900
Long Term Bank Loan	7,000	13,520	Stock	10,000	7,400
Creditors	15,000	-	Debtors	8,000	6,420
Provision for Tax	3,000	3,500	Cash in Hand	50	860
Total Rs.	53,050	51,080	Total Rs.	53,050	51,080

P.T.O.



Additional Information:

- i) Depreciation written-off on Plant and Machinery Rs. 1,400 and on Land and Building Rs. 1,000.
- ii) Provision for Tax was made during the year Rs. 3,300.
- iii) Dividend of Rs. 2,300 was paid.

OR

- b) The standard ratios for the industry and the ratios of Pratibha Ltd. are given below. Comment on the financial position of the company compared to industry standards and give suggestions for improvement:

[10]

Ratio	Industry Standard Ratio	Ratio of Pratibha Ltd
Current Ratio	2.4	2.55
Quick Ratio	1.5	1.10
Inventory turnover Ratio	8	5
Average Collection Period	36	42
Debt Equity Ratio	2:1	1.40:1
Net Profit Ratio	17%	17.7%
Price to Earnings Ratio	16	5.88

- Q3) a) Shruti Ltd. is planning an investment in new project. The investment budget of the company is Rs. 2,800. The company has following two investment alternatives:

[10]

Particulars	Year	Project P	Project Q
Initial Investment Rs.	0	2,800	2,800
Cash Inflows (in Rs.)	1	400	2,000
	2	800	1,600
	3	1,200	800
	4	1,800	400
	5	2,400	400

Compute the Profitability Index and Net Present Value at 10% cost of capital and suggest which project is profitable for the company.

OR

- b) Shlok Ltd. is considering an investment proposal to install a new machine. The project will cost Rs. 50,000 and will have a life of 5 years and no salvage value. The company's tax rate is 35% and no investment allowance is allowed. This firm uses straight line method of depreciation. The estimated net income before depreciation and tax from the proposed investment proposal are as follows: [10]

Year	Net Income before Depreciation & Tax (Rs.)
1	10,000
2	11,000
3	14,000
4	15,000
5	25,000

Compute the following:

- i) Pay Back period.
- ii) NPV
- iii) Profitability index

- Q4) a) A proforma cost sheet of a Ramachandra Ltd. provides the following data: [10]

Cost Per Unit	Rs.
Raw Material	10
Direct Labour	4
Overheads	3
Total cost	17
Profit	3
Selling Price	20

The following is the additional information available:

Average raw material in stock: one month;

Average works in process: half a month,

Finished goods in stock: on average one month.

Credit allowed to debtors - one month.

Credit allowed by suppliers - one month.

Time lag in payment of wages - one month.

Time lag in payment of overheads - one month.

Cash balance is expected to be Rs. 10,000.

You are required to prepare a statement showing working capital needed to finance a level of activity of 60,000 units of output as per *Total cost Approach Method of Working Capital Estimation*. You may assume that production is carried on evenly throughout the year and wages and overheads accrue.

OR

- b) The cost structure of a company's product is as follows: [10]

Cost Per Unit	Amount (Rs.)
Raw Material	20
Direct Labour	5
Overheads	15
Total Cost of Production	40
Profit	10
Selling Price	50

- i) The annual production is 2,40,000 units.
  - ii) It is the policy of the company is to maintain the stock of raw materials equivalent to one month's production.
  - iii) Half a month's production will remain in process throughout the year.
  - iv) The finished goods remain in warehouse on an average for a month.
  - v) The company sells its goods on credit and allows two months' credit to its customers.
  - vi) The suppliers of raw materials provide 3 months credit to the company.
  - vii) The period of lag for wages and overheads is one month.
  - viii) A minimum cash balance of Rs. 25,000 is expected to be maintained.
- You are required to prepare a statement showing *working capital requirement as per Cash Cost Approach method of Working Capital Estimation*.

- Q5) a) Explain the different factors affecting the capital structure. [10]

OR

- b) Write a note on NI and NOI Approach. [10]

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Total No. of Questions : 5]

P3806

[5265]-202

M.B.A.

202 : FINANCIAL MANAGEMENT  
(Revised 2013 Pattern) (Semester - II)

Time : 2½ Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) All questions are compulsory.
- 2) Each question carries 10 marks.
- 3) Figures to the right indicate marks.
- 4) Simple calculator is allowed.

Q1) a) Define Financial management. What are the various approaches to Financial Management. [10]

OR

b) Discuss goals of Financial Management. Write key strategies of Financial Management. [10]

Q2) a) From the following Balance Sheet of "Shail Shree Ltd." as on 31<sup>st</sup> March 2012 and 31<sup>st</sup> March 2013, you are required to prepare: [10]

- i) Change in working capital.
- ii) Funds flow statement.

Liabilities	31/03/12 Rs.	31/03/13 Rs.	Assets	31/03/12 Rs.	31/03/13 Rs.
Share Capital	1,00,000	1,10,000	Building	40,000	38,000
Gen. reserve	14,000	18,000	Plant & M/c	37,000	36,000
P&L A/c	4,000	3,000	Investment (long term)	10,000	21,000
Creditors	8,000	5,400	Stock	30,000	23,400
Bills Payable	1,200	800	Bills Receivables	2,000	3,200
Provision for Tax (non-current)	16,000	18,000	Debtors	18,000	19,000
Provision for Doubtful Debts	400	600	Cash at bank	6,600	15,200
	1,43,600	1,55,800		1,43,600	1,55,800

OR

b) From the Balance Sheet of "XYZ Ltd." as on 31<sup>st</sup> March 2015. [10]

Liabilities	Amount (Rs.)	Assets	Amount (Rs.)
Sh. Capital (equity)	10,00,000	Building	8,00,000
Gen. Reserve	9,00,000	Plant	4,00,000
P & L A/c	75,000	Machinery	2,00,000
6% Debentures	3,00,000	Investment (long term)	1,00,000
<u>Current Liabilities</u>		<u>Current Assets</u>	
Sundry creditors	2,00,000	Stock	4,25,000
Bills Payable	1,50,000	Sundry Debtors	1,90,000
Bank Over Draft	1,00,000	Cash at Bank	6,10,000
	27,25,000		27,25,000

i) Calculate the following Ratios:

- 1) Current Ratio.
- 2) Acid test Ratio.
- 3) Fixed Asset turnover Ratio.

(consider sales Rs. 30,00,000)

ii) Explain (Interpret) the impact of following transactions on current Ratio with reasons (ie. whether current ratio will Improve, Reduce or no change / no impact)

- 1) Company make payment of Bank Over Draft Rs. 1,00,000/-.
- 2) Company purchases stock of Rs. 2,00,000/- by cash.

- Q3) a)** A firm considering purchase of a machine, machine "A" and machine "B" are available and each costing Rs. 1,00,000 only. While comparing the profitability of machines discounting rate at 10% to be used. Earning after taxation are expected to be as follows. **[10]**

Year	Machine "A"	Machine "B"	PV Factor @ 10%
1	25,000	80,000	0.909
2	32,000	68,000	0.826
3	35,000	35,000	0.751
4	25,000	43,000	0.683
5	20,000	50,000	0.621

Evaluate and advise the firm, which machine to be purchase by using.

- i) Profitability Index (PI).
- ii) Accounting Rate of Return (ARR)

OR

- b) ABC Ltd. wants to undertake a project, you are required to make suggestion with reasons by using following tools and discounting factor at 12%. **[10]**

- i) Pay Back period method.
- ii) Net present value method.

The cash flows of projects are expected as follows.

Year	Project "A"	Project "B"	PV factor @ 12%
1	85,000	70,000	0.892
2	1,15,000	90,000	0.797
3	1,50,000	1,15,000	0.711
4	1,25,000	75,000	0.635
5	75,000	65,000	0.567
6	70,000	60,000	0.506

- Q4) a) i) Elaborate on various sources of working capital.
- ii) From the following extracts of "Mach Tech Ltd.", you are required to calculate operating cycle duration.

Particular	Rs. in lakhs
Sales	3,000
Op. Inventory	610
Cl. Inventory	475
Op. Receivables	915
Cl. Receivables	975

[10]

OR

- b) Prepare an estimate of working capital requirements from the following details.

[10]

Production	60,000 units
Selling Price per unit (sp)	Rs. 5
Raw materials	60% of sp
Direct wages	10% of sp
Over heads	20% of sp
Material in hand	2 months
Production time (WIP)	1 month
Finished Goods in store	3 months
Credit for materials	2 months
Cash Balance	Rs. 20,000

In the production all the required materials are charged in the initial stage.

One month (1 month) delay in payment of wages and overheads.

Assume 10% margin for contingencies.

Note : In calculating WIP, F.G. & Debtors, take all required expenses at 100%.



Q5) a) i) ABN corporation provided the following financial data from which calculate: [10]

- 1) Operating Leverage.
- 2) Financial leverage.
- 3) Combined leverage

Particulars	Rs. in lakhs
Sales	40
Variable cost	25
Fixed cost	06
10% Debts	30
Equity capital	45

ii) Write note on net operating Income Approach.

OR

- b) i) Discuss the net Income Approach with the help of assumptions and Graph/Diagram.
- ii) P Q R. Ltd. supplied following information, calculate Weighted Average Cost of Capital (WACC).

Source of Finance	Book value (Rs.)	Cost
Equity capital	10,00,000	12%
Pref. Capital	2,00,000	10%
Debt. Capital	8,00,000	8%

[10]

☆ ☆ ☆

October - 2017 (2016 Pattern)

Total No. of Questions : 5]

SEAT No. :

P3860

[Total No. of Pages : 4

[5265] - 2001

M.B.A.

202 : FINANCIAL MANAGEMENT  
(CBCS) (2016 Pattern) (Semester - II)

Time : 2¼ Hours]

[Max. Marks :50

Instructions to the candidates:

- 1) All questions are compulsory.
- 2) Each question has an internal option.
- 3) Each question carries 10 marks.
- 4) Use of simple calculator is permitted.

Q1) a) Describe the finance functions as divided into three broad categories. [10]

OR

b) Define Financial Management. Explain goals of Financial Management. [10]

Q2) a) i) Write a note on importance of Capital Structure. [5]  
ii) Compute (WACC) Weighted Average Cost of Capital based on following for a Company. [5]

Source	Rs. in Lakh
1) Equity Share Capital (20,000 shares)	40
2) 16% Preference share capital	10
3) 14% debentures	30

The company pays dividend at 10%.

OR

b) i) Explain various factors affecting Capital Structure of the organization. [5]  
ii) The entire capital structure of a company is provided. Determine the after tax Weighted Average Cost of Capital (WACC), assuming the tax rate of 25%. [5]

Components of Capital	Amount (Rs.)
Equity Capital (Expected dividends 11%)	15,00,000
10.5% Preference shares	10,00,000
9% debentures	20,00,000

P.T.O.

Q3) a) The following is Balance Sheet on 31<sup>st</sup> March 16 of the company. [10]

Liabilities	Rs.	Assets	Rs.
Equity shares of Rs. 10 each	6,00,000	Fixed Assets 35,00,000	
Reserve fund	4,00,000	Less : Depreciation	
Profit & Loss A/c	5,00,000	5,00,000	30,00,000
Long term loans	20,00,000	Stock	6,00,000
Creditors	4,50,000	Debtors	5,00,000
Other current liabilities	2,50,000	Cash	1,00,000
	42,00,000		42,00,000

Additional Information :

- i) Profit earned during the year is Rs. 4,50,000.
- ii) Market price of share is Rs. 500.
- iii) Ignore provisions regarding taxations.

Calculate the following ratios :

- 1) Debt - Equity Ratio.
- 2) Current Ratio.
- 3) Acid Test Ratio.
- 4) Earning per Share.
- 5) Price Earning Ratio.

OR

b) From the following balance sheets prepare fund flow statement & also prepare statement showing changes in working capital.

Balance Sheets

Liabilities	31/12/1994	31/12/1995	Assets	31/12/1994	31/12/1995
Equity Share Capital	1,00,000	1,20,000	Building	55,400	1,13,200
Preference share capital	-	10,000	Machinery	35,600	51,300
General Reserve	6,000	11,000	Furniture	2,400	2,500
Profit & Loss A/c	7,500	20,700	Stock	36,500	38,000
5% Debentures	-	26,000	Debtors	32,100	38,000
Sundry Creditors	43,500	48,400	Bank	4,800	4,000
Bank Overdraft	9,800	10,900			
	1,66,800	2,47,000		1,66,800	2,47,000

Adjustment:

Depreciation written off during the year on machinery Rs. 12,800 & furniture Rs. 400. [10]

Q4) a) From the following information of a Company suggest which of the machine to be purchased Expected earnings after tax are given below. Each machine requires investment of Rs. 4,00,000. [10]

Year	Machine A Cash Flow	Machine B Cash Flow
0	(4,00,000)	(4,00,000)
1	40,000	1,20,000
2	1,20,000	1,60,000
3	1,60,000	2,00,000
4	2,40,000	1,20,000
5	1,60,000	80,000

Cost of Capital is 10%. Calculate Net present value & profitability Index.

OR

- b) M/s. Balkrishna Industries Ltd. has following investment proposal which requires investment of Rs. 53,00,000 & has following income as cash inflows;

Year	Cash Inflows
1	16,00,000
2	18,00,000
3	20,00,000
4	15,00,000
5	15,00,000
6	10,00,000

Assume cost of capital as 10% Calculate payback period, Net Present Value and Profitability Index. [10]

- Q5) a) Prepare a statement showing working capital requirement to finance a level of activity of 10,400 units per year. The cost structure is provided below;

Particulars	Cost / unit (Rs.)
Raw material	10
Direct Labour	5
Overheads	7
Profit	5

Additional Information :

- i) Average raw material in stock-one month.
- ii) Average material in process - 2 weeks (Assume 50% of completion stage with full material consumption).
- iii) Average finished goods in Stock-one and half month.
- iv) Credit allowed by suppliers - one month.
- v) Credit allowed to debtors - one month.
- vi) Time lag in payment of wages - 2 weeks.
- vii) Time lag in payment of overheads - 1 month.
- viii) Cash basis sales - 25%.
- ix) Cash balance is expected to be Rs. 15,000.

The production is carried out evenly throughout the year.

[10]

OR

3

b) From the following information, you are required to estimate the net working capital

Particulars	Cost per Unit (Rs.)
Raw material	Rs. 400
Direct Labour	Rs. 150
Overhead (Excluding depreciation)	Rs. 300
Total Cost	<u>850</u>

Additional Information :

- Selling price : Rs. 1000 per unit.
- Output - Rs. 52,000 units per annum.
- Raw material in Stock-Average 4 weeks.
- Work in progress (Assume 50% of completion stage with full material consumption) - Average 2 weeks.
- Finished goods in stock - Average 4 weeks.
- Credit allowed by suppliers - Average 4 weeks.
- Credit allowed to Debtors - Average 8 weeks.
- Cash at Bank - Rs. 50,000/-.

Assume that production is carried out evenly throughout the year. Assume 52 weeks equal to one year. All sales are on credit basis. [10]



## 7. Sample Questions



**Multiple Choice Questions: ( CO 1- Remembering )**

**(Unit- 1)**

1) \_\_\_\_\_ is concerned with the acquisition, financing and management of assets with some overall goal in mind.

- a) Financial Management
- b) Profit Maximisation
- c) Agency Theory
- d) Social Responsibility

**Ans. : ( a )**

2) The objective of financial management is to maximize \_\_\_\_\_ wealth.

- a) Select correct option:
- b) Stakeholders
- c) Shareholders
- d) Bondholders
- e) Directors

**Ans: ( c )**

3) Which of the following are microeconomic variables that help define and explain the discipline of finance?

- a) risk and return
- b) capital structure
- c) inflation
- d) All of the above

**Ans: (d)**

4) The ability of a firm to convert an asset to cash is called \_\_\_\_\_.

- a) Liquidity
- b) Solvency
- c) Return
- d) Marketability

**Ans: (a)**

5) The balance sheet is alternately known as :

- a) Assets statement
- b) Statement of financial position
- c) Statement of profit and loss
- d) None of the given options

**Ans: (b)**

- 6) Trading & Profit & loss account and balance sheet is prepared from
- a) Ledger balance
  - b) Cash and bank balances
  - c) Cash book and bank book
  - d) Trial Balance

Ans: ( d)

- 7) Balance Sheet shows the :
- a) Profit earned by the business
  - b) Total capital employed
  - c) Financial position of the business
  - d) Trading results of the business

Ans: ( c)

- 8) \_\_\_\_\_ of a firm refers to the composition of its long –term funds and its capital structure :

- a) Capitalisation
- b) Over Capitalisation
- c) Under Capitalisation
- d) Market Capitalisation

Ans : ( a)

- 9) \_\_\_\_\_ capital structure means an ideal combination of borrowed and owned capital that may attain the marginal goal.

- a) Preference share
- b) Optimum
- c) Equity
- d) Debt

Ans: (b)

- 10) Financial management deals with two things:
- a) Operations management and procurement
  - b) Warehousing and managing a company's finances
  - c) Raising money and managing a company's finances
  - d) Marketing and production management

Ans: ( c)

- 11) Which of the following is not identified as one of the four main financial objectives of a firm?

- a) Profitability
- b) Liquidity
- c) Efficiency
- d) Timeliness

Ans: (d)

- 12) The four main financial objectives of a firm are:
- a) Efficiency, effectiveness, strength, and flexibility
  - b) Power, success, efficiency, and effectiveness
  - c) Control, effectiveness, liquidity, and power
  - d) Success, strength, liquidity, and profitability
  - e) Profitability, liquidity, efficiency, and stability

**Ans: ( e )**

- 13) \_\_\_\_\_ is the ability of a firm to earn a profit.

- a) Profitability
- b) Liquidity
- c) Efficiency
- d) Effectiveness
- e) Stability

**Ans: ( a )**

- 14) A company's ability to meet its short-term financial obligations is referred to as:

- a) Stability
- b) Efficiency
- c) Effectiveness
- d) Liquidity
- e) Profitability

**Ans: ( d )**

- 15) The appropriate objective of an enterprise is:

- a) Maximisation of sale
- b) Maximisation of owners wealth.
- c) Maximisation of profits.
- d) None of these

**Ans: ( b )**

- 16) The job of a finance manager is confined to

- a) Raising funds
- b) Management of cash
- c) Raising of funds and their effective utilization.
- d) None of these.

**Ans: ( c )**

- 17) Financial decision involve;

- a) Investment ,financing and dividend decision
- b) Investment ,financing and sales decision
- c) Financing , dividend and cash decision
- d) None of these.



**Ans : (a)**

18) A company's \_\_\_\_\_ is money owed to it by its customers.

- a) Liquidity
- b) Accounts Receivable
- c) Accounts Payable
- d) Inventory
- e) Owners' Equity

**Ans : (b)**

19) A company's \_\_\_\_\_ is its merchandise, raw materials, and products waiting to be sold.

- a) Inventory
- b) Liquidity
- c) Accounts Receivable
- d) Accounts Payable
- e) Owners' Equity

**Ans : (a)**

20) \_\_\_\_\_ is how productively a firm utilizes its assets relative to its revenue and its profits.

- a) Efficiency
- b) Effectiveness
- c) Stability
- d) Liquidity
- e) Profitability

**Ans : (a)**

21) The strength and vigor of a firm's overall financial posture is referred to as:

- a) Liquidity
- b) Stability
- c) Effectiveness
- d) Profitability
- e) Efficiency

**Ans : (b)**

22) A financial statement is an:

- a) Written report that quantitatively describes a firm's financial health
- b) Set of ratios which depict relationships between a firm's financial items
- c) Itemized forecast of a company's income, expenses, and capital needs
- d) Estimate of a firm's future income and expenses

**Ans : (a)**

23) \_\_\_\_\_ are an estimate of a firm's future income and expenses, based on its past performance, its current circumstances, and its future plans.

- a) Financial statements
- b) Profitability statements
- c) Statements of cash flow
- d) Forecasts

Ans : (d)

24) \_\_\_\_\_ are itemized forecasts of a company's income, expenses, and capital needs and are also an important tool for financial planning and control.

- a) Profitability statements
- b) Budgets
- c) Owners' equity statements
- d) Statements of cash flows

Ans : (b)

25) Which of the following selections correctly matches the financial statement with its description?

- a) Income statement/tells how much a firm is making or losing
- b) Income statement/depicts the structure of a firm's assets and liabilities
- c) Balance sheet/tells how much a firm is making or losing
- d) Statement of cash flows/depicts the structure of a firm's assets and liabilities

Ans : (a)

26) \_\_\_\_\_ depict relationships between items on a firm's financial statements.

- a) Financial proportions
- b) Fiscal relations
- c) Financial ratios
- d) Fiscal proportions

Ans : (c)

27) \_\_\_\_\_ reflect past performance and are usually prepared on a quarterly and annual basis

- a) Chronological financial statements
- b) Ad-hoc financial statements
- c) Historical financial statements
- d) Concurrent financial statement

Ans : (c)

28) A firm's \_\_\_\_\_ reflects the results of its operations over a specified period and shows whether it is making a profit or is experiencing a loss

- a) Statement of cash flows
- b) Balance sheet
- c) Statement of owners' equity
- d) Income statement

Ans : (d)

29) A firm's working capital consists of investment in

- a) Current assets
- b) Current Liabilities

- c) Short term assets
- d) Both (a) and (c)

**Ans : (d)**

**30) Which of the followings is return paid to shareholders out of profit of a company?**

- a) Profit
- b) Dividend
- c) Bonus shares
- d) Ex-gratia

**Ans : (b)**

**31) A source of funds is a:**

- a) Decrease in a current asset
- b) Decrease in a current liability
- c) Increase in a current liability
- d) a and c above

**Ans : (d)**

**32) Ratio analysis allows a firm to compare its performance to:**

- a) Other firms in the industry
- b) Other time periods within the firm
- c) Other industries
- d) None of the above

**Ans : (a)**

**33) "Share holder wealth" in a firm is represented by :**

- a) The number of people employed in the firm
- b) The book value of the firm's assets less the book value of its liabilities.
- c) The amount of salary paid to its employees.
- d) The market price per share of the firm's common stock.

**Ans : (d)**

**34) Financial management deals with two things -- raising money and:**

- a) Operations management
- b) Production management
- c) Warehousing
- d) Managing a company's finances

**Ans : (d)**

**35) The most practical way to interpret or make sense of a firm's historical financial statements is through :**

- a) Profit analysis
- b) Ratio analysis
- c) Estimate statement
- d) Forecast Hypothesis
- e) Assumption sheet

**Ans : (b)**

**36) Financial management involves decisions about which of the following:**

- a) Which projects to fund.
- b) How to minimize taxation.
- c) What type of capital should be raised.
- d) All of these.

**Ans : (d)**

**37) Which of the following statement is considered as the accountant's snapshot of firm's accounting value as of a particular date?**

- a) Income Statement
- b) Balance Sheet
- c) Cash Flow Statement
- d) Retained Earnings Statement

**Ans : ( b )**

**38) Finance is vital for which of the following business activity (activities) ?**

- a) Marketing Research
- b) Product Pricing
- c) Design of marketing and distribution channels
- d) All of the given options

**Ans : (d )**

**39) The most important item that can be extracted from financial statements is the actual \_\_\_\_\_ of the firm.**

- a) Net Working Capital
- b) Cash Flow
- c) Net Present Value
- d) None of the given options

**Ans : (b)**

**40) Who of the following make a broader use of accounting information?**

- a) Accountants
- b) Financial Analysts
- c) Auditors
- d) Marketers

**Ans : (b).**

**41) A portion of profits, which a company distributes among its shareholders, is known as:**

- a) Dividends
- b) Retained Earnings
- c) Capital Gain
- d) None of the given options

**Ans : (a )**

**42) The money markets deal with \_\_\_\_\_.**

- a) securities with a life of more than one year
- b) short-term securities
- c) securities such as common stock
- d) none of the above

**Ans : (b)**

43) The ability of a firm to convert an asset to cash is called \_\_\_\_\_.

- a) Liquidity
- b) Solvency
- c) Return
- d) Marketability

**Ans : (a)**

44) Maximising shareholders wealth means maximizing the

- a) Value of the firm's assets
- b) Amount of the firm's cash
- c) Value of the firm's investments
- d) Total market value of the firm's common stock

**Ans : (d)**

45) One of the limitations of the \_\_\_\_\_ is that it is based on historical costs.

- a) Income statement
- b) Statement of cash flows
- c) Balance sheet
- d) none of the above

**Ans : (c)**

46) Planning for future growth is called :

- a) Capital Budgeting
- b) Working Capital Management
- c) Financial Forecasting
- d) None of the above

**Ans : (c)**

47) Which one of the following is NOT a tool of financial forecasting ?

- a) Cash budget
- b) Capital budget
- c) Pro forma Balance sheet
- d) Pro forma Income statement

**Ans : (b)**

48) The \_\_\_\_\_ is the percentage change in operating income that results from a percentage change in sales.

- a) Degree of financial leverage
- b) Breakeven point
- c) Degree of operating Leverage

d) Degree of combined leverage

**Ans : ( c )**

49) If interest expenses for a firm rise, we know that the firm has taken on more

- 
- a) Financial Leverage
  - b) Operating Leverage
  - c) Fixed Assets
  - d) None of the above

**Ans : ( a )**

50) Working capital management involves the financing and management of the assets of the firm.

- a) Fixed
- b) Total
- c) Current
- d) None of the above

**Ans : ( c )**

51) Short – term interest rates, in a normal economy, are generally \_\_\_\_\_ than long – term rates.

- a) Higher
- b) The same
- c) Lower
- d) None of the above

**Ans : ( c )**

52) Short- term financing plans with high liquidity have :

- a) High return and high risk
- b) Moderate return and moderate risk
- c) Low profit and low risk
- d) None of the above

**Ans: ( b )**

53) Long-term financing plans with low liquidity have:

- a) High return and high risk
- b) Moderate return and Moderate risk
- c) Low return and low risk
- d) None of the above

**Ans : ( b )**

54) The transaction motive for holding cash is for

- a) A safety cushion
- b) Daily operating requirements
- c) Compensating Balance requirements

d) None of the above

**Ans : ( b )**

**51)** The management of current assets is known as

- a) Current asset management
- b) working capital management
- c) Both a & b
- d) None

**Ans : ( c )**

**52)** A firm's working capital consists of investment in

- a) Current Assets
- b) Current liabilities
- c) Short term assets
- d) Both a & c

**Ans : ( d )**

**53)** Which of the following is not a current asset

- a) Cash in hand
- b) Cash at bank
- c) Debtors
- d) Creditors

**Ans : ( d )**

**54)** Insufficient working capital results in

- a) Block of cash
- b) Loosing interests
- c) Lack of production
- d) Lack of smooth flow of production

**Ans : ( d )**

**55)** Excess working capital results in

- a) Block of cash
- b) Loosing interests
- c) Lack of production
- d) Lack of smooth flow of production

**Ans : ( a )**

**56)** Adequate working capital means

- a) Sufficient funds
- b) Insufficient funds
- c) Lack of funds
- d) All of the above

**Ans : (a)**

**57)** An example of current asset

- a) Cash
- b) Debtors
- c) Marketable securities
- d) All

**Ans : (d)**

**58)** An example of current liability

- a) Creditors
- b) Outstanding expenses
- c) Provisions for depreciation
- d) All

**Ans : (d)**

**59)** The asset which can be converted into cash when ever required with out losing its value is

- a) Current asset
- b) Current liability
- c) Fixed asset
- d) Variable asset

**Ans (a)**

**60)** The liability which should be paid within a period of one year is known as

- a) Current asset
- b) Current liability
- c) Fixed asset
- d) Variable asset

**Ans (b)**

**61)** The investment in total current assets is known as

- a) Gross working capital
- b) Permanent working capital
- c) Temporary working capital



d) Net working capital

**Ans : ( a )**

62) The excess of current assets over current liabilities is known as

- a) Gross working capital
- b) Permanent working capital
- c) Temporary working capital
- d) Net working capital

**Ans : ( d )**

63) The net working capital measures

- a) Ability
- b) Liquidity
- c) Credibility
- d) None

**Ans : ( b )**

64) The regular funds invested in the working capital known as

- a) Net working capital
- b) Fixed working capital
- c) Temporary working capital
- d) Gross working capital

**Ans : ( d )**

65) A series of activities in an organization related to production is known as

- a) Operating cycle
- b) Working cycle
- c) Current cycle
- d) Fixed cycle

**Ans : ( a )**

66) The length or time period of the operating cycle of any firm can be defined as

- a) Operating cycle period
- b) Inventory conversion period
- c) Receivable conversion period
- d) None

**Ans : ( a )**

67) The time period required for the conversion of raw materials into finished goods

- a) Operating cycle period
- b) Inventory conversion period
- c) Receivable conversion period
- d) None

**Ans ( b )**

**68)** The time period required to convert the credit sales into cash

- a) Operating cycle period
- b) Inventory conversion period
- c) Receivable conversion period
- d) None

**Ans : ( c )**

**69)** A level of working capital which is required by the firm always is known as

- a) Gross working capital
- b) Permanent working capital
- c) Temporary working capital
- d) Net working capital

**Ans : ( b )**

**70)** Above permanent working capital which is required by the firm is known as

- a) Gross working capital
- b) Permanent working capital
- c) Temporary working capital
- d) Net working capital

**Ans : ( c )**

**71)** Long term sources are

- a) Retained earnings
- b) Debentures
- c) Share capital
- d) All of the above

**Ans : ( d )**

**72)** Short term sources are

- a) Bank credit

- b) Public deposit
- c) Commercial papers
- d) All of the above

**Ans : ( d )**

73) Financial Management is mainly concerned with \_\_\_\_\_.

- a) arrangement of funds.
- b) all aspects of acquiring and utilizing financial resources for firm's activities.
- c) efficient Management of every business.
- d) profit maximization.

**Ans : ( b )**

74) In his traditional role the finance manager is responsible for \_\_\_\_\_.

- a) arrange of utilization of funds.
- b) arrangement of financial resources.
- c) acquiring capital assets of the organization.
- d) effective management of capital.

**Ans : ( d )**

75) Financial decisions involve \_\_\_\_\_.

- a) Investment, financing and dividend decisions.
- b) Investment sales decisions.
- c) Financing cash decisions.
- d) Investment dividend decisions.

**Ans: ( c )**

76) \_\_\_\_\_ management is the important task of the finance manager.

- a) Debt.
- b) Equity.
- c) Profit.
- d) Cash.

**Ans: ( d )**

77) Finance function is one of the most important functions of \_\_\_\_\_ management.

- a) business.
- b) marketing.
- c) financial.
- d) debt.

**Ans: ( c )**

78) Working capital is also known as \_\_\_\_\_ capital.

- a) circulating.
- b) fluctuating.
- c) fixed.
- d) going.

**Ans: ( b )**

79) The gross working capital is a \_\_\_\_\_ concern concept.

- a) Going.
- b) money measurement.
- c) revenue concept.
- d) cost concept.

**Ans: ( b )**

80) The rate of return on investment \_\_\_\_\_ with the shortage of working capital.

- a) falls.
- b) going.
- c) constant.
- d) change.

**Ans: ( b )**

81) Greater the size of a business unit \_\_\_\_\_ will be the requirements of working capital

- a) larger.
- b) lower.
- c) no change.
- d) fixed.

**Ans: ( b )**

82) The fixed proportion of working capital should be generally financed from the \_\_\_\_\_ capital sources.

- a) fixed.
- b) variable.
- c) semi-variable.

d) borrowed.

**Ans: ( b )**

83) The volume of sales is influenced by \_\_\_\_\_ of a firm.

a) finance policy.

b) credit policy.

c) profit policy.

d) fund policy.

**Ans: ( d )**

84) Factoring is a form of financing \_\_\_\_\_.

a) payable.

b) receivables.

c) borrowings.

d) debts.

**Ans: ( c )**

85) Which of the following is not a function performed by a financial system?

a) Savings function.

b) Liquidity function.

c) Risk function

d) Social function.

**Ans: ( d )**

86) Financial risk arises due to the

a) variability of returns due to fluctuations in the securities market.

b) changes in prevailing interest rates in the market.

c) leverage used by the company.

d) liquidity of the assets of the company.

**Ans: ( d )**

87) Which of the following is/are the problem(s) encountered in financial statement analysis?

a) Development of benchmarks.

b) Window dressing.

c) Interpretation of results.

d) All of the above.

**Ans : ( d )**

88) Inventory management is essential because investments in stock are \_\_\_\_\_.

- a) high.
- b) low.
- c) medium.
- d) fixed.

**Ans: ( a )**

89) The time required to process and execute an order is called \_\_\_\_\_.

- a) allowed time.
- b) lead time.
- c) accepted time.
- d) fixed time.

**Ans: ( b )**

90) Ordering cost is the cost of \_\_\_\_\_ materials.

- a) selling.
- b) purchasing.
- c) stocking.
- d) financing.

**Ans: ( b )**

91) The policy concerning quarters of profit to be distributed as dividend is termed as \_.

- a) Profit policy.
- b) Dividend policy.
- c) Credit policy.
- d) Reserving policy

**Ans: ( b )**

92) The overall financial condition of the organization is listed in the

- a) income statement
- b) profit and loss statement
- c) balance sheet
- d) statement of cash flows

**Ans: ( c )**

93) Retained earnings are

- a) An indication of a company's liquidity
- b) The same as cash in the bank

- c) Not important when determining dividends
- d) The cumulative earnings of the company after dividends.

**Ans: ( d )**

**94)** The dividend–pay out ration is equal to

- a) The dividend yield plus the capital gains yield
- b) Dividends per share divided by earnings per share
- c) Dividends per share divided by par value per share
- d) Dividends per share divided by current price per share

**Ans: ( b )**

**95)** Which one of the following is capital expenditure :

- a) Capital invested by owner
- b) Selling expense for machine
- c) Machine purchased
- d) Daily expense to operate business

**Ans : ( c )**

**96)** The difference between selling price and present book value of machinery is called

- a) Capital income
- b) Revenue income
- c) Revenue Receipt
- d) Capital Receipt

**Ans : ( a )**

**97)** If capital expense is recorded as revenue expense then which calculation will be wrong ?

- a) Bank Balance
- b) Debtors
- c) Creditors
- d) Net profit

**Ans : ( d )**

**98)** Capital Budgeting is related to

- a) Long term assets
- b) Short term assets
- c) Long term and short term assets
- d) Fixed assets

**Ans : ( a )**

**99)** Working Capital management is managing

- a) Long term assets
- b) Short term assets and liabilities
- c) Long term liabilities
- d) Only short term assets

**Ans : ( b )**

**100)** Traditional approach confines finance function only to \_\_\_\_\_ funds .

- a) Raising
- b) Mobilising
- c) Utilising
- d) Financing

**Ans : ( a )**

**101)** The Company's cost of capital is called

- a) Leverage rate
- b) Hurdle rate
- c) Risk rate
- d) Return rate

**Ans : ( a )**





**Multiple Choice Questions:(Unit- 2)**

- 1) The statement of cash flows
- a) must be prepared on a daily basis.
  - b) summarizes the operating, financing, and investing activities of an entity.
  - c) is another name for the income statement.
  - d) is a special section of the income statement.
- Ans: (b)**
- 2) Which one of the following items is not generally used in preparing a statement of cash flows?
- a) Adjusted trial balance
  - b) Comparative balance sheets
  - c) Current income statement
  - d) Additional information
- Ans: (a)**
- 3) The primary purpose of the statement of cash flows is to
- a) provide information about the investing and financing activities during a period.
  - b) prove that revenues exceed expenses if there is a net income.
  - c) provide information about the cash receipts and cash payments during a period.
  - d) facilitate banking relationships.
- Ans:( c)**
- 4) If a company reports a net loss, it
- a) may still have a net increase in cash.
  - b) will not be able to pay cash dividends.
  - c) will not be able to get a loan.
  - d) will not be able to make capital expenditures.
- Ans: (a)**
- 5) The statement of cash flows will not report the
- a) amount of checks outstanding at the end of the period.
  - b) sources of cash in the current period.
  - c) uses of cash in the current period.
  - d) change in the cash balance for the current period.

**Ans :( a)**

- 6) The acquisition of land by issuing common stock is
- a) a noncash transaction that is not reported in the body of a statement of cash flows.
  - b) a cash transaction and would be reported in the body of a statement of cash flows.
  - c) a noncash transaction and would be reported in the body of a statement of cash flows.
  - d) only reported if the statement of cash flows is prepared using the direct method.

**Ans: ( a)**

- 7) The order of presentation of activities on the statement of cash flows is
- a) operating, investing, and financing.
  - b) operating, financing, and investing.
  - c) financing, operating, and investing.
  - d) financing, investing, and operating

**Ans: (a)**

- 8) Financing activities involve
- a) lending money.
  - b) acquiring investments.
  - c) issuing debt.
  - d) acquiring long-lived assets.

**Ans: ( c)**

- 9) Investing activities include
- a) collecting cash on loans made.
  - b) obtaining cash from creditors.
  - c) obtaining capital from owners.
  - d) repaying money previously borrowed.

**Ans: ( a)**

- 10) Generally, the most important category on the statement of cash flows is cash flows from
- a) operating activities.
  - b) investing activities.
  - c) financing activities.
  - d) significant noncash activities.

**Ans: a)**

- 11) The category that is generally considered to be the best measure of a company's ability to continue as a going concern is
- a) cash flows from operating activities.
  - b) cash flows from investing activities.
  - c) cash flows from financing activities.
  - d) usually different from year to year.

**Ans: (a)**

- 12) Cash receipts from interest and dividends are classified as

- a) financing activities.
- b) investing activities.
- c) operating activities.
- d) either financing or investing activities.

**Ans: ( c )**

- 13) If a company has both an inflow and outflow of cash related to property, plant, and equipment, the
- a) two cash effects can be netted and presented as one item in the investing activities section.
  - b) cash inflow and cash outflow should be reported separately in the investing activities section.
  - c) two cash effects can be netted and presented as one item in the financing activities section.
  - d) cash inflow and cash outflow should be reported separately in the financing activities section.

**Ans: ( b )**

- 14) Of the items below, the one that appears first on the statement of cash flows is
- a) Non cash investing and financing activities.
  - b) net increase (decrease) in cash.
  - c) cash at the end of the period.
  - d) cash at the beginning of the period.

**Ans:( b )**

- 15) Which of the following transactions does not affect cash during a period?
- a) Write-off of an uncollectible account
  - b) Collection of an accounts receivable
  - c) Sale of treasury stock
  - d) Exercise of the call option on bonds payable

**Ans: ( a )**

- 16) Significant noncash transactions would not include
- a) conversion of bonds into common stock.
  - b) asset acquisition through bond issuance.
  - c) treasury stock acquisition.
  - d) exchange of plant assets.

**Ans: (c)**

- 17) In preparing a statement of cash flows, a conversion of bonds into common stock will be reported in
- a) the financing section.
  - b) the "extraordinary" section.
  - c) a separate schedule or note to the financial statements.
  - d) the stockholders' equity section.

**Ans: (c)**

- 18) A company would be expected to generate small amounts of cash provided by operating activities during the
- a) introductory phase.
  - b) growth phase.
  - c) maturity phase.
  - d) decline phase.

**Ans: (b)**

- 19) Which of the following would be subtracted from net income using the indirect method?
- a) Depreciation expense
  - b) An increase in accounts receivable
  - c) An increase in accounts payable
  - d) A decrease in prepaid expenses

**Ans: (b)**

- 20) Which of the following would be added to net income using the indirect method?
- a) An increase in accounts receivable
  - b) An increase in prepaid expenses
  - c) Depreciation expense
  - d) A decrease in accounts payable

**Ans: (c)**

- 21) Which of the following would not be an adjustment to net income using the indirect method?
- a) Depreciation Expense
  - b) An increase in Prepaid Insurance
  - c) Amortization Expense
  - d) An increase in Land

**Ans: (d)**

- 22) In calculating cash flows from operating activities using the indirect method, a loss on the sale of equipment will appear as.
- a) subtraction from net income.
  - b) an addition to net income.
  - c) an addition to cash flow from investing activities.
  - d) a subtraction from cash flow from investing activities.

**Ans: (b)**

- 23) In the Balance sheet of a firm, the debt equity ratio is 2:1. The amount of long term sources is Rs.12 lac. What is the amount of tangible net worth of the firm?
- a) Rs.12 lac.
  - b) Rs.8 lac
  - c) Rs.4 lac.
  - d) Rs.2 lac.

**Ans: (b)**

- 24) Debt Equity Ratio is 3:1, the amount of total assets Rs.20 lac,current ratio is 1.5:1 and owned funds Rs.3 lac. What is the amount of current asset?
- a) Rs.5 lac
  - b) Rs.3 lac
  - c) Rs.12 lac
  - d) none of the above.

**Ans: (c)**

- 25) Banks generally prefer Debt Equity Ratio at :
- a) 1:1
  - b) 1:3
  - c) 2:1
  - d) 3:1

**Ans: (c)**

- 26) If a company revalues its assets,its net worth :
- a) Will improve
  - b) Will remain same
  - c) Will be positively affected
  - d) None of the above.

**Ans: (a)**

- 27) If a company issues bonus shares the debt equity ratio will
- a) Remain unaffected
  - b) Will be affected
  - c) Will improve
  - d) none of the above.

**Ans: (c)**

- 28) An asset is a
- a) Source of fund
  - b) Use of fund
  - c) Inflow of funds
  - d) none of the above.

**Ans: (b)**

- 29) In the balance sheet amount of total assets is Rs.10 lac, current liabilities Rs.5 lac & capital & reserves are Rs.2 lac .What is the debt equity ratio?
- a) 1;1
  - b) 1.5:1
  - c) 2:1
  - d) none of the above.

**Ans:( d)**

- 30) The long term use is 120% of long term source. This indicates the unit has

- a) current ratio 1.2:1
- b) Negative TNW
- c) Low capitalization
- d) Negative NWC.

**Ans: ( d )**

- 31) In last year the current ratio was 3:1 and quick ratio was 2:1. Presently current ratio is 3:1 but quick ratio is 1:1. This indicates comparably
- a) high liquidity
  - b) higher stock
  - c) lower stock
  - d) low liquidity

**Ans: ( b )**

- 32) Authorised capital of a company is Rs.5 lac, 40% of it is paid up. Loss incurred during the year is Rs.50,000. Accumulated loss carried from last year is Rs.2 lac. The company has a Tangible Net Worth of
- a) Nil
  - b) Rs.2.50 lac
  - c) (-) Rs.50,000
  - d) Rs.1 lac.

**Ans: ( c )**

- 33) The degree of solvency of two firms can be compared by measuring
- a) Net worth
  - b) Tangible Net Worth
  - c) Asset coverage ratio
  - d) Solvency Ratio.

**Ans: ( d )**

- 34) Proprietary ratio is calculated by
- a) Total assets/Total outside liability
  - b) Total outside liability/Total tangible assets
  - c) Fixed assets/Long term source of fund
  - d) Proprietor's Funds/Total Tangible Assets.

**Ans: ( d )**

- 35) Current ratio of a concern is 1, its net working capital will be
- a) Positive
  - b) Negative
  - c) Nil
  - d) None of the above

**Ans: ( c )**

- 36) Current ratio is 4:1. Net Working Capital is Rs.30,000. Find the amount of current Assets.

- a) Rs. 10,000
- b) Rs. 40,000
- c) Rs.24,000
- d) Rs.6,000

**Ans:( b)**

**37)** Current ratio is 2:5. Current liability is Rs.30000. The Net working capital is

- a) Rs.18,000
- b) Rs.45,000
- c) Rs.(-) 45,000
- d) Rs.(-)18000

**Ans: ( d)**

**38)** Quick assets do not include

- a) Govt. bond
- b) Book debts
- c) Advance for supply of raw materials
- d) Inventories.

**Ans: (d)**

**39)** The ideal quick ratio is

- a) 2:1
- b) 1:1
- c) 5:1
- d) None of the above

**Ans: ( b)**

**40)** A very high current ratio indicates

- a) High efficiency
- b) flabby inventory
- c) position of more long term funds
- d) b or c

**Ans: (d)**

**41)** Financial leverage means

- a) Use of more debt capital to increase profit
- b) High degree of solvency
- c) Low bank finance
- d) None of the above

**Ans: (a)**

**42)** Which of the following tools and techniques are the most useful to the financial statement analyst?

- a) Public relations material and pro forma statements prepared by the firm.
- b) Common size financial statements and financial ratios.
- c) The letter to the shareholders and a map.

d) None of the above.

**Ans: ( b)**

43) What type of ratios measure the liquidity of specific assets and the efficiency of managing assets?

- a) Leverage ratios.
- b) Profitability ratios.
- c) Liquidity ratios.
- d) Activity ratios.

**Ans: (d)**

44) Which of the following statements is false?

- a) No rules of thumb apply to the interpretation of financial ratios.
- b) Financial ratios can indicate areas of potential strength and weakness.
- c) Financial ratios are predictive.
- d) Financial ratios can serve as screening devices.

**Ans : (c)**

45) Which of the following ratios would be useful in assessing short-term liquidity?

- a) Current ratio, inventory turnover, fixed asset turnover.
- b) Average collection period, debt ratio, return on assets.
- c) Current ratio, quick ratio, cash-flow liquidity ratio.
- d) Quick ratio, accounts receivable turnover, returns on assets.

**Ans: (c)**

46) What does a decreasing inventory turnover ratio usually indicate about a firm?

- a) The firm is selling more inventory.
- b) The firm is managing its inventory well.
- c) The firm is inefficient in the management of inventory.
- d) Both (a) and (b).

**Ans: (c)**

47) What relationship exists between the average collection period and accounts receivable turnover?

- a) Both ratios are expressed in number of days.
- b) Both ratios are expressed in number of times receivables are collected per year.
- c) As average collection period increases (decreases) the accounts receivable turnover decreases (increases).
- d) There is a direct and proportional relationship.

**Ans: (c)**

48) Why is it important to calculate cash flow ratios?

- a) Firms need cash to service debt, dividends and expenses.
- b) Companies that generate healthy profit may be unable to convert profits into cash.
- c) Cash flow ratios help the analyst assess the long-term profitability of a firm.
- d) Both (a) and (b).



**Ans: (d)**

- 49) What is the net trade cycle?
- a) The amount of time needed to complete the normal operating cycle of a firm.
  - b) The amount of time it takes to manufacture or buy inventory.
  - c) The amount of time it takes to sell inventory.
  - d) None of the above.

**Ans: (a)**

- 50) If a firm is using financial/ leverage successfully what would be the impact of doubling operating earnings?
- a) The returns on equity will more than double.
  - b) The return on equity will decline by half
  - c) The return on equity will double.
  - d) The return on equity will increase, but not double.

**Ans: (a)**

- 51) Accounting Ratios are important tools used by
- a) Managers,
  - b) Researchers,
  - c) Investors,
  - d) All of the above

**Ans: (d)**

- 52) Net Profit Ratio Signifies:
- a) Operational Profitability,
  - b) Liquidity Position,
  - c) Big-term Solvency,
  - d) Profit for Lenders.

**Ans: (d)**

- 53) Working Capital Turnover measures the relationship of Working Capital with:
- a) Fixed Assets,
  - b) Sales,
  - c) Purchases,
  - d) Stock.

**Ans: (a)**

- 54) In Ratio Analysis, the term Capital Employed refers to:
- a) Equity Share Capital,
  - b) Net worth,
  - c) Shareholders' Funds,
  - d) None of the above.

**Ans: (d)**

- 55) Dividend Payout Ratio is:

- a) PAT Capital,
- b)  $DPS \div EPS$ ,
- c)  $\text{Pref. Dividend} \div PAT$ ,
- d)  $\text{Pref. Dividend} \div \text{Equity Dividend}$ .

**Ans: ( b )**

**56)** In Net Profit Ratio, the denominator is:

- a) Net Purchases,
- b) Net Sales,
- c) Credit Sales,
- d) Cost of goods sold.

**Ans: ( b )**

**57)** Inventory Turnover measures the relationship of inventory with:

- a) Average Sales,
- b) Cost of Goods Sold,
- c) Total Purchases,
- d) Total Assets.

**Ans: ( b )**

**58)** Return on Investment may be improved by:

- a) Increasing Turnover,
- b) Reducing Expenses,
- c) Increasing Capital Utilization
- d) ,All of the above.

**Ans: ( d )**

**59)** In Current Ratio, Current Assets are compared with:

- a) Current Profit,
- b) Current Liabilities,
- c) Fixed Assets,
- d) Equity Share Capital.

**Ans: ( b )**

**60)** ABC Ltd. has a Current Ratio of 1.5: 1 and Net Current Assets of Rs. 5,00,000. What are the Current Assets?

- a) Rs. 5,00,000,
- b) Rs. 10,00,000,
- c) Rs. 15,00,000,
- d) Rs. 25,00,000

**Ans: ( c )**

**61)** There is deterioration in the management of working capital of XYZ Ltd. What does it refer to?

- a) That the Capital Employed has reduced,
- b) That the Profitability has gone up,

- c) That debtors collection period has increased,
- d) That Sales has decreased.

**Ans: c)**

**62)** Which of the following does not help to increase Current Ratio?

- a) Issue of Debentures to buy Stock,
- b) Issue of Debentures to pay Creditors
- c) Sale of Investment to pay Creditors
- d) Avail Bank Overdraft to buy Machine.

**Ans: (d)**

**63)** Debt to Total Assets Ratio can be improved by:

- a) Borrowing More,
- b) Issue of Debenture
- c) Issue of Equity Shares,
- d) Redemption of Debt.

**Ans: d)**

**64)** Ratio of Net Income to Number of Equity Shares known as:

- a) Price Earnings Ratio,
- b) Net Profit Ratio,
- c) Earnings per Share,
- d) Dividend per Share.

**Ans: (c)**

**65)** A Current Ratio of Less than One means:

- a) Current Liabilities < Current Assets,
- b) Fixed Assets > Current Assets,
- c) Current Assets < Current Liabilities,
- d) Share Capital > Current Assets.

**Ans: (c)**

**66)** A firm has Capital of Rs. 10,00,000; Sales of Rs. 5,00,000; Gross Profit of Rs. 2,00,000 and Expenses of Rs. 1,00,000. What is the Net Profit Ratio?

- a) 20%,
- b) 50%,
- c) 10%,
- d) 40%.

**Ans: (a)**

**67)** XYZ Ltd. has earned 8% Return on Total Assets of Rs. 50,00,000 and has a Net Profit Ratio of 5%. Find out the Sales of the firm

- a) Rs. 4,00,000,
- b) Rs. 2,50,000,
- c) Rs. 80,00,000

d) Rs. 83,33,333.

**Ans: (c)**

68) Suppliers and Creditors of a firm are interested in

- a) Profitability Position
- b) Liquidity Position,
- c) Market Share Position,
- d) Debt Position.

**Ans: (b)**

69) Which of the following is a measure of Debt Service capacity of a firm?

- a) Current Ratio,
- b) Acid Test Ratio,
- c) Interest Coverage Ratio,
- d) Debtors Turnover.

**Ans: (c)**

70) Gross Profit Ratio for a firm remains same but the Net Profit Ratio is decreasing. The reason for such behavior could be:

- a) Increase in Costs of Goods Sold,
- b) Increase in Expense,
- c) Increase in Dividend,
- d) Decrease in Sales.

**Ans: (b)**

71) Which of the following statements is correct?

- a) A Higher Receivable Turnover is not desirable,
- b) Interest Coverage Ratio depends upon Tax Rate,
- c) Increase in Net Profit Ratio means increase in Sales,
- d) Lower Debt-Equity Ratio means lower Financial Risk.

**Ans: (d)**

72) Debt to Total Assets of a firm is .2. The Debt to Equity ratio would be:

- a) 0.80,
- b) 0.25,
- c) 1.00,
- d) 0.75

**Ans: (b)**

73) Which of the following helps analysing return to equity Shareholders?

- a) Return on Assets,
- b) Earnings Per Share,
- c) Net Profit Ratio,
- d) Return on Investment.

**Ans: (b)**

74) Return on Assets and Return on Investment Ratios belong to:

- a) Liquidity Ratios,
- b) Profitability Ratios,
- c) Solvency Ratios,
- d) Turnover.

**Ans:(b)**

75) XYZ Ltd. has a Debt Equity Ratio of 1.5 as compared to 1.3 Industry average. It means that the firm has:

- a) Higher Liquidity,
- b) Higher Financial Risk,
- c) Higher Profitability
- d) Higher Capital Employed.

**Ans: (b)**

76) Ratio Analysis can be used to study liquidity, turnover, profitability, etc. of a firm. What does Debt-Equity Ratio help to study?

- a) Solvency,
- b) Liquidity,
- c) Profitability
- d) Turnover,

**Ans: (a)**

77) In Inventory Turnover calculation, what is taken in the numerator?

- a) Sales,
- b) Cost of Goods Sold,
- c) Opening Stock,
- d) Closing Stock.

**Ans: (b)**

78) In the Balance sheet of a firm, the debt equity ratio is 2:1. The amount of long term sources is Rs.12 lac. What is the amount of tangible net worth of the firm?

- a) Rs.12 lac.
- b) Rs.8 lac
- c) Rs.4 lac.
- d) Rs.2 lac.

**Ans : (b)**

79) Debt Equity Ratio is 3:1, the amount of total assets Rs.20 lac, current ratio is 1.5:1 and owned funds Rs.3 lac. What is the amount of current asset?

- a) Rs.5 lac
- b) Rs.3 lac
- c) Rs.12 lac
- d) none of the above.

**Ans : (c)**

**80)** Banks generally prefer Debt Equity Ratio at :

- a) 1:1
- b) 1:3
- c) 2:1
- d) 3:1

Ans: (c)

**81)** If a company revalues its assets, its networth :

- a) Will improve
- b) Will remain same
- c) Will be positively affected
- d) None of the above.

Ans: (a)

**82)** If a company issues bonus shares the debt equity ratio will

- a) Remain unaffected
- b) Will be affected
- c) Will improve
- d) none of the above.

Ans: (c)

**83)** An asset is a

- a) Source of fund
- b) Use of fund
- c) Inflow of funds
- d) none of the above.

Ans: (b)

**84)** In the balance sheet amount of total assets is Rs.10 lac, current liabilities Rs.5 lac & capital & reserves are Rs.2 lac .What is the debt equity ratio?

- a) 1;1
- b) 1.5:1
- c) 2:1
- d) none of the above.

Ans: (d)

**85)** In last year the current ratio was 3:1 and quick ratio was 2:1. Presently current ratio is 3:1 but quick ratio is 1:1.This indicates comparably

- a) high liquidity
- b) higher stock
- c) lower stock
- d) low liquidity

Ans: (b)

**86)** Authorised capital of a company is Rs.5 lac,40% of it is paid up.Loss incurred

during the year is Rs.50,000. Accumulated loss carried from last year is Rs.2

lac. The company has a Tangible Net Worth of

- a) Nil
- b) Rs.2.50 lac
- c) (-)Rs.50,000
- d) Rs.1 lac.

**Ans: (c)**

**87)** The degree of solvency of two firms can be compared by measuring

- a) Net worth
- b) Tangible Net Worth
- c) Asset coverage ratio
- d) Solvency Ratio.

**Ans: (d)**

**88)** Proprietary ratio is calculated by

- a) Total assets/Total outside liability
- b) Total outside liability/Total tangible assets
- c) Fixed assets/Long term source of fund
- d) Proprietors' Funds/Total Tangible Assets.

**Ans: (d)**

**89)** Current ratio of a concern is 1, its net working capital will be

- a) Positive
- b) Negative
- c) Nil
- d) None of the above

**Ans: (c)**

**90)** Current ratio is 4:1. Net Working Capital is Rs.30,000. Find the amount of current Assets.

- a) Rs.10,000
- b) Rs.40,000
- c) Rs.24,000
- d) Rs.6,000

**Ans: (b)**

**91)** Current ratio is 2:5. Current liability is Rs.30000. The Net working capital is

- a) Rs.18,000
- b) Rs.45,000
- c) Rs.(-) 45,000
- d) Rs.(-)18000

**Ans: (d)**

**92)** Quick assets do not include

- a) Govt.bond
- b) Book debts
- c) Advance for supply of raw materials
- d) Inventories.

Ans: (d)

93) The ideal quick ratio is

- a) 2:1
- b) 1:1
- c) 5:1
- d) None of the above

Ans: (b)

94) A very high current ratio indicates

- a) High efficiency
- b) flabby inventory
- c) position of more long term funds
- d) b or c

Ans: (d)

95) Financial leverage means

- a) Use of more debt capital to increase profit
- b) High degree of solvency
- c) Low bank finance
- d) None of the above

Ans: (a)

96) Stock is not included in the current assets when calculating the acid test ratio because :

- a) Stock is not a liquid asset
- b) Only debtors can be included, as they will be converted into cash shortly
- c) It makes comparison easier as only two current liabilities are included in the acid test ratio
- d) Banks only recognize cash and debtors as liquid assets

Ans: (a)

97) If a firm sold stock on credit then which of the following would be the result ?

- a) Acid Test Ratio increases
- b) Acid test ratio decreases
- c) Current ratio decreases
- d) Current ratio increases

Ans: ( b)

98) Creditors would not be interested in which group of ratios ?

- a) Solvency
- b) Shareholder
- c) Profitability



d) Capital Structure

Ans: ( b )

99) Which of the following is not a category of ratios ?

- a) Profitability
- b) Management
- c) Efficiency
- d) Solvency

Ans: ( b )

100) Which of the following is not an efficiency ratio ?

- a) Asset turnover
- b) Stock Turnover
- c) Debtor days
- d) Interest cover

Ans: ( d )

Short Questions (Write Short notes on)

- a) Economic Value Added
- b) Profit Maximization V/s Wealth Maximization
- c) Comparative Statements Analysis – Merits & Limitations

**CO2** - To familiarize the students with the different financial functions to be discharged by a finance manager.

- 1) What is the meaning and significance of Financial Management?
- 2) Explain the decisions falling within the scope of Financial Management?
- 3) What are the various sources of finance? Elaborate in detail.
- 4) What is the meaning and significance of Financial Management?
- 5) Explain the decisions falling within the scope of Financial Management?
- 6) What are the various sources of finance? Elaborate in detail.
- 7) 'Finance is the life blood of the organisation'. Discuss
- 8) Short Note on:
  - a. Difference between Financial Management and Management Accounting
- 9) What is ratio analysis? How does it help an investor?
- 10) Explain all the efficiency ratios along with its interpretation.
- 11) What are the important ratios from the point of view of shareholders?
- 12) Short Notes on:
  - a. Advantages and Limitations of Financial Ratios
  - b. Inter-relationship between Liquidity and Profitability

**CO2** - To analyse the impact of financial decisions on a corporate entity.

- 13) Do the profitability index and the NPV criteria of evaluating investment proposals lead to the same acceptance – rejection and ranking decisions? In what situations will they give conflicting results?
- 14) From the following information calculate the NPV of the two projects and suggest which of the two projects should be accepted assuming a discount rate of 10%.

Units	Project X	Project Y
Investment	1000	1000
Useful Life	5 years	5 years
Salvage Value	100	100

The profit before depreciation and after taxes (cash flows) are as follows:

Year	Project X	Project Y
0	(1000)	(1000)
1	200	200
2	200	200
3	200	200
4	200	200
5	200	200

- 15) Surya Manufacturing Limited is considering the investment of Rs. 2,00,000 in a new machine. The machine will generate cash flow of Rs. 40,000 per year for each year of its eight – year life and will have a salvage value of Rs. 26,000 at the end of its life. The company’s cost of capital is 10%. Calculate:
- Net Present Value (NPV)
  - Profitability Index (PI)
  - Discounted Payback Period
  - Internal Rate of Return (IRR)
- 16) Two mutually exclusive projects are being considered. The required rate of return is 11%. Which project should be accepted and why? The cost of capital is assumed to be 10%. (Use payback period, NPV, PI and IRR for decision making).

Year	Project A	Project B
0	(48,000)	(1,26,000)
1	18,000	70,000
2	30,000	61,000
3	12,000	30,000

- 17) Define leverage. What are the different types of leverage?
- 18) Leverage is a double-edged sword. Explain.

- 19) Calculate Operating, Financial and Combined Leverages under situations when fixed costs are (a) Rs 5,000 and (b) Rs 10,000 and financial plans 1 and 2 respectively from the following information pertaining to the operation and capital structure of a textile company:

Total Assets Rs 30,000, Total Assets Turnover 2, Variable Cost as percentage of sales 60

Financial Plan		
	000	000
Debentures	000	000

- 20) From the following figures, calculate operating, financial and combined leverages of Aditya Ltd and Amar Ltd.

Particulars	Aditya Ltd	Amar Ltd
Selling Price per unit	Rs. 75	
Volume ratio		
Costs	\$	\$
Capital	\$	\$
Loan	1,00,000 at 18%	1,00,000 at 17%
Production Capacity	100 units per annum	100 units per annum
Capacity Utilization		

- 21) An analytical statement of AB Company is shown below:

It is based on an output (sales) level of 80,000 units.

Sales Rs. 9,60,000, Variable Cost 5,60,000, Fixed Costs 2,40,000

Interest 60,000, Earning before Tax 1,00,000, Tax 50,000, Net Income 50,000

Calculate the degree of (i) Operation Leverage, (ii) Financial Leverage, and (iii) the Combined Leverage from the above data.

**CO3** - To understand sustainability issues affecting financial statements.

- 22) 'Finance is the life blood of the organisation'. Discuss

- 23) The summarized Balance sheet of a manufacturing company for three years is given below:

	As at 30.09.2018	As at 30.09.2019	As at 30.09.2020
<b>Liabilities</b>			
<b>Share Capital:</b>			
7.5% Preference Share Capital	4,00,000	4,00,000	4,00,000
Equity Share Capital	16,00,000	16,00,000	16,00,000
	20,00,000	20,00,000	20,00,000
<b>Reserves/Surplus:</b>			
Share Premium	2,00,000	2,00,000	2,00,000
Revenue Reserves & Surplus	8,00,000	8,00,000	15,00,000
	30,00,000	30,00,000	37,00,000
<b>Current Liabilities:</b>	4,80,000	5,60,000	6,00,000
Trade Creditors	---	----	2,00,000

Bank Overdraft	1,10,000	1,10,000	1,10,000
Proposed Dividend	35,90,000	36,70,000	46,10,000
Assets			
Fixed Assets:			
Land & Building	8,00,000	8,00,000	8,00,000
Plant & Machinery	11,00,000	11,00,000	11,00,000
Trade Investments	5,00,000	5,00,000	5,00,000
	24,00,000	24,00,000	33,00,000
Current Assets:			
Stock	3,00,000	3,20,000	5,60,000
Debtors	4,00,000	4,40,000	7,40,000
Cash	4,90,000	5,10,000	10,000
	35,90,000	36,70,000	46,10,000
Sales	24,00,000	35,20,000	74,00,000

1. Calculate the working capital for each of the three years and comment on the trend.
2. Indicate by a ratio whether debtors as a whole are paying their dues more or less promptly over the three years.
3. The management would like to know whether stocks held are adequate to the needs of the business over the three years. Work out a ratio in order to assist them.

CO4- To develop the analytical skills by associating the tools and techniques for interpretation of business information and application of financial theory in financing related decisions.

24) What is ratio analysis? How does it help an investor?

25) Explain all the efficiency ratios along with its interpretation.

26) What are the important ratios from the point of view of shareholders?

27) During 2020, ABC Ltd. reported after – tax net income of Rs. 5800000. During the year, the number of equity shares outstanding remained constant at 1000000 of Rs. 1 par, 9% preference Shares of Rs. 400000. The company's total common stockholders' equity (including retained earnings) is Rs. 23000000 on March 31,2020. ABC Corporation's common stock was selling at Rs. 52 per share at the end of its financial year. All dividends for the year have been paid, including Rs. 4.80 per share to common stockholders.

Compute the following:

- a. Earnings per share
- b. Book value per share of common stock
- c. Price – earnings ratio
- d. Dividend Yield
- e. Dividend Pay-out Ratio
- f. Retention Ratio
- g. Market to Book Value Ratio

28) Compute the specified ratios using Cifran Company's Balance Sheet for 2020.

Equity and Liabilities	Rs.	Assets	Rs.
Equity Share Capital of Rs. 10 each	110000	Cash	18000
Retained Earnings (Current year Profit)	57000	Marketable Securities	8000
		Accounts Receivable	13000

Bonds Payable (long term)	29000	Inventory	11000
Accounts Payable	12000	Property and Equipment 170000 Less: Depreciation 12000	158000
<b>Total Equity and Liabilities</b>	<b>208000</b>	<b>Total Assets</b>	<b>208000</b>

Net Profit as on 31.3 2020 was Rs. 57000 and full profit was retained.

Compute each of the following:

- Current Ratio
- Quick ratio
- Absolute Liquid Ratio
- Debt to Equity ratio
- Return on Capital Employed
- Return on Asset
- Return on Equity
- Earnings per share

29) Jenson Company's income statement information is as follows:

Particulars	2020	2019
Net Sales	Rs. 210000	Rs. 130000
Earnings before interest and taxes	Rs. 55000	Rs. 45000
Earnings after taxes	Rs. 28000	Rs. 32000
Interest expenses	Rs. 5000	Rs. 4000
Average number of shares outstanding	3000	2500
Market price of equity shares	Rs. 130	Rs. 110
Face value per share	Rs. 10	Rs. 10

Compute the following ratios for Jenson for 2020 and 2019:

- Interest Coverage Ratio
- Earnings per share
- Price Earnings Ratio
- Net Profit Margin
- Operating Profit Margin

30) The following Information is given about M/s S.P. Ltd. for the year ending Dec. 31, 2020 is-

Stock Turnover Ratio	6 Times
Gross Profit Ratio	20% of the sales
Sales for 2020	3,00,000
Closing Stock is 10,000 more than Opening Stock	
Opening Creditors	20,000
Closing Creditors	30,000
Trade Debtors at the end	60,000
Net Working Capital	50,000

Calculate-

- Average Stock
- Purchases
- Creditors Turnover Ratio
- Average Payment Period

- e. Average Collection Period
- f. Working Capital Turnover

31) Short Notes on:

- b. Difference between Financial Management and Management Accounting (CO1)
- c. Proposals/Decisions under Capital Budgeting (CO2)
- d. Significance of Capital Budgeting (CO4)
- e. Differentiate between Payback and Discounted Payback period method (CO4)
- f. Differentiate between Operating and Financial leverage (CO4)
- g. Importance and Limitations of leverage analysis (CO4)
- h. Advantages and Limitations of Financial Ratios (CO4)
- i. Inter-relationship between Liquidity and Profitability (CO3)

Q1. Given the following information:

Particulars	Amount ( in Rs)
Cash	29000
Account Receivable	114000
Inventory	113000
Prepaid Expenses	6000
Total Capital Assets	525000
Total Current Liabilities	142000
Long Term Debt	289000
Total shareholders' equity	356000
Net Sales	858000
Cost of goods sold	513000
Gross Margin	345000
Net Income	48000

Calculate all the Liquidity ratios.

Q2. From the information given below of XYZ Ltd Company, Calculate, Current Ratio, Quick Ratio and Absolute liquid Ratio of XYZ Ltd for all the three years and comment on the liquidity position of the company.

Particulars	2020 (Rs.in lakhs)	2019 (Rs.in lakhs)	2018 (Rs. in lakhs)
Inventories	92	80	70
Sundry Debtors	100	75	76
Cash and Bank Balances	4	3.5	2
Loans and Advances (Short Term)	46	30	23
Provision (Short Term)	9	7	5
Sundry Creditors	65	44	39
Bank Overdraft	10	12	9

Q3. The balance sheet for National Corporation is as follows:

Shareholder's equity and Liabilities	Rs.	Assets	Rs.
Share Capital and Retained Earnings	424000	Current assets (Inventory Rs. 40000)	150000
Long term Liabilities	492000	Long term assets (net)	850000
Current Liabilities	84000		
<b>Total Equities and</b>	<b>1000000</b>	<b>Total Assets</b>	<b>1000000</b>

<b>Liabilities</b>			
--------------------	--	--	--

Compute:

- Working Capital
- Current Ratio
- Liquid Ratio
- Debt to assets ratio
- Debt to equity ratio

Q4. The following data come from the financial records of Linton Corporation for 2020. Sales Rs. 135000, Interest Expenses 3800, Income tax expense 22500, Net income/PAT 30700. How many times was interest earned in 2020?

Q5. Find out (a) Debtors turnover ratio and (b) Average Collection Period from the following information:

Particulars	31.3.2019 (in Rs)	31.3.2020 (in Rs)
Annual Credit Sales	500000	600000
Debtors in the beginning	80000	90000
Debtors at the end	100000	80000

Days to be taken for the year: 360

Q6. From the following information calculate creditors turnover ratio and average payment period:

Particulars	Rs.
Total Purchases	400000
Cash Purchases(included in above)	50000
Purchases Returns	20000
Creditors at the beginning	60000
Bills payable at the beginning	20000
Creditors at the end	60000
Bills payable at the end	20000

Take 365 days in a year

Q7. M/s Rakesh and Co. supplies you the following information for the year ending 31<sup>st</sup> Dec 2020:

Particulars	Rs
Credit Sales	150000
Cash Sales	250000
Returns Inward	25000
Opening Stock	25000
Closing Stock	35000

Take 365 days in a year

Find out:

- Inventory Turnover when Gross Profit is 20%
- Inventory Conversion Period

Q8. Selected Financial information for Infotel Company for 2020 is as follows:

Sales Rs. 1500000

Cost of Goods sold Rs. 1200000

Inventory: Beginning of year Rs. 180000 and End Rs. 220000

How many times did the inventory turnover during 2020?

Ans: 6 times

9. The following Information is given about M/s S.P. Ltd. for the year ending Dec. 31, 2020 is-

Stock Turnover Ratio	6 Times
Gross Profit Ratio	20% of the sales
Sales for 2020	3,00,000
Closing Stock is 10,000 more than Opening	

Stock	
Opening Creditors	20,000
Closing Creditors	30,000
Trade Debtors at the end	60,000
Net Working Capital	50,000

Calculate-

- Average Stock
- Purchases
- Creditors Turnover Ratio
- Average Payment Period
- Average Collection Period
- Working Capital Turnover

10. The summarized Balance sheet of a manufacturing company for three years is given below:

	As at 30.09.2018	As at 30.09.2019	As at 30.09.2020
<b>Liabilities</b>			
<b>Share Capital:</b>			
7.5% Preference Share Capital	4,00,000	4,00,000	4,00,000
Equity Share Capital	16,00,000	16,00,000	16,00,000
	20,00,000	20,00,000	20,00,000
<b>Reserves/Surplus:</b>			
Share Premium	2,00,000	2,00,000	2,00,000
Revenue Reserves & Surplus	8,00,000	8,00,000	15,00,000
	30,00,000	30,00,000	37,00,000
<b>Current Liabilities:</b>	4,80,000	5,60,000	6,00,000
Trade Creditors	---	----	2,00,000
Bank Overdraft	1,10,000	1,10,000	1,10,000
Proposed Dividend	35,90,000	36,70,000	46,10,000
<b>Assets</b>			
<b>Fixed Assets:</b>			
Land & Building	8,00,000	8,00,000	8,00,000
Plant & Machinery	11,00,000	11,00,000	11,00,000
Trade Investments	5,00,000	5,00,000	5,00,000
	24,00,000	24,00,000	33,00,000
<b>Current Assets:</b>			
Stock	3,00,000	3,20,000	5,60,000
Debtors	4,00,000	4,40,000	7,40,000
Cash	4,90,000	5,10,000	10,000
	35,90,000	36,70,000	46,10,000
Sales	24,00,000	35,20,000	74,00,000

Calculate the working capital for each of the three years and comment on the trend



4. Indicate by a ratio whether debtors as a whole are paying their dues more or less promptly over the three years.
5. The management would like to know whether stocks held are adequate to the needs of the business over the three years. Work out a ratio in order to assist them.

Q11. During 2020, ABC Ltd. reported after – tax net income of Rs. 5800000. During the year, the number of equity shares outstanding remained constant at 1000000 of Rs. 1 par, 9% preference Shares of Rs. 400000. The company's total common stockholders' equity (including retained earnings) is Rs. 23000000 on March 31,2020. ABC Corporation's common stock was selling at Rs. 52 per share at the end of its financial year. All dividends for the year have been paid, including Rs. 4.80 per share to common stockholders.

Compute the following:

- h. Earnings per share
- i. Book value per share of common stock
- j. Dividend Yield
- k. Dividend Pay-out Ratio
- l. Retention Ratio
- m. Market to Book Value Ratio

Q12. Compute the specified ratios using Cifran Company's Balance Sheet for 2020.

<b>Equity and Liabilities</b>	<b>Rs.</b>	<b>Assets</b>	<b>Rs.</b>
Equity Share Capital of Rs. 10 each	110000	Cash	18000
Retained Earnings (Current year Profit)	57000	Marketable Securities	8000
		Accounts Receivable	13000
Bonds Payable (long term)	29000	Inventory	11000
Accounts Payable	12000	Property and Equipment 170000 Less: Depreciation 12000	158000
<b>Total Equity and Liabilities</b>	<b>208000</b>	<b>Total Assets</b>	<b>208000</b>

Net Profit as on 31.3 2020 was Rs. 57000 and full profit was retained.

Compute each of the following:

- a. Current Ratio
- b. Quick ratio
- c. Absolute Liquid Ratio
- d. Debt to Equity ratio
- e. Return on Capital Employed
- f. Return on Asset
- g. Return on Equity
- h. Earnings per share

13. Jenson Company's income statement information is as follows:

<b>Particulars</b>	<b>2020</b>	<b>2019</b>
Net Sales	Rs. 210000	Rs. 130000
Earnings before interest and taxes	Rs. 55000	Rs. 45000
Earnings after taxes	Rs. 28000	Rs. 32000
Interest expenses	Rs. 5000	Rs. 4000
Average number of shares outstanding	3000	2500
Market price of equity shares	Rs. 130	Rs. 110
Face value per share	Rs. 10	Rs. 10

Compute the following ratios for Jenson for 2020 and 2019:

- f. Interest Coverage Ratio
- g. Earnings per share
- h. Price Earnings Ratio
- i. Net Profit Margin
- j. Operating Profit Margin

14. Complete the balance sheet using the data given below:

Debt equity ratio = 0.80

Current Assets = Rs. 169000

Total Assets turnover ratio = 2

Average Collection Period = 30 days

Gross profit margin = 30%

Inventory turnover ratio = 6 times

Assume 360 days in a year

### Balance Sheet

Liabilities	Rs.	Assets	Rs.
Equity Capital	80000	Plant and Equipment	-
Retained Earnings	50000	Inventories	-
Long Term Borrowings	-	Debtors	-
		Cash	-
<b>Total</b>	<b>-</b>	<b>Total</b>	<b>-</b>

15. Find the value of sales, cost of goods sold, debtors from the following information:

Total assets turnover ratio = 1.9

Total assets = Rs. 1750000

Gross profit margin = 28%

Average Collection Period = 25 days

Assume 360 days in a year and 80% of sales are credit sales

16. Following is the Balance Sheet of XYZ Ltd (in million Rs)

Equity and Liabilities	Rs.	Assets	Rs.
Shareholder's Funds		<b>Non-Current Assets</b>	
Equity Shares of Rs. 1 each	200	Property, Plant and Equipment	1800
Retained Earnings	900	Less: Accumulated Depreciation	(600)
Total Shareholders' Funds	1100	Net Fixed Assets	1200
<b>Non-Current Liabilities</b>		<b>Current Assets</b>	
Long Term Debentures (5%)	1600	Cash	600
Total non-current liabilities	1600	Account Receivable	100
<b>Current Liabilities</b>		Inventory	700
Creditors	700	Debtors	1000
Accounts Payable	100	Net Current Assets	2400
Bank Overdraft	100		
Net current Liabilities	900		
<b>Total</b>	<b>3600</b>	<b>Total</b>	<b>3600</b>

The income statement of XYZ Ltd is given below:

Income Statement	In million Rs.
Sales	2000
Cost of goods sold	1100
Administrative expenses	300
Depreciation	300
EBIT	300
Interest Expenses	(80)
EBT	220
Tax @ 30%	(66)
EAT	154
Dividends	(40)
Addition to retained Earnings	114

Market price per share is Rs. 20. The company declares a dividend of Rs. 0.20 per share.

Calculate the following ratios:

- a. Current Ratio
- b. Quick Ratio
- c. Debt to Equity ratio
- d. Gross Profit Margin
- e. Net profit margin
- f. Operating profit ratio
- g. Return on assets ratio
- h. Payout ratio
- i. Retention ratio
- j. EPS
- k. Price earning ratio
- l. Book value per share
- m. Market to book value ratio
- n. Fixed assets turnover ratio
- o. Total assets turnover ratio

1. ABC Ltd. Manufactured and sold 20000 units with a variable cost of Rs. 20 per unit and Rs. 30 as selling price. The fixed overheads incurred during the period was Rs. 100000. Calculate the Operating Leverage of the firm. (Ans: 2)
2. The installed capacity of a factory is 600 units. Actual capacity used is 400 units. Selling price per unit is Rs. 10. Variable cost is Rs. 6 per unit. Calculate the operating leverage in each of the following cases:
  - a) When fixed costs are Rs. 400
  - b) When fixed costs are Rs. 1000
  - c) When fixed costs are Rs. 1200
3. A company has a choice of the following three financial plans. You are required to calculate the financial leverage in each case and interpret it . Interest on debt @10% in all the three cases.

	X (Rs.)	Y (Rs.)	Z (Rs.)
Equity Capital	2000	1000	3000
Debt	2000	3000	1000
Operating Profit (EBIT)	400	400	400

4. A company has sales of Rs. 1 lakh. The variable costs are 40% of sales while the fixed operating costs amount to Rs. 30,000. The amount of interest on long term debt is Rs. 10,000. You are required to calculate the composite leverage and illustrate its impact if sales increase by 5%
5. The Alpha Corp. had NOI last month of Rs.1,000, an interest expense of Rs.200. The DOL was 2. What is the DFL and DCL?

Given,

EBIT = Rs. 1000

Interest Exp = Rs. 200

DOL = 2

DFL =  $\frac{EBIT}{EBIT - Interest} = \frac{1000}{(1000-200)} = 1.25$

DCL =  $DOL * DFL = 2 * 1.25 = 2.5$

Interpretation: 1% change in sales will lead to 2.5 % change in EPS.

6. An analytical statement of AB Company is shown below:

It is based on an output (sales) level of 80,000 units.

Sales Rs. 9,60,000, Variable Cost 5,60,000, Fixed Costs 2,40,000

Interest 60,000, Earning before Tax 1,00,000, Tax 50,000, Net Income 50,000

Calculate the degree of (i) Operation Leverage, (ii) Financial Leverage, and (iii) the Combined Leverage from the above data.

7. Calculate degree of (i) Operating Leverage, (ii) Financial Leverage, and (iii) Combined Leverage from the following data:  
 Sales 1,00,000 units @ Rs 2 per unit = Rs 2,00,000  
 Variable Cost: per unit @ Re 0.70  
 Fixed Costs: Rs 1,00,000  
 Interest Charges: Rs 3,668

8. Calculate Operating, Financial and Combined Leverages under situations when fixed costs are (a) Rs 5,000 and (b) Rs 10,000 and financial plans 1 and 2 respectively from the following information pertaining to the operation and capital structure of a textile company:  
 Total Assets Rs 30,000, Total Assets Turnover 2, Variable Cost as percentage of sales 60

Financial Plan		
	000	000
Debentures	000	000

9. ABC Ltd. has an EBIT of Rs. 1,60,000. Its capital structure consists of the following securities:  
 10 per cent Debentures Rs. 5,00,000  
 12 per cent Preference shares 1,00,000  
 Equity Shares of Rs 100 each 4,00,000  
 The company is in the 55 per cent tax bracket. You are required to determine:  
 (i) the company's EPS.  
 (ii) the percentage change in EPS associated with 30 % increase and 30 % decrease in EBIT.  
 (iii) the degree of financial leverage.

[Ans. (i) Rs 9.375; ii) 57.6 per cent; (iii) 1.45]

10. The Magic Co. has sales this year of Rs.1000, variable costs account for 10% of revenues. It has fixed costs of Rs.600, interests expense of Rs.100 and a tax rate of 40%. The company currently has 100 shares outstanding. The expected growth rate for revenues is 20%.  
 (a) What is the operating income, profit before tax, earnings, EPS, DOL, DFL and DCL for alternative plans:  
 1. the company is unlevered and does not pay interests,  
 2. the company is levered.  
 (b) Calculate the expected operating income, net income, EPS. DOL, DFL and DCL when revenue increases by 20%  
 c) Present the income statement for both plans

11. From the following figures, calculate operating, financial and combined leverages of Aditya Ltd and Amar Ltd.

Particulars	Aditya Ltd	Amar Ltd
Price per unit	Rs. 75	
Volume ratio		
Costs		
Capital		
Loan	100,000 at 18%	100,000 at 17%
Production Capacity	100 units per annum	100 units per annum
Capacity Utilization		

12. From the following particulars, calculate the OL, FL and CL.

**Balance Sheet of Zenith Ltd. As on 31<sup>st</sup> March 2020**

ies			
Share Capital (Rs. 10 each)	000	Assets(net)	000
ebentures	00	t Assets	000
l Reserve	00		
t Liabilities	000		
	000		000

**Additional Information:**

- The EBIT is 20% on sales for the year ended 31<sup>st</sup> march 2020.
- The profit volume ratio is 40%
- The total asset turnover for the year is 2.

13. Calculate the operating leverage, Financial leverage and combined leverage from the following details:

Selling price per unit = Rs. 150

Variable cost per unit = Rs. 100

Fixed Costs = Rs. 6,00,000

Production and sales = 20,000 units

The capital structure of the company under alternate financing plan is as follows:

lars	(Rs.)	(Rs.)
Capital		
ebentures		

14. The following information is available for Danlaw Ltd. for the year ended 31<sup>st</sup> March 2020:

Interest on debt – Rs. 400000

Preference Dividend – Rs. 200000

Corporate Tax Rate – 40%

Calculate the degree of Financial Leverage: (i) if EBIT is Rs. 10,00,000 and (ii) if EBIT is Rs. 15,00,000.

(Ans: 1.67, 1.36)

15. Compute the Financial Leverage based on the given data below:

Net Worth – Rs. 25,00,000

Debt/Equity – 3:1

Interest Rate – 12%

Operating Profit – Rs. 20,00,000

(Ans: 1.82)

16. The degree of operating leverage is 2 and the degree of financial leverage is 1.5. What will be the percentage change in EPS, if the sale increases by 10%? (Ans: 30%)

17. From the following information of Abhishek Ltd. As on 30<sup>th</sup> September 2020, compute the operating leverage, financial leverage, combined leverage and percentage change in EPS, if sales are expected to increase to increase by 5%.

EBIT – Rs. 10 lakhs

Earnings before tax – Rs. 4 lakhs

Fixed Cost – Rs. 6 Lakhs

(Ans: 1.6, 2.5, 4, 20%)

Q.1 The Management of Gemini Ltd has called for a statement showing the working capital needed to finance a level of activity of 3,00,000 units of output for the year. The cost structure for the company product, for the above mentioned activity level is detailed below:

Elements of Cost	Amount per unit Rs.
Raw Material	80
Direct Labour	30
Overheads	60
Total Cost	170
Profit	<u>30</u>
Selling Price	<u>200</u>

The following further particulars are available:

Raw materials are in stock on an average for 4 weeks.

Materials are in process on an average for 2 weeks.

Finished goods are in stock on an average for 4 weeks.

Credit allowed by suppliers is 4 weeks.

Credit allowed to customers is 8 weeks.

Lag in payment of wages is 1½ weeks.

Lag in payment of overhead expenses is 4 weeks.

One-fourth of the output is sold against cash.

Cash in hand and at bank is expected to be Rs. 15,000.

**Prepare a statement showing the working capital needed to finance a level of activity of 1,04,000 units of production.**

You may assume that production is carried on evenly throughout the year, wages and overheads accrue similarly.

Q.2 A firm whose cost of capital is 10% is considering two mutually exclusive proposals x and y, the detail of which are as follows:

Particulars	Project X (Rs.)	Project Y (Rs.)
Investment cash inflow at the end of	(1500000)	(1500000)
1	100000	650000
2	250000	600000
3	350000	600000
4	550000	575000
5	750000	525000
	2000000	2950000

Calculate:-

Pay-back period

Net present value @ 10%

Profitability index @ 10%

Internal rate of return.



## Individual Time Table

SAI BALAJI INTERNATIONAL INSTITUTE OF FMNAGEMENT SCIENCES, PUNE						
SEMESTER-2 Financial FMnagement - Dr Ashutosh B Gadekar						
	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
9:00 to 10:00						DIV-2 FM
10:15 to 11:15	DIV-2 FM	DIV-2 FM	DIV-2 FM			
11:30 to 12:30	DIV-1 FM	DIV-1 FM	DIV-1 FM	DIV-3 FM	DIV-1 FM	
12:30 to 1:30	LUNCH BREAK					
1:30 to 2:30	DIV-3 FM	DIV- F1 AFM	DIV- F1 AFM	DIV- F1 AFM	DIV-3 FM	DIV-3 FM
2:45 to 3:45					DIV- F1 AFM	
4:00 to 5:00						
	Prepared by Academic Coordinator		Checked by H.O.D		Approved by Director	



## Comprehensive Concurrent Evaluation Details (Planned)

### Comprehensive Concurrent Evaluation (Planned)

<b>Sr No.</b>	<b>Title of CCE</b>	<b>Marks</b>
<b>1.</b>	<b>Internal Examination (End Term)</b>	<b>30</b>
<b>2.</b>	<b>Case Study</b>	<b>10</b>
<b>3.</b>	<b>Presentation Preparation</b>	<b>10</b>

**Prepared By (Course Teacher)**

**Approved By HoD (Academics)**





## Concurrent Evaluation and Course Outcome Mapping

### Compressive Concurrent Evaluation – Course Outcome Mapping

CCE No	CCE Method	Co1	CO2	CO3	CO4	CO5	CO6	Total
1	Internal Examination	5	5	5	5	5	5	30
2	Case Study Assignment			5	5			10
3	Presentation Preparation		5			5		10

Prepared By (Course Teacher)

Approved By HoD (Academics)

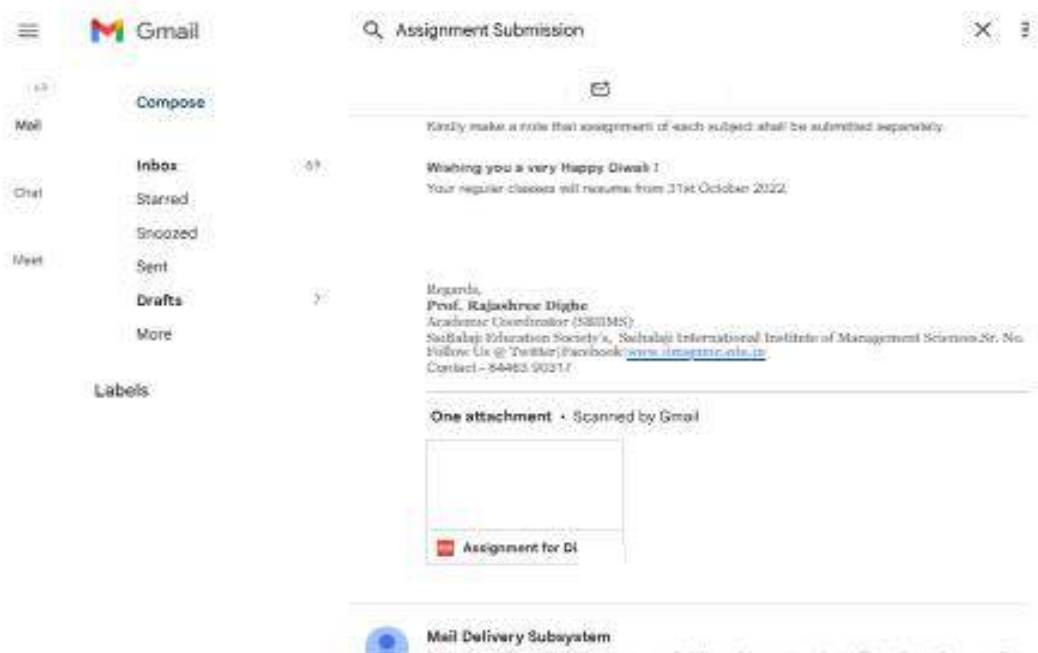
## **11.Attendance Record**







# Notices of Concurrent Evaluation





**SAIBALAJI EDUCATIONAL SOCIETY**  
**SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES**  
**SBIIMS PUNE**



**Affiliated to Savitribai Phule Pune University**  
**Approved by AICTE, Ministry of HRD, Govt. of India**

## **NOTICE**

**01<sup>st</sup> June 2023**

All the students of this Institute are hereby informed that, Schedule for Internal Examination Apr May 2023 is displayed on notice board.

All are to attend the examination with proper dress code, Identity Card.

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L.K. Tripathy  
Director



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**INTERNAL EXAMINATION TIME TABLE APR MAY 2023**

**MBA-I SEMESTER-I**

Subject Code and Name	Date	Time
201- Financial Management	05 <sup>th</sup> June 2023	10:00 AM to 12:00 PM
202-Marketing Management	06 <sup>th</sup> June 2023	10:00 AM to 12:00 PM
203-Human Resource Management	07 <sup>th</sup> June 2023	10:00 AM to 12:00 PM
204-Operations and SCM	08 <sup>th</sup> June 2023	10:00 AM to 12:00 PM
Subject Core-1 (All Specializations)	09 <sup>th</sup> June 2023	10:00 AM to 12:00 PM
Subject Core-2 (All Specializations)	10 <sup>th</sup> June 2023	10:00 AM to 12:00 PM
GE IL-1 Foreign Language-2	12 <sup>th</sup> June 2023	10:00 AM to 12:00 PM
Subject Elective Institute Level 1	13 <sup>th</sup> June 2023	09:00 AM to 11:00 PM
Subject Elective Institute Level-2		11:00 AM to 01:00 PM
Introduction to Cyber Security-II	14 <sup>th</sup> June 2023	10:00 AM to 11:00 PM
Human Rights-II		11:00 AM to 12:00 PM

  
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**INTERNAL EXAMINATION TIME TABLE APR MAY 2023**

**MBA-II SEMESTER-IV**

Subject Code and Name	Date	Time
401- Enterprise Performance Management	05 <sup>th</sup> June 2023	02:00 PM to 04:00 PM
402-Indian Ethos and Business Ethics	06 <sup>th</sup> June 2023	02:00 PM to 04:00 PM
Subject Core-5 (All Specializations)	07 <sup>th</sup> June 2023	02:00 PM to 04:00 PM
Subject Core-6 (All Specializations)	08 <sup>th</sup> June 2023	02:00 PM to 04:00 PM
Subjective Elective Institute Level - 6	09 <sup>th</sup> June 2023	02:00 PM to 04:00 PM
Subjective Elective Institute Level - 7		04:00 PM to 06:00 PM
Introduction to Cyber Security - IV	10 <sup>th</sup> June 2023	02:00 PM to 03:00 PM
Skill Development-II		03:00 PM to 05:00 PM

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Sai Balaji International Institute  
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Pune



Dr. L.K. Tripathy  
Director





## NOTICE

**20<sup>th</sup> Nov 2023**

All the students of this Institute are hereby informed that, Schedule for Internal Examination Oct Nov 2023 is displayed on notice board.

All are to attend the examination with proper dress code, Identity Card.

  
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Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L.K. Tripathy  
Director



**INTERNAL EXAMINATION TIME TABLE OCT NOV 2023**

**MBA-I SEMESTER-II**

Subject Code and Name	Date	Time
101- Managerial Accounting	27 <sup>th</sup> Nov 2023	10:00 AM to 12:00 PM
102-Organizational Behaviour	28 <sup>th</sup> Nov 2023	10:00 AM to 12:00 PM
103-Economic Analysis for Business Decisions	29 <sup>th</sup> Nov 2023	10:00 AM to 12:00 PM
104-Business Research Methods	30 <sup>th</sup> Nov 2023	10:00 AM to 12:00 PM
105-Basics of Marketing	09 <sup>th</sup> June 2023	10:00 AM to 12:00 PM
106-Digital Business	01 <sup>st</sup> Dec 2023	10:00 AM to 12:00 PM
107-Management Fundamentals	02 <sup>nd</sup> Dec 2023	10:00 AM to 12:00 PM
109-Entrepreneurship Development	04 <sup>th</sup> Dec 2023	09:00 AM to 11:00 PM
111-Legal Aspects of Business	05 <sup>th</sup> Dec 2023	11:00 AM to 01:00 PM
113- Verbal Communicaiton Lab	06 <sup>th</sup> Dec 2023	11:00 AM to 12:00 PM
116-MS Excel		12:00 PM to 01:00 PM
119-Foreign Language-I		01:00 PM to 02:00 PM
Introduction to Cyber Security-I	07 <sup>th</sup> Dec 2023	10:00 AM to 11:00 PM
Human Rights-I		11:00 AM to 12:00 PM

  
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Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L.K. Tripathy  
Director



**INTERNAL EXAMINATION TIME TABLE OCT NOV 2023**

**MBA-II SEMESTER-IV**

Subject Code and Name	Date	Time
301-Strategic Management	27 <sup>th</sup> Nov 2023	02:00 PM to 04:00 PM
302-Decision Science	28 <sup>th</sup> Nov 2023	02:00 PM to 04:00 PM
304 -Subject Core-3 (All Specializations)	29 <sup>th</sup> Nov 2023	02:00 PM to 04:00 PM
305-Subject Core-4 (All Specializations)	30 <sup>th</sup> Nov 2023	02:00 PM to 04:00 PM
307-International Business Environment	01 <sup>st</sup> Dec 2024	02:00 PM to 04:00 PM
308-Project Management	02 <sup>nd</sup> Dec 2024	04:00 PM to 04:00 PM
309-Knowledgement Management	04 <sup>th</sup> Dec 2024	02:00 PM to 04:00 PM
Subject Elective Institute Level-1	05 <sup>th</sup> Dec 2024	02:00 PM to 03:00 PM
Subject Elective Institute Level-1		03:00 PM to 04:00 PM
Introduction to Cyber Security-III	06 <sup>th</sup> Dec 2024	03:00 PM to 04:00 PM
Skill Development-I		04:00 PM to 05:00 PM
Introduction to the Constitutions		05:00 PM to 06:00 PM

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L.K. Tripathy  
Director



## Concurrent Evaluation Marks List

(Formerly University of Pune)							
Student List for : MBA 2022 CREDIT PATTERN MAR/APR-2023							
College Name: Branch Name:		Saibalaji Internatinal Institute Of Management Sciences MBA 2022 CREDIT PATTERN					
Subject:	Financial Management						
<b>Total CC Evaluatin</b>							
SrNo	SeatNo	Student Name	CCE1	CCE 2	CCE 3	Total CC	
1	16594	Abdul Saad Abdul Hafeez	8	9	22	39	
2	16595	Avinash Bharat Idpachi	9	7	24	40	
3	16596	Chormale Sachin Rangnath	5	8	23	36	
4	16597	Deshmukh Akash Vishwanath	6	7	26	39	
5	16598	Dure Saurabh Anantrao	5	5	27	37	
6	16599	Durge Sanyukta Ashok	4	6	25	35	
7	16600	Gadhve Suraj Arjun	8	5	24	37	
8	16601	Gaurav Aktik Sheety	7	4	22	33	
9	16602	Gayatri Padmakar Patil	9	8	21	38	
10	16603	Ghugare Bhagwan Sheshrao	8	7	20	35	
11	16604	Ghugre Shivani Shivaji	9	9	18	36	
12	16605	Harne Aniket Jagannath	5	8	21	34	
13	16606	Ingle Akshaykumar Shuddhodhan	6	9	18	33	
14	16607	Jadhav Sanket Balasaheb	5	5	17	27	
15	16608	Kanase Raj Atmaram	4	6	17	27	
16	16609	Mahesh Navnath Shinde	8	5	19	32	
17	16610	Mathapati Shivam Shidhaling	7	5	20	32	
18	16611	Mayank Ganraj Kadnake	8	4	21	33	
19	16612	Raut Sourabh Ramesh	9	5	22	36	
20	16613	Rohit Shinde	5	4	23	32	
21	16614	Sameer Manik Tayade	6	8	24	38	
22	16615	Sanket Sambhaji Warekar	5	7	27	39	
23	16616	Sanskar Rajkumar Khandare	4	9	21	34	
24	16617	Shantanu Pravin Patil	8	8	20	36	
25	16618	Shelke Rukmangad Vasudev	7	9	21	37	
26	16619	Shete Rohit Kumarappa	9	5	26	40	
27	16620	Shinde Sarang Sandip	8	6	27	41	

28	16621	Supekar Shubham Vishnu	9	5	24	38	
29	16622	Suryavanshi Prasad Jalindar	5	5	18	28	
30	16623	Abhishek Chintalwad	6	4	17	27	
31	16624	Aman Gajanan Nagpure	5	8	17	30	
32	16625	Deshpande Abhijeet Mangesh	5	7	19	31	
33	16626	Dhulshette Vishal Madhavrao	4	9	20	33	
34	16627	Ganesh Sujit Somani	8	8	21	37	
35	16628	Gaurav Tarachand Neware	7	9	22	38	
36	16629	Ghodke Amruta Ramesh	9	8	23	40	
37	16630	Gunnal Prathmesh Santosh	8	9	24	41	
38	16631	Harsha Anil Meshram	9	7	27	43	
39	16632	Janhavi Vikas Katare	5	8	21	34	
40	16633	Kale Dharmal Bharat	6	7	20	33	
41	16634	Kandur Rushikesh Ganesh	5	5	21	31	
42	16635	Karale Vaibhav Balasaheb	9	6	26	41	
43	16636	Karan Singh Chouhan	7	5	27	39	
44	16637	Khair Tanishq Tushar Trushna	8	4	24	36	
45	16638	Kunal Gajanan Mahakalkar	7	8	27	42	
46	16639	Lokesh Anil Sadawarte	5	7	18	30	
47	16640	Mahima Gautam	5	9	17	31	
48	16641	Mohammad Muzammil Mohammad Reyaz	4	8	17	29	
49	16642	Nilesh Joshi	8	9	19	36	
50	16643	Pradip Gorakh Chavan	7	5	20	32	
51	16644	Puri Satish Nagesh	9	6	21	36	
52	16645	Sangave Dhiraj Satish	8	5	22	35	
53	16646	Shashank Shashikant Sangole	9	5	23	37	
54	16647	Shivam Kale	5	4	24	33	
55	16648	Stephen Shimon Magar	6	8	27	41	
56	16649	Swami Somayya Siddhayya	5	7	21	33	
57	16650	Takate Deepika Ambadas	4	9	20	33	
58	16651	Tushar Gajanan Bhagyawant	8	5	21	34	
59	16652	Vivek Sunil Shimpi	7	6	26	39	
60	16653	Jamdade Sakshi Suresh	8	5	27	40	
61	16654	Rupali Khushal Rathod	9	4	24	37	
62	16655	Tadavi Sahil Musa	5	8	20	33	
63	16656	Aasawari Yogeshwar Dhore	6	7	18	31	
64	16657	Abhishek Pandey	5	9	21	35	
65	16658	Abhishek Pradeep Mohanty	4	8	18	30	
66	16659	Aditi Manoj Gawali	8	9	17	34	
67	16660	Afroz Nisar Chaugule	7	5	17	29	
68	16661	Ankush Mahendra Gawande	9	6	19	34	

69	16662	Avinash Sunil Darade	8	5	20	33	
70	16663	Bhagyashri Dipak Avhad	9	9	21	39	
71	16664	Bhapkar Vivek Keshav	5	7	22	34	
72	16665	Bhosale Abhishek Shankar	6	8	23	37	
73	16666	Borude Satyam Sunil	5	7	24	36	
74	16667	Chatki Tejas Dnyaneshwar	5	5	27	37	
75	16668	Chaure Gagan Indrabhan	4	6	21	31	
76	16669	Choudhari Papiha Murlidhar	8	5	20	33	
77	16670	Dahare Mayur Dhanraj	7	4	21	32	
78	16671	Devang Swapnil Digambar	9	8	26	43	
79	16672	Dhotre Aniket Babasaheb	8	7	27	42	
80	16673	Fatpure Vijay Prakash	9	9	22	40	
81	16674	Gade Tejas Suraj	5	8	24	37	
82	16675	Ganesh Pandurang Firame	6	9	23	38	
83	16676	Gatar Chetana Dilip	5	5	26	36	
84	16677	Jadhao Tanmay Devrao	9	6	27	42	
85	16678	Katole Kunal Gopalrao	7	5	25	37	
86	16679	Kevin Robin Nikalje	5	5	24	34	
87	16680	Khair Akshay Rajendra	4	4	22	30	
88	16681	Khushi Ganeshlal Chugwani	8	8	21	37	
89	16682	Kore Ashwet Anil	7	7	20	34	
90	16683	Kulat Shreyash Sunil	9	9	18	36	
91	16684	Kulkarni Uday Shashikant	8	8	21	37	
92	16685	Landge Rushikesh Devidas	9	9	18	36	
93	16686	Lawand Sayaji Pramod	5	8	17	30	
94	16687	Lonkar Omkar Dattatray	6	9	17	32	
95	16688	Maindargi Sanket Shivalingappa	5	7	19	31	
96	16689	Mane Deshmukh Samarth Babruvan	4	8	20	32	
97	16690	Mishra Sabhashankar Jatashankar Anushma	8	7	21	36	
98	16691	More Rohit Baliram	7	5	22	34	
99	16692	More Supriya Ghansham	8	6	23	37	
100	16693	Nagapure Shrikant Suresh	9	5	24	38	
101	16694	Nandini Rohidas Pawar	5	4	27	36	
102	16695	Nangare Sunil Ramrao	6	8	21	35	
103	16696	Nikam Digvijay Murlidhar	5	7	20	32	
104	16697	Pansare Omkar Sudam	4	9	21	34	
105	16698	Patil Abhishek Bhausahab	8	8	26	42	
106	16699	Patil Rohit Anil	7	9	27	43	
107	16700	Patil Satyajeet Pradeep	9	5	24	38	
108	16701	Pawar Gaurav Rajendra	8	6	23	37	
109	16702	Pawar Siddhant Bhagwan	9	5	21	35	

110	16703	Potdar Ashutosh Ravindra	5	5	25	35	
111	16704	Prarthana Kansara	6	4	18	28	
112	16705	Priya Dewangan	5	8	17	30	
113	16706	Puja Kumari	5	7	19	31	
114	16707	Pushpak Narayan Kayalkar	4	9	27	40	
115	16708	Rakesh Machhindra Bagul	8	8	22	38	
116	16709	Rakesh Pratap Mahapatra	7	9	24	40	
117	16710	Ramteke Dikshant Vilas	9	8	23	40	
118	16711	Ramteke Unnati Prashant	8	9	26	43	
119	16712	Rashankar Namdev Gurunath	9	5	27	41	
120	16713	Rathod Abhishek Prakash	5	6	25	36	
121	16714	Rathod Mayur Ishwar	6	5	24	35	
122	16715	Raut Vivek Vijay	5	4	22	31	
123	16716	Rupnar Paritosh Sanjay	9	8	21	38	
124	16717	Rushikesh Upendra Parge	7	7	20	34	
125	16718	Sakhare Ankit Anil	8	9	18	35	
126	16719	Sewatkar Mansi Narhari	7	7	21	35	
127	16720	Shivpuje Sharan Umakant	5	8	18	31	
128	16721	Shreyas Rajiv Bhamare	6	7	17	30	
129	16722	Shrishrimal Aishwarya Dilipchand	5	5	17	27	
130	16723	Siddhi Dattatraya Bhor	4	6	19	29	
131	16724	Sonawane Rushikesh Raju	8	5	20	33	
132	16725	Surya Pratap Singh	7	4	21	32	
133	16726	Tayade Nishant Ajay	9	8	22	39	
134	16727	Uday Vijayrao Sontakke	8	7	23	38	
135	16728	Uttara Umesh Darvekar	9	9	24	42	
136	16729	Vikas Arjun Chandel	5	8	27	40	
137	16730	Waghmare Monali Dinesh	6	9	21	36	
138	16731	Wandhekar Bhagyashree Laxman	5	5	20	30	
139	16732	Yadav Rohit Manohar	5	6	21	32	
140	16733	Abhishek Pravin Barabde	4	5	26	35	
141	16734	Adesh Arun Wankhade	8	5	27	40	
142	16735	Amale Sahaj Rajendra	7	4	24	35	
143	16736	Ambore Sanyukta Shantanu	9	8	23	40	
144	16737	Amle Sakshi Ramesh	8	7	21	36	
145	16738	Amrutkar Aparna Kiran	9	9	25	43	
146	16739	Arati Suresh Singh	8	8	18	34	
147	16740	Babar Tejas Pushkaraj	9	9	17	35	
148	16741	Belorkar Radhika Sanjay	5	8	19	32	
149	16742	Bhagyashri Shantilal Gadiya	6	9	24	39	
150	16743	Bhandari Sankalp Pramodkumar	5	5	23	33	
151	16744	Bhor Shubham Shamrao	4	6	26	36	



152	16745	Bhosale Pruthviraj Dnyaneshwar	8	5	27	40	
153	16746	Birajdar Onkar Shivanand	7	4	25	36	
154	16747	Chaitanya Dhananjay Ballal	9	8	24	41	
155	16748	Charthankar Kiran Ravindra	8	7	22	37	
156	16749	Devare Nilesh Sampat	9	9	21	39	
157	16750	Dhavalaskar Rushikesh Vishnukant	5	8	20	33	
158	16751	Dhaygude Rahul Sagar	8	9	18	35	
159	16752	Dhayul Anand Nandanwar	9	5	21	35	
160	16753	Divate Yogesh Shivanand	5	8	18	31	
161	16754	Diwate Sayyam Dhananjay	6	9	17	32	
162	16755	Kaldhone Shivtej Shatrughna	5	8	17	30	
163	16756	Karina Rashid Mulani	4	9	19	32	
164	16757	Kartik Mahesh Purohit	8	5	20	33	
165	16758	Kathar Priyanka Janardhan	7	6	21	34	
166	16759	Ketki Prakash Naik	9	5	22	36	
167	16760	Kharde Mayur Dilip	8	4	23	35	
168	16761	Kshirsagar Shubhangi Shivraj	9	8	24	41	
169	16762	Kulkarni Onkar Narendra	5	7	27	39	
170	16763	Kulkarni Renuka Mahesh	6	9	21	36	
171	16764	Kumat Hardik Mahavir	5	8	20	33	
172	16765	Kunal Sanjay Bankhele	4	9	22	35	
173	16766	Lahane Kartik Sarangdhar	8	5	24	37	
174	16767	Lathi Lalit Vilas	7	8	23	38	
175	16768	Lokesh Subhash Purohit	8	5	26	39	
176	16769	Mahajan Sejal Shailesh	9	5	27	41	
177	16770	Mahesh Kailas Nikam	5	4	25	34	
178	16771	Mairal Aditi Aniruddha	6	8	24	38	
179	16772	Moghe Tanmay Hemant	5	7	22	34	
180	16773	Mohammad Zoheb Zaman Sajid Zaman	4	9	21	34	
181	16774	Mohan Chandrashekar Rewatkar	8	8	20	36	
182	16775	Monika Ramashrya Patel	7	9	18	34	
183	16776	Mrugendra Shivananda Swami	9	8	21	38	
184	16777	Nilakhe Onkar Pravin	8	9	18	35	
185	16778	Niwritti Sanjay Taywade	9	5	17	31	
186	16779	Patil Hitesh Narayan	5	6	17	28	
187	16780	Patil Namrata Babasaheb	6	5	19	30	
188	16781	Patra Sourav Mrigendra	5	4	20	29	
189	16782	Pawar Arjun Janardan	5	8	21	34	
190	16783	Prabhu Pradeep Pundalik Vanaja	4	7	22	33	
191	16784	Pranav Sukhadeo Dhankar	8	9	23	40	
192	16785	Pranay Prabhakar Titarmare	7	8	24	39	

193	16786	Rajput Prithviraj Ashoksingh	9	9	27	45	
194	16787	Richa Anilkumar Harwani	8	9	21	38	
195	16788	Riya Ajay Tapar	9	8	20	37	
196	16789	Rohan Rajesh Dahale	5	9	21	35	
197	16790	Rohan Tryambak Adyalkar	6	5	26	37	
198	16791	Sachin Sah	5	6	27	38	
199	16792	Saharsh Sanjay Mahajan	9	5	24	38	
200	16793	Sakshi Agarwal	7	4	23	34	
201	16794	Sampada Shivshankar Awaze	5	9	21	35	
202	16795	Samruddhi Milind Joshi	4	7	25	36	
203	16796	Sanket Umeshrao Taywade	8	8	18	34	
204	16797	Sanyukta Suresh Jeswani	7	7	17	31	
205	16798	Sarthak Sharad Jejurkar	9	5	19	33	
206	16799	Savant Yashraj Nitin	8	6	24	38	
207	16800	Savkare Manish Sudhakar	9	5	23	37	
208	16801	Seth Jeet Dhansukhlal	5	4	26	35	
209	16802	Sharvari Ajay Dhabekar	6	8	27	41	
210	16803	Shelavale Nishant Mohan Neha	5	7	25	37	
211	16804	Shivam Nandkumar Padole	4	9	24	37	
212	16805	Shruti Gunavant Khorgade	8	8	22	38	
213	16806	Siddhi Sharad Deshmukh	7	9	21	37	
214	16807	Sohel Mohamad Arfan Shaikh	8	5	20	33	
215	16808	Turaskar Renu Dilip	9	6	18	33	
216	16809	Unnati Giteshwar Bhoyar	5	5	21	31	
217	16810	Vyas Tanmay Pramod	6	5	18	29	
218	16811	Yadav Akash Shankar	5	4	17	26	
219	16812	Arpita	4	8	17	29	
220	16813	Attar Rifat Sajid	8	7	19	34	
221	16814	Jyotsna Gangaram Gode	7	9	20	36	
222	16815	Kedari Harshada Laxman	9	8	21	38	
223	16816	Khairnar Soniya Rajendra	8	9	22	39	
224	16817	Praful Sanjay Jone	9	8	23	40	
225	16818	Thakare Sadiccha Prashant	5	9	24	38	
226	16819	Mahesh Prakash Musale	6	5	27	38	
227	16820	Sapkale Dimpal Ravikant	5	6	21	32	
228	16821	Harshal Vasant Malokar	5	5	20	30	
229	16822	Panaskar Saurabh Shankar	4	4	21	29	
230	16823	Pranay Gajanan Jagtap	8	8	26	42	
231	16824	Rathod Kartik Yuvraj	7	7	27	41	
232	16825	Sonawane Nilesh Suresh	9	9	24	42	

<b>Savitribai Phule Pune University</b>			
<b>College Name:</b>	(Formerly University of Pune)		
<b>Branch Name:</b>	<b>Student List for : MBA 2022 CREDIT PATTERN MAR/APR-2023</b>		
	1317 SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES		
	MBA 2022 CREDIT PATTERN		
<b>Subject:</b>			
<b><u>CC 1 : Case Study/ Assignment</u></b>			
<b>SeatNo</b>	<b>Student Name</b>	<b>CC 1 ( Out of 10)</b>	
16594	ABDUL SAAD ABDUL HAFEEZ	8	
16595	AVINASH BHARAT IDPACHI	9	
16596	CHORMALE SACHIN RANGNATH	5	
16597	DESHMUKH AKASH VISHWANATH	6	
16598	DURE SAURABH ANANTRAO	5	
16599	DURGE SANYUKTA ASHOK	4	
16600	GADHVE SURAJ ARJUN	8	
16601	GAURAV AKTIK SHEETY	7	
16602	GAYATRI PADMAKAR PATIL	9	
16603	GHUGARE BHAGWAN SHESHRAO	8	
16604	GHUGE SHIVANI SHIVAJI	9	
16605	HARNE ANIKET JAGANNATH	5	
16606	INGLE AKSHAYKUMAR SHUDDHODHAN	6	
16607	JADHAV SANKET BALASAHEB	5	
16608	KANASE RAJ ATMARAM	4	
16609	MAHESH NAVNATH SHINDE	8	
16610	MATHAPATI SHIVAM SHIDHALING	7	
16611	MAYANK GANRAJ KADNAKE	8	
16612	RAUT SOURABH RAMESH	9	
16613	ROHIT SHINDE	5	
16614	SAMEER MANIK TAYADE	6	
16615	SANKET SAMBHAJI WAREKAR	5	
16616	SANSKAR RAJKUMAR KHANDARE	4	
16617	SHANTANU PRAVIN PATIL	8	
16618	SHELKE RUKMANGAD VASUDEV	7	
16619	SHETE ROHIT KUMARAPPA	9	
16620	SHINDE SARANG SANDIP	8	
16621	SUPEKAR SHUBHAM VISHNU	9	
16622	SURYAVANSHI PRASAD JALINDAR	5	

16623	ABHISHEK GANGADHARRAO CHINTALWAD	6	
16624	AMAN GAJANAN NAGPURE	5	
16625	DESHPANDE ABHIJEET MANGESH	5	
16626	DHULSHETTE VISHAL MADHAVRAO	4	
16627	GANESH SUJIT SOMANI	8	
16628	GAURAV TARACHAND NEWARE	7	
16629	GHODKE AMRUTA RAMESH	9	
16630	GUNNAL PRATHMESH SANTOSH	8	
16631	HARSHA ANIL MESHRAM	9	
16632	JANHAVI VIKAS KATARE	5	
16633	KALE DHARMPAL BHARAT	6	
16634	KANDUR RUSHIKESH GANESH	5	
16635	KARALE VAIBHAV BALASAHEB	9	
16636	KARAN SINGH CHOUHAN	7	
16637	KHAIRE TANISHQ TUSHAR TRUSHNA	8	
16638	KUNAL GAJANAN MAHAKALKAR	7	
16639	LOKESH ANIL SADAWARTE	5	
16640	MAHIMA GAUTAM	5	
16641	MOHAMMAD MUZAMMIL MOHAMMAD REYAZ	4	
16642	NILESH JOSHI	8	
16643	PRADIP GORAKH CHAVAN	7	
16644	PURI SATISH NAGESH	9	
16645	SANGAVE DHIRAJ SATISH	8	
16646	SHASHANK SHASHIKANT SANGOLE	9	
16647	SHIVAM KALE	5	
16648	STEPHEN SHIMON MAGAR	6	
16649	SWAMI SOMAYYA SIDDHAYYA	5	
16650	TAKATE DEEPIKA AMBADAS	4	
16651	TUSHAR GAJANAN BHAGYAWANT	8	
16652	VIVEK SUNIL SHIMPI	7	
16653	JAMDADE SAKSHI SURESH	8	
16654	RUPALI KHUSHAL RATHOD	9	
16655	TADAVI SAHIL MUSA	5	
16656	AASAWARI YOGESHWAR DHORE	6	
16657	ABHISHEK PANDEY	5	
16658	ABHISHEK PRADEEP MOHANTY	4	
16659	ADITI MANOJ GAWALI	8	
16660	AFROZ NISAR CHAUGULE	7	
16661	ANKUSH MAHENDRA GAWANDE	9	
16662	AVINASH SUNIL DARADE	8	
16663	BHAGYASHRI DIPAK AVHAD	9	
16664	BHAPKAR VIVEK KESHAV	5	

16665	BHOSALE ABHISHEK SHANKAR	6	
16666	BORUDE SATYAM SUNIL	5	
16667	CHATKI TEJAS DNYANESHWAR	5	
16668	CHAURE GAGAN INDRABHAN	4	
16669	CHOUDHARI PAPIHA MURLIDHAR	8	
16670	DAHARE MAYUR DHANRAJ	7	
16671	DEVANG SWAPNIL DIGAMBAR	9	
16672	DHOTRE ANIKET BABASAHEB	8	
16673	FATPURE VIJAY PRAKASH	9	
16674	GADE TEJAS SURAJ	5	
16675	GANESH PANDURANG FIRAME	6	
16676	GATAR CHETANA DILIP	5	
16677	JADHAO TANMAY DEVRAO	9	
16678	KATOLE KUNAL GOPALRAO	7	
16679	KEVIN ROBIN NIKALJE	5	
16680	KHAIRE AKSHAY RAJENDRA	4	
16681	KHUSHI GANESHLAL CHUGWANI	8	
16682	KORE ASHWET ANIL	7	
16683	KULAT SHREYASH SUNIL	9	
16684	KULKARNI UDAY SHASHIKANT	8	
16685	LANDGE RUSHIKESH DEVIDAS	9	
16686	LAWAND SAYAJI PRAMOD	5	
16687	LONKAR OMKAR DATTATRAY	6	
16688	MAINDARGI SANKET SHIVALINGAPPA	5	
16689	MANE DESHMUKH SAMARTH BABRUVAN	4	
16690	MISHRA SABHASHANKAR JATASHANKAR ANUSHMA	8	
16691	MORE ROHIT BALIRAM	7	
16692	MORE SUPRIYA GHANSHAM	8	
16693	NAGAPURE SHRIKANT SURESH	9	
16694	NANDINI ROHIDAS PAWAR	5	
16695	NANGARE SUNIL RAMRAO	6	
16696	NIKAM DIGVIJAY MURLIDHAR	5	
16697	PANSARE OMKAR SUDAM	4	
16698	PATIL ABHISHEK BHAUSAHEB	8	
16699	PATIL ROHIT ANIL	7	
16700	PATIL SATYAJEET PRADEEP	9	
16701	PAWAR GAURAV RAJENDRA	8	
16702	PAWAR SIDDHANT BHAGWAN	9	
16703	POTDAR ASHUTOSH RAVINDRA	5	
16704	PRARTHANA KANSARA	6	
16705	PRIYA DEWANGAN	5	

16706	PUJA KUMARI	5	
16707	PUSHPAK NARAYAN KAYALKAR	4	
16708	RAKESH MACHHINDRA BAGUL	8	
16709	RAKESH PRATAP MAHAPATRA	7	
16710	RAMTEKE DIKSHANT VILAS	9	
16711	RAMTEKE UNNATI PRASHANT	8	
16712	RASHANKAR NAMDEV GURUNATH	9	
16713	RATHOD ABHISHEK PRAKASH	5	
16714	RATHOD MAYUR ISHWAR	6	
16715	RAUT VIVEK VIJAY	5	
16716	RUPNAR PARITOSH SANJAY	9	
16717	RUSHIKESH UPENDRA PARGE	7	
16718	SAKHARE ANKIT ANIL	8	
16719	SEWATKAR MANSI NARHARI	7	
16720	SHIVPUJE SHARAN UMAKANT	5	
16721	SHREYAS RAJIV BHAMARE	6	
16722	SHRISHRIMAL AISHWARYA DILIPCHAND	5	
16723	SIDDHI DATTATRAYA BHOR	4	
16724	SONAWANE RUSHIKESH RAJU	8	
16725	SURYA PRATAP SINGH	7	
16726	TAYADE NISHANT AJAY	9	
16727	UDAY VIJAYRAO SONTAKKE	8	
16728	UTTARA UMESH DARVEKAR	9	
16729	VIKAS ARJUN CHANDEL	5	
16730	WAGHMARE MONALI DINESH	6	
16731	WANDHEKAR BHAGYASHREE LAXMAN	5	
16732	YADAV ROHIT MANOHAR	5	
16733	ABHISHEK PRAVIN BARABDE	4	
16734	ADESH ARUN WANKHADE	8	
16735	AMALE SAHAJ RAJENDRA	7	
16736	AMBORE SANYUKTA SHANTANU	9	
16737	AMLE SAKSHI RAMESH	8	
16738	AMRUTKAR APARNA KIRAN	9	
16739	ARATI SURESH SINGH	8	
16740	BABAR TEJAS PUSHKARAJ	9	
16741	BELORKAR RADHIKA SANJAY	5	
16742	BHAGYASHRI SHANTILAL GADIYA	6	
16743	BHANDARI SANKALP PRAMODKUMAR	5	
16744	BHOR SHUBHAM SHAMRAO	4	
16745	BHOSALE PRUTHVIRAJ DNYANESHWAR	8	
16746	BIRAJDAR ONKAR SHIVANAND	7	
16747	CHAITANYA DHANANJAY BALLAL	9	

16748	CHARTHANKAR KIRAN RAVINDRA	8	
16749	DEVARE NILESH SAMPAT	9	
16750	DHAVALASKAR RUSHIKESH VISHNUKANT	5	
16751	DHAYGUDE RAHUL SAGAR	8	
16752	DHAYUL ANAND NANDANWAR	9	
16753	DIVATE YOGESH SHIVANAND	5	
16754	DIWATE SAYYAM DHANANJAY	6	
16755	KALDHONE SHIVTEJ SHATRUGHNA	5	
16756	KARINA RASHID MULANI	4	
16757	KARTIK MAHESH PUROHIT	8	
16758	KATHAR PRIYANKA JANARDHAN	7	
16759	KETKI PRAKASH NAIK	9	
16760	KHARDE MAYUR DILIP	8	
16761	KSHIRSAGAR SHUBHANGI SHIVRAJ	9	
16762	KULKARNI ONKAR NARENDRA	5	
16763	KULKARNI RENUKA MAHESH	6	
16764	KUMAT HARDIK MAHAVIR	5	
16765	KUNAL SANJAY BANKHELE	4	
16766	LAHANE KARTIK SARANGDHAR	8	
16767	LATHI LALIT VILAS	7	
16768	LOKESH SUBHASH PUROHIT	8	
16769	MAHAJAN SEJAL SHAILESH	9	
16770	MAHESH KAILAS NIKAM	5	
16771	MAIRAL ADITI ANIRUDDHA	6	
16772	MOGHE TANMAY HEMANT	5	
16773	MOHAMMAD ZOHEB ZAMAN SAJID ZAMAN	4	
16774	MOHAN CHANDRASHEKHAR REWATKAR	8	
16775	MONIKA RAMASHRYA PATEL	7	
16776	MRUGENDRA SHIVANANDA SWAMI	9	
16777	NILAKHE ONKAR PRAVIN	8	
16778	NIWRUTTI SANJAY TAYWADE	9	
16779	PATIL HITESH NARAYAN	5	
16780	PATIL NAMRATA BABASAHEB	6	
16781	PATRA SOURAV MRIGENDRA	5	
16782	PAWAR ARJUN JANARDAN	5	
16783	PRABHU PRADEEP PUNDALIK VANAJA	4	
16784	PRANAV SUKHADEO DHANKAR	8	
16785	PRANAY PRABHAKAR TITARMARE	7	
16786	RAJPUT PRITHVIRAJ ASHOKSINGH	9	
16787	RICHA ANILKUMAR HARWANI	8	
16788	RIYA AJAY TAPAR	9	
16789	ROHAN RAJESH DAHALE	5	

16790	ROHAN TRYAMBAK ADYALKAR	6	
16791	SACHIN SAH	5	
16792	SAHARSH SANJAY MAHAJAN	9	
16793	SAKSHI AGARWAL	7	
16794	SAMPADA SHIVSHANKAR AWAZE	5	
16795	SAMRUDDHI MILIND JOSHI	4	
16796	SANKET UMESHRAO TAYWADE	8	
16797	SANYUKTA SURESH JESWANI	7	
16798	SARTHAK SHARAD JEJURKAR	9	
16799	SAVANT YASHRAJ NITIN	8	
16800	SAVKARE MANISH SUDHAKAR	9	
16801	SETH JEET DHANSUKHLAL	5	
16802	SHARVARI AJAY DHABEKAR	6	
16803	SHELA VALE NISHANT MOHAN NEHA	5	
16804	SHIVAM NANDKUMAR PADOLE	4	
16805	SHRUTI GUNAVANT KHORGADE	8	
16806	SIDDHI SHARAD DESHMUKH	7	
16807	SOHEL MOHAMAD ARFAN SHAIKH	8	
16808	TURASKAR RENU DILIP	9	
16809	UNNATI GITESHWAR BHOYAR	5	
16810	VYAS TANMAY PRAMOD	6	
16811	YADAV AKASH SHANKAR	5	
16812	ARPITA	4	
16813	ATTAR RIFAT SAJID	8	
16814	JYOTSNA GANGARAM GODE	7	
16815	KEDARI HARSHADA LAXMAN	9	
16816	KHAIRNAR SONIYA RAJENDRA	8	
16817	PRAFUL SANJAY JONE	9	
16818	THAKARE SADICCHA PRASHANT	5	
16819	MAHESH PRAKASH MUSALE	6	
16820	SAPKALE DIMPAL RAVIKANT	5	
16821	HARSHAL VASANT MALOKAR	5	
16822	PANASKAR SAURABH SHANKAR	4	
16823	PRANAY GAJANAN JAGTAP	8	
16824	RATHOD KARTIK YUVRAJ	7	
16825	SONAWANE NILESH SURESH	9	



<b>Savitribai Phule Pune University</b>				
	<b>College Name:</b>	(Formerly University of Pune)		
	<b>Branch Name:</b>	<b>Student List for : MBA 2022 CREDIT PATTERN MAR/APR-2023</b> 1317 SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES MBA 2022 CREDIT PATTERN		
<b>Subject:</b>				
<b><u>CC 2 :Presentation Preparation</u></b>				
<b>SrNo</b>	<b>SeatNo</b>	<b>Student Name</b>	<b>CC 2 ( Out of 10)</b>	
1	16594	ABDUL SAAD ABDUL HAFEEZ	9	
2	16595	AVINASH BHARAT IDPACHI	7	
3	16596	CHORMALE SACHIN RANGNATH	8	
4	16597	DESHMUKH AKASH VISHWANATH	7	
5	16598	DURE SAURABH ANANTRAO	5	
6	16599	DURGE SANYUKTA ASHOK	6	
7	16600	GADHVE SURAJ ARJUN	5	
8	16601	GAURAV AKTIK SHEETY	4	
9	16602	GAYATRI PADMAKAR PATIL	8	
10	16603	GHUGARE BHAGWAN SHESHRAO	7	
11	16604	GHUGE SHIVANI SHIVAJI	9	
12	16605	HARNE ANIKET JAGANNATH	8	
13	16606	INGLE AKSHAYKUMAR SHUDDHODHAN	9	
14	16607	JADHAV SANKET BALASAHEB	5	
15	16608	KANASE RAJ ATMARAM	6	
16	16609	MAHESH NAVNATH SHINDE	5	
17	16610	MATHAPATI SHIVAM SHIDHALING	5	
18	16611	MAYANK GANRAJ KADNAKE	4	
19	16612	RAUT SOURABH RAMESH	5	
20	16613	ROHIT SHINDE	4	
21	16614	SAMEER MANIK TAYADE	8	
22	16615	SANKET SAMBHAJI WAREKAR	7	
23	16616	SANSKAR RAJKUMAR KHANDARE	9	
24	16617	SHANTANU PRAVIN PATIL	8	
25	16618	SHELKE RUKMANGAD VASUDEV	9	
26	16619	SHETE ROHIT KUMARAPPA	5	
27	16620	SHINDE SARANG SANDIP	6	
28	16621	SUPEKAR SHUBHAM VISHNU	5	
29	16622	SURYAVANSHI PRASAD JALINDAR	5	

30	16623	ABHISHEK GANGADHARRAO CHINTALWAD	4	
31	16624	AMAN GAJANAN NAGPURE	8	
32	16625	DESHPANDE ABHIJEET MANGESH	7	
33	16626	DHULSHETTE VISHAL MADHAVRAO	9	
34	16627	GANESH SUJIT SOMANI	8	
35	16628	GAURAV TARACHAND NEWARE	9	
36	16629	GHODKE AMRUTA RAMESH	8	
37	16630	GUNNAL PRATHMESH SANTOSH	9	
38	16631	HARSHA ANIL MESHRAM	7	
39	16632	JANHAVI VIKAS KATARE	8	
40	16633	KALE DHARMPAL BHARAT	7	
41	16634	KANDUR RUSHIKESH GANESH	5	
42	16635	KARALE VAIBHAV BALASAHEB	6	
43	16636	KARAN SINGH CHOUHAN	5	
44	16637	KHAIRE TANISHQ TUSHAR TRUSHNA	4	
45	16638	KUNAL GAJANAN MAHAKALKAR	8	
46	16639	LOKESH ANIL SADAWARTE	7	
47	16640	MAHIMA GAUTAM	9	
48	16641	MOHAMMAD MUZAMMIL MOHAMMAD REYAZ	8	
49	16642	NILESH JOSHI	9	
50	16643	PRADIP GORAKH CHAVAN	5	
51	16644	PURI SATISH NAGESH	6	
52	16645	SANGAVE DHIRAJ SATISH	5	
53	16646	SHASHANK SHASHIKANT SANGOLE	5	
54	16647	SHIVAM KALE	4	
55	16648	STEPHEN SHIMON MAGAR	8	
56	16649	SWAMI SOMAYYA SIDDHAYYA	7	
57	16650	TAKATE DEEPIKA AMBADAS	9	
58	16651	TUSHAR GAJANAN BHAGYAWANT	5	
59	16652	VIVEK SUNIL SHIMPI	6	
60	16653	JAMDADE SAKSHI SURESH	5	
61	16654	RUPALI KHUSHAL RATHOD	4	
62	16655	TADAVI SAHIL MUSA	8	
63	16656	AASAWARI YOGESHWAR DHORE	7	
64	16657	ABHISHEK PANDEY	9	
65	16658	ABHISHEK PRADEEP MOHANTY	8	
66	16659	ADITI MANOJ GAWALI	9	
67	16660	AFROZ NISAR CHAUGULE	5	
68	16661	ANKUSH MAHENDRA GAWANDE	6	
69	16662	AVINASH SUNIL DARADE	5	
70	16663	BHAGYASHRI DIPAK AVHAD	9	

71	16664	BHAPKAR VIVEK KESHAV	7	
72	16665	BHOSALE ABHISHEK SHANKAR	8	
73	16666	BORUDE SATYAM SUNIL	7	
74	16667	CHATKI TEJAS DNYANESHWAR	5	
75	16668	CHAURE GAGAN INDRABHAN	6	
76	16669	CHOUDHARI PAPIHA MURLIDHAR	5	
77	16670	DAHARE MAYUR DHANRAJ	4	
78	16671	DEVANG SWAPNIL DIGAMBAR	8	
79	16672	DHOTRE ANIKET BABASAHEB	7	
80	16673	FATPURE VIJAY PRAKASH	9	
81	16674	GADE TEJAS SURAJ	8	
82	16675	GANESH PANDURANG FIRAME	9	
83	16676	GATAR CHETANA DILIP	5	
84	16677	JADHAO TANMAY DEVRAO	6	
85	16678	KATOLE KUNAL GOPALRAO	5	
86	16679	KEVIN ROBIN NIKALJE	5	
87	16680	KHAIRE AKSHAY RAJENDRA	4	
88	16681	KHUSHI GANESHLAL CHUGWANI	8	
89	16682	KORE ASHWET ANIL	7	
90	16683	KULAT SHREYASH SUNIL	9	
91	16684	KULKARNI UDAY SHASHIKANT	8	
92	16685	LANDGE RUSHIKESH DEVIDAS	9	
93	16686	LAWAND SAYAJI PRAMOD	8	
94	16687	LONKAR OMKAR DATTATRAY	9	
95	16688	MAINDARGI SANKET SHIVALINGAPPA	7	
96	16689	MANE DESHMUKH SAMARTH BABRUVAN	8	
97	16690	MISHRA SABHASHANKAR JATASHANKAR ANUSHMA	7	
98	16691	MORE ROHIT BALIRAM	5	
99	16692	MORE SUPRIYA GHANSHAM	6	
100	16693	NAGAPURE SHRIKANT SURESH	5	
101	16694	NANDINI ROHIDAS PAWAR	4	
102	16695	NANGARE SUNIL RAMRAO	8	
103	16696	NIKAM DIGVIJAY MURLIDHAR	7	
104	16697	PANSARE OMKAR SUDAM	9	
105	16698	PATIL ABHISHEK BHAUSAHEB	8	
106	16699	PATIL ROHIT ANIL	9	
107	16700	PATIL SATYAJEET PRADEEP	5	
108	16701	PAWAR GAURAV RAJENDRA	6	
109	16702	PAWAR SIDDHANT BHAGWAN	5	
110	16703	POTDAR ASHUTOSH RAVINDRA	5	
111	16704	PRARTHANA KANSARA	4	

112	16705	PRIYA DEWANGAN	8	
113	16706	PUJA KUMARI	7	
114	16707	PUSHPAK NARAYAN KAYALKAR	9	
115	16708	RAKESH MACHHINDRA BAGUL	8	
116	16709	RAKESH PRATAP MAHAPATRA	9	
117	16710	RAMTEKE DIKSHANT VILAS	8	
118	16711	RAMTEKE UNNATI PRASHANT	9	
119	16712	RASHANKAR NAMDEV GURUNATH	5	
120	16713	RATHOD ABHISHEK PRAKASH	6	
121	16714	RATHOD MAYUR ISHWAR	5	
122	16715	RAUT VIVEK VIJAY	4	
123	16716	RUPNAR PARITOSH SANJAY	8	
124	16717	RUSHIKESH UPENDRA PARGE	7	
125	16718	SAKHARE ANKIT ANIL	9	
126	16719	SEWATKAR MANSI NARHARI	7	
127	16720	SHIVPUJE SHARAN UMAKANT	8	
128	16721	SHREYAS RAJIV BHAMARE	7	
129	16722	SHRISHRIMAL AISHWARYA DILIPCHAND	5	
130	16723	SIDDHI DATTATRAYA BHOR	6	
131	16724	SONAWANE RUSHIKESH RAJU	5	
132	16725	SURYA PRATAP SINGH	4	
133	16726	TAYADE NISHANT AJAY	8	
134	16727	UDAY VIJAYRAO SONTAKKE	7	
135	16728	UTTARA UMESH DARVEKAR	9	
136	16729	VIKAS ARJUN CHANDEL	8	
137	16730	WAGHMARE MONALI DINESH	9	
138	16731	WANDHEKAR BHAGYASHREE LAXMAN	5	
139	16732	YADAV ROHIT MANOHAR	6	
140	16733	ABHISHEK PRAVIN BARABDE	5	
141	16734	ADESH ARUN WANKHADE	5	
142	16735	AMALE SAHAJ RAJENDRA	4	
143	16736	AMBORE SANYUKTA SHANTANU	8	
144	16737	AMLE SAKSHI RAMESH	7	
145	16738	AMRUTKAR APARNA KIRAN	9	
146	16739	ARATI SURESH SINGH	8	
147	16740	BABAR TEJAS PUSHKARAJ	9	
148	16741	BELORKAR RADHIKA SANJAY	8	
149	16742	BHAGYASHRI SHANTILAL GADIYA	9	
150	16743	BHANDARI SANKALP PRAMODKUMAR	5	
151	16744	BHOR SHUBHAM SHAMRAO	6	
152	16745	BHOSALE PRUTHVIRAJ DNYANESHWAR	5	
153	16746	BIRAJDAR ONKAR SHIVANAND	4	

154	16747	CHAITANYA DHANANJAY BALLAL	8	
155	16748	CHARTHANKAR KIRAN RAVINDRA	7	
156	16749	DEVARE NILESH SAMPAT	9	
157	16750	DHAVALASKAR RUSHIKESH VISHNUKANT	8	
158	16751	DHAYGUDE RAHUL SAGAR	9	
159	16752	DHAYUL ANAND NANDANWAR	5	
160	16753	DIVATE YOGESH SHIVANAND	8	
161	16754	DIWATE SAYYAM DHANANJAY	9	
162	16755	KALDHONE SHIVTEJ SHATRUGHNA	8	
163	16756	KARINA RASHID MULANI	9	
164	16757	KARTIK MAHESH PUROHIT	5	
165	16758	KATHAR PRIYANKA JANARDHAN	6	
166	16759	KETKI PRAKASH NAIK	5	
167	16760	KHARDE MAYUR DILIP	4	
168	16761	KSHIRSAGAR SHUBHANGI SHIVRAJ	8	
169	16762	KULKARNI ONKAR NARENDRA	7	
170	16763	KULKARNI RENUKA MAHESH	9	
171	16764	KUMAT HARDIK MAHAVIR	8	
172	16765	KUNAL SANJAY BANKHELE	9	
173	16766	LAHANE KARTIK SARANGDHAR	5	
174	16767	LATHI LALIT VILAS	8	
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178	16771	MAIRAL ADITI ANIRUDDHA	8	
179	16772	MOGHE TANMAY HEMANT	7	
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183	16776	MRUGENDRA SHIVANANDA SWAMI	8	
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189	16782	PAWAR ARJUN JANARDAN	8	
190	16783	PRABHU PRADEEP PUNDALIK VANAJA	7	
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193	16786	RAJPUT PRITHVIRAJ ASHOKSINGH	9	
194	16787	RICHA ANILKUMAR HARWANI	9	
195	16788	RIYA AJAY TAPAR	8	

196	16789	ROHAN RAJESH DAHALE	9	
197	16790	ROHAN TRYAMBAK ADYALKAR	5	
198	16791	SACHIN SAH	6	
199	16792	SAHARSH SANJAY MAHAJAN	5	
200	16793	SAKSHI AGARWAL	4	
201	16794	SAMPADA SHIVSHANKAR AWAZE	9	
202	16795	SAMRUDDHI MILIND JOSHI	7	
203	16796	SANKET UMESHRAO TAYWADE	8	
204	16797	SANYUKTA SURESH JESWANI	7	
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215	16808	TURASKAR RENU DILIP	6	
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230	16823	PRANAY GAJANAN JAGTAP	8	
231	16824	RATHOD KARTIK YUVRAJ	7	
232	16825	SONAWANE NILESH SURESH	9	

Savitribai Phule Pune University				
	<b>College Name:</b>	(Formerly University of Pune)		
	<b>Branch Name:</b>	<b>Student List for : MBA 2022 CREDIT PATTERN MAR/APR-2023</b>		
		1317 SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES		
		MBA 2022 CREDIT PATTERN		
<b>Subject:</b>				
<b><u>CC 3 :INTERNAL EXAM</u></b>				
-	-	-	-	-
SrNo	SeatNo	Student Name	CC 3 ( Out of 30)	
1	16594	ABDUL SAAD ABDUL HAFEEZ	22	
2	16595	AVINASH BHARAT IDPACHI	24	
3	16596	CHORMALE SACHIN RANGNATH	23	
4	16597	DESHMUKH AKASH VISHWANATH	26	
5	16598	DURE SAURABH ANANTRAO	27	
6	16599	DURGE SANYUKTA ASHOK	25	
7	16600	GADHVE SURAJ ARJUN	24	
8	16601	GAURAV AKTIK SHEETY	22	
9	16602	GAYATRI PADMAKAR PATIL	21	
10	16603	GHUGARE BHAGWAN SHESHRAO	20	
11	16604	GHUGE SHIVANI SHIVAJI	18	
12	16605	HARNE ANIKET JAGANNATH	21	
13	16606	INGLE AKSHAYKUMAR SHUDDHODHAN	18	
14	16607	JADHAV SANKET BALASAHEB	17	
15	16608	KANASE RAJ ATMARAM	17	
16	16609	MAHESH NAVNATH SHINDE	19	
17	16610	MATHAPATI SHIVAM SHIDHALING	20	
18	16611	MAYANK GANRAJ KADNAKE	21	
19	16612	RAUT SOURABH RAMESH	22	
20	16613	ROHIT SHINDE	23	
21	16614	SAMEER MANIK TAYADE	24	
22	16615	SANKET SAMBHAJI WAREKAR	27	
23	16616	SANSKAR RAJKUMAR KHANDARE	21	
24	16617	SHANTANU PRAVIN PATIL	20	
25	16618	SHELKE RUKMANGAD VASUDEV	21	
26	16619	SHETE ROHIT KUMARAPPA	26	
27	16620	SHINDE SARANG SANDIP	27	
28	16621	SUPEKAR SHUBHAM VISHNU	24	
29	16622	SURYAVANSHI PRASAD JALINDAR	18	
30	16623	ABHISHEK GANGADHARRAO CHINTALWAD	17	
31	16624	AMAN GAJANAN NAGPURE	17	
32	16625	DESHPANDE ABHIJEET MANGESH	19	

33	16626	DHULSHETTE VISHAL MADHAVRAO	20	
34	16627	GANESH SUJIT SOMANI	21	
35	16628	GAURAV TARACHAND NEWARE	22	
36	16629	GHODKE AMRUTA RAMESH	23	
37	16630	GUNNAL PRATHMESH SANTOSH	24	
38	16631	HARSHA ANIL MESHRAM	27	
39	16632	JANHAVI VIKAS KATARE	21	
40	16633	KALE DHARMPAL BHARAT	20	
41	16634	KANDUR RUSHIKESH GANESH	21	
42	16635	KARALE VAIBHAV BALASAHEB	26	
43	16636	KARAN SINGH CHOUHAN	27	
44	16637	KHAIRE TANISHQ TUSHAR TRUSHNA	24	
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46	16639	LOKESH ANIL SADAWARTE	18	
47	16640	MAHIMA GAUTAM	17	
48	16641	MOHAMMAD MUZAMMIL MOHAMMAD REYAZ	17	
49	16642	NILESH JOSHI	19	
50	16643	PRADIP GORAKH CHAVAN	20	
51	16644	PURI SATISH NAGESH	21	
52	16645	SANGAVE DHIRAJ SATISH	22	
53	16646	SHASHANK SHASHIKANT SANGOLE	23	
54	16647	SHIVAM KALE	24	
55	16648	STEPHEN SHIMON MAGAR	27	
56	16649	SWAMI SOMAYYA SIDDHAYYA	21	
57	16650	TAKATE DEEPIKA AMBADAS	20	
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59	16652	VIVEK SUNIL SHIMPI	26	
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61	16654	RUPALI KHUSHAL RATHOD	24	
62	16655	TADAVI SAHIL MUSA	20	
63	16656	AASAWARI YOGESHWAR DHORE	18	
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65	16658	ABHISHEK PRADEEP MOHANTY	18	
66	16659	ADITI MANOJ GAWALI	17	
67	16660	AFROZ NISAR CHAUGULE	17	
68	16661	ANKUSH MAHENDRA GAWANDE	19	
69	16662	AVINASH SUNIL DARADE	20	
70	16663	BHAGYASHRI DIPAK AVHAD	21	
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72	16665	BHOSALE ABHISHEK SHANKAR	23	
73	16666	BORUDE SATYAM SUNIL	24	



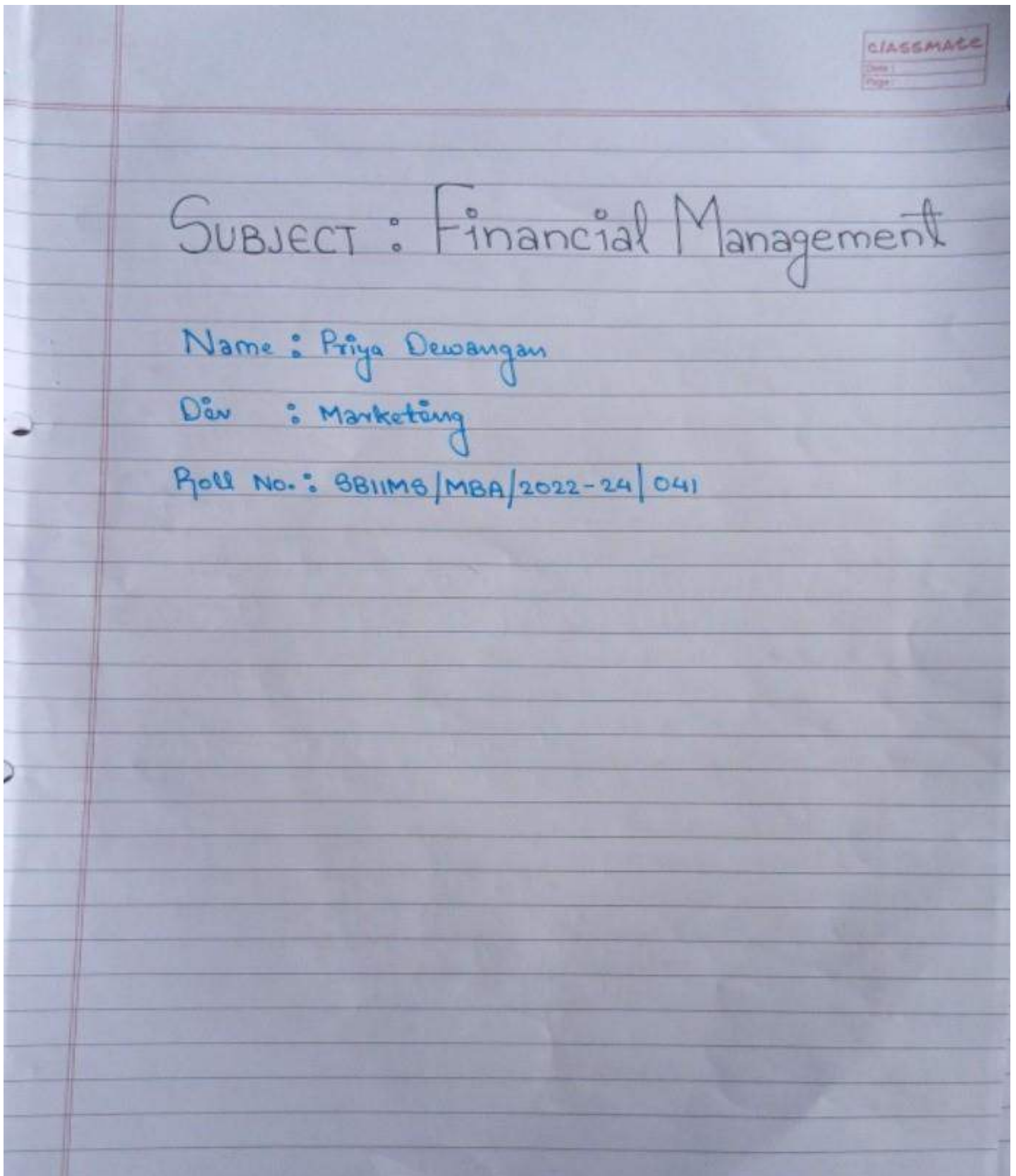
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76	16669	CHOUDHARI PAPIHA MURLIDHAR	20	
77	16670	DAHARE MAYUR DHANRAJ	21	
78	16671	DEVANG SWAPNIL DIGAMBAR	26	
79	16672	DHOTRE ANIKET BABASAHEB	27	
80	16673	FATPURE VIJAY PRAKASH	22	
81	16674	GADE TEJAS SURAJ	24	
82	16675	GANESH PANDURANG FIRAME	23	
83	16676	GATAR CHETANA DILIP	26	
84	16677	JADHAO TANMAY DEVRAO	27	
85	16678	KATOLE KUNAL GOPALRAO	25	
86	16679	KEVIN ROBIN NIKALJE	24	
87	16680	KHAIRE AKSHAY RAJENDRA	22	
88	16681	KHUSHI GANESHLAL CHUGWANI	21	
89	16682	KORE ASHWET ANIL	20	
90	16683	KULAT SHREYASH SUNIL	18	
91	16684	KULKARNI UDAY SHASHIKANT	21	
92	16685	LANDGE RUSHIKESH DEVIDAS	18	
93	16686	LAWAND SAYAJI PRAMOD	17	
94	16687	LONKAR OMKAR DATTATRAY	17	
95	16688	MAINDARGI SANKET SHIVALINGAPPA	19	
96	16689	MANE DESHMUKH SAMARTH BABRUVAN	20	
97	16690	MISHRA SABHASHANKAR JATASHANKAR ANUSHMA	21	
98	16691	MORE ROHIT BALIRAM	22	
99	16692	MORE SUPRIYA GHANSHAM	23	
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101	16694	NANDINI ROHIDAS PAWAR	27	
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103	16696	NIKAM DIGVIJAY MURLIDHAR	20	
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107	16700	PATIL SATYAJEET PRADEEP	24	
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111	16704	PRARTHANA KANSARA	18	
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117	16710	RAMTEKE DIKSHANT VILAS	23	
118	16711	RAMTEKE UNNATI PRASHANT	26	
119	16712	RASHANKAR NAMDEV GURUNATH	27	
120	16713	RATHOD ABHISHEK PRAKASH	25	
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125	16718	SAKHARE ANKIT ANIL	18	
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127	16720	SHIVPUJE SHARAN UMAKANT	18	
128	16721	SHREYAS RAJIV BHAMARE	17	
129	16722	SHRISHRIMAL AISHWARYA DILIPCHAND	17	
130	16723	SIDDHI DATTATRAYA BHOR	19	
131	16724	SONAWANE RUSHIKESH RAJU	20	
132	16725	SURYA PRATAP SINGH	21	
133	16726	TAYADE NISHANT AJAY	22	
134	16727	UDAY VIJAYRAO SONTAKKE	23	
135	16728	UTTARA UMESH DARVEKAR	24	
136	16729	VIKAS ARJUN CHANDEL	27	
137	16730	WAGHMARE MONALI DINESH	21	
138	16731	WANDHEKAR BHAGYASHREE LAXMAN	20	
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146	16739	ARATI SURESH SINGH	18	
147	16740	BABAR TEJAS PUSHKARAJ	17	
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149	16742	BHAGYASHRI SHANTILAL GADIYA	24	
150	16743	BHANDARI SANKALP PRAMODKUMAR	23	
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152	16745	BHOSALE PRUTHVIRAJ DNYANESHWAR	27	
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154	16747	CHAITANYA DHANANJAY BALLAL	24	
155	16748	CHARTHANKAR KIRAN RAVINDRA	22	
156	16749	DEVARE NILESH SAMPAT	21	

157	16750	DHAVALASKAR RUSHIKESH VISHNUKANT	20	
158	16751	DHAYGUDE RAHUL SAGAR	18	
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161	16754	DIWATE SAYYAM DHANANJAY	17	
162	16755	KALDHONE SHIVTEJ SHATRUGHNA	17	
163	16756	KARINA RASHID MULANI	19	
164	16757	KARTIK MAHESH PUROHIT	20	
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166	16759	KETKI PRAKASH NAIK	22	
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231	16824	RATHOD KARTIK YUVRAJ	27	
232	16825	SONAWANE NILESH SURESH	24	

## 14. Concurrent Evaluation Sample (Submitted by Students) (Best, Average & Poor)



Q. 1 The cost sheet of POR Ltd provides following data

	Cost Per Unit Rs
Raw Materials	50
Direct labour	20
Overhead (indpreciation 10%)	40
Total cost	110
Profit	20
Selling price	130

- 1) Average raw material in stock is for one month
- 2) Average material in wip is for half month
- 3) Credit allowed by suppliers one month
- 4) credit allowed to debtors one month
- 5) Average time lag in pay wages of 10 days
- 6) Average time lag in payment of overhead 30 days
- 7) 25% of Sales are on cash basis
- 8) Cash balance expected to be Rs. 1,00,000
- 9) finished goods lie in warehouse for one month

You are required to prepare statement of the working capital needed to finance level of the activity of 54000 unit of output production is carried on evenly through out the year & wages and overheads accrue similarly. State your assumptions if any clearly.



→

## Statement of working capital requirement

total = 54000

Particular	Amount
A) current Asset	
Stock of RM ( $54000 \times \frac{1}{12} \times 50$ )	225000
Stock of WIP ( $54000 \times \frac{6}{12} \times 110$ )	247500
Stock of FG ( $54000 \times \frac{1}{12} \times 170$ )	495000
Debtors ( $40500 \times \frac{1}{12} \times 110$ )	371250
Cash in hand	100000
Total C-A	1438750
B) current liabilities	
creditors ( $54000 \times \frac{1}{12} \times 50$ )	225000
o/s wages ( $54000 \times$ )	
O/S overheads ( $54000 \times 40 \times 30$ )	
Total C-L	
C) Net working capital (A-B)	

$$IFP = \frac{\text{lower rate}}{\text{Rate}} + \frac{NPV @ \text{lower rate}}{\text{diff in EPV}} \times \frac{\text{diff in rate}}{\text{rate}}$$

$$= 0.10 + \frac{98370}{1401650 - 132800} \times 0.02$$

$$= 0.10 + \frac{98310}{88850} \times 0.02$$

$$= 0.10 + 1.1069 \times 0.02$$

$$= 0.10 + 0.022$$

$$= 0.122$$

$$\therefore \text{IRR} = 12.2\%$$

for Project Y :-

1) Payback Period (PBP) =

$$\frac{\text{No. of Completed Years} + \frac{\text{Amt still to be covered}}{\text{Immediate net cash inflow}}}{\text{Years}}$$

$$= 2 + \frac{250000}{600000}$$

$$= 2 + 0.41$$

$$\therefore \text{PBP} = 2.41 \text{ Years}$$

2) NPV @ 10%.

Yrs	Cash inflow	Dis @ 10%	£ PV
1	650000	0.909	590850
2	600000	0.826	495600
3	600000	0.751	550600
4	575000	0.683	392725
5	525000	0.621	326025
			£ PV = 2255900



$$\begin{aligned} \text{NPV} &= \text{EPV} - \text{Investment Amt} \\ &= 225800 - 150000 \\ \therefore \text{NPV} &= 75800 \end{aligned}$$

3) Profitability Index (PI) @10%

$$\begin{aligned} \text{PI} &= \frac{\text{EPV}}{\text{Investment Amt}} \\ &= \frac{225800}{150000} \\ &= 1.50 \end{aligned}$$

4) IRR

Yrs	Cash inflow	disc@10%	EPV	disc@12%	EPV
1	6500000	0.909	590850	0.893	580450
2	600000	0.826	495600	0.797	478200
3	600000	0.751	450600	0.712	427200
4	575000	0.683	392725	0.636	365700
5	525000	0.621	326025	0.567	297675
			EPV = 255800		EPV = 219225

Q.2 State the objective of Financial Management (Profit maximization vs wealth maximization)

→

Objective of Financial Management :-

Financial Management is a business function concerned with sourcing is a business of funds the proper utilization of those financial resources for achieving maximum return for a firm. Hence, the two main goals of financial management are as follows

Objective of Financial Management

↓

Profit Maximisation

Wealth Maximisation

1) Profit Maximisation :-

Profit maximisation is the traditional and narrow approach. As per traditional theories maximisation of profit is considered to be sole objective of business organization. This theory is also called as cashing per share maximisation - As per the requirement of a firm the product price and output are placed under competition to maximise profit.

2) Wealth Maximisation :-

- wealth maximisation is also called as value

- maximisation or net present worth maximisation
- wealth maximisation has all the features of certainty quantity benefits & timing benefits
  - The goal of wealth maximisation is the widely accepted goal of the business.



# Sai Balaji International Institute of Management Studies.

Name: Shantanu Praavin Patil.

Institute Roll no: 136.

Batch: 2022-24.

Division: 2.

Name of subject: Financial Management.

Q1 The cost sheet of PQR Ltd provides the fall data:

	Cost per unit Rs
Raw Material	50
Direct Labour	20
Overhead [includes depreciation Rs10]	40
Total Cost	110
Profits	20
Selling Price	130

Average raw material in stock is for one month, Average material in work in progress is for half month. Credit allowed by supplier; one month, credit allowed to debtors; one month. Average time lag in payment of wages 10 days; average time lag in payment of overhead 30 days. 25% of the sales are on cash basis. Cash balance expected to be Rs 1,00,000. Finished goods lie in the warehouse for 1 month. You are required to prepare a Statement of the working capital needed to finance a level of the activity of 54000 units of output. Production is carried on evenly throughout the year and wages and overheads accrue similarly. State your assumption, if any, clearly.



Ans. 11

## Estimation of Working Capital Requirement

Particulars	Amount (₹)	Amount (₹)
A] Current Assets		
Stock of Raw Material [1 month] [54000 units × 50 × (30/360)]		2,25,000
Work in Progress.		
Raw Material $\left[ \frac{1 \text{ month}}{2} \right] \left[ \frac{54000 \text{ units} \times 50 \times (15/360)}{2} \right]$	1,12,500	
Direct Labour $\left[ \frac{1 \text{ month}}{2} \right] \left[ \frac{54000 \text{ units} \times 20 \times (15/360)}{2} \right]$	45,000	
Overhead $\left[ \frac{1 \text{ month}}{2} \right] \left[ \frac{54000 \text{ units} \times 30 \times (15/360)}{2} \right]$	67,500	2,25,000
Debtors [1 month] $\left[ \frac{54000 \text{ units} \times 110 \times (30/360 \times 3/4)}{2} \right]$		3,71,250
Cash Balance		1,00,000
Total Current Asset [A]		9,21,250
B] Current Liabilities		
Creditors [1 month] $\left[ \frac{54000 \text{ units} \times 50 \times (30/360)}{2} \right]$		2,25,000
Wages [10 days] $\left[ \frac{54000 \text{ units} \times 20 \times (30/360)}{2} \right]$		30,000

Overhead (month) $\left[ \frac{54000 \text{ units} \times 30 \times}{(30/360)} \right]$	1,35,000
Total Current Liabilities (B)	3,90,000
Net Working Capital Requirement (A-B)	531250



Q2 The Board of Director of XYZ Engineering Co. Pvt. Ltd requests you to prepare a statement showing the working capital requirements for a level of activity of 156000 units of production. The foll info. is available for your consideration-

Per Unit-

Raw Material  
 Direct Labour  
 Overheads  
 Total Costs  
 Profit  
 Selling Price Per unit

- i] Raw Material are in stock on an average 1 month.
- ii] Materials are in process 50% complete on average of 2 months.
- iii] Finished goods are in stock on an average of 1 month.
- iv] Credit allowed by supplier 1 month.
- v] Time lag in payment from debtors two month.
- vi] Lag in payment of wages 1 and 1/2 month.
- vii] Lag in payment of overheads one month. 20% of the output is sold against cash. Cash in hand and bank expected Rs 60,000.

Assume that production is carried on evenly throughout the year, wages and overheads accrue similarly and a time period of 4 weeks is equivalent to a month.



Ans 2

## Estimation of Working Capital Requirement

Particulars	Amount (₹)	Amount (₹)
A) Current Assets		
Stock of Raw Material (1 month) [156,000 × 90 × (1/12)]		11,70,000
Work in Progress		
Raw Material [2 months] [156,000 units × 90 × (1/12) × 50%]	5,85,000	
Direct Labour [2 months] [156,000 units × 40 × (1/12) × 50%]	2,60,000	
Overhead [2 months] [156,000 units × 75 × (1/12) × 50%]	4,87,500	13,32,500
Finished goods in Stock (1 month) [156,000 units × 205 × (1/12)]		26,65,000
Debtors [2 months] [156,000 × 205 × (2/12)]		53,30,000
Cash at Bank		60,000
Total Current Asset (A)		1,05,57,500

B) Current Liabilities	
Creditors (1 month) $\left[ \frac{156000 \text{ units} \times 90}{12} \right]$	11,70,000
Lag in Payment of wages (15 months) $\left[ \frac{156000 \times 40}{12} \right]$	5,10,000
Overhead (1 month) $\left[ \frac{156000 \times 75}{12} \right]$	9,75,000
Total Current Liabilities (B)	29,25,000
Net Working Capital Requirement (A-B)	10,55,7500



Name Chaitanya Dhananjay Ballal  
Roll no : 08

## Financial Management

Q.1 State the objective of financial management.  
(Profit Maximization or Wealth Maximization)

→

Some of the prime objective of financial management are as follow

- 1) Profit Maximization
- 2) Wealth Maximization
- 3) Maintenance of liquidity
- 4) Proper estimation of financial
- 5) Proper mobilization
- 6) Proper utilization of financial resource.
- 7) Improved efficiency
- 8) Meeting financial commitment.
- 9) creating reserve
- 10) Decrease the cost of capital
- 11) Decrease the operating risk
- 12) Balanced structure.
- 13) Developing financial scenario
- 14) Optimizing marketing activities
- 15) Business survival
- 16) Measure your success

Profit maximization	Wealth maximization
1) Its main objective is to earn larger amount of profit.	1) It is main objective is to achieve higher market value of common stock.
2) It emphasize short term.	2) It emphasize long term.
3) It ignore time value of money.	3) It consider time value of money.
4) It ignore risk and uncertainty.	4) It ignores risk and uncertainty.
5) It ignores timing of return.	It recognize the things of return.

Q.1 What are the different functions of management.

→ The function of financial manager involves organising, planning, controlling and directing an organisation's financial activities.

(1) Estimation of capital required  
The primary function of managing business finance is estimating the amount of capital required.

(2) Determination of capital structure  
After estimating the capital required, financial manager decides on capital composition and structure.

(3) Choice of the source of fund:  
The next step is to choose the fund source from using equity capital.



4) utilisation of fund :  
Upon producing the funds financial manager invest in various tangible and intangible asset to maximize return investment.

5) Disposal of surplus fund :  
The next step of financial management is deciding how much funds a company retains.

6) Management of cash :  
A company requires cash to maintain enough stock purchase raw material and pay current liabilities.

# Financial Management

## Q. Profit Maximisation vs. Wealth Maximisation

### Profit Maximisation

1. It's main objective is to earn large amount of profits.

2. It emphasises short term.

3. It ignores time value of money.

4. It ignores risk and uncertainty.

5. It ignores timing of return.

### Wealth Maximisation

1. It's main objective is to achieve highest market value of common stock.

2. It emphasises long term.

3. It considers time value of money.

4. It recognises risk and uncertainty.

5. It recognises the timings of return.



Q. What are the different functions of financial Management?

The functions of financial Management involve organising, planning, controlling and directing an Organisation's financial activities.

Financial managers have the responsibility of overseeing the finances of major corporations, agencies and everything in between.

Some common functions of financial management or role of modern finance manager are:-

1. Estimation of the capital required
2. Determination of the capital structure
3. Choice of the source of funds
4. Procurement of financial resources.
5. Utilisation of funds
6. Disposal of surplus funds or profits
7. Management of cash
8. Financial control.



Name :- Saurabh Anant Rao Dure  
 Roll No :- SBBSMS / MBA / 2022-24 / 056  
 Division :- Marketing.

### Financial Management

Q-1] From the following figures calculating operating financial and combined leverages of Aditya Ltd and Amar Ltd.

Particulars	Aditya Ltd	Amar Ltd.
Selling price per unit	Rs. 75	Rs. 75
Profit volume Ratio	40%	60%
Fixed costs	40,00,000	60,00,000
Equity Capital	20,00,000	33,00,000
Term Loan	Rs. 15,00,000 at 18%	Rs. 10,00,000 at 17%
Production capacity	200000 units	350000 per
Capacity Utilization	80%	80%

Solution :- Profitability Statement of Aditya Ltd and Amar Ltd.

Particulars	Aditya Ltd	Amar Ltd
Production units	1,80,000	2,80,000
Selling price per unit	75	75
Sales value [Production x price]	1,35,00,000	2,10,00,000
Contribution :-		
40% of sales	54,00,000	
60% of sales		1,26,00,000
Less :- Fixed cost	40,00,000	60,00,000
EBIT	14,00,000	66,00,000
Less :- Interest	2,70,000	1,70,000
EBT	11,30,000	64,30,000

Operating leverage =  $\frac{\text{Contribution}}{\text{EBIT}}$

$$\text{Adity Ltd} = \frac{\text{Rs } 54,00,000}{\text{Rs } 14,00,000} = 3.86$$

$$\text{Amar Ltd} = \frac{\text{Rs } 1,28,00,000}{\text{Rs } 66,00,000} = 1.91$$

Financial leverage =  $\frac{\text{EBIT}}{\text{EBT}}$

$$\text{Adity Ltd} = \frac{14,00,000}{11,00,000} = 1.24$$

$$\text{Amar Ltd} = \frac{66,00,000}{64,30,000} = 1.027$$

Combined leverage :- Operating  $\times$  Financial leverage

$$\text{Adity Ltd} = 3.86 \times 1.24 = 4.7864$$

$$\text{Amar Ltd} = 1.91 \times 1.027 = 1.96157$$



Q.2] From the following information calculating the NPV of two projects and suggest which of the two projects should be accepted assuming a discount rate of 10%.

Particulars	Project X	Project Y
Initial investment	Rs. 20,000	Rs. 30,000
Estimated life	5 yrs	5 yrs
Scrap value	Rs. 1,000	Rs. 2,000

The profit before depreciation and after taxes [Cash flows] are as follows :-

Project	Year 1	Year 2	Year 3	Year 4	Year 5
X	5,000	10,000	10,000	3,000	2,000
Y	20,000	10,000	5,000	3,000	2,000

Solution :-

Years	Project X			Project Y		
	Cash Inflows [Rs]	PV at 10%	Present value [Rs]	Cash Inflows [Rs]	PV at 10%	Present value [Rs]
1	5,000	0.909	4,545	20,000	0.909	18,180
2	10,000	0.828	8,260	10,000	0.828	8,260
3	10,000	0.751	7,510	5,000	0.751	3,755
4	3,000	0.683	2,049	3,000	0.683	2,049
5	2,000	0.621	1,242	2,000	0.621	1,242
5	1,000	0.621	621	2,000	0.621	1,242
[Scrap value]						
			Total present value			Total present value
			24,227			34,728
			value			value

NPV = present value of Cash inflows - present value of cash out

Project X :-

$$NPV = 24,227 - 20,000 = \text{Rs } 4,227$$

Project Y :-

$$NPV = 34,728 - 30,000 = \text{Rs } 4,728$$

Year	Project X	Project Y
Year 1	10,000	10,000
Year 2	10,000	10,000
Year 3	10,000	10,000
Year 4	10,000	10,000
Year 5	10,000	10,000

Year	Project X	Project Y
1	10,000	10,000
2	10,000	10,000
3	10,000	10,000
4	10,000	10,000
5	10,000	10,000



# financial Management

Page No.	YOUVA
Date	

(B)

Name:- Renuka Mahesh kulkaeni

Div:-

Roll No:- 176

- Q 1. BEight Ltd. is seeking your advice in determining its working capital requirement. you can assume 10% provision for contingency to your computed figure

particulars	cost/unit ₹
Raw materials	50
Direct Labour	15
overheads	20
Total cost	85

## Additional information

- 1) Selling price per unit ₹ 125
- 2) Raw materials are kept in store on an average for 3 months.
- 3) finished goods remains in stocks on an average for 2 months.
- 4) units are expected to be in production process on an average for half month
- 5) credit allowed to customer in three month and credit allowed by supplier is two month
- 6) lag in payment of wages & overheads is 1 month
- 7) Level of activity is 200000 units

→ Estimation of working capital requirement

Particulars	₹
A] Current Assets	
Raw materials $[200000 \times 50 \times \frac{3}{12}]$	2500000
Work in progress $[200000 \times 85 \times \frac{0.5}{12}]$	708333
Finished goods $[200000 \times 85 \times \frac{2}{12}]$	2833333
Debtors $[200000 \times 85 \times \frac{3}{12}]$	4250000
<b>Total Current Asset [A]</b>	<u>10291666</u>
B] Current Liabilities	
Creditors $[200000 \times 50 \times \frac{2}{12}]$	1666667
Lag in payment wages $[200000 \times 15 \times \frac{1}{12}]$	250000
Lag in payment overhead $[200000 \times 20 \times \frac{1}{12}]$	333333
<b>Total Current Liability [B]</b>	<u>2250000</u>
<b>Working capital (A-B)</b>	<u>8041666</u>
Add :- 10% contingency	804167
<b>Net working capital required</b>	<u>8845833</u>



Q 2. calculate operating leverage, financial leverage & combined leverage from following information.

particulars	X company Ltd. ₹	Y company Ltd. ₹
Sales	2500000	3500000
variable cost	700000	1100000
fixed cost	800000	1000000
Interest	300000	400000

→ Particulars	X Co. Ltd.	Y Co. Ltd.
Sales	2500000	3500000
(-) variable cost	(700000)	(1100000)
contribution	1800000	2400000
(-) fixed cost	(800000)	(1000000)
Earning Before int. & Tax (EBIT)	1000000	1400000
(-) Interest	(300000)	(400000)
Earning Before Tax (EBT)	700000	1000000
(i) operating leverage = $\frac{\text{contribution}}{\text{EBIT}}$	$\frac{1800000}{1000000}$ = 1.8 times	$\frac{2400000}{1400000}$ = 1.7 times
(ii) financial leverage = $\frac{\text{EBIT}}{\text{EBT}}$	$\frac{1000000}{700000}$ = 1.42 times	$\frac{1400000}{1000000}$ = 1.4 times
(iii) combined leverage = operating leverage × financial leverage	1.8 × 1.42 = 2.57 times	1.7 × 1.4 = 2.38 times

# PPT PRESENTATIONS PREPARED BY STUDENTS (SAMPLES)

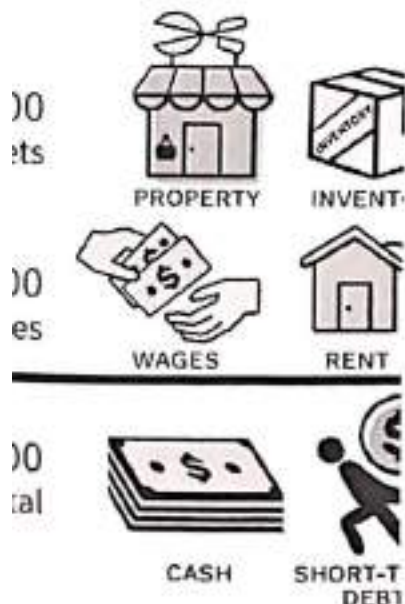
## Importance of Working Capital

- 1 Operational Efficiency**  
 Proper working capital management ensures a company can meet its short-term obligations and maintain efficient daily operations.
- 2 Financial Flexibility**  
 Effective working capital control provides financial flexibility, allowing a company to adapt to changing market conditions and capitalize on new opportunities.
- 3 Profitability and Growth**  
 Optimizing working capital frees up funds that can be reinvested into the business, fueling profitability and supporting long-term growth.
- 4 Risk Mitigation**  
 Strong working capital management reduces a company's exposure to liquidity risks and financial distress, improving overall financial health and stability.

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Working capital is the difference between current assets and its current liabilities. It is essential for operational efficiency and short-term growth.

Example: A company with assets of \$160,000 and liabilities of \$100,000 has a working capital of \$60,000.



## Liquidity Management

- 1 Maintaining Adequate Cash**  
 Proper working capital management ensures a company maintains sufficient cash reserves to cover short-term obligations and unexpected expenses.
- 2 Optimizing Current Ratio**  
 The current ratio, a measure of liquidity, should be monitored and optimized to ensure the business can meet its current liabilities.
- 3 Efficient Receivables & Payables**  
 Managing accounts receivable and payable effectively improves cash flow and working capital, keeping the business liquid.

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# Inventory Management

## Efficient Inventory Levels

Maintaining the right inventory levels is crucial. Too much inventory ties up capital, while too little leads to stockouts and lost sales. Effective inventory management optimizes this balance.

## Inventory Tracking

Leveraging inventory tracking systems enables companies to monitor stock levels, identify slow-moving items, and make data-driven replenishment decisions.

## Just-In-Time (JIT) Approach

The JIT philosophy minimizes inventory by having supplies delivered only as needed, reducing storage costs and capital investment.

## Inventory Forecasting

Accurately forecasting future demand allows companies to proactively manage inventory and avoid over- or under-stocking. Advanced analytics can improve forecasting accuracy.

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# Accounts Receivable Management

Effective accounts receivable management is crucial for maintaining a company's financial health. It involves optimizing the collection of outstanding customer payments, minimizing delays, and reducing the risk of bad debts. This ensures a steady inflow of cash and supports the company's operating cycle.

## Strategies for Effective Accounts Receivable Management

the 5 receivable management tips that can be used to improve efficiency in the field of accounts receivable

transparent payment terms.

Switch to digital accounts

the payments are effortless.

Evaluate accounts receivable r

tion as a team.

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## Accounts Payable Management

Effective accounts payable management is crucial for maintaining healthy cash flow and optimizing working capital. It involves strategic timing of payments to suppliers, negotiating favorable terms, and leveraging discounts to maximize financial flexibility.

By carefully managing accounts payable, businesses can extend payment cycles, free up capital for other investments, and strengthen relationships with vendors through on-time payments and mutually beneficial agreements.

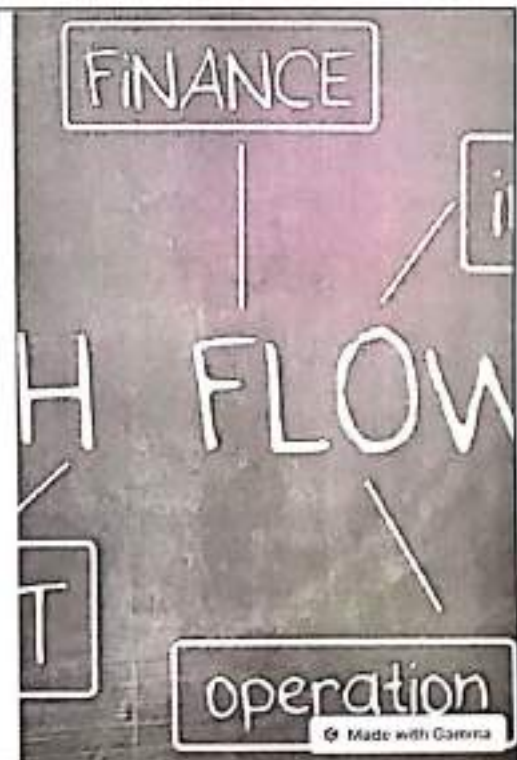


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## Cash Flow Management

Effective cash flow management is crucial for a company's financial health. It involves forecasting, monitoring, and optimizing the movement of cash in and out of the business to ensure sufficient liquidity and prevent disruptions to operations.

By closely managing cash inflows from sales and other sources, as well as outflows for expenses and investments, a company can maintain a healthy balance and make informed decisions about managing working capital.



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# FINAN

## Financing Working Capital

HIGH RISK  
BORROWER



SBA  
smartbiz

1

### Bank Financing

Securing lines of credit or short-term loans from banks to cover working capital needs.

2

### Factoring Receivables

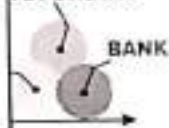
Selling accounts receivable to a third-party factor to receive immediate cash flow.

3

### Trade Credit

Negotiating extended payment terms with suppliers to effectively finance working capital.

RY  
WDFUNDING



OnDeck >

👉 [Lending](#)

📍 IDU Central

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## Optimizing Working Capital

### Improve Inventory Management

Maintain optimal inventory levels to avoid tying up too much capital in idle stock. Use demand forecasting and just-in-time techniques.

### Accelerate Accounts Receivable

Implement efficient invoicing and collections processes to get paid faster. Offer discounts for early payments to incentivize customers.

### Extend Accounts Payable

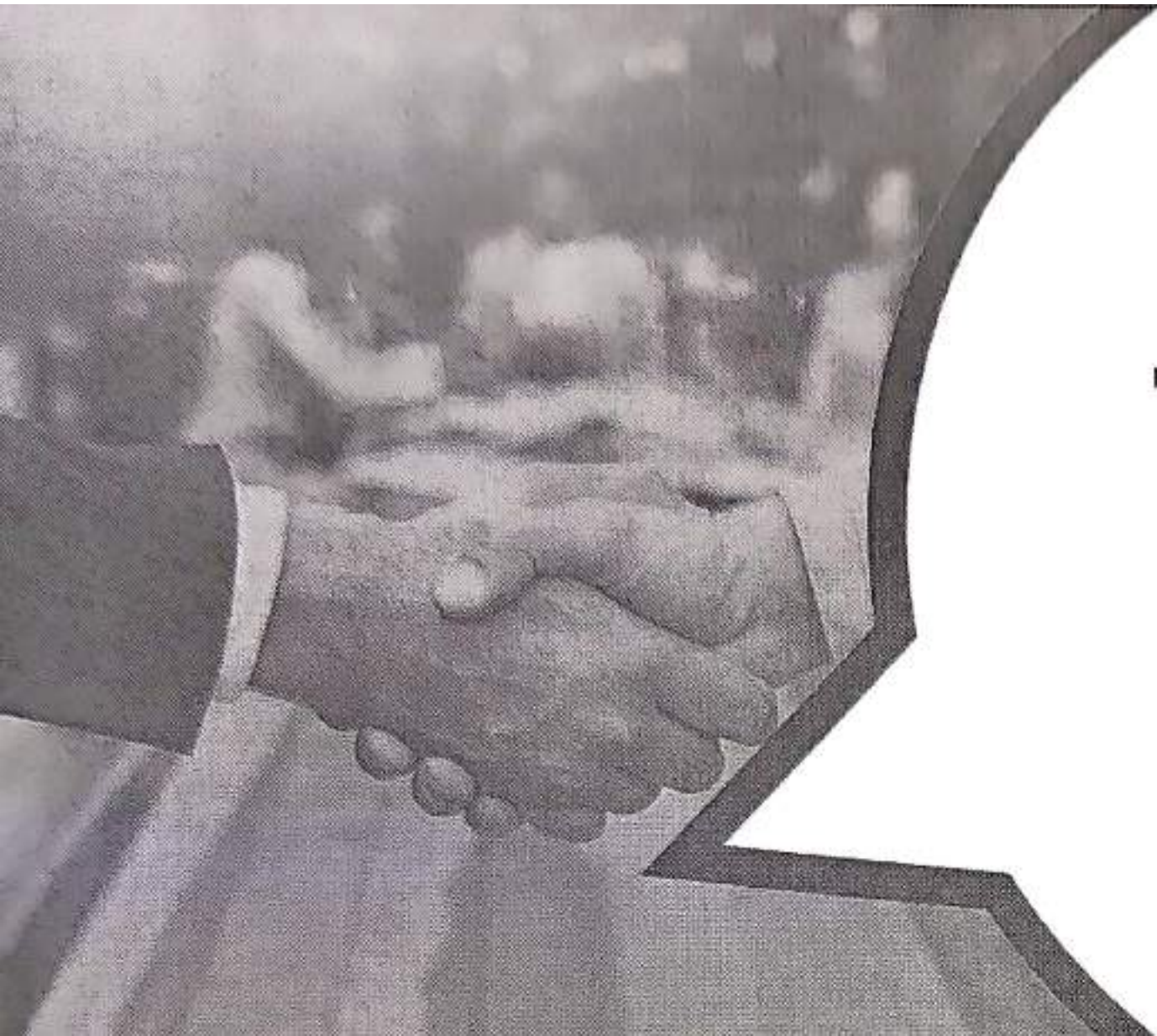
Strategically manage supplier payments to take advantage of credit terms and improve cash flow. Negotiate better payment conditions with vendors.

### Optimize Cash Flow

Implement effective cash management practices to ensure sufficient liquidity. Automate financial processes and improve forecasting to minimize idle cash.

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**Th**  
**Y**

**Subject :- Financial Management**

**Code :- 202**

**TOPIC:- PROFIT MAXIMIZATION**

Guided by :- Dr. Ashutosh Gadekar

Presented By :- Dimpal Sapkale (SBIIMS)  
Roll No :- 159

## Profit Maximization: An Introduction

Profit maximization is a fundamental concept in financial management that focuses on optimizing a business's financial performance to achieve the highest possible returns. This strategic approach aims to identify and implement strategies that will increase a company's revenue, reduce its costs, and ultimately boost its bottom line. By understanding the drivers of profitability and implementing effective financial practices, organizations can maximize their earnings and create long-term value for their stakeholders.

At the core of profit maximization is the ability to analyze and understand the various factors that influence a business's financial performance. This includes a deep dive into revenue streams, cost structures, market conditions, and competitive landscapes. By leveraging data-driven insights and strategic decision-making, businesses can make informed choices that lead to increased profitability and sustainable growth.

5a



## Defining Profit Maximization

### Understanding Profit

Profit is the fundamental goal of any business venture. It's the financial surplus that remains after deducting all costs and expenses from the total revenue generated. Profit maximization is the process of identifying and implementing strategies to increase this surplus to the highest possible level. This involves carefully analyzing various factors that influence a company's profitability, such as pricing, production, costs, and market conditions.

### Defining the Objective

At its core, profit maximization is about making decisions that lead to the greatest net income for a business. This means not just increasing revenue, but also carefully managing expenses to optimize the bottom line. Profit maximization requires a deep understanding of the company's financial dynamics, as well as the ability to make strategic trade-offs between competing priorities like growth, market share, and short-term versus long-term profitability.

### Balancing Considerations

Achieving profit maximization is not a straightforward task, as it often involves balancing multiple, sometimes conflicting, objectives. Companies must consider factors like customer demand, competitive positioning, operational efficiency, and regulatory compliance. Effective profit maximization strategies require a holistic, data-driven approach that takes all these elements into account to find the optimal balance and drive sustainable financial performance.

## Factors Affecting Profit Maximization

Profit maximization is a complex goal that is influenced by a variety of factors. These factors can be both internal and external to the organization, and they can have a significant impact on the company's ability to achieve its profit objectives.

- 1. Market Conditions:** The state of the overall economy, industry trends, competition, and consumer demand can all have a major influence on a company's ability to maximize profits. Favorable market conditions like strong consumer spending and limited competition can create opportunities for higher pricing and greater sales volumes, while unfavorable conditions like economic downturns or oversaturated markets can make it more challenging to boost profits.
- 2. Cost Structure:** The company's ability to control and minimize its costs is a crucial factor in profit maximization. This includes managing expenses like labor, materials, overhead, and distribution. Optimizing the production process, leveraging economies of scale, and finding ways to reduce waste can all contribute to cost savings and higher profitability.
- 3. Pricing Strategy:** The pricing decisions a company makes can have a direct impact on its profitability. Setting prices too low may prevent the company from capturing maximum revenue, while prices that are too high could deter customers and reduce sales volumes. Effective profit maximization requires finding the optimal balance between price and demand.
- 4. Product Mix and Innovation:** Offering the right mix of products and services, and continuously innovating to meet evolving customer needs, can be important levers for profit maximization. A diversified portfolio and a steady pipeline of new offerings can help a company capitalize on emerging opportunities and stay ahead of the competition.
- 5. Operational Efficiency:** Streamlining business processes, leveraging technology, and improving productivity can all contribute to higher profits by reducing waste, increasing output, and enhancing the overall efficiency of the organization.



## Revenue Maximization vs. Profit Maximization

Revenue Maximization	Profit Maximization	Key Differences	Striking a Balance
<p>Revenue maximization is a business strategy that focuses solely on increasing a company's total sales or revenue, without regard for the costs associated with generating that revenue. The goal is to sell as many units as possible, even if it means lowering prices or increasing marketing expenses to drive higher sales volume. While this approach can lead to top-line growth,</p>	<p>In contrast, profit maximization is a more holistic approach that seeks to optimize both revenue and expenses to generate the highest possible net income. This strategy involves carefully analyzing the costs of production, marketing, and other business activities to identify opportunities to improve efficiency and maximize the bottom line. Profit maximization may sometimes result</p>	<ol style="list-style-type: none"> <li><b>Focus:</b> Revenue maximization focuses on top-line growth, while profit maximization focuses on bottom-line profitability.</li> <li><b>Measurement:</b> Revenue maximization is measured by total sales or revenue, while profit maximization is often measured by net income.</li> <li><b>Strategic Goal:</b> Revenue maximization aims to increase sales volume, while profit maximization aims to increase the bottom line.</li> </ol>	<p>In many cases, the most effective approach is to strike a balance between revenue maximization and profit maximization. This involves carefully analyzing the tradeoffs and finding the optimal mix of strategies that can drive both top-line growth and bottom-line profitability. Effective financial management is key to navigating this balance and ensuring long-term business success.</p>

## Cost Minimization Strategies

In the pursuit of profit maximization, a critical component is effective cost minimization strategies. By carefully analyzing and optimizing operational expenses, businesses can enhance their bottom line and create a sustainable competitive advantage. Some key cost minimization strategies include streamlining production processes, leveraging economies of scale, outsourcing non-core functions, and implementing lean manufacturing techniques.

Streamlining production processes involves identifying and eliminating wasteful activities, optimizing workflow, and investing in automation and technology. This not only reduces direct labor and material costs but also improves efficiency and productivity. Economies of scale can be achieved through increased production volumes, allowing businesses to spread fixed costs over a larger output and negotiate better supplier prices.

Outsourcing non-core functions, such as IT support, HR administration, or logistics, can significantly reduce overhead expenses while allowing the organization to focus on its core competencies. Similarly, adopting lean manufacturing principles, such as just-in-time inventory management and continuous improvement, can minimize waste and optimize resource utilization.





## Pricing Strategies for Profit Maximization

### 1 Cost-Plus Pricing

One of the most common pricing strategies for profit maximization is the cost-plus pricing model. This approach involves calculating the total cost of producing a product or service, and then adding a markup percentage to determine the final selling price. The markup should be set at a level that covers the desired profit margin while remaining competitive in the market. This method provides a straightforward and reliable way to price products, but it may not always account for factors like customer willingness to pay or competitor pricing.

### 2 Value-Based Pricing

Rather than basing the price solely on costs, value-based pricing focuses on understanding the customer's perceived value of the product or service. This strategy involves conducting market research to determine what customers are willing to pay, and then setting the price accordingly. Value-based pricing can be more complex to implement, but it can also lead to higher profit margins if done correctly. By aligning the price with the customer's perceived value, businesses can maximize their profitability while providing customers with a fair and compelling offering.

### 3 Dynamic Pricing

In today's digital age, many businesses are leveraging dynamic pricing strategies to optimize their profits. This approach involves adjusting prices in real time based on factors such as demand, competition, and market conditions. For example, an e-commerce retailer might raise prices during peak shopping seasons or lower them during slow periods to attract more customers. Airlines and hotels are also well-known for their



## Optimizing Production Levels

### 1 Forecasting Demand

Analyze market trends and customer preferences to accurately predict future demand.

### 2 Capacity Planning

Determine the optimal production capacity to meet forecasted demand efficiently.

### 3 Inventory Management

Maintain the right level of inventory to avoid stock-outs and minimize carrying costs.

### 4 Process Optimization

Streamline production processes to maximize efficiency and minimize waste.

Optimizing production levels is a critical aspect of profit maximization in financial management. It involves carefully balancing supply and demand to ensure that the organization is producing the right amount of goods or services at the right time. This starts with accurately forecasting future demand based on market trends and customer preferences. Armed with this information, the organization can then plan its production capacity accordingly, ensuring that it has the right resources and infrastructure in place to meet expected demand.

Effective inventory management is also crucial, as the organization must maintain the right level of

## Analyzing Break-Even Points

Analyzing break-even points is a critical aspect of profit maximization in financial management. The break-even point represents the sales volume or revenue level at which a company's total costs equal its total revenue, meaning it has neither profit nor loss. Understanding and calculating the break-even point is essential for businesses to determine the minimum level of sales needed to cover their fixed and variable costs, and to identify the sales volume required to start generating profits.

5

\$

200

200

50K

\$50K

—

Units

The break-even point is often expressed in terms of the number of units that need to be sold to cover all costs. Knowing the break-even unit volume helps companies understand the production and sales targets they need to meet to achieve profitability.

\$80K

\$80K

## Case studies on Profit Maximization



### Acme Manufacturing

Acme Manufacturing, a mid-sized industrial company, had been struggling to maintain profitability in a highly competitive market. By implementing a comprehensive profit maximization strategy, they were able to streamline their operations, optimize pricing, and focus on their most profitable product lines. This case study highlights how Acme was able to increase their net profit margins by 25% within 18 months, solidifying their position as a market leader in their industry.



### Retail Innovations

Retail Innovations, a growing e-commerce company, sought to maximize profits by developing a more sophisticated pricing strategy. By conducting in-depth market research, analyzing customer behavior, and leveraging data-driven insights, the company was able to implement dynamic pricing models that increased revenue by 18% and improved overall profitability. This case study demonstrates the importance of utilizing financial management principles to drive profit maximization in the rapidly evolving retail landscape.



### Precision Engineering

Precision Engineering, a specialized manufacturer of high-precision components, focused on optimizing their production processes to maximize profits. By investing in advanced automation and lean manufacturing techniques, the company was able to reduce material waste, increase output, and streamline their supply chain. This case study highlights how a targeted approach to cost minimization and operational efficiency can lead to significant improvements in profitability, even in highly competitive industries.



## Importance of Financial Management in Profit Maximization

Effective financial management is a crucial component in the pursuit of profit maximization. By carefully analyzing financial data, identifying cost-saving opportunities, and implementing strategic pricing models, businesses can optimize their operations to generate maximum profitability. Sound financial management practices, such as budgeting, forecasting, and cost control, allow organizations to make informed decisions that align with their profit-maximizing objectives.

In the context of profit maximization, financial management plays a vital role in ensuring that resources are allocated efficiently, cash flow is managed effectively, and investment decisions are made to generate the highest possible returns. By closely monitoring financial metrics, such as revenue, expenses, gross margins, and net income, businesses can identify areas for improvement and implement targeted strategies to enhance their bottom line.

Moreover, financial management is instrumental in developing pricing strategies that balance customer demand with optimal profit margins. Through careful analysis of market conditions, competitor pricing, and customer willingness to pay, organizations can establish pricing structures that maximize revenue while maintaining a competitive edge. Additionally, financial management principles can guide the optimization of production levels, inventory management, and supply chain operations, all of which contribute to the ultimate goal of profit maximization.

Thank You



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# Pay Back Period

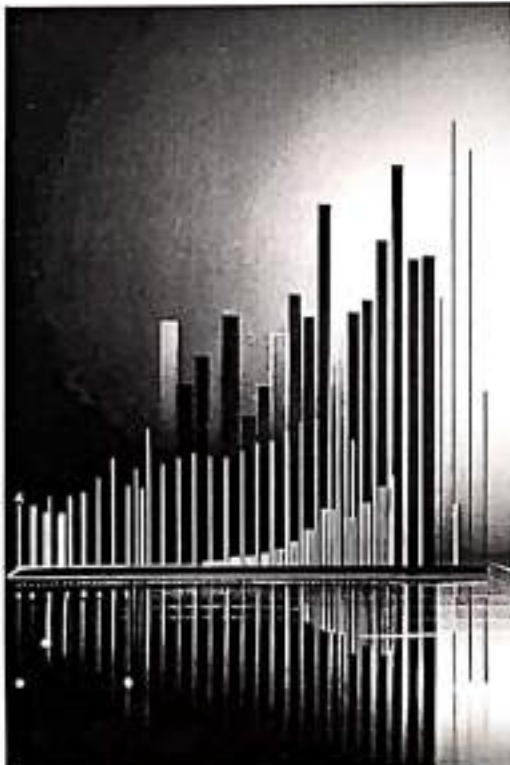
## Financial Management

Submitted To : Dr. Ashutosh Gadekar Sir

Presented by :- Shantanu Patil

Roll No :- 136

Batch:- 2022-2024



## Introduction to Pay Back Period

The pay back period is a fundamental financial metric used to assess the time required to recoup the initial investment in a project or asset. It provides a simple and intuitive way to evaluate the viability and risk of an investment.

by satya aa





## Definition of Pay Back Period

### What is Pay Back Period?

The pay back period is the length of time required to recover the cost of an investment from the cash flows it generates.

### Calculation

It is calculated by dividing the initial investment by the expected annual cash inflows from the investment.

### Units

The pay back period is typically expressed in years or months.

## Importance of Pay Back Period

### 1 Risk Assessment

The pay back period provides a quick way to gauge the riskiness of an investment by determining how long it will take to recoup the initial outlay.

### 2 Liquidity

It helps assess the liquidity of an investment by showing how soon the capital can be recovered.

### 3 Budgeting

The pay back period is useful for budgeting and prioritizing investments when capital is limited.

## Calculating Pay Back Period

- 1 Step 1**  
Determine the initial investment required for the project.
- 2 Step 2**  
Estimate the annual cash inflows or benefits from the investment.
- 3 Step 3**  
Divide the initial investment by the annual cash inflows to get the pay back period.

## Factors Affecting Pay Back Period

### Initial Investment

The higher the initial investment, the longer the pay back period will be.

### Annual Cash Inflows

The higher the annual cash inflows, the shorter the pay back period.

### Project Lifespan

Investments with longer useful lives tend to have shorter pay back periods.

## Advantages of Pay Back Period



### Simple

The pay back period is easy to calculate and understand.



### Risk Focused

It helps assess the riskiness of an investment by looking at liquidity.



### Cash Flow Oriented

It considers the timing of cash inflows, not just the total return.

## Limitations of Pay Back Period

1

### Ignores Time Value

It does not account for the time value of money, treating all cash flows equally.

2

### Ignores Post-Payback Cash Flows

It does not consider the benefits after the initial investment is recouped.

3

### Biased Toward Shorter-Term Projects

It favors investments with quicker paybacks over those with higher long-term returns.





## Comparison to Other Investment Metrics

Metric	Description	Advantages	Limitations
Net Present Value (NPV)	Discounts future cash flows to present value	Considers time value of money	Complex calculations
Internal Rate of Return (IRR)	Calculates the discount rate that makes NPV zero	Provides rate of return	Multiple valid IRRs possible
Profitability Index	Ratio of present value of cash inflows to initial investment	Quantifies return per unit of investment	Does not indicate absolute return size



## Conclusion

### Key Takeaways

The pay back period is a simple and intuitive metric for assessing investment risk and liquidity, but has limitations. It should be considered alongside other financial metrics for a more complete evaluation.



*Thank you*

# NPV

# NET PRESENT VALUE

Subject: FINANCIAL MANAGEMENT  
 Subject code: 201  
 Roll no.: 56  
 Class: MBA Sem II (Marketing)  
 Batch: 2022-2024

Presented by:  
 Saurabh Dure

## □ What is NPV?

- ◆ Net Present Value (NPV) is a financial metric that measures the difference between the present value of cash inflows and the present value of cash outflows over a period of time.



### Factors to Consider in NPV Calculation

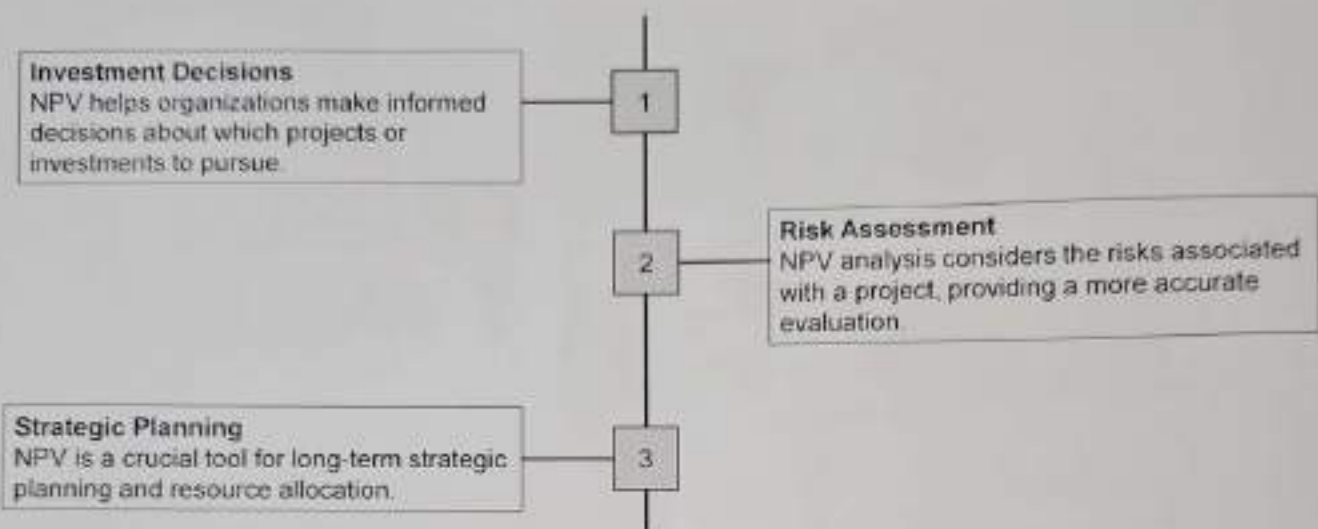


- Discount Rate
- Cash Flow Timing
- Project Life
- Risk and Uncertainty
- Opportunity Cost

## □ Key Factors

NPV considers the time value of money, discount rate, and the project's expected cash flows.

# Importance of NPV



## Steps to Calculate NPV

- 1 Identify Cash Flows:**  
Determine expected cash inflows and outflows for each period.
- 2 Determine Discount Rate:**  
Decide on the discount rate, typically the cost of capital.
- 3 Discount Cash Flows:**  
Apply the discount rate to each cash flow to find its present value.
- 4 Sum Present Values:**  
Add up all present values of cash flows.
- 5 Subtract Initial Investment:**  
Subtract the initial investment to get the NPV.



## Interpreting NPV Results

### Positive NPV

- Investment is profitable, generating more value than its cost.

### Zero NPV

- Investment breaks even, generating just enough cash flows to cover its cost.

### Negative NPV

- Investment is not profitable, generating less value than its cost.

### Advantages And Disadvantages Of Net Present Value (NPV)

**N P V**

#### Advantages

- ◆ Considers time value of money
- ◆ Accounts for all cash flows
- ◆ Guides decision-making
- ◆ Incorporate Risks

#### Disadvantages

- ◆ Relies on estimates
- ◆ Ignores non-financial factors
- ◆ Requires a discount rate
- ◆ Doesn't account for changing discount rates

Q. ABC Ltd. is considering a project proposal for the investment. Investment is 15L. Calculate NPV at 10%.

$$\begin{aligned} \text{NPV} &= \sum \text{PV} - \text{Investment} \\ &= 1765250 - 1500000 \\ \text{NPV} &= (+) 265250 \end{aligned}$$

Year	Cash Inflow	Discounting factor @ 10%	PV
1	500000	0.909	454500
2	250000	0.826	206500
3	350000	0.751	262850
4	550000	0.683	375650
5	750000	0.621	€ 465750
Total			PV=1765250

## Conclusion

Net Present Value (NPV) is a powerful financial tool that enables businesses to make informed investment decisions by evaluating the profitability of a project or investment. By considering the time value of money and expected cash flows, NPV provides a comprehensive analysis to help organizations identify the most promising opportunities.





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## FINANCIAL MANAGEMENT

# Topic :- Pay Back period

Name:- Chaitanya Ballal  
Roll no. :- 08

Guided by :- Prof. Dr Ashutosh Gadekar

## Introduction and Definition of Pay Back Period

The **pay back period** is a widely used financial metric that measures the time it takes for a business or investment to recoup its initial cost or investment. It is a simple and straightforward method to evaluate the viability and risk of a project or investment.

This metric is particularly useful for assessing the liquidity and short-term profitability of a project. It provides a clear timeline for when the initial investment will be recovered, helping decision-makers assess the time horizon and cash flow requirements of a potential investment.





## Importance of Pay Back Period



### Cost-Benefit Analysis

The pay back period helps businesses evaluate the financial viability of an investment by comparing the upfront costs to the projected future returns.



### Risk Mitigation

By calculating the pay back period, organizations can assess the time required to recoup their initial investment, allowing them to make informed decisions and manage financial risks.



### Liquidity and Cash Flow

The pay back period is a crucial metric for understanding a project's impact on a company's short-term liquidity and overall cash flow management.



### Investment Prioritization

When faced with multiple investment options, the pay back period can help organizations prioritize projects with the fastest return on investment.

## Factors Affecting Pay Back Period

The payback period of a project is influenced by various factors, including the initial investment, expected cash inflows, and the project's lifespan. The cost of capital, inflation, and tax considerations also play a significant role in determining the payback period.

Project risks, such as market demand, competition, and technological changes, can impact the expected cash flows and, consequently, the payback period. The timing of cash flows is another crucial factor, as earlier cash inflows will result in a shorter payback period.



the Discounted  
Period Occurs +



## Calculating Pay Back Period

1

2

3

4

—

Years

The pay back period is the number of years it takes to recoup the initial investment from the project's cash inflows.

To calculate the pay back period, you need to estimate the project's expected cash flows over time. Start by determining the initial investment required. Then, calculate the annual cash inflows the project is expected to generate. The pay back period is the number of years it takes for the cumulative cash inflows to equal the initial investment.

The formula for pay back period is:  $\text{Initial Investment} / \text{Annual Cash Inflow} = \text{Pay Back Period (in years)}$ . For example, if the initial investment is 100,000 and the annual cash inflow is 25,000, the pay back period would be 4 years ( $100,000 / 25,000 = 4$  years).

## Advantages of Pay Back Period

1. **Simple and Easy to Understand:** The pay back period calculation is straightforward, making it a widely used and accessible metric for assessing investment viability.
2. **Focus on Liquidity:** The pay back period emphasizes the time it takes to recover the initial investment, highlighting the importance of cash flow and liquidity for the business.
3. **Risk Assessment:** The pay back period provides a quick way to gauge the risk of an investment, as projects with shorter pay back periods are generally considered less risky.



## Limitations of Pay Back Period



### Time-Bound

Pay back period focuses only on the time it takes to recoup the initial investment, ignoring long-term benefits or costs beyond that period.



### Risk Ignoring

It doesn't account for the time value of money or the risks associated with the investment, leading to potentially short-sighted decisions.



### Limited Scope

Pay back period only considers cash inflows and doesn't factor in other important financial metrics like net present value or internal rate of return.

## Interpreting Pay Back Period Results

### Payback Period Timeframe

The payback period represents the time it takes for an investment to recoup its initial cost. A shorter payback period is generally preferred, as it indicates a quicker return on the investment.

### Comparing Alternatives

When evaluating multiple investment options, the payback period can be used to compare them side-by-side. The investment with the shortest payback period is often the most attractive choice.

### Risk Assessment

The payback period can also provide insight into the risk of an investment. Investments with longer payback periods tend to have higher uncertainty and risk.

### Liquidity Needs

The payback period can help determine if an investment aligns with a company's liquidity needs. Shorter payback periods are preferred when access to capital is a priority.

## Conclusion and Key Takeaways

1

### Importance of Pay Back Period

The pay back period is a crucial metric for evaluating the financial viability of investments, helping businesses make informed decisions.

2

### Key Factors to Consider

Factors like initial investment, expected future cash flows, and project lifespan all impact the pay back period calculation.

3

### Interpreting Results

A shorter pay back period indicates a more attractive investment, while a longer period may signal higher risk or lower returns.

12 Factors  
Influencing  
Financial  
Decision

Nature of the  
Business

Size of busi


Contract

Management

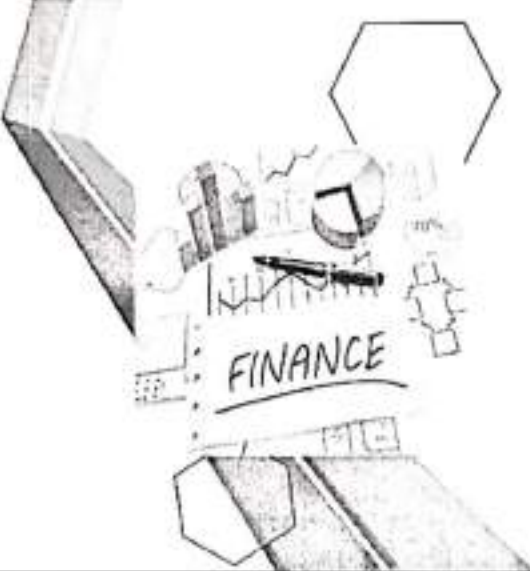

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*Thank You*

HAPPY  
YOU



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**BATCH : 2023-25**

**Subject : Financial Management**

**Topic : Pay Back Period**

**Presented By –  
Renuka Kulkarni  
Roll No . 176**



# Payback Period

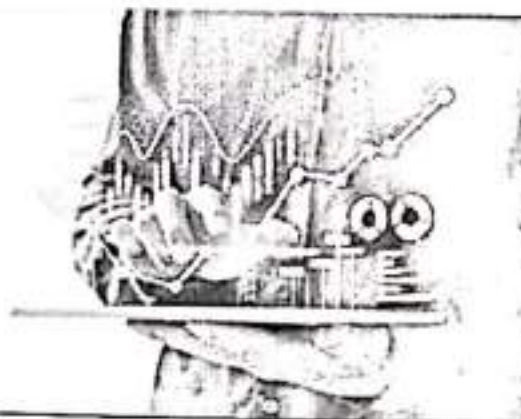


# Content

- Definition
- Formula
- Payback period rule
- Advantages Of Payback Period
- Disadvantages of Payback period

# Payback Period

- The Payback period is the amount of time that it takes to recover your costs in a project.



## Formula of Payback Period

- Even and Uneven

Even :

$$\text{Payback period} = \text{Initial Investment} / \text{Annual Cash Flow}$$

- Uneven

$$\text{Payback Period} = A + (B/C)$$

Where;

A = The Last Period with a negative cumulative cash flow

B = The absolute value of cumulative cash flow at the end of the period A

C = The total Cash flow during the period after A

## Payback Period Rule

- The Decision Rule :

If the payback period is less than the predetermined payback, then the project would be Accepted; if not, it would be rejected.



## Advantages Of Payback Period

- It is very simple.
- It is easy to understand and apply.
- It is cost effective.
- The payback period measures the direct relationship between annual cash inflows from the Proposal and the net investment required.

## Disadvantages of Payback Period

- The payback period entirely ignores the cash inflows that occur after.
- The payback period also ignores the salvage value and total economic life of the project.
- It ignores the time value of money.



**THANK YOU**

**FINANCIAL MANAGEMENT – INTERNAL EXAM  
( SAMPLE PAPERS)**



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ANSWER BOOKLET

Roll No.: 126 Division: C Date: 21 / 07 / 2022

Name of the Subject: Financial Management Batch \_\_\_\_\_

Exam: Surprise Test / Assignment Test / 1st Sem / 2nd Sem / 3rd Sem / 4th Sem / Backlog / Lab Test

Original Answer Book + Number of Supplements \_\_\_\_\_

Patil  
Signature of the Student:

Surprise Test 21/07/22  
Signature of the Supervisor

Q	1	2	3	4	5	6	7	8	9	10	11	12	13	14	TOTAL
Marks	4	5	4	3	5										21
Out of															

Examiner's Remarks: \_\_\_\_\_

Name & Signature of the Examiner: [Signature]

Moderator's Remarks: \_\_\_\_\_

Name & Signature of the Moderator: \_\_\_\_\_

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## Q1 Objective type questions

- 1] The objective of financial management is to maximize owners wealth.
- 2] Trading out profit & loss amount and balance sheet is prepared from trial balance
- 3] Balance sheet shows the financial position.
- 4] Capitalisation of a firm refers to the composition of its long term funds and its capital structure.
- 5] A firm's working capital consists of investment in Asset
- 6] Liquidity referred as ability of firm to meet expenses on time with availability of cash
- 7] Capital budgeting is concerned with management of working capital
- 8] Capital contributed by the shareholders of company is called as borrowed capital false

4



Q3 a)

Q2 Write short note on

1) Economic Value Added

a)

Ans Economic value added is a measure of a company's financial performance based on its cost capital from its operating profit adjusted for taxes on cash basis. EVA can be also referred as economic profit as it attempts to capture the true economic profit of a company. This measure was devised by management consulting firm Stern Value Management originally introduced as Stern Stewart.

b)

2) profit maximization vs wealth maximization

Ans profit maximization	wealth maximization
-------------------------	---------------------

c)

1) It is defined as the management of financial resources aimed at increasing the profits of the company

It is defined as the management of financial resources aimed at increasing the value of the stakeholders of the company

2) focuses of increasing the profit of company is the short term

focuses of increasing the value of the stakeholders of company is the long term.

d)

3) ~~As it~~ It does not consider the risk and uncertainty inherent in business model of company

It considers the risk of uncertainty inherent in business model of company

Q3 a)

a) Earnings per Share:  
=  $\frac{\text{Net profit after tax and preference divide}}{\text{Number of Shares}}$

$$= \frac{5800000}{1000000}$$

$$= \text{₹ } 5.8 \text{ per share}$$

b) Book value per share of common stock

$$= \frac{2300000}{2000000}$$

$$= \frac{\text{₹ } 2.3}{5.8}$$

$$= \text{₹ } 0.397$$

c) price earning Ratio:

=  $\frac{\text{Market price per share}}{\text{Earning per Share}}$

$$= \frac{52}{5.8}$$

$$= 8.97$$

d) Dividend yield Ratio

=  $\frac{\text{Dividend per share}}{\text{market price per share}}$

$$= \frac{52}{4.8}$$

$$= 10.83$$



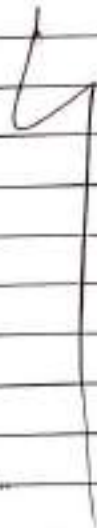
e.) Dividend pay out ratio  
=  $\frac{\text{Dividend per share}}{\text{Earning per share}} \times 100$

=  $\frac{4.8}{5.8} \times 100$

= 82.75 %

f.) Retention Ratio =  
= 17.25

g.) Market to book value Ratio



Q6  
b)

\* Statement showing NPV of project

year	CAT	PV factor @ 10%	present value
1	5000	0.909	4545
2	10000	0.826	8260
3	10000	0.750	7510
4	3000	0.683	2049
5	2000	0.620	1240
	1000	0.620	620

total present value of inflow 24,224  
(-) present value of outflow = 20,000  
NPV = 4,224

\* Statement of NPV of project y

year	CAT	PV factor @ 10%	present value
1	20000	0.909	18180
2	10000	0.826	8260
3	5000	0.750	3750
4	3000	0.683	2049
5	2000	0.620	1240
	2000	0.620	1240

total present value of inflow 32724  
present value of outflow 30000  
(30,000 x 1)  
NPV = 2724

NPV of project y = 2724

NPV of project y = 2724

As the NPV of project y is light  
it should be accepted from the  
view.

Q5

a)

Ans

$$\begin{aligned} \text{Operating leverage} &= \text{Contribution} / \text{EBIT} \\ \text{Aditya} &= \frac{54,00,000}{14,00,000} \\ &= 3.86 \end{aligned}$$

$$\begin{aligned} \text{Amor Ltd} &= \frac{1,26,00,000}{66,00,000} \\ &= 1.91 \end{aligned}$$

$$\text{Financial leverage} = \text{EBIT} / \text{EBT}$$

$$\begin{aligned} \text{Aditya Ltd} &= \frac{14,00,000}{11,30,000} \\ &= 1.24 \end{aligned}$$

$$\begin{aligned} \text{Amor Ltd} &= \frac{66,00,000}{64,30,000} \\ &= 1.027 \end{aligned}$$

Combined leverage = quantity of leverage  $\times$  financial leverage

$$\begin{aligned} \text{Aditya Ltd} &= 3.86 \times 1.24 \\ &= 4.7864 \end{aligned}$$

$$\begin{aligned} \text{Amor Ltd} &= 1.91 \times 1.027 \\ &= 1.96157 \end{aligned}$$

Conclusion: It is clear that leverage for Aditya Ltd are greater



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## ANSWER BOOKLET

Roll No.: SBIIMS/1000/2122/146 Division : C Date : 21/7/22

Name of the Subject : Financial Management Batch

Exam : Surprise Test / Assignment Test / 1st Sem / 2nd Sem / 3rd Sem / 4th Sem / Backlog / Lab Test


Original Answer Book + Number of Supplements 100 = 1

Signature of the Student : 

Signature of the Supervisor :  21/07/22

Q	1	2	3	4	5	6	7	8	9	10	11	12	13	14	TOTAL
Marks	6	3	2	4	3										18
Out of															

Examiner's Remarks :

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Moderator's Remarks :

Name & Signature of the Moderator :

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21)

- 1) The objective of financial management is to ~~to~~ maximize owners wealth.
- 2) Trading and Profit & loss account and balance sheet is prepared from Trial balance.
- 3) Balance sheet shows the financial position.
- 4) Capitalisation of a firm refers to the composition of its long term funds and its Capital structure.
- 5) A firm's working capital consists of investment in short term assets.
- 6) Liquidity referred as ability of firm to meet expenses on time with availability of cash.
- 7) Capital Budget is concerned with management of working capital.
- 8) Capital Contributed by the shareholders of Company is called as borrowed capital false.

Q2.

a)

→ Economic value added is a measure of a Company's financial performance based on the residual wealth calculated by deducting its cost of capital from its operating profit, adjusted for taxes on a cash basis. EVA can also be referred to as economic profit as it attempts to capture the true economic profit of a Company.

b)

~~Wealth~~ Profit Maximization  
It is defined as measurement of financial resources aimed at increasing the value of the stakeholders of the Company.

Focus on increasing the value of the stakeholders of the Company in the long term.

It considers the risks and uncertainty inherent in the business model of the Company.

~~Profit~~ Wealth Maximization  
It is defined as the management of financial resources aimed at increasing the profit of the Company.

Focuses on increasing the profit of the Company in the short term.

It does not consider the risks and uncertainty inherent in the short term.

→ merits.

- a) Comparison.
  - b) Horizontal analysis
  - c) Trend analysis
  - d) Trend and Directions
  - e) Evaluation of.
  - f) Measuring financial limitations.
- ~~a) Inter firm Comparison~~
- ~~b) Inflationary Effect~~
- ~~c) Ascertaining correct trend~~
- ~~d) Supply misleading information~~
- ~~e) Uniformity in principle~~



Q3)

a)

→ a) Earning per share  
-  $\frac{\text{Net profit after tax and preference Divide}}{\text{Number of shares}}$

$$= \frac{5800000}{1000000} = ₹ 5.8 \text{ per}$$

① book value per share of common stock

$$\frac{23000000}{1000000}$$

$$= 23$$

② Price earning ratio  
 $\frac{\text{market price per share}}{\text{Earning per share}}$

$$= \frac{52}{5.8} = 8.97$$

③ Dividend yield ratio

$$\frac{\text{Dividend per share}}{\text{market price per share}}$$

$$\frac{52}{4.8} = 10.83$$

c) Dividend payout ratio

$$\frac{\text{Dividend per share}}{\text{Earning per share}} = \frac{4.8}{5.8} \times 100 = 82.75\%$$

① retention ratio  
 $= 17.25$

② Market to book value ratio

2

Q4)

→ Statement showing NPV of Project

Year	CEAT	CV factor 10%	Present Value
1	5000	0.909	4545
2	10000	0.826	8260
3	10000	0.750	7500
4	3000	0.683	2049
5	<u>2000</u>	0.620	1240
	1000	0.620	620

total present value of inflow ~~26,224~~

(-) present value of outflow ~~20000~~  
NPV = ~~4224~~

Statement of NPV of Project Y

Year	CEAT	PV factor @ 10%	Present Value
1	20000	0.909	18180
2	10,000	0.826	8260
3	5000	0.750	3750
4	3000	0.683	2049
5	2000	0.620	1240
	2000	0.620	1240

Total present value of inflow 34724  
present value of outflow 30000  
(30,000 × 1)  
NPV = 4724

NPV of Project X = 4224

NPV of Project Y = 4724

As the NPV of project Y is higher it should be accepted from the two given.

a)

b)

$$\rightarrow \text{Operating leverage} = \text{Contribution} / \text{EBIT}$$
$$\text{Aditya Ltd} = \frac{54,00,000}{14,00,000}$$

$$= 3.86$$

$$\text{Amar Ltd} = \frac{1,26,00,000}{66,00,000}$$
$$= 1.91$$

$$\text{Financial leverage} = \text{EBIT} / \text{EBT}$$
$$\text{Aditya Ltd} = \frac{14,00,000}{11,30,000}$$
$$= 1.24$$

$$\text{Amar Ltd} = \frac{66,00,000}{64,30,000}$$
$$= 1.027$$

$$\text{Combined leverage} = \text{operating leverage} \times \text{financial leverage}$$

$$\text{Aditya Ltd} = 3.86 \times 1.24 = 4.7864$$

$$\text{Amar Ltd} = 1.91 \times 1.027 = 1.96157$$

Conclusion: It is clear that leverage for Aditya Ltd. is greater than Amar Ltd. So risk is higher of Aditya Ltd. than Amar Ltd. comparatively.





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## ANSWER BOOKLET

Roll No.: 164 Division: (C) Date: 21/07/2022

Name of the Subject: Financial Management Batch \_\_\_\_\_

Exam: Surprise Test / Assignment Test / 1st Sem / 2nd Sem / 3rd Sem / 4th Sem / Backlog / Lab Test

Original Answer Book + Number of Supplements \_\_\_\_\_ = \_\_\_\_\_

Signature of the Student: [Signature]

Signature of the Supervisor: [Signature]  
Date: 21/7/2022

Q	1	2	3	4	5	6	7	8	9	10	11	12	13	14	TOTAL
Marks	8	7	2	7	5										30
Out of															

Examiner's Remarks: \_\_\_\_\_

Name & Signature of the Examiner: \_\_\_\_\_ [Signature]

Moderator's Remarks: \_\_\_\_\_

Name & Signature of the Moderator: \_\_\_\_\_

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### Q.1) Objective type questions:

- ① The objective of financial management is to maximize company's ~~wealth~~ investor's wealth.
- ② Trading, Profit and Loss Account and Balance sheet is prepared from ~~Financial~~ entries. Trial Balance
- ③ Balance sheet shows the <sup>situation</sup> ~~statement~~ of financial position.
- ④ capitalisation of a firm refers to the composition of its long-term funds and its capital structure.
- ⑤ A firm's working capital consists of investment in current assets and short term assets.
- ⑥ quick ratio referred as ability of firm to meet expenses on time with availability of cash.

Q

⑦ Capital Budgeting is concerned with management of Investment planning.

⑧ Capital contributed by all stakeholders of company is called as borrowed capital.

Ans - false

comment - As the above mentioned statement is totally false because share holder of any company is indirectly the owner of that company. So his contribution is calculated as an investment. In simple, he also have / holding some part of ownership.



## Q. 1) Short Questions:

### a) Economic Value Added:

→ EVA stands for Economic Value Added. Economic Value Added is a measure of a company's financial performance based on its residual wealth calculated by deducting its cost of capital from its operating profit, adjusted for taxes on a cash basis.

Economic Value Added is a measure of a company's performance also be referred to as economic profit, as it attempts to capture the true economic profit of a company or organisation.

This measure was devised by management consulting firm Stern Value Management, originally incorporated a Stern Stewart.

### c) comparative statement Analysis :

A comparative statement is a document used to compare a particular financial statement with prior period statements.

Previous financials are presented along side the latest figures in side by side columns, enabling investors to identify trends, track on a company's progress and compare it with industry rivals.

#### How it Applyable :

Analyst investors, and business managers use a company's income statement, balance sheet, cash flow statement for comparative purpose.

#### Benefits :

→ The comparative financial statement helps to ascertain the trend relating to sales, cost of goods sold, operating sales, cost of goods sold and operating expenses, etc.

So that it is possible comparison can easily be made which helps the analyst to understand the overall performance of firms.

Limitations:

These statements do not present the change in various items in relation to change in total asset, total liabilities or net sales.

These statements are not useful in comparing financial statements of two or more businesses because there is no common base.

2

2.4)

a)

⇒

statement showing NPV of project X

year	CAAT	P.V. factor @ 10%	Present value
1	5000	0.909	4545
2	10000	0.826	8260
3	10000	0.751	7510
4	3000	0.683	2049
5	2000	0.620	1240
	1000	0.620	620

Total present value of inflow = 22224

(-) present value of outflow = 20000  
 NPV = 6224

statement of NPV of project Y

year	CAAT	P.V. factor @ 10%	present value
1	20	0.909	18180
2	10	0.826	8260
3	5	0.751	3755
4	3	0.683	2049
5	2	0.620	1240
	2	0.620	1240

Total present value of inflow = 24724  
 (-) present value of outflow = 30000  
 (-30000)  
 NPV = 4724



NPV of project X - 4224

NPV of project Y - 4724

As the NPV of project Y is higher  
it should be accepted from the  
two given projects.

7

a) 5)  
b)

→

operating leverage = Contribution / EBIT  
Aditya Ltd = 5400000 / 1400000 = 3.86  
Amat Ltd = 12600000 / 6600000 = 1.91

financial leverage = EBIT / EBT  
Aditya Ltd = 14000000 / 11300000 = 1.24  
Amat Ltd = 66,00000 / 64,30,000 = 1.027

combined leverage = operating leverage \* financial leverage  
Aditya Ltd = 3.86 \* 1.24 = 4.7864  
Amat Ltd = 1.91 \* 1.027 = 1.96157

Conclusion :  
It is clear that leverage of Aditya Ltd. are greater than Amat Ltd. so risk is higher of Aditya Ltd. than Amat Ltd. comparatively.







**SAIBALAJI INTERNATIONAL INSTITUTE OF  
MANAGEMENT SCIENCES**



**ANSWER BOOKLET**

Roll No.: 200 Division: C Date: 21/07/2022

Name of the Subject: Financial Management Batch \_\_\_\_\_

Exam: Surprise Test / Assignment Test / 1st Sem / 2nd Sem / 3rd Sem / 4th Sem / Backlog / Lab Test

Original Answer Book + Number of Supplements \_\_\_\_\_ = \_\_\_\_\_

Signature of the Student:

Signature of the Supervisor:

Q	1	2	3	4	5	6	7	8	9	10	11	12	13	14	TOTAL
Marks	8	7	7	5	6										33
Out of															

Examiner's Remarks: \_\_\_\_\_

Name & Signature of the Examiner:

Moderator's Remarks: \_\_\_\_\_

Name & Signature of the Moderator: \_\_\_\_\_

**START WRITING ON THE BACK PAGE.**

**Rules**

- 1) Please use both sides of answer sheet for writing.
- 2) Start new answer on fresh page.
- 3) Hall ticket should be carried during examination & produced on demand.
- 4) No one can leave examination hall during first hour & in last half an hour.
- 5) Candidates should be in their seats 10 minutes prior to commencement of examination.
- 6) Candidates should attach supplements properly with the answer sheet & mention on the first page without fail.
- 7) Candidates should carry own compass box, calculator etc. no exchange will be permitted.



8) The Institute reserves the right to take suitable action in case of unfair practices. Suitable action will be taken by the Institute.

Q1]

- 1) The objective of financial management is to maximize investors wealth.
  - 2) Trading & profit & loss account the balance sheet is prepared from Trail balance.
  - 3) Balance sheet show me the financial position.
  - 4) Capitalization of a firm refers to the composition of its long-term funds and its capital structure.
  - 5) A firm's working capital consists of investment in current assets & short term assets.
  - 6) quick ratio, referred as ability of firm to meet expenses on time with availability of cash.
  - 7) Capital Budgeting is concerned with management of Investment ratio planning.
  - 8) Capital contributed by the share holders of company is called as borrowed capital. ~~It is~~
- false.



Q2)

a) Economic value added :-

EVA is the incremental difference in the rate of return (ROR) over a Company Cost of Capital.

Essentially, it is used to measure the value a Company generate from funds invested in it. If Company EVA is negative it means the Company not generated Value from the funds invested into the business.

b)

1) Profit maximization      1) wealth maximization.

2) It does take into Account the time value of the money.

3) It does not take into consideration the uncertainty of future earnings.

4) It does not consider the effect of dividend Policy on market price of Shares.

5) It does not differentiate between the short term and long term profits.

6) It take into Account the risk factor.

7) It take into Account the effect of dividend Policy on market price of Shares.

8) It considers the difference between short term and long term profits.

Q39) Statement showing NPV of Project.

Year	CFAT	P.V factor @ 10%	Present Value
1	5,000	0.909	4,545
2	10,000	0.826	8,260
3	10,000	0.751	7,510
4	3,000	0.683	2,049
5	2,000	0.620	1,240
	1,000	0.620	620

Total present value of inflow 24,224  
(20,000 × 1)

(-) present value of outflow - 20,000  
NPV = 4,224

Statement of NPV of Project Y

Year	CFAT	P.V factor @ 10%	Present Value
1	20,000	0.909	18,180
2	10,000	0.826	8,260
3	5,000	0.751	3,755
4	3,000	0.683	2,049
5	2,000	0.620	1,240
	2,000	0.620	1,240

Total present value of inflow 34,724  
(-) present value of outflow 30,000  
(30,000 × 1)

NPV = 4,724

∴ NPV of Project X = 4,224  
NPV of Project Y = 4,724

As the NPV of Project Y is higher it should be accepted from the two.



Q 5)

b)

	Aditya Ltd.	Amar Ltd.
particular production units	1,80,000	2,80,000
Selling price per unit	75	75
Sales value (prod price) per unit	1,35,00,000	2,10,00,000
Contribution:		
40%	54,00,000	
60%		1,26,00,000
Less: fixed cost	40,00,000	60,00,000
EBIT	14,00,000	66,00,000
Less: Interest	2,70,000	1,70,000
EBIT	11,30,000	64,30,000
Selling price per unit	75	75
profit volume ratio	40%	60%
fixed cost	40,00,000	60,00,000
Capital Structure:		
Equity Capacity	20,00,000	35,00,000
Term loan	15,00,000	10,00,000
production Capacity	2,00,000	3,50,000
Capacity utilisation	90%	80

operating leverage = contribution / EBIT

$$\text{Aditya Ltd } 54,00,000 / 14,00,000 = 3.86$$

$$\text{Amar Ltd } 1,26,00,000 / 66,00,000 = 1.91$$

Financial Leverage = EBIT / EBT

$$\text{Aditya Ltd } 14,00,000 / 11,30,000 = 1.24$$

$$\text{Amar Ltd } 66,00,000 / 64,30,000 = 1.027$$

Combined Leverage = operation lev / fin lev.

$$\text{Aditya Ltd } 3.86 / 1.24 = 3.11$$

$$\text{Amar Ltd } 1.91 / 1.027 = 1.86$$

Conclusion is it clear that leverage for quality Ltd. Are greater than Amar Ltd. So risk is higher of quality Ltd. than Amar Ltd. comparatively.



Q3)

a) Earning per share.

Net profit after tax and preference divide  
Number of shares.

$$= \frac{580000}{10,00,00}$$

$$= \underline{\underline{5.8 \text{ per.}}}$$

b) book value per share of Common  
Stock

$$= \frac{23,00,000}{10,00,00}$$

$$= \underline{\underline{23}}$$

c) price earning per share.  
Earning per share.

$$= \frac{52}{5.8} = 8.97$$

d) Dividend yield ratio

Dividend per share.  
market price per share.

$$= \frac{52}{4.8} = \underline{\underline{10.83}}$$

e) Dividend pay out ratio.

Dividend per share.  $\times 100$   
Earning per share

$$\frac{4.8}{5.8} \times 100$$

$$= \underline{\underline{82.75\%}}$$



**SAIBALAJI INTERNATIONAL INSTITUTE OF  
MANAGEMENT SCIENCES**



**ANSWER BOOKLET**

Roll No.: 199 Division: C Date: 21, 7, 23  
 Name of the Subject: Financial Management Batch: MBA (2014)  
 Exam: Surprise Test / Assignment Test / 1st Sem / 2nd Sem / 3rd Sem / 4th Sem / Backlog / Lab Test

Original Answer Book + Number of Supplements \_\_\_\_\_

Signature of the Student: Dathu

Signature of the Supervisor: [Signature]

Q	1	2	3	4	5	6	7	8	9	10	11	12	13	14	TOTAL
Marks	10	6	9	9	4										38
Out of															2

Examiner's Remarks: \_\_\_\_\_

Name & Signature of the Examiner: [Signature]

Moderator's Remarks: \_\_\_\_\_

Name & Signature of the Moderator: \_\_\_\_\_

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Que - 1

- 1) The objective of financial management is to maximize ~~Share holders~~ wealth.
- 2) Trading and profit and loss account and balance sheet is prepared from ledger ~~or trial bal~~.
- 3) Balance sheet shows statement of financial position capitalization.
- 4) ~~Capital~~ of a firm refers to the composition of its long-term fund and its capital structure. A firm's working capital consists of I
- 5) A firm's working capital consist of Investment in current assets and ~~short term fund~~.
- 6) Quick Ratio. refers as a ability of firm to meet expenses on time and availability of cash.
- 7) capital budgeting is concerned with management of designing and carrying through a systematic investment program.
- 8) capital contribution by the shareholder of company is called as borrowed capital → false - hand in capital

10

## Economic value added.

Economic value added (EVA) is a measure that reveals the financial performance of business based on Residual income. It helps to define value a company generates with the help of investment funds and improve the generate returns for shareholder.

Entrepreneurs taking for a measure to figure out the performance of the business and consider their economic value so they Investor can Invest

### Profit Maximization

It mainly focuses on maximization of profits

Increase the value profit of company in short term

### Wealth maximization

It mainly focuses on maximization of assets and profit

Increase the price of Share holder in long term

Que 3

$$\Rightarrow A) a) \text{ Earning per share} = \frac{\text{Net profit after tax and preference Div}}{\text{Number of share.}}$$

$$= \frac{5800000}{10,00,000}$$

$$\text{Earning per share} = \boxed{25.8 \text{ per share}}$$

$$b) \text{ Book value as per share of common stock}$$

$$= \frac{2300000}{1000000}$$

$$\text{Book value of share of com}^n \text{ stock} = \boxed{23}$$

$$c) \text{ price earning ratio} = \frac{\text{market price per share}}{\text{Earning per share}}$$

$$= \frac{52}{5.8}$$

$$= \boxed{8.97}$$

$$d) \text{ Dividend yield ratio} = \frac{\text{Dividend per share}}{\text{Earning per share}}$$

$$= \frac{52}{4.8}$$

$$= \boxed{10.83}$$



$$e) \text{ Dividend pay out ratio} = \frac{\text{Dividend per share} \times 100}{\text{Earnings per share}}$$

$$= \frac{4.8}{5.8} \times 100$$

$$= \boxed{82.75\%}$$

$$f) \text{ Retention Ratio} = \frac{5800000 - 52}{5800000}$$
$$= \boxed{0.99}$$

$$g) \text{ Market book value Ratio}$$

$$= \frac{52}{23}$$

$$\text{Market Book value ratio} = \boxed{2.26}$$



Q4

b) operating leverage = contribution / EBIT

$$\text{Aditya LTD} = \frac{5400000}{1400000} = 3.86$$

$$\text{Amar LTD} = \frac{12600000}{6600000} = 1.91$$

~~Financial Leverage = EBIT / EBT~~

~~$$\text{Aditya LTD} = \frac{1400000}{1130000} = 1.24$$~~

~~$$\text{Amar LTD} = \frac{6600000}{6400000} = 1.027$$~~

combined leverage = operating lev x  
Financial leverage

$$\text{Aditya LTD} = 3.86 \times 1.24 = 4.7864$$

$$\text{Amar LTD} = 1.91 \times 1.027 = 1.96157$$

conclusion: It is clear that leverage for Aditya LTD are greater so risk is higher in Aditya.



**SAIBALAJI INTERNATIONAL INSTITUTE OF  
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**SBIIMS**  
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**ANSWER BOOKLET**

Roll No.: 160 Division: C Date: 21/9/2022

Name of the Subject: Financial Management Batch \_\_\_\_\_

Exam: Surprise Test / Assignment Test / 1st Sem / 2nd Sem / 3rd Sem / 4th Sem / Backlog / Lab Test

Original Answer Book + Number of Supplements \_\_\_\_\_

Signature of the Student: Bijani

Signature of the Supervisor: [Signature] 21/09/22

Q	1	2	3	4	5	6	7	8	9	10	11	12	13	14	TOTAL
Marks	10	8	9	7	8										42
Out of															

Examiner's Remarks: \_\_\_\_\_

Name & Signature of the Examiner: [Signature]

Moderator's Remarks: \_\_\_\_\_

Name & Signature of the Moderator: \_\_\_\_\_

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Q.1

- 1) The objective of financial management is to maximize Owner's wealth.
- 2) Trading & Profit & Loss Account and Balance sheet is prepared from Trial Balance.
- 3) Balance Sheet shows the financial position.
- 4) Capitalization of a firm refers to the composition of its long-term funds and its capital structure.
- 5) A firm's working capital consists of investment in current Assets and short term Assets.
- 6) <sup>Quick Ratio</sup> Creditability / Liquidity referred as ability of firm to meet expenses on time with availability of cash.
- 7) Capital Budgeting is concerned with management of working capital.
- 8) Capital contributed by the shareholders of company is called as borrowed capital.  
→ True, False.



Q.2

a) Economic Value Added :-

In corporate finance, as part of fundamental analysis economic value added is an estimate of a firm's economic profit, or value created in excess of the required return of the company's shareholders.

EVA is the net profit less the capital charge for raising the firm's capital. The idea is that value is created when the return on the firm's economic capital employed exceeds the cost of that capital.

This amount can be determined by making adjustments to GAAP Accounting.

b) Profit Maximization v/s Wealth Maximization

Profit Maximization

Wealth Maximization

a) The process of increasing the profit earning capability of the company is referred as to Profit Maximization

a) The ability of a company to increase the value of its stock for all the stakeholders is referred to as Wealth Maximization.

b) It ignores the risk and avoids the time value of money.

b) It assumes the risk and recognizes the time value of money.

### c) Comparative statements Analysis

Comparative statement is a document used to compare a particular financial statement with prior period statements. Previous financials are presented alongside the latest figures in side-by-side columns, enabling investors to identify trends, track a company's progress and compare it with industry rivals.



Q.3  
(b)

a) Current Ratio:-

$$\begin{aligned}\text{Current Assets} &= \text{Cash} + \text{Marketable Securities} + \\ &\quad \text{Accounts Receivable} + \text{Inventory} \\ &= ₹ 18,000 + ₹ 28,000 + ₹ 13,000 + \\ &\quad ₹ 11,000 \\ &= ₹ 50,000\end{aligned}$$

$$\begin{aligned}\text{Current Liabilities} &= \text{Accounts Payable} \\ &= ₹ 12,000\end{aligned}$$

$$\therefore \text{Current Ratio} = \frac{\text{Current Asset}}{\text{Current Liabilities}}$$

$$\begin{aligned}&= \frac{₹ 50,000}{₹ 12,000} \\ &= \frac{25,000}{6}\end{aligned}$$

$\therefore$  Current Ratio is 25:6

b) Quick Ratio :-

$$\text{Quick Ratio} = \frac{\text{Current Assets} - \text{Inventory}}{\text{Current Liabilities}}$$

$$= \frac{₹ 50,000 - ₹ 11,000}{₹ 12,000}$$

$$= \frac{39,000 ₹}{12,000 ₹}$$

$$= \frac{39}{12} = \frac{13}{4}$$

$\therefore$  Quick Ratio is ~~39:12~~ 13:4

c) Absolute Liquid Ratio :-

$$\text{Absolute Liquid Ratio} = \frac{\text{Cash + Marketable Securities}}{\text{Current Liability}}$$

$$= \frac{£18,000 + £8,000}{£12,000}$$
$$= \frac{£26,000}{£12,000} = \frac{13}{6}$$

∴ Absolute Liquid Ratio is 13:6.

d) Debt to Equity Ratio

$$\frac{\text{Total Debt}}{\text{Total Liabilities}} = \frac{\text{Bonds Payable + Accounts Payable}}{\text{Payable}}$$

$$= \frac{£29,000 + £12,000}{£41,000}$$

$$\text{Total Shareholder's Equity} = \text{Equity share Capital} + \text{Retained Earnings}$$

$$= £1,10,000 + £57,000$$
$$= £1,67,000$$

$$\text{Debt to Equity Ratio} = \frac{\text{Debt}}{\text{Equity}} = \frac{\text{Total Liabilities}}{\text{Shareholders Equity}}$$

$$= \frac{£41,000}{£1,67,000}$$
$$= \frac{41}{167}$$

∴ Debt to Equity Ratio is 41:167.

e) Return on Capital Employed Ratio (ROCE)

$$\begin{aligned}\text{Total Assets} &= \text{Cash} + \text{Marketable securities} + \\ &\quad \text{Accounts Receivable} + \text{Inventory} + \text{Property \& Equipment} \\ &= ₹ 18,000 + ₹ 8,000 + ₹ 13,000 + ₹ 11,000 \\ &\quad + ₹ 158,000 \\ &= ₹ 208,000\end{aligned}$$

$$\text{Total Liabilities} = \text{Equity \& Retained Earnings} + \text{Bonds Payable} + \text{Accounts payable}$$

$$\text{ROCE} = \frac{\text{EBIT / Net Profit}}{\text{Total Assets} - \text{Total Current Liabilities}}$$

$$\begin{aligned}&= \frac{₹ 57,000}{₹ 2,08,000 - ₹ 12,000} \\ &= \frac{₹ 57,000}{₹ 196,000} \\ &= 57/196\end{aligned}$$

∴ Return on Capital Employed Ratio is 57:196.

f) Return on Assets :

$$\begin{aligned}\text{Return on Assets} &= \frac{\text{Net Profit}}{\text{Total Assets}} \\ &= \frac{₹ 57,000}{₹ 2,08,000} \\ &= \frac{57}{208}\end{aligned}$$

∴ Return on Assets is 57:208

a) Return on Equity :-

$$\text{Return on Equity} = \frac{\text{Net Income / Net Profit}}{\text{Shareholder's Equity}}$$

$$= \frac{\text{₹ } 57,000}{\text{₹ } 1,67,000}$$

$$= \frac{57}{167}$$

∴ Ratio of Return on Equity is 57 : 167.

b) Earnings per share :- (EPS)

$$\begin{aligned} \text{EPS} &= \frac{\text{Net Income}}{\text{Average outstanding shares of the Company}} \\ &= \frac{\text{₹ } 57,000}{\text{₹ } 11,000 \text{ shares}} \end{aligned}$$

$$= \frac{57}{115} = \text{₹ } 5.18$$

∴ EPS is 5.18 Rs.

$$\text{Avg outstanding shares} = \frac{110,000}{\text{₹ } 10} = 11,000 \text{ shs}$$



Q.4  
a)

### Statement showing NPV of Project X

Year	CEAT	PV Factor @ 10%	Present Value
1	5,000	0.909	4545
2	10,000	0.826	8260
3	10,000	0.751	7510
4	3,000	0.683	2049
5	2,000	0.620	1240
	1,000	0.620	620
			24,224

Total Present Value of Inflow = 24,224  
(-) Present Value of outflow = (20,000)  
NPV = 4,224

### Statement showing NPV of Project Y

Year	CEAT	PV Factor @ 10%	Present Value
1	20,000	0.909	18180
2	10,000	0.826	8,260
3	5,000	0.751	3,755
4	3,000	0.683	2,049
5	2,000	0.620	1,240
	2,000	0.620	1,240
			34,724

Total Present Value of Inflow = 34,724  
(-) Present Value of outflow = (30,000)

NPV = 4724

NPV of Project X = 4224.

NPV of Project Y = 4724.

As the NPV of Project Y is higher.

It should be accepted from the two given projects.

Q 5. Pto

b) Profitability Statement of Aditya and Amar Ltd.

Particulars	Aditya Ltd	Amar Ltd
Production units	180,000	2,80,000
Selling price per unit	75	75
Sales Value per unit	1,35,00,000	2,10,00,000
Contribution		
40%	54,00,000	
60%		1,26,00,000
(-) Fixed Costs.	40,00,000	60,00,000
EBIT	14,00,000	66,00,000
(-) Interest	2,70,000	1,70,000
EBT	11,30,000	64,30,000

Operating Leverage =  $\frac{\text{Contribution}}{\text{EBIT}}$

Aditya Ltd =  $\frac{54,00,000}{14,00,000} = 3.86$

Amar Ltd =  $\frac{126,00,000}{66,00,000} = 1.91$



$$\text{Financial Leverage} = \frac{\text{EBIT}}{\text{EBT}}$$

$$\text{Aditya Ltd} = \frac{14,00,000}{11,30,000} = 1.24$$

$$\text{Amar Ltd} = \frac{66,00,000}{64,30,000} = 1.027$$

$$\text{Combined Leverage} = \text{operating Leverage} \times \text{Financial Leverage.}$$

$$\text{Aditya Ltd} = 3.86 \times 1.24 = 4.7864$$

$$\text{Amar Ltd} = 1.91 \times 1.027 = 1.96157$$

Conclusion: - It is clear that leverage for Aditya Ltd are greater than Amar Ltd. so risk is higher of Aditya Ltd than Amar Ltd comparatively.



## 15. Attendance Report

SAIBALAJI EDUCATION SOCIETY'S					
<b>SaiBalaji International Institute of Management Sciences</b>					
<b>ATTENDANCE REPORT ( AY 2022-23 )</b>					
202:Gc - 08 Financial Management			MBA-( Semester II )		Division : All
S.N	Roll No.	Name Of The Student	Total No. of Lectures Conducted	Total No. of Lectures Attended	% Atten
1	SBIIMS/MBA/2022-24/001	Abdul Saad	45	42	93.33
2	SBIIMS/MBA/2022-24/002	Abhishek Barabade	45	38	84.44
3	SBIIMS/MBA/2022-24/003	Abhishek Patil	45	41	91.11
4	SBIIMS/MBA/2022-24/004	Ankit Sakhare	45	41	91.11
5	SBIIMS/MBA/2022-24/005	Ashutosh Potdar	45	45	100.00
6	SBIIMS/MBA/2022-24/006	Ashwet Kore	45	45	100.00
7	SBIIMS/MBA/2022-24/007	Atharva Motewar	45	39	86.67
8	SBIIMS/MBA/2022-24/008	Chaitanya Ballal	45	41	91.11
9	SBIIMS/MBA/2022-24/009	Chaitanya Pathak	45	37	82.22
10	SBIIMS/MBA/2022-24/010	Deepak Gupta	45	45	100.00
11	SBIIMS/MBA/2022-24/011	Dhayul Nandanwar	45	45	100.00
12	SBIIMS/MBA/2022-24/012	Digvijay Nikam	45	42	93.33
13	SBIIMS/MBA/2022-24/013	Dikshant Ramteke	45	41	91.11
14	SBIIMS/MBA/2022-24/014	Ganesh Somani	45	39	86.67
15	SBIIMS/MBA/2022-24/016	Gaurav Neware	45	37	82.22
16	SBIIMS/MBA/2022-24/017	Gaurav Pawar	45	38	84.44
17	SBIIMS/MBA/2022-24/018	Gayatri Patil	45	38	84.44
18	SBIIMS/MBA/2022-24/019	Hitesh Patil	45	37	82.22
19	SBIIMS/MBA/2022-24/022	Karan Singh Chouhan	45	41	91.11
20	SBIIMS/MBA/2022-24/023	Kartik Purohit	45	42	93.33
21	SBIIMS/MBA/2022-24/024	Ketki Naik	45	41	91.11
22	SBIIMS/MBA/2022-24/025	Kevin Nikalje	45	41	91.11
23	SBIIMS/MBA/2022-24/026	Kunal bankhele	45	42	93.33
24	SBIIMS/MBA/2022-24/027	Lokesh Purohit	45	45	100.00
25	SBIIMS/MBA/2022-24/028	Mahesh Shinde	45	41	91.11
26	SBIIMS/MBA/2022-24/029	Nagesh Puri	45	42	93.33
27	SBIIMS/MBA/2022-24/030	Namdeo Rashankar	45	45	100.00
28	SBIIMS/MBA/2022-24/031	Nandini Pawar	45	45	100.00
29	SBIIMS/MBA/2022-24/032	Nilesh Joshi	45	39	86.67
30	SBIIMS/MBA/2022-24/033	Niwrutti Taywade	45	37	82.22
31	SBIIMS/MBA/2022-24/034	Omkar Pansare	45	37	82.22
32	SBIIMS/MBA/2022-24/035	Palak Kaur Gurudutta	45	45	100.00
33	SBIIMS/MBA/2022-24/036	Pankaj Gaikwad	45	42	93.33

34	SBIIMS/MBA/2022-24/037	Pradeep Prabhu	45	41	91.11
35	SBIIMS/MBA/2022-24/038	Praful Jone	45	38	84.44
36	SBIIMS/MBA/2022-24/039	Pranay Titamare	45	45	100.00
37	SBIIMS/MBA/2022-24/040	Prarthana Kansara	45	41	91.11
38	SBIIMS/MBA/2022-24/041	Priya Dewangan	45	45	100.00
39	SBIIMS/MBA/2022-24/042	Puja Kumari	45	42	93.33
40	SBIIMS/MBA/2022-24/043	Rahul Dhaygude	45	42	93.33
41	SBIIMS/MBA/2022-24/044	Rakesh Bagul	45	45	100.00
42	SBIIMS/MBA/2022-24/045	Ram Somani	45	45	100.00
43	SBIIMS/MBA/2022-24/046	Rohit Patil	45	45	100.00
44	SBIIMS/MBA/2022-24/047	Sabhashankar Mishra	45	39	86.67
45	SBIIMS/MBA/2022-24/048	Sachin Sah	45	41	91.11
46	SBIIMS/MBA/2022-24/049	Sakshi Agarwal	45	37	82.22
47	SBIIMS/MBA/2022-24/050	Samarth Mane	45	45	100.00
48	SBIIMS/MBA/2022-24/051	Sameer Tayade	45	42	93.33
49	SBIIMS/MBA/2022-24/052	Sampada Awaze	45	38	84.44
50	SBIIMS/MBA/2022-24/054	Sandesh Walke	45	37	82.22
51	SBIIMS/MBA/2022-24/055	Sanket Taywade	45	41	91.11
52	SBIIMS/MBA/2022-24/056	Saurabh Dure	45	45	100.00
53	SBIIMS/MBA/2022-24/057	Saurabh Patra	45	42	93.33
54	SBIIMS/MBA/2022-24/059	Shantanu Pande	45	38	84.44
55	SBIIMS/MBA/2022-24/060	Sharan Shivpuje	45	41	91.11
56	SBIIMS/MBA/2022-24/061	Sharvari Dhabekar	45	41	91.11
57	SBIIMS/MBA/2022-24/062	Shashank Sangole	45	42	93.33
58	SBIIMS/MBA/2022-24/063	Shivam Kale	45	41	91.11
59	SBIIMS/MBA/2022-24/064	Sohel Shaikh	45	38	84.44
60	SBIIMS/MBA/2022-24/065	Stephan Magar	45	41	91.11
61	SBIIMS/MBA/2022-24/066	Supriya More	45	38	84.44
62	SBIIMS/MBA/2022-24/067	Suraj Gadhawe	45	41	91.11
63	SBIIMS/MBA/2022-24/068	Surya Pratap Singh	45	41	91.11
64	SBIIMS/MBA/2022-24/069	Tanishq Khaire	45	45	100.00
65	SBIIMS/MBA/2022-24/070	Tejas Chatki	45	45	100.00
66	SBIIMS/MBA/2022-24/071	Uday Sontakke	45	42	93.33
67	SBIIMS/MBA/2022-24/072	Unnati Bhoyar	45	38	84.44
68	SBIIMS/MBA/2022-24/073	Vivek Bhapkar	45	41	91.11
69	SBIIMS/MBA/2022-24/074	Abhijeet Deshpande	45	45	100.00
70	SBIIMS/MBA/2022-24/075	Abhishek Chintlwad	45	42	93.33
71	SBIIMS/MBA/2022-24/076	Abhishek Mohanty	45	41	91.11
72	SBIIMS/MBA/2022-24/077	Abhishek Pandey	45	38	84.44
73	SBIIMS/MBA/2022-24/078	Aishwarya Shrishrimal	45	45	100.00
74	SBIIMS/MBA/2022-24/081	Akash Deshmukh	45	38	84.44
75	SBIIMS/MBA/2022-24/082	Akash Warade	45	41	91.11

76	SBIIMS/MBA/2022-24/083	Akshay Khaire	45	41	91.11
77	SBIIMS/MBA/2022-24/084	Aman Nagpure	45	42	93.33
78	SBIIMS/MBA/2022-24/085	Aniket Dhotre	45	41	91.11
79	SBIIMS/MBA/2022-24/086	Ankush Gawande	45	41	91.11
80	SBIIMS/MBA/2022-24/087	Arpita Verma	45	42	93.33
81	SBIIMS/MBA/2022-24/088	Bhagwan Ghugare	45	42	93.33
82	SBIIMS/MBA/2022-24/089	Bhushan Bhongade	45	41	91.11
83	SBIIMS/MBA/2022-24/090	Devanshu Parmar	45	41	91.11
84	SBIIMS/MBA/2022-24/091	Dhiraj Sangave	45	45	100.00
85	SBIIMS/MBA/2022-24/092	Gaurav Shetty	45	42	93.33
86	SBIIMS/MBA/2022-24/093	Gautam Kumar	45	41	91.11
87	SBIIMS/MBA/2022-24/094	Hardik Kumart	45	38	84.44
88	SBIIMS/MBA/2022-24/095	Harsha Meshram	45	45	100.00
89	SBIIMS/MBA/2022-24/096	Harshal Malokar	45	45	100.00
90	SBIIMS/MBA/2022-24/097	Hemant Raj	45	42	93.33
91	SBIIMS/MBA/2022-24/098	Jitu Jha	45	41	91.11
92	SBIIMS/MBA/2022-24/099	Khushi Chugwani	45	38	84.44
93	SBIIMS/MBA/2022-24/100	Kunal Katole	45	41	91.11
94	SBIIMS/MBA/2022-24/101	Kunal Mahakalkar	45	38	84.44
95	SBIIMS/MBA/2022-24/102	Lalit Lathi	45	41	91.11
96	SBIIMS/MBA/2022-24/103	Lokesh Sadawarte	45	41	91.11
97	SBIIMS/MBA/2022-24/104	Mahesh Nikam	45	45	100.00
98	SBIIMS/MBA/2022-24/105	Mahima Gautam	45	42	93.33
99	SBIIMS/MBA/2022-24/106	Mansi Sewatkar	45	45	100.00
100	SBIIMS/MBA/2022-24/107	Mitali Tembhare	45	38	84.44
101	SBIIMS/MBA/2022-24/108	Mohammad Muzammil	45	45	100.00
102	SBIIMS/MBA/2022-24/109	Mohammad Zoheb	45	42	93.33
103	SBIIMS/MBA/2022-24/110	Mohan Rewatkar	45	39	86.67
104	SBIIMS/MBA/2022-24/111	Namrata Patil	45	37	82.22
105	SBIIMS/MBA/2022-24/112	Nishant Shelavale	45	37	82.22
106	SBIIMS/MBA/2022-24/113	Onkar Birajdar	45	45	100.00
107	SBIIMS/MBA/2022-24/114	Onkar Kulkarni	45	42	93.33
108	SBIIMS/MBA/2022-24/115	Onkar Nilakhe	45	41	91.11
109	SBIIMS/MBA/2022-24/116	Pradip Chavan	45	41	91.11
110	SBIIMS/MBA/2022-24/117	Pranav Dhankar	45	38	84.44
111	SBIIMS/MBA/2022-24/118	Pushpak Kaylkar	45	41	91.11
112	SBIIMS/MBA/2022-24/119	Radhika Belorkar	45	38	84.44
113	SBIIMS/MBA/2022-24/120	Raj Kanase	45	37	82.22
114	SBIIMS/MBA/2022-24/123	Rohit Yadav	45	41	91.11
115	SBIIMS/MBA/2022-24/124	Rupali Rathod	45	42	93.33
116	SBIIMS/MBA/2022-24/125	Rushikesh Dhavalaskar	45	38	84.44
117	SBIIMS/MBA/2022-24/126	Rushikesh Landge	45	37	82.22

118	SBIIMS/MBA/2022-24/127	Sachin Choramale	45	41	91.11
119	SBIIMS/MBA/2022-24/128	Samruddhi Joshi	45	42	93.33
120	SBIIMS/MBA/2022-24/129	Sanket Jadhav	45	41	91.11
121	SBIIMS/MBA/2022-24/130	Sanket Maindargi	45	41	91.11
122	SBIIMS/MBA/2022-24/132	Sanskar Khandare	45	42	93.33
123	SBIIMS/MBA/2022-24/133	Sarang Shinde	45	42	93.33
124	SBIIMS/MBA/2022-24/134	Sayed Mohd. Khubaib	45	41	91.11
125	SBIIMS/MBA/2022-24/135	Sayyam Diwate	45	38	84.44
126	SBIIMS/MBA/2022-24/136	Shantanu Patil	45	41	91.11
127	SBIIMS/MBA/2022-24/137	Shivam Mathpati	45	37	82.22
128	SBIIMS/MBA/2022-24/138	Shivam Mishra	45	41	91.11
129	SBIIMS/MBA/2022-24/139	Shreyash Bhamare	45	42	93.33
130	SBIIMS/MBA/2022-24/140	Shubhangi Kshirsagar	45	38	84.44
131	SBIIMS/MBA/2022-24/141	Siddhi Bhor	45	37	82.22
132	SBIIMS/MBA/2022-24/142	Somayya Swami	45	41	91.11
133	SBIIMS/MBA/2022-24/143	Sunil Nangare	45	45	100.00
134	SBIIMS/MBA/2022-24/144	Tanmay Vyas	45	42	93.33
135	SBIIMS/MBA/2022-24/145	Tushar Bhagyawant	45	39	86.67
136	SBIIMS/MBA/2022-24/146	Vishal Dhulshette	45	41	91.11
137	SBIIMS/MBA/2022-24/147	Vivek Shimpi	45	41	91.11
138	SBIIMS/MBA/2022-24/148	Aasawari Dhore	45	45	100.00
139	SBIIMS/MBA/2022-24/149	Abhishek Rathod	45	45	100.00
140	SBIIMS/MBA/2022-24/150	Aditi Gawali	45	42	93.33
141	SBIIMS/MBA/2022-24/151	Afroz Chaugule	45	38	84.44
142	SBIIMS/MBA/2022-24/152	Akshaykumar Ingle	45	41	91.11
143	SBIIMS/MBA/2022-24/153	Aniket Harne	45	41	91.11
144	SBIIMS/MBA/2022-24/154	Arati Suresh Singh	45	45	100.00
145	SBIIMS/MBA/2022-24/155	Avinash Darade	45	42	93.33
146	SBIIMS/MBA/2022-24/156	Bhagyashree Wandheka	45	38	84.44
147	SBIIMS/MBA/2022-24/157	Bhagyashri Gadiya	45	37	82.22
148	SBIIMS/MBA/2022-24/158	Deepika Takate	45	41	91.11
149	SBIIMS/MBA/2022-24/159	Dimpal Sapkale	45	39	86.67
150	SBIIMS/MBA/2022-24/160	Ganesh Firame	45	37	82.22
151	SBIIMS/MBA/2022-24/161	Janhavi Katare	45	37	82.22
152	SBIIMS/MBA/2022-24/162	Jyotsna Gode	45	45	100.00
153	SBIIMS/MBA/2022-24/163	Kartik Lahane	45	45	100.00
154	SBIIMS/MBA/2022-24/164	Kiran Charthankar	45	45	100.00
155	SBIIMS/MBA/2022-24/165	Manish Savkare	45	39	86.67
156	SBIIMS/MBA/2022-24/166	Mayur Dahare	45	45	100.00
157	SBIIMS/MBA/2022-24/167	Mayur Rathod	45	41	91.11
158	SBIIMS/MBA/2022-24/168	Monika Patel	45	42	93.33
159	SBIIMS/MBA/2022-24/169	Nilesh Devare	45	41	91.11

160	SBIIMS/MBA/2022-24/170	Nishant Tayade	45	41	91.11
161	SBIIMS/MBA/2022-24/171	Papiha Choudhari	45	42	93.33
162	SBIIMS/MBA/2022-24/172	Pranay Jagtap	45	38	84.44
163	SBIIMS/MBA/2022-24/173	Prathmesh Gunnal	45	37	82.22
164	SBIIMS/MBA/2022-24/174	Priyanka Kathar	45	41	91.11
165	SBIIMS/MBA/2022-24/175	Rakesh Mahapatra	45	45	100.00
166	SBIIMS/MBA/2022-24/176	Renuka Kulkarni	45	45	100.00
167	SBIIMS/MBA/2022-24/177	Rifat Sajid Attar	45	42	93.33
168	SBIIMS/MBA/2022-24/178	Rohan Adyalkar	45	42	93.33
169	SBIIMS/MBA/2022-24/179	Rohit More	45	41	91.11
170	SBIIMS/MBA/2022-24/180	Rukamngad Shelke	45	45	100.00
171	SBIIMS/MBA/2022-24/181	Rushikesh Parge	45	45	100.00
172	SBIIMS/MBA/2022-24/182	Sadiccha Thakare	45	42	93.33
173	SBIIMS/MBA/2022-24/183	Saharsh Mahajan	45	38	84.44
174	SBIIMS/MBA/2022-24/184	Sakshi Amle	45	37	82.22
175	SBIIMS/MBA/2022-24/185	Sankalp Bhandari	45	37	82.22
176	SBIIMS/MBA/2022-24/186	Sanyukta Ambore	45	41	91.11
177	SBIIMS/MBA/2022-24/187	Sanyukta Jeswani	45	45	100.00
178	SBIIMS/MBA/2022-24/188	Sarthak Jejurkar	45	39	86.67
179	SBIIMS/MBA/2022-24/189	Satyjeet Patil	45	37	82.22
180	SBIIMS/MBA/2022-24/190	Sayaji Lawand	45	37	82.22
181	SBIIMS/MBA/2022-24/191	Shivam Padole	45	45	100.00
182	SBIIMS/MBA/2022-24/192	Shivtej Kaldhone	45	42	93.33
183	SBIIMS/MBA/2022-24/193	Shruti Khorgade	45	42	93.33
184	SBIIMS/MBA/2022-24/194	Shubham Supekar	45	38	84.44
185	SBIIMS/MBA/2022-24/195	Siddhi Deshmukh	45	41	91.11
186	SBIIMS/MBA/2022-24/196	Sourabh Raut	45	45	100.00
187	SBIIMS/MBA/2022-24/197	Swapanil Devang	45	42	93.33
188	SBIIMS/MBA/2022-24/198	Tanmay Moghe	45	41	91.11
189	SBIIMS/MBA/2022-24/199	Tejas Gade	45	38	84.44
190	SBIIMS/MBA/2022-24/200	Unnati Ramteke	45	45	100.00
191	SBIIMS/MBA/2022-24/201	Vaibhav Karale	45	38	84.44
192	SBIIMS/MBA/2022-24/202	Vikas Chandel	45	41	91.11
193	SBIIMS/MBA/2022-24/203	Yashraj Savant	45	41	91.11
194	SBIIMS/MBA/2022-24/204	Abhishek Bhosale	45	42	93.33
195	SBIIMS/MBA/2022-24/205	Adesh Wankhade	45	41	91.11
196	SBIIMS/MBA/2022-24/206	Aditi Mairal	45	41	91.11
197	SBIIMS/MBA/2022-24/207	Akash Yadav	45	38	84.44
198	SBIIMS/MBA/2022-24/208	Amruta Ghodke	45	41	91.11
199	SBIIMS/MBA/2022-24/209	Aparna Amrutkar	45	45	100.00
200	SBIIMS/MBA/2022-24/210	Arjun Pawar	45	42	93.33
201	SBIIMS/MBA/2022-24/211	Avinash Idpachi	45	41	91.11



202	SBIIMS/MBA/2022-24/212	Bhagyshri Avhad	45	38	84.44
203	SBIIMS/MBA/2022-24/213	Chetana Gatar	45	41	91.11
204	SBIIMS/MBA/2022-24/214	Dharpal Kale	45	38	84.44
205	SBIIMS/MBA/2022-24/215	Gagan Chaure	45	42	93.33
206	SBIIMS/MBA/2022-24/216	Harshada Kedari	45	41	91.11
207	SBIIMS/MBA/2022-24/217	Jeet Seth	45	38	84.44
208	SBIIMS/MBA/2022-24/218	Karina Mulani	45	41	91.11
209	SBIIMS/MBA/2022-24/219	Kartik Rathod	45	41	91.11
210	SBIIMS/MBA/2022-24/220	Mahesh Musale	45	45	100.00
211	SBIIMS/MBA/2022-24/221	Mayank Kadnake	45	39	86.67
212	SBIIMS/MBA/2022-24/222	Mayur Kharde	45	41	91.11
213	SBIIMS/MBA/2022-24/223	Monali Waghmare	45	37	82.22
214	SBIIMS/MBA/2022-24/224	Mrugendra Swami	45	45	100.00
215	SBIIMS/MBA/2022-24/225	Nilesh Sonawane	45	45	100.00
216	SBIIMS/MBA/2022-24/226	Omkar Lonkar	45	42	93.33
217	SBIIMS/MBA/2022-24/227	Paritosh Rupanar	45	38	84.44
218	SBIIMS/MBA/2022-24/228	Prasad Suryavanshi	45	41	91.11
219	SBIIMS/MBA/2022-24/229	Prithviraj Rajput	45	42	93.33
220	SBIIMS/MBA/2022-24/230	Pruthviraj Bhosale	45	38	84.44
221	SBIIMS/MBA/2022-24/231	Renu Turaskar	45	37	82.22
222	SBIIMS/MBA/2022-24/232	Richa Harwani	45	41	91.11
223	SBIIMS/MBA/2022-24/233	Riya Tapar	45	45	100.00
224	SBIIMS/MBA/2022-24/234	Rohan Dahale	45	39	86.67
225	SBIIMS/MBA/2022-24/235	Rohit Shinde	45	40	88.89
226	SBIIMS/MBA/2022-24/236	Rushikesh Kandur	45	37	82.22
227	SBIIMS/MBA/2022-24/237	Rushikesh Sonawane	45	45	100.00
228	SBIIMS/MBA/2022-24/238	Sahaj Amale	45	45	100.00
229	SBIIMS/MBA/2022-24/239	Sahil Tadavi	45	41	91.11
230	SBIIMS/MBA/2022-24/240	Sakshi Jamdade	45	42	93.33
231	SBIIMS/MBA/2022-24/241	Sanket Warekar	45	45	100.00
232	SBIIMS/MBA/2022-24/242	Sanyukta Durge	45	42	93.33
233	SBIIMS/MBA/2022-24/243	Satyam Borude	45	45	100.00
234	SBIIMS/MBA/2022-24/244	Saurabh Panaskar	45	39	86.67
235	SBIIMS/MBA/2022-24/245	Sejal Mahajan	45	42	93.33
236	SBIIMS/MBA/2022-24/246	Shivani Ghuge	45	41	91.11
237	SBIIMS/MBA/2022-24/247	Shreyash Kulat	45	38	84.44
238	SBIIMS/MBA/2022-24/248	Shrikant Nagapure	45	41	91.11
239	SBIIMS/MBA/2022-24/249	Shubham Bhor	45	41	91.11
240	SBIIMS/MBA/2022-24/250	Siddhant Pawar	45	39	86.67
241	SBIIMS/MBA/2022-24/251	Soniya Khairnar	45	36	80.00
242	SBIIMS/MBA/2022-24/252	Tanmay Jadhao	45	37	82.22
243	SBIIMS/MBA/2022-24/253	Tejas Babar	45	45	100.00

244	SBIIMS/MBA/2022-24/254	Uday Kulkarni	45	41	91.11
245	SBIIMS/MBA/2022-24/255	Uttara Darvekar	45	38	84.44
246	SBIIMS/MBA/2022-24/256	Vijay Fatpure	45	41	91.11
247	SBIIMS/MBA/2022-24/257	Vivek Raut	45	41	91.11
248	SBIIMS/MBA/2022-24/258	Yogesh Divate	45	32	71.11

# 17.University Marks Breakup

(Formerly University of Pune)						
Student List for : MBA 2022 CREDIT PATTERN MAR/APR-2023						
College Name: Branch Name:		Saibalaji Internatinal Institute Of Management Sciences MBA 2022 CREDIT PATTERN				
Subject:	Financial Management					
Total CC Evaluatin						
SrNo	SeatNo	Student Name	CCE1	CCE 2	CCE 3	Total CC
1	16594	Abdul Saad Abdul Hafeez	8	9	22	39
2	16595	Avinash Bharat Idpachi	9	7	24	40
3	16596	Chormale Sachin Rangnath	5	8	23	36
4	16597	Deshmukh Akash Vishwanath	6	7	26	39
5	16598	Dure Saurabh Anantrao	5	5	27	37
6	16599	Durge Sanyukta Ashok	4	6	25	35
7	16600	Gadhve Suraj Arjun	8	5	24	37
8	16601	Gaurav Aktik Sheety	7	4	22	33
9	16602	Gayatri Padmakar Patil	9	8	21	38
10	16603	Ghugare Bhagwan Sheshrao	8	7	20	35
11	16604	Ghuge Shivani Shivaji	9	9	18	36
12	16605	Harne Aniket Jagannath	5	8	21	34
13	16606	Ingle Akshaykumar Shuddhodhan	6	9	18	33
14	16607	Jadhav Sanket Balasaheb	5	5	17	27
15	16608	Kanase Raj Atmaram	4	6	17	27
16	16609	Mahesh Navnath Shinde	8	5	19	32
17	16610	Mathapati Shivam Shidhaling	7	5	20	32
18	16611	Mayank Ganraj Kadnake	8	4	21	33
19	16612	Raut Sourabh Ramesh	9	5	22	36
20	16613	Rohit Shinde	5	4	23	32
21	16614	Sameer Manik Tayade	6	8	24	38
22	16615	Sanket Sambhaji Warekar	5	7	27	39
23	16616	Sanskar Rajkumar Khandare	4	9	21	34
24	16617	Shantanu Pravin Patil	8	8	20	36
25	16618	Shelke Rukmangad Vasudev	7	9	21	37
26	16619	Shete Rohit Kumarappa	9	5	26	40
27	16620	Shinde Sarang Sandip	8	6	27	41
28	16621	Supekar Shubham Vishnu	9	5	24	38

29	16622	Suryavanshi Prasad Jalindar	5	5	18	28	
30	16623	Abhishek Chintalwad	6	4	17	27	
31	16624	Aman Gajanan Nagpure	5	8	17	30	
32	16625	Deshpande Abhijeet Mangesh	5	7	19	31	
33	16626	Dhulshette Vishal Madhavrao	4	9	20	33	
34	16627	Ganesh Sujit Somani	8	8	21	37	
35	16628	Gaurav Tarachand Neware	7	9	22	38	
36	16629	Ghodke Amruta Ramesh	9	8	23	40	
37	16630	Gunnal Prathmesh Santosh	8	9	24	41	
38	16631	Harsha Anil Meshram	9	7	27	43	
39	16632	Janhavi Vikas Katare	5	8	21	34	
40	16633	Kale Dharpal Bharat	6	7	20	33	
41	16634	Kandur Rushikesh Ganesh	5	5	21	31	
42	16635	Karale Vaibhav Balasaheb	9	6	26	41	
43	16636	Karan Singh Chouhan	7	5	27	39	
44	16637	Khair Tanishq Tushar Trushna	8	4	24	36	
45	16638	Kunal Gajanan Mahakalkar	7	8	27	42	
46	16639	Lokesh Anil Sadawarte	5	7	18	30	
47	16640	Mahima Gautam	5	9	17	31	
48	16641	Mohammad Muzammil Mohammad Reyaz	4	8	17	29	
49	16642	Nilesh Joshi	8	9	19	36	
50	16643	Pradip Gorakh Chavan	7	5	20	32	
51	16644	Puri Satish Nagesh	9	6	21	36	
52	16645	Sangave Dhiraj Satish	8	5	22	35	
53	16646	Shashank Shashikant Sangole	9	5	23	37	
54	16647	Shivam Kale	5	4	24	33	
55	16648	Stephen Shimon Magar	6	8	27	41	
56	16649	Swami Somayya Siddhayya	5	7	21	33	
57	16650	Takate Deepika Ambadas	4	9	20	33	
58	16651	Tushar Gajanan Bhagyawant	8	5	21	34	
59	16652	Vivek Sunil Shimpi	7	6	26	39	
60	16653	Jamdade Sakshi Suresh	8	5	27	40	
61	16654	Rupali Khushal Rathod	9	4	24	37	
62	16655	Tadavi Sahil Musa	5	8	20	33	
63	16656	Aasawari Yogeshwar Dhore	6	7	18	31	
64	16657	Abhishek Pandey	5	9	21	35	
65	16658	Abhishek Pradeep Mohanty	4	8	18	30	

66	16659	Aditi Manoj Gawali	8	9	17	34	
67	16660	Afroz Nisar Chaugule	7	5	17	29	
68	16661	Ankush Mahendra Gawande	9	6	19	34	
69	16662	Avinash Sunil Darade	8	5	20	33	
70	16663	Bhagyashri Dipak Avhad	9	9	21	39	
71	16664	Bhapkar Vivek Keshav	5	7	22	34	
72	16665	Bhosale Abhishek Shankar	6	8	23	37	
73	16666	Borude Satyam Sunil	5	7	24	36	
74	16667	Chatki Tejas Dnyaneshwar	5	5	27	37	
75	16668	Chaure Gagan Indrabhan	4	6	21	31	
76	16669	Choudhari Papiha Murlidhar	8	5	20	33	
77	16670	Dahare Mayur Dhanraj	7	4	21	32	
78	16671	Devang Swapnil Digambar	9	8	26	43	
79	16672	Dhotre Aniket Babasaheb	8	7	27	42	
80	16673	Fatpure Vijay Prakash	9	9	22	40	
81	16674	Gade Tejas Suraj	5	8	24	37	
82	16675	Ganesh Pandurang Firame	6	9	23	38	
83	16676	Gatar Chetana Dilip	5	5	26	36	
84	16677	Jadhao Tanmay Devrao	9	6	27	42	
85	16678	Katole Kunal Gopalrao	7	5	25	37	
86	16679	Kevin Robin Nikalje	5	5	24	34	
87	16680	Khaire Akshay Rajendra	4	4	22	30	
88	16681	Khushi Ganeshlal Chugwani	8	8	21	37	
89	16682	Kore Ashwet Anil	7	7	20	34	
90	16683	Kulat Shreyash Sunil	9	9	18	36	
91	16684	Kulkarni Uday Shashikant	8	8	21	37	
92	16685	Landge Rushikesh Devidas	9	9	18	36	
93	16686	Lawand Sayaji Pramod	5	8	17	30	
94	16687	Lonkar Omkar Dattatray	6	9	17	32	
95	16688	Maindargi Sanket Shivalingappa	5	7	19	31	
96	16689	Mane Deshmukh Samarth Babruvan	4	8	20	32	
97	16690	Mishra Sabhashankar Jatashankar Anushma	8	7	21	36	
98	16691	More Rohit Baliram	7	5	22	34	
99	16692	More Supriya Ghansham	8	6	23	37	
100	16693	Nagapure Shrikant Suresh	9	5	24	38	
101	16694	Nandini Rohidas Pawar	5	4	27	36	

102	16695	Nangare Sunil Ramrao	6	8	21	35	
103	16696	Nikam Digvijay Murlidhar	5	7	20	32	
104	16697	Pansare Omkar Sudam	4	9	21	34	
105	16698	Patil Abhishek Bhausaheb	8	8	26	42	
106	16699	Patil Rohit Anil	7	9	27	43	
107	16700	Patil Satyajeet Pradeep	9	5	24	38	
108	16701	Pawar Gaurav Rajendra	8	6	23	37	
109	16702	Pawar Siddhant Bhagwan	9	5	21	35	
110	16703	Potdar Ashutosh Ravindra	5	5	25	35	
111	16704	Prarthana Kansara	6	4	18	28	
112	16705	Priya Dewangan	5	8	17	30	
113	16706	Puja Kumari	5	7	19	31	
114	16707	Pushpak Narayan Kayalkar	4	9	27	40	
115	16708	Rakesh Machhindra Bagul	8	8	22	38	
116	16709	Rakesh Pratap Mahapatra	7	9	24	40	
117	16710	Ramteke Dikshant Vilas	9	8	23	40	
118	16711	Ramteke Unnati Prashant	8	9	26	43	
119	16712	Rashankar Namdev Gurunath	9	5	27	41	
120	16713	Rathod Abhishek Prakash	5	6	25	36	
121	16714	Rathod Mayur Ishwar	6	5	24	35	
122	16715	Raut Vivek Vijay	5	4	22	31	
123	16716	Rupnar Paritosh Sanjay	9	8	21	38	
124	16717	Rushikesh Upendra Parge	7	7	20	34	
125	16718	Sakhare Ankit Anil	8	9	18	35	
126	16719	Sewatkar Mansi Narhari	7	7	21	35	
127	16720	Shivpuje Sharan Umakant	5	8	18	31	
128	16721	Shreyas Rajiv Bhamare	6	7	17	30	
129	16722	Shrishrimal Aishwarya Dilipchand	5	5	17	27	
130	16723	Siddhi Dattatraya Bhor	4	6	19	29	
131	16724	Sonawane Rushikesh Raju	8	5	20	33	
132	16725	Surya Pratap Singh	7	4	21	32	
133	16726	Tayade Nishant Ajay	9	8	22	39	
134	16727	Uday Vijayrao Sontakke	8	7	23	38	
135	16728	Uttara Umesh Darvekar	9	9	24	42	
136	16729	Vikas Arjun Chandel	5	8	27	40	
137	16730	Waghmare Monali Dinesh	6	9	21	36	
138	16731	Wandhekar Bhagyashree Laxman	5	5	20	30	



139	16732	Yadav Rohit Manohar	5	6	21	32	
140	16733	Abhishek Pravin Barabde	4	5	26	35	
141	16734	Adesh Arun Wankhade	8	5	27	40	
142	16735	Amale Sahaj Rajendra	7	4	24	35	
143	16736	Ambore Sanyukta Shantanu	9	8	23	40	
144	16737	Amle Sakshi Ramesh	8	7	21	36	
145	16738	Amrutkar Aparna Kiran	9	9	25	43	
146	16739	Arati Suresh Singh	8	8	18	34	
147	16740	Babar Tejas Pushkaraj	9	9	17	35	
148	16741	Belorkar Radhika Sanjay	5	8	19	32	
149	16742	Bhagyashri Shantilal Gadiya	6	9	24	39	
150	16743	Bhandari Sankalp Pramodkumar	5	5	23	33	
151	16744	Bhor Shubham Shamrao	4	6	26	36	
152	16745	Bhosale Pruthviraj Dnyaneshwar	8	5	27	40	
153	16746	Birajdar Onkar Shivanand	7	4	25	36	
154	16747	Chaitanya Dhananjay Ballal	9	8	24	41	
155	16748	Charthankar Kiran Ravindra	8	7	22	37	
156	16749	Devare Nilesh Sampat	9	9	21	39	
157	16750	Dhavalaskar Rushikesh Vishnukant	5	8	20	33	
158	16751	Dhaygude Rahul Sagar	8	9	18	35	
159	16752	Dhayul Anand Nandanwar	9	5	21	35	
160	16753	Divate Yogesh Shivanand	5	8	18	31	
161	16754	Diwate Sayyam Dhananjay	6	9	17	32	
162	16755	Kaldhone Shivtej Shatrughna	5	8	17	30	
163	16756	Karina Rashid Mulani	4	9	19	32	
164	16757	Kartik Mahesh Purohit	8	5	20	33	
165	16758	Kathar Priyanka Janardhan	7	6	21	34	
166	16759	Ketki Prakash Naik	9	5	22	36	
167	16760	Kharde Mayur Dilip	8	4	23	35	
168	16761	Kshirsagar Shubhangi Shivraj	9	8	24	41	
169	16762	Kulkarni Onkar Narendra	5	7	27	39	
170	16763	Kulkarni Renuka Mahesh	6	9	21	36	
171	16764	Kumat Hardik Mahavir	5	8	20	33	
172	16765	Kunal Sanjay Bankhele	4	9	22	35	
173	16766	Lahane Kartik Sarangdhar	8	5	24	37	
174	16767	Lathi Lalit Vilas	7	8	23	38	
175	16768	Lokesh Subhash Purohit	8	5	26	39	

176	16769	Mahajan Sejal Shailesh	9	5	27	41	
177	16770	Mahesh Kailas Nikam	5	4	25	34	
178	16771	Mairal Aditi Aniruddha	6	8	24	38	
179	16772	Moghe Tanmay Hemant	5	7	22	34	
180	16773	Mohammad Zoheb Zaman Sajid Zaman	4	9	21	34	
181	16774	Mohan Chandrashekhar Rewatkar	8	8	20	36	
182	16775	Monika Ramashrya Patel	7	9	18	34	
183	16776	Mrugendra Shivananda Swami	9	8	21	38	
184	16777	Nilakhe Onkar Pravin	8	9	18	35	
185	16778	Niwruiti Sanjay Taywade	9	5	17	31	
186	16779	Patil Hitesh Narayan	5	6	17	28	
187	16780	Patil Namrata Babasaheb	6	5	19	30	
188	16781	Patra Sourav Mrigendra	5	4	20	29	
189	16782	Pawar Arjun Janardan	5	8	21	34	
190	16783	Prabhu Pradeep Pundalik Vanaja	4	7	22	33	
191	16784	Pranav Sukhadeo Dhankar	8	9	23	40	
192	16785	Pranay Prabhakar Titarmare	7	8	24	39	
193	16786	Rajput Prithviraj Ashoksingh	9	9	27	45	
194	16787	Richa Anilkumar Harwani	8	9	21	38	
195	16788	Riya Ajay Tapar	9	8	20	37	
196	16789	Rohan Rajesh Dahale	5	9	21	35	
197	16790	Rohan Tryambak Adyalkar	6	5	26	37	
198	16791	Sachin Sah	5	6	27	38	
199	16792	Saharsh Sanjay Mahajan	9	5	24	38	
200	16793	Sakshi Agarwal	7	4	23	34	
201	16794	Sampada Shivshankar Awaze	5	9	21	35	
202	16795	Samruddhi Milind Joshi	4	7	25	36	
203	16796	Sanket Umeshrao Taywade	8	8	18	34	
204	16797	Sanyukta Suresh Jeswani	7	7	17	31	
205	16798	Sarthak Sharad Jejurkar	9	5	19	33	
206	16799	Savant Yashraj Nitin	8	6	24	38	
207	16800	Savkare Manish Sudhakar	9	5	23	37	
208	16801	Seth Jeet Dhansukhlal	5	4	26	35	
209	16802	Sharvari Ajay Dhabekar	6	8	27	41	
210	16803	Shelavale Nishant Mohan Neha	5	7	25	37	
211	16804	Shivam Nandkumar Padole	4	9	24	37	
212	16805	Shruti Gunavant Khorgade	8	8	22	38	

213	16806	Siddhi Sharad Deshmukh	7	9	21	37	
214	16807	Sohel Mohamad Arfan Shaikh	8	5	20	33	
215	16808	Turaskar Renu Dilip	9	6	18	33	
216	16809	Unnati Giteshwar Bhoyar	5	5	21	31	
217	16810	Vyas Tanmay Pramod	6	5	18	29	
218	16811	Yadav Akash Shankar	5	4	17	26	
219	16812	Arpita	4	8	17	29	
220	16813	Attar Rifat Sajid	8	7	19	34	
221	16814	Jyotsna Gangaram Gode	7	9	20	36	
222	16815	Kedari Harshada Laxman	9	8	21	38	
223	16816	Khairnar Soniya Rajendra	8	9	22	39	
224	16817	Praful Sanjay Jone	9	8	23	40	
225	16818	Thakare Sadiccha Prashant	5	9	24	38	
226	16819	Mahesh Prakash Musale	6	5	27	38	
227	16820	Sapkale Dimpal Ravikant	5	6	21	32	
228	16821	Harshal Vasant Malokar	5	5	20	30	
229	16822	Panaskar Saurabh Shankar	4	4	21	29	
230	16823	Pranay Gajanan Jagtap	8	8	26	42	
231	16824	Rathod Kartik Yuvraj	7	7	27	41	
232	16825	Sonawane Nilesh Suresh	9	9	24	42	

## **18. Course Outcome Attainment Level (Dr Lembe)**

# FINANCIAL MANAGEMENT

## COMPREHENSIVE CONCURRENT EVALUATION 1

**Title - Internal Examination.**

**Linkages with CO's -**

**CO202.1 (Remembering): DESCRIBE** the basic concepts related to Financial Management, various techniques of Financial Statement Analysis, Working Capital, Capital Structure, Leverages and Capital Budgeting

**CO202.2 – (Understanding) – EXPLAIN** in detail all the theoretical concepts throughout the syllabus

**CO202.3 (Applying): PERFORM** all the required calculations through relevant numerical problems.

**CO202.4 (Analyzing): ANALYZE** the situation & comment on financial position, estimate working capital required, decide ideal capital structure, evaluate various project proposals.

**CO202.5 (Evaluating): EVALUATE** Impact of the business decision on Financial Statement, Working Capital, Capital Structure, Leverages and Capital Budgeting of the firm.

**CO202.6 (Creating): CREATE** Common Size, Comparative Statements, Comparative Financial Statements using ratio analysis (Year- Wise, Industry-Wise), Comparative proposals using Capital Budgeting Techniques.

**A description of the assessment** - A End-Term Internal exam will be conducted and question papers involving all topics of the syllabus will be given to the students, such question paper will be solved by students with the use of various formulas and methods of financial management. Student need to write the answers on answer sheets provided. The objective of this assessment is to evaluate analytical understanding & application ability and overall holistic abilities of the students towards financial management.

Conduction:

Submission Date:

- Encl : 1. Notice of CCE Conduction  
2. Rubrics

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## RUBRICS COMPREHENSIVE CONCURRENT EVALUATION 1

Criteria	Advanced (25-30)	Proficient (20-24)	Progressing (15-19)	Need Improvement (0-14)
<p><b>DESCRIBE</b> the basic concepts related to Financial Management, various techniques of Financial Statement Analysis, Working Capital, Capital Structure, Leverages and Capital Budgeting</p> <p><b>EXPLAIN</b> in detail all the theoretical concepts through out the syllabus</p> <p><b>PERFORM</b> all the required calculations through relevant numerical problems.</p> <p><b>ANALYZE</b> the situation &amp; comment on financial position, estimate working capital required, decide ideal capital structure, evaluate various project proposals.</p> <p><b>EVALUATE</b> Impact of the business decision</p> <p><b>CREATE</b> Common Size, Comparative Statements, Comparative Financial Statements using ratio analysis</p>	<p>The student is able to describe &amp; explain various concepts of financial management and correctly applied, evaluated, compared and aptly concluded various financial situation and further analyzed it in detail.</p>	<p>The student is able to describe &amp; explain various concepts of financial management and correctly applied, evaluated, compared but appropriate conclusions are not drawn for various financial situation and no further sufficient analysis.</p>	<p>The student is able to partly describe &amp; explain various concepts of financial management and applied, evaluated, compared the same with flaws and appropriate conclusions are not drawn for most of the financial situation and no further sufficient analysis.</p>	<p>The student has not attempted the internal examination or has not able to describe &amp; explain various concepts of financial management and failed to apply, evaluate, compare the same with wrong calculations and inappropriate conclusions are drawn for most of the financial situation and no further sufficient analysis.</p>

  
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**Internal Examination SEMESTER-II- July 2023**

**NAME OF THE COURSE: Financial Management**

**UNIT COURSE NO.: 201**

**TOTAL MARKS: 50**

**TIME: 2:00hrs**

**Q.1 Objective Type Questions**

- 1) The objective of financial management is to maximize \_\_\_\_\_ wealth.
- 2) Trading & Profit & loss account and balance sheet is prepared from.....
- 3) Balance Sheet shows the ..... Position
- 4) \_\_\_\_\_ of a firm refers to the composition of its long –term funds and its capital Structure
- 5) A firm's working capital consists of investment in.....
- 6) ----- referred as ability of firm to meet expenses on time with availability of cash
- 7) Capital Budgeting is concerned with management of .....
- 8) Capital contributed by the shareholders of company is called as borrowed capital  
... Is it true or false... comment

**Q.2 Short Questions (Write Short notes on)**

- a) Economic Value Added
- b) Profit Maximization V/s Wealth Maximization
- c) Comparative Statements Analysis – Merits & Limitations

Q.3 a) During 2020, ABC Ltd. reported after – tax net income of Rs. 5800000. During the year, the number of equity shares outstanding remained constant at 1000000 of Rs. 1 par, 9% preference Shares of Rs. 400000. The company's total common stockholders' equity (including retained earnings) is Rs. 23000000 on March 31,2020. ABC Corporation's common stock was selling at Rs. 52 per share at the end of its financial year. All dividends for the year have been paid, including Rs. 4.80 per share to common stockholders.

Compute the following:

- a. Earnings per share
- b. Book value per share of common stock
- c. Price – earnings ratio
- d. Dividend Yield
- e. Dividend Pay-out Ratio
- f. Retention Ratio
- g. Market to Book Value Ratio

OR

Q.3 b) Compute the specified ratios using Cifran Company's Balance Sheet for 2020.

<b>Equity and Liabilities</b>	<b>Rs.</b>	<b>Assets</b>	<b>Rs.</b>
Equity Share Capital of Rs. 10 each	110000	Cash	18000
Retained Earnings (Current year Profit)	57000	Marketable Securities	8000
		Accounts Receivable	13000
Bonds Payable (long term)	29000	Inventory	11000
Accounts Payable	12000	Property and Equipment 170000 Less: Depreciation 12000	158000
<b>Total Equity and Liabilities</b>	<b>208000</b>	<b>Total Assets</b>	<b>208000</b>

Net Profit as on 31.3 2020 was Rs. 57000 and full profit was retained.

Compute each of the following:

- Current Ratio
- Quick ratio
- Absolute Liquid Ratio
- Debt to Equity ratio
- Return on Capital Employed
- Return on Asset
- Return on Equity
- Earnings per share

Q.4 a) From the following information calculate the NPV of the two projects and suggest which of the two project projects should be accepted assuming a discount rate of 10%.

Particulars	Project X	Project Y
Initial Investment	Rs. 20000	Rs. 30000
Estimated Life	5 Years	5 Years
Scrap Value	Rs. 1000	Rs. 2000

The profit before depreciation and after taxes (cash flows) are as follows:

Project	Year 1	Year 2	Year 3	Year 4	Year 5
X	Rs. 5000	Rs. 10000	Rs. 10000	Rs. 3000	Rs. 2000
Y	Rs. 20000	Rs. 10000	Rs. 5000	Rs. 3000	Rs. 2000

OR

Q.4 b) Surya Manufacturing Limited is considering the investment of Rs. 2,00,000 in a new machine. The machine will generate cash flow of Rs. 40,000 per year for each year of its eight – year life and will have a salvage value of Rs. 26,000 at the end of its life.

The company's cost of capital is 10%. Calculate:

- Net Present Value (NPV)
- Profitability Index (PI)
- Discounted Payback Period
- Internal Rate of Return (IRR)

Q.5 a) Calculate Operating, Financial and Combined Leverages under situations when fixed costs are (a) Rs 5,000 and (b) Rs 10,000 and financial plans 1 and 2 respectively from the following information pertaining to the operation and capital structure of a textile company:

Total Assets Rs 30,000, Total Assets Turnover 2, Variable Cost as percentage of sales  
60

Financial Plan	1	2
Equity	Rs. 30000	Rs. 10000
10% Debentures	Rs. 10000	Rs. 30000

OR

Q.5 b ) From the following figures, calculate operating, financial and combined leverages of Aditya Ltd and Amar Ltd.

Particulars	Aditya Ltd	Amar Ltd
Selling Price per unit	Rs. 75	Rs. 75
Profit Volume ratio	40%	60%
Fixed Costs	40 lacs	60 lacs
Equity Capital	20 lacs	35 lacs
Term Loan	Rs, 15,00,000 at 18%	Rs. 10,00,000 at 17%
Production Capacity	2,00,000 units per annum	3,50,000 units per annum
Capacity Utilization	90%	80%

# FINANCIAL MANAGEMENT – COMPREHENSIVE CONCURRENT EVALUATION2

## Title - Written Home Assignment (Case Study)

### Linkages with CO's -

**CO202.3 (Applying): PERFORM** all the required calculations through relevant numerical problems.

**CO202.4 (Analyzing): ANALYZE** the situation & comment on financial position, estimate working capital required, decide ideal capital structure, evaluate various project proposals.

**A description of the assessment** - Case studies in the form of numerical questions will be given to the students, such problems will be solved by students with the use of various formulas and methods of financial management. Student need to write the answers on A4 sheet and submit the same in hard copy. The objective of this assessment is to evaluate analytical understanding & application ability of the students towards financial management issues.

Conduction:

Submission Date:

Encl :

1. Notice of CCE Conduction
2. Rubrics

Dr Ashutosh B Gadekar

Course Teacher

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## RUBRICS COMPREHENSIVE CONCURRENT EVALUATION 2

<b>Criteria</b>	<b>Advanced (8-10)</b>	<b>Proficient (6-7)</b>	<b>Progressing (3-5)</b>	<b>Need Improvement (0-2)</b>
<p><b>PERFORM</b> all the required calculations through relevant numerical problems.</p> <p><b>ANALYZE</b> the situation &amp; comment on financial position, estimate working capital required, decide ideal capital structure, evaluate various project proposals.</p>	<p>The student is able to perform the required calculations and also analyzed the financial situation and further commented on it.</p>	<p>The student is mostly able to perform the required calculations and also analyzed the financial situation and further commented on it.</p>	<p>The student is able to perform few of the required calculations and also analyzed few of the financial situation and further commented on it.</p>	<p>The student has not submitted the assignment or able to perform very few required calculations and also analyzed very few financial situations and further commented on it.</p>

  
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## FINANCIAL MANAGEMENT – ASSIGNMENT

Q.1 The Management of Gemini Ltd has called for a statement showing the working capital needed to finance a level of activity of 3,00,000 units of output for the year. The cost structure for the company product, for the above mentioned activity level is detailed below:

Elements of Cost	Amount per unit Rs.
Raw Material	80
Direct Labour	30
Overheads	60
Total Cost	170
Profit	<u>30</u>
Selling Price	<u>200</u>

The following further particulars are available:

Raw materials are in stock on an average for 4 weeks.

Materials are in process on an average for 2 weeks.

Finished goods are in stock on an average for 4 weeks.

Credit allowed by suppliers is 4 weeks.

Credit allowed to customers is 8 weeks.

Lag in payment of wages is 1½ weeks.

Lag in payment of overhead expenses is 4 weeks.

One-fourth of the output is sold against cash.

Cash in hand and at bank is expected to be Rs. 15,000.

**Prepare a statement showing the working capital needed to finance a level of activity of 1,04,000 units of production.**

You may assume that production is carried on evenly throughout the year, wages and overheads accrue similarly.

Q.2 A firm whose cost of capital is 10% is considering two mutually exclusive proposals X and Y, the detail of which are as follows:

Particulars	Project X (Rs.)	Project Y (Rs.)
Investment cash inflow at the end of	(1500000)	(1500000)
1	100000	650000
2	250000	600000
3	350000	600000
4	550000	575000
5	750000	525000
	2000000	2950000

Calculate:-

Pay-back period

Net present value @ 10%

Profitability index @ 10%

Internal rate of return.

  
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**Title - PPT Presentation Preparation**

**Linkages with CO's -**

**CO202.2 – (UNDERSTANDING) – EXPLAIN** in detail all the theoretical concepts throughout the syllabus

**A description of the assessment -** Various Conceptual topics will be given to the students, such topics will be studied in depth by students with the use study material of financial management. Student need to prepare PPT presentation on such topic / concept and further they will submit the same in the form of hardcopy on A4 sheet. The objective of this assessment is to evaluate conceptual understanding of the students towards financial management terms & concepts.

Conduction Date:

Submission Date:

Encl :

1. Notice of CCE Conduction
2. Rubrics

Dr Ashutosh B Gadekar  
Course Teacher

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Studies  
Pune



Dr. L.K. Tripathy  
Director

## RUBRICS COMPREHENSIVE CONCURRENT EVALUATION 1

Criteria	Advanced (8-10)	Proficient (6-7)	Progressing (3-5)	Need Improvement (0-2)
<p><b>EXPLAIN</b> in detail all the theoretical concepts throughout the syllabus</p>	<p>The student is able to explain / understand required theoretical concept of Financial Management in detail.</p>	<p>The student is able to explain / understand most of the required theoretical concept of Financial Management in detail.</p>	<p>The student is able to explain / understand few of the required theoretical concept of Financial Management in detail.</p>	<p>The student has not submitted the assignment or able to explain / understand very few of the required theoretical concepts of Financial Management.</p>

  
 Director  
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 of Management Sciences  
 Pune



**Dr. L.K. Tripathy**  
 Director



### Metric 1.2.1

#### List of Students and Attendance of Certificate/Value Added Courses offered and Online Courses (Data for the Last Five Year)

Sr. No.	Year
1	2022-23
2	2021-22
3	2020-21
4	2019-20
5	2018-19

  
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Director, SBIIMS



**List of Certificate/Value Added Courses offered Year 2022-23**

Sr. No.	Name of the Courses
1	Financial Products with Reference to Asset Management/Wealth Management
2	Equity Research, Capital Market & Introduction to Derivatives Market
3	Advanced Logistics Cost Management
4	Marketing Specialization Workshop on Channel Sales for OEM in Auto Sector with Reference to Companies like MRF, Exide Etc.
5	Financial Products & Fundamentals of Banking Operations
6	Workshop Emerging trends in HR for HR Specialization students
7	Marketing Research and Analytics
8	Purchasing and Supply Chain Management
9	Labour Law Compliance
10	SAP S/4 HANA (Marketing)
11	SAP FICO (Finance)
12	SAP Human Capital Management

  
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Director, SBIIMS



**List of Certificate/Value Added Courses offered Year 2021-22**

Sr. No.	Name of the Courses
1	Digital Strategy Mastery Certification
2	Data-Driven Marketing Certification
3	Enterprise Resource Planning (ERP) Proficiency Certification
4	Financial Analysis and Forecasting Certification
5	Financial Technology Innovation Certification
6	Excel Power User Certification
7	Human Capital Management Systems Certification
8	Retail Management Excellence Certification
9	Python Programming Proficiency Certification
10	Process Optimization Expert Certification
11	Regulatory Compliance Management Certification
12	Mutual Fund - Investment Fund Management Certification (NISM)
13	SAP S/4 HANA (Marketing)
14	SAP FICO (Finance)
15	SAP Human Capital Management

  
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**List of Certificate/Value Added Courses offered Year 2020-2021**

Sr. No.	Name of the Courses
1	Google Adwords Certification (Googel Ad Fundamental, Ad Search,Ad Video, AdMobile)
2	Google Analytics for Power Users
3	Google Analytics for Beginners
4	Advance Google Analytics
5	SAP S/4 HANA (Marketing)
6	SAP FICO (Finance)
7	SAP Human Capital Management

  
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Director, SBIIMS





**List of Certificate/Value Added Courses offered Year 2019-20**

Sr. No.	Name of the Courses
1	Personality Development Management Skills
2	Digital Marketing Course for Local Businesses
3	SAP S/4 HANA (Marketing)
4	SAP FICO (Finance)
5	SAP Human Capital Management

  
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**List of Certificate/Value Added Courses offered Year 2018-19**



Sr. No.	Name of the Courses
1	Softskills
2	Self-Development & interpersonal Development
3	SAP S/4 HANA (Marketing)
4	SAP FICO (Finance)
5	SAP Human Capital Management

  
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Dr. L. K. Tripathy  
Director, SBIIMS



Date: 01<sup>st</sup> Dec 2022

**NOTICE**

**Certificate Course on “Financial Products with Reference to Asset Management/Wealth Management.”**

Dear MBA students (Financial Management Specialization)

We would like to inform you that the Institute has arranged a Value Added Course on "Financial Products with Reference to Asset Management/Wealth Management."

Below are the course details. We kindly request all students to register for the course and ensure attendance, as it is a mandatory requirement for course completion. Upon successful completion of the course, certificates will be issued to students attended by the course conducting authority.

**Following are the details of course**

**Activity:** Certificate Course on "Financial Products with Reference to Asset Management/Wealth Management."

**Resource Person: Prof. Savita Bodke**

**Venue: Paras Hall, SBIIMS, Pune**

Day, date and time of course conduction:

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	03/12/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
02.	Saturday	10/12/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
03.	Saturday	17/12/2022	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
04.	Saturday	24/12/2022	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
Total Duration					30 Hrs

  
 Director  
 Sai Balaji Education Society's  
 Sai Balaji International Institute  
 of Management Sciences  
 Pune



Director, SBIIMS



Date: 02<sup>nd</sup> Jan 2022

REPORT ON

**Certificate Course on “Financial Products with Reference to Asset Management/Wealth Management.”**

SBIIMS conducted value aided course on "Financial Products with Reference to Asset Management / Wealth Management." to the MBA second year students in order to enhance their employability and competitiveness, the said value-added course also helped the students to acquire additional skills and qualifications especially in Finance domain as per the course structure, that are relevant and in-demand in the job market. The said course helped the students to showcase their achievements and potential to employers and recruiters.

Following aspects has been covered in the 30 hrs of course: -

Introduction to Asset Management, equities and equity related instruments, fixed income securities, mutual funds and exchange traded funds, alternative investment, derivative instruments, portfolio management, wealth management strategies, regulatory frameworks and ethics in asset/wealth management and capstone project and examination.

Upon successful completion of the course, certificates were issued to students attended, by the course conducting authority.

**Below are the course details: -**

**Course: - Certificate Course on “Financial Products with Reference to Asset Management/WealthManagement.”**

**Resource Person: Prof. Savita Bodke**



Day, Date and time of course conducted:

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	03/12/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
02.	Saturday	10/12/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
03.	Saturday	17/12/2022	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
04.	Saturday	24/12/2022	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
Total Duration					30 Hrs

Venue: Paras Hall, SBIIMS, Pune

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS  
Pune



Saibalaji Education Society's

Saibalaji International Institute of Management Sciences

Course Name :- Financial Products With Reference To Asset Management/Wealth Management

Resource Person :- Prof. Savita Bodke

Roll No	Name	3/12/2022	10/12/2022	17/12/2022	24/12/2022
1	SBIIMS/MBA/2022-24/002	Abhishek Barabade	Abhishek	Abhishek	Abhishek
2	SBIIMS/MBA/2022-24/008	Chaitanya Ballal	Chaitanya	Chaitanya	Chaitanya
3	SBIIMS/MBA/2022-24/010	Deepak Gupta	Deepak	Deepak	Deepak
4	SBIIMS/MBA/2022-24/011	Dhayul Nandanwar	Dhayul	Dhayul	Dhayul
5	SBIIMS/MBA/2022-24/014	Ganesh Somani	Ganesh	Ganesh	Ganesh
6	SBIIMS/MBA/2022-24/016	Gaurav Neware	Gaurav	Gaurav	Gaurav
7	SBIIMS/MBA/2022-24/019	Hitesh Patil	Hitesh	Hitesh	Hitesh
8	SBIIMS/MBA/2022-24/022	Karan Singh Chouhan	Karan	Karan	Karan
9	SBIIMS/MBA/2022-24/023	Kartik Purohit	Kartik	Kartik	Kartik
10	SBIIMS/MBA/2022-24/024	Ketki Naik	Ketki	Ketki	Ketki
11	SBIIMS/MBA/2022-24/026	Kunal bankhele	Kunal	Kunal	Kunal
12	SBIIMS/MBA/2022-24/027	Lokesh Purohit	Lokesh	Lokesh	Lokesh
13	SBIIMS/MBA/2022-24/029	Nagesh Puri	Nagesh	Nagesh	Nagesh
14	SBIIMS/MBA/2022-24/032	Nilesh Joshi	Nilesh	Nilesh	Nilesh
15	SBIIMS/MBA/2022-24/033	Niwrutti Taywade	Niwrutti	Niwrutti	Niwrutti
16	SBIIMS/MBA/2022-24/035	Palak Kaur Gurudutta	Palak	Palak	Palak



17	SBIIMS/MBA/2022-24/036	Pankaj Gaikwad	<u>Pankaj</u>	<u>Pankaj</u>	<u>Pankaj</u>	<u>Pankaj</u>
18	SBIIMS/MBA/2022-24/037	Pradeep Prabhu	<u>Pradeep</u>	<u>Pradeep</u>	<u>Pradeep</u>	<u>Pradeep</u>
19	SBIIMS/MBA/2022-24/039	Pranay Titamare	<u>Pranay</u>	<u>Pranay</u>	<u>Pranay</u>	<u>Pranay</u>
20	SBIIMS/MBA/2022-24/041	Priya Dewangan	<u>Priyadewangan</u>	<u>Priyadewangan</u>	<u>Priyadewangan</u>	<u>Priyadewangan</u>
21	SBIIMS/MBA/2022-24/043	Rahul Dhaygude	<u>Rahul</u>	<u>Rahul</u>	<u>Rahul</u>	<u>Rahul</u>
22	SBIIMS/MBA/2022-24/045	Ram Somani	<u>RSomani</u>	<u>RSomani</u>	<u>RSomani</u>	<u>RSomani</u>
23	SBIIMS/MBA/2022-24/048	Sachin Sah	<u>SShah</u>	<u>SShah</u>		<u>SShah</u>
24	SBIIMS/MBA/2022-24/049	Sakshi Agarwal	<u>Sakshi</u>	<u>Sakshi</u>	<u>Sakshi</u>	<u>Sakshi</u>
25	SBIIMS/MBA/2022-24/052	Sampada Awaze	<u>Saware</u>	<u>Saware</u>	<u>Saware</u>	<u>Saware</u>
26	SBIIMS/MBA/2022-24/054	Sandesh Walke	<u>Wandesh</u>	<u>Wandesh</u>	<u>Wandesh</u>	<u>Wandesh</u>
27	SBIIMS/MBA/2022-24/055	Sanket Taywade	<u>Staywade</u>	<u>Staywade</u>	<u>Staywade</u>	<u>Staywade</u>
28	SBIIMS/MBA/2022-24/057	Saurabh Patra	<u>Saurabh</u>	<u>Saurabh</u>	<u>Saurabh</u>	<u>Saurabh</u>
29	SBIIMS/MBA/2022-24/059	Shantanu Pande	<u>SP</u>	<u>SP</u>	<u>SP</u>	<u>SP</u>
30	SBIIMS/MBA/2022-24/061	Sharvari Dhabekar	<u>Shabekar</u>	<u>Shabekar</u>	<u>Shabekar</u>	<u>Shabekar</u>
31	SBIIMS/MBA/2022-24/062	Shashank Sangole	<u>Shashank</u>	<u>Shashank</u>	<u>Shashank</u>	<u>Shashank</u>
32	SBIIMS/MBA/2022-24/063	Shivam Kale	<u>Shivam</u>	<u>Shivam</u>	<u>Shivam</u>	<u>Shivam</u>
33	SBIIMS/MBA/2022-24/064	Sohel Shaikh	<u>S. Shaikh</u>	<u>S. Shaikh</u>	<u>S. Shaikh</u>	<u>S. Shaikh</u>
34	SBIIMS/MBA/2022-24/065	Stephan Magar				
35	SBIIMS/MBA/2022-24/069	Tanishq Khaire	<u>Tkhaire</u>	<u>Tkhaire</u>	<u>Tkhaire</u>	<u>Tkhaire</u>
36	SBIIMS/MBA/2022-24/072	Unnati Bhojar	<u>Unnati</u>	<u>Unnati</u>	<u>Unnati</u>	<u>Unnati</u>



37	SBIIMS/MBA/2022-24/074	Abhijeet Deshpande	<u>Abhijeet</u>	<u>Abhijeet</u>	<u>Abhijeet</u>	<u>Abhijeet</u>
38	SBIIMS/MBA/2022-24/075	Abhishek Chintwad	<u>Abhishek</u>	<u>Abhishek</u>	<u>Abhishek</u>	<u>Abhishek</u>
39	SBIIMS/MBA/2022-24/082	Akash Warade	<u>Akash</u>	<u>Akash</u>	<u>Akash</u>	<u>Akash</u>
40	SBIIMS/MBA/2022-24/084	Aman Nagpure	<u>Aman</u>	<u>Aman</u>	<u>Aman</u>	<u>Aman</u>
41	SBIIMS/MBA/2022-24/089	Bhushan Bhongade	<u>Bhushan</u>	<u>Bhushan</u>	<u>Bhushan</u>	<u>Bhushan</u>
42	SBIIMS/MBA/2022-24/091	Dhiraj Sangave	<u>Dhiraj</u>	<u>Dhiraj</u>	<u>Dhiraj</u>	<u>Dhiraj</u>
43	SBIIMS/MBA/2022-24/094	Hardik Kumat	<u>Hardik</u>	<u>Hardik</u>	<u>Hardik</u>	<u>Hardik</u>
44	SBIIMS/MBA/2022-24/095	Harsha Meshram	<u>Harsha</u>	<u>Harsha</u>	<u>Harsha</u>	<u>Harsha</u>
45	SBIIMS/MBA/2022-24/097	Hemant Raj	<u>H. Raj</u>	<u>H. Raj</u>	<u>H. Raj</u>	<u>H. Raj</u>
46	SBIIMS/MBA/2022-24/098	Jitu Jha	<u>Jitu</u>	<u>Jitu</u>	<u>Jitu</u>	<u>Jitu</u>
47	SBIIMS/MBA/2022-24/101	Kunal Mahakalkar	<u>Kunal</u>	<u>Kunal</u>	<u>Kunal</u>	<u>Kunal</u>
48	SBIIMS/MBA/2022-24/102	Lalit Lathi	<u>Lalit</u>	<u>Lalit</u>	<u>Lalit</u>	<u>Lalit</u>
49	SBIIMS/MBA/2022-24/103	Lokesh Sadawarte	<u>Lokesh</u>	<u>Lokesh</u>	<u>Lokesh</u>	<u>Lokesh</u>
50	SBIIMS/MBA/2022-24/104	Mahesh Nikam	<u>Mahesh</u>	<u>Mahesh</u>	<u>Mahesh</u>	<u>Mahesh</u>
51	SBIIMS/MBA/2022-24/105	Mahima Gautam	<u>Mahima</u>	<u>Mahima</u>	<u>Mahima</u>	<u>Mahima</u>
52	SBIIMS/MBA/2022-24/107	Mitali Tembhare	<u>Mitali</u>	<u>Mitali</u>	<u>Mitali</u>	<u>Mitali</u>
53	SBIIMS/MBA/2022-24/108	Mohammad Muzammil				
54	SBIIMS/MBA/2022-24/109	Mohammad Zoheb				
55	SBIIMS/MBA/2022-24/110	Mohan Rewatkar	<u>Mohan</u>	<u>Mohan</u>	<u>Mohan</u>	<u>Mohan</u>
56	SBIIMS/MBA/2022-24/111	Namrata Patil	<u>Namrata</u>	<u>Namrata</u>	<u>Namrata</u>	<u>Namrata</u>

57	SBIIMS/MBA/2022-24/238	Sahaj Amale	<i>Amale</i>	<i>Amale</i>	<i>Amale</i>	<i>Amale</i>
58	SBIIMS/MBA/2022-24/242	Sanyukta Durge	<i>Durge</i>	<i>Durge</i>	<i>Durge</i>	<i>Durge</i>
59	SBIIMS/MBA/2022-24/245	Sejal Mahajan	<i>Mahajan</i>		<i>Mahajan</i>	<i>Mahajan</i>
60	SBIIMS/MBA/2022-24/247	Shreyash Kulat	<i>Kulat</i>	<i>Kulat</i>	<i>Kulat</i>	<i>Kulat</i>
61	SBIIMS/MBA/2022-24/249	Shubham Bhor	<i>Bhor</i>	<i>Bhor</i>	<i>Bhor</i>	<i>Bhor</i>
62	SBIIMS/MBA/2022-24/253	Tejas Babar				
63	SBIIMS/MBA/2022-24/258	Yogesh Divate	<i>Divate</i>	<i>Divate</i>		<i>Divate</i>



*[Signature]*  
**DIRECTOR**  
**SBIIMS**  
**PUNE**



Date: 03<sup>rd</sup> Jan 2022

**NOTICE**

**Certificate Course on "Equity Research, Capital Market and Introduction to Derivative Market."**

**Dear MBA students, (Financial Management Specialization)**

We would like to inform you that the Institute has arranged a Value Added Course on **"Equity Research, Capital Market and Introduction to Derivative Market."**

Below are the course details. We kindly request all students to register for the course and ensure attendance, as it is a mandatory requirement for course completion. Upon successful completion of the course, certificates will be issued to students attended by the course conducting authority.

**Following are the details of course**

**Activity:** Certificate Course on **"Equity Research, Capital Market and Introduction to Derivative Market."**

**Resource Person:** Prof. S. Krishnan

**Total Duration:** 30 Hrs

**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	06/01/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
02.	Saturday	14/01/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
03.	Saturday	21/01/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
04.	Saturday	28/01/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
Total Duration					30 Hrs





**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS  
Pune



Date: 31<sup>st</sup> Jan 2023

## **REPORT ON**

### **Certificate Course on "Equity Research, Capital Market and Introduction to Derivative Market."**

Institute conducted value aided course on "Equity Research, Capital Market and Introduction to Derivative Market" to the students of MBA in order to enhance their employability and competitiveness, the said value-added course also helped the students to acquire additional skills and qualifications especially in **finance** domain as per the course structure, that are relevant and in-demand in the job market. The said course helped the students to showcase their achievements and potential to employers and recruiters.

#### **Following aspects has been covered in the 30 hrs of course: -**

Equity research, capital market, introduction to derivative market, advanced topics in equity research, trading strategies in capital markets, risk and derivative instruments, regulatory framework in capital markets and ethics, case studies and practical applications and capstone project and examination.

Upon successful completion of the course, certificates were issued to students attended, by the course conducting authority.

#### **Below are the course detail of course conducted: -**

**Course:** Certificate Course on "Equity Research, Capital Market and Introduction to Derivative Market."

**Resource Person:** Prof. S Krishnan

**Total Duration:** 30 Hrs





**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	06/01/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
02.	Saturday	14/01/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
03.	Saturday	21/01/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
04.	Saturday	28/01/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
Total Duration					30 Hrs

**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS  
Pune

## Saibalaji Education Society's

## Saibalaji International Institute of Management Sciences

Course Name :- Equity Research, Capital Market &amp; Introduction to Derivatives Market

Resource Person :- Prof. S. Krishnan

	Roll No	Name	06/01/2023	14/01/2023	21/01/2023	28/01/2023
1	SBIIMS/MBA/2022-24/002	Abhishek Barabade	<u>Abhishek</u>	<u>Abhishek</u>	<u>Abhishek</u>	<u>Abhishek</u>
2	SBIIMS/MBA/2022-24/008	Chaitanya Ballal				
3	SBIIMS/MBA/2022-24/010	Deepak Gupta	<u>Deepak</u>	<u>Deepak</u>	<u>Deepak</u>	<u>Deepak</u>
4	SBIIMS/MBA/2022-24/011	Dhayul Nandanwar	<u>Dhayul</u>	<u>Dhayul</u>	<u>Dhayul</u>	<u>Dhayul</u>
5	SBIIMS/MBA/2022-24/014	Ganesh Somani	<u>Ganesh</u>	<u>Ganesh</u>	<u>Ganesh</u>	<u>Ganesh</u>
6	SBIIMS/MBA/2022-24/016	Gaurav Neware	<u>Gaurav</u>	<u>Gaurav</u>	<u>Gaurav</u>	<u>Gaurav</u>
7	SBIIMS/MBA/2022-24/019	Hitesh Patil	<u>Hitesh</u>	<u>Hitesh</u>	<u>Hitesh</u>	<u>Hitesh</u>
8	SBIIMS/MBA/2022-24/022	Karan Singh Chouhan	<u>Karan</u>	<u>Karan</u>	<u>Karan</u>	<u>Karan</u>
9	SBIIMS/MBA/2022-24/023	Kartik Purohit	<u>Kartik</u>	<u>Kartik</u>	<u>Kartik</u>	<u>Kartik</u>
10	SBIIMS/MBA/2022-24/024	Ketki Naik	<u>Ketki</u>	<u>Ketki</u>	<u>Ketki</u>	<u>Ketki</u>
11	SBIIMS/MBA/2022-24/026	Kunal bankhele	<u>Kunal</u>	<u>Kunal</u>	<u>Kunal</u>	<u>Kunal</u>
12	SBIIMS/MBA/2022-24/027	Lokesh Purohit	<u>Lokesh</u>	<u>Lokesh</u>	<u>Lokesh</u>	<u>Lokesh</u>
13	SBIIMS/MBA/2022-24/029	Nagesh Puri	<u>Nagesh</u>	<u>Nagesh</u>	<u>Nagesh</u>	<u>Nagesh</u>
14	SBIIMS/MBA/2022-24/032	Nilesh Joshi	<u>Nilesh</u>	<u>Nilesh</u>	<u>Nilesh</u>	<u>Nilesh</u>
15	SBIIMS/MBA/2022-24/033	Niwrucci Taywade	<u>Niwrucci</u>	<u>Niwrucci</u>	<u>Niwrucci</u>	<u>Niwrucci</u>
16	SBIIMS/MBA/2022-24/035	Palak Kaur Gurudutta	<u>Palak</u>	<u>Palak</u>	<u>Palak</u>	<u>Palak</u>



17	SBIIMS/MBA/2022-24/036	Pankaj Gaikwad	Pankaj	Pankaj	Pankaj	Pankaj
18	SBIIMS/MBA/2022-24/037	Pradeep Prabhu	Pradeep	Pradeep	Pradeep	Pradeep
19	SBIIMS/MBA/2022-24/039	Pranay Titamare	Pa	Pa	Pa	Pa
20	SBIIMS/MBA/2022-24/041	Priya Dewangan	Priyadewangan	Priyadewangan	Priyadewangan	Priyadewangan
21	SBIIMS/MBA/2022-24/043	Rahul Dhaygude		Rahul	Rahul	Rahul
22	SBIIMS/MBA/2022-24/045	Ram Somani	R Somani	R Somani	R Somani	R Somani
23	SBIIMS/MBA/2022-24/048	Sachin Sah	Sach	Sach	Sach	Sach
24	SBIIMS/MBA/2022-24/049	Sakshi Agarwal	Sakshi	Sakshi	Sakshi	Sakshi
25	SBIIMS/MBA/2022-24/052	Sampada Awaze	Saware	Saware	Saware	Saware
26	SBIIMS/MBA/2022-24/054	Sandesh Walke	Sandesh	Sandesh	Sandesh	Sandesh
27	SBIIMS/MBA/2022-24/055	Sanket Taywade	Staywade	Staywade	Staywade	Staywade
28	SBIIMS/MBA/2022-24/057	Saurabh Patra	Saurabh		Saurabh	Saurabh
29	SBIIMS/MBA/2022-24/059	Shantanu Pande	S	S	S	S
30	SBIIMS/MBA/2022-24/061	Sharvari Dhabekar	Shabekar	Shabekar	Shabekar	Shabekar
31	SBIIMS/MBA/2022-24/062	Shashank Sangole	Shashank	Shashank	Shashank	Shashank
32	SBIIMS/MBA/2022-24/063	Shivam Kale				
33	SBIIMS/MBA/2022-24/064	Sohel Shaikh	S. Shaikh	S. Shaikh	S. Shaikh	S. Shaikh
34	SBIIMS/MBA/2022-24/065	Stephan Magar				
35	SBIIMS/MBA/2022-24/069	Tanishq Khaire	T Khaire	T Khaire	T Khaire	T Khaire
36	SBIIMS/MBA/2022-24/072	Unnati Bhojar	Unnati	Unnati	Unnati	Unnati



37	SBIIMS/MBA/2022-24/074	Abhijeet Deshpande	<u>Abhijeet</u>	<u>Abhijeet</u>	<u>Abhijeet</u>	<u>Abhijeet</u>
38	SBIIMS/MBA/2022-24/075	Abhishek Chintwad	<u>Abhishek</u>	<u>Abhishek</u>	<u>Abhishek</u>	<u>Abhishek</u>
39	SBIIMS/MBA/2022-24/082	Akash Warade	<u>Akash</u>	<u>Akash</u>	<u>Akash</u>	<u>Akash</u>
40	SBIIMS/MBA/2022-24/084	Aman Nagpure				
41	SBIIMS/MBA/2022-24/089	Bhushan Bhongade	<u>Bhushan</u>		<u>Bhushan</u>	<u>Bhushan</u>
42	SBIIMS/MBA/2022-24/091	Dhiraj Sangave	<u>Dhiraj</u>	<u>Dhiraj</u>	<u>Dhiraj</u>	<u>Dhiraj</u>
43	SBIIMS/MBA/2022-24/094	Hardik Kumat	<u>Hardik</u>	<u>Hardik</u>	<u>Hardik</u>	<u>Hardik</u>
44	SBIIMS/MBA/2022-24/095	Harsha Meshram	<u>Harsha</u>	<u>Harsha</u>	<u>Harsha</u>	<u>Harsha</u>
45	SBIIMS/MBA/2022-24/097	Hemant Raj	<u>Hemant</u>	<u>Hemant</u>	<u>Hemant</u>	<u>Hemant</u>
46	SBIIMS/MBA/2022-24/098	Jitu Jha	<u>Jitu Jha</u>	<u>Jitu Jha</u>		<u>Jitu Jha</u>
47	SBIIMS/MBA/2022-24/101	Kunal Mahakalkar	<u>Kunal</u>	<u>Kunal</u>	<u>Kunal</u>	<u>Kunal</u>
48	SBIIMS/MBA/2022-24/102	Lalit Lathi	<u>Lalit</u>	<u>Lalit</u>	<u>Lalit</u>	<u>Lalit</u>
49	SBIIMS/MBA/2022-24/103	Lokesh Sadawarte	<u>Lokesh</u>	<u>Lokesh</u>	<u>Lokesh</u>	<u>Lokesh</u>
50	SBIIMS/MBA/2022-24/104	Mahesh Nikam	<u>Mahesh</u>	<u>Mahesh</u>	<u>Mahesh</u>	<u>Mahesh</u>
51	SBIIMS/MBA/2022-24/105	Mahima Gautam	<u>Mahima</u>	<u>Mahima</u>	<u>Mahima</u>	<u>Mahima</u>
52	SBIIMS/MBA/2022-24/107	Mitali Tembhare	<u>Mitali</u>	<u>Mitali</u>	<u>Mitali</u>	<u>Mitali</u>
53	SBIIMS/MBA/2022-24/108	Mohammad Muzammil		<u>Muzammil</u>	<u>Muzammil</u>	<u>Muzammil</u>
54	SBIIMS/MBA/2022-24/109	Mohammad Zoheb		<u>Zoheb</u>	<u>Zoheb</u>	<u>Zoheb</u>
55	SBIIMS/MBA/2022-24/110	Mohan Rewatkar	<u>Mohan</u>	<u>Mohan</u>	<u>Mohan</u>	<u>Mohan</u>
56	SBIIMS/MBA/2022-24/111	Namrata Patil	<u>Namrata</u>	<u>Namrata</u>	<u>Namrata</u>	<u>Namrata</u>



57	SBIIMS/MBA/2022-24/238	Sahaj Amale	<u>Amal</u>	<u>Amal</u>	<u>Amale</u>
58	SBIIMS/MBA/2022-24/242	Sanyukta Durge	<u>Durge</u>	<u>Durge</u>	<u>Durge</u>
59	SBIIMS/MBA/2022-24/245	Sejal Mahajan	<u>Sejal</u>		<u>Sejal</u>
60	SBIIMS/MBA/2022-24/247	Shreyash Kulat	<u>Kulat</u>	<u>Shreyash</u>	<u>Shreyash</u>
61	SBIIMS/MBA/2022-24/249	Shubham Bhor	<u>Shubham</u>	<u>Shubham</u>	<u>Shubham</u>
62	SBIIMS/MBA/2022-24/253	Tejas Babar			
63	SBIIMS/MBA/2022-24/258	Yogesh Divate		<u>Yogesh</u>	<u>Yogesh</u>



[Signature]  
DIRECTOR  
SBIIMS  
PUNE



Date: 09<sup>th</sup>Mar 2023

**NOTICE**

**Certificate Course on “Advanced Logistics Cost Management”**

**Dear MBA (Financial/Operations and Supply Chain Management Specialization) students,**

We would like to inform you that the Institute has arranged a Value Added Course on "**Logistics Management.**"

Below are the course details. We kindly request all students to register for the course and ensure attendance, as it is a mandatory requirement for course completion. Upon successful completion of the course, certificates will be issued to students attended by the course conducting authority.

**Following are the details of course**

**Activity:** Certificate Course on “Advanced Logistics Cost Management”

**Resource Person:** Prof. P.M. Rao

**Day, Date and Time of course conduction:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	11/03/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
02.	Saturday	18/03/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
03.	Saturday	25/03/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
04.	Saturday	04/04/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
Total Duration					30 Hrs





**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS  
Pune



Date: 10<sup>th</sup> Apr 2023

**REPORT ON**

**Certificate Course on Logistics Management**

**Institute conducted value aided course on “Advanced Logistics Cost Management”** to the students of MBA in order to enhance their employability and competitiveness, the said value-added course also helped the students to acquire additional skills and qualifications especially in **Operation and Supply Chain and finance** domain as per the course structure, that are relevant and in-demand in the job market. The said course helped the students to showcase their achievements and potential to employers and recruiters.

**Following aspects has been covered in the 30 hrs of course: -**

Introduction to Logistics management, supply chain management, transportation and distribution management, inventory control and warehousing, logistics information system, global logistics and international trade, risk management in logistics, sustainability and green logistics, emerging trends and innovations and capstone project and examination.

Upon successful completion of the course, certificates were issued to students attended, by the course conducting authority.

**Below are the course details: -**

**Course:** Certificate Course on “Advanced Logistics Cost Management”

**Resource Person:** Prof. PM Rao

**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	11/03/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
02.	Saturday	18/03/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
03.	Saturday	25/03/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
04.	Saturday	04/04/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
Total Duration					30 Hrs



**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune







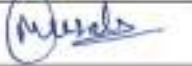


Dr. L. K. Tripathy  
Director, SBIIMS  
Pune

Saibalaji Education Society's

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Course Name :- Advanced Logistics Cost Management

Resource Person :- Prof. P.M. Rao

	Roll No	Name	11/03/2023	19/3/2023	25/3/2023	04/04/2023
1	SBIIMS/MBA/2022-24/159	Dimpal Sapkale				
2	SBIIMS/MBA/2022-24/220	Mahesh Musale				



  
DIRECTOR  
SBIIMS  
PUNE



Date: 09<sup>th</sup> Mar 2023

**NOTICE**

**Certificate Course on "Workshop on Channel Sales for OEM in Auto Sector with Reference to Companies like MRF, Exide"**

**Dear MBA-I and MBA-II (Marketing Management Specialization) students,**

We would like to inform you that the Institute has arranged a Value Added Course on **"Workshop on Channel Sales for OEM in Auto Sector with Reference to Companies like MRF, Exide"**

Below are the course details. We kindly request all students to register for the course and ensure attendance, as it is a mandatory requirement for course completion. Upon successful completion of the course, certificates will be issued to students attended by the course conducting authority.

**Following are the details of course**

**Activity:** Certificate Course on **"Workshop on Channel Sales for OEM in Auto Sector with Reference to Companies like MRF, Exide"**

**Resource Person:** Dr. Ashok Kumar

**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	11/03/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
02.	Saturday	18/03/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
03.	Saturday	25/03/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
04.	Saturday	04/04/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
Total Duration					30 Hrs



**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS  
Pune





Date: 10<sup>th</sup> Apr 2023

**REPORT ON**

**Certificate Course on "Workshop on Channel Sales for OEM in Auto Sector with Reference to Companies like MRF, Exide"**

Institute conducted value aided course on "Channel Sales for OEM in the Auto Sector" to the students of MBA in order to enhance their employability and competitiveness, the said value-added course also helped the students to acquire additional skills and qualifications especially in **marketing** domain as per the course structure, that are relevant and in-demand in the job market. The said course helped the students to showcase their achievements and potential to employers and recruiters.

**Following aspects has been covered in the 30 hrs of course.**

Overview of channel sales in the auto sector, OEM channel strategies and models, managing OEM channel partnership, sales and marketing technique for OEMs, after sales service and customer relationship management, supply chain and logistics in OEM channels sales, regulatory compliance and ethics in auto channel sales, market trends and future of OEM channel sales, financial management and performance metrics, capstone project and examination.

Upon successful completion of the course, certificates were issued to students attended, by the course conducting authority.

**Below are the course details of the course conducted: -**

**Course:** Certificate Course on "Channel Sales for OEM in the Auto Sector"

**Resource Person:** Dr. Ashok Kumar

**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	11/03/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
02.	Saturday	18/03/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
03.	Saturday	25/03/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
04.	Saturday	04/04/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
Total Duration					30 Hrs



**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS  
Pune

Saibalaji Education Society's

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Course Name :- Marketing Specialization Workshop on Channel Sales for OEM in Auto Sector with Reference to Companies like MRF, Exide Etc.

Resource Person :- Dr. Ashok Kumar

Roll No	Name	11/03/2023	18/03/2023	26/03/2023	04/04/2023
1	SBIIMS/MBA/2022-24/001 Abdul Saad				
2	SBIIMS/MBA/2022-24/003 Abhishek Patil				
3	SBIIMS/MBA/2022-24/004 Ankit Sakhare				
4	SBIIMS/MBA/2022-24/005 Ashutosh Potdar				
5	SBIIMS/MBA/2022-24/006 Ashwet Kore				
6	SBIIMS/MBA/2022-24/007 Atharva Motewar				
7	SBIIMS/MBA/2022-24/009 Chaitanya Pathak				
8	SBIIMS/MBA/2022-24/012 Digvijay Nikam				
9	SBIIMS/MBA/2022-24/013 Dikshant Ramteke				
10	SBIIMS/MBA/2022-24/017 Gaurav Pawar				
11	SBIIMS/MBA/2022-24/018 Gayatri Patil				
12	SBIIMS/MBA/2022-24/025 Kevin Nikalje				
13	SBIIMS/MBA/2022-24/028 Mahesh Shinde				
14	SBIIMS/MBA/2022-24/030 Namdeo Rashankar				
15	SBIIMS/MBA/2022-24/031 Nandini Pawar				
16	SBIIMS/MBA/2022-24/034 Omkar Pansare				



17	SBIIMS/MBA/2022-24/040	Prarthana Kansara				
18	SBIIMS/MBA/2022-24/042	Puja Kumari				
19	SBIIMS/MBA/2022-24/044	Rakesh Bagul				
20	SBIIMS/MBA/2022-24/046	Rohit Patil				
21	SBIIMS/MBA/2022-24/047	Sabhashankar Mishra				
22	SBIIMS/MBA/2022-24/050	Samarth Mane				
23	SBIIMS/MBA/2022-24/051	Sameer Tayade				
24	SBIIMS/MBA/2022-24/056	Saurabh Dure				
25	SBIIMS/MBA/2022-24/060	Sharan Shivpuje				
26	SBIIMS/MBA/2022-24/066	Supriya More				
27	SBIIMS/MBA/2022-24/067	Suraj Gadhave				
28	SBIIMS/MBA/2022-24/068	Surya Pratap Singh				
29	SBIIMS/MBA/2022-24/070	Tejas Chatki				
30	SBIIMS/MBA/2022-24/071	Uday Sontakke				
31	SBIIMS/MBA/2022-24/073	Vivek Bhapkar				
32	SBIIMS/MBA/2022-24/076	Abhishek Mohanty				
33	SBIIMS/MBA/2022-24/077	Abhishek Pandey				
34	SBIIMS/MBA/2022-24/078	Aishwarya Shirishrimal				
35	SBIIMS/MBA/2022-24/081	Akash Deshmukh				
36	SBIIMS/MBA/2022-24/083	Akshay Khaire				





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Approved by AICTE, Ministry of HRD, Govt. of India

37	SBIIMS/MBA/2022-24/085	Aniket Dhotre	Aniket	Aniket	Aniket	Aniket
38	SBIIMS/MBA/2022-24/086	Ankush Gawande	Ankush	Ankush	Ankush	Ankush
39	SBIIMS/MBA/2022-24/088	Bhagwan Ghugare	G. Bhagwan	G. Bhagwan	G. Bhagwan	G. Bhagwan
40	SBIIMS/MBA/2022-24/090	Devanshu Parmar	Devra	Devra	Devra	Devra
41	SBIIMS/MBA/2022-24/092	Gaurav Shetty	Ghshetty		Ghshetty	Ghshetty
42	SBIIMS/MBA/2022-24/093	Gautam Kumar	Goutam	Goutam	Goutam	Goutam
43	SBIIMS/MBA/2022-24/099	Khushi Chugwani	Khushi	Khushi	Khushi	Khushi
44	SBIIMS/MBA/2022-24/100	Kunal Katole	K. Katole	K. Katole	K. Katole	K. Katole
45	SBIIMS/MBA/2022-24/106	Mansi Sewatkar	Mansetkar	Mansetkar	Mansetkar	Mansetkar
46	SBIIMS/MBA/2022-24/118	Pushpak Kaylkar	Pushpakar	Pushpakar	Pushpakar	Pushpakar
47	SBIIMS/MBA/2022-24/120	Raj Kanase	R. Kanase	R. Kanase	R. Kanase	R. Kanase
48	SBIIMS/MBA/2022-24/123	Rohit Yadav	Rohit	Rohit	Rohit	Rohit
49	SBIIMS/MBA/2022-24/126	Rushikesh Landge	Randhye	Randhye	Randhye	Randhye
50	SBIIMS/MBA/2022-24/127	Sachin Choramale				
51	SBIIMS/MBA/2022-24/129	Sanket Jadhav	Sanket	Sanket	Sanket	Sanket
52	SBIIMS/MBA/2022-24/130	Sanket Maindargi	Sanket	Sanket	Sanket	Sanket
53	SBIIMS/MBA/2022-24/132	Sanskar Khandare	Sanskar	Sanskar	Sanskar	Sanskar



57	SBIIMS/MBA/2022-24/137	Shivam Mathpati	<del>Shivam</del>	<del>Shivam</del>	<del>Shivam</del>	<del>Shivam</del>
58	SBIIMS/MBA/2022-24/138	Shivam Mishra	Shivam	Shivam	AM	Shivam
59	SBIIMS/MBA/2022-24/139	Shreyash Bhamare	Shreyash	Shreyash	Shreyash	Shreyash
60	SBIIMS/MBA/2022-24/141	Siddhi Bhor	Siddhi	Siddhi	Siddhi	Siddhi
61	SBIIMS/MBA/2022-24/143	Sunil Nangare	Sunil	Sunil	Sunil	Sunil
62	SBIIMS/MBA/2022-24/148	Aasawari Dhore	Aasawari		Aasawari	Aasawari
63	SBIIMS/MBA/2022-24/149	Abhishek Rathod	Abhishek	Abhishek	Abhishek	Abhishek
64	SBIIMS/MBA/2022-24/150	Aditi Gawali	Aditi	Aditi	Aditi	Aditi
65	SBIIMS/MBA/2022-24/151	Afroz Chaugule	Afroz	Afroz	Afroz	Afroz
66	SBIIMS/MBA/2022-24/152	Akshaykumar Ingle	Akshay Kumar	Akshay Kumar	Akshay Kumar	Akshay Kumar
67	SBIIMS/MBA/2022-24/153	Aniket Harne	Aniket	Aniket	Aniket	Aniket
68	SBIIMS/MBA/2022-24/155	Avinash Darade	Avinash Darade	Avinash Darade	Avinash Darade	Avinash Darade
69	SBIIMS/MBA/2022-24/156	Bhagyashree Wandhekar	Bhagyashree	Bhagyashree	Bhagyashree	Bhagyashree
70	SBIIMS/MBA/2022-24/160	Ganesh Firame	Ganesh	Ganesh	Ganesh	Ganesh
71	SBIIMS/MBA/2022-24/166	Mayur Dahare	Mayur	Mayur	Mayur	Mayur
72	SBIIMS/MBA/2022-24/167	Mayur Rathod	Mayur	Mayur	Mayur	Mayur
73	SBIIMS/MBA/2022-24/170	Nishant Tayade	Nishant	Nishant	Nishant	Nishant
74	SBIIMS/MBA/2022-24/171	Papiha Choudhari	Papiha	Papiha	Papiha	Papiha
75	SBIIMS/MBA/2022-24/175	Rakesh Mahapatra	Rakesh	Rakesh	Rakesh	Rakesh
76	SBIIMS/MBA/2022-24/179	Rohit More		Rohit	Rohit	Rohit





Date: 20<sup>th</sup> Apr 2023

**NOTICE**

**Certificate Course on “Financial Products & Fundamentals of Banking Operations”**

Dear MBA students, (**Financial Management Specialization**) We would like to inform you that the Institute has arranged a Value Added Course on "**Financial Products & Fundamentals of Banking Operations**"

Below are the course details. We kindly request all students to register for the course and ensure attendance, as it is a mandatory requirement for course completion. Upon successful completion of the course, certificates will be issued to students attended by the course conducting authority.

**Following are the details of course**

**Activity:** Certificate Course on “**Financial Products & Fundamentals of Banking Operations**”

**Resource Person:** Prof. S Krishnan

**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	22/04/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
02.	Saturday	29/04/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
03.	Saturday	06/05/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
04.	Saturday	13/05/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
Total Duration					30 Hrs

**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Educational Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS



Date: 22<sup>nd</sup>May 2023

**REPORT ON**

**Certificate Course on “Financial Products & Fundamentals of Banking Operations”**

Institute conducted value aided course on "Financial Products & Fundamentals of Banking Operations" to the students of MBA in order to enhance their employability and competitiveness, the said value-added course also helped the students to acquire additional skills and qualifications especially in Finance domain as per the course structure, that are relevant and in-demand in the job market. The said course helped the students to showcase their achievements and potential to employers and recruiters.

**Following aspects has been covered in the 30 hrs of course.**

Overview of Financial and Banking Sector, Introduction, Financial Products, Banking operations, risk management, regulatory framework, financial statements and analysis, customer relationship management, ethics and compliance, technology in banking, international banking, financial management and performance metrics, capstone project and examination.

Upon successful completion of the course, certificates were issued to students attended, by the course conducting authority.

**Below are the course details of the course conducted: -**

**Course:** Certificate Course on "Financial Products & Fundamentals of Banking Operations"

**Resource Person:** Prof. S Krishnan

**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	22/04/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
02.	Saturday	29/04/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
03.	Saturday	06/05/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
04.	Saturday	13/05/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
Total Duration					30 Hrs



**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS  
Pune



Saibalaji Education Society's

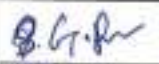
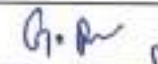




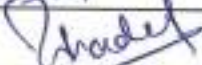
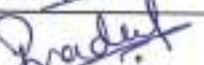
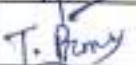
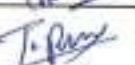
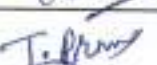
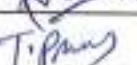




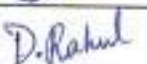

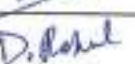
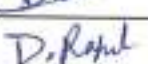
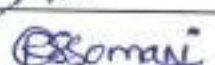

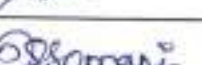
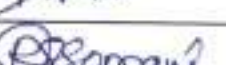
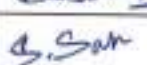
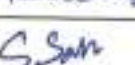
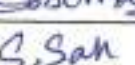
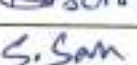
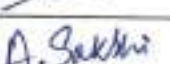
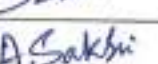
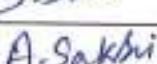
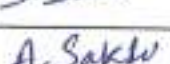
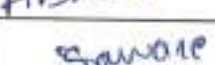
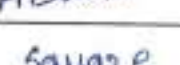
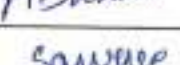
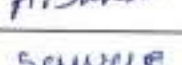
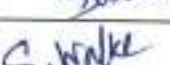
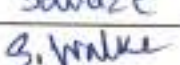
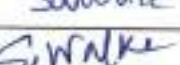
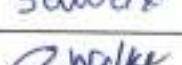
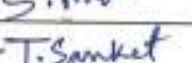
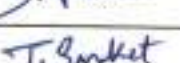
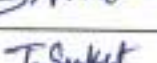
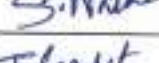
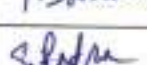
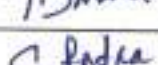
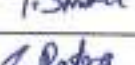
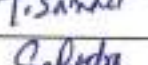
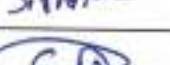


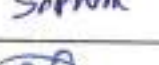
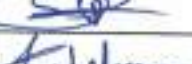



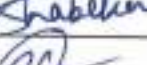
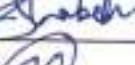
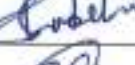
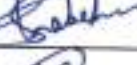
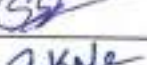



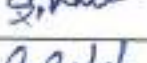
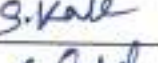
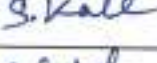
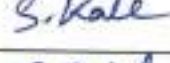

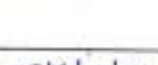

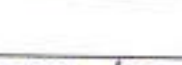

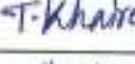
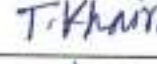
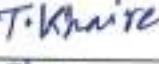
Saibalaji International Institute of Management Sciences

Course Name :- Financial Products & Fundamentals of Banking Operations

Resource Person :- Prof. S Krishnan

	Roll No	Name	22/4/23	29/4/23	6/5/23	13/5/23
1	SBIIMS/MBA/2022-24/002	Abhishek Barabade		Abhishek	Abhishek	Abhishek
2	SBIIMS/MBA/2022-24/008	Chaitanya Ballal	Ballal	Ballal	Ballal	Ballal
3	SBIIMS/MBA/2022-24/010	Deepak Gupta		Deepak	Deepak	Deepak
4	SBIIMS/MBA/2022-24/011	Dhayul Nandanwar	Dhayul	Dhayul	Dhayul	Dhayul
5	SBIIMS/MBA/2022-24/014	Ganesh Somani	Gani	Gani	Gani	Gani
6	SBIIMS/MBA/2022-24/016	Gaurav Neware	Neware		Neware	Neware
7	SBIIMS/MBA/2022-24/019	Hitesh Patil	H. Patil	H. Patil	H. Patil	H. Patil
8	SBIIMS/MBA/2022-24/022	Karan Singh Chouhan	Kan	Kan	Kan	Kan
9	SBIIMS/MBA/2022-24/023	Kartik Purohit	Kartik	Kartik	Kartik	Kartik
10	SBIIMS/MBA/2022-24/024	Ketki Naik	Ketki	Ketki	Ketki	Ketki
11	SBIIMS/MBA/2022-24/026	Kunal bankhele	Bankhele	Bankhele	Bankhele	Bankhele
12	SBIIMS/MBA/2022-24/027	Lokesh Purohit	Lokesh	Lokesh	Lokesh	Lokesh
13	SBIIMS/MBA/2022-24/029	Nagesh Puri	Nagesh	Nagesh	Nagesh	Nagesh
14	SBIIMS/MBA/2022-24/032	Nilesh Joshi		Nilesh	Nilesh	Nilesh
15	SBIIMS/MBA/2022-24/033	Niwrutti Taywade		Nayawade	Nayawade	Nayawade
16	SBIIMS/MBA/2022-24/035	Palak Kaur Gurudutta	Palak Kaur	Palak Kaur	Palak Kaur	Palak Kaur



17	SBIIMS/MBA/2022-24/036	Pankaj Gaikwad				
18	SBIIMS/MBA/2022-24/037	Pradeep Prabhu				
19	SBIIMS/MBA/2022-24/039	Pranay Titamare				
20	SBIIMS/MBA/2022-24/041	Priya Dewangan				
21	SBIIMS/MBA/2022-24/043	Rahul Dhaygude				
22	SBIIMS/MBA/2022-24/045	Ram Somani				
23	SBIIMS/MBA/2022-24/048	Sachin Sah				
24	SBIIMS/MBA/2022-24/049	Sakshi Agarwal				
25	SBIIMS/MBA/2022-24/052	Sampada Awaze				
26	SBIIMS/MBA/2022-24/054	Sandesh Walke				
27	SBIIMS/MBA/2022-24/055	Sanket Taywade				
28	SBIIMS/MBA/2022-24/057	Saurabh Patra				
29	SBIIMS/MBA/2022-24/059	Shantanu Pande				
30	SBIIMS/MBA/2022-24/061	Sharvari Dhabekar				
31	SBIIMS/MBA/2022-24/062	Shashank Sangole				
32	SBIIMS/MBA/2022-24/063	Shivam Kale				
33	SBIIMS/MBA/2022-24/064	Sohel Shaikh				
34	SBIIMS/MBA/2022-24/065	Stephan Magar				
35	SBIIMS/MBA/2022-24/069	Tanishq Khaire				
36	SBIIMS/MBA/2022-24/072	Unnati Bhojar				



37	SBIIMS/MBA/2022-24/074	Abhijeet Deshpande	<u>A.D.</u>	<u>A.D.</u>	<u>A.D.</u>	<u>A.D.</u>
38	SBIIMS/MBA/2022-24/075	Abhishek Chintwad	<u>C. Abhishek</u>	<u>C. Abhishek</u>	<u>C. Abhishek</u>	<u>C. Abhishek</u>
39	SBIIMS/MBA/2022-24/082	Akash Warade	<u>A. Warade</u>	<u>A. Warade</u>	<u>A. Warade</u>	<u>A. Warade</u>
40	SBIIMS/MBA/2022-24/084	Aman Nagpure	<u>A. Nagpure</u>	<u>A. Nagpure</u>	<u>A. Nagpure</u>	<u>A. Nagpure</u>
41	SBIIMS/MBA/2022-24/089	Bhushan Bhongade	<u>B.B.</u>	<u>B.B.</u>	<u>B.B.</u>	<u>B.B.</u>
42	SBIIMS/MBA/2022-24/091	Dhiraj Sangave	<u>D. Sangave</u>	<u>D. Sangave</u>	<u>D. Sangave</u>	<u>D. Sangave</u>
43	SBIIMS/MBA/2022-24/094	Hardik Kumat	<u>H. Kumat</u>	<u>H. Kumat</u>	<u>H. Kumat</u>	<u>H. Kumat</u>
44	SBIIMS/MBA/2022-24/095	Harsha Meshram	<u>H. Meshram</u>	<u>H. Meshram</u>	<u>H. Meshram</u>	<u>H. Meshram</u>
45	SBIIMS/MBA/2022-24/097	Hemant Raj	<u>H. Raj</u>	<u>H. Raj</u>	<u>H. Raj</u>	<u>H. Raj</u>
46	SBIIMS/MBA/2022-24/098	Jitu Jha	<u>J. Jha</u>	<u>J. Jha</u>	<u>J. Jha</u>	<u>J. Jha</u>
47	SBIIMS/MBA/2022-24/101	Kunal Mahakalkar	<u>K. Mahakalkar</u>	<u>K. Mahakalkar</u>	<u>K. Mahakalkar</u>	<u>K. Mahakalkar</u>
48	SBIIMS/MBA/2022-24/102	Lalit Lathi	<u>L. Lathi</u>	<u>L. Lathi</u>	<u>L. Lathi</u>	<u>L. Lathi</u>
49	SBIIMS/MBA/2022-24/103	Lokesh Sadawarte	<u>L. Lokesh</u>	<u>L. Lokesh</u>	<u>L. Lokesh</u>	<u>L. Lokesh</u>
50	SBIIMS/MBA/2022-24/104	Mahesh Nikam	<u>M. Nikam</u>	<u>M. Nikam</u>	<u>M. Nikam</u>	<u>M. Nikam</u>
51	SBIIMS/MBA/2022-24/105	Mahima Gautam	<u>M. Gautam</u>	<u>M. Gautam</u>	<u>M. Gautam</u>	<u>M. Gautam</u>
52	SBIIMS/MBA/2022-24/107	Mitali Tembhare	<u>T. Mitali</u>		<u>T. Mitali</u>	<u>T. Mitali</u>
53	SBIIMS/MBA/2022-24/108	Mohammad Muzammil		<u>M.M.</u>	<u>M.M.</u>	<u>M.M.</u>
54	SBIIMS/MBA/2022-24/109	Mohammad Zoheb		<u>M. Zoheb</u>	<u>M. Zoheb</u>	<u>M. Zoheb</u>
55	SBIIMS/MBA/2022-24/110	Mohan Rewatkar	<u>M.R.</u>	<u>M.R.</u>	<u>M.R.</u>	<u>M.R.</u>
56	SBIIMS/MBA/2022-24/111	Namrata Patil	<u>N. Patil</u>	<u>N. Patil</u>	<u>N. Patil</u>	<u>N. Patil</u>





Date: 20<sup>th</sup> Apr 2023

**NOTICE**

**Certificate Course on "Emerging Trends in HR"**

**Dear MBA students, (Human Resource Management Specialization)**

We would like to inform you that the Institute has arranged a Value Added Course on **"Workshop on Emerging trends in HR"**

Below are the course details. We kindly request all students to register for the course and ensure attendance, as it is a mandatory requirement for course completion. Upon successful completion of the course, certificates will be issued to students attended by the course conducting authority.

**Following are the details of course**

**Activity:** Certificate Course on **"Workshop on Emerging Trends in HR"**

**Resource Person:** Dr. Dhruva Bhargava

**Day, Date and time of course conduction:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	22/04/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
02.	Saturday	29/04/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
03.	Saturday	06/05/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
04.	Saturday	13/05/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
Total Duration					30 Hrs



**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS  
Pune



Date: 22<sup>nd</sup>May 2023

## **REPORT ON**

### **Certificate Course on "Emerging Trends in HR"**

Institute conducted value aided course on "**Emerging Trends in HR**" to the students of MBA in order to enhance their employability and competitiveness, the said value-added course also helped the students to acquire additional skills and qualifications especially in the **HR domain** as per the course structure, that are relevant and in-demand in the job market. The said course helped the students to showcase their achievements and potential to employers and recruiters.

#### **Following aspects has been covered in the 30 hrs of course.**

Introduction to the emerging trends in HR, technology integration in HR, diversity, equity and inclusion (DEI) in HR, remote work and flexible work arrangements, employee well-being and mental health, agile HR and talent acquisition, sustainability and HR, data drive HR decision making, HR leadership and change management and capstone discussion and examination.

Upon successful completion of the course, certificates were issued to students attended, by the course conducting authority.

#### **Below are the course details of the course conducted: -**

**Course:** Certificate Course on "**Emerging trends in HR**"

**Resource Person:** Dr. Dhruva Bhargava



**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	22/04/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
02.	Saturday	29/04/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
03.	Saturday	06/05/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
04.	Saturday	13/05/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
Total Duration					30 Hrs

**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS  
Pune



Date: 30<sup>th</sup>Jun 2023

**NOTICE**

**Certificate Course on "Marketing Research and Analytics"**

**Dear MBAstudents, (Marketing Management Specialization)**

We would like to inform you that the Institute has arranged a Value Added Course on "**Marketing Research and Analytics**"

Below are the course details. We kindly request all students to register for the course and ensure attendance, as it is a mandatory requirement for course completion. Upon successful completion of the course, certificates will be issued to students attended by the course conducting authority.

**Following are the details of course**

**Activity:** Certificate Course on "**Marketing Research and Analytics**"

**Resource Person:** Dr. Hitesh Motwani

**Day, Date and time of course conduction:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	01/07/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
02.	Saturday	08/07/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
03.	Saturday	15/07/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
04.	Saturday	22/07/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
Total Duration					30 Hrs



**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS  
Pune





Date: 31<sup>st</sup>Jul 2023

**REPORT ON**

**CERTIFICATE COURSE IN MARKETING MANAGEMENT**

Institute conducted value aided course on "**Marketing Research and Analytics** " to the students of MBA in order to enhance their employability and competitiveness, the said value-added course also helped the students to acquire additional skills and qualifications especially in the **marketing** domain as per the course structure, that are relevant and in-demand in the job market. The said course helped the students to showcase their achievements and potential to employers and recruiters.

**Following aspects has been covered in the 30 hrs of course.**

Introduction to the marketing research, research design and methodologies, data collection and analysis, market segmentation and targeting, consumer behavior, marketing analytics fundamentals, digital marketing analytics, marketing research in new product development, competitive analysis and market trends and capstone project and examination.

Upon successful completion of the course, certificates were issued to students attended, by the course conducting authority.

**Below are the course details of the course conducted: -**

**Course:** Certificate Course on "**Marketing Research and Analytics**"

**Resource Person:** Dr. Hitesh Motwani

**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	01/07/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
02.	Saturday	08/07/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
03.	Saturday	15/07/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
04.	Saturday	22/07/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
Total Duration					30 Hrs



**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS  
Pune

## Saibalaji Education Society's

## Saibalaji International Institute of Management Sciences

Course Name :- Marketing Research and Analytics

Resource Person :- Dr. Hitesh Motwani

	Roll No	Name	01/07/2023	08/07/2023	15/07/2023	22/07/2023
1	SBIIMS/MBA/2022-24/001	Abdul Saad	<u>Abdul Saad</u>	<u>Abdul Saad</u>	<u>Abdul Saad</u>	<u>Abdul Saad</u>
2	SBIIMS/MBA/2022-24/003	Abhishek Patil	<u>Abhishek Patil</u>	<u>Abhishek Patil</u>	<u>Abhishek Patil</u>	<u>Abhishek Patil</u>
3	SBIIMS/MBA/2022-24/004	Ankit Sakhare	<u>Ankit Sakhare</u>	<u>Ankit Sakhare</u>	<u>Ankit Sakhare</u>	<u>Ankit Sakhare</u>
4	SBIIMS/MBA/2022-24/005	Ashutosh Potdar	<u>Ashutosh Potdar</u>	<u>Ashutosh Potdar</u>	<u>Ashutosh Potdar</u>	<u>Ashutosh Potdar</u>
5	SBIIMS/MBA/2022-24/006	Ashwet Kore	<u>Ashwet Kore</u>	<u>Ashwet Kore</u>	<u>Ashwet Kore</u>	<u>Ashwet Kore</u>
6	SBIIMS/MBA/2022-24/007	Atharva Motewar	<u>Atharva Motewar</u>		<u>Atharva Motewar</u>	
7	SBIIMS/MBA/2022-24/009	Chaitanya Pathak	<u>Chaitanya Pathak</u>	<u>Chaitanya Pathak</u>	<u>Chaitanya Pathak</u>	<u>Chaitanya Pathak</u>
8	SBIIMS/MBA/2022-24/012	Digvijay Nikam	<u>Digvijay Nikam</u>	<u>Digvijay Nikam</u>	<u>Digvijay Nikam</u>	<u>Digvijay Nikam</u>
9	SBIIMS/MBA/2022-24/013	Dikshant Ramteke	<u>Dikshant Ramteke</u>	<u>Dikshant Ramteke</u>	<u>Dikshant Ramteke</u>	<u>Dikshant Ramteke</u>
10	SBIIMS/MBA/2022-24/017	Gaurav Pawar	<u>Gaurav Pawar</u>	<u>Gaurav Pawar</u>	<u>Gaurav Pawar</u>	<u>Gaurav Pawar</u>
11	SBIIMS/MBA/2022-24/018	Gayatri Patil		<u>Gayatri Patil</u>	<u>Gayatri Patil</u>	<u>Gayatri Patil</u>
12	SBIIMS/MBA/2022-24/025	Kevin Nikalje	<u>Kevin Nikalje</u>	<u>Kevin Nikalje</u>	<u>Kevin Nikalje</u>	<u>Kevin Nikalje</u>
13	SBIIMS/MBA/2022-24/028	Mahesh Shinde	<u>Mahesh Shinde</u>		<u>Mahesh Shinde</u>	<u>Mahesh Shinde</u>
14	SBIIMS/MBA/2022-24/030	Namdeo Rashankar	<u>Namdeo Rashankar</u>	<u>Namdeo Rashankar</u>	<u>Namdeo Rashankar</u>	<u>Namdeo Rashankar</u>
15	SBIIMS/MBA/2022-24/031	Nandini Pawar	<u>Nandini Pawar</u>		<u>Nandini Pawar</u>	
16	SBIIMS/MBA/2022-24/034	Omkar Pansare	<u>Omkar Pansare</u>	<u>Omkar Pansare</u>	<u>Omkar Pansare</u>	



17	SBIIMS/MBA/2022-24/040	Prarthana Kansara	<u>Prarthana</u>	<u>Prarthana</u>	<u>Prarthana</u>	<u>Prarthana</u>
18	SBIIMS/MBA/2022-24/042	Puja Kumari	<u>Purnam</u>	<u>Purnam</u>	<u>Purnam</u>	<u>Purnam</u>
19	SBIIMS/MBA/2022-24/044	Rakesh Bagul	<u>Rakesh</u>	<u>Rakesh</u>	<u>Rakesh</u>	<u>Rakesh</u>
20	SBIIMS/MBA/2022-24/046	Rohit Patil	<u>Rohit</u>	<u>Rohit</u>	<u>Rohit</u>	<u>Rohit</u>
21	SBIIMS/MBA/2022-24/047	Sabhashankar Mishra	<u>Sabha</u>	<u>Sabha</u>	<u>Sabha</u>	<u>Sabha</u>
22	SBIIMS/MBA/2022-24/050	Samarth Mane	<u>Seshmuth</u>	<u>Seshmuth</u>	<u>Seshmuth</u>	<u>Seshmuth</u>
23	SBIIMS/MBA/2022-24/051	Sameer Tayade	<u>Sameer</u>	<u>Sameer</u>	<u>Sameer</u>	<u>Sameer</u>
24	SBIIMS/MBA/2022-24/056	Saurabh Dure	<u>Saurabh</u>	<u>Saurabh</u>	<u>Saurabh</u>	<u>Saurabh</u>
25	SBIIMS/MBA/2022-24/060	Sharan Shivpuje	<u>Sharan</u>	<u>Sharan</u>	<u>Sharan</u>	<u>Sharan</u>
26	SBIIMS/MBA/2022-24/066	Supriya More	<u>Supriya</u>	<u>Supriya</u>	<u>Supriya</u>	<u>Supriya</u>
27	SBIIMS/MBA/2022-24/067	Suraj Gadhave	<u>Suraj</u>	<u>Suraj</u>	<u>Suraj</u>	<u>Suraj</u>
28	SBIIMS/MBA/2022-24/068	Surya Pratap Singh	<u>Singh</u>	<u>Singh</u>	<u>Singh</u>	<u>Singh</u>
29	SBIIMS/MBA/2022-24/070	Tejas Chatki	<u>Tejas</u>	<u>Tejas</u>	<u>Tejas</u>	<u>Tejas</u>
30	SBIIMS/MBA/2022-24/071	Uday Sontakke	<u>Uday</u>	<u>Uday</u>	<u>Uday</u>	<u>Uday</u>
31	SBIIMS/MBA/2022-24/073	Vivek Bhapkar	<u>Vivek</u>	<u>Vivek</u>	<u>Vivek</u>	<u>Vivek</u>
32	SBIIMS/MBA/2022-24/076	Abhishek Mohanty	<u>Abhishek</u>	<u>Abhishek</u>	<u>Abhishek</u>	<u>Abhishek</u>
33	SBIIMS/MBA/2022-24/077	Abhishek Pandey	<u>Pandey</u>	<u>Pandey</u>	<u>Pandey</u>	<u>Pandey</u>
34	SBIIMS/MBA/2022-24/078	Aishwarya Shrishrimal	<u>Aishwarya</u>	<u>Aishwarya</u>	<u>Aishwarya</u>	<u>Aishwarya</u>
35	SBIIMS/MBA/2022-24/081	Akash Deshmukh	<u>Akash</u>	<u>Akash</u>	<u>Akash</u>	<u>Akash</u>
36	SBIIMS/MBA/2022-24/083	Akshay Khaire	<u>Akshay</u>	<u>Akshay</u>	<u>Akshay</u>	<u>Akshay</u>



37	SBIIMS/MBA/2022-24/085	Aniket Dhotre	<u>Dhotre</u>	<u>Dhotre</u>	<u>Dhotre</u>	<u>Dhotre</u>
38	SBIIMS/MBA/2022-24/086	Ankush Gawande		<u>Gawande</u>	<u>Gawande</u>	<u>Gawande</u>
39	SBIIMS/MBA/2022-24/088	Bhagwan Ghugare	<u>Bhugare</u>	<u>Bhugare</u>	<u>Bhugare</u>	<u>Bhugare</u>
40	SBIIMS/MBA/2022-24/090	Devanshu Parmar	<u>D.H. Parmar</u>	<u>D.H. Parmar</u>	<u>D.H. Parmar</u>	<u>D.H. Parmar</u>
41	SBIIMS/MBA/2022-24/092	Gaurav Shetty	<u>Shetty</u>	<u>Shetty</u>	<u>Shetty</u>	<u>Shetty</u>
42	SBIIMS/MBA/2022-24/093	Gautam Kumar	<u>Gautam</u>	<u>Gautam</u>	<u>Gautam</u>	<u>Gautam</u>
43	SBIIMS/MBA/2022-24/099	Khushi Chugwani	<u>Chugwani</u>	<u>Chugwani</u>	<u>Chugwani</u>	<u>Chugwani</u>
44	SBIIMS/MBA/2022-24/100	Kunal Katole	<u>Katole</u>	<u>Katole</u>	<u>Katole</u>	<u>Katole</u>
45	SBIIMS/MBA/2022-24/106	Mansi Sewatkar	<u>Sewatkar</u>	<u>Sewatkar</u>	<u>Sewatkar</u>	<u>Sewatkar</u>
46	SBIIMS/MBA/2022-24/118	Pushpak Kaylkar	<u>Kaylkar</u>	<u>Kaylkar</u>	<u>Kaylkar</u>	<u>Kaylkar</u>
47	SBIIMS/MBA/2022-24/120	Raj Kanase	<u>Kanase</u>	<u>Kanase</u>	<u>Kanase</u>	<u>Kanase</u>
48	SBIIMS/MBA/2022-24/123	Rohit Yadav		<u>Yadav</u>	<u>Yadav</u>	<u>Yadav</u>
49	SBIIMS/MBA/2022-24/126	Rushikesh Landge	<u>Landge</u>	<u>Landge</u>	<u>Landge</u>	<u>Landge</u>
50	SBIIMS/MBA/2022-24/127	Sachin Choramale	<u>Choramale</u>	<u>Choramale</u>	<u>Choramale</u>	<u>Choramale</u>
51	SBIIMS/MBA/2022-24/129	Sanket Jadhav	<u>Jadhav</u>	<u>Jadhav</u>		<u>Jadhav</u>
52	SBIIMS/MBA/2022-24/130	Sanket Maindargi	<u>Maindargi</u>	<u>Maindargi</u>	<u>Maindargi</u>	<u>Maindargi</u>
53	SBIIMS/MBA/2022-24/132	Sanskar Khandare	<u>Khandare</u>	<u>Khandare</u>	<u>Khandare</u>	<u>Khandare</u>
54	SBIIMS/MBA/2022-24/133	Sarang Shinde	<u>Shinde</u>	<u>Shinde</u>	<u>Shinde</u>	<u>Shinde</u>
55	SBIIMS/MBA/2022-24/134	Sayed Mohd. Khubaib	<u>Khubaib</u>			<u>Khubaib</u>
56	SBIIMS/MBA/2022-24/136	Shantanu Patil	<u>Patil</u>	<u>Patil</u>	<u>Patil</u>	<u>Patil</u>



57	SBIIMS/MBA/2022-24/137	Shivam Mathpati	<u>Mathpati</u>		<u>Mathpati</u>	
58	SBIIMS/MBA/2022-24/138	Shivam Mishra	<u>Mishra</u>	<u>Mishra</u>		<u>Mishra</u>
59	SBIIMS/MBA/2022-24/139	Shreyash Bhamare	<u>Bhamare</u>	<u>Bhamare</u>	<u>Bhamare</u>	
60	SBIIMS/MBA/2022-24/141	Siddhi Bhor	<u>Bhor</u>	<u>Bhor</u>	<u>Bhor</u>	<u>Bhor</u>
61	SBIIMS/MBA/2022-24/143	Sunil Nangare		<u>Nangare</u>	<u>Nangare</u>	<u>Nangare</u>
62	SBIIMS/MBA/2022-24/148	Aasawari Dhore	<u>Dhore</u>	<u>Dhore</u>	<u>Dhore</u>	
63	SBIIMS/MBA/2022-24/149	Abhishek Rathod	<u>Rathod</u>	<u>Rathod</u>	<u>Rathod</u>	<u>Rathod</u>
64	SBIIMS/MBA/2022-24/150	Aditi Gawali	<u>Gawali</u>	<u>Gawali</u>	<u>Gawali</u>	<u>Gawali</u>
65	SBIIMS/MBA/2022-24/151	Afroz Chaugule	<u>Chaugule</u>	<u>Chaugule</u>	<u>Chaugule</u>	<u>Chaugule</u>
66	SBIIMS/MBA/2022-24/152	Akshaykumar Ingle	<u>Ingle</u>		<u>Ingle</u>	<u>Ingle</u>
67	SBIIMS/MBA/2022-24/153	Aniket Harne	<u>Harne</u>	<u>Harne</u>	<u>Harne</u>	<u>Harne</u>
68	SBIIMS/MBA/2022-24/155	Avinash Darade	<u>Darade</u>	<u>Darade</u>	<u>Darade</u>	<u>Darade</u>
69	SBIIMS/MBA/2022-24/156	Bhagyashree Wandhekar	<u>Wandhekar</u>	<u>Wandhekar</u>	<u>Wandhekar</u>	<u>Wandhekar</u>
70	SBIIMS/MBA/2022-24/160	Ganesh Firame	<u>Firame</u>	<u>Firame</u>	<u>Firame</u>	<u>Firame</u>
71	SBIIMS/MBA/2022-24/166	Mayur Dahare	<u>Dahare</u>	<u>Dahare</u>	<u>Dahare</u>	<u>Dahare</u>
72	SBIIMS/MBA/2022-24/167	Mayur Rathod	<u>Rathod</u>			
73	SBIIMS/MBA/2022-24/170	Nishant Tayade	<u>Tayade</u>	<u>Tayade</u>	<u>Tayade</u>	<u>Tayade</u>
74	SBIIMS/MBA/2022-24/171	Papiha Choudhari	<u>Choudhari</u>	<u>Choudhari</u>	<u>Choudhari</u>	<u>Choudhari</u>
75	SBIIMS/MBA/2022-24/175	Rakesh Mahapatra	<u>RM</u>	<u>RM</u>	<u>RM</u>	<u>RM</u>
76	SBIIMS/MBA/2022-24/179	Rohit More	<u>Rohit</u>	<u>Rohit</u>	<u>Rohit</u>	<u>Rohit</u>





Date: 01<sup>st</sup>Jun 2023

**NOTICE**

**Certificate Course on “Purchasing and Supply Chain Management”**

**Dear MBAstudents, (Operations and Supply Chain Management Specialization) students,**

We would like to inform you that the Institute has arranged a Value Added Course on "**Supply Chain Management**"

Below are the course details. We kindly request all students to register for the course and ensure attendance, as it is a mandatory requirement for course completion. Upon successful completion of the course, certificates will be issued to students attended by the course conducting authority.

**Following are the details of course**

**Activity:** Certificate Course on “**Purchasing and Supply Chain Management**”

**Resource Person:** Prof. PM Rao

**Day, Date and time of course conduction:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	03/06/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
02.	Saturday	10/06/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
03.	Saturday	17/06/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
04.	Saturday	24/06/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
Total Duration					30 Hrs



**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Educational Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS  
Pune



Date: 01<sup>st</sup>Jul 2023

**REPORT ON**

**Certificate Course on “Purchasing and Supply Chain Management”**

Institute conducted value aided course on "Purchasing and Supply Chain Management " to the students of MBA in order to enhance their employability and competitiveness, the said value-added course also helped the students to acquire additional skills and qualifications especially in the **Operations and supply chain** domain as per the course structure, that are relevant and in-demand in the job market. The said course helped the students to showcase their achievements and potential to employers and recruiters.

**Following aspects has been covered in the 30 hrs of course.**

Introduction to the supply chain management, supply chain strategy and planning, logistics and transportation, procurement and supplier management, operations and production in supply chain, inventory and warehouse management, global supply chain and risk management, sustainability and ethics in supply chain, technology and evolution in supply chain and capstone project and examination.

Upon successful completion of the course, certificates were issued to students attended, by the course conducting authority.

**Below are the course details of the course conducted: -**

**Course:** Certificate Course on "Purchasing and Supply Chain Management "

**Resource Person:** Prof. PM Rao

**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	03/06/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
02.	Saturday	10/06/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
03.	Saturday	17/06/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
04.	Saturday	24/06/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
Total Duration					30 Hrs



**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS  
Pune

Saibalaji Education Society's

Saibalaji International Institute of Management Sciences

Course Name :- Purchasing and Supply Chain Management

Resource Person :- Prof. P. M. Rao

	Roll No	Name	03/06/2023	10/06/2023	17/06/2023	24/06/2023
1	SBIIMS/MBA/2022-24/159	Dimpal Sapkale				
2	SBIIMS/MBA/2022-24/220	Mahesh Musale				



  
DIRECTOR  
SBIIMS  
PUNE





Date: 01<sup>st</sup>Feb 2023

**NOTICE**

**Certificate Course on “Labour Laws Compliance”**

**Dear MBAstudents, (Human Resource Management Specialization)**

We would like to inform you that the Institute has arranged a Value Added Course on "**Labour LawsCompliance**"

Below are the course details. We kindly request all students to register for the course and ensure attendance, as it is a mandatory requirement for course completion. Upon successful completion of the course, certificates will be issued to students attended by the course conducting authority.

**Following are the details of course**

**Activity:** Certificate Course on “**Labour Laws Compliance**”

**Resource Person:** Mr. Vilas Kulkarni

**Day, Date and time of course conduction:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	04/02/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
02.	Saturday	11/02/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
03.	Saturday	17/02/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
04.	Saturday	25/02/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
Total Duration					30 Hrs



**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS  
Pune



Date: 06<sup>th</sup>Mar 2023

**REPORT ON**

**Certificate Course on "Labour Laws Compliance "**

Institute conducted value aided course on "**Labour LawCompliance** " to the students of MBA in order to enhance their employability and competitiveness, the said value-added course also helped the students to acquire additional skills and qualifications especially in the **HR and law** domain as per the course structure, that are relevant and in-demand in the job market. The said course helped the students to showcase their achievements and potential to employers and recruiters.

**Following aspects has been covered in the 30 hrs of course.**

Introduction to labour laws, employment contracts, wage and hour law, workplace health and safety, discrimination and harassment law, employee benefits and social security, trade unions and collective bargaining, termination and redundancy, industrial disputes and grievances handling, compliance and future and capstone project and examination.

Upon successful completion of the course, certificates were issued to students attended, by the course conducting authority.

**Below are the course details of the course conducted: -**

**Course:** Certificate Course on "**Labour Laws Compliance**"

**Resource Person:** Dr. Vilas Kulkarni

**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	04/02/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
02.	Saturday	11/02/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
03.	Saturday	17/02/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
04.	Saturday	25/02/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
Total Duration					30 Hrs



**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS  
Pune

Saibalaji Education Society's

Saibalaji International Institute of Management Sciences

Course Name :-Labour Law Compliance

Resource Person :- Dr. Vilas Kulkarni

	Roll No	Name	04/02/2023	11/02/2023	17/02/2023	25/02/2023
1	SBIIMS/MBA/2022-24/038	Praful Jone	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>
2	SBIIMS/MBA/2022-24/087	Arpita Verma	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>
3	SBIIMS/MBA/2022-24/162	Jyotsna Gode	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>
4	SBIIMS/MBA/2022-24/177	Rifat Sajid Attar	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>
5	SBIIMS/MBA/2022-24/182	Sadiccha Thakare	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>
6	SBIIMS/MBA/2022-24/216	Harshada Kedari	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>
7	SBIIMS/MBA/2022-24/251	Soniya Khairnar	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>	<i>[Signature]</i>



*[Signature]*  
DIRECTOR  
SBIIMS  
PUNE





Date: 01<sup>st</sup>Jun 2023

**NOTICE**

**Certificate Course on “SAP S/4 HANA (Marketing)”**

Dear MBA students, (**Marketing Management Specialization**) We would like to inform you that the Institute has arranged a Value Added Course on “**SAP S/4 HANA (Marketing)**”

Below are the course details. We kindly request all students to register for the course and ensure attendance, as it is a mandatory requirement for course completion. Upon successful completion of the course, certificates will be issued to students attended by the course conducting authority.

**Following are the details of course**

- Material Management, Sales and distribution cycle
- Inventory Management Process, Basics of Manufacturing Planning and Operations
- Basics of ERP & Advantages of ERP, S4/HANA Architecture, Basic sales cycle
- Sales Cycle from inquiry through quotation to sales Order up-to Payment
- Purchase cycle from RFQ to PO to GR to Vendor Payment

**Course:** Certificate Course on “**SAP S/4 HANA (Marketing)**”

**Resource Person:** Dr. Rakesh Shirase

**Day, Date and time of course conduction:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	03/06/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
02.	Saturday	10/06/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
03.	Saturday	17/06/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
04.	Saturday	24/06/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
Total Duration					30 Hrs



**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS



Date: 01<sup>st</sup>Jul 2023

## **REPORT ON**

### **Certificate Course on“SAP S/4 HANA (Marketing)”**

Institute conducted value aided course on“SAP S/4 HANA (Marketing)” to the students of MBA in order to enhance their employability and competitiveness, the said value-added course also helped the students to acquire additional skills and qualifications especially in the **Marketing Management** domain as per the course structure, that are relevant and in-demand in the job market. The said course helped the students to showcase their achievements and potential to employers and recruiters.

#### **Following aspects has been covered in the 30 hrs. of course.**

- Material Management, Sales and distribution cycle
- Inventory Management Process, Basics of Manufacturing Planning and Operations
- Basics of ERP & Advantages of ERP, S4/HANA Architecture, Basic sales cycle
- Sales Cycle from inquiry through quotation to sales Order up-to Payment
- Purchase cycle from RFQ to PO to GR to Vendor Payment

Upon successful completion of the course, certificates were issued to students attended, by the course conducting authority.

- Helps the students to understand the needs and usage of SAP in global market
- Enhance student employability
- Improved career opportunities for students
- Provide More up-to-date skills and expertise

#### **Below are the course details of the course conducted: -**

**Course:** Certificate Course on“SAP S/4 HANA (Marketing)”

**Resource Person:** Dr. Rakesh Shirase



**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	03/06/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
02.	Saturday	10/06/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
03.	Saturday	17/06/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
04.	Saturday	24/06/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
Total Duration					30 Hrs

**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS  
Pune

SAIBALAJI EDUCATION SOCIETY'S

**Saibalaji International Institute of Management Sciences**

**Course Name:- "SAP S/4 HANA (Marketing)"**

**Resource Person:- Dr. Rakesh Shirase**

S.N	Roll Number	Name	03/06/2023	10/06/2023	17/06/2023	24/06/2023
1	SBIIMS/MBA/2022-24/001	Abdul Saad	P	P	P	P
2	SBIIMS/MBA/2022-24/003	Abhishek Patil	P	P	P	P
3	SBIIMS/MBA/2022-24/004	Ankit Sakhare	P	P	P	P
4	SBIIMS/MBA/2022-24/005	Ashutosh Potdar	P	P	P	P
5	SBIIMS/MBA/2022-24/006	Ashwet Kore	P	P	P	P
6	SBIIMS/MBA/2022-24/007	Atharva Motewar	P	P		P
7	SBIIMS/MBA/2022-24/009	Chaitanya Pathak	P	P	P	P
8	SBIIMS/MBA/2022-24/012	Digvijay Nikam				
9	SBIIMS/MBA/2022-24/013	Dikshant Ramteke	P	P	P	P
10	SBIIMS/MBA/2022-24/017	Gaurav Pawar				
11	SBIIMS/MBA/2022-24/018	Gayatri Patil	P	P	P	P
12	SBIIMS/MBA/2022-24/025	Kevin Nikalje	P	P	P	P
13	SBIIMS/MBA/2022-24/028	Mahesh Shinde	P	P	P	P
14	SBIIMS/MBA/2022-24/030	Namdeo Rashankar	P	P	P	P



15	SBIIMS/MBA/2022-24/031	Nandini Pawar	P	P	P	P
16	SBIIMS/MBA/2022-24/034	Omkar Pansare	P	P	P	P
17	SBIIMS/MBA/2022-24/040	Prarthana Kansara	P	P	P	P
18	SBIIMS/MBA/2022-24/042	Puja Kumari	P	P	P	P
19	SBIIMS/MBA/2022-24/044	Rakesh Bagul	P	P	P	P
20	SBIIMS/MBA/2022-24/046	Rohit Patil	P	P	P	P
21	SBIIMS/MBA/2022-24/047	Sabhashankar Mishra	P	P	P	P
22	SBIIMS/MBA/2022-24/050	Samarth Mane	P	P	P	P
23	SBIIMS/MBA/2022-24/051	Sameer Tayade	P	P	P	P
24	SBIIMS/MBA/2022-24/056	Saurabh Dure	P	P	P	P
25	SBIIMS/MBA/2022-24/060	Sharan Shivpuje	P	P	P	P
26	SBIIMS/MBA/2022-24/066	Supriya More	P	P	P	P
27	SBIIMS/MBA/2022-24/067	Suraj Gadhave	P	P	P	P
28	SBIIMS/MBA/2022-24/068	Surya Pratap Singh	P	P	P	P
29	SBIIMS/MBA/2022-24/070	Tejas Chatki	P	P	P	P
30	SBIIMS/MBA/2022-24/071	Uday Sontakke	P	P	P	P
31	SBIIMS/MBA/2022-24/073	Vivek Bhapkar	P	P	P	P
32	SBIIMS/MBA/2022-24/076	Abhishek Mohanty	P	P	P	P

33	SBIIMS/MBA/2022-24/077	Abhishek Pandey	P	P	P	P
34	SBIIMS/MBA/2022-24/078	Aishwarya Shrishrimal	P	P	P	P
35	SBIIMS/MBA/2022-24/081	Akash Deshmukh	P	P	P	P
36	SBIIMS/MBA/2022-24/083	Akshay Khaire	P	P	P	P
37	SBIIMS/MBA/2022-24/085	Aniket Dhotre	P	P	P	P
38	SBIIMS/MBA/2022-24/086	Ankush Gawande	P	P	P	P
39	SBIIMS/MBA/2022-24/088	Bhagwan Ghugare	P	P	P	P
40	SBIIMS/MBA/2022-24/090	Devanshu Parmar	P	P	P	P
41	SBIIMS/MBA/2022-24/092	Gaurav Shetty	P	P	P	P
42	SBIIMS/MBA/2022-24/093	Gautam Kumar	P	P	P	P
43	SBIIMS/MBA/2022-24/099	Khushi Chugwani				
44	SBIIMS/MBA/2022-24/100	Kunal Katole	P	P	P	P
45	SBIIMS/MBA/2022-24/106	Mansi Sewatkar	P	P	P	P
46	SBIIMS/MBA/2022-24/118	Pushpak Kaylkar	P	P	P	P
47	SBIIMS/MBA/2022-24/120	Raj Kanase	P	P	P	P
48	SBIIMS/MBA/2022-24/123	Rohit Yadav	P	P	P	P
49	SBIIMS/MBA/2022-24/126	Rushikesh Landge	P	P	P	P
50	SBIIMS/MBA/2022-24/127	Sachin Choramale	P	P	P	P



SAIBALAJI EDUCATIONAL SOCIETY  
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**  
SBIIMS PUNE

Affiliated to Savitribai Phule Pune University  
Approved by AICTE, Ministry of HRD, Govt. of India

51	SBIIMS/MBA/2022-24/129	Sanket Jadhav	P	P	P
52	SBIIMS/MBA/2022-24/130	Sanket Maindargi	P	P	P
53	SBIIMS/MBA/2022-24/132	Sanskar Khandare	P	P	P
54	SBIIMS/MBA/2022-24/133	Sarang Shinde	P	P	P
55	SBIIMS/MBA/2022-24/134	Sayed Mohd. Khubab			
56	SBIIMS/MBA/2022-24/136	Shantanu Patil	P	P	P
57	SBIIMS/MBA/2022-24/137	Shivam Mathpati	P	P	P
58	SBIIMS/MBA/2022-24/138	Shivam Mishra			
59	SBIIMS/MBA/2022-24/139	Shreyash Bhamare	P	P	P
60	SBIIMS/MBA/2022-24/141	Siddhi Bhur	P	P	P
61	SBIIMS/MBA/2022-24/143	Sunil Nangare	P	P	P
	IMS/MBA/2022-24/148	Aasawari Dhore	P	P	P
	IMS/MBA/2022-24/149	Abhishek Rathod	P	P	P
	IMS/MBA/2022-24/150	Aarti Gawali	P	P	P
	SBIIMS/MBA/2022-24/151	Afroz Chaugule	P	P	P
66	SBIIMS/MBA/2022-24/152	Akshaykumar Ingle	P	P	P
67	SBIIMS/MBA/2022-24/153	Aniket Hame			
68	SBIIMS/MBA/2022-24/155	Anirach Durade	P	P	P

Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune

Campus Address



Date: 01<sup>st</sup>Jun 2023

## NOTICE

### Certificate Course on “SAP Human Capital Management”

Dear MBA students, (**Human Resource Management Specialization**) We would like to inform you that the Institute has arranged a Value Added Course on “**SAP Human Capital Management**”

Below are the course details. We kindly request all students to register for the course and ensure attendance, as it is a mandatory requirement for course completion. Upon successful completion of the course, certificates will be issued to students attended by the course conducting authority.

#### **Following are the details of course**

- Introduction to SAP and Human Resource Management
- Employee Data Management
- Recruitment and Onboarding
- Learning and Development
- Integration and Advanced Topics

**Course:** Certificate Course on “SAP Human Capital Management”

**Resource Person:** Prof. Vilas Navale

#### **Day, Date and time of course conduction:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	03/06/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
02.	Saturday	10/06/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
03.	Saturday	17/06/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
04.	Saturday	24/06/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
Total Duration					30 Hrs



**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS





Date: 01<sup>st</sup>Jul 2023

**REPORT ON**

**Certificate Course on “SAP Human Capital Management”**

Institute conducted value aided course on **“SAP Human Capital Management”** to the students of MBA in order to enhance their employability and competitiveness, the said value-added course also helped the students to acquire additional skills and qualifications especially in the **Human Resource Management** domain as per the course structure, that are relevant and in-demand in the job market. The said course helped the students to showcase their achievements and potential to employers and recruiters.

**Following aspects has been covered in the 30 hrs. of course.**

- Introduction to SAP and Human Resource Management
- Employee Data Management
- Recruitment and Onboarding
- Learning and Development
- Integration and Advanced Topics

**Course:** Certificate Course on **“SAP Human Capital Management”**

**Resource Person:** Prof. Vilas Navale

**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	03/06/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
02.	Saturday	10/06/2023	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
03.	Saturday	17/06/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
04.	Saturday	24/06/2023	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
Total Duration					30 Hrs



**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS  
Pune


SAIBALAJI EDUCATION SOCIETY'S

Saibalaji International Institute of Management Sciences

Course Name:- "SAP Human Capital Management"

Resource Person:- Prof. Vilas Navale

S.N	Roll Number	Name	03/06/2023	10/06/2023	17/06/2023	24/06/2023
1	SBIIMS/MBA/2022-24/038	Praful Jone	P	P	P	P
2	SBIIMS/MBA/2022-24/087	Arpita Verma	P	P	P	P
3	SBIIMS/MBA/2022-24/162	Jyotsna Gode	P	P	P	P
4	SBIIMS/MBA/2022-24/177	Rifat Sajid Attar	P	P	P	P
5	SBIIMS/MBA/2022-24/182	Sadivcha Thakare	P	P	P	P
6	SBIIMS/MBA/2022-24/216	Harshada Kedari	P	P	P	P
7	SBIIMS/MBA/2022-24/251	Soniya Khairnar	P	P	P	P

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune





Date: 01<sup>st</sup>Jun 2023

**NOTICE**

**Certificate Course on “SAP FICO (Finance and Controlling)”**

Dear MBA students, **(Finance Management Specialization)** We would like to inform you that the Institute has arranged a Value Added Course on **“SAP FICO (Finance and Controlling)”**

Below are the course details. We kindly request all students to register for the course and ensure attendance, as it is a mandatory requirement for course completion. Upon successful completion of the course, certificates will be issued to students attended by the course conducting authority.

**Following are the details of course**

- Overview of SAP ERP
- Understanding the SAP GUI (Graphical User Interface)
- Navigation in SAP ERP
- Introduction to SAP modules: FI (Finance) and CO (Controlling)

**Course:** Certificate Course on **“SAP FICO (Finance and Controlling)”**

**Resource Person:** Dr. Lavakush Singh

**Day, Date and time of course conduction:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	09/07/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
02.	Saturday	16/07/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
03.	Saturday	23/07/2022	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
04.	Saturday	30/07/2022	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
Total Duration					30 Hrs



**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS



Date: 01<sup>st</sup>Jul 2023

## REPORT ON

### Certificate Course on“SAP FICO (Finance and Controlling)”

Institute conducted value aided course on“**SAP FICO (Finance and Controlling)**”to the students of MBA in order to enhance their employability and competitiveness, the said value-added course also helped the students to acquire additional skills and qualifications especially in the **Finance Management** domain as per the course structure, that are relevant and in-demand in the job market. The said course helped the students to showcase their achievements and potential to employers and recruiters.

**Following aspects has been covered in the 30 hrs. of course.**

- Overview of SAP ERP
- Understanding the SAP GUI (Graphical User Interface)
- Navigation in SAP ERP
- Introduction to SAP modules: FI (Finance) and CO (Controlling)

**Course:** Certificate Course on“**SAP FICO (Finance and Controlling)**”

**Resource Person:** Dr. Lavakush Singh

**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	09/07/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
02.	Saturday	16/07/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
03.	Saturday	23/07/2022	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
04.	Saturday	30/07/2022	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
Total Duration					30 Hrs





**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS



SAIBALAJI EDUCATIONAL SOCIETY  
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**  
SBIIMS PUNE

Affiliated to Savitribai Phule Pune University  
Approved by AICTE, Ministry of HRD, Govt. of India

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# 2021-2022



Date: 01<sup>st</sup> Jan 2022

**NOTICE**

**Certificate Course on “Digital Strategy Mastery Certification.”**

Dear MBA students, We would like to inform you that the Institute has arranged a Value-Added Course on " Digital Strategy Mastery Certification"

Below are the course details. We kindly request all students to register for the course and ensure attendance, as it is a mandatory requirement for course completion. Upon successful completion of the course, certificates will be issued to students attended by the course conducting authority.

**Following are the details of course**

**Activity:** Certificate Course on " Digital Strategy Mastery Certification"

**Resource Person:** Dr. Rakesh Shirase

Venue: Paras Hall, SBIIMS, Pune

Day, date and time of course conduction:

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	01/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
02.	Saturday	08/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
03.	Saturday	15/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
04.	Saturday	22/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
05	Saturday	29/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
Total Duration					30 Hrs



**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Educational Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS



**REPORT ON**  
**Digital Strategy Mastery Certification**

**SBIIMS** conducted **Digital Strategy Mastery Certification**- This can be a valuable investment for individuals seeking to enhance their career prospects in the digital domain and for organizations looking to strengthen their digital capabilities. The importance of this certification lies in its focus on understanding digital trends, applying best practices, and driving business growth through strategic digital approaches.

**Following aspects has been covered:** - Digital Strategy Mastery Certification typically encompasses various components to equip participants with the skills and knowledge needed to excel in digital strategy roles interest and enthusiasm for the subject matter. This program designed to equip professionals with the skills and knowledge required to lead digital transformation and implement effective digital strategies in businesses and organizations.

- Digital Transformation Fundamentals
- Digital Marketing and Branding
- Data Analytics and Business Intelligence
- Customer Experience and User-Centered Design
- E-commerce and Digital Sales
- Digital Governance, Compliance, and Cybersecurity

Outcome: Participant will enrich professionals with the skills and knowledge needed to lead digital initiatives and digital transformation efforts effectively.

**Course: Digital Strategy Mastery Certification**

**Resource person: Dr. Rakesh Shirase**

**Venue: Paras Hall SBIIMS**



Day, Date and time of course conducted:

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	01/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
02.	Saturday	08/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
03.	Saturday	15/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
04.	Saturday	22/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
05	Saturday	29/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
Total Duration					30 Hrs

Venue: Paras Hall, SBIIMS, Pune

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS





Date: 01<sup>st</sup> Feb 2022

**NOTICE**

**Certificate Course on “Data-Driven Marketing Certification”**

**Dear students,** We would like to inform you that the Institute has arranged a Value Added Course on **"Logistics Management."**

Below are the course details. We kindly request all students to register for the course and ensure attendance, as it is a mandatory requirement for course completion. Upon successful completion of the course, certificates will be issued to students attended by the course conducting authority.

**Following are the details of course**

**Activity:** Certificate Course on **“Data-Driven Marketing Certification”**

**Resource Person:** Dr. Mayanka Sharma

Day, Date and Time of course conduction:

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	05/02/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
02.	Saturday	12/02/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
03.	Saturday	18/02/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
04.	Saturday	26/02/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
05	Saturday	05/03/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
Total Duration					30 Hrs



**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS



Date: 03<sup>rd</sup> Mar 2022

**REPORT ON**  
**“Data-Driven Marketing Certification”**

SBIIMS conducted **Data-Driven Marketing Certification** - A Data-Driven Marketing Certification holds significant importance in today's business environment due to the increasing reliance on data to make informed marketing decisions. This program designed to provide professionals with the skills and knowledge to leverage data effectively in marketing efforts. This type of certification is essential in today's digital landscape, where data plays a critical role in driving marketing strategies and achieving business outcomes.

Following aspects has been covered: - A Data-Driven Marketing Certification covers a range of aspects designed to equip marketing professionals with the skills and knowledge to use data effectively in planning, executing, and optimizing marketing campaigns.

- Marketing Analytics
- Customer Data and Insights
- Marketing Automation
- Predictive Analytics
- Reporting and Visualization

Outcome: Data-Driven Marketing Certification is designed to prepare individuals for the complexities of modern marketing, where data analysis and insights are crucial for effective decision-making.

**Course: “Data-Driven Marketing Certification”**

**Resource person: Dr. Mayanka Sharma**

**Venue: Paras Hall, SBIIMS.**

  
Director  
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of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS



**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	05/02/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
02.	Saturday	12/02/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
03.	Saturday	18/02/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
04.	Saturday	26/02/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
05	Saturday	05/03/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
Total Duration					30 Hrs

**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS



Date: 31<sup>st</sup>Mar 2022

**NOTICE**

**Certificate Course on “Excel Power User Certification”**

**Dear students,**We would like to inform you that the Institute has arranged a Value Added Course on **“Excel Power User Certification”**

Below are the course details. We kindly request all students to register for the course and ensure attendance, as it is a mandatory requirement for course completion. Upon successful completion of the course, certificates will be issued to students attended by the course conducting authority.

**Following are the details of course**

**Activity:** Certificate Course on "Excel Power User Certification"

**Resource Person:** Prof. Karishma Meshram

**Total Duration:** 30 Hrs .

**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	01/04/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
02.	Saturday	09/04/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
03.	Saturday	16/04/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
04.	Saturday	23/04/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
05	Saturday	30/04/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
Total Duration					30 Hrs





SAIBALAJI EDUCATIONAL SOCIETY  
**SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES**   
**SBIIMS PUNE**

Affiliated to Savitribai Phule Pune University  
Approved by AICTE, Ministry of HRD, Govt. of India

**Total Duration: 30 Hrs .**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS





Date: 02<sup>nd</sup>May 2022

**REPORT ON**  
**Excel Power User Certification**

**SBIIMS** conducted **Excel Power User Certification – An Excel Power User Certification** is a credential that demonstrates a high level of proficiency and expertise in using Microsoft Excel, one of the most widely used spreadsheet software applications in business, finance, data analysis, and other fields. This certification is designed for individuals who wish to master advanced Excel functions and features to streamline their work, enhance productivity, and support data-driven decision-making.

Following aspects has been covered: - An Excel Power User Certification typically covers a wide range of aspects to ensure individuals can efficiently use Microsoft Excel for advanced data analysis, reporting, and automation tasks. Here is an overview of the key aspects that are usually included in this certification:

- Advanced Excel Functions and Formulas
- Data Management and Manipulation
- Data Analysis and PivotTables
- Excel Automation with Macros and VBA
- Data Visualization and Charting
- Advanced Data Analysis Tools

Outcome: This certification signifies a high level of proficiency in Excel, enabling individuals to perform complex tasks and solve business problems with efficiency and accuracy.

**Course: Excel Power User Certification**

**Resource person: Prof. Karishma Meshram**

**Venue: Paras Hall, SBIIMS.**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS



**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	01/04/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
02.	Saturday	09/04/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
03.	Saturday	16/04/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
04.	Saturday	23/04/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
05	Saturday	30/04/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
Total Duration					30 Hrs

**Total Duration: 30 Hrs .**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
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Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS



Date: 31<sup>st</sup>Mar 2022

**NOTICE**

**Certificate Course on “Enterprise Resource Planning (ERP) Proficiency Certification”**

**Dear students,**

We would like to inform you that the Institute has arranged a Value Added Course on "**Enterprise Resource Planning (ERP) Proficiency Certification**"

Below are the course details. We kindly request all students to register for the course and ensure attendance, as it is a mandatory requirement for course completion. Upon successful completion of the course, certificates will be issued to students attended by the course conducting authority.

**Following are the details of course**

**Activity:** Certificate Course on “Enterprise Resource Planning (ERP) Proficiency Certification”

**Resource Person:** Prof. Dhanshree Gaurkar

**Venue:** Paras Hall, SBIIMS, Pune

**Day, Date and time of course conduction:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	01/04/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
02.	Saturday	09/04/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
03.	Saturday	16/04/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
04.	Saturday	23/04/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
05	Saturday	30/04/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
Total Duration					30 Hrs



**Total Duration: 30 Hrs .**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
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of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS



Date: 02<sup>nd</sup> May 2022

## REPORT ON

### “Enterprise Resource Planning (ERP) Proficiency Certification”

SBIIMS conducted **Enterprise Resource Planning (ERP) Proficiency Certification** – This certification is a credential that demonstrates an individual's knowledge and expertise in ERP systems, which are integrated software platforms used by organizations to manage and automate key business processes. This certification is valuable for professionals working in business operations, IT, finance, supply chain, and other areas where ERP systems are used.

Following aspects has been covered: - An Enterprise Resource Planning (ERP) Proficiency Certification covers various aspects to ensure that individuals understand and can effectively work with ERP systems. ERP systems integrate business processes across different functional areas, making them critical for organizational efficiency.

- ERP Fundamentals
  - Core ERP Modules
  - ERP Systems and Software
  - Business Process Integration
- ERP Integration and Extensions

Outcome: The outcomes of this certification reflect the comprehensive understanding of ERP functionalities, business process integration, and implementation best practices.

**Course: Enterprise Resource Planning (ERP) Proficiency Certification**

**Resource person: Prof. Dhanshree Gaurkar**

**Venue: Paras Hall, SBIIMS**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS





**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	01/04/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
02.	Saturday	09/04/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
03.	Saturday	16/04/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
04.	Saturday	23/04/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
05	Saturday	30/04/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
Total Duration					30 Hrs

**Total Duration: 30 Hrs .**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
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Pune



Dr. L. K. Tripathy  
Director, SBIIMS





Date: 01<sup>st</sup>Jun 2022

**NOTICE**

**Certificate Course on “Financial Analysis and Forecasting Certification”**

**Dear students, (Finance Specialization)** We would like to inform you that the Institute has arranged a Value Added Course on " Financial Analysis and Forecasting Certification."

Below are the course details. We kindly request all students to register for the course and ensure attendance, as it is a mandatory requirement for course completion. Upon successful completion of the course, certificates will be issued to students attended by the course conducting authority.

**Following are the details of course**

**Activity: Certificate Course on “Financial Analysis and Forecasting Certification”**

**Resource Person: Dr. Ashutosh Gadekar**

**Day, Date and time of course conduction:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	04/06/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
02.	Saturday	11/06/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
03.	Saturday	18/06/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
04.	Saturday	24/06/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
05	Saturday	04/07/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
Total Duration					30 Hrs



**Total Duration: 30 Hrs.**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS



Date: 05<sup>th</sup> Jul 2022

## REPORT ON

### Financial Analysis and Forecasting Certification

SBIIMS conducted **Financial Analysis and Forecasting Certification** – Financial Analysis and Forecasting Certification is a specialized program designed to train individuals in the skills and knowledge needed to analyze financial data, assess business performance, and forecast future financial trends. This certification is valuable for professionals in finance, accounting, investment analysis, corporate planning, and related fields.

Following aspects has been covered: - Financial Analysis and Forecasting Certification covers various aspects to provide professionals with a comprehensive understanding of financial data, analysis techniques, and forecasting methods. Here's a detailed list of key aspects typically covered in such a certification:

- Financial Statements Analysis
- Financial Modeling
- Budgeting and Forecasting
- Investment Analysis
- Financial Planning and Strategy

Outcome: The outcome of a Financial Analysis and Forecasting Certification is to equip individuals with the skills and knowledge to analyze financial data, create forecasts, and make informed business decisions.

**Course: Financial Analysis and Forecasting Certification**

**Resource person: Dr. Ashutosh Gadekar**

**Venue: Paras Hall, SBIIMS.**

  
Director  
Sai Balaji Educational Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS



**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	04/06/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
02.	Saturday	11/06/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
03.	Saturday	18/06/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
04.	Saturday	24/06/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
05	Saturday	04/07/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
Total Duration					30 Hrs

**Total Duration: 30 Hrs.**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS



Date: 04<sup>th</sup>Jul 2022

**NOTICE**

Certificate Course on "**Financial Technology Innovation Certification**"

**Dear MBAs students, (Finance Specialization)**

We would like to inform you that the Institute has arranged a Value Added Course on " Financial Technology Innovation Certification."

Below are the course details. We kindly request all students to register for the course and ensure attendance, as it is a mandatory requirement for course completion. Upon successful completion of the course, certificates will be issued to students attended by the course conducting authority.

**Following are the details of course**

**Activity: Certificate Course on Financial Technology Innovation Certification**

**Resource Person: Dr. Ashutosh Gadekar**

**Day, Date and time of course conduction:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	07/07/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
02.	Saturday	16/07/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
03.	Saturday	23/07/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
04.	Saturday	30/07/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
05	Saturday	06/08/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
Total Duration					30 Hrs





**Total Duration: 30 Hrs .**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
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of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS





Date: 08<sup>th</sup> Aug 2022

**REPORT ON**  
**“Financial Technology Innovation Certification”**

**SBIIMS** conducted **Financial Technology Innovation Certification** – Financial Technology Innovation Certification is a credential designed to validate an individual's knowledge and skills in the emerging field of financial technology, or "FinTech." This certification is geared toward professionals who are interested in or currently work in the FinTech industry, which encompasses a range of technologies that are transforming the financial sector, including banking, payments, investment, insurance, and financial services.

Following aspects has been covered: - Financial Technology Innovation Certification covers various aspects to provide a comprehensive understanding of the financial technology (FinTech) sector. This certification aims to equip professionals with knowledge of the latest trends, technologies, business models, and regulatory frameworks in FinTech. Here are the key aspects typically covered in this certification:

- Introduction to FinTech
- Digital Banking and Payments
- Regulatory Compliance in FinTech
- FinTech Business Models
- FinTech and Financial Inclusion

Outcome: This certification signifies encompasses a wide range of technologies, innovations, and business models transforming the financial services industry.

**Course: “Financial Technology Innovation Certification”**

**Resource person: Dr. Ashutosh Gadekar**

**Venue: Paras Hall, SBIIMS**



**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	07/07/2022	10:00 AM	01:00 PM	30 Hrs
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02.	Saturday	16/07/2022	10:00 AM	01:00 PM	30 Hrs
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03.	Saturday	23/07/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
04.	Saturday	30/07/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
05	Saturday	06/08/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
Total Duration					30 Hrs

**Total Duration: 30 Hrs .**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS



Date: 01<sup>st</sup>Jun 2022

**NOTICE**

**Certificate Course on "Human Capital Management Systems Certification"**

**Dear MBAs students, (Human Resource Management Specialization) students,**

We would like to inform you that the Institute has arranged a Value Added Course on "Human Capital Management Systems Certification"

Below are the course details. We kindly request all students to register for the course and ensure attendance, as it is a mandatory requirement for course completion. Upon successful completion of the course, certificates will be issued to students attended by the course conducting authority.

**Following are the details of course**

**Activity: Certificate Course on " Human Capital Management Systems Certification"**

**Resource Person: Prof. Vilas Navale**

**Day, Date and time of course conduction:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	04/06/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
02.	Saturday	11/06/2022	10:00 AM	01:00 PM	30 Hrs
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05	Saturday	04/07/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
Total Duration					30 Hrs



**Total Duration: 30 Hrs .**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS



Date: 05<sup>th</sup>Jul 2022

## REPORT ON

### Human Capital Management Systems Certification

SBIIMS conducted **Human Capital Management Systems Certification** - Human Capital Management Systems (HCM) Certification is a credential that validates an individual's understanding and expertise in using software systems designed to manage and optimize an organization's workforce. Human Capital Management encompasses a wide range of processes related to human resources (HR), including recruitment, payroll, benefits administration, training, performance management, and workforce analytics.

Following aspects has been covered: - Human Capital Management Systems (HCM) Certification covers various aspects of human resource management, focusing on the use of technology to manage and optimize an organization's workforce. Here's a brief overview of the key aspects typically covered in an HCM Systems Certification:

- Core HCM Processes
- HCM Software and Tools
- HR Data Management and Analytics
- Talent Management
- Employee Self-Service and Engagement
- HR Automation and Workflows
- Employee Performance and Compensation

Outcome: This certification can lead to improved HR operations, enhanced employee engagement, and better data-driven decision-making in HR.

**Course: Human Capital Management Systems Certification**

**Resource person: Prof. Vilas Navale**

**Venue: Paras Hall, SBIIMS.**





**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	04/06/2022	10:00 AM	01:00 PM	30 Hrs
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02.	Saturday	11/06/2022	10:00 AM	01:00 PM	30 Hrs
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05	Saturday	04/07/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
Total Duration					30 Hrs

**Total Duration: 30 Hrs .**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
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of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS





**NOTICE**

**Certificate Course on “Retail Management Excellence Certification”**

**Dear MBAstudents, (Marketing Management Specialization)**

We would like to inform you that the Institute has arranged a Value Added Course on “**Retail Management Excellence Certification**”

Below are the course details. We kindly request all students to register for the course and ensure attendance, as it is a mandatory requirement for course completion. Upon successful completion of the course, certificates will be issued to students attended by the course conducting authority.

**Following are the details of course**

**Activity:** Certificate Course onRetail Management Excellence Certification”

**Resource person: Prof. Girish Chavan**

**Venue: Paras Hall, SBIIMS, Pune**

**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	04/06/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
02.	Saturday	11/06/2022	10:00 AM	01:00 PM	30 Hrs
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04.	Saturday	24/06/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
05	Saturday	04/07/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
Total Duration					30 Hrs



**Total Duration: 30 Hrs .**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
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of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS



Date: 05<sup>th</sup>Jul 2022

## REPORT ON

### Retail Management Excellence Certification

**SBIIMS** conducted **Retail Management Excellence Certification** – This Certification is a credential that validates an individual's knowledge, skills, and competencies in managing retail operations at a high level. This certification is designed for retail professionals who seek to excel in areas such as store management, customer service, inventory control, sales strategies, and retail technology. It provides a comprehensive understanding of the best practices and industry standards in retail management.

Following aspects has been covered: - Retail Management Excellence Certification encompasses various aspects of retail operations, focusing on the skills and knowledge required to successfully manage retail businesses. Here's an overview of the key aspects typically covered in a Retail Management Excellence Certification:

- Retail Operations and Store Management
- Customer Service and Experience
- Sales Strategies and Techniques
- Inventory Management and Supply Chain
- Retail Marketing and Promotions
- Retail Technology and E-commerce

Outcome: This certification is designed to prepare professionals for the challenges of retail management, focusing on customer service, sales, operations, and leadership.

**Course: “Retail Management Excellence Certification”**

**Resource person: Prof. Girish Chavan**

**Venue: Paras Hall, SBIIMS.**



**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	04/06/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
02.	Saturday	11/06/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
03.	Saturday	18/06/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
04.	Saturday	24/06/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
05	Saturday	04/07/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
Total Duration					30 Hrs

**Total Duration: 30 Hrs .**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS



Date: 01<sup>st</sup>Jan 2022

**NOTICE**

**Certificate Course on “Python Programming Proficiency Certification”**

**Dear MBAstudents,(Business Analytics Specialization)**

We would like to inform you that the Institute has arranged a Value Added Course on " Retail Management Excellence Certification”

Below are the course details. We kindly request all students to register for the course and ensure attendance, as it is a mandatory requirement for course completion. Upon successful completion of the course, certificates will be issued to students attended by the course conducting authority.

**Following are the details of course**

**Activity:** Certificate Course on“ Python Programming Proficiency Certification”

**Resource Person:** Prof. Amar Narkhede

**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	01/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
02.	Saturday	08/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
03.	Saturday	15/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
04.	Saturday	22/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
05	Saturday	29/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
Total Duration					30 Hrs

**Time:**

**Total Duration: 30 Hrs .**

**Venue: Paras Hall, SBIIMS, Pune**



SAIBALAJI EDUCATIONAL SOCIETY  
SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES **SBIIMS**  
SBIIMS PUNE

Affiliated to Savitribai Phule Pune University  
Approved by AICTE, Ministry of HRD, Govt. of India

---

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS





**REPORT ON**  
**Python Programming Proficiency Certification**

**SBIIMS** conducted “**Python Programming Proficiency Certification**” – Python Programming Proficiency Certification is a credential that validates an individual's skills and knowledge in using the Python programming language. This certification is designed for individuals who aim to demonstrate proficiency in Python, a versatile language widely used in software development, data analysis, machine learning, automation, and web development.

Following aspects has been covered: - Python Programming Proficiency Certification covers a wide range of aspects to ensure that individuals have a thorough understanding of Python programming and can use it effectively in various applications.

- Python Syntax and Fundamentals
- Functions and Modules
- Data Structures and Algorithms
- Object-Oriented Programming (OOP)
- Error Handling and Exception Management
- File Handling and Input/Output Operations
- Testing and Quality Assurance

Outcome: This certification is ensure that individuals have a comprehensive understanding of Python and are capable of applying it to various domains, including software development, data science, machine learning, automation, and web development.

**Course: Python Programming Proficiency Certification**

**Resource person: Prof. Amar Narkhede**

**Venue: Paras Hall, SBIIMS.**



**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	01/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
02.	Saturday	08/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
03.	Saturday	15/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
04.	Saturday	22/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
05	Saturday	29/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
Total Duration					30 Hrs

**Total Duration: 30 Hrs .**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS



Date: 01<sup>st</sup> Jan 2022

**NOTICE**

**Certificate Course on " Process Optimization Expert Certification"**

**Dear MBAstudents, (Operation and supply chain Management Specialization) students,**

We would like to inform you that the Institute has arranged a Value Added Course on **" Process Optimization Expert Certification"** Below are the course details. We kindly request all students to register for the course and ensure attendance, as it is a mandatory requirement for course completion. Upon successful completion of the course, certificates will be issued to students attended by the course conducting authority.

**Following are the details of course**

**Activity:** Process Optimization Expert Certification

**Resource person:** Prof. Dhananjay Salunke

**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	01/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
02.	Saturday	08/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
03.	Saturday	15/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
04.	Saturday	22/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
05	Saturday	29/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
Total Duration					30 Hrs



**Total Duration: 30 Hrs .**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS

Date: 31<sup>st</sup> Jan 2022

**REPORT ON**



## **Process Optimization Expert Certification**

**SBIIMS** conducted **Process Optimization Expert Certification** – Process Optimization Expert Certification is a credential designed to validate an individual's knowledge, skills, and expertise in analyzing, improving, and optimizing business processes. This certification is intended for professionals who work in process improvement, operations management, business analysis, and related fields. It emphasizes a systematic approach to enhancing efficiency, reducing costs, and increasing quality within an organization.

Following aspects has been covered: - Process Optimization Expert Certification covers a wide range of aspects to ensure that individuals are equipped with the knowledge and skills necessary to analyze, streamline, and improve business processes.

- Fundamentals of Process Optimization
- Process Mapping and Analysis
- Data Collection and Analysis
- Process Improvement Techniques
- Statistical Process Control (SPC)
- Change Management and Implementation
- Process Automation and Technology

Outcome: The certification is designed to prepare professionals for leading process improvement initiatives and driving operational efficiency.

**Course: Process Optimization Expert Certification**

**Resource person: Prof. Dhananjay Salunke**

**Venue: Paras Hall, SBIIMS.**





**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	01/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
02.	Saturday	08/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
03.	Saturday	15/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
04.	Saturday	22/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
05	Saturday	29/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
Total Duration					30 Hrs

**Total Duration: 30 Hrs .**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS

Date: 1<sup>st</sup> Jan 2022





**NOTICE**

**Certificate Course on “Regulatory Compliance Management Certification”**

**Dear MBA students, (Human Resource Management Specialization)**

We would like to inform you that the Institute has arranged a Value Added Course on “Regulatory Compliance Management Certification”

Below are the course details. We kindly request all students to register for the course and ensure attendance, as it is a mandatory requirement for course completion. Upon successful completion of the course, certificates will be issued to students attended by the course conducting authority.

**Following are the details of course**

**Activity:** Regulatory Compliance Management Certification

**Resource person:** Dr.. Dhananjay Bagul

**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	01/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
02.	Saturday	08/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
03.	Saturday	15/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
04.	Saturday	22/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
05	Saturday	29/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
Total Duration					30 Hrs



**Total Duration: 30 Hrs .**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS



Date: 31<sup>st</sup> Jan 2022

**REPORT ON**  
**Regulatory Compliance Management Certification**

**SBIIMS** conducted **Regulatory Compliance Management Certification**– This Certification is a credential that certifies an individual's knowledge and skills in managing and adhering to regulatory requirements within a business or organization. This certification is designed for professionals who are responsible for ensuring that their organization complies with relevant laws, regulations, industry standards, and internal policies. It covers a broad range of topics related to compliance, risk management, and corporate governance.

Following aspects has been covered: - This course encompasses a broad range of topics to ensure that individuals understand and can manage compliance within a business or organization. Here's an overview of the key aspects typically covered in a Regulatory Compliance Management Certification:

- Regulatory Frameworks and Laws
- Compliance Program Design and Implementation
- Compliance Risk Assessment
- Compliance Monitoring and Auditing
- Compliance Training and Awareness
- Ethics and Corporate Governance
- Compliance Investigation and Reporting

Outcome: This certification is valuable for professionals in compliance, risk management, legal, audit, and related fields.

**Course: Regulatory Compliance Management Certification**

**Resource person: Dr.. Dhananjay Bagul**

**Venue: Paras Hall, SBIIMS, Pune**



**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	01/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
02.	Saturday	08/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
03.	Saturday	15/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
04.	Saturday	22/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
05	Saturday	29/01/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
Total Duration					30 Hrs

**Total Duration: 30 Hrs .**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS



Date: 01<sup>st</sup>Feb 2022

**NOTICE**

**Certificate Course on “Mutual Fund - Investment Fund Management Certification (NISM)”**

**Dear MBA students, (finance Management Specialization) students,**

We would like to inform you that the Institute has arranged a Value Added Course on " Mutual Fund - Investment Fund Management Certification (NISM)”

Below are the course details. We kindly request all students to register for the course and ensure attendance, as it is a mandatory requirement for course completion. Upon successful completion of the course, certificates will be issued to students attended by the course conducting authority.

**Following are the details of course**

**Activity:** Mutual Fund - Investment Fund Management Certification (NISM)

**Resource Person: Dr. Ashutosh Gadekar**

**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	05/02/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
02.	Saturday	12/02/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
03.	Saturday	18/02/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
04.	Saturday	26/02/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
05	Saturday	05/03/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
Total Duration					30 Hrs



**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS





Date: 03<sup>rd</sup>Mar 2022

## REPORT ON

### **Mutual Fund - Investment Fund Management Certification (NISM)**

**SBIIMS** conducted **Mutual Fund - Investment Fund Management Certification (NISM)** This Certification is a designed to validate the skills and knowledge of professionals involved in mutual fund distribution and investment fund management in India. It is intended for individuals who work in the financial services sector, particularly those involved in advising, selling, and managing mutual funds.

Following aspects has been covered: - The Mutual Fund - Investment Fund Management Certification by the National Institute of Securities Markets (NISM) is designed to cover a broad range of topics related to mutual funds and investment fund management. This certification aims to ensure that professionals have the requisite knowledge and skills to manage and distribute mutual funds effectively. Here are the key aspects typically covered in this certification:

- Overview of Mutual Funds
- Regulatory Framework and Compliance
- Fund Structure and Operations
- Investment Strategies and Portfolio Management
- Performance Measurement and Evaluation
- Investor Protection and Ethics

The Mutual Fund - Investment Fund Management Certification (NISM) is valuable for professionals in the financial services sector, particularly those involved in mutual fund distribution, portfolio management, financial advising, and related roles.

Course: “**Mutual Fund - Investment Fund Management Certification (NISM)**”

**Resource person:** Dr. Ashutosh Gadekar

**Venue:** Paras Hall, SBIIMS.



**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	05/02/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
02.	Saturday	12/02/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
03.	Saturday	18/02/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
04.	Saturday	26/02/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
05	Saturday	05/03/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	05:00 PM	30 Hrs
Total Duration					30 Hrs

**Total Duration: 30 Hrs .**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune

Dr. L. K. Tripathy  
Director, SBIIMS



Date: 04<sup>th</sup>Jul 2023

**NOTICE**

**Certificate Course on “SAP S/4 HANA (Marketing)”**

Dear MBA students, (**Marketing Management Specialization**) We would like to inform you that the Institute has arranged a Value Added Course on “**SAP S/4 HANA (Marketing)**”

Below are the course details. We kindly request all students to register for the course and ensure attendance, as it is a mandatory requirement for course completion. Upon successful completion of the course, certificates will be issued to students attended by the course conducting authority.

**Following are the details of course**

- Material Management, Sales and distribution cycle
- Inventory Management Process, Basics of Manufacturing Planning and Operations
- Basics of ERP & Advantages of ERP, S4/HANA Architecture, Basic sales cycle
- Sales Cycle from inquiry through quotation to sales Order up-to Payment
- Purchase cycle from RFQ to PO to GR to Vendor Payment

**Course:** Certificate Course on “**SAP S/4 HANA (Marketing)**”

**Resource Person:** Dr. Rakesh Shirase

**Day, Date and time of course conduction:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	09/07/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
02.	Saturday	16/07/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
03.	Saturday	23/07/2022	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
04.	Saturday	30/07/2022	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
Total Duration					30 Hrs



**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS



Date: 08<sup>th</sup> Aug 2023

## REPORT ON

### Certificate Course on “SAP S/4 HANA (Marketing)”

Institute conducted value aided course on “SAP S/4 HANA (Marketing)” to the students of MBA in order to enhance their employability and competitiveness, the said value-added course also helped the students to acquire additional skills and qualifications especially in the **Marketing Management** domain as per the course structure, that are relevant and in-demand in the job market. The said course helped the students to showcase their achievements and potential to employers and recruiters.

#### **Following aspects has been covered in the 30 hrs. of course.**

- Material Management, Sales and distribution cycle
- Inventory Management Process, Basics of Manufacturing Planning and Operations
- Basics of ERP & Advantages of ERP, S4/HANA Architecture, Basic sales cycle
- Sales Cycle from inquiry through quotation to sales Order up-to Payment
- Purchase cycle from RFQ to PO to GR to Vendor Payment

Upon successful completion of the course, certificates were issued to students attended, by the course conducting authority.

- Helps the students to understand the needs and usage of SAP in global market
- Enhance student employability
- Improved career opportunities for students
- Provide More up-to-date skills and expertise

#### **Below are the course details of the course conducted: -**

**Course:** Certificate Course on “SAP S/4 HANA (Marketing)”

**Resource Person:** Dr. Rakesh Shirase





**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	09/07/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
02.	Saturday	16/07/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
03.	Saturday	23/07/2022	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
04.	Saturday	30/07/2022	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
Total Duration					30 Hrs

**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS





Date: 04<sup>th</sup>Jul 2023

**NOTICE**

**Certificate Course on “SAP FICO (Finance and Controlling)”**

Dear MBA students, **(Finance Management Specialization)** We would like to inform you that the Institute has arranged a Value Added Course on **“SAP FICO (Finance and Controlling)”**

Below are the course details. We kindly request all students to register for the course and ensure attendance, as it is a mandatory requirement for course completion. Upon successful completion of the course, certificates will be issued to students attended by the course conducting authority.

**Following are the details of course**

- Introduction to SAP and Human Resource Management
- Employee Data Management
- Recruitment and Onboarding
- Learning and Development
- Integration and Advanced Topics

**Course:** Certificate Course on **“SAP FICO (Finance and Controlling)”**

**Resource Person:** Dr. Lavakush Singh

**Day, Date and time of course conduction:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	09/07/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
02.	Saturday	16/07/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
03.	Saturday	23/07/2022	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
04.	Saturday	30/07/2022	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
Total Duration					30 Hrs

**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**



SAIBALAJI EDUCATIONAL SOCIETY  
**SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES**   
**SBIIMS PUNE**

Affiliated to Savitribai Phule Pune University  
Approved by AICTE, Ministry of HRD, Govt. of India

---

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS



Date: 08<sup>th</sup> Aug 2023

## REPORT ON

### Certificate Course on “SAP FICO (Finance and Controlling)”

Institute conducted value aided course on “SAP FICO (Finance and Controlling)” to the students of MBA in order to enhance their employability and competitiveness, the said value-added course also helped the students to acquire additional skills and qualifications especially in the **Human Resource Management** domain as per the course structure, that are relevant and in-demand in the job market. The said course helped the students to showcase their achievements and potential to employers and recruiters.

**Following aspects has been covered in the 30 hrs. of course.**

- Overview of SAP ERP
- Understanding the SAP GUI (Graphical User Interface)
- Navigation in SAP ERP
- Introduction to SAP modules: FI (Finance) and CO (Controlling)

**Course:** Certificate Course on “SAP FICO (Finance and Controlling)”

**Resource Person:** Dr. Lavakush Singh

**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	09/07/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
02.	Saturday	16/07/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
03.	Saturday	23/07/2022	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
04.	Saturday	30/07/2022	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
Total Duration					30 Hrs



**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS



Date: 04<sup>th</sup>Jul 2023

## NOTICE

### Certificate Course on “SAP Human Capital Management”

Dear MBA students, (**Human Resource Management Specialization**) We would like to inform you that the Institute has arranged a Value Added Course on “**SAP Human Capital Management**”

Below are the course details. We kindly request all students to register for the course and ensure attendance, as it is a mandatory requirement for course completion. Upon successful completion of the course, certificates will be issued to students attended by the course conducting authority.

#### **Following are the details of course**

- Introduction to SAP and Human Resource Management
- Employee Data Management
- Recruitment and Onboarding
- Learning and Development
- Integration and Advanced Topics

**Course:** Certificate Course on “SAP Human Capital Management”

**Resource Person:** Prof. Vilas Navale

**Day, Date and time of course conduction:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	09/07/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
02.	Saturday	16/07/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
03.	Saturday	23/07/2022	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
04.	Saturday	30/07/2022	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
Total Duration					30 Hrs

**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**



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**SAIBALAJI INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES**   
**SBIIMS PUNE**

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Approved by AICTE, Ministry of HRD, Govt. of India

---

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS





Date: 08<sup>th</sup> Aug 2023

**REPORT ON**

**Certificate Course on “SAP Human Capital Management”**

Institute conducted value aided course on **“SAP Human Capital Management”** to the students of MBA in order to enhance their employability and competitiveness, the said value-added course also helped the students to acquire additional skills and qualifications especially in the **Human Resource Management** domain as per the course structure, that are relevant and in-demand in the job market. The said course helped the students to showcase their achievements and potential to employers and recruiters.

**Following aspects has been covered in the 30 hrs. of course.**

- Introduction to SAP and Human Resource Management
- Employee Data Management
- Recruitment and Onboarding
- Learning and Development
- Integration and Advanced Topics

**Course:** Certificate Course on **“SAP Human Capital Management”**

**Resource Person:** Prof. Vilas Navale

**Day, Date and time of course conducted:**

Sr. No	Day	Date	Time (From)	Time (To)	Hours
01.	Saturday	09/07/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
02.	Saturday	16/07/2022	10:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
03.	Saturday	23/07/2022	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
04.	Saturday	30/07/2022	09:00 AM	01:00 PM	30 Hrs
			02:00 PM	06:00 PM	30 Hrs
Total Duration					30 Hrs



**Total Duration: 30 Hrs**

**Venue: Paras Hall, SBIIMS, Pune**

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L. K. Tripathy  
Director, SBIIMS



## SaiBalaji International Institute of Management Sciences (SBIIMS)

### Examination Policy

#### Assessment Philosophy

SaiBalaji International Institute of Management Sciences (SBIIMS), affiliated with Savitribai Phule Pune University and adhering to AICTE guidelines, prioritizes fostering well-rounded management professionals. Our robust teaching-learning evaluation system emphasizes developing critical thinking, problem-solving skills, and creativity. This approach aligns with Bloom's taxonomy, assessing students beyond rote memorization and towards higher-order cognitive abilities. We implement an outcome-based education model, ensuring proper grading and student progress tracking.

#### Examination Committee

Sl.no	Name	Designation	Position
1	Dr.Laaxman Kumar Tripathy	Director	Chairman
2	Dr.Rishikaysh Kakandikar	IQAC-Coordinator	Member
3	Prof.Rajashree Dighe	Academic Co-ordinator	Member
4	Prof.Yashwant Lembhe	Associate Professor	Faculty Representative
5	Dr.Shivraj Magre	Librarian	Non Teaching Representative
6	Prajwal Kadu	Gen.Secy Students Council	Students Representative
7	Prof.Dhananjay Salunke	CEO	Member Secretary

#### Concurrent Internal Evaluation (CIE) Procedure

- **CIE Scheme Development:** Before each semester, concerned faculty of a course creates a Comprehensive Concurrent Evaluation (Formative Assessment) plan outlining the linkages between each evaluation component (CCE) and the course learning outcomes (COs). The plan also defines targeted attainment levels for each CO.
- **Approval and Communication:** The Director reviews and approves the CCE scheme with possible modifications. The approved scheme is then communicated to students by the concerned faculty member.
- **CCE Components and Grading:** Following the guidelines provided by Savitribai Phule Pune University, out of a basket, three to five CCEs are mandated for 3-credit courses, with the final score calculated as an average or based on the best three (using a specified formula) and scaled to 50 marks. Similar minimum and maximum CCE requirements exist for 2 and 1-credit courses, with final scores also converted to 50 marks.
- **Assessment Process and Documentation:** CCEs are distributed throughout the course term, designed, conducted, evaluated, and documented by the course instructor.






- Documentation includes student-wise and class-wise attainment levels for both COs and the entire course.
- **Outcome Verification:** Each CCE outcome is signed by the course instructor, program coordinator/academic head, and the Institute Director.
- **Transparency and Support:** Signed CCE outcome sheets are displayed on notice boards within a week of assessment. Faculty members are available to guide students based on their individual needs.
- **Make-up Opportunities:** Faculty members have the discretion to offer additional or remedial CCE activities.
- **CIE Culmination:** At the end of the semester, concerned faculty members calculate aggregate CCE scores/grades and CO attainment levels. These are then displayed on the notice board.
- **Attendance Monitoring:** A separate attendance sheet is maintained for all internal evaluation components.
- **SIP Project Evaluation:** In the context of Summer Internship Program (SIP), the internal evaluation marks must be submitted to the examination department.
- **Best Practice Sharing:** Faculty members are encouraged to report innovative evaluation practices to the exam department and IQAC for potential wider implementation.
- **Co-curricular Activities:** Student participation in co-curricular activities will be considered. Event coordinators will maintain data on volunteers and participants, assigning marks that can be added to internal subject marks.

#### University External Examination & Evaluation

- External examination is conducted at SBIIMS as per the calendar and strictures of Savitribai Phule Pune University.

#### Commitment to Quality Education

SBIIMS is dedicated to adhering to all internal assessment norms of Savitribai Phule Pune University and providing faculty training in this area. Our core mission is to deliver high-quality outcome-based education.

  
Dr. L. K. Tripathy  
Director

Director

Sai Balaji International Institute of  
Management Sciences, Pune





## FINANCIAL MANAGEMENT COMPREHENSIVE CONCURRENT EVALUATION 1

**Title - Internal Examination.**

**Linkages with CO's -**

**CO202.1 (Remembering): DESCRIBE** the basic concepts related to Financial Management, various techniques of Financial Statement Analysis, Working Capital, Capital Structure, Leverages and Capital Budgeting

**CO202.2 – (Understanding) – EXPLAIN** in detail all the theoretical concepts throughout the syllabus

**CO202.3 (Applying): PERFORM** all the required calculations through relevant numerical problems.

**CO202.4 (Analyzing): ANALYZE** the situation & comment on financial position, estimate working capital required, decide ideal capital structure, evaluate various project proposals.

**CO202.5 (Evaluating): EVALUATE** Impact of the business decision on Financial Statement, Working Capital, Capital Structure, Leverages and Capital Budgeting of the firm.

**CO202.6 (Creating): CREATE** Common Size, Comparative Statements, Comparative Financial Statements using ratio analysis (Year- Wise, Industry-Wise), Comparative proposals using Capital Budgeting Techniques.

**A description of the assessment** - A End-Term Internal exam will be conducted and question papers involving all topics of the syllabus will be given to the students, such question paper will be solved by students with the use of various formulas and methods of financial management. Student need to write the answers on answer sheets provided. The objective of this assessment is to evaluate analytical understanding & application ability and overall holistic abilities of the students towards financial management.

Conduction:

Submission Date:

Encl :

1. Notice of CCE Conduction
2. Rubrics

Dr Ashutosh B Gadekar  
Course Teacher



## NOTICE

**01<sup>st</sup> June 2023**

All the students of this Institute are hereby informed that, Schedule for Internal Examination Apr May 2023 is displayed on notice board.

All are to attend the examination with proper dress code, Identity Card.

  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L.K. Tripathy  
Director





**INTERNAL EXAMINATION TIME TABLE APR MAY 2023**

**MBA-I SEMESTER-I**

Subject Code and Name	Date	Time
201- Financial Management	05 <sup>th</sup> June 2023	10:00 AM to 12:00 PM
202-Marketing Management	06 <sup>th</sup> June 2023	10:00 AM to 12:00 PM
203-Human Resource Management	07 <sup>th</sup> June 2023	10:00 AM to 12:00 PM
204-Operations and SCM	08 <sup>th</sup> June 2023	10:00 AM to 12:00 PM
Subject Core-1 (All Specializations)	09 <sup>th</sup> June 2023	10:00 AM to 12:00 PM
Subject Core-2 (All Specializations)	10 <sup>th</sup> June 2023	10:00 AM to 12:00 PM
GE IL-1 Foreign Language-2	12 <sup>th</sup> June 2023	10:00 AM to 12:00 PM
Subject Elective Institute Level 1	13 <sup>th</sup> June 2023	09:00 AM to 11:00 PM
Subject Elective Institute Level-2		11:00 AM to 01:00 PM
Introduction to Cyber Security-II	14 <sup>th</sup> June 2023	10:00 AM to 11:00 PM
Human Rights-II		11:00 AM to 12:00 PM

  
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Pune



Dr. L.K. Tripathy  
Director



**INTERNAL EXAMINATION TIME TABLE APR MAY 2023**

**MBA-II SEMESTER-IV**

Subject Code and Name	Date	Time
401- Enterprise Performance Management	05 <sup>th</sup> June 2023	02:00 PM to 04:00 PM
402-Indian Ethos and Business Ethics	06 <sup>th</sup> June 2023	02:00 PM to 04:00 PM
Subject Core-5 (All Specializations)	07 <sup>th</sup> June 2023	02:00 PM to 04:00 PM
Subject Core-6 (All Specializations)	08 <sup>th</sup> June 2023	02:00 PM to 04:00 PM
Subjective Elective Institute Level - 6	09 <sup>th</sup> June 2023	02:00 PM to 04:00 PM
Subjective Elective Institute Level - 7		04:00 PM to 06:00 PM
Introduction to Cyber Security - IV	10 <sup>th</sup> June 2023	02:00 PM to 03:00 PM
Skill Development-II		03:00 PM to 05:00 PM

~~Director~~  
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Pune



Dr. L.K. Tripathy  
Director





## NOTICE

**20<sup>th</sup> Nov 2023**

All the students of this Institute are hereby informed that, Schedule for Internal Examination Oct Nov 2023 is displayed on notice board.

All are to attend the examination with proper dress code, Identity Card.

  
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Pune



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Director



**INTERNAL EXAMINATION TIME TABLE OCT NOV 2023**

**MBA-I SEMESTER-II**

Subject Code and Name	Date	Time
101- Managerial Accounting	27 <sup>th</sup> Nov 2023	10:00 AM to 12:00 PM
102-Organizational Behaviour	28 <sup>th</sup> Nov 2023	10:00 AM to 12:00 PM
103-Economic Analysis for Business Decisions	29 <sup>th</sup> Nov 2023	10:00 AM to 12:00 PM
104-Business Research Methods	30 <sup>th</sup> Nov 2023	10:00 AM to 12:00 PM
105-Basics of Marketing	09 <sup>th</sup> Dec 2023	10:00 AM to 12:00 PM
106-Digital Business	01 <sup>st</sup> Dec 2023	10:00 AM to 12:00 PM
107-Management Fundamentals	02 <sup>nd</sup> Dec 2023	10:00 AM to 12:00 PM
109-Entrepreneurship Development	04 <sup>th</sup> Dec 2023	09:00 AM to 11:00 PM
111-Legal Aspects of Business	05 <sup>th</sup> Dec 2023	11:00 AM to 01:00 PM
113- Verbal Communicaiton Lab	06 <sup>th</sup> Dec 2023	11:00 AM to 12:00 PM
116-MS Excel		12:00 PM to 01:00 PM
119-Foreign Language-I		01:00 PM to 02:00 PM
Introduction to Cyber Security-I		10:00 AM to 11:00 PM
Human Rights-I	07 <sup>th</sup> Dec 2023	11:00 AM to 12:00 PM

  
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Pune



Dr. L.K. Tripathy  
Director



**INTERNAL EXAMINATION TIME TABLE OCT NOV 2023**

**MBA-II SEMESTER-IV**

Subject Code and Name	Date	Time
301-Strategic Management	27 <sup>th</sup> Nov 2023	02:00 PM to 04:00 PM
302-Decision Science	28 <sup>th</sup> Nov 2023	02:00 PM to 04:00 PM
304 -Subject Core-3 (All Specializations)	29 <sup>th</sup> Nov 2023	02:00 PM to 04:00 PM
305-Subject Core-4 (All Specializations)	30 <sup>th</sup> Nov 2023	02:00 PM to 04:00 PM
307-International Business Environment	01 <sup>st</sup> Dec 2024	02:00 PM to 04:00 PM
308-Project Management	02 <sup>nd</sup> Dec 2024	04:00 PM to 04:00 PM
309-Knowledement Management	04 <sup>th</sup> Dec 2024	02:00 PM to 04:00 PM
Subject Elective Institute Level-1	05 <sup>th</sup> Dec 2024	02:00 PM to 03:00 PM
Subject Elective Institute Level-1		03:00 PM to 04:00 PM
Introduction to Cyber Security-III	06 <sup>th</sup> Dec 2024	03:00 PM to 04:00 PM
Skill Development-I		04:00 PM to 05:00 PM
Introduction to the Constitutions		05:00 PM to 06:00 PM

  
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Pune



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## Concurrent Evaluation Marks List

(Formerly University of Pune)						
Student List for : MBA 2022 CREDIT PATTERN MAR/APR-2023						
College Name: Branch Name:		Saibalaji Internatinal Institute Of Management Sciences MBA 2022 CREDIT PATTERN				
Subject:	Financial Management					
<b>Total CC Evaluatin</b>						
SrNo	SeatNo	Student Name	CCE1	CCE 2	CCE 3	Total CC
1	16594	Abdul Saad Abdul Hafeez	8	9	22	39
2	16595	Avinash Bharat Idpachi	9	7	24	40
3	16596	Chormale Sachin Rangnath	5	8	23	36
4	16597	Deshmukh Akash Vishwanath	6	7	26	39
5	16598	Dure Saurabh Anantrao	5	5	27	37
6	16599	Durge Sanyukta Ashok	4	6	25	35
7	16600	Gadhve Suraj Arjun	8	5	24	37
8	16601	Gaurav Aktik Sheety	7	4	22	33
9	16602	Gayatri Padmakar Patil	9	8	21	38
10	16603	Ghugare Bhagwan Sheshrao	8	7	20	35
11	16604	Ghuge Shivani Shivaji	9	9	18	36
12	16605	Harne Aniket Jagannath	5	8	21	34
13	16606	Ingle Akshaykumar Shuddhodhan	6	9	18	33
14	16607	Jadhav Sanket Balasaheb	5	5	17	27
15	16608	Kanase Raj Atmaram	4	6	17	27
16	16609	Mahesh Navnath Shinde	8	5	19	32
17	16610	Mathapati Shivam Shidhaling	7	5	20	32
18	16611	Mayank Ganraj Kadnake	8	4	21	33
19	16612	Raut Sourabh Ramesh	9	5	22	36
20	16613	Rohit Shinde	5	4	23	32
21	16614	Sameer Manik Tayade	6	8	24	38
22	16615	Sanket Sambhaji Warekar	5	7	27	39
23	16616	Sanskar Rajkumar Khandare	4	9	21	34
24	16617	Shantanu Pravin Patil	8	8	20	36
25	16618	Shelke Rukmangad Vasudev	7	9	21	37
26	16619	Shete Rohit Kumarappa	9	5	26	40
27	16620	Shinde Sarang Sandip	8	6	27	41
28	16621	Supekar Shubham Vishnu	9	5	24	38

29	16622	Suryavanshi Prasad Jalindar	5	5	18	28	
30	16623	Abhishek Chintalwad	6	4	17	27	
31	16624	Aman Gajanan Nagpure	5	8	17	30	
32	16625	Deshpande Abhijeet Mangesh	5	7	19	31	
33	16626	Dhulshette Vishal Madhavrao	4	9	20	33	
34	16627	Ganesh Sujit Somani	8	8	21	37	
35	16628	Gaurav Tarachand Neware	7	9	22	38	
36	16629	Ghodke Amruta Ramesh	9	8	23	40	
37	16630	Gunnal Prathmesh Santosh	8	9	24	41	
38	16631	Harsha Anil Meshram	9	7	27	43	
39	16632	Janhavi Vikas Katare	5	8	21	34	
40	16633	Kale Dharmal Bharat	6	7	20	33	
41	16634	Kandur Rushikesh Ganesh	5	5	21	31	
42	16635	Karale Vaibhav Balasaheb	9	6	26	41	
43	16636	Karan Singh Chouhan	7	5	27	39	
44	16637	Khaire Tanishq Tushar Trushna	8	4	24	36	
45	16638	Kunal Gajanan Mahakalkar	7	8	27	42	
46	16639	Lokesh Anil Sadawarte	5	7	18	30	
47	16640	Mahima Gautam	5	9	17	31	
48	16641	Mohammad Muzammil Mohammad Reyaz	4	8	17	29	
49	16642	Nilesh Joshi	8	9	19	36	
50	16643	Pradip Gorakh Chavan	7	5	20	32	
51	16644	Puri Satish Nagesh	9	6	21	36	
52	16645	Sangave Dhiraj Satish	8	5	22	35	
53	16646	Shashank Shashikant Sangole	9	5	23	37	
54	16647	Shivam Kale	5	4	24	33	
55	16648	Stephen Shimon Magar	6	8	27	41	
56	16649	Swami Somayya Siddhayya	5	7	21	33	
57	16650	Takate Deepika Ambadas	4	9	20	33	
58	16651	Tushar Gajanan Bhagyawant	8	5	21	34	
59	16652	Vivek Sunil Shimpi	7	6	26	39	
60	16653	Jamdade Sakshi Suresh	8	5	27	40	
61	16654	Rupali Khushal Rathod	9	4	24	37	
62	16655	Tadavi Sahil Musa	5	8	20	33	
63	16656	Aasawari Yogeshwar Dhore	6	7	18	31	
64	16657	Abhishek Pandey	5	9	21	35	
65	16658	Abhishek Pradeep Mohanty	4	8	18	30	
66	16659	Aditi Manoj Gawali	8	9	17	34	
67	16660	Afroz Nisar Chaugule	7	5	17	29	
68	16661	Ankush Mahendra Gawande	9	6	19	34	
69	16662	Avinash Sunil Darade	8	5	20	33	
70	16663	Bhagyashri Dipak Avhad	9	9	21	39	

71	16664	Bhupkar Vivek Keshav	5	7	22	34	
72	16665	Bhosale Abhishek Shankar	6	8	23	37	
73	16666	Borude Satyam Sunil	5	7	24	36	
74	16667	Chatki Tejas Dnyaneshwar	5	5	27	37	
75	16668	Chaure Gagan Indrabhan	4	6	21	31	
76	16669	Choudhari Papiha Murlidhar	8	5	20	33	
77	16670	Dahare Mayur Dhanraj	7	4	21	32	
78	16671	Devang Swapnil Digambar	9	8	26	43	
79	16672	Dhotre Aniket Babasaheb	8	7	27	42	
80	16673	Fatpure Vijay Prakash	9	9	22	40	
81	16674	Gade Tejas Suraj	5	8	24	37	
82	16675	Ganesh Pandurang Firame	6	9	23	38	
83	16676	Gatar Chetana Dilip	5	5	26	36	
84	16677	Jadhao Tanmay Devrao	9	6	27	42	
85	16678	Katole Kunal Gopalrao	7	5	25	37	
86	16679	Kevin Robin Nikalje	5	5	24	34	
87	16680	Khaire Akshay Rajendra	4	4	22	30	
88	16681	Khushi Ganeshlal Chugwani	8	8	21	37	
89	16682	Kore Ashwet Anil	7	7	20	34	
90	16683	Kulat Shreyash Sunil	9	9	18	36	
91	16684	Kulkarni Uday Shashikant	8	8	21	37	
92	16685	Landge Rushikesh Devidas	9	9	18	36	
93	16686	Lawand Sayaji Pramod	5	8	17	30	
94	16687	Lonkar Omkar Dattatray	6	9	17	32	
95	16688	Maindargi Sanket Shivalingappa	5	7	19	31	
96	16689	Mane Deshmukh Samarth Babruvan	4	8	20	32	
97	16690	Mishra Sabhashankar Jatashankar Anushma	8	7	21	36	
98	16691	More Rohit Baliram	7	5	22	34	
99	16692	More Supriya Ghansham	8	6	23	37	
100	16693	Nagapure Shrikant Suresh	9	5	24	38	
101	16694	Nandini Rohidas Pawar	5	4	27	36	
102	16695	Nangare Sunil Ramrao	6	8	21	35	
103	16696	Nikam Digvijay Murlidhar	5	7	20	32	
104	16697	Pansare Omkar Sudam	4	9	21	34	
105	16698	Patil Abhishek Bhausaheb	8	8	26	42	
106	16699	Patil Rohit Anil	7	9	27	43	
107	16700	Patil Satyajeet Pradeep	9	5	24	38	
108	16701	Pawar Gaurav Rajendra	8	6	23	37	
109	16702	Pawar Siddhant Bhagwan	9	5	21	35	
110	16703	Potdar Ashutosh Ravindra	5	5	25	35	
111	16704	Prarthana Kansara	6	4	18	28	
112	16705	Priya Dewangan	5	8	17	30	
113	16706	Puja Kumari	5	7	19	31	

114	16707	Pushpak Narayan Kayalkar	4	9	27	40	
115	16708	Rakesh Machhindra Bagul	8	8	22	38	
116	16709	Rakesh Pratap Mahapatra	7	9	24	40	
117	16710	Ramteke Dikshant Vilas	9	8	23	40	
118	16711	Ramteke Unnati Prashant	8	9	26	43	
119	16712	Rashankar Namdev Gurunath	9	5	27	41	
120	16713	Rathod Abhishek Prakash	5	6	25	36	
121	16714	Rathod Mayur Ishwar	6	5	24	35	
122	16715	Raut Vivek Vijay	5	4	22	31	
123	16716	Rupnar Paritosh Sanjay	9	8	21	38	
124	16717	Rushikesh Upendra Parge	7	7	20	34	
125	16718	Sakhare Ankit Anil	8	9	18	35	
126	16719	Sewatkar Mansi Narhari	7	7	21	35	
127	16720	Shivpuje Sharan Umakant	5	8	18	31	
128	16721	Shreyas Rajiv Bhamare	6	7	17	30	
129	16722	Shrishrimal Aishwarya Dilipchand	5	5	17	27	
130	16723	Siddhi Dattatraya Bhor	4	6	19	29	
131	16724	Sonawane Rushikesh Raju	8	5	20	33	
132	16725	Surya Pratap Singh	7	4	21	32	
133	16726	Tayade Nishant Ajay	9	8	22	39	
134	16727	Uday Vijayrao Sontakke	8	7	23	38	
135	16728	Uttara Umesh Darvekar	9	9	24	42	
136	16729	Vikas Arjun Chandel	5	8	27	40	
137	16730	Waghmare Monali Dinesh	6	9	21	36	
138	16731	Wandhekar Bhagyashree Laxman	5	5	20	30	
139	16732	Yadav Rohit Manohar	5	6	21	32	
140	16733	Abhishek Pravin Barabde	4	5	26	35	
141	16734	Adesh Arun Wankhade	8	5	27	40	
142	16735	Amale Sahaj Rajendra	7	4	24	35	
143	16736	Ambore Sanyukta Shantanu	9	8	23	40	
144	16737	Amle Sakshi Ramesh	8	7	21	36	
145	16738	Amrutkar Aparna Kiran	9	9	25	43	
146	16739	Arati Suresh Singh	8	8	18	34	
147	16740	Babar Tejas Pushkaraj	9	9	17	35	
148	16741	Belorkar Radhika Sanjay	5	8	19	32	
149	16742	Bhagyashri Shantilal Gadiya	6	9	24	39	
150	16743	Bhandari Sankalp Pramodkumar	5	5	23	33	
151	16744	Bhor Shubham Shamrao	4	6	26	36	
152	16745	Bhosale Pruthviraj Dnyaneshwar	8	5	27	40	
153	16746	Birajdar Onkar Shivanand	7	4	25	36	
154	16747	Chaitanya Dhananjay Ballal	9	8	24	41	
155	16748	Charthankar Kiran Ravindra	8	7	22	37	

156	16749	Devare Nilesh Sampat	9	9	21	39	
157	16750	Dhavalaskar Rushikesh Vishnukant	5	8	20	33	
158	16751	Dhaygude Rahul Sagar	8	9	18	35	
159	16752	Dhayul Anand Nandanwar	9	5	21	35	
160	16753	Divate Yogesh Shivanand	5	8	18	31	
161	16754	Diwate Sayyam Dhananjay	6	9	17	32	
162	16755	Kaldhone Shivtej Shatrughna	5	8	17	30	
163	16756	Karina Rashid Mulani	4	9	19	32	
164	16757	Kartik Mahesh Purohit	8	5	20	33	
165	16758	Kathar Priyanka Janardhan	7	6	21	34	
166	16759	Ketki Prakash Naik	9	5	22	36	
167	16760	Kharde Mayur Dilip	8	4	23	35	
168	16761	Kshirsagar Shubhangi Shivraj	9	8	24	41	
169	16762	Kulkarni Onkar Narendra	5	7	27	39	
170	16763	Kulkarni Renuka Mahesh	6	9	21	36	
171	16764	Kumat Hardik Mahavir	5	8	20	33	
172	16765	Kunal Sanjay Bankhele	4	9	22	35	
173	16766	Lahane Kartik Sarangdhar	8	5	24	37	
174	16767	Lathi Lalit Vilas	7	8	23	38	
175	16768	Lokesh Subhash Purohit	8	5	26	39	
176	16769	Mahajan Sejal Shailesh	9	5	27	41	
177	16770	Mahesh Kailas Nikam	5	4	25	34	
178	16771	Mairal Aditi Aniruddha	6	8	24	38	
179	16772	Moghe Tanmay Hemant	5	7	22	34	
180	16773	Mohammad Zoheb Zaman Sajid Zaman	4	9	21	34	
181	16774	Mohan Chandrashekhar Rewatkar	8	8	20	36	
182	16775	Monika Ramashrya Patel	7	9	18	34	
183	16776	Mrugendra Shivananda Swami	9	8	21	38	
184	16777	Nilakhe Onkar Pravin	8	9	18	35	
185	16778	Niwritti Sanjay Taywade	9	5	17	31	
186	16779	Patil Hitesh Narayan	5	6	17	28	
187	16780	Patil Namrata Babasaheb	6	5	19	30	
188	16781	Patra Sourav Mrigendra	5	4	20	29	
189	16782	Pawar Arjun Janardan	5	8	21	34	
190	16783	Prabhu Pradeep Pundalik Vanaja	4	7	22	33	
191	16784	Pranav Sukhadeo Dhankar	8	9	23	40	
192	16785	Pranay Prabhakar Titarmare	7	8	24	39	
193	16786	Rajput Prithviraj Ashoksingh	9	9	27	45	
194	16787	Richa Anilkumar Harwani	8	9	21	38	
195	16788	Riya Ajay Tapar	9	8	20	37	
196	16789	Rohan Rajesh Dahale	5	9	21	35	



197	16790	Rohan Tryambak Adyalkar	6	5	26	37	
198	16791	Sachin Sah	5	6	27	38	
199	16792	Saharsh Sanjay Mahajan	9	5	24	38	
200	16793	Sakshi Agarwal	7	4	23	34	
201	16794	Sampada Shivshankar Awaze	5	9	21	35	
202	16795	Samruddhi Milind Joshi	4	7	25	36	
203	16796	Sanket Umeshrao Taywade	8	8	18	34	
204	16797	Sanyukta Suresh Jeswani	7	7	17	31	
205	16798	Sarthak Sharad Jejurkar	9	5	19	33	
206	16799	Savant Yashraj Nitin	8	6	24	38	
207	16800	Savkare Manish Sudhakar	9	5	23	37	
208	16801	Seth Jeet Dhansukhlal	5	4	26	35	
209	16802	Sharvari Ajay Dhabekar	6	8	27	41	
210	16803	Shelavale Nishant Mohan Neha	5	7	25	37	
211	16804	Shivam Nandkumar Padole	4	9	24	37	
212	16805	Shruti Gunavant Khorgade	8	8	22	38	
213	16806	Siddhi Sharad Deshmukh	7	9	21	37	
214	16807	Sohel Mohamad Arfan Shaikh	8	5	20	33	
215	16808	Turaskar Renu Dilip	9	6	18	33	
216	16809	Unnati Giteshwar Bhojar	5	5	21	31	
217	16810	Vyas Tanmay Pramod	6	5	18	29	
218	16811	Yadav Akash Shankar	5	4	17	26	
219	16812	Arpita	4	8	17	29	
220	16813	Attar Rifat Sajid	8	7	19	34	
221	16814	Jyotsna Gangaram Gode	7	9	20	36	
222	16815	Kedari Harshada Laxman	9	8	21	38	
223	16816	Khairnar Soniya Rajendra	8	9	22	39	
224	16817	Praful Sanjay Jone	9	8	23	40	
225	16818	Thakare Sadiccha Prashant	5	9	24	38	
226	16819	Mahesh Prakash Musale	6	5	27	38	
227	16820	Sapkale Dimpal Ravikant	5	6	21	32	
228	16821	Harshal Vasant Malokar	5	5	20	30	
229	16822	Panaskar Saurabh Shankar	4	4	21	29	
230	16823	Pranay Gajanan Jagtap	8	8	26	42	
231	16824	Rathod Kartik Yuvraj	7	7	27	41	
232	16825	Sonawane Nilesh Suresh	9	9	24	42	



### RUBRICS COMPREHENSIVE CONCURRENT EVALUATION 1

Criterial	Advanced (25-30)	Proficient (20-24)	Progressing (15-19)	Need Improvement (0-14)
<p><b>DESCRIBE</b> the basic concepts related to Financial Management, various techniques of Financial Statement Analysis, Working Capital, Capital Structure, Leverages and Capital Budgeting</p> <p><b>EXPLAIN</b> in detail all the theoretical concepts through out the syllabus</p> <p><b>PERFORM</b> all the required calculations through relevant numerical problems.</p> <p><b>ANALYZE</b> the situation &amp; comment on financial position, estimate working capital required, decide ideal capital structure, evaluate various project proposals.</p> <p><b>EVALUATE</b> Impact of the business decision</p> <p><b>CREATE</b> Common Size, Comparative Statements, Comparative Financial Statements using ratio analysis</p>	<p>The student is able to describe &amp; explain various concepts of financial management and correctly applied, evaluated, compared and aptly concluded various financial situation and further analyzed it in detail.</p>	<p>The student is able to describe &amp; explain various concepts of financial management and correctly applied, evaluated, compared but appropriate conclusions are not drawn for various financial situation and no further sufficient analysis.</p>	<p>The student is able to partly describe &amp; explain various concepts of financial management and applied, evaluated, compared the same with flaws and appropriate conclusions are not drawn for most of the financial situation and no further sufficient analysis.</p>	<p>The student has not attempted the internal examination or has not able to describe &amp; explain various concepts of financial management and failed to apply, evaluate, compare the same with wrong calculations and inappropriate conclusions are drawn for most of the financial situation and no further sufficient analysis.</p>



**Internal Examination SEMESTER-II- July 2023**

**NAME OF THE COURSE: Financial Management**

**UNIT COURSE NO.: 201**

**TOTAL MARKS: 50**

**TIME: 2:00hrs**

**Q.1 Objective Type Questions**

- 1) The objective of financial management is to maximize \_\_\_\_\_ wealth.
- 2) Trading & Profit & loss account and balance sheet is prepared from.....
- 3) Balance Sheet shows the ..... Position
- 4) \_\_\_\_\_ of a firm refers to the composition of its long –term funds and its capital Structure
- 5) A firm's working capital consists of investment in.....
- 6) ----- referred as ability of firm to meet expenses on time with availability of cash
- 7) Capital Budgeting is concerned with management of .....
- 8) Capital contributed by the shareholders of company is called as borrowed capital  
... Is it true or false... comment

**Q.2 Short Questions (Write Short notes on)**

- a) Economic Value Added
- b) Profit Maximization V/s Wealth Maximization
- c) Comparative Statements Analysis – Merits & Limitations

**Q.3 a)** During 2020, ABC Ltd. reported after – tax net income of Rs. 5800000. During the year, the number of equity shares outstanding remained constant at 1000000 of Rs. 1 par, 9% preference Shares of Rs. 400000. The company's total common stockholders' equity (including retained earnings) is Rs. 23000000 on March 31,2020. ABC Corporation's common stock was selling at Rs. 52 per share at the end of its financial year. All dividends for the year have been paid, including Rs. 4.80 per share to common stockholders.

Compute the following:

- a. Earnings per share
- b. Book value per share of common stock
- c. Price – earnings ratio
- d. Dividend Yield
- e. Dividend Pay-out Ratio
- f. Retention Ratio
- g. Market to Book Value Ratio

OR

Q.3 b) Compute the specified ratios using Cifran Company's Balance Sheet for 2020.

<b>Equity and Liabilities</b>	<b>Rs.</b>	<b>Assets</b>	<b>Rs.</b>
Equity Share Capital of Rs. 10 each	110000	Cash	18000
Retained Earnings (Current year Profit)	57000	Marketable Securities	8000
		Accounts Receivable	13000
Bonds Payable (long term)	29000	Inventory	11000
Accounts Payable	12000	Property and Equipment 170000 Less: Depreciation 12000	158000
<b>Total Equity and Liabilities</b>	<b>208000</b>	<b>Total Assets</b>	<b>208000</b>

Net Profit as on 31.3 2020 was Rs. 57000 and full profit was retained.

Compute each of the following:

- a. Current Ratio
- b. Quick ratio
- c. Absolute Liquid Ratio
- d. Debt to Equity ratio
- e. Return on Capital Employed
- f. Return on Asset
- g. Return on Equity
- h. Earnings per share

Q.4 a) From the following information calculate the NPV of the two projects and suggest which of the two project projects should be accepted assuming a discount rate of 10%.

Particulars	Project X	Project Y
Initial Investment	Rs. 20000	Rs. 30000
Estimated Life	5 Years	5 Years
Scrap Value	Rs. 1000	Rs. 2000

The profit before depreciation and after taxes (cash flows) are as follows:

Project	Year 1	Year 2	Year 3	Year 4	Year 5
X	Rs. 5000	Rs. 10000	Rs. 10000	Rs. 3000	Rs. 2000
Y	Rs. 20000	Rs. 10000	Rs. 5000	Rs. 3000	Rs. 2000

OR

Q.4 b) Surya Manufacturing Limited is considering the investment of Rs. 2,00,000 in a new machine. The machine will generate cash flow of Rs. 40,000 per year for each year of its eight – year life and will have a salvage value of Rs. 26,000 at the end of its life. The company's cost of capital is 10%. Calculate:

- i. Net Present Value (NPV)
- ii. Profitability Index (PI)
- iii. Discounted Payback Period
- iv. Internal Rate of Return (IRR)

Q.5 a) Calculate Operating, Financial and Combined Leverages under situations when fixed costs are (a) Rs 5,000 and (b) Rs 10,000 and financial plans 1 and 2 respectively from the following information pertaining to the operation and capital structure of a textile company:

Total Assets Rs 30,000, Total Assets Turnover 2, Variable Cost as percentage of sales  
60

Financial Plan	1	2
Equity	Rs. 30000	Rs. 10000
10% Debentures	Rs. 10000	Rs. 30000

OR

Q.5 b ) From the following figures, calculate operating, financial and combined leverages of Aditya Ltd and Amar Ltd.

Particulars	Aditya Ltd	Amar Ltd
Selling Price per unit	Rs. 75	Rs. 75
Profit Volume ratio	40%	60%
Fixed Costs	40 lacs	60 lacs
Equity Capital	20 lacs	35 lacs
Term Loan	Rs, 15,00,000 at 18%	Rs. 10,00,000 at 17%
Production Capacity	2,00,000 units per annum	3,50,000 units per annum
Capacity Utilization	90%	80%

  
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Sai Balaji International Institute  
of Management Sciences  
Pune



Dr. L.K. Tripathy  
Director



## FINANCIAL MANAGEMENT – COMPREHENSIVE CONCURRENT EVALUATION2

**Title - Written Home Assignment (Case Study)**

**Linkages with CO's -**

**CO202.3 (Applying): PERFORM** all the required calculations through relevant numerical problems.

**CO202.4 (Analyzing): ANALYZE** the situation & comment on financial position, estimate working capital required, decide ideal capital structure, evaluate various project proposals.

**A description of the assessment -** Case studies in the form of numerical questions will be given to the students, such problems will be solved by students with the use of various formulas and methods of financial management. Student need to write the answers on A4 sheet and submit the same in hard copy. The objective of this assessment is to evaluate analytical understanding & application ability of the students towards financial management issues.

Conduction:

Submission Date:

Encl :

3. Notice of CCE Conduction
4. Rubrics

Dr Ashutosh B Gadekar

Course Teacher

  
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**RUBRICS COMPREHENSIVE CONCURRENT EVALUATION 2**

<b>Criteria</b>	<b>Advanced (8-10)</b>	<b>Proficient (6-7)</b>	<b>Progressing (3-5)</b>	<b>Need Improvement (0-2)</b>
<p><b>PERFORM</b> all the required calculations through relevant numerical problems.</p> <p><b>ANALYZE</b> the situation &amp; comment on financial position, estimate working capital required, decide ideal capital structure, evaluate various project proposals.</p>	<p>The student is able to perform the required calculations and also analyzed the financial situation and further commented on it.</p>	<p>The student is mostly able to perform the required calculations and also analyzed the financial situation and further commented on it.</p>	<p>The student is able to perform few of the required calculations and also analyzed few of the financial situation and further commented on it.</p>	<p>The student has not submitted the assignment or able to perform very few required calculations and also analyzed very few financial situations and further commented on it.</p>

  
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Director



## FINANCIAL MANAGEMENT – ASSIGNMENT

Q.1 The Management of Gemini Ltd has called for a statement showing the working capital needed to finance a level of activity of 3,00,000 units of output for the year. The cost structure for the company product, for the above mentioned activity level is detailed below:

Elements of Cost	Amount per unit
	<b>Rs.</b>
Raw Material	80
Direct Labour	30
Overheads	60
Total Cost	170
Profit	<u>30</u>
Selling Price	<u>200</u>

The following further particulars are available:  
Raw materials are in stock on an average for 4 weeks.  
Materials are in process on an average for 2 weeks.  
Finished goods are in stock on an average for 4 weeks.  
Credit allowed by suppliers is 4 weeks.  
Credit allowed to customers is 8 weeks.  
Lag in payment of wages is 1½ weeks.  
Lag in payment of overhead expenses is 4 weeks.  
One-fourth of the output is sold against cash.  
Cash in hand and at bank is expected to be Rs. 15,000.

**Prepare a statement showing the working capital needed to finance a level of activity of 1,04,000 units of production.**

You may assume that production is carried on evenly throughout the year, wages and overheads accrue similarly.

Q.2 A firm whose cost of capital is 10% is considering two mutually exclusive proposals x and y, the detail of which are as follows:

Particulars	Project X (Rs.)	Project Y (Rs.)
Investment cash inflow at the end of	(1500000)	(1500000)
1	100000	650000
2	250000	600000
3	350000	600000
4	550000	575000
5	750000	525000
	2000000	2950000

Calculate:-

Pay-back period

Net present value @ 10%

Profitability index @ 10%

Internal rate of return.



## FINANCIAL MANAGEMENT – COMPREHENSIVE CONCURRENT EVALUATION 3

### Title - PPT Presentation Preparation

#### Linkages with CO's -

**CO202.2 – (UNDERSTANDING) – EXPLAIN** in detail all the theoretical concepts through out the syllabus

**A description of the assessment** - Various Conceptual topics will be given to the students, such topics will be studied in depth by students with the use study material of financial management. Student need to prepare PPT presentation on such topic / concept and further they will submit the same in the form of hardcopy on A4 sheet. The objective of this assessment is to evaluate conceptual understanding of the students towards financial management terms & concepts.

Conduction Date:

Submission Date:

Encl :

1. Notice of CCE Conduction
2. Rubrics
- 3.

Dr Ashutosh B Gadekar  
Course Teacher

  
Director  
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**RUBRICS COMPREHENSIVE CONCURRENT EVALUATION 1**

<b>Criteria</b>	<b>Advanced (8-10)</b>	<b>Proficient (6-7)</b>	<b>Progressing (3-5)</b>	<b>Need Improvement (0-2)</b>
<b>EXPLAIN</b> in detail all the theoretical concepts through out the syllabus	The student is able to explain / understand required theoretical concept of Financial Management in detail.	The student is able to explain / understand most of the required theoretical concept of Financial Management in detail.	The student is able to explain / understand few of the required theoretical concept of Financial Management in detail.	The student has not submitted the assignment or able to explain / understand very few of the required theoretical concepts of Financial Management.

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Director



### SESSION PLAN

<b>SEMESTER : IIIrd SEMESTER</b>	<b>COURSE : MBA</b>
<b>SUBJECT : - Strategic Management</b>	<b>SUBJECT CODE : (301)</b>
<b>SESSIONS : 45</b>	<b>TOTAL MARKS : 100</b>
<b>NAME OF THE FACULTY :Dr. L. K. Triparty</b>	<b>TOTAL CREDIT : 3</b>

#### **1. Structure of coverage of curriculum**

<b>Course Code</b>	<b>Course Title</b>	<b>Lectures (L)</b>	<b>Tutorial (T)</b>	<b>Practical* (P)</b>	<b>Total Hrs</b>	<b>Credits</b>
<b>301</b>	<b>Strategic Management</b>	<b>36</b>	<b>5</b>	<b>04</b>	<b>45</b>	<b>3</b>

\* Seminar, Project work may be considered as practical

#### **PROGRAM OBJECTIVES (PO)**

##### **PROGRAM LEARNING OBJECTIVES**

- **Providing Placements to Students**
- **Developing Entrepreneurs**
- **Encouraging Higher Studies**

#### **COURSE LEARNING OBJECTIVES (CO)**

##### **COURSE LEARNING OBJECTIVES**

- **To expose participants to various perspectives and concepts in the field of Strategic Management**
- **To help participants develop skills for applying these concepts to the solution of business problems**
- **To help students master the analytical tools of strategic management.**

<u>S. NO.</u>	<u>UNIT NO.</u>	<u>TOPICS TO BE COVERED</u>	<u>PEDAGOGY</u>	<u>CO1</u>	<u>CO2</u>	<u>CO3</u>
1	I	<b>1.1 Understanding Strategy:</b> Concept of strategy, Corporate, Business and Functional Levels of Strategy	PPTs			2
2	I	<b>1.2 Introduction to Strategic Management:</b> Meaning and Characteristics of strategic management, strategic management Vs. operational management	PPTs	1	1	1
3	I	<b>1.3 Four Phases in Strategic Management Process:</b> Stakeholders in business and their roles in strategic management	PPTs Chalk & Board	1	1	2
4	I	<b>1.4 Hierarchy of Strategic Intent:</b> Meaning & attributes of strategic intent, Meaning of Vision, Process of envisioning, Meaning of mission, difference between vision & mission, characteristics of good mission statements, Business definition using Abell's three dimensions, objectives and goals, Linking objectives to mission & vision. Critical success factors (CSF), Key Performance Indicators (KPI), Key Result Areas (KRA)	PPTs	2	2	1
5	I	<b>1.5 Analyzing Company's External Environment:</b> Environmental appraisal Scenario planning – Preparing an Environmental Threat and Opportunity Profile (ETOP)	PPTs	2	2	1
6	I	<b>Analyzing Industry Environment:</b> Industry Analysis - Porter's Five Forces Model of competition, Entry & Exit Barriers, Strategic Group analysis	PPTs	<u>3</u>	<u>3</u>	<u>3</u>
7		MCQs-Lab Exercise	PPTs	<u>2</u>	<u>3</u>	<u>3</u>
8	II	<b>2.1 Analyzing Company's Internal Environment:</b> Resource based view of a firm, meaning, types & sources of competitive advantage, analyzing Company's Resources and Competitive Position, VRIO Framework, competitive advantage, competitive parity & competitive disadvantage, Core Competence, characteristics of core competencies, Distinctive competitiveness, Benchmarking as a method of comparative	PPTs	<u>1</u>	<u>1</u>	<u>3</u>



		analysis				
9	II	<b>2.2 Value Chain Analysis Using Porter's Model:</b> primary & secondary activities	PPTs Chalk & Board	<u>2</u>	<u>2</u>	<u>2</u>
10	II	<b>2.3 Organizational Capability Profile:</b> Strategic Advantage Profile, Concepts of stretch, leverage & fit, ways of resource leveraging –concentrating, accumulating, complementing, conserving, recovering	PPTs Chalk & Board	<u>3</u>	<u>3</u>	<u>3</u>
11	II	<b>2.4 Portfolio Analysis:</b> Business Portfolio Analysis - BCG Matrix – GE 9 Cell Model				
12		Case study	-	<u>2</u>	<u>1</u>	<u>3</u>
13	III	<b>3.1 Generic Competitive Strategies:</b> Meaning of generic competitivestrategies, Low cost, Differentiation, Focus – when to use which strategy	-	<u>2</u>	<u>2</u>	<u>2</u>
14	III	<b>3.2 Grand Strategies:</b> Stability, Growth (Diversification Strategies, Vertical Integration Strategies, Mergers, Acquisition &	PPTs Chalk & Board	<u>2</u>	<u>2</u>	<u>1</u>
15	III	Takeover Strategies, Strategic Alliances & Collaborative Partnerships), Retrenchment – Turnaround, Divestment, Liquidation, Outsourcing Strategies	PPTs Chalk & Board	<u>2</u>	<u>2</u>	<u>1</u>
16		MCQs	PPTs	<u>2</u>	<u>3</u>	<u>2</u>
17	IV	<b>4.1 Strategy Implementation:</b> Components of a strategic plan, barriers to implementation of strategy, Mintzberg's 5 Ps – Deliberate & Emergent Strategies , Mc Kinsey's 7s Framework	PPTs Chalk & Board	<u>2</u>	<u>1</u>	<u>1</u>
18	IV	<b>4.2 Organization Structures for Strategy Implementation:</b> entrepreneurial, functional, divisional, SBU, Matrix,	PPTs	<u>2</u>	<u>2</u>	<u>1</u>
19	IV	<b>4.2 Organization Structures for Strategy Implementation:</b> entrepreneurial, functional, divisional, SBU, Matrix,	-	<u>2</u>	<u>2</u>	<u>3</u>
20	IV	Network structures, Cellular/ Modular organization, matching structure to strategy, organizational design for stable Vs. turbulent environment,	Lab Session			
21	IV	Network structures, Cellular/ Modular organization, matching structure to strategy,	PPTs	<u>2</u>	<u>2</u>	<u>2</u>

		organizational design for stable Vs. turbulent environment,				
22		Case study	PPTs Chalk & Board	<u>2</u>	<u>2</u>	<u>1</u>
23	IV	<b>4.3 Changing Structures &amp; Processes:</b> Reengineering & strategy implementation –	PPTs Chalk & Board	<u>2</u>	<u>1</u>	<u>1</u>
24	IV	Principles of Reengineering, Six Sigma –	PPTs	<u>2</u>	<u>1</u>	<u>1</u>
25	IV	Process consisting of defining, measuring, analyzing, improving & establishing steps, Lean Six Sigma (Concepts only)	PPTs	<u>1</u>	<u>2</u>	<u>2</u>
26	IV	Process consisting of defining, measuring, analyzing, improving & establishing steps, Lean Six Sigma (Concepts only)	PPTs	<u>2</u>	<u>1</u>	<u>3</u>
27	IV	<b>4.4 Corporate Culture:</b> Building Learning organizations,	PPTs Chalk & Board	<u>3</u>	<u>3</u>	<u>3</u>
28	IV	Promoting participation through technique of Management by Objectives (MBO),	PPTs Chalk & Board	<u>3</u>	<u>2</u>	<u>3</u>
29	IV	Total Quality Management (TQM)	PPTs Chalk & Board	<u>2</u>	<u>2</u>	<u>3</u>
30	IV	<b>4.5 Strategy Evaluation:</b> Operations Control and Strategic Control	PPTs	<u>2</u>	<u>2</u>	<u>2</u>
31	IV	Symptoms of malfunctioning of strategy –	PPTs	<u>1</u>	<u>2</u>	<u>3</u>
32	IV	Use of Balanced Scorecard for strategy evaluation	PPTs	<u>1</u>	<u>2</u>	<u>3</u>
33	IV	Use of Balanced Scorecard for strategy evaluation	PPTs	<u>1</u>	<u>2</u>	<u>3</u>
34		MCQ- Lab Exercise		<u>1</u>	<u>2</u>	<u>2</u>
35		Case Study		<u>1</u>	<u>1</u>	<u>2</u>
36	V	<b>5.1 Blue Ocean Strategy:</b> Difference between blue & red ocean strategies, principles of blue ocean strategy	PPTs	<u>1</u>	<u>1</u>	<u>2</u>
37	V	Strategy Canvass & Value Curves, Four Action framework	PPTs	<u>1</u>	<u>2</u>	<u>2</u>
38	V	<b>5.2 Business Models:</b> Meaning & components of business models, new business models for Internet Economy	PPTs Chalk & Board	<u>2</u>	<u>3</u>	<u>2</u>
39	V	E-Commerce Business Models and Strategies	PPTs Chalk & Board	<u>1</u>	<u>2</u>	<u>2</u>
40	V	Internet Strategies for Traditional Business – Virtual Value Chain	PPTs	<u>2</u>	<u>2</u>	<u>3</u>
41	V	<b>5.3 Sustainability &amp; Strategic Management:</b> Threats to sustainability,	PPTs Chalk &	<u>2</u>	<u>2</u>	<u>3</u>

		.	Board			
42	V	Integrating Social & environmental sustainability issues in strategic management,	PPTs Chalk & Board	<u>2</u>	<u>2</u>	<u>3</u>
43	V	Meaning of triple bottom line, people-planet-profits	PPTs	<u>2</u>	<u>1</u>	<u>2</u>

### **Reference books-**

- Strategic Management by Ireland, Hoskisson & Hitt, Indian Edition, Cengage Learning, 2008 Edition
- Concepts in Strategic Management & Business Policy by Thomas L. Wheelen & J. David Hunger, Pearson, 12th ed.
- Strategic Management by Allen C. Amason
- Strategy Safari by Henry, Mintzberg, Bruce, Ahlstrand and Joseph, Lampel (1998). Free Press, New York
- Strategic Management by Friancs Cherunilam
- Strategic Management by Subba Rao

### **Supplementary Reading Material-**

- The Essentials, Harvard Business Press, 2011 Edition
- Competitive Strategy: Techniques for Analyzing Industries and Competitors by Michael E. Porter, First Free Press Edition, 1980
- Competing for the Future by Gary Hamel & C.K. Prahlad, TMGH.
- Blue Ocean Strategy by Kim & Mauborgne
- Managing in a Time of Great Change by Peter F. Drucker, Truman Talley Books
- Plume Penguin Group, 1998.

### **Website**

- <http://www.thepalladiumgroup.com>
- <http://www.mckinsey.com>

<b>Assessment Plan</b>		
<b>Subject Code</b>	<b>Internal</b>	<b>External</b>
<b>301</b>	<b>30</b>	<b>70 (50+20)</b>

<b>Tools of Assessment</b>	
Case Study	<b>10</b>
Presentation	<b>10</b>
Viva	<b>10</b>
<b>Total</b>	<b>30</b>

**Table: Relationship of course learning objectives and Program objective**

<b>Course Learning Objectives</b>	<b>PO1</b>	<b>PO2</b>	<b>PO3</b>
<ul style="list-style-type: none"> <li>To expose participants to various perspectives and concepts in the field of Strategic Management</li> </ul>	2	3	3
<ul style="list-style-type: none"> <li>To help participants develop skills for applying these concepts to the solution of business problems</li> </ul>	2	2	2
<ul style="list-style-type: none"> <li>To help students master the analytical tools of strategic management.</li> </ul>	2	2	3

**\*1= Low, 2= Medium, 3= High**



### Students Feedback Analysis Report 2021-22

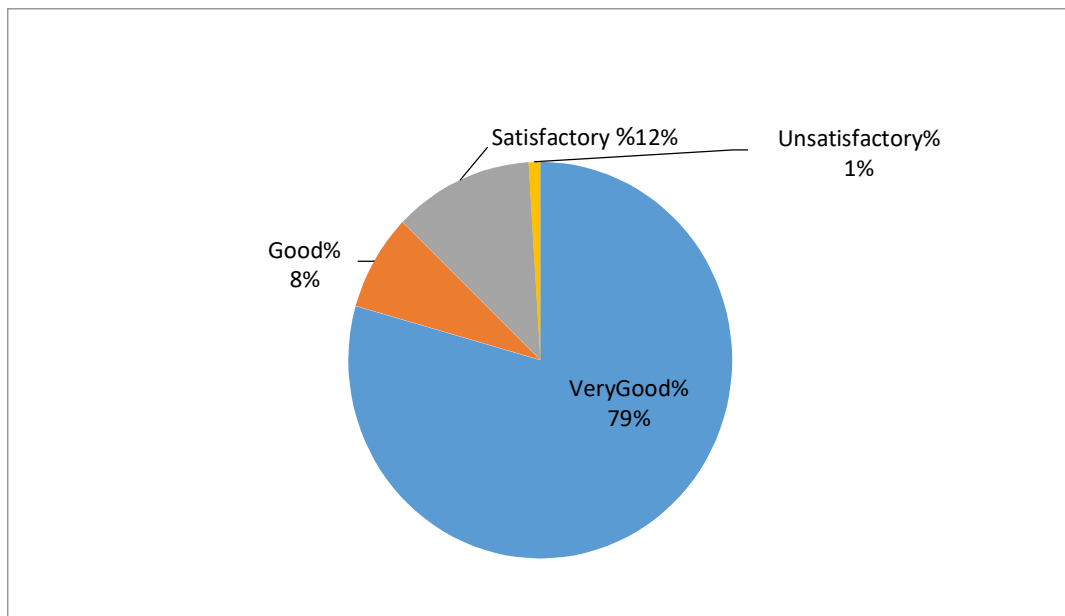
The IQAC of the institution designs and collects feedback from its stakeholders to monitor and evaluate its performance quality on Teacher, Curriculum and Infrastructure. The feedbacks were collected from Students, Teachers, Alumni, and Parents.

The feedback collected from students is analyzed through a departmental committee and sent it to the respective authorities for the actions.

In an attempt to get feedback regarding their MBA program, Students of SBIIMS were approached to provide information regarding curriculum, skill development with a structured questionnaire. The feedback provided is presented below:

Sr No	Feedback on Parameters related to Curriculum/Syllabi	Very Good %	Good %	Satisfactory %	Unsatisfactory %
1	The curriculum of MBA program is comprehensive and extensively covers desired competencies and skills.	79	8	12	1

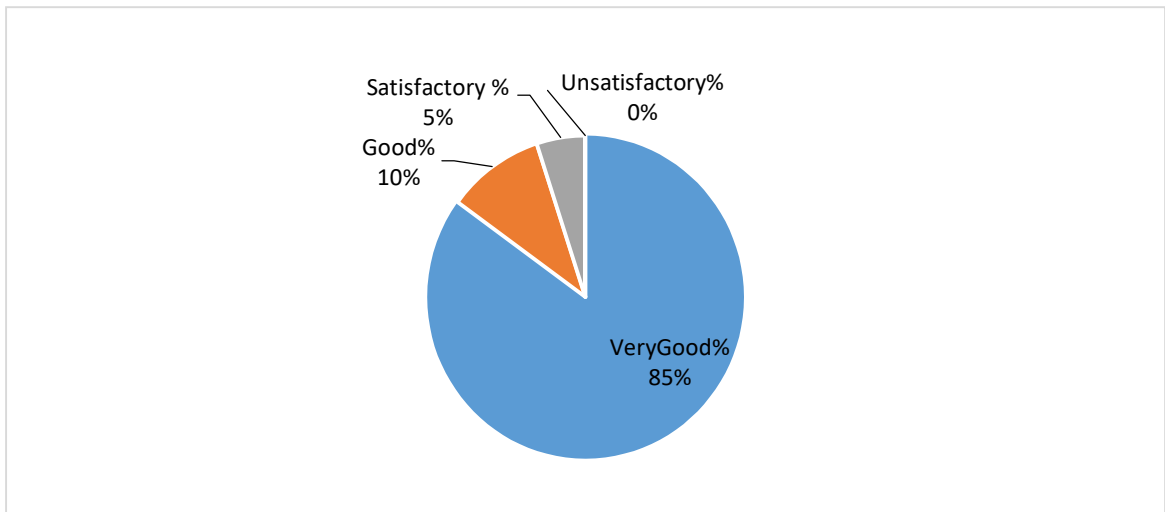
#### 1. The curriculum of MBA program is comprehensive and extensively covers desired competencies and skills.





Sr No	Feedback on Parameters related to Curriculum /Syllabi	Very Good %	Good %	Satisfactory %	Unsatisfactory %
2	The curriculum of MBA program is designed to cover all dimensions of course in detail.	85	10	5	0

**2. The curriculum of MBA program is designed to cover all dimensions of course in detail.**

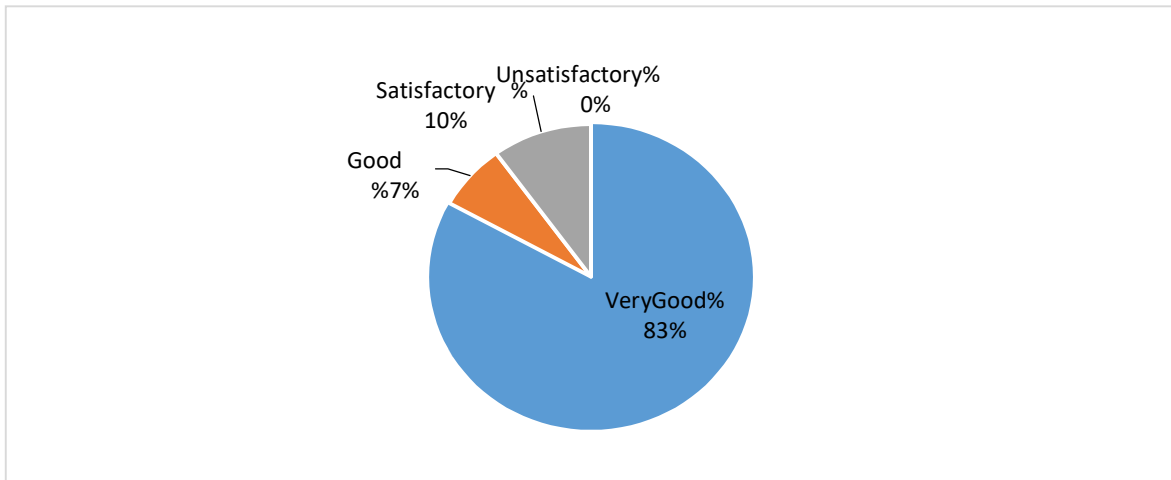






Sr No	Feedback on Parameters related to Curriculum /Syllabi	Very Good %	Good %	Satisfactory %	Unsatisfactory %
3	The curriculum of MBA program has inbuilt flexibility and offers wide basket of specializations and electives focusing on experiential learning.	83	7	10	0

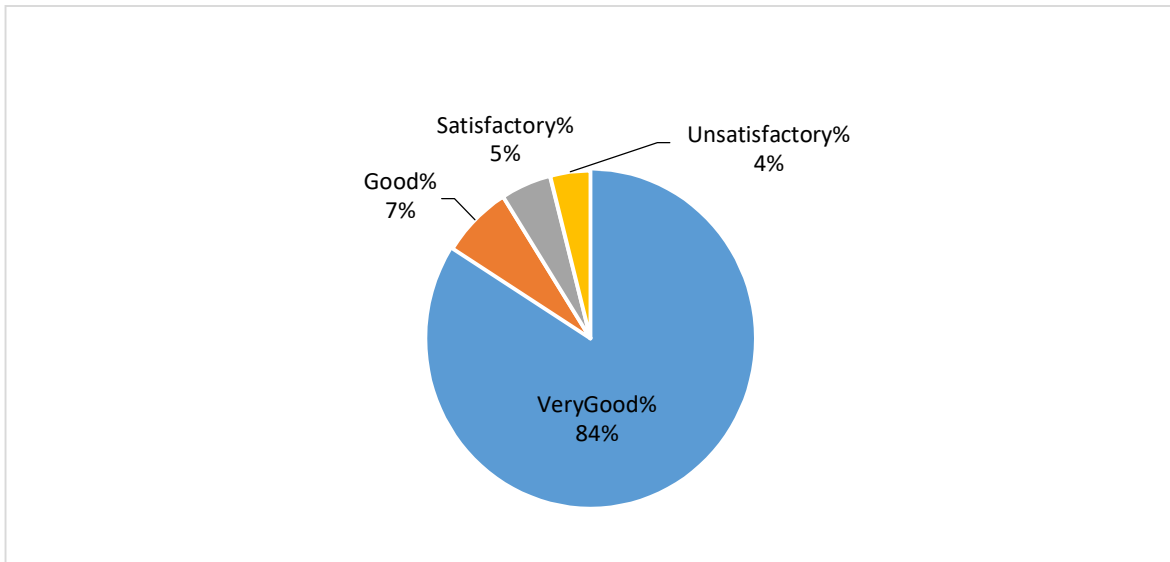
**3. The curriculum of MBA program has inbuilt flexibility and offers wide basket of specializations and electives focusing on experiential learning.**





SrNo	Feedback on Parameters related to Curriculum /Syllabi	Very Good %	Good %	Satisfactory %	Unsatisfactory %
4	The curriculum of MBA program incorporates choice based credit and grading system as per current practices in education system.	84	7	5	4

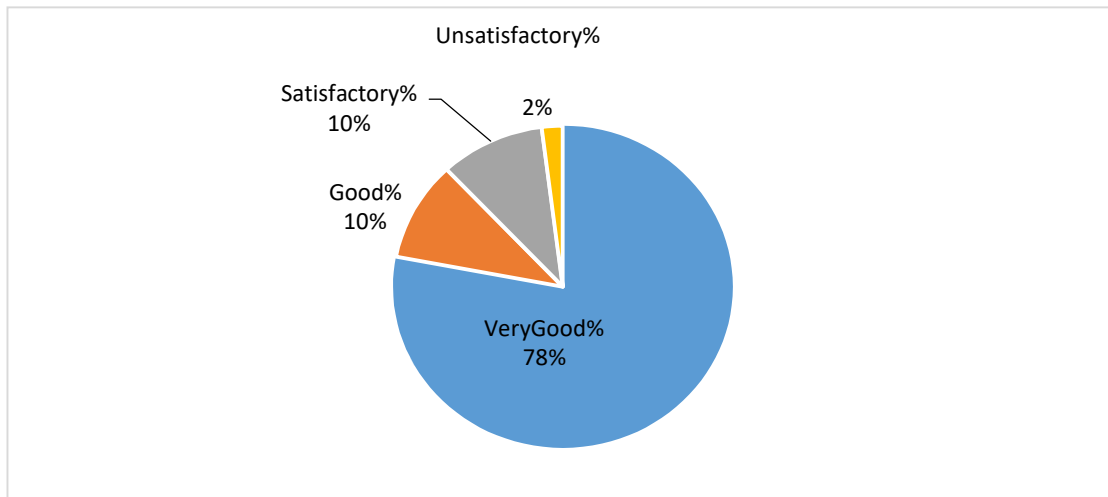
**4. The curriculum of MBA program incorporates choice based credit and grading system as per current practices in education system.**





Sr No	Feedback on Parameters related to Curriculum /Syllabi	Very Good %	Good %	Satisfactory %	Unsatisfactory %
5	The curriculum of MBA program is a blend of management concepts and their applications.	78	10	10	2

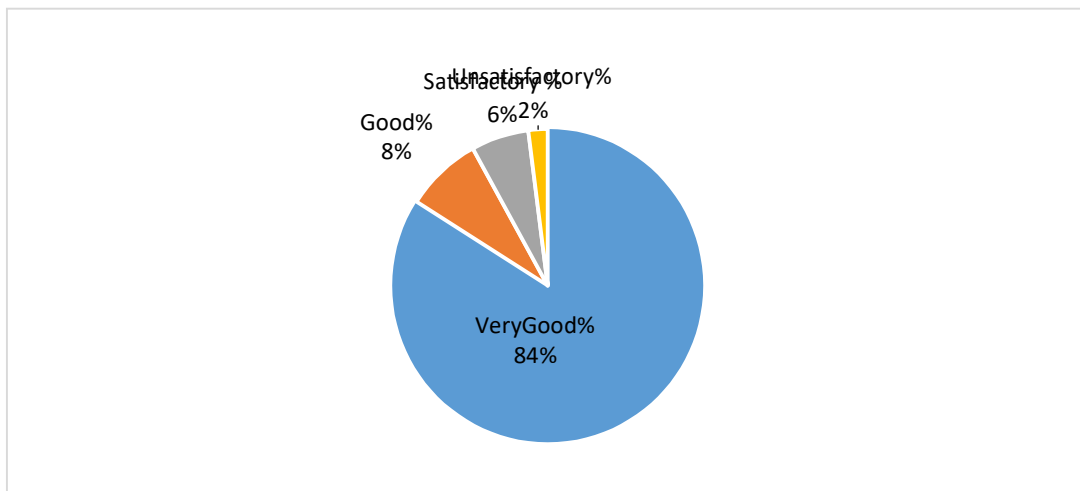
**5. The curriculum of MBA program is a blend of management concepts and their applications**





SrNo	Feedback on Parameters related to Curriculum /Syllabi	Very Good %	Good %	Satisfactory %	Unsatisfactory%
6	The curriculum of MBA program incorporates latest trends in management.	84	8	6	2

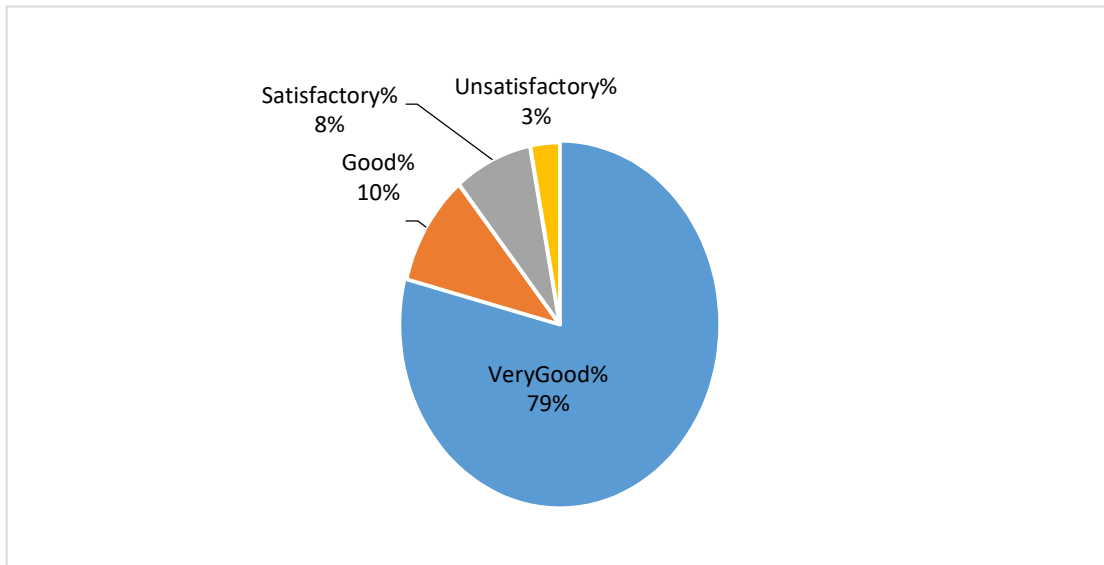
**6. The curriculum of MBA program incorporates latest trends in management.**





Sr No	Feedback on Parameters related to Curriculum /Syllabi	Very Good %	Good %	Satisfactory %	Unsatisfactory %
7	The curriculum of MBA program is designed according to changes in needs and concerns of the industry.	79	10	8	3

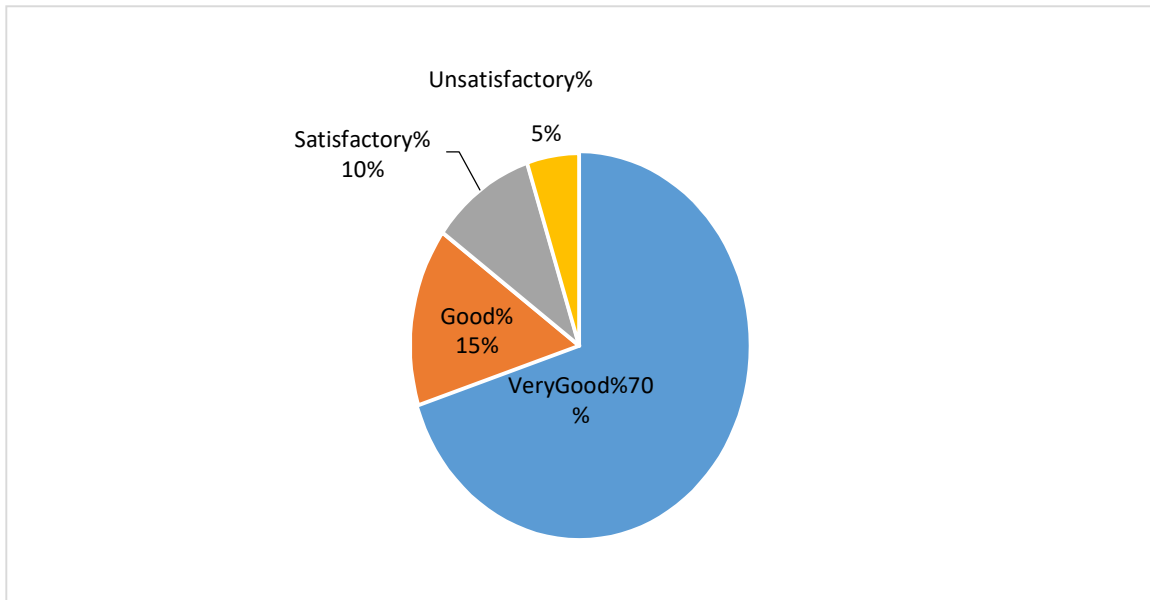
**7. The curriculum of MBA program is designed according to changes in needs and concerns of the industry.**





SrNo	Feedback on Parameters related to Curriculum /Syllabi	Very Good %	Good %	Satisfactory %	Unsatisfactory%
8	Learning resources prescribed in the MBA curriculum are relevant, adequate and useful.	70	15	10	5

**8. Learning resources prescribed in the MBA curriculum are relevant, adequate and useful.**

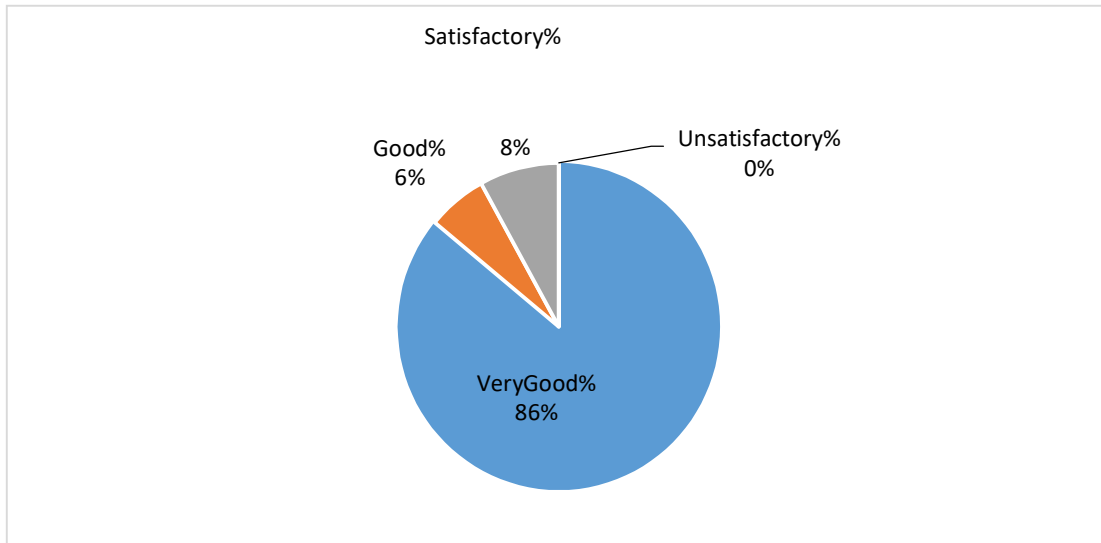






Sr No	Feedback on Parameters related to Curriculum /Syllabi	Very Good %	Good %	Satisfactory %	Unsatisfactory%
9	The curriculum of MBA program has appropriate concurrent evaluation and University evaluation pattern.	86	6	8	0

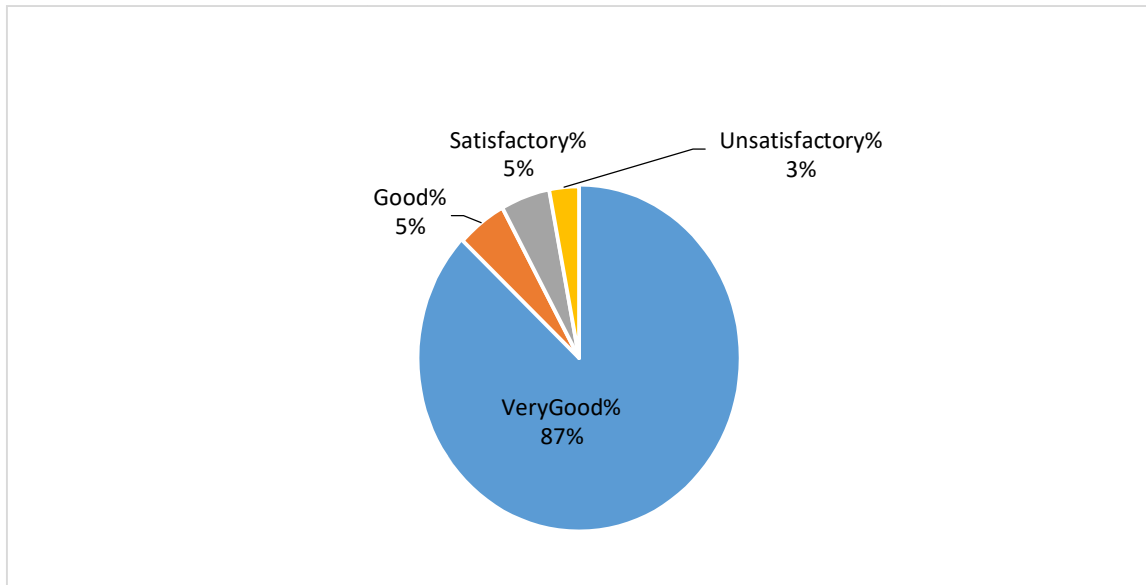
**9. The curriculum of MBA program has appropriate concurrent evaluation and University evaluation pattern.**





SrNo	Feedback on Parameters related to Curriculum /Syllabi	Very Good %	Good %	Satisfactory %	Unsatisfactory %
10	Overall rating on MBA curriculum.	87	5	5	3

**10. Overall rating on MBA curriculum**



  
**DIRECTOR  
SBIIMS  
PUNE**

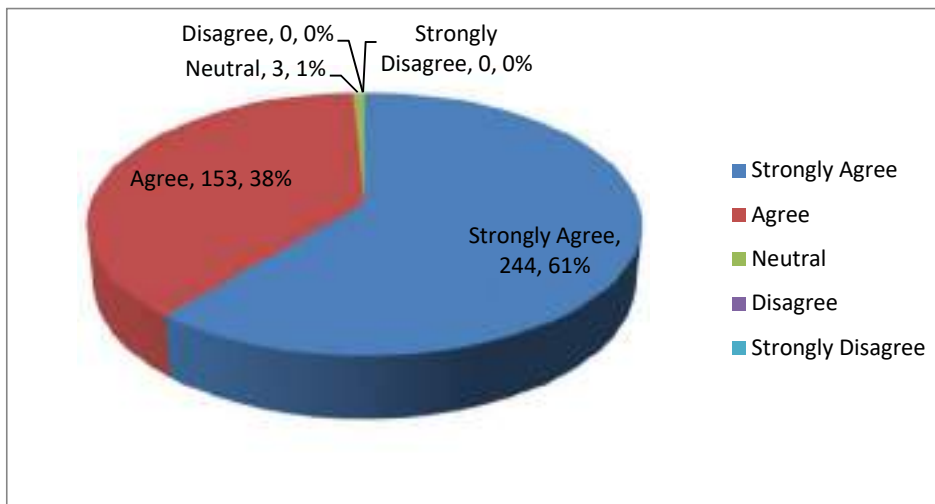
**SAIBALAJI EDUCATION SOCIETY  
INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES  
PUNE**

**STUDENTS FEEDBACK**

**OCTOBER 2023**

**Q 1: The overall quality of the MBA program is satisfactory.**

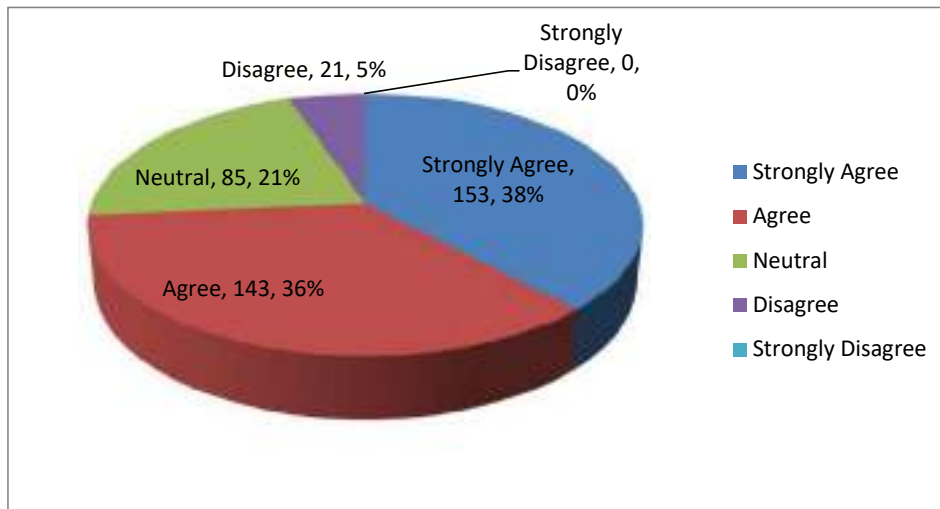
Strongly Agree	244
Agree	153
Neutral	3
Disagree	0
Strongly Disagree	0
Total	402



From above graph it is interpreted that, overall quality of MBA Programme which is conducted in SBIIMS stands very good.

**Q.2 The curriculum is relevant to current industry needs**

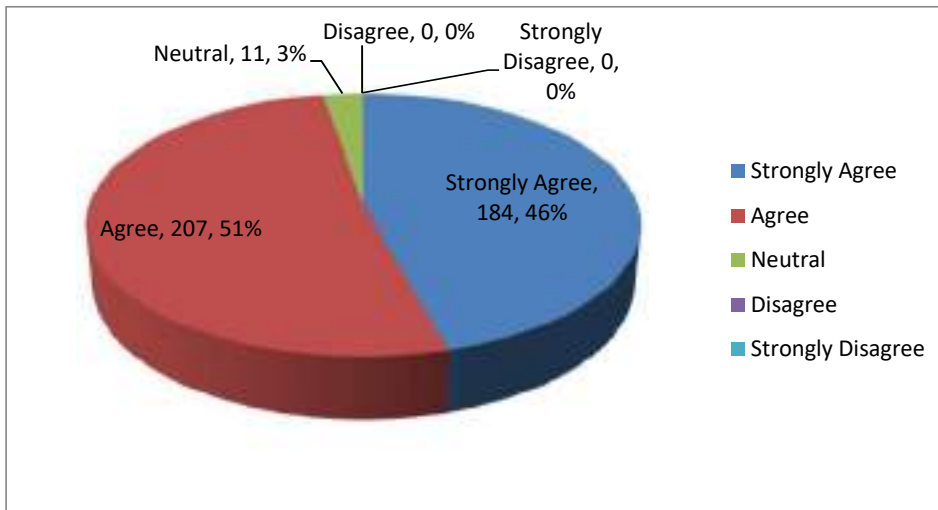
Strongly Agree	153
Agree	143
Neutral	85
Disagree	21
Strongly Disagree	0
Total	402



Above graphical representation shows that curriculum which is designed by University is fulfilling industry needs but few students does not find that it does not fulfill industry needs.

**Q.3 The teaching methods employed are effective in enhancing understanding.**

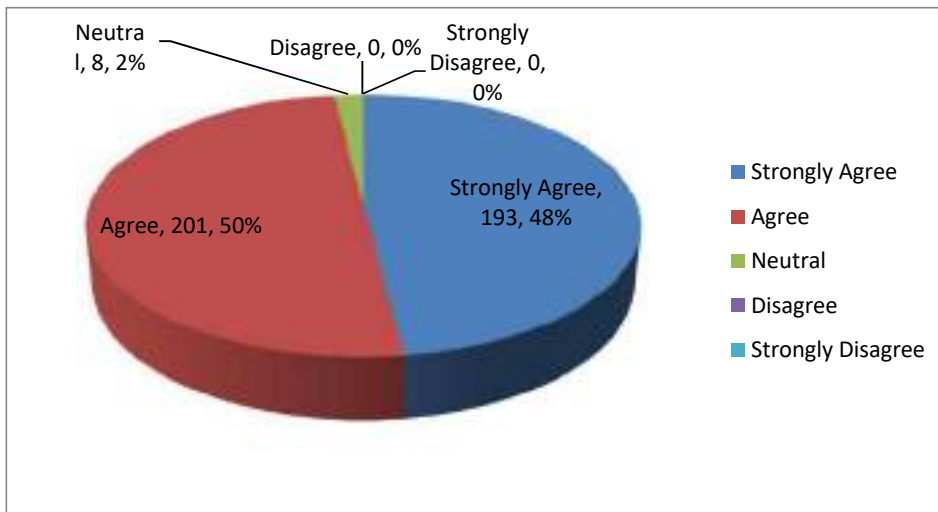
Strongly Agree	184
Agree	207
Neutral	11
Disagree	0
Strongly Disagree	0
Total	402



It is interpreted from above graphical representation that teaching methods employed by faculty members of this Institute are effective and enhancing the understanding of the students of this Institute.

**Q 4. The faculty members are knowledgeable and approachable**

Strongly Agree	193
Agree	201
Neutral	8
Disagree	0
Strongly Disagree	0
Total	402

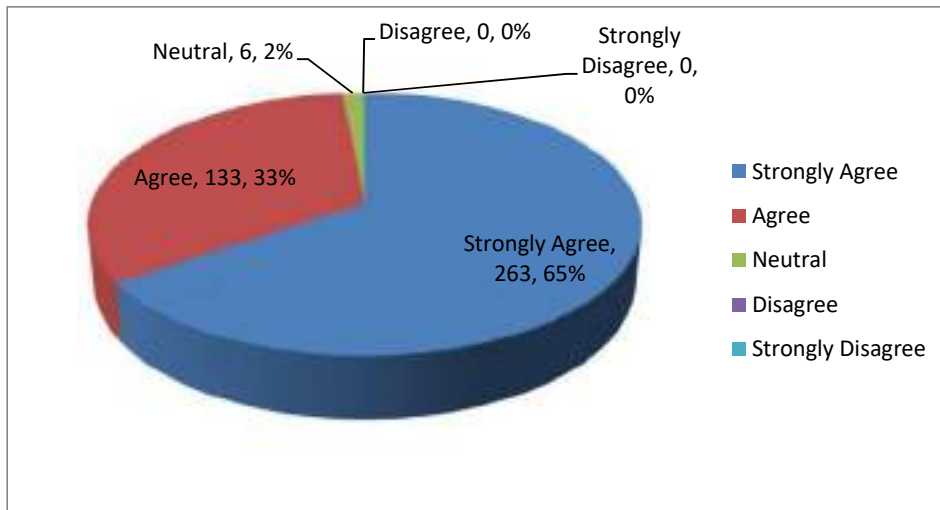


Above interpretation suggest that faculties employed in SBIIMS are well experienced and knowledgeable too, moreover they are approachable when required.



**Q 5. The infrastructure of the MBA program meets my expectations.**

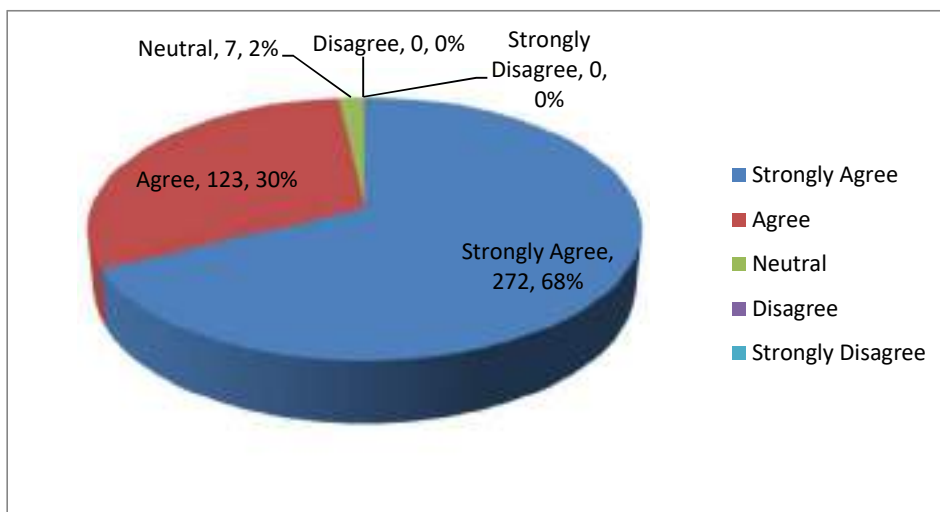
Strongly Agree	263
Agree	133
Neutral	6
Disagree	0
Strongly Disagree	0
Total	402



It is interpreted that infrastructure of MBA programme is meeting the students expectations.

**Q 6. The library and research facilities are adequate and accessible.**

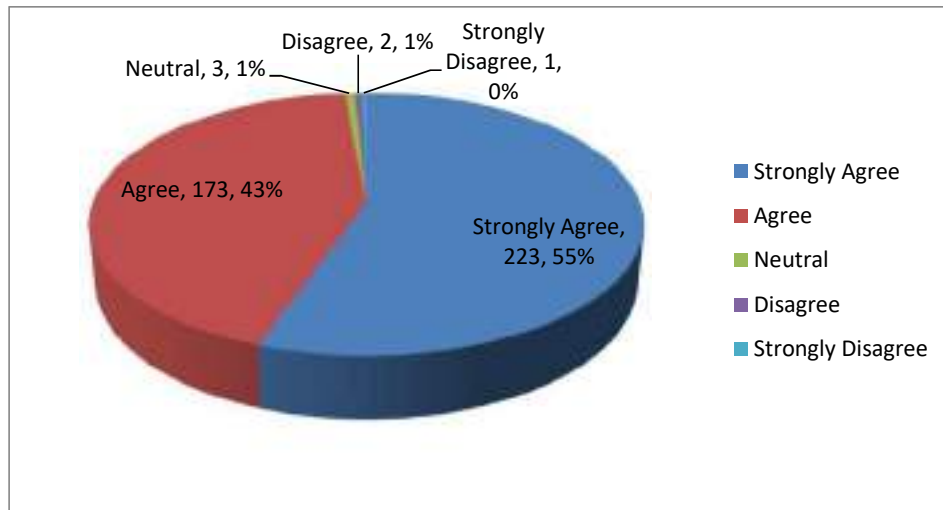
Strongly Agree	272
Agree	123
Neutral	7
Disagree	0
Strongly Disagree	0
Total	402



Majority of the students are at the opinion that, library and research facilities provided by the Institute are sufficient and easily accessible.

**Q 7. The technology and equipment available support my learning needs.**

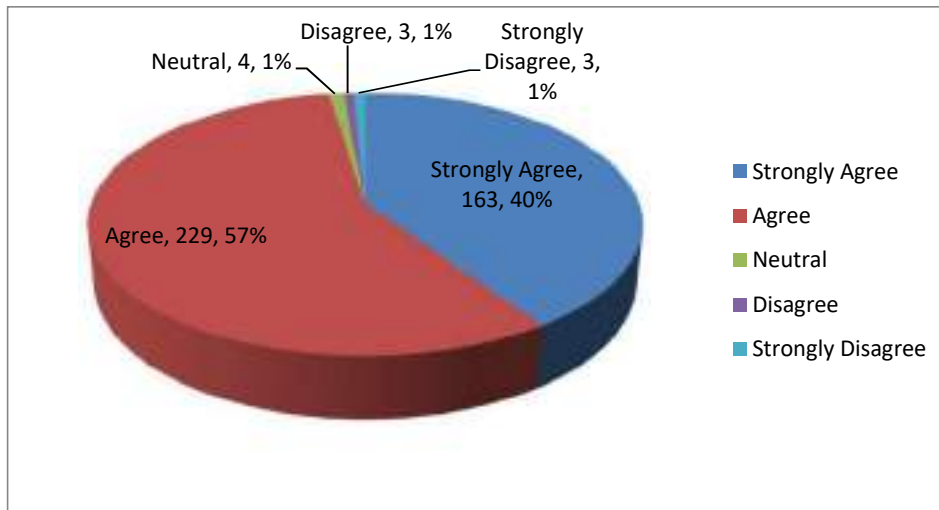
Strongly Agree	223
Agree	173
Neutral	3
Disagree	2
Strongly Disagree	1
Total	402



It is interpreted that, technology and equipment provided by the Institute are matching with the learning needs of the students.

**Q 8. The support services (counseling, career guidance, etc.) provided are helpful.**

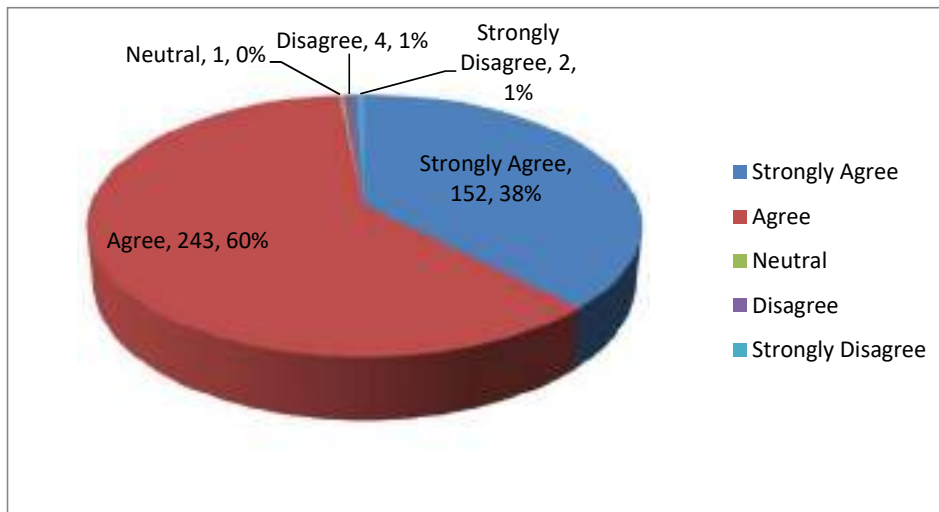
Strongly Agree	163
Agree	229
Neutral	4
Disagree	3
Strongly Disagree	3
Total	402



It is interpreted from above graph are support services like counselling and career guidance are helping the students and hence majority of the students are satisfied.

**Q 9. The administrative staff is responsive and efficient**

Strongly Agree	152
Agree	243
Neutral	1
Disagree	4
Strongly Disagree	2
Total	402



It is interpreted from above graph that, majority of the students are strongly agree and agree that administrative staff is highly responsive and efficient.

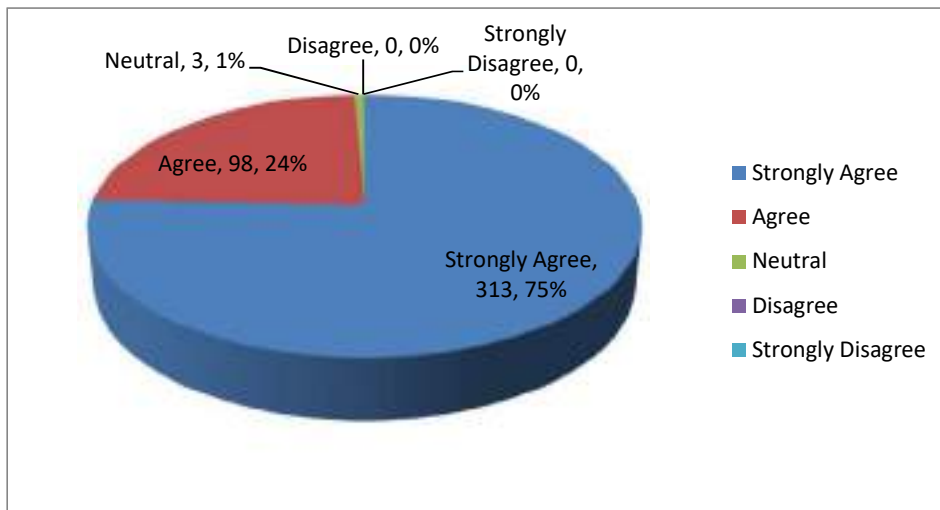
**SAIBALAJI EDUCATION SOCIETY  
INTERNATIONAL INSTITUTE OF MANAGEMENT SCIENCES  
PUNE**

**STUDENTS FEEDBACK**

**A P R I L 2 0 2 3**

**Q 1: The overall quality of the MBA program is satisfactory.**

Strongly Agree	313
Agree	98
Neutral	3
Disagree	0
Strongly Disagree	0
Total	414

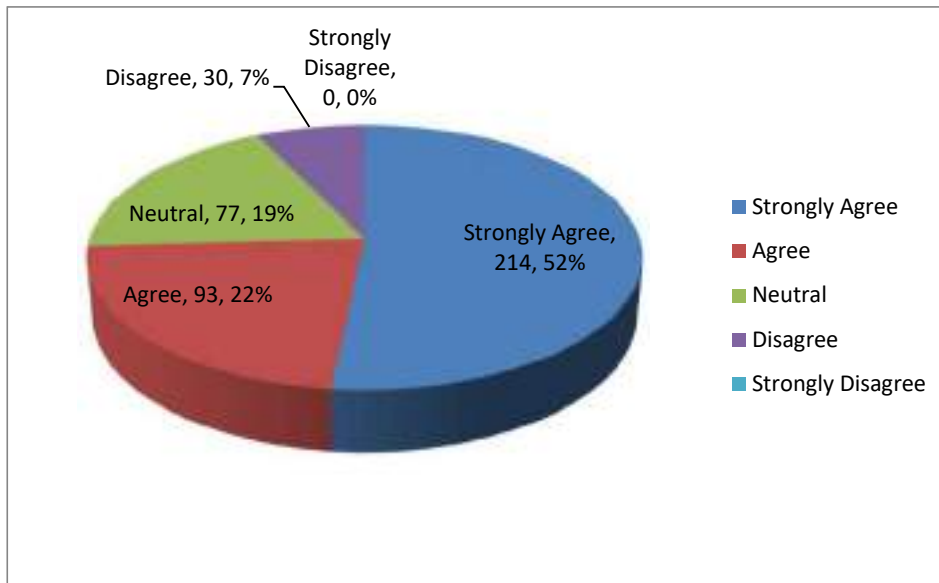


From above graph it is interpreted that, overall quality of MBA Programme which is conducted in SBIIMS stands very good. Students of both the years are satisfied with the quality of programme conducted.



**Q.2 The curriculum is relevant to current industry needs**

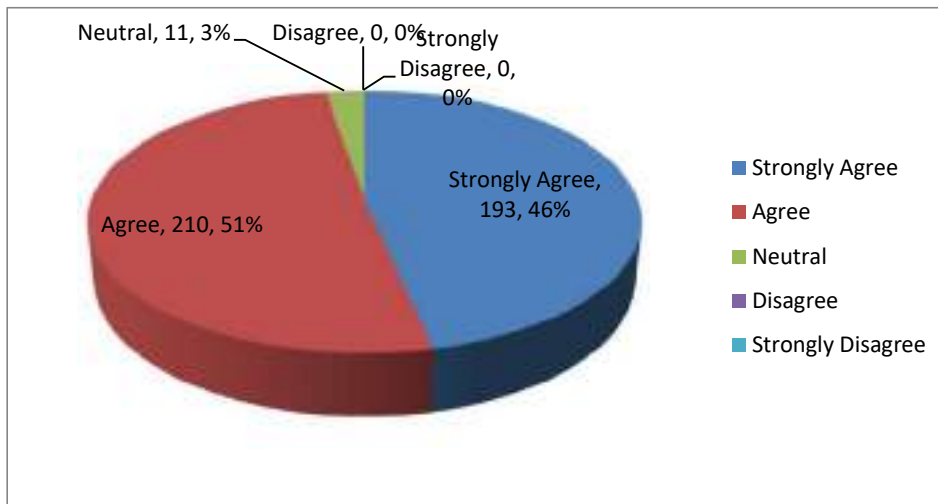
Strongly Agree	214
Agree	93
Neutral	77
Disagree	30
Strongly Disagree	0
Total	414



It is interpreted that, curriculum which is designed by University fits industry needs. Few students feel that it is not meeting the industry needs.

**Q.3 The teaching methods employed are effective in enhancing understanding.**

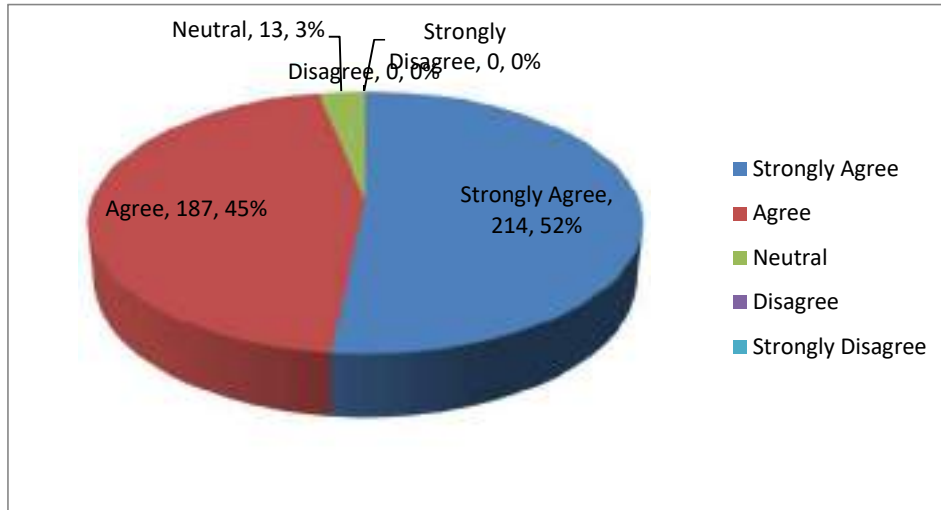
Strongly Agree	193
Agree	210
Neutral	11
Disagree	0
Strongly Disagree	0
Total	414



From above graph it is seen that, students are at opinion that, teaching methodology employed by faculty members to teach and train the students are effective in nature

**Q 4. The faculty members are knowledgeable and approachable**

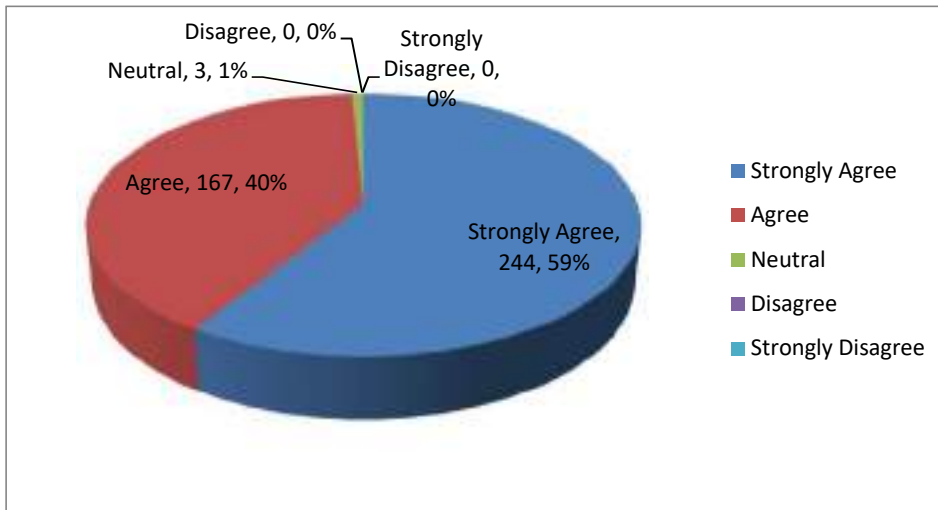
Strongly Agree	214
Agree	187
Neutral	13
Disagree	0
Strongly Disagree	0
Total	414



It is seen from above graphical representation that, faculty members of SBIIMS are well experienced and knowledgeable and always available to redress their academic as well as personal issues.

**Q 5. The infrastructure of the MBA program meets my expectations.**

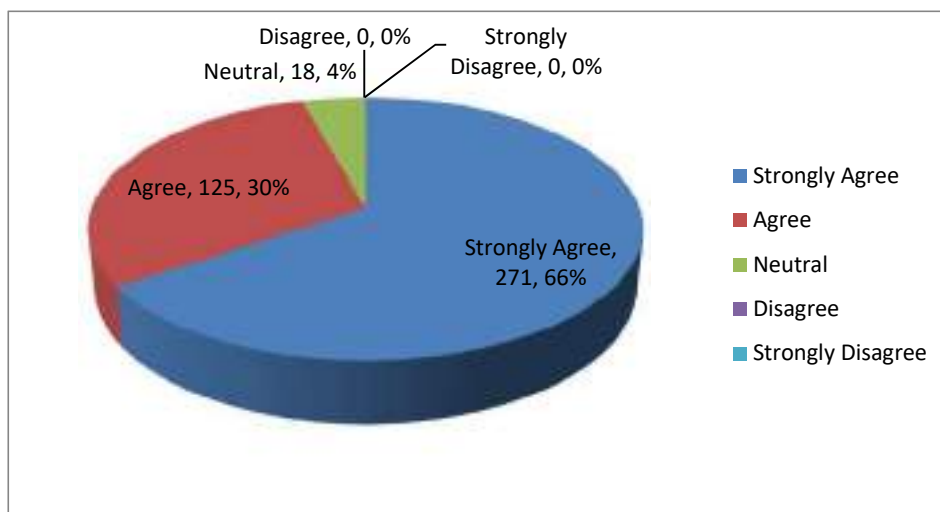
Strongly Agree	244
Agree	167
Neutral	3
Disagree	0
Strongly Disagree	0
Total	414



It is interpreted that, students of both the years are highly satisfied with the infrastructure provided by the Institute

**Q 6. The library and research facilities are adequate and accessible.**

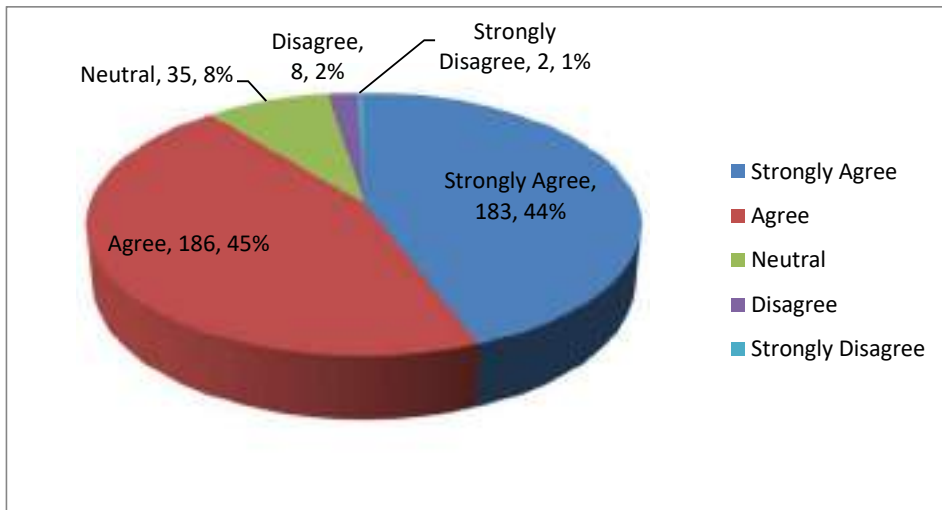
Strongly Agree	271
Agree	125
Neutral	18
Disagree	0
Strongly Disagree	0
Total	414



Feedback report suggest that, library and research facilities provided by the Institute are adequate and accesible

**Q 7. The technology and equipment available support my learning needs.**

Strongly Agree	183
Agree	186
Neutral	35
Disagree	8
Strongly Disagree	2
Total	414

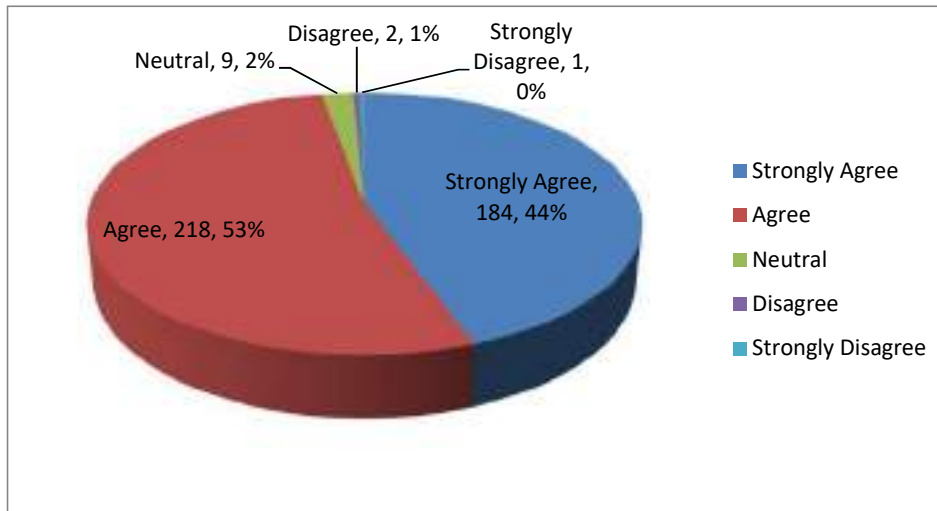


It is learned from above graphical interpretation that technology and equipment provided by the Institute are satisfying the learning needs of the students of both the years.



**Q 8. The support services (counseling, career guidance, etc.) provided are helpful.**

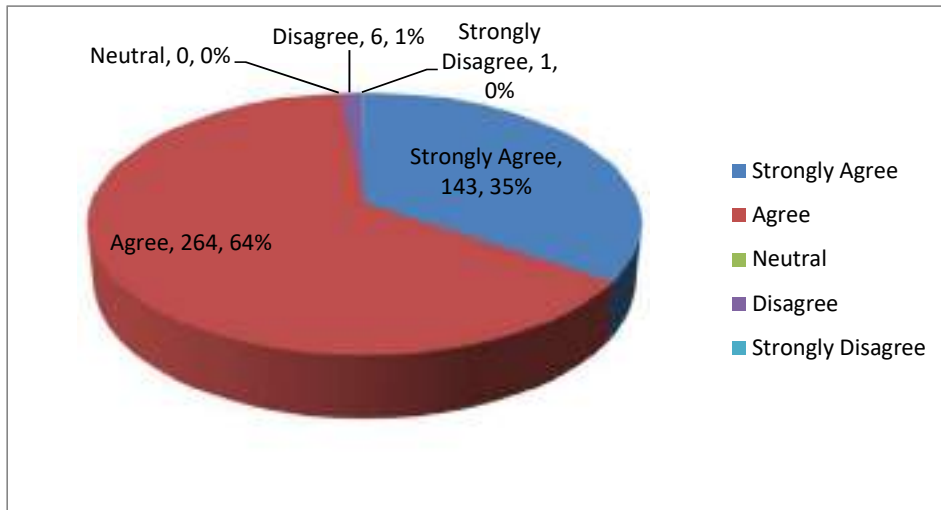
Strongly Agree	184
Agree	218
Neutral	9
Disagree	2
Strongly Disagree	1
Total	414



As this survey suggest that, support services such as career guidance and counselling services are effective and helpful for their career guidance.

**Q 9. The administrative staff is responsive and efficient**

Strongly Agree	143
Agree	264
Neutral	0
Disagree	6
Strongly Disagree	1
Total	414



It is interpreted from above graph that, administrative staff which is employed in the Institute is highly responsive as well as effective to cater the academic needs of the students.

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PUNE**

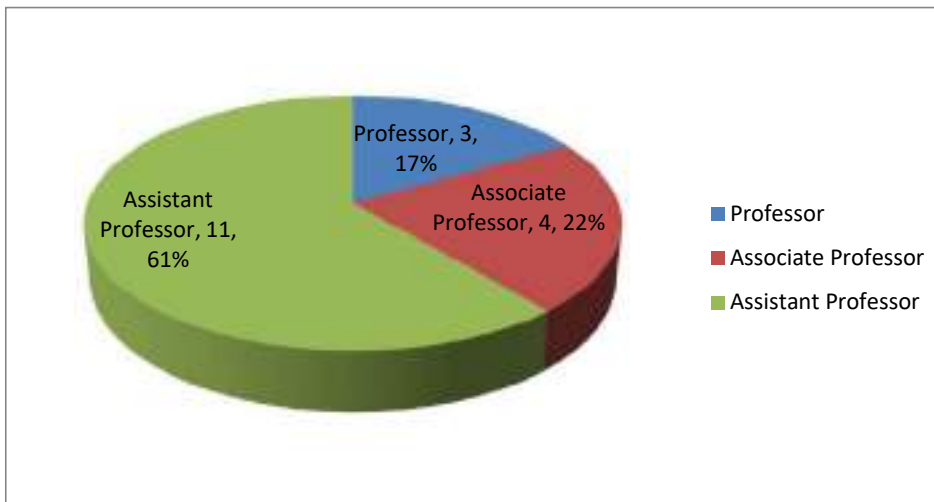
**TEACHERS FEEDBACK**

**OCTOBER 2023**

**GENERAL INFORMATION**

**Q 1: Please Select your designation**

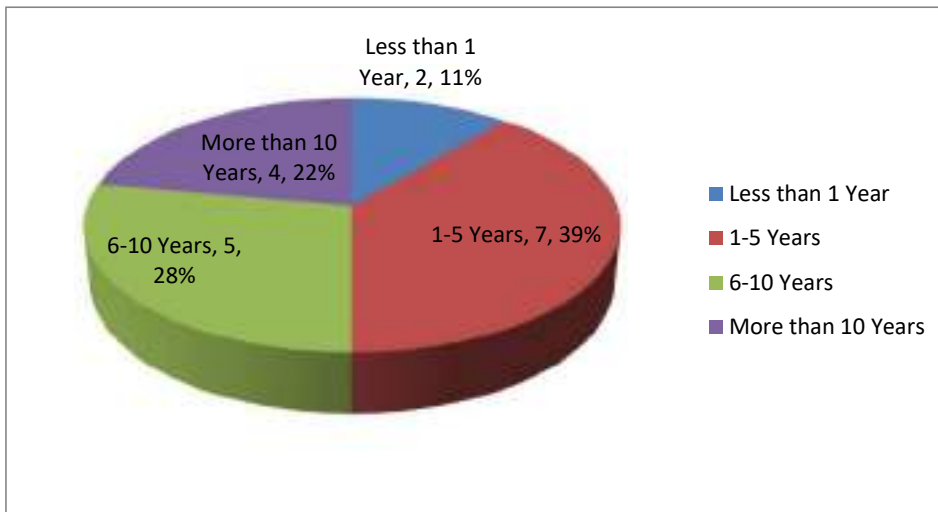
Professor	3
Associate Professor	4
Assistant Professor	11
Total	18



Above Faculty members are available as per the statutory norms.

**Q.2 How many years have you been associated with this institution?**

Less than 1 Year	2
1-5 Years	7
6-10 Years	5
More than 10 Years	4
Total	18

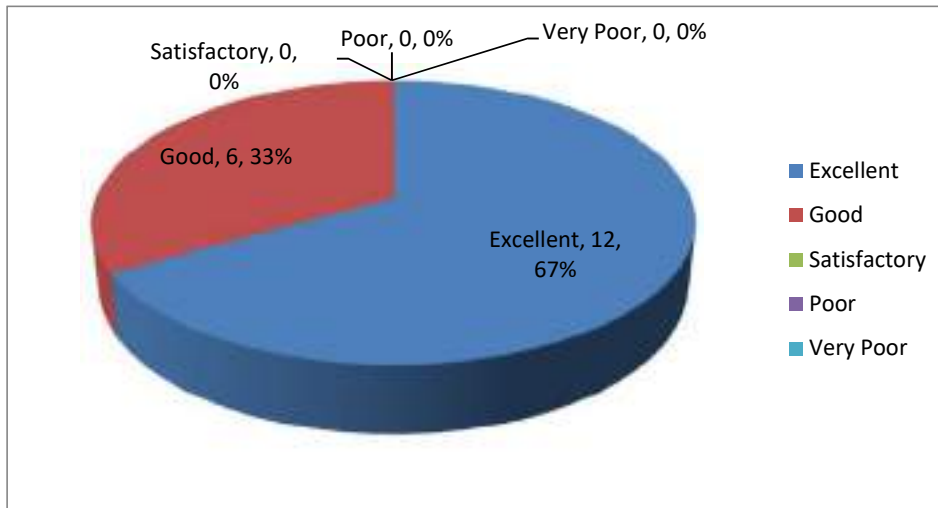


Ratio of faculty members associated with the Institute is more than 10 years is 4, 6-10 year is 5, 1-5 years is 7 and less than 1 year is 2.

### TEACHING AND LEARNING

Q.3 How would you rate the adequacy of teaching resources (lecture halls, laboratories , etc) provided by the Institution?

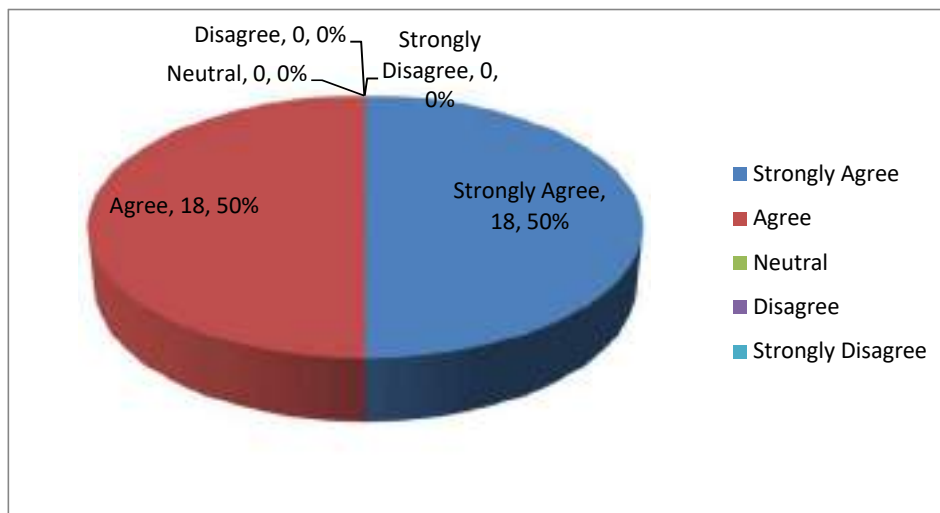
Excellent	12
Good	6
Satisfactory	0
Poor	0
Very Poor	0
Total	18



It is interpreted that, rate of adequacy of teaching resouces is very good.

**Q 4. Are the teaching methodologies adopted by the faculty effective in promoting student engagement and understanding?**

Strongly Agree	18
Agree	18
Neutral	0
Disagree	0
Strongly Disagree	0
Total	18



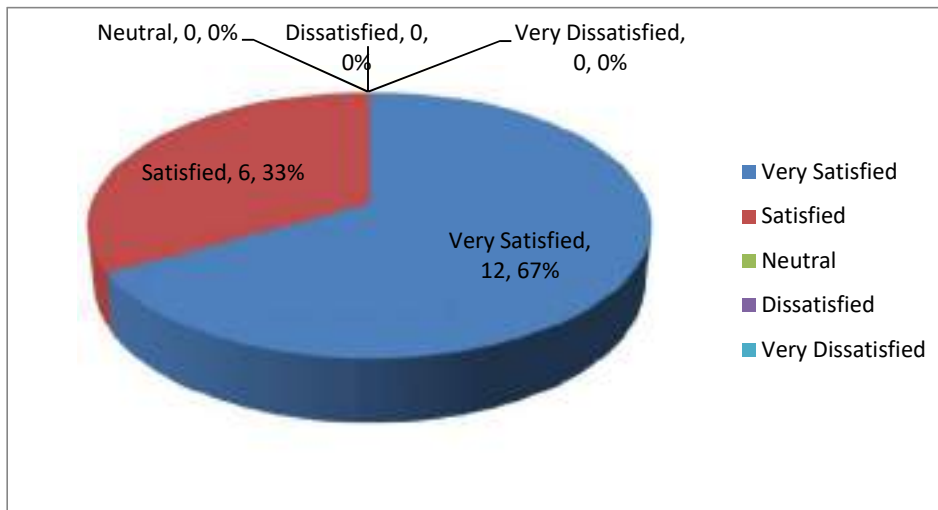
It is interpreted that teaching methodologies adopted by the faculty in promoting student engagement and understanding is very good.



## RESEARCH AND PUBLICATIONS

Q 5. To what extent does the institution support and encourage faculty research activities?

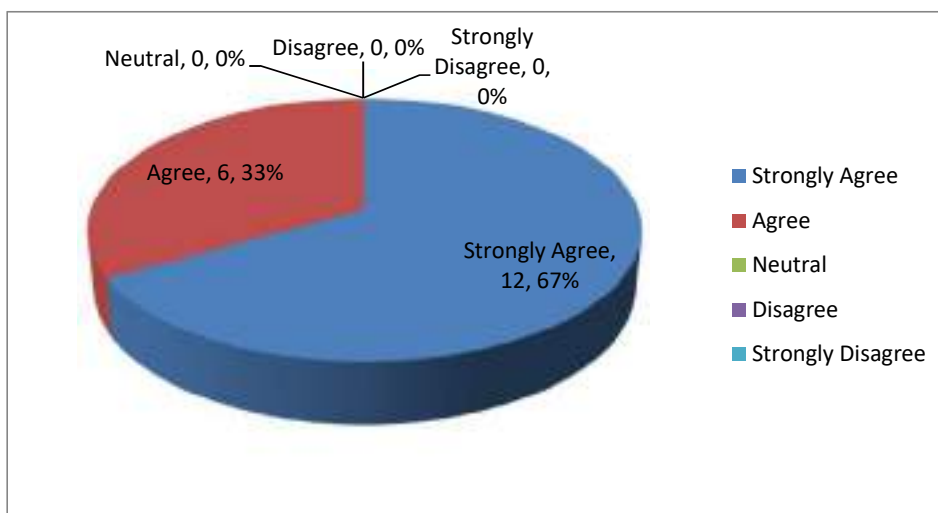
Very Satisfied	12
Satisfied	6
Neutral	0
Dissatisfied	0
Very Dissatisfied	0
Total	18



It is interpreted that institution is providing very good support to encourage faculty research activities.

**Q 6. How satisfied are you with the opportunities provided by the institution for faculty to publish findings?**

Strongly Agree	12
Agree	6
Neutral	0
Disagree	0
Strongly Disagree	0
Total	18

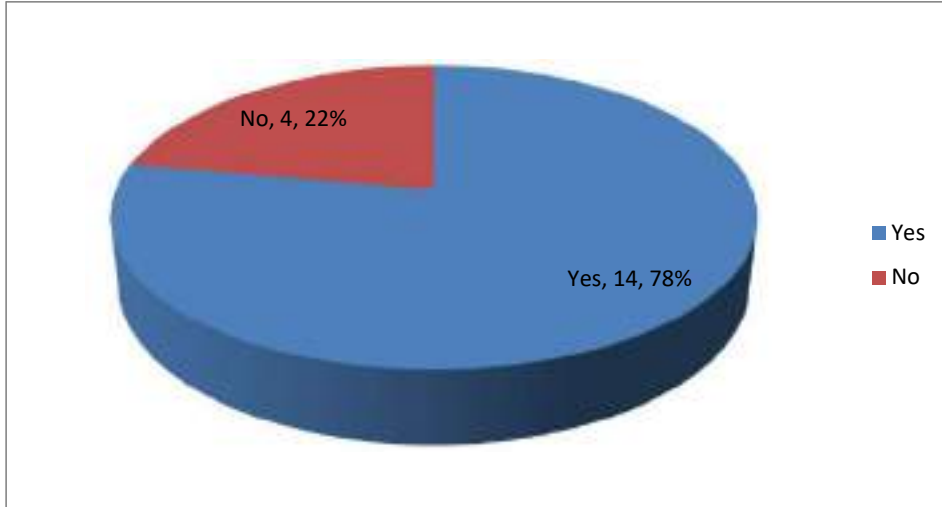


Faculties are strongly satisfied with the opportunities provided by the Institute for faculty to publish findings.

**PERSONAL DEVELOPMENT**

**Q 7. Have you participated in any faculty development programs offered by the institution in the past year?**

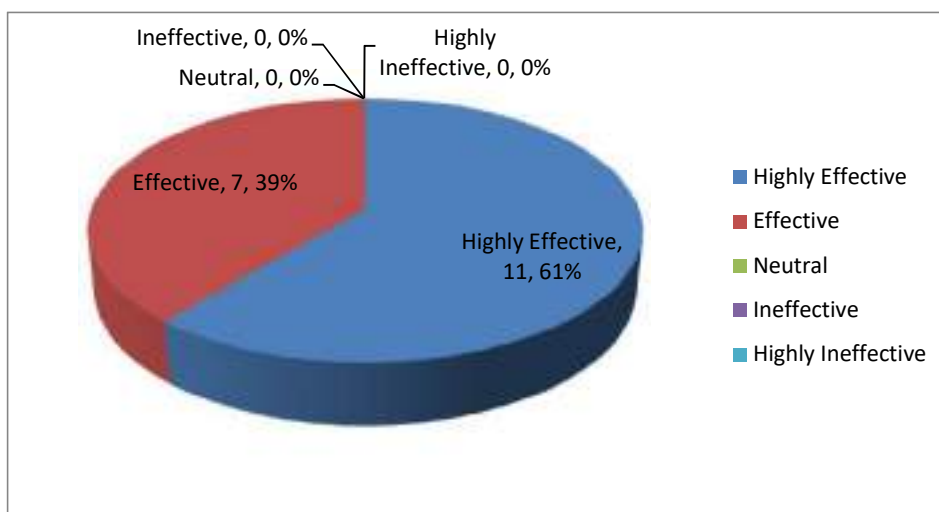
Yes	14
No	4
Total	18



It is observed that, majority faculty members are participating in the faculty development program offered by the Institution.

**Q 8. . How effective were these programs in enhancing your professional skills and knowledge?**

Highly Effective	11
Effective	7
Neutral	0
Ineffective	0
Highly Ineffective	0
Total	18

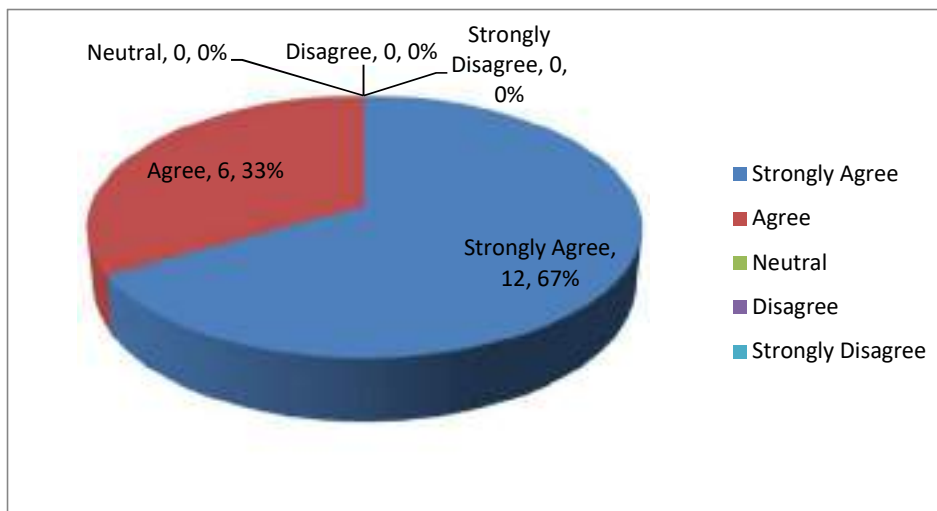


Such conducted faculty development programs are very effective for enhancing professional skills and knowledge.

### INSTITUTIONAL SUPPORT

Q 9. Do you feel adequately supported by the institution in terms of administrative assistance and infrastructure?

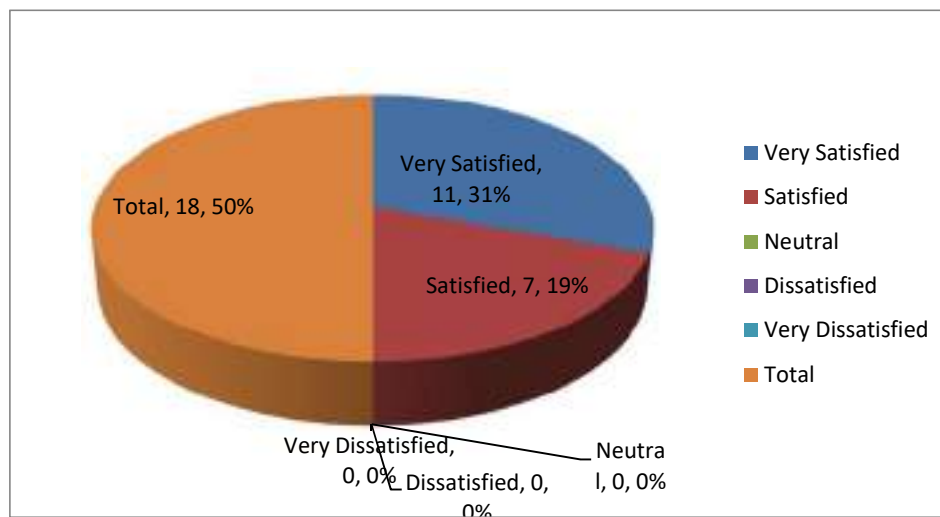
Strongly Agree	12
Agree	6
Neutral	0
Disagree	0
Strongly Disagree	0
Total	18



Institute provide adequate administrative assistance and infrastructure.

Q.10 How satisfied are you with the communication channels between faculty and administration?

Very Satisfied	11
Satisfied	7
Neutral	0
Dissatisfied	0
Very Dissatisfied	0
Total	18

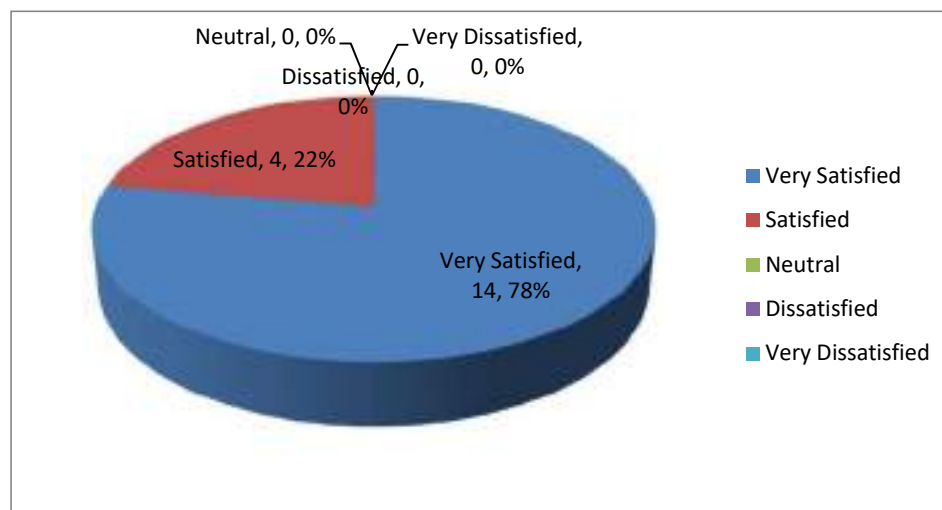


Faculties are satisfied with the communication channels with the administration.



**Q.11 How satisfied are you with your overall experience as a faculty member at this institution?**

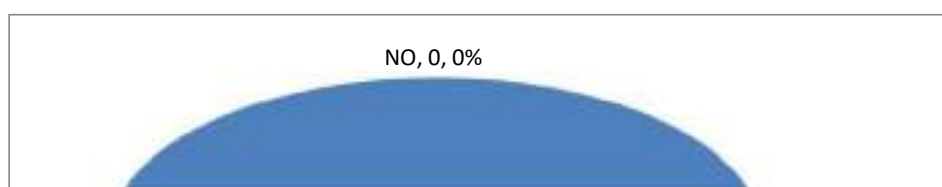
Very Satisfied	14
Satisfied	4
Neutral	0
Dissatisfied	0
Very Dissatisfied	0
Total	18

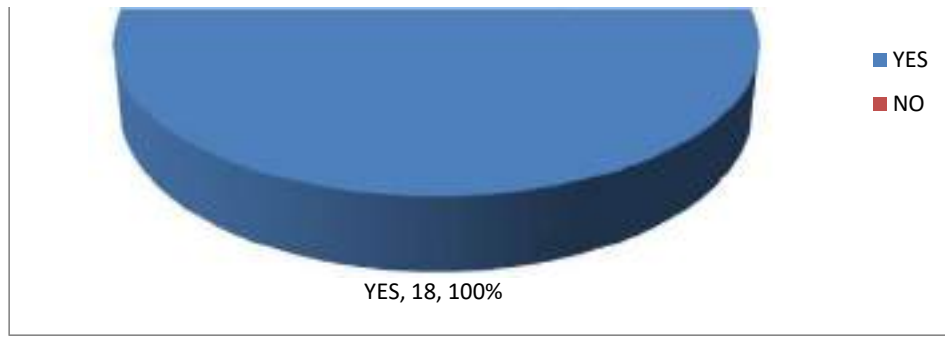


Faculties are highly satisfied with overall experience as a faculty member in the Institution.

**Q.12 Would you recommend this institution as a desirable workplace for faculty members?**

YES	18
NO	0
Total	18





All faculties recommend this institution recdommends this institution as workplace.

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PUNE**

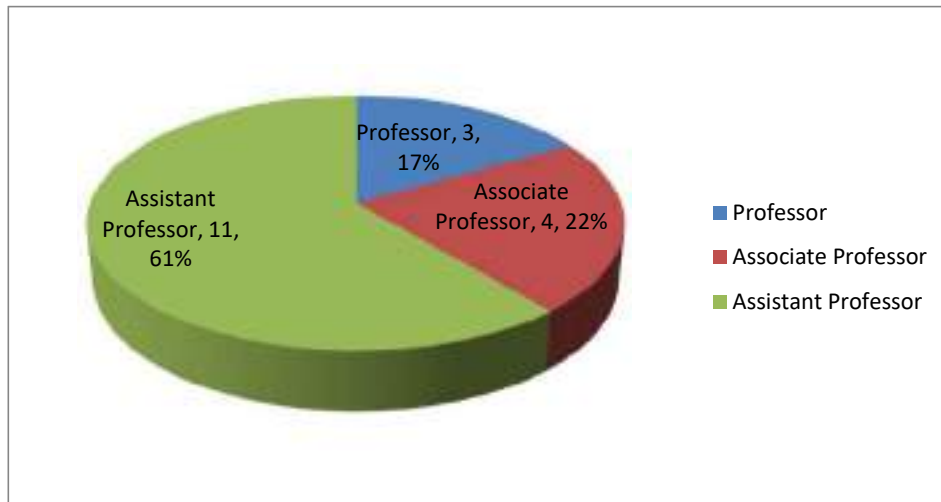
**TEACHERS FEEDBACK**

**A P R I L 2 0 2 3**

**GENERAL INFORMATION**

**Q 1: Please Select your designation**

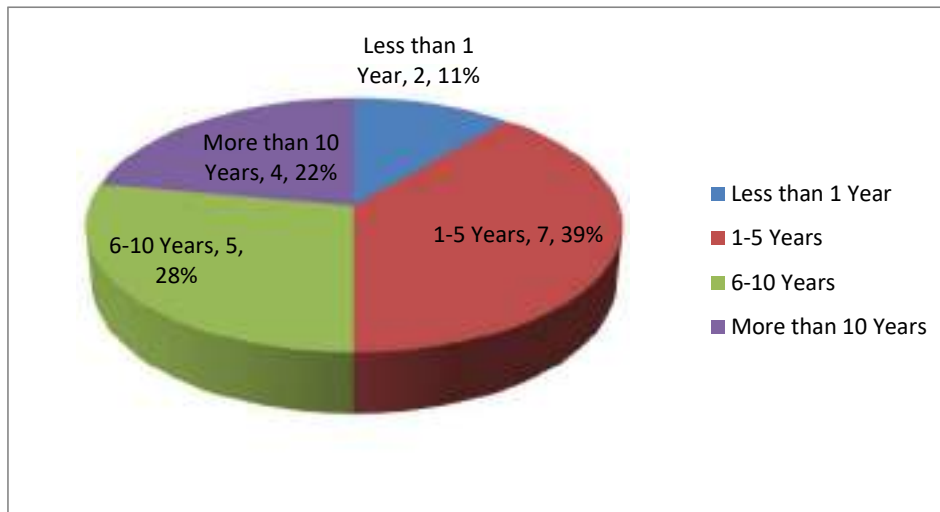
Professor	3
Associate Professor	4
Assistant Professor	11
Total	18



Above Faculty members are available as per the statutory norms.

**Q.2 How many years have you been associated with this institution?**

Less than 1 Year	2
1-5 Years	7
6-10 Years	5
More than 10 Years	4
Total	18

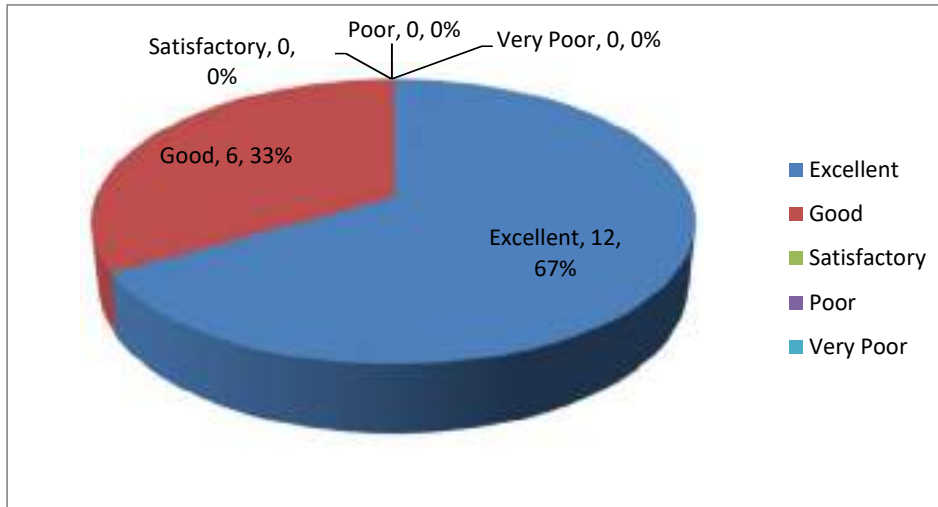


Ratio of faculty members associated with the Institute is more than 10 years is 4, 6-10 year is

### TEACHING AND LEARNING

Q.3 How would you rate the adequacy of teaching resources (lecture halls, laboratories , etc) provided by the Institution?

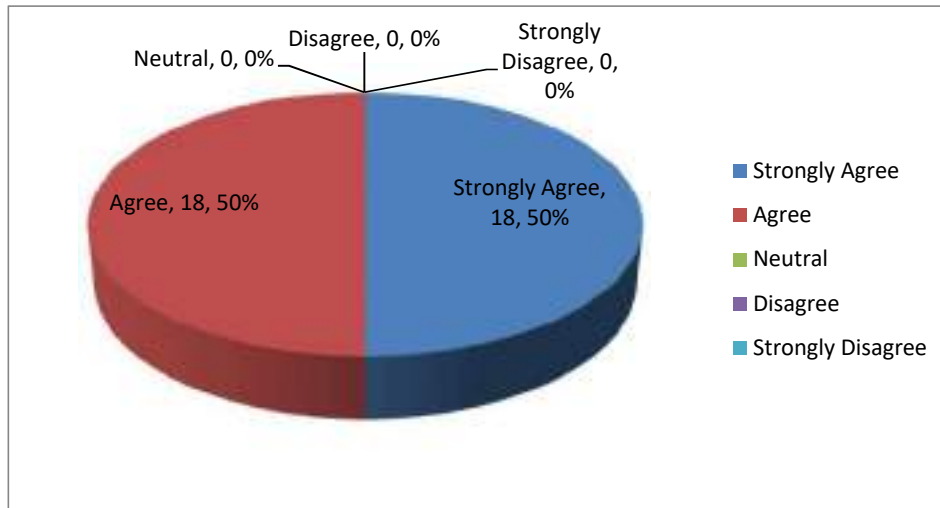
Excellent	12
Good	6
Satisfactory	0
Poor	0
Very Poor	0
Total	18



It is interpreted that, rate of adequacy of teaching resouces is very good.

**Q 4. Are the teaching methodologies adopted by the faculty effective in promoting student engagement and understanding?**

Strongly Agree	18
Agree	18
Neutral	0
Disagree	0
Strongly Disagree	0
Total	18



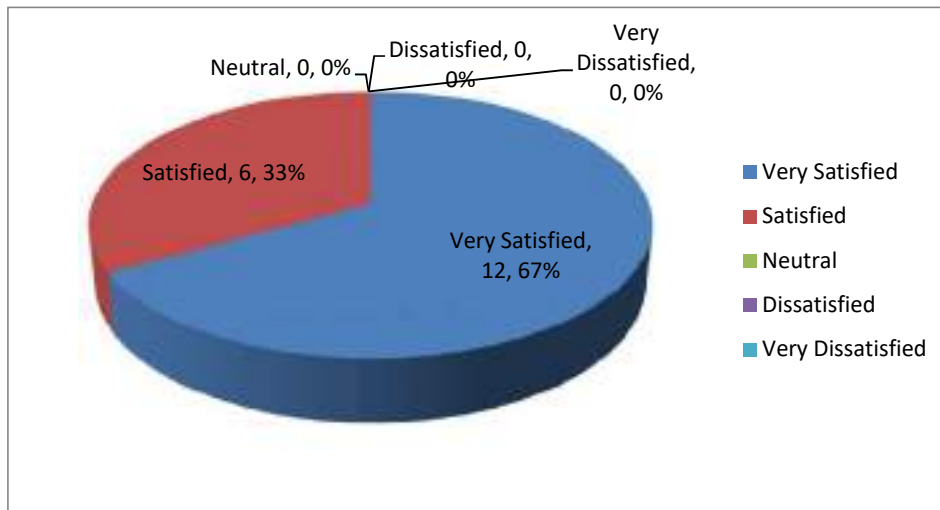
It is interpreted that teaching methodologies adopted by the faculty in promoting student engagement and understanding is very good.



## RESEARCH AND PUBLICATIONS

Q 5. To what extent does the institution support and encourage faculty research activities?

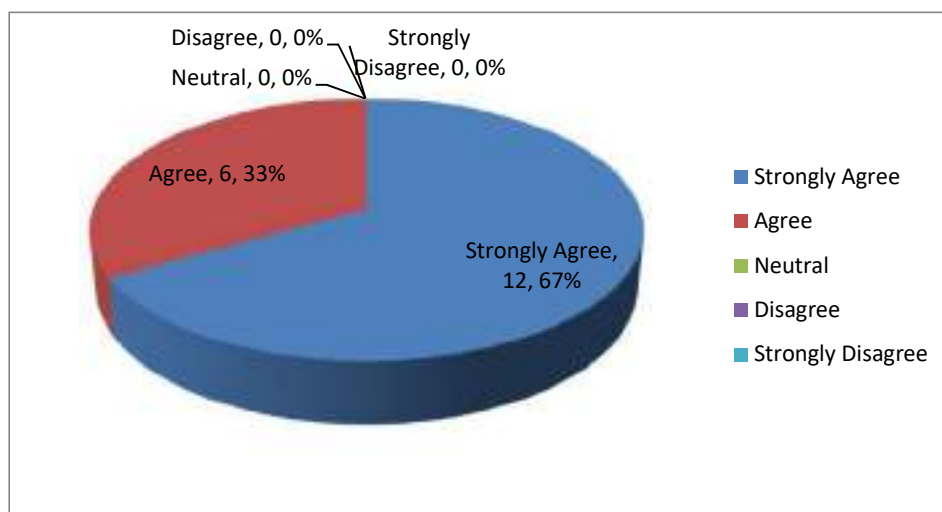
Very Satisfied	12
Satisfied	6
Neutral	0
Dissatisfied	0
Very Dissatisfied	0
Total	18



It is interpreted that institution is providing very good support to encourage faculty research activities.

**Q 6. How satisfied are you with the opportunities provided by the institution for faculty to publish findings?**

Strongly Agree	12
Agree	6
Neutral	0
Disagree	0
Strongly Disagree	0
Total	18

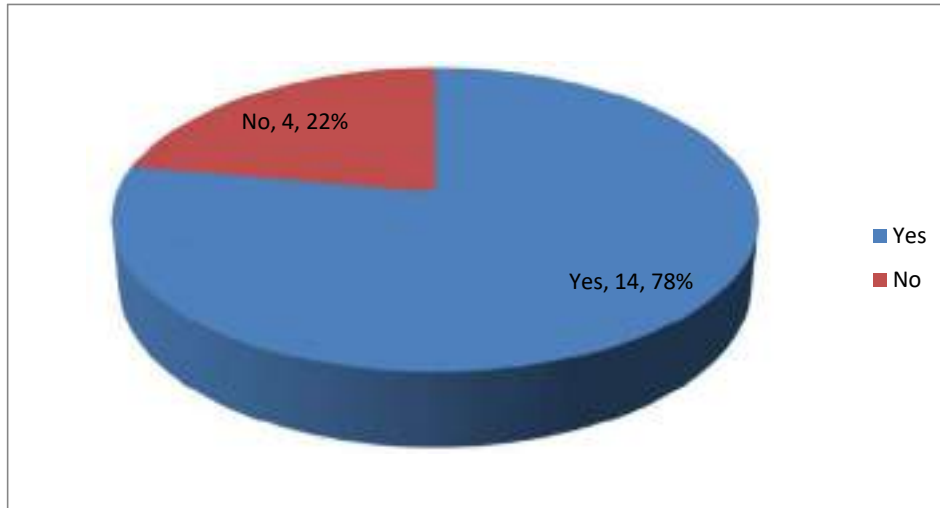


Faculties are strongly satisfied with the opportunities provided by the Institute for faculty to publish findings.

**PERSONAL DEVELOPMENT**

**Q 7. Have you participated in any faculty development programs offered by the institution in the past year?**

Yes	14
No	4
Total	18

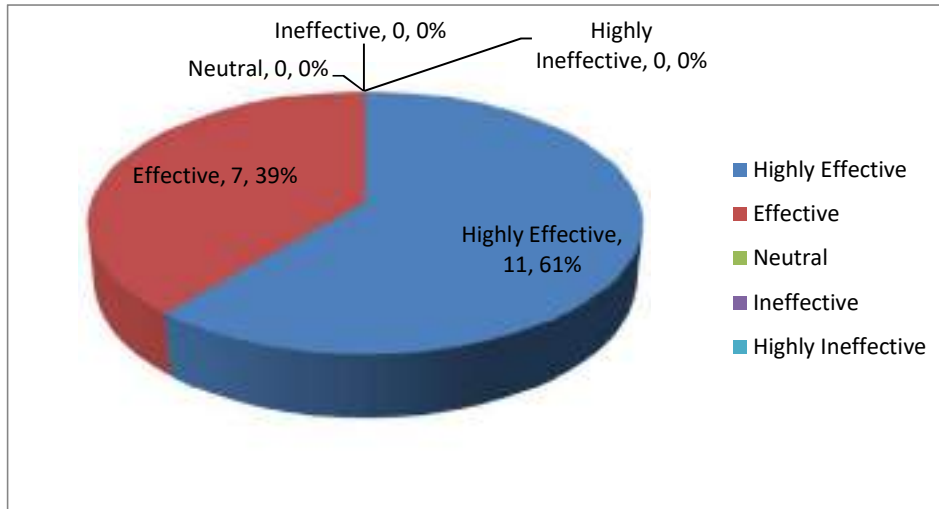


It is observed that, majority faculty members are participating in the faculty development program offered by the Institution.

Q.8

**Q 8. . How effective were these programs in enhancing your professional skills and knowledge?**

Highly Effective	11
Effective	7
Neutral	0
Ineffective	0
Highly Ineffective	0
Total	18

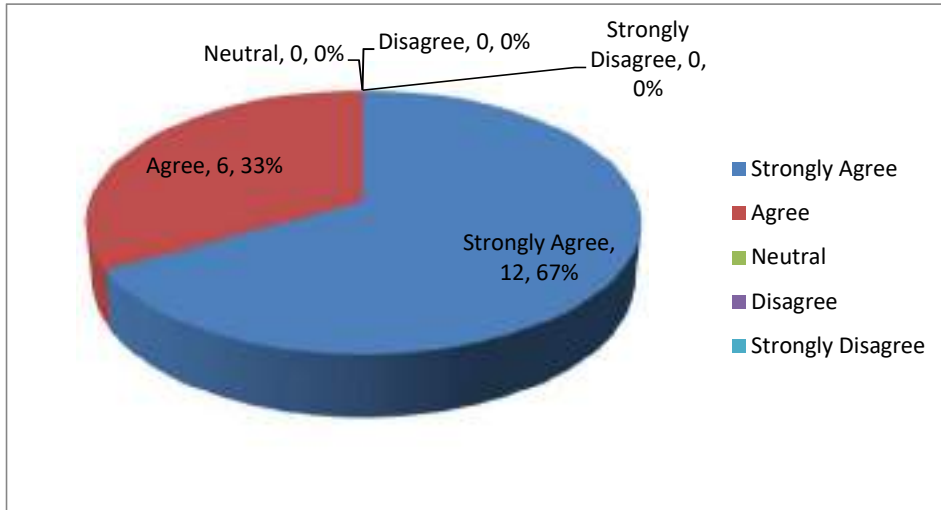


Such conducted faculty development programs are very effective for enhancing professional skills and knowledge.

### INSTITUTIONAL SUPPORT

**Q 9. Do you feel adequately supported by the institution in terms of administrative assistance and infrastructure?**

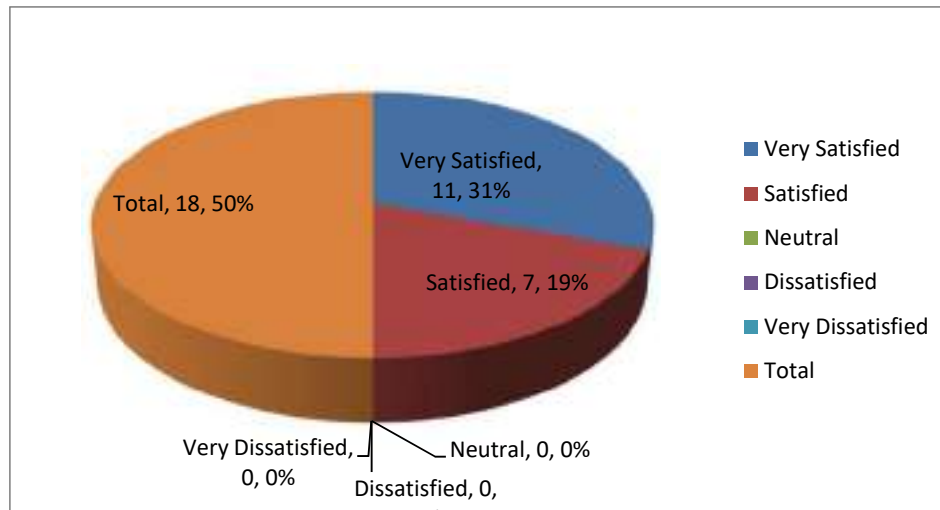
Strongly Agree	12
Agree	6
Neutral	0
Disagree	0
Strongly Disagree	0
Total	18



Institute provide adequate administrative assistance and infrastructure.

Q.10 How satisfied are you with the communication channels between faculty and administration?

Very Satisfied	11
Satisfied	7
Neutral	0
Dissatisfied	0
Very Dissatisfied	0
Total	18



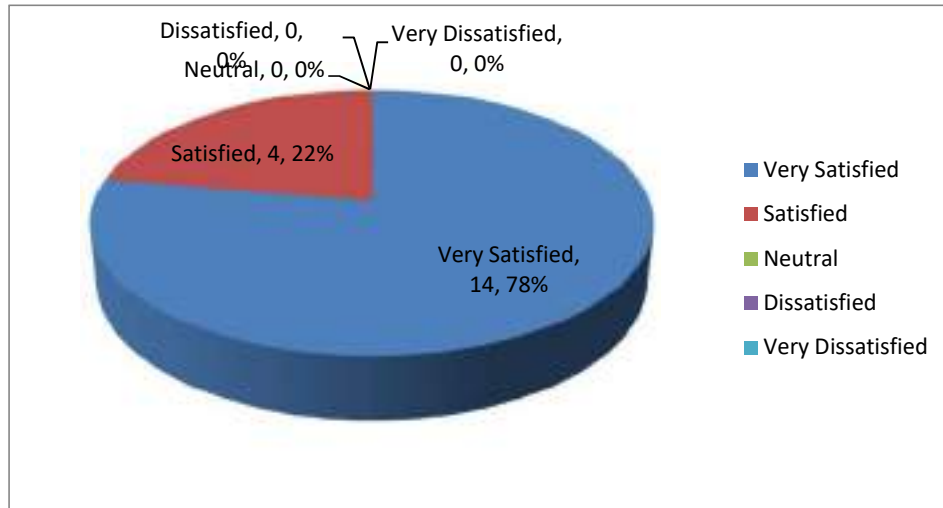
Faculties are satisfied with the communication channels with the administration.



## OVERALL SATISFACTION

**Q.11 How satisfied are you with your overall experience as a faculty member at this institution?**

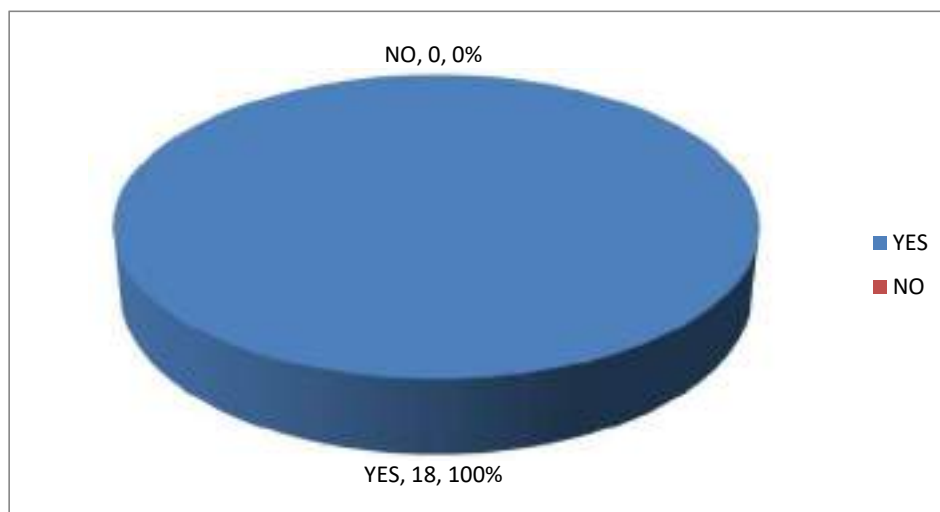
Very Satisfied	14
Satisfied	4
Neutral	0
Dissatisfied	0
Very Dissatisfied	0
Total	18



Faculties are highly satisfied with overall experience as a faculty member in the Institution.

Q.12 Would you recommend this institution as a desirable workplace for faculty members?

YES	18
NO	0
Total	18



All faculties recommend this institution recommends this institution as workplace.



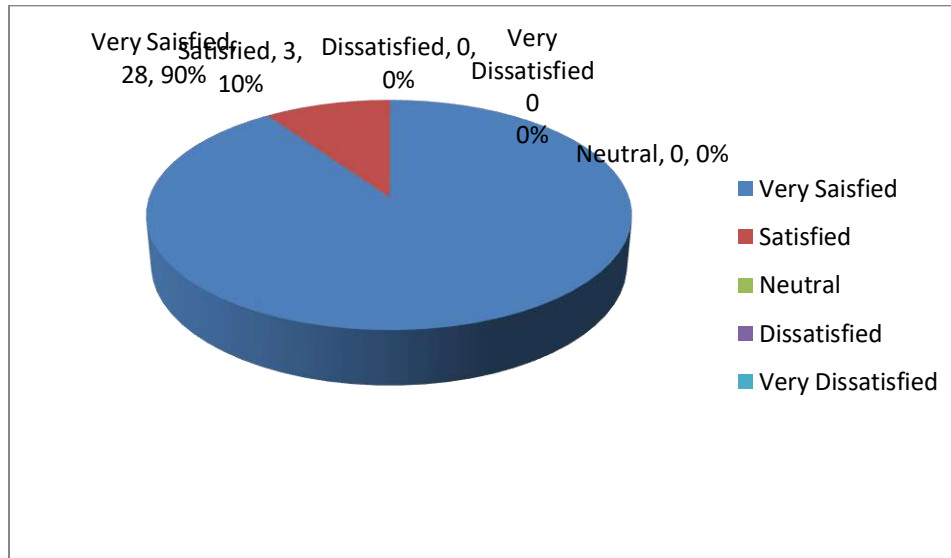
## ALUMNIA FEED BACK REPORT

### ACADEMIC YEAR 2022-23

#### GENERAL INFORMATION

Q1. How satisfied are you with the quality of education you received during your time at the institution?

Very Satisfied	28
Satisfied	3
Neutral	0
Dissatisfied	0
Very Dissatisfied	0
Total	31



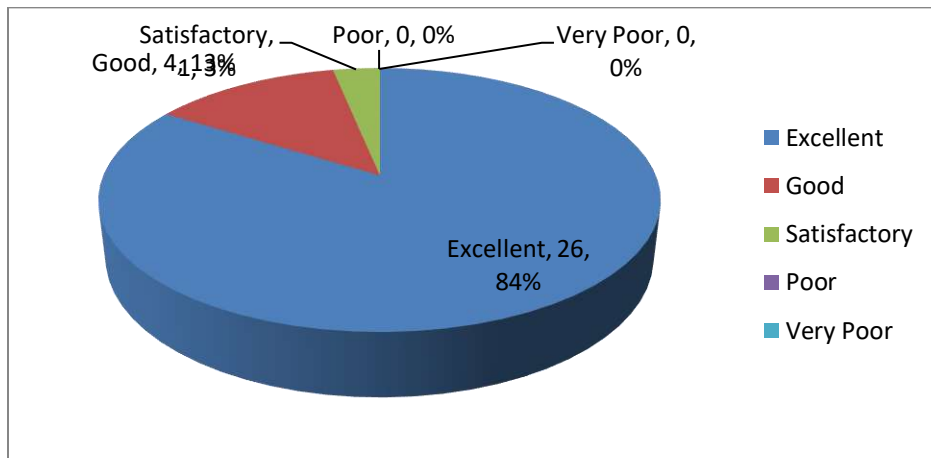
It is interpreted from above graph that, alumni are very satisfied with the education received by them during their time of study at Institution.

  
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Sai Balaji International Institute  
of Management Sciences  
Pune



**Q2. Rate the effectiveness of teaching methodologies in promoting your overall learning experience.**

Excellent	26
Good	4
Satisfactory	1
Poor	0
Very Poor	0
Total	31



It is interpreted from above graph that, effectiveness of teaching methodologies in promoting your overall learning experience was stands excellent during their study in Institutions.

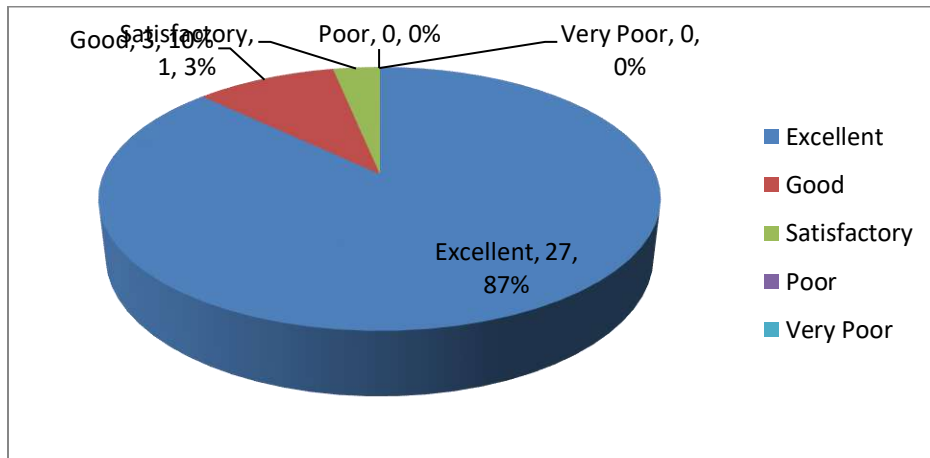
  
 Director  
 Sai Balaji Education Society's  
 Sai Balaji International Institute  
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 Pune



## INFRASTRUCTURE AND FACILITIES

Q3. How would you rate the adequacy of infrastructure and facilities during your time at the institution?

Excellent	27
Good	3
Satisfactory	1
Poor	0
Very Poor	0
Total	31



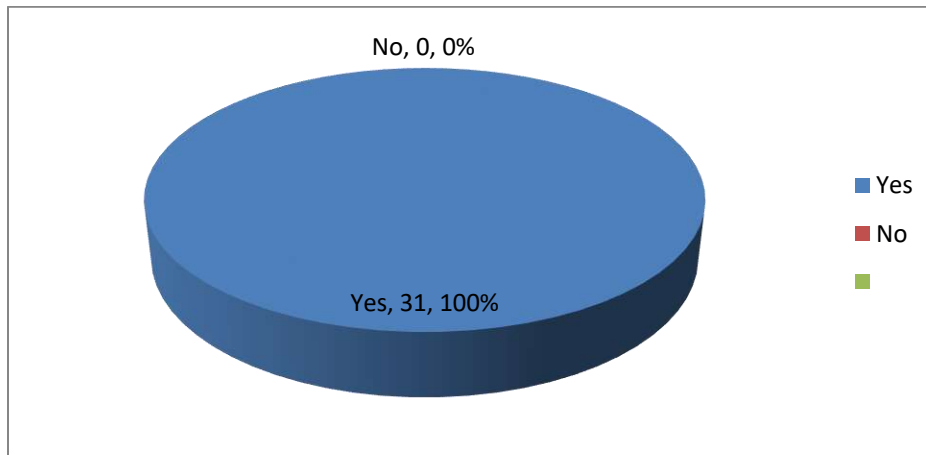
It is interpreted from above graph that, infrastructure and facilities during your time at the institution was excellent.

  
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**Q4. Were the library resources and other academic facilities sufficient to support your studies?**

Yes	31
No	0
Total	31



It is interpreted from above graph that, all students are satisfied with the library resource and other academic facilities to support their studies.

  
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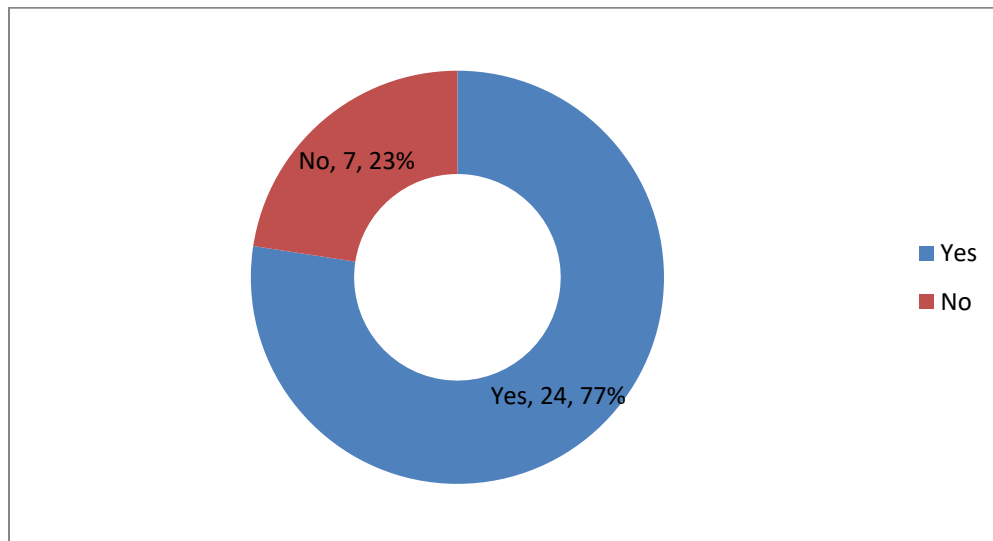




# ALUMNI ENGAGEMENT

**Q5. Have you been engaged or involved in any alumni activities or events organized by the institution?**

Yes	24
No	07
Total	31



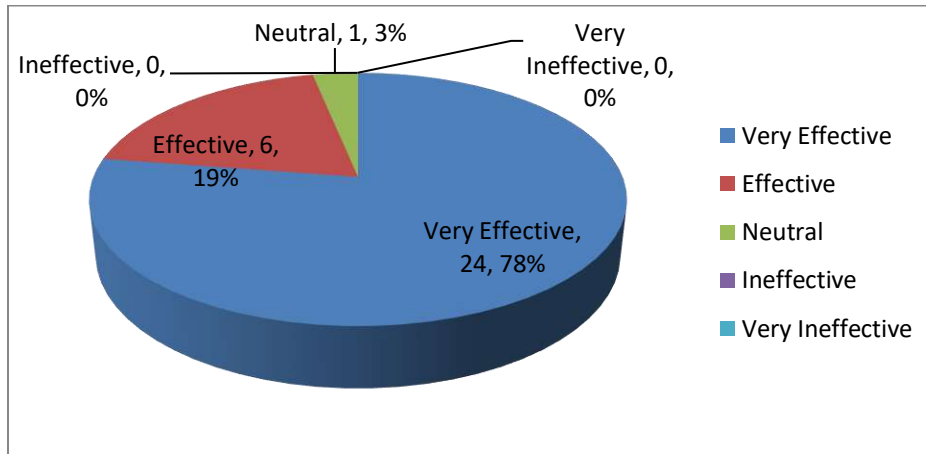
It is interpreted that, 24 students out of 31 students have been engaged or involved in the alumni activities organized by the Institution.

  
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**Q6. How effective do you find the institution in maintaining connections with its alumni community?**

Very Effective	24
Effective	6
Neutral	1
Ineffective	0
Very Ineffective	0
Total	31



It is interpreted that, institutions is maintaining connection with is alumni community is very effective.

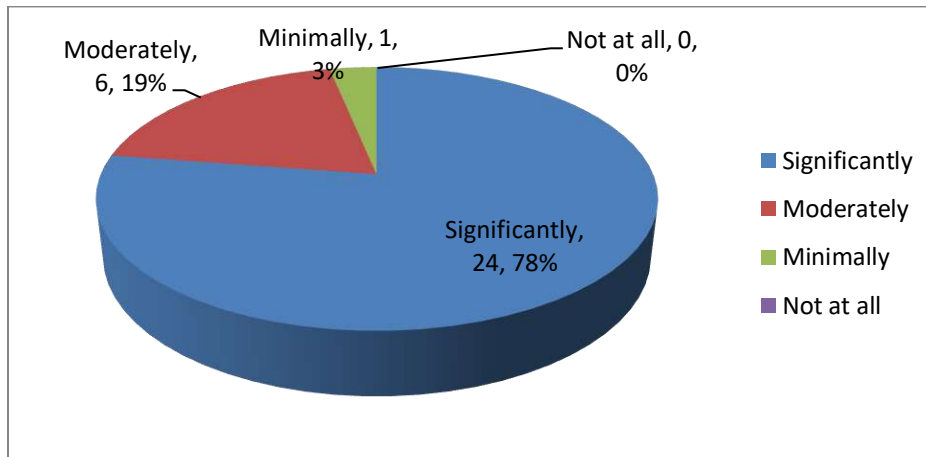
  
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Sai Balaji Education Society's  
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# PROFESSIONAL DEVELOPMENT AND EMPLOYMENT

Q7. To what extent did the institution contribute to your professional development and career preparation?

Significantly	24
Moderately	6
Minimally	1
Not at all	0
Total	31



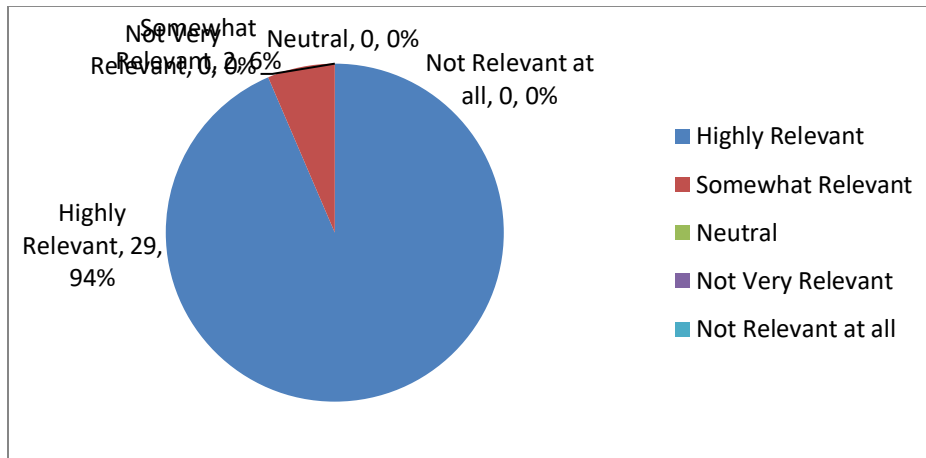
It is interpreted that, institutions contribute to professional development and career preparation significantly.

  
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Q8.How relevant were the skills and knowledge gained from your academic program to your current profession?

Highly Relevant	29
Somewhat Relevant	2
Neutral	0
Not Very Relevant	0
Not Relevant at all	31



It is interpreted from above graph that, skills and knowledge gained from your academic program to your current profession is highly relevant.

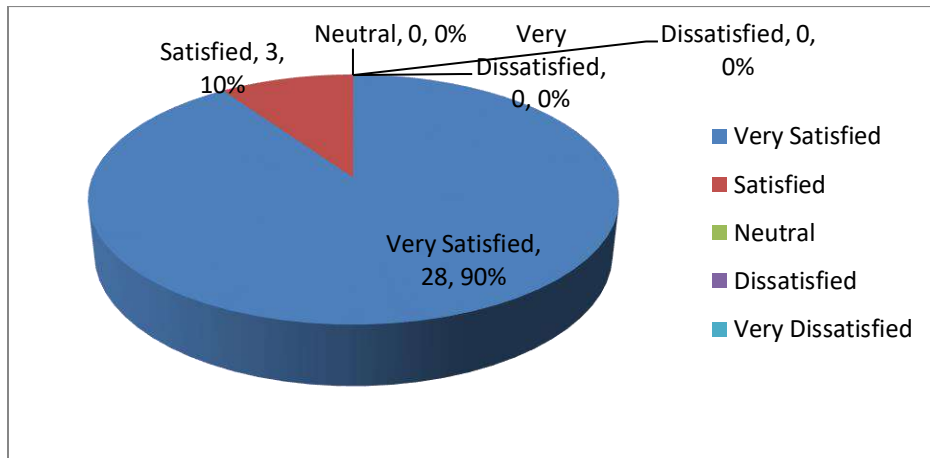
  
Director  
Sai Balaji Education Society's  
Sai Balaji International Institute  
of Management Sciences  
Pune



## OVERALL SATISFACTION

Q9. How satisfied are you with your overall experience as an alumna/alumnus of this institution?

Very Satisfied	28
Satisfied	3
Neutral	0
Dissatisfied	0
Very Dissatisfied	31



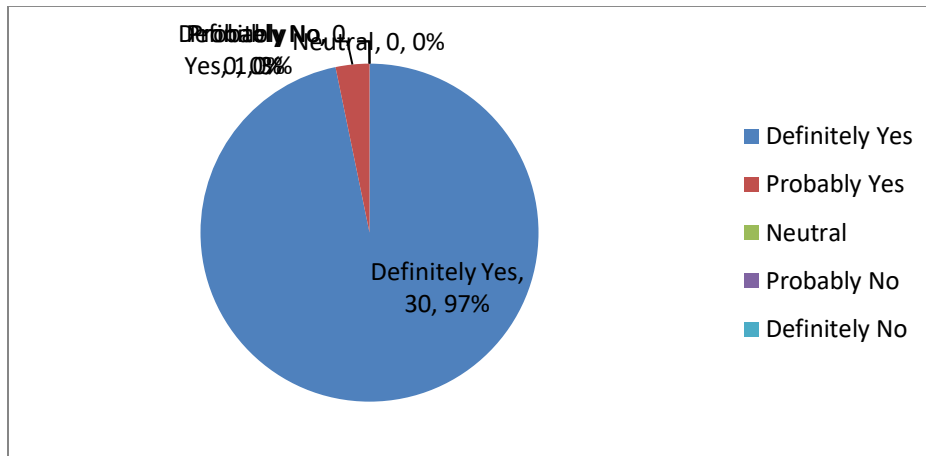
It is interpreted that, overall experience as an alumnus of this Institution is very satisfied.

  
Director  
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Sai Balaji International Institute  
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Q10. Would you recommend this institution to potential students?

Definitely Yes	30
Probably Yes	1
Neutral	0
Probably No	0
Definitely NO	31



It is interpreted that, alumni will recommend potential students to this institution.

  
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PUNE**

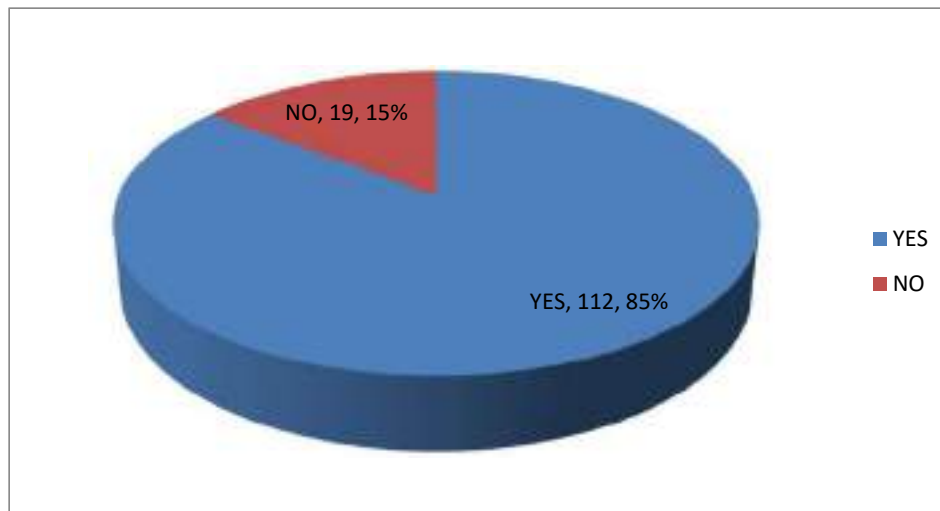
**EMPLOYERS FEEDBACK**

**A P R I L 2 0 2 3**

**Interaction with Institution Graduates**

**Q 1: Have you employed Post graduates (MBA) from the institution?**

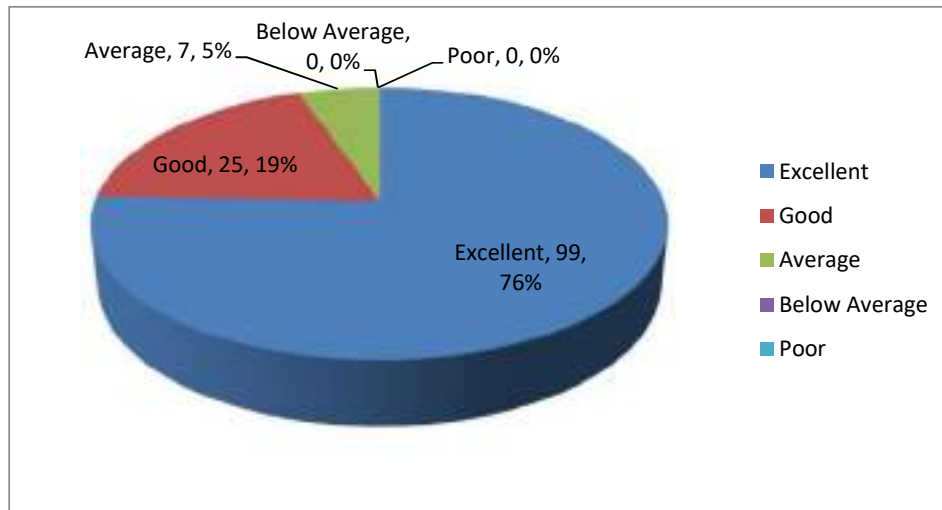
YES	112
NO	19
Total	131



It is interpreted that out of 131 company visited in campus 112 companies selected the students

**Q.2 How would you rate the overall preparedness of the institution's post graduates for the workforce?**

Excellent	99
Good	25
Average	7
Below Average	0
Poor	0
Total	131

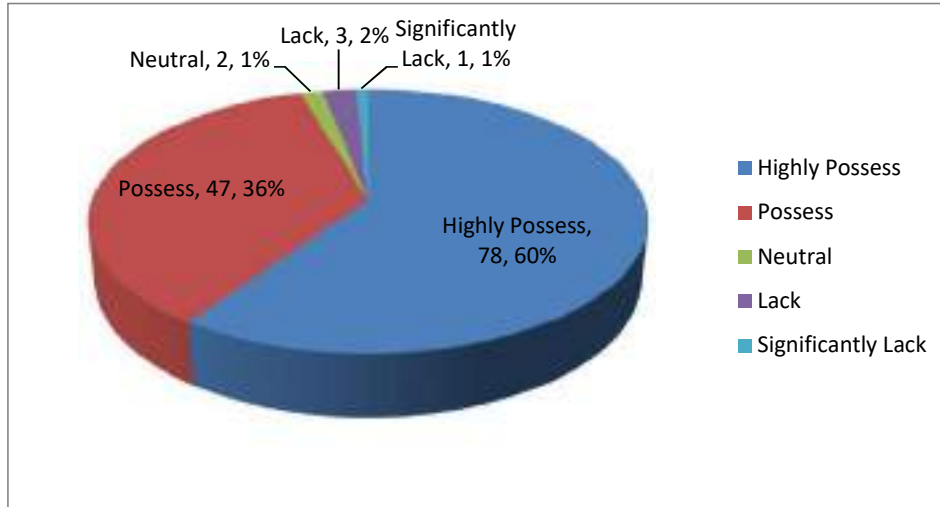


Overall preparedness of the institute's post graduates to the work force are very good.

### SKILLS AND COMPETENCIES

Q.3 To what extent do you find post graduates possess the necessary technical skills relevant to their field?

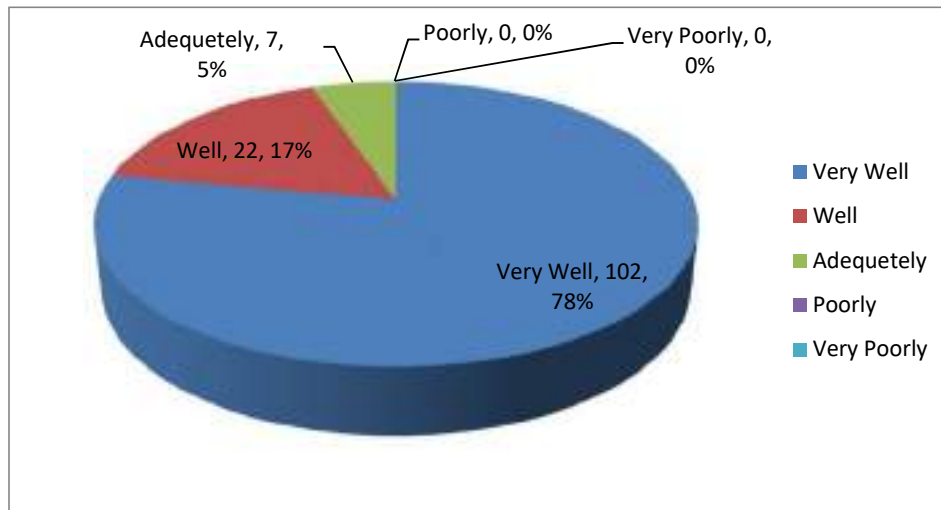
Highly Possess	78
Possess	47
Neutral	2
Lack	3
Significantly Lack	1
Total	131



It is interpreted that, post graduate students of this institute highly possess technical skills relevant to their field.

**Q 4. How well do the post graduates demonstrate soft skills such as communication, teamwork, and problem-solving?**

Very Well	102
Well	22
Adequetely	7
Poorly	0
Very Poorly	0
Total	131

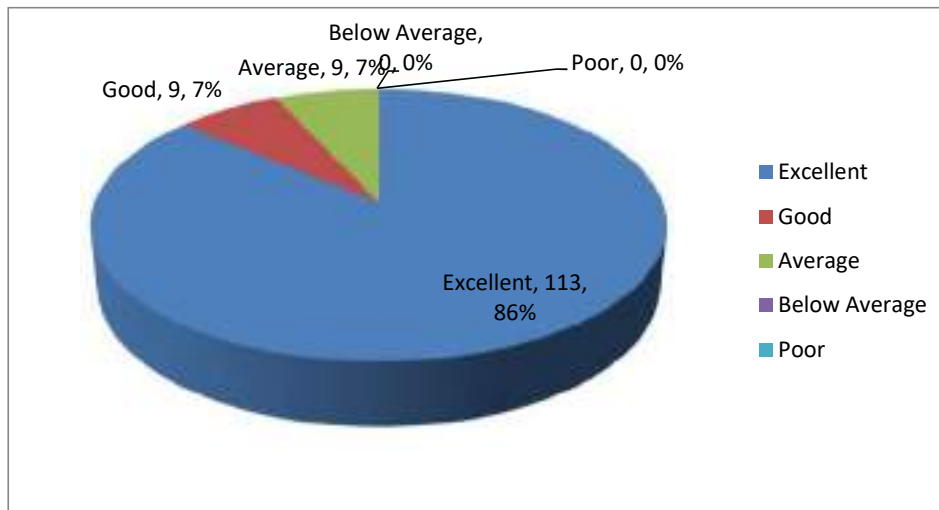


It is interpreted that post graduates students of this institute demonstrate very well soft skill such as communication and problem solving

### Professionalism and Work Ethics

Q 5. THow would you rate the professionalism and work ethics of post graduates from the institution?

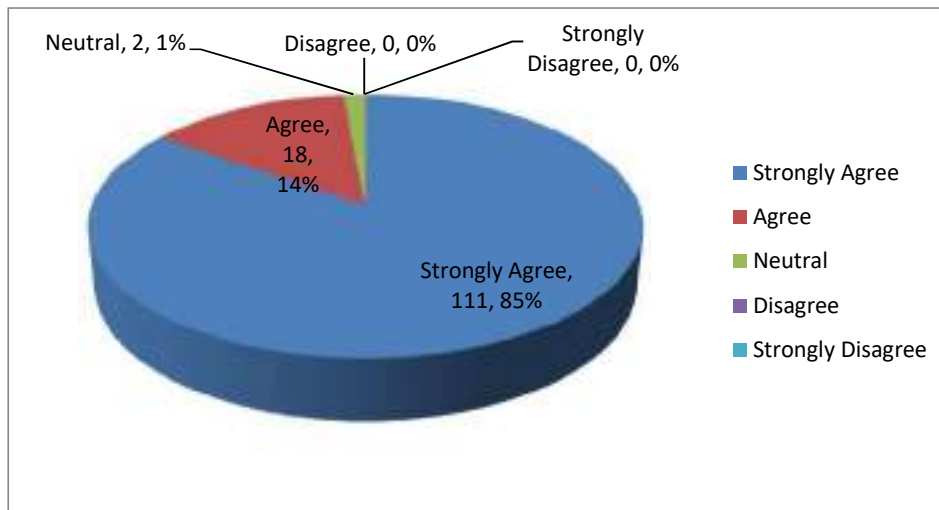
Excellent	113
Good	9
Average	9
Below Average	0
Poor	0
Total	131



It is interpreted that professionalism and work ethics of post graduates from he Institutions are very good.

**Q 6. Do you observe a strong sense of adaptability and a willingness to learn among the institution's post graduates?**

Strongly Agree	111
Agree	18
Neutral	2
Disagree	0
Strongly Disagree	0
Total	131



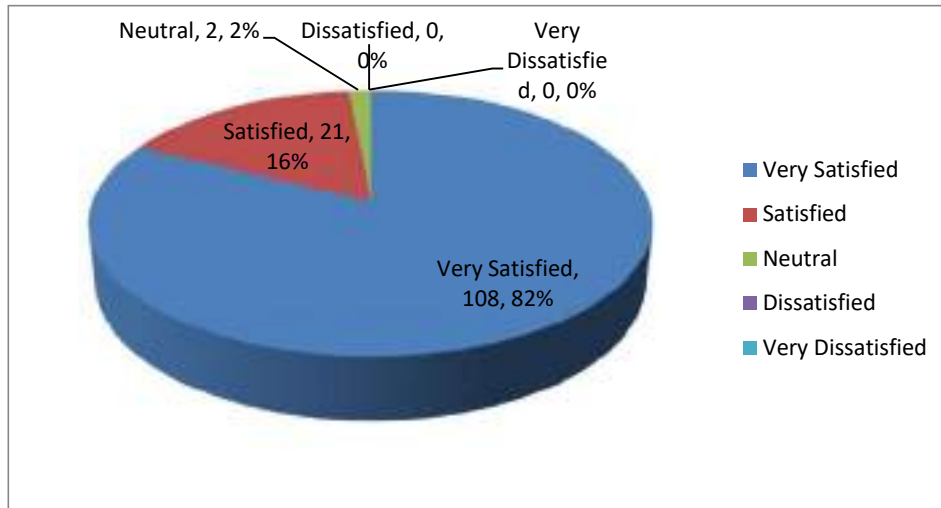
Post graduates of the this institute have high sense of adaptability and a willingness to learn.



### OVERALL SATISFACTION

Q 7. How satisfied are you with the institution's post graduates overall?

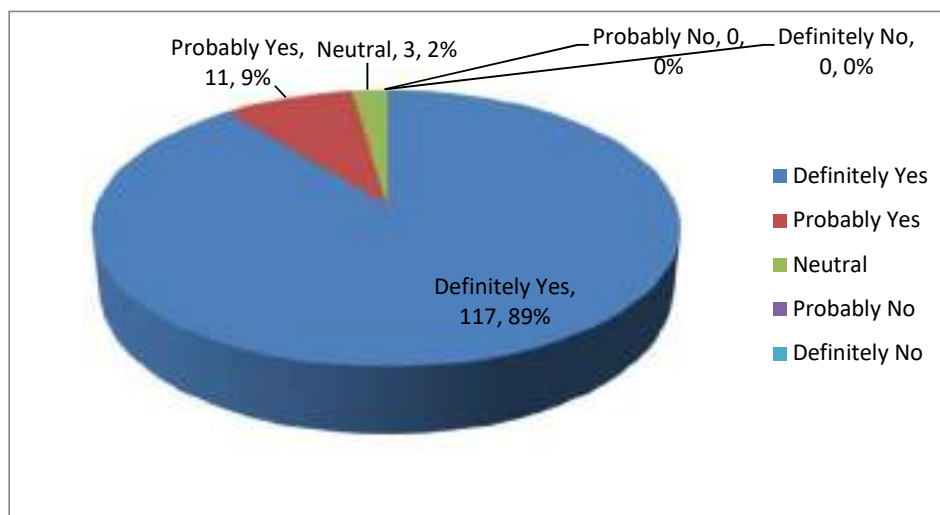
<b>Very Satisfied</b>	<b>108</b>
<b>Satisfied</b>	<b>21</b>
<b>Neutral</b>	<b>2</b>
Dissatisfied	0
Very Dissatisfied	0
Total	131



It is interpreted that, employers visited campus for placement are satisfied with the post graduates for the institute.

**Q 8. Would you consider hiring more post graduates from this institution in the future?**

Definitely Yes	117
Probably Yes	11
Neutral	3
Probably No	0
Definitely No	0
Total	131

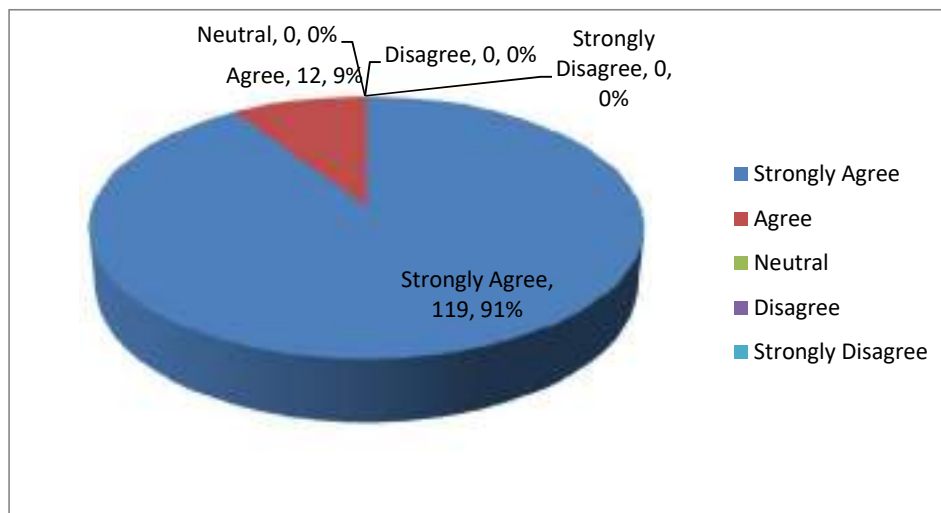


Employers visited for campus placement are agreed to recruit the students in future.

### INSTITUTIONAL SUPPORT

Q 9. Do you feel adequately supported by the institution in terms of administrative assistance and infrastructure?

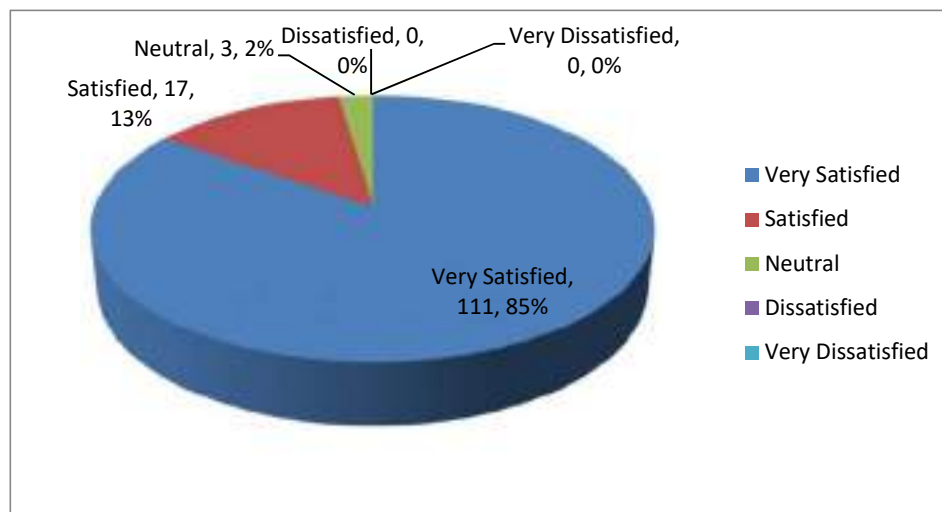
Strongly Agree	119
Agree	12
Neutral	0
Disagree	0
Strongly Disagree	0
Total	131



Institute provide adequate administrative assistance and infrastructure.

Q.10 How satisfied are you with the communication channels between faculty and administration?

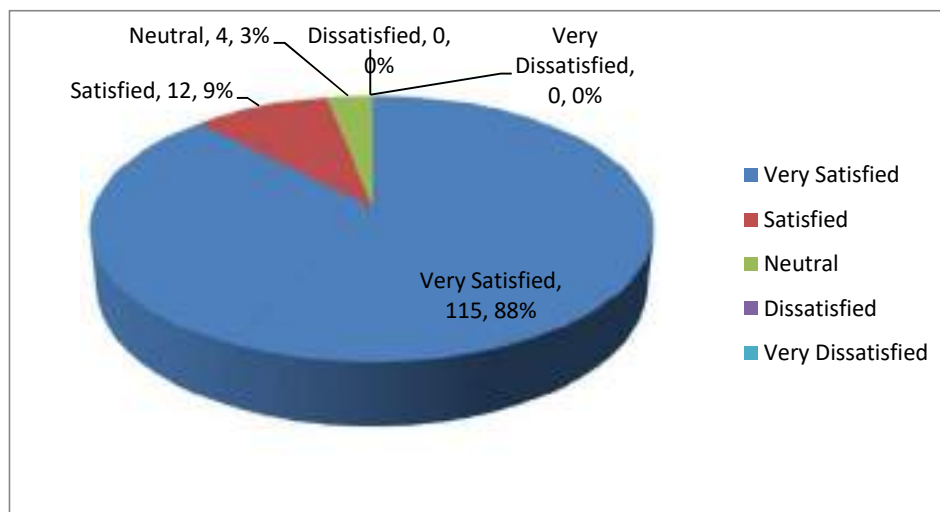
Very Satisfied	111
Satisfied	17
Neutral	3
Dissatisfied	0
Very Dissatisfied	0
Total	131



Faculties are satisfied with the communication channels with the administration.

**Q.11 How satisfied are you with your overall experience as a faculty member at this institution?**

Very Satisfied	115
Satisfied	12
Neutral	4
Dissatisfied	0
Very Dissatisfied	0
Total	131



Faculties are highly satisfied with overall experience as a faculty member in the Institution.



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Approved by AICTE, Ministry of HRD, Govt. of India

## Infrastructure for Teaching Learning and Evaluation at SaiBalaji International Institute of

### ICT enabled Classrooms







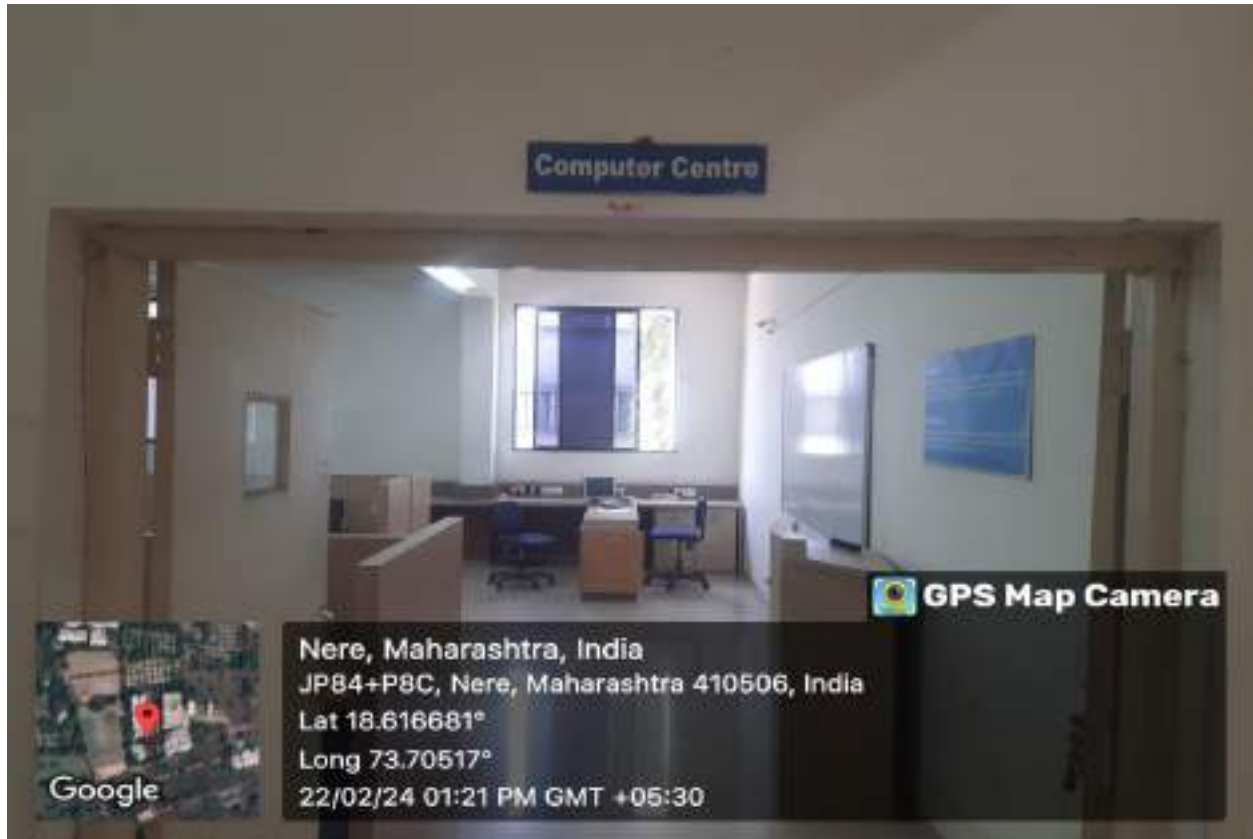
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# IT Lab





# AUDITORIUM





